

# ACADEMY OF MANAGEMENT

TURUNTU 2000

# Welcome to the Academy of Management Meeting Toronto, August 4-9, 2000 "A New Time"

### **Table of Contents**

A. Introductory Material		Business Policy and Strategy	B73
Welcome Note and Meeting Agenda	A1	Careers	B83
Meet All the Meeting Planners	A7	Conflict Management	B87
Acknowledgements	A10	Entrepreneurship	B91
Registration and Housing Guide	A12	Gender and Diversity in Organizations	B97
Special Events in Toronto	A21	Health Care Management	B102
Placement Services	A25	Human Resources	B106
You Are Invited!	A26	International Management	B113
Host Institutions	A28	Management Consulting	B121
Exhibitor Information	A36	Management Education and Development	
Conference Guide	A38	Management History	B130
Newman Award Nominees	A40	Management, Spirituality, and Religion	B134
Dexter Award Nominees	A42	Managerial and Organizational Cognition	B135
Other Academy Activities	A44	Operations Management	B140
About the Academy of Management	A46	Organization and Management Theory	B144
Toronto Program Statistics	A48	Organization Development and Change	B151
2		Organizational Behavior	B157
B. The Program		Organizational Communication and	
Conference Program Guide	B1	Information Systems	B166
Conference Activities and Meetings	B15	Organizations and the Natural	
Shared Professional Development		Environment	B169
Workshops	B20	Public and Nonprofit Division	B173
Professional Development Workshops		Research Methods	B177
Sponsored by Academy Activities and		Social Issues in Management	B181
Committees, including	B26	Technology and Innovation Management	B186
Asia Academy of Management			
Critical Management Studies		C. Participant Index	C1
Iberoamerican Academy of Management		_	
International Theme Committee		D. Art Work (not included on CD)	D1
Mentoring Committee		( 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
New Doctoral Student Consortium		E. Hotel Maps	
Practitioner Series		Royal York (RY)	E1
All Academy Theme Sessions	B30	Sheraton Centre (SC)	E3
Showcase Symposia	B35	Hilton (H)	E5
Joint Symposia	B41	Area surrounding conference hotels	E6
Shared Interest Track Papers	B51	5	
Interactive Papers and Caucuses	B57		
Art and Poetry: Images of a New Time	B71		

# Welcome Note and Meeting Agenda

On behalf of everyone planning the 2000 meeting of the Academy of Management – Welcome!

If this is your first Academy meeting, we are very glad to have you with us. We hope this will be just the first of many Academy meetings in which you participate. If this is your second meeting, or your tenth, or your thirtieth... welcome back. Let's join together in making this meeting engaging and exciting, and a wonderful intellectual home for all our participants.

As the conference theme states, and as our conference logo, designed by Jason Kwong, a student at the International School of Design who won our logo design contest shows, this surely is "A New Time."

We will experience this new time in many ways. The Academy's 23 division program chairs and 30 professional development workshop chairs have created a very impressive program that includes 1,237 papers, 179 symposia, 230 professional development workshops, 60 works of art and poetry, and 17 caucuses. The program involves more than 3800 participants from over 1,300 universities and other organizations in 43 countries. This is the most international Academy meeting ever.

Please visit the meeting website, http://www.aom.pace.edu/meetings/2000. It gives important information about the events that will take place. We will continue updating the website until the time of the meeting. Among other things, the website gives information about how to access materials that session organizers hope you will read prior to the meeting. The web version of this program, accessible at the meeting website or at the Academy website, http://www.aom.pace.edu, provides easy ways to search the program – by division, by keyword, by participant, by day, and so forth. It includes abstracts of all papers and symposia, as well as pop-up email windows for communicating with conference participants. We encourage you to use both resources.

#### What's New?

A lot!

• Art and Poetry that Depicts "Images of a New Time"

We have a new category of presentations this year, visual imagery related to management and time. The types of imagery vary widely, including two- and three-dimensional artwork and poetry. Come and enjoy (and learn from) the creativity of your fellow Academy members as they explore dimensions of time with exciting, non-traditional (in academic terms) media. This program book includes black and white reproductions of a few of the pieces, so you can get a hint of what's to come. The depictions here don't do justice to the paintings; they simply invite you to see the originals. A listing of all the pieces reproduced in this program book can be found on p. E1.

The art and poetry exhibit offers an "opening" each day. This is where these new presentations will debut. The first opening, on Sunday, will be at 7:00 PM, immediately following the Distinguished Executive speaker and just prior to the All-Academy reception. The second opening, on Monday, will be at 4:10 PM. The third, on Tuesday, will be at 3:40 PM. The art and poetry from each of the openings will remain on display until noon the next day. During the openings and throughout most of the day and evening, Academy members will also be providing their expertise musically in the Village Square, the venue for all of this new "division's" activities.

#### • The Village Square

The art and poetry exhibit will be located in the "Village Square," in the Ballroom of the Royal York Hotel. The Village square is a special place set aside for you to appreciate and learn from our colleagues' art and poetry, "meet and greet" or just relax, enjoy coffee and snacks and, in the evening, beer and wine, and listen to music played on a grand piano. It will be open from 7 - 10 PM on Sunday, from 9 AM - 10 PM on Monday and Tuesday, and from 9 AM - Noon on Wednesday. As well as the art and poetry exhibit, the Ballroom features original 1929 frescoes and crystal chandeliers. Come and enjoy!

#### • A New Format for the Interactive Paper Sessions

The Interactive Paper sessions have a new format this year. These sessions will take place in the Canadian Room of the Royal York Hotel, near the Village Square, around round tables. Sets of interactive papers that address similar themes will be grouped together. Presenters will begin by briefly introducing the core ideas in their work, and facilitators will moderate a discussion among all the attendees that builds on these central ideas. The sessions are designed to enable and encourage substantive intellectual discussion among all participants, both paper presenters and others. After the formal session ends, the presenters will be available for informal conversation about their papers. We expect these sessions to be very stimulating, and strongly encourage your participation in them.

#### • A New Interest Group

We welcome a new interest group to the Academy: Management, Spirituality, and Religion (MSR). This interest group will sponsor its first sessions this year. Its first business meeting will be Tuesday afternoon in the Essex Room of the Sheraton Centre hotel. It will begin to accept submissions for the 2001 Academy meeting.

#### • A New Service-Learning Initiative

The Academy has recently established a formal Initiative for the Advancement of Civic Engagement and Community-Based Service Learning. It builds on several years of preliminary work, particularly by members of the Public and Non-Profit (PNP), Management Education and Development (MED), Organizations and the Natural Environment (ONE, Social Issues in Management (SIM), and Organizational Behavior (OB) divisions who have sponsored Academy sessions related to service learning. The Initiative is focusing its efforts on developing curricula that foster management students' service learning and civic engagement.

Supported by grants from the Aspen Institute, Pew Charitable Trusts, and Campus Compact in 1999 a task force brought together some 30 interested scholars to develop a strategy for moving the service learning agenda forward in the Academy. In 1999-2000, the Initiative's "Academy Service-Learning Fellows Program" was formally launched with a \$10,000 grant from Campus Compact/Pew Charitable Trusts. At the 2000 Academy meeting the Initiative will designate the first group of fellows, support a MED/PNP/SIM symposium on the theory of service learning, and offer a service activity. Additionally, members of the Task Force have established a listserve for Academy members interested in participating in the broader service-learning initiative. You can learn more about this initiative at the meeting website.

#### • New Session Markers

theme sessions. The symbol for theme sessions will be an hourglass,  $\mathbb{Z}$ , a longstanding marker of time. In addition, we will note international sessions with an  $\rightarrow$  and sessions particularly pertinent to management practice with  $\odot$ . You will be able to download a list of each of these types of sessions from the meeting web page. We will also make this information available at the meeting itself.

#### What's New About Time?

Our aim during the 2000 Academy meeting has been to spark new ways of thinking about, studying, and experiencing time. You will see that the aim has been wonderfully accomplished.

The art and poetry on the theme are one obvious way that new ways of considering time are demonstrated.

Papers presented in the various divisions explore a wide range of time dimensions. These include, among others, negotiation deadlines, timing the interventions of opinion leaders, individual predispositions towards time urgency, the timelessness of television, the temporal unfolding of gains and losses, new ventures' timing of entry decisions, temporal effects of goal orientations, the evolutionary epic, time-based breakdowns in leadership, and relationships between work time and work family conflict.

Showcase, joint, and divisional symposia explore kairos moments in education, evolutionary theory in management, the social construction of time in different settings, the strategic use of the past for the present and future, irreversible arrows of time, pace within and across organizational interfaces, the Y2K bug that didn't bite and many other "timely" topics.

A primary way the theme of each year's meeting is addressed is in All-Academy sessions. The purpose of these sessions is to explore the meeting theme in a way that goes beyond the emphases of any particular division. Theme sessions this year will explore past times, present times and future times in relation to management and management scholarship. Here are the issues they address.

The dawn of a new millennium gives a wonderful opportunity to reflect on management as it has developed over the course of the past 1000 years and to consider its (immediate) future.

(Session 151) *Management in the Past Millennium: How We Arrived Here and Where We Are Going* Organized by Regina A. Greenwood, Kettering U.

(Session 166) *Business Models in the New Economy* Organized by Vinod Jain, Bowling Green State U.

How do we experience time-- at Academy meetings, at home and at work, in our larger societies? How do our experiences of time affect our organizing?

(Session 157) *The Days of Academy Lives: Investigations of Time Use at Academy Meetings* Organized by Allen C. Bluedorn, University of Missouri-Columbia

(Session 153) Organizing Time: Organizational Practices and Work/Family Relations Organized by Monique Valcour, Cornell U.

(Session 155) *Timescapes in Management: Exposing Contradictions, Exploring New Possibilities* Organized by Ronald E. Purser, San Francisco State U.

(Session 156) Eastern and Western Perspectives on Patterning of Time Organized by Rabi S. Bhagat, U. of Memphis

(Session 165) Work Motivation in the Here and Now: Flow, Sense of Progress, and Centeredness Organized by Kenneth W. Thomas, Naval Postgraduate School

#### What would it mean to have time be integral to our research and our theorizing?

(Session 159) *Organization Studies: It's Time for Reflection* Organized by Elena Antonacopoulou, U. of Manchester

(Session 162) Narrative Research in Time

Organized by John T. Luhman, New Mexico State U.

(Session 167) *Minutes, Moments, and Madness: Exploring Temporal Patterns of Change* Organized by Deborah Ancona, Massachusetts Institute of Technology

(Session 171) The Role of Time in Organizational Life

Organized by Claudia Bird Schoonhoven, U. of California, Irvine, and <u>Organization Science</u> Editor-in-Chief

(Session 164) Time in a Multilevel Organizational Context

Organized by Paul Goodman, Carnegie Mellon U.

(Session 170) Time and Nike

Organized by Nancy Landrum, Morehead State U.

<u>Do Academics' and Practitioners' Times ever overlap? Does it matter? Can they inform each other?</u>

(Session 158) Can Partners Dance to the Beats of Different Drummers? Time and Timing in Academic-Practitioner Collaborations.

Organized by Drew L. Harris, Farleigh Dickinson U.

(Session 163) Past --> Future, Research --> Practice, Science --> Metaphor: Does Research Add Value to Management Practice? The Complexity Perspective
Organized by Michael Lissack, Emergence

(Session 161) A Time for Experimentation and Inquiry into Ourselves? A Collaborative Academic-Practitioner Action Science Experiment in the U.S. Department of Veteran Affairs to Reduce Workplace Stress and Aggression

Organized by Joel Harmon, Fairleigh Dickinson U.

(Session 168) Kairos And Chronos - Two Dimensional Time and Its Practical Consequences for Effective Managerial Leadership.

Organized by Elliott Jaques, George Washington U.

(Session 172) Anemophiles or Chronists? Unique Interpretations of Time by Modern Systems Thinkers Organized by Linda Booth Sweeney, Harvard U.

What should management education be like during the new century? Join in some lively debates on this topic!

(Session 169) Shaping Management and Executive Education for the New Millennium: Time Based Issues and Challenges

Organized by Michael K. Badawy, Virginia Polytechnic Institute and State U.

(Session 160) *Time for Change? Strategic Options for Management Education in the 21st Century* Organized by Paul Friga, U. of North Carolina

#### **Special Cases on the Theme**

Andy Van de Ven began the practice at last year's Academy meeting of including cases depicting the theme. We will have two cases this year that not only depict issues regarding time, but also help us think in new ways about time. Both cases will be included on the Proceedings CD-ROM that will be distributed to all who register at the meeting.

(Session 152) The New Time Sensitive Business Case: Pedagogical and Research Implications Organized by Stuart Albert, University of Minnesota

(Session 154) Internet Businesses and Time: International Perspectives on Changing Change Processes Organized by Mark P. Kriger, Norwegian School of Management

#### Two Very Special Sunday Afternoon Sessions

We will have two special Sunday sessions this year.

• (Session 148) The "Academy Award" winners present a special session on Excellence in the Academy.

We all watch during the presidential luncheon all the winners of the Academy awards come up to receive the plaques. This year the winners of last year's Irwin Scholarship Award (Barry Staw), Terry Book Award (Shona Brown and Kathleen Eisenhardt), Service Award (Richard Mowday) and Educator Award (Richard Hodgetts) will do more than that. They will all participate in a special Sunday symposium, chaired by Academy president Dave Whetten, from 2:10-3:30 pm in the Toronto Room of the Royal York, addressing and challenging us on Excellence in the Academy from the perspectives of scholarship, education, and service. This session provides an important opportunity to interact with last year's award winners.

• (Session 149) *Memory of the Future* 

On Sunday afternoon from 3:50 - 5:10 Dr. Hooley McLaughlin, the senior advisor for Science and Technology at the Ontario Science Centre, as well as Project Leader for its Timescape exhibition, will introduce contemporary scientific explorations of time in a way that should be fascinating, and that should add substantially to our appreciation of the complexities of time. Among other things, he will describe and present a computer program the Ontario Science Centre has helped develop that "ages" a child's face into adulthood and through the decades of life in a way that demonstrates the mystery of aging combined with a sense of memory. But in this case we will be seeing memory unfold on a life not yet lived. This presentation, which will teach science-based insights about time in a way those of us who are not scientists can understand, should be a real learning experience of time for us all.

#### **Publishing your time-related work**

There are multiple opportunities available to publish your time-related scholarship. More information about each of these is available on the meeting website.

- The three Academy of Management journals are each developing special issues/special research
  forums on the theme. Submission deadlines for the Academy of Management Journal and for the
  Academy of Management Review are October 1, 2000. The submission deadline for the Academy
  of Management Executive is July 1, 2000.
- The Editor-in-Chief of **Organization Science**, Kaye Schoonhoven, is inviting submissions that focus on "Time and Inter-Temporal Dynamics in Organizations." The submission deadline will be March 1, 2001.
- **The Information Society** (TIS) invites authors to submit papers for a special issue on the topic of "Time and Information Technology." The submission deadline is June 26, 2000.
- Paul Hirsch and Kim Boal, the editors of the **Journal of Management Inquiry**, are inviting artwork on the theme of "A New Time" to be submitted to the non-traditional research section of JMI.
- Russ Bernard, the editor of Field Methods, invites members of the Academy to submit papers on
  methods for measuring how people actually use their time. Papers on measuring the accuracy of
  respondent reports are welcome, as are papers on new uses of diaries and beepers, and methods for
  direct field observation of time use.

This will be quite an eventful meeting! We're looking forward to participating in it with you. Please let us know what we can do to make your experience a positive one. Information on contacting us can be found on the meeting website.

On the following pages you will see a list of many of those who have worked to put this program together. The Academy meeting takes place only because of the very dedicated efforts of many, many people, most of whom already hold full time day jobs and who are doing the work necessary to develop the program as a service to the Academy members and meeting participants. Please thank them when you see them. We, in turn, offer special thanks to Raul Necochea of Boston College, Program Coordinator, and Wendy Gillett, of the University of California, Irvine, Professional Development Workshop Coordinator for their exceptional work in coordinating the entire Academy program.

Jean M. Bartunek Boston College Jone L. Pearce U. of California, Irvine

Remember to check the Meeting Website, at http://www.aom.pace.edu/meetings/2000

#### Meet all the Meeting Planners...

#### The Toronto 2000 Organizing Committee

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Program Coordinator - Raul A. Necochea, Boston College

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Conference Coordinator - William Snavely, Miami U.

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#### The Division Program Chairs and Professional Development Workshop Chairs

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Careers	Maury A. Peiperl, London Business	Gayle Baugh, U. of West Florida; &
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Conflict Management	Judi McLean Parks, Washington U.	Karen A. Jehn, U. of Pennsylvania
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Human Resources	Lois Tetrick, U. of Houston	Timothy A. Judge, U. of Iowa
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·		Southeastern U.
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Religion		
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Larry Lad, Butler U.

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Ann Gregory, Memorial U. of Newfoundland International Theme Committee New Doctoral Student Consortium Paul N. Friga, U. of North Carolina **Practitioner Series** Daniel Twomey, Fairleigh Dickinson U.

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T-Shirts April Grieco, Independent Solutions Restaurant Guide Paulette Padanyi, Ryerson Polytechnic U.

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#### **AOM Headquarters Staff**

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#### Acknowledgements

We are very grateful to those who provided special assistance to the meeting planners.

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**Interactive Papers Chair** 

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Financial Support to the Program Chair

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"Above and Beyond the call of duty" assistance to the Program Chair

Stuart Albert, Deborah Ancona, Allen Bluedorn, Linda Ducharme, Jane Dutton, Maribeth Tobin

Assistance at the University of California, Irvine

In the Graduate School of Management

Dean David Blake

Assistant Dean for Finance and Administration Gregg Goldman

"Above and Beyond the call of duty" assistance to the Professional Development Workshop Chair

Linda Argote, Harry Briggs, Patricia Martinez, Amy Randel, Steve Sommer,

Finally, we thank all the myriad of conscientious reviewers

# Academy of Management Annual Meeting Toronto 2000

# Registration and Housing Guide

# August 4-9 Royal York Hotel and Sheraton Centre Hotel

#### IMPORTANT DATES TO REMEMBER

**JUNE 28, 2000** Deadline to reserve your hotel accommodations. After 6/28/00, you will no longer be given the special convention rates or may find accommodations are sold out due to Caribana.

**JULY 19, 2000** Deadline to register in advance of the meeting at the early registration rates. After 7/19/00, you must register on-site and pay the higher on-site fees.

JULY 26, 2000 Deadline to submit a cancellation request to the Academy for a refund of your registration fees.

#### LOCATION OF MEETING SESSIONS AND SHUTTLE SERVICES

The meeting sessions predominantly take place at the Co-Headquarters Hotels, the Royal York Hotel and the Sheraton Centre Hotel. Additional meeting sessions take place at the Hilton Hotel. The Royal York and Sheraton are accessible via an underground pedestrian mall. Shuttle bus service will run every 10-15 minutes between the Sheraton Centre and the Royal York Hotel. Sunday service will be from noon until 6:00 p.m. Service Monday and Tuesday runs from 7:30 a.m. until 6:00 p.m. On Wednesday, it starts at 7:30 and ends at 1:00 p.m. Since the Hilton Hotel is just a one-minute walk from the Sheraton, guests at the Hilton will need to go to the Sheraton for the shuttle.

#### **CARIBANA!**

The Academy of Management Annual Meeting in 2000 will coincide with Caribana, North America's largest cultural festival. Caribana occurs between July 21 and August 7 of 2000. Please book your airline and hotel accommodations early since complications may arise due to the lack of sleeping rooms in anticipation of approximately 1 million people attending the festival. Housing reservations can be secured using the Official Housing Reservation Form and discounted airline reservations can be secured via Association Travel Concepts.

#### T-SHIRT SALES TO BENEFIT COVENANT HOUSE, TORONTO

Make sure you don't leave Toronto without your very own Official Conference T-Shirt (and pick up extras for friends and family!) All profits made on the sales of the T-Shirts benefit Covenant House Toronto, Canada's largest youth shelter. Please read more about the T-Shirts and Covenant House within this guide.

Please be sure to read all the following information regarding the 60th Annual Meeting of the Academy of Management in Toronto, Ontario, Canada

This guide contains the following information:

- Registration Information, including fees for members and non-members, payment methods, cancellation policy and spouse attendance
- EARLY REGISTRATION FORM
- Housing information including a hotel map, rates and accommodations.
- OFFICIAL HOUSING REGISTRATION FORM
- STUDENT HOUSING FORM
- Airline and rental car discounts and information.
- Passport and visa requirements for entry into Canada.
- T-Shirt sales to help Covenant House in Toronto.
- On-Site Child Care Services
- Special Events and Tour Information and Form

# REGISTRATION INFORMATION

Deadline: July 19, 2000

If you register before **JULY 19, 2000** you pay a reduced registration fee. Payment must accompany your form. To register early, return the Early Registration Form by the deadline date to the address shown on the form. The early registration fees apply only when your registration is received in the Academy office by **JULY 19, 2000**. Registrations received after that date will not be accepted and you must register on-site and pay the higher fee.

#### **Member Registration Fees**

	Early Fee	On-Site Fee
Member: Academic & Executive	US\$ 150.00	US\$ 210.00
Member: Student & Emeritus	US\$ 55.00	US\$ 77.00

The Student registration fee does not include a ticket to the Tuesday Presidential Luncheon. Tickets to the Tuesday Presidential Luncheon can be purchased on the enclosed form or on-site.

#### **Non-Member Registration Fees**

	Early Fee	On-Site Fee
Non-Member: Academic & Executive	US\$ 265.00	US\$ 325.00
Non-Member: Student	US\$ 113.00	US\$ 135.00

The Non-Member Registration fee includes a one-year membership and two complimentary divisions/interest groups. PLEASE select your two groups from the list below and include them in the appropriate section of the Early Registration Form. The Student registration fee does not include a ticket to the Tuesday Presidential Luncheon. Tickets to the Tuesday Presidential Luncheon can be purchased on the enclosed form or on-site.

#### DIVISIONS

Business Policy & Strategy (BPS) Operations Management (OM)

Careers (CAR) Organization & Management Theory (OMT)
Conflict Management (CM) Organization, Development & Change (ODC)

Entrepreneurship (ENT) Organizational Behavior (OB)

Gender & Diversity in Organizations (GDO) Organizational Communication & Information Systems (OCIS)

Health Care Management (HCM)

Human Resources (HR)

Public & Nonprofit (PN)

Research Methods (RM)

International Management (IM) Social Issues in Management (SIM)

Management Education & Development (MED) Technology & Innovation Management (TIM)

Management History (MH) INTEREST GROUPS

Management Consulting (MC)
Management, Spirituality and Religion (MSR)
Managerial & Organizational Cognition (MOC)
Organizations & The Natural Environment (ONE)

#### **Payment Methods and Information**

The Academy of Management accepts payments in the forms of checks in U.S. funds drawn on U.S. banks and the following credit cards: VISA, MasterCard and American Express. We DO NOT accept purchase orders of any kind nor do we accept forms that do not include payment.

#### Cancellations

In order to receive a refund of your registration fees, you must request it in writing and postmark or fax it to the Academy by JULY 26, 2000. No refunds will be issued after JULY 26, 2000. Contact the Housing Bureau and the Tour Operator directly for information on canceling your hotel reservations and tours.

#### **Spouse Attendance**

Spouses who are not Academy Members are allowed access to Exhibits floor and provided a complimentary name badge. Please provide the name of your spouse in the space provided on the Early Registration Form.

#### **Restricted Access**

Access to the meeting is restricted to meeting registrants. Registrants must wear their name badge at all times.

#### The Meeting Program

Please bring your Program with you to the meeting — it is the only copy you will receive. Non-Members who register early are mailed a copy of the Program within 2-3 weeks. However we must suspend the mailing of Programs to Non-Members after July 10, 2000 due to possible non-receipt. A limited number of Programs are available on-site at the Registration Desks for late registering Non-Members and people who register on-site.

#### The Presidential Luncheon: Tuesday, August 8, 2000

Seating for the Presidential Luncheon will be somewhat limited this year. You MUST exchange the luncheon coupon for a ticket as soon as you register. We will seat those with a ticket on a first-come basis. If you arrive late for the luncheon, you may not be able to be seated, even if you have a ticket. Members who fail to exchange for a ticket will probably not be accommodated this year.

# Annual Meeting of the Academy of Management TORONTO AUGUST 4-9, 2000

# **EARLY REGISTRATION FORM**

# **FOR USE BY JULY 19, 2000**

MAIL OR FAX TO:

MAIL:

#### ACADEMY OF MANAGEMENT REGISTRATION P.O. BOX 3020 BRIARCLIFF MANOR, NY 10510-8020

FAX: (914) 923-2615

#### INSTRUCTIONS

- . Fill out the NAME information.
- 2. Fill out the NAME BADGE as you wish it to appear on your badge. Enter spouse name if applicable.
- 3. REGISTER! If you are NOT A MEMBER of the Academy you must register as a Non-Member. Your fee includes a 1-year membership and 2 complimentary divisions. Calculate TOTAL AMOUNT DUE
- 4. Send the form and your payment via MAIL to Academy of Management, PO Box 3020, Briarcliff Manor, NY 10510 or fax to (914) 923-2615.
- 5. Payment must accompany form. We do not accept purchase orders or forms without payment.
- 6. Do not fax/send duplicate forms. Sending duplicate forms can result in duplicate charges.

Name (First/Last):			
Address:			
City	State/Province:	,	Zip/Postal Code:
City: Country:	Phone:		ax:
Email:	Pilolie:	Г	ax.
NAME BADGE INFORMATION			
NAME BADGE:	A	FFILIATION:	
SPOUSE NAME FOR COURTESY BAI	OGE:		
MEMBER REGISTRATION FEES			
Academic/Executive Member (includes on	e ticket for Tuesday August 8 Presidentia	ıl Lunch)	\$150.00 US
Student Member (does not include ticket for			\$55.00 US
Emeritus Member (includes one ticket for Ti			\$55.00 US
			· · ·
NON-MEMBER REGISTRATION FE			
Non-Member: Academic/Executive (inclu			\$265.00 US
Non-Member: Student (does not include tick	ket for Tuesday August 8 Presidential Lu	nch)	\$113.00 US
NOTE TO NON-MEMBERS: Please select tw SELECTION ONE:		os as part of your membership.	Refer to prior page for division listings:
ADDITIONAL SPECIAL EVENTS TI			
Luncheon Ticket for Student/Guest for Tu	• •	Quant	ity( ) x \$30.00 US ea.
Ash Grey Logo T-Shirt (available in M,	L, XL and XXL)	Quant	ity( ) x \$12.00 US ea.
PAYMENTS BY CHECK Enclosed is my CHECK made payable (in U.S. funds and drawn on a U.S. bank only) to:	We accept VISA	PAYMENTS BY CRED	MERICAN EXPRESS only! clearly!
ACADEMY OF MANAGEMENT	Card Number:		
Make sure your check is written for the correct amount and signed.	Cardholder Name:		
contest amount and signod.	Cardholder Signature:		
FOR OFFICE USE ONLY:			
DATE:	AMOUNT PAID:	CHE	CK NO./CC:

# HOUSING ACCOMMODATIONS Deadline: June 28, 2000

Please use the following OFFICIAL HOUSING FORM to secure your housing reservations.\* Tourism Toronto, the Toronto Convention and Visitors Bureau, is the official agent for housing reservations. Housing Forms must be sent to the AOM Housing Bureau at the following address: AOM Housing Bureau, 207 Queens Quay West, P.O. Box 126, Suite 590, Toronto, ON, CANADA M5J 1A7, or faxed to (416) 203-6735.

\*Note to Students: Do not use the Official Housing Form if you are securing reservations at Ryerson Polytechnic University. Please use the special Student Housing Form or contact Ryerson directly for reservations.

The rates quoted below are in Canadian (CDN) dollars and reflect a per room night rate. Approximations into US dollars were calculated on an exchange rate of 1.43% which is subject to change.

#### 1. HILTON TORONTO 145 Richmond Street West

	CDN Rate	US\$ Approximation
Single/Double/Twin (Note: Adult Quad not available)	\$160.00	\$115.00
2. <b>ROYAL YORK HOTEL</b> 100 Front Street West (Co-Headquarters Hotel)	CDN Rate	US\$ Approximation
C: 1 /D 11 /T :	~=	, 11
Single/Double/Twin	\$171.00	\$120.00
Triple (Note: Adult Quad not available)	\$191.00	\$134.00

\$171.00	\$120.00
\$191.00	\$134.00
\$499.00	\$349.00
\$599.00	\$419.00
\$759.00	\$531.00
	\$191.00 \$499.00 \$599.00

#### 3. SHERATON CENTRE HOTEL 123 Queen Street West (Co-Headquarters Hotel)

	CDN Rate	US\$ Approximation
Single/Double/Twin	\$162.00	\$113.00
Triple	\$177.00	\$124.00
Quad	\$192.00	\$134.00
Small One Bedroom Suite	\$550.00	\$386.00
Large One Bedroom Suite	\$775.00	\$542.00
Large Two Bedroom Suite	\$937.00	\$655.00

#### 4. STUDENT HOUSING: RYERSON POLYTECHNIC UNIVERSITY/PITMAN HALL RESIDENCE 160 Mutual St.

We are pleased to offer Student Members of the Academy of Management accommodations at Ryerson Polytechnic University in the Pitman Hall Residence facility. The facility features single rooms, an in-house dining facility, a courtyard, on-site parking and lounge space. Located only 4 blocks from the Sheraton (about a 10-15 minute walk), the residence facility is an economical option for students.

	CDN Rate	US\$ Approximation
Full-time Student Rate	\$31.75	\$22.00
Adult Rate	\$46.00	\$32.00

To secure your student room reservations, fill out the Student Housing form on this guide and fax it to (416) 979-5212 or e-mail your reservations to ReservRy@acs.ryerson.ca

#### OFFICIAL HOUSING RESERVATION FORM

August 4-9, 2000 Toronto, Ontario, CANADA

DEADLINE - All forms must be received by the AOM Housing Bureau by June 28, 2000.

DEPOSIT - To guarantee a reservation, a deposit of \$165 CDN (approx. \$116 US) must accompany each request. Acceptable payments



include personal check, bank draft and certified check. Credit card information is also acceptable. Please note: a credit card number will act only as a guarantee for late arrival. Checks must be made payable to AOM Housing Bureau.

ACKNOWLEDGEMENT - An acknowledgement will be sent from the AOM Housing Bureau. Please allow 2 weeks for receipt of Housing Bureau acknowledgement. If you would like your acknowledgement faxed to you, please include your fax number on the housing form below. Please keep a copy of your original form for your records.

DUPLICATE FORMS - Send only 1 form if sharing with a colleague. Multiple forms cause duplication and possible double billing.

CANCELLATION/CHANGES - Prior to June 28, 2000, all changes, cancellations, etc. must be made *in writing* to the AOM Housing Bureau. After this date, changes must be made directly with the hotel. You must cancel within 48 hours of expected arrival date.

HOTEL INFORMATION - All hotel rates and listings are provided on the prior page. Please select your hotel from the list. Hotel reservations are made on a first come, first served basis.

NOTE TO STUDENTS RESERVING ROOMS AT RYERSON: Do NOT use this housing form to reserve your student rate room at Ryerson Polytechnic. Please contact Ryerson directly.

MAIL OR FAX COMPLETED FORMS TO:

AOM HOUSING BUREAU 207 QUEENS QUAY WEST, P.O. BOX 126, SUITE 590 TORONTO, ONTARIO CANADA M5J 1A7 FAX: (416) 203-6735

Company Name:						
Address:						
City:	State/Province:		,	Zip/Postal Code:	Country	:
Phone: ( )		Fax: (	,	)		
Do you wish your acknowle	edgement faxed to you? (Circ	cle One)			YES	NO
Arrival Date:	Arrival Time:		]	Departure Date:	Departu	re Time:
Total Number of people oc	cupying room:			Please list	names of all additional re	commates below.
Roommate 1:			]	Roommate 3:		
Roommate 2:			]	Roommate 4:		
(Single=1 person,1 bed; Do	choices below. (See hotel in puble=2 people,1 bed; Twin=2 Single □ Double □ Twin	2 people,2 b		~	Quad=4 people,2 beds)	n and Royal York) □Other
1.	Single Double Diwi	і штпріе	<b>□</b> Quad	Suite 1 of 2 BDR	S, M or L	Uother
2.	☐ Single ☐ Double ☐ Twir	n <b>□</b> Triple	□Quad	☐Suite 1 or 2 BDR	S, M or L	Other
3.	☐ Single ☐ Double ☐ Twir	n □Triple	□Quad	☐Suite 1 or 2 BDR	S, M or L	Other
	ı require a NON-SMOKING require special accommodati		ssibility. I	My requirements are:		
PAYMENT INFORMAT  ☐ I am enclosing a deposit	ION check made payable to AON	I HOUSING	BUREA	U in the amount of		\$
☐ I am enclosing credit can	rd information.					
Type of Credit Card	□ VISA	☐ MASTE	RCARD		AMERICAN EXPRESS	
Full name as it appears on o	card:					
Credit Card Number:						
Expiration Date:						
Cianatura	<del></del>			· · · · · · · · · · · · · · · · · · ·	<u> </u>	<u> </u>

MAIL or FAX to: AOM HOUSING BUREAU 207 Queens Quay West, PO Box 126, Suite 590 Toronto ON Canada M5J 1A7 Fax: (416) 203-6735



#### STUDENT HOUSING RESERVATION FORM

August 4-9, 2000 Toronto, Ontario, CANADA

**PITMAN HALL RESIDENCE:** On-campus accommodations will be provided in Ryerson's dormitory-style residence with shared bathroom and kitchen facilities. Pitman Hall, is a modern, air-conditioned building located in the heart of downtown Toronto. All rooms provide a captain-style single bed and are comfortably furnished with in room telephone, and individual climate control.

<u>PITMAN HAL</u>	L ACCOMMODATION			
Phone: (416) 9			-Mail: ReservRy@acs.ryerson.ca	
Address: Conf	ference Services, 160 Mutu	ual Street, Toronto, ON M5B 2M2		
Please print or	· type.			
NAME:				
	(LAST NAME)	(1	FIRST NAME)	
ADDRESS:				
	(NUMBER)	(STREET NAME)	(APT. #)	
	(CITY)	(PROVINCE/STATE)	(POSTAL/VIP CODE)	
E-MAIL ADD	RESS:			
PHONE: (	)	FAX: ( )		
DATE OF ARI	RIVAL	CHECK-IN: AFTE	R 4:00 P.M.	
DATE OF DE	PARTURE	CHECK-OUT: by	11:00 A.M.	
DAILY CONF	ERENCE RATE:	ADULTS: \$46.00 x (# of D FULL TIME STUDENT: \$31.75 x	ays) x 12% taxes = (# of Days) x 12% taxes	
NOTE: All pri	ces are subject to 5% PST			
	QUIRED: Yes		0.1. 771. 0000	0.55.6
or \$57.50 per v	week. A 24-hour in/out acc		Desk. The 2000 prices are \$10.50 a day, \$2 and must be returned at check out. A \$20 part loss of the parking deposit.)	
MC	VISAC	C#	EXP	
SIGNATURE:				
		mail reservation, time permitting.		

Pitman Hall accepts cash, VISA, MASTER CARD and travellers checks. No personal checks accepted. All reservations must be confirmed with a credit card. Your credit card will not be charged until you arrive. You must provide at least 24 hours cancellation notice to avoid being charged for the room.

# TRAVEL INFORMATION

ASSOCIATION TRAVEL CONCEPTS (ATC) is the official travel agency for the 2000 Annual Meeting of the Academy of Management. ATC has negotiated special discounts with **American Airlines, Air Canada** and **Avis Rent-a-Car** to provide AOM registrants with airfares lower than those available to the public. Please contact ATC to access these rates. If, however, you do choose to contact the carrier directly, please use the Group number listed below.

To take advantage of these special offers available from ATC call, email or fax:

1-800-458-9383 Email: atc@assntravel.com www.assntravel.com Fax: (619) 581-3988

Discounts apply for travel 8/4/00 - 8/9/00. ATC is available for reservations from 9:00 AM - 9:00 PM Eastern Standard Time, Monday - Friday.

#### BY AIR

AIR CANADA and AMERICAN AIRLINES have been named the official airline carriers for the 2000 Annual Meeting of the Academy of Management. Book your airline reservations through ATC. By using ATC, you will receive 10-15% off fares if purchased more than 60 days prior to the meeting. For tickets purchased less than 60 days prior, the discounts will be 5-10% off the lowest available fares. Some restrictions may apply. ATC will also search for the lowest airfare on any airline serving Toronto. Contact ATC at 1-800-458-9383 to book now. If you choose to call Air Canada and American Airlines directly, the contact information is as follows:

Air Canada (800) 268-0024 Group #CV375868 American Airlines (800) 433-1790 Group #AN4080 UI

If you choose to use your university or own travel agency please refer to the Group Code Number listed above when booking on the official carrier to receive discounts.

#### **BY CAR**

AVIS RENT A CAR has been named the official car rental agency for ground transportation to the 2000 Annual Meeting. AVIS is offering special meeting rates to Academy members. To reserve your rental car, please call ATC at 1-800-458-9383 or call AVIS direct at (800) 331-1600. If you contact AVIS directly please refer to Group #J949039.

The following rates are guaranteed in Canadian dollars. Return to the same renting location or additional surcharges may apply. All rates include unlimited free kilometers. Weekend daily rates are available from noon Thursday - Monday at 11:59 p.m. The rates are available one week before to one week after the dates of the meeting. The rates listed do not include taxes or any other service fees.

Car Group		Daily (CDN\$)	Weekly (CDN\$)	Weekend
				(CDN\$)
Sub Compact	A	\$41.99	\$235.99	\$35.99
Compact	В	\$41.99	\$235.99	\$35.99
Mid-Size	С	\$44.99	\$248.99	\$38.99
2-Door Full Size	D	\$48.99	\$257.99	\$40.99
4-Door Full Size	E	\$48.99	\$257.99	\$40.99
Luxury	Н	\$59.99	\$325.99	\$53.99
Sport Utility	W	\$56.99	\$307.99	\$49.99
Mini Van	V	\$56.99	\$307.99	\$49.99

#### GROUND TRANSPORATION FROM THE AIRPORT

The Lester B. Pearson International Airport is the main point of arrival and departure for international travel. Pearson is located in the northwest corner of Toronto. Allow approximately 40 minutes to travel downtown. Transportation options from the airport include motor-coach airport shuttle service, taxis and limousines.

#### SHUTTLE DISCOUNT COUPON!

For your convenience, Pacific Western has provided a Cdn\$1 discount coupon for ground transportation from the Lester B. Pearson International Airport to the conference hotels using the Airport Express Shuttle. You can catch the shuttle right at the airport terminals. Look for the discount coupon in the advertisement pages!

#### **PUBLIC TRANSPORTATION**

Be good to the environment! Toronto has an excellent subway and mass transit system (the TTC). Union Station is located below the Royal York Hotel, and Osgoode Station is a short walk of the Sheraton Centre and Hilton. More information can be found by visiting the TTC at http://www.city.toronto.on.ca/ttc/schedules/index.htm or by calling 393-4636.

# PASSPORTS AND VISAS

Requirements for travel to Canada and re-entry into the U.S.:

#### U.S. CITIZENS OR PERMANENT RESIDENTS

Passport or these 3 pieces of identification: 1) a photo ID 2) a birth certificate 3) a baptismal certificate or voter registration card. Proof of residence may also be required.

#### NATURALIZED U.S. CITIZENS

Naturalization certificate or other evidence of citizenship.

#### NON-U.S. CITIZENS

Non-U.S. citizens are strongly advised to determine their individual requirements for travel documents and visas by consulting the Canadian Embassy, High Commission or Consulate in their home country before departing from the U.S. or from their home country. A valid passport is required and some persons may require a visa.

#### RESIDENTS WITH TEMPORARY RESIDENCE CARDS

Valid passport; some persons may require a visa.

#### RESIDENTS WITH EMPLOYMENT AUTHORIZATION

Valid passport; some persons may require a visa.

#### PERMANENT RESIDENTS WHO ARE NOT U.S. CITIZENS

Resident Alien card (U.S. Form 1-151 or 1-511).

#### PERSONS OTHER THAN U.S. CITIZENS OR LEGAL, PERMANENT RESIDENTS OF THE U.S.

Valid passport; some persons may require a visa.

#### F1 AND J1 STUDENTS/SCHOLARS

Passport and Canadian visitors visa if from a visa requiring country. Students should note that their status in the U.S. does not confer any status in Canada or give them the right to re-enter the U.S. To qualify for re-entry into the U.S. you must 1) be in Canada less than 30 days 2) have been in lawful status while in U.S. 3) have F1 or J1 student/scholar status 4) have an unexpired passport 5) have an unexpired I-94 card with you 6) have a current I-20 AB form (for F1 students/scholars) or IAP-66 form (for J1 students/scholars) in your possession (make sure that all the information on the front of the form is correct and that the form is signed for travel by the designated university official. The signature must be less than one year old.)

#### F1 AND J1 STUDENTS/SCHOLARS ON PRACTICAL/ACADEMIC TRAINING

In addition to the above listed documents you must have 1) proof of your authorized work permission, i.e. an EAD card for F1 students, and a work authorization letter issued by your university's office for international students for J1 students 2) a letter of employment from your employer, if possible.

#### PERSONS UNDER 18 ACCOMPANIED BY PARENT

Travellers visiting Canada with children should carry identification for each child similar to that of adults.

#### PERSONS UNDER 18 NOT ACCOMPANIED BY PARENT

Letter from a parent or guardian giving permission to travel to Canada.

# T-SHIRTS!



Once again we will have the official conference T-shirt, with the particularly striking Toronto 2000 logo. You'll love it! Your friends who didn't think to get the shirt will all be envious! The cost is just \$12 USD for a high quality T-shirt that sports the logo designed for this year's conference.

This commemorative T-shirt is a great souvenir and a wonderful way to remember the fantastic time you will have had in Toronto. More importantly, all proceeds from the sale of T-shirts will benefit Covenant House Toronto, Canada's largest youth shelter. Covenant House will also be the site of this year's service-learning project, to be held beginning at 9 AM on Friday, August 4th. To pre-register to participate, or for more information, contact Gordon Rands at 309-298-1342 or GP-Rands@wiu.edu.

Avoid the rush and hassles at on-site registration by ordering your t-shirt on the Early Registration Form, and then pick up your shirt when you check in at the conference. Then you'll have something comfortable and colorful to wear while you're in Toronto. Take the opportunity to get a great souvenir and champion the Academy's goal to support organizations that aid the less fortunate.

#### Our Charity: Covenant House Toronto

Over the past 17 years, Covenant House has offered help and hope to tens of thousands of homeless young people. These kids, most of whom are between 16 and 18, come not just from the Toronto area but from every part of Canada and even other countries seeking the things many of us take for granted, like a roof, a meal, medical care and an opportunity to improve ourselves. The problems that confront kids in the streets are increasingly more complex. They are often escaping from drugs, crime and violence, yet our society finds itself less and less willing to understand or do something about the issues these young people face.

Covenant House's mission starts from a premise of absolute respect and unconditional love for these suffering children of the street. The youth are provided with much more than shelter. They are offered opportunities to change their lives through counseling, education and vocational assistance. Covenant House strives to substitute the rules of street life for structure and caring relationships, based on love, self-respect and confidence-building. The dedicated team of staff, volunteers and donors at Covenant House achieve outstanding results.

"We work miracles here," a staff member observes. "They may be slow and gradual, but they are miracles nonetheless. We hear back from our kids often enough to know that this is true."

#### **CHILD CARE SERVICES**

Childcare facilities will be available at the Sheraton Centre from 10:00 a.m. to 11:00 p.m. daily. Rates will be approximately \$5.50US per hour per child.

#### **CANADA GENERAL INFORMATION**

#### **CURRENCY**

The monetary system in Canada is based on CDN dollars and cents. Most Canadian businesses accept U.S. currency and travelers checks. If you wish to exchange your currency for Canadian currency, to get the best rates, you should exchange your money at a financial institution.

#### GOODS AND SERVICES TAX REFUND

A 7% Goods and Services Tax is charged on most goods and services sold in Canada. Under the Visitor Rebate Program, visitors may receive a tax refund on accommodations and goods taken home.

#### **INSURANCE**

Visitors are not covered by Canadian health insurance plans. Visitors should check their health plans to determine if coverage extends to services rendered outside their country of residence.

#### **CLIMATE**

The weather — kept temperate by Lake Ontario — is among the warmest in Canada. During August, the temperature ranges from the mid-70's to mid-90's Fahrenheit (mid-20's to mid-30's Celsius), and the weather is generally sunny and humid.

# **Exciting Special Events in Toronto**

#### **BLUE JAYS GAME**

Saturday, August 5, 2000

Experience the thrill of a Major League baseball game at the amazing SkyDome. Considered to be the world's finest entertainment complex, it has the world's first fully retractable domed roof and is an incredible piece of technology. This afternoon you will have the opportunity to see the Toronto Blue Jays in action. Your group will have the time of their lives as the Dome extends a warm welcome to its special guests. Enjoy baseball at its finest at SkyDome, and cheer on your favourite team to a win!

#### **CARIBANA AEROBICS**

Sunday, August 6, 2000



Join us for Sunday morning aerobics, August 6<sup>th</sup>. Start your day with an invigorating low-impact class set to Caribana (and other) music! Each participant will receive an official Academy "Toronto 2000" T-shirt. Weather permitting, we will exercise outdoors in the Sheraton's rooftop garden.

#### **ACQUAINT YOURSELF WITH TORONTO**

Sunday, August 6, 2000



Toronto welcomes you with open arms and unmatched hospitality to Canada's largest city made up of an incredible mix of people from all over the world. Sit back and enjoy the sights as the city's fascinating past and vibrant present unfold.

During your city tour, enjoy a visit to Casa Loma. Canada's famous medieval-style castle is situated in the heart of mid-town Toronto and is a monument to one man's vision of grandeur. Enjoy the red carpet treatment as you wander through the ninety-eight fascinating rooms, marvelling in the castle's history. This "house on the hill" is a must-see during your visit to Toronto.

A great introduction to a truly great city!

#### ARCHITECTURAL CITY WALKING TOUR

Monday, August 7, 2000

Toronto possesses a rich variety of architecture from Georgian manors to theatrical postmodern offices. They embroider our streets in an easy grace that gives Toronto a very special urban fabric.



Some of the sights to see include "Old Town", Toronto City Hall, St. Lawrence Hall, Roy Thomson Hall, the Royal Alexandra Theatre, and of course the CN Tower, and SkyDome. Your only limitation will be the strength of your walking legs!

Enjoy a guided two hour walking tour to view some of these great buildings.

#### HARBOUR TOUR AND CN TOWER

Monday, August 7, 2000

Step on board and relax on our sightseeing boat for a delightful one hour Harbour tour on Lake Ontario, one of the five Great Lakes. Lake Ontario is actually an inland sea, and today as your group motors across its waters your Captain will reveal many new and exciting things about the city, Toronto Harbour and the Islands.

Once you've seen Toronto by water, an aerial view of the city is a must! Our visit takes us to the clouds to explore the World's tallest free-standing structure - the CN Tower. There is a sixty second ride in the glass-faced elevators to the Observation Level, located at the 333 meter (1000+ foot) level. The potential 120 kilometer (75 mile) view offers sights of the city and a spectacular view across the lake.

#### LET THE CHARM OF THE NIAGARA REGION MESMERIZE YOU

Tuesday, August 8, 2000

No trip to Ontario would be complete without a visit to Niagara Falls and the surrounding region. Embark on this fully conducted tour to one of Canada's most unique areas - The Niagara Peninsula. With a blend of contemporary manmade achievement and nature's own beauty and wonder, the region is truly an Ontario jewel.



Since the early 1820's, millions of visitors have been attracted to Niagara Falls. The Falls are awe inspiring - even more so aboard the historical world famous Maid of the Mist. The tour will cruise right to the base of the American Falls where you will hear the thunder on the rocks and feel a cool mist on your face.

After a delightful lunch overlooking the Falls, your tour will proceed to Niagara-on-the-Lake, a charming town considered to be one of the prettiest in Ontario. Enjoy shopping at the quaint craft and speciality shops – your dollars go much farther in Canada!

#### **ONTARIO SCIENCE CENTRE**



Enjoy an exciting and informative afternoon at the Ontario Science Centre! The Ontario Science Centre was designed to make education interactive and fun too. With more than 500 exhibits, many of them requiring participation, you will see the advancement of technology through the ages and understand how the physical world works.

Dive into the deepest oceans, soar through limitless space, or stand in the centre of spectacular movie making special effects. These are just a few of the adventures that will excite and inspire you at the OMNIMAX Theatre, where even the fascinating Canadian-made projection system becomes an exhibit.

This is one place where you'll never see a sign saying, "Do Not Touch."

# Academy of Management Tour Registration Form – August 4 – 9, 2000

PLEASE TYPE OR PRINT. Name listed must be used for pick up of all group reservation tickets in Toronto.

Family Name:	nily Name:First Name:				
Additional Registrants:					
Address:					
City:	Province/State:				
Country:	Postal/Zip Code:				
Telephone:	FAX:	E-Mai	l:		
EXCURSION OPTIONS					
DATE	TOUR	TIME	# OF TICKETS	TICKET PRICE (Including GST)	
Sat. Aug. 5, 2000	Blue Jays Game	4:00 pm Start		\$40.00 CDN / 29.00 US	
Sun. Aug. 6, 2000	Caribana Aerobics	7:00 am Start		\$23.00 CDN / \$14.00 US	
Sun. Aug. 6, 2000	City Tour / Casa Loma	1:00 pm - 4:00 pm		\$37.00 CDN / \$26.00 US	
Mon. Aug. 7, 2000	Architectural Walking Tour	9:00 am - 11:00 am		\$19.00 CDN / \$14.00 US	
Mon. Aug. 7, 2000	Harbour Tour / CN Tower	1:00 pm - 4:00 pm		\$56.00 CDN / \$40.00 US	
Tues. Aug. 8, 2000	Niagara Falls	9:00 am - 5:00 pm		\$74.00 CDN / \$52.00 US	
Tues. Aug. 8, 2000	Ontario Science Centre	2:00 pm – 6:00 pm		\$51.00 CDN / \$36.00 US	
RESERVATIONS Full payment must be received by Friday, July 7, 2000. Written confirmation of tour registration will not be sent. Credit card statements serve as confirmation of receipt. Forms will not be accepted or processed without full and correct payment. All tours depart from the Richmond St. exit of the Sheraton Centre. Tour tickets will be distributed at the Academy of Management Tour Registration Desk at the Sheraton Centre in Toronto. All delegates require their tour ticket in order to provide proof of registration.  TOUR CANCELLATIONS/REFUNDS The tour company (Toronto Tours Ltd.) reserves the right to cancel any tour that does not reach the minimum passenger count. In the event that a tour is cancelled, Toronto Tours Ltd. will attempt to notify all delegates of cancelled tours as soon as possible. Refunds for cancelled tours will be credited to you in as timely a manner as possible. Attendee cancellation requests received in writing before Friday, July 7, 2000 will be entitled to a refund minus a 15% administration fee. No requests for refunds will be accepted after Friday, July 7, 2000.  PAYMENT					
Full payment must be received by Friday, July 7, 2000. Payment will be accepted by VISA, MASTERCARD, or AMERICAN EXPRESS (processed in Canadian Dollars). Please note: Diners Club is not accepted. Please forward Registration Form with Payment information to:  TORONTO TOURS LTD., Attention: Program Coordinator, Associations 60 Harbour Street, 5th Floor, Toronto, Ontario CANADA M5J 1B7 Fax: 1.416.869.0284 / E-mail: ttours@torontotours.com					
	or processed without full and EXPRESS VISA	<b>d correct payment.</b> MASTERCARI	)		
CREDIT CARD #:		EXPIRY DATE	·		
I AUTHORIZE TORONTO TOURS LTD.TO CHARGE MY CREDIT CARD AS INDICATED FOR THESE TICKETS:					
NAME ON CARDSIGNATURE					
PLEASE SPECIFY ANY SPECIAL ARRANGEMENTS YOU REQUIRE:					

#### Placement Services

Placement Services are available only to persons who register and attend the annual meeting. An orientation on using the Academy's Placement Services will be held on Saturday, August 5, from 6:00-7:00 p.m. in the York Room of the Sheraton Centre, and again on Sunday, August 6, from 4:00-5:00 p.m. in the same room.

Pre-registration for Placement Services may be done online at http://www.aom.pace.edu/placement from Saturday, July 1, until Saturday, July 29. Persons unable to preregister should bring completed applicant or employer forms (available in hard copy online) and enter the required information on computers at Placement Services during the meeting.

Cost to register as an applicant is \$50. The registration fee for positions is \$100. As in previous years, interview tables are provided for conducting interviews. They are assigned on a first-come, first-served basis. Cost to reserve a table for the meeting is \$50 for tables in the Sheraton Hall Exhibits Area or \$125 for tables in smaller meeting rooms (considered "premium" rooms). Placement Services will be located at the Sheraton Centre Toronto Hotel.

For additional information on Placement Services, please contact Geralyn McClure Franklin, Director of Academy Placement Services, at (915) 552-2170 or franklin\_g@utpb.edu.

#### **Position Statement on Placement Activities**

The Academy expects that job candidates will not be treated differently on the basis of race, ethnicity, national origin, sex, religion, age, or disability. Questions related to those issues are inappropriate (i.e., questions on marital status, family commitments, etc.). Interviewers should also be respectful of various theoretical perspectives, teaching philosophies, and substantive domains of interest.

We believe the interview areas offered by Placement Services are a very appropriate location for interviews. Additionally, interviews may be conducted in conversation areas available throughout the conference facilities. The conference hotels also offer a number of full and parlor suites that have sitting areas which might be used for interviews.

The Academy of Management is concerned about providing appropriate settings for conducting interviews—settings that will accommodate candidates with disabilities and that do not have the potential of creating an awkward interview environment. Hotel guest rooms are usually inappropriate settings for conducting recruiting interviews. If interviews must be conducted in hotel guest rooms, we offer the following suggestions: have multiple recruiters meet with each candidate; leave the guest room door ajar; ensure that the room is properly prepared to conduct interviews (i.e., beds are made, personal belongings are put away, etc.); maintain and encourage a professional demeanor by having all parties sit on chairs or sofas, wear shoes, and ask only appropriate questions; and above all, be sensitive to concerns of the other party by avoiding actions or comments that may make others uncomfortable.

#### **Excerpt from the Academy's Code of Ethical Conduct**

The Academy of Management and its members are committed to providing academic environments that are free of sexual harassment and all forms of sexual intimidation and exploitation. Sexual harassment consists of unwelcome sexual advances, requests for sexual favors, and other visual, verbal, or physical conduct of a sexual nature when:

- 1. It is implicitly or explicitly suggested that submission to or rejection of the conduct will be a factor in academic employment, admission, evaluation, or participation in an academic activity; or
- 2. The conduct has the purpose of interfering with an individual's academic or work performance, by creating an intimidating, hostile, or otherwise unacceptable educational or work environment.

The determination of what constitutes sexual harassment depends upon the specific facts and the context in which the conduct occurs. Sexual harassment takes many forms: subtle and indirect, or blatant and overt. It can be conduct affecting an individual of the opposite sex or same sex, between peers or between individuals in a hierarchical relationship, or between teacher and student. Regardless of the intentions of the actor, the key question is always whether the conduct would be unwelcome to the individual to whom it is directed.

#### You Are Invited to ....

#### SUNDAY

#### **New Member Orientation**

All -and we mean all- new members are invited to a special orientation session to be held Sunday, August 6, from 1-2 PM in the Sheraton Centre Conference Room B. The New Member Orientation provides insight into Academy of Management governance, highlights of the annual meeting, ways of getting involved in the Academy, membership benefits, and networking. Refreshments will be served.

#### Distinguished Executive Speaker & Academy Business Meeting

All members are invited to presentation by the Academy's Distinguished Executive Speaker, Sunday at 5:30 PM in the Royal York's Ontario room. The name of the Distinguished Executive will be announced on the Meeting Website. President David Whetten will summarize this year's Academy activities and introduce our Distinguished Speaker.

#### The Village Square/Images of a New Time

The Village Square will open officially on Sunday at 7:00 PM in the Ballroom of the Royal York. Come mingle with colleagues while enjoying the art and poetry of fellow AOM members and sipping a drink! New art and poetry will also be introduced on Monday at 4:10 PM and Tuesday at 3:40 PM, accompanied by the appropriate fanfare and refreshments.

#### **All-Academy Reception & Party**

The Academy Reception & Party will follow the opening of the Village Square, at 7:15 PM on Sunday in the Concert Hall of the Royal York. The reception is hosted by the Toronto 2000 Organizing Committee and the Party, beginning at 9 PM will feature Canada's own Hip Kings, a popular all-sorts-of-music band guaranteed to keep you off your seat with jazz, blues, swing, Latin beats, you name it!

#### **MONDAY**

#### Monday Night Reception for New and Non-US Members

Already a tradition for the Academy, the Membership Committee in coordination with the International Theme Committee welcomes all AOM members, but especially the new and non-US ones, to this reception to be held Monday at 8:00 PM in the Sheraton Centre's Dominion Ballroom South.

#### Caucuses

These informal sessions (#s305-321) offer an opportunity to meet others with similar interests. Seventeen topics have been organized by Caucus Coordinator James Flynn. The caucuses will take place in the Canadian Room of the Royal York on Monday evening from 6:30 - 8:30 PM.

#### **TUESDAY**

#### **Presidential Luncheon**

President David Whetten will address the Academy in this session. Winners of the Distinguished Service, Scholar and Educator Awards, the Terry Book Award and the various Best Paper Awards will be announced by President-Elect Andrew Van de Ven. The luncheon is scheduled between 12:00 PM and 2:00 PM on Tuesday. Tickets are necessary for admission. Please arrive on time to ensure a seat.

#### FROM SUNDAY ON

#### **Membership Committee**

To assure that members have ample opportunity to participate in AOM activities, the Membership Committee will have a desk in the Registration area in the Sheraton Centre starting Sunday. Members are encouraged to stop by, update their member information, discuss their interests and sign up for committees that interest them.

#### **International Theme Committee**

The International Theme Committee (formerly the International Programs Committee), in conjunction with the Membership Committee, will host a Global Networking Area from Sunday to Tuesday in the Sheraton Hall of the Sheraton Centre. The International Theme and Membership Committees encourage members to stop by, enjoy refreshments and discuss international teaching, research, funding and other issues of interest in the international arena.

#### **Business Meetings & Social Hours**

All divisions hold formal Business Meetings and informal Social Hours during the regular program. Members and potentially interested newcomers are welcome to attend. See the program for time and place details.

A27

# Academy of Management 2000 Meeting Sponsors

Welcome to Toronto and the 2000 Academy of Management Meeting. Each year several universities act as sponsors for our annual meeting by providing financial support at one of three levels: Gold - \$5,000, Silver - \$3,000, and Host - \$1,500. In addition, we recognize the Academy's Program Chair's school as a Gold Level Sponsor, due to that individual's and their university's significant support of the Academy meeting. Historically sponsors were only in the immediate geographic area of the meeting site. Over the last few years we have expanded our sponsors to include schools around the world.

This year we have seventeen sponsors whose institutions have combined to contribute \$49,500. A number of schools have sponsored several consecutive Academy Annual Meetings. The Academy is very grateful to the sponsors for the 2000 meeting. Please thank faculty and other representatives of these schools during our meeting. I am grateful to our sponsors for their support of the Academy of Management and our Annual Meeting.

Karen S. Whelan-Berry, Samford University School of Business Director of Academy Sponsorship

# **Gold Sponsors**

#### **Brigham Young University**

The Marriott School of Management, named for benefactors J. Willard and Alice S. Marriott, is committed to providing a solid business education that combines secular and spiritual learning. As an integral part of Brigham Young University, the mission of the Marriott School reflects the values of the Church of Jesus Christ of Latter-day Saints. This mission is to attract and develop men and women of faith, character, and professional ability who will become outstanding managers and leaders throughout the world. Ned C. Hill, Dean of the Marriott School of Management, said:

At the Marriott School, we have long believed that great input leads to great output. That's why one of our major focuses has been attracting outstanding students from across the nation and around the world. Over the past decade, we have seen marked improvements in the qualifications of our entering students.

Input alone doesn't produce great managers. We have adopted a unique approach to business education that is not only rooted in strong management and disciplinary training, but is also supported by an emphasis on value- and principle-based leadership.

The combination of this input and our faculty's expertise produces men and women prepared to become outstanding contributors and leaders in organizations throughout the world.

The Marriott School values the perspective that minority and international students bring to the classroom. Twenty percent of the students come from outside the U.S., more than 57 percent of the faculty and 80 percent of the students are bilingual, and some 30 percent speak a third language.

#### **Gold Sponsors (cont.)**

#### **Boston College**

Boston College is a coeducational university with an enrollment of 8,900 undergraduate and 4,800 graduate students representing every state and more than 85 countries. Founded in 1863, it is one of the oldest Jesuit, Catholic universities in the United States. US News & World Report ranks Boston College 39th among national universities, and 45th on its list of the Best Values in Higher Education.

Boston College's **Wallace E. Carroll School of Management** provides undergraduate and graduate management education attuned to the needs of today's business world. The school enrolls 2,300 undergraduates and 700 part-time and 240 full-time graduate students in its MBA, MSF and Ph.D. programs. The undergraduate program, offering a Bachelor of Science in Management, focuses on developing broadly based leaders and managers who bring an ethical perspective to business decision making. On the graduate level, the school offers four degree programs:

- Master of Business Administration (MBA), emphasizing hands-on learning and a global outlook
- Master of Science in Finance (MSF), a rigorous ten-course curriculum providing advanced financial skills
- Ph.D. in Management with a Concentration in Finance
- Ph.D. in Management with a Concentration in Organization Studies

A graduate-level professional development program, Leadership for Change, offers graduate credit to individuals interested in helping their organizations manage change while integrating social and financial goals.

#### **McMaster University**

The **Michael G. DeGroote School of Business**, McMaster University, Hamilton, Ontario, is a proud sponsor of the Academy of Management.

#### **Program Offerings:**

<u>Ph.D.:</u> Our Ph.D. program in Business Administration offers fields of specialization in Human Resources (HR) and Management Sciences/Systems (MS/S).

- The HR field is concerned with the study of all aspects of the employment relationship. Students are exposed to historical and contemporary theories, conceptual frameworks, and empirical research in human resources applications. This exposure provides a foundation for research in areas such as compensation systems, staffing, work team effectiveness and work attitudes.
- MS/S focuses on the development and application of quantitative modeling and systems
  approaches to solving management problems. Areas of application for these techniques include
  management information systems, operations management, logistics, marketing, finance,
  accounting, and e-commerce.

<u>MBA:</u> Canada's largest MBA Co-op program, where work terms are interspersed with course work. Our MBA program offers streams in all the major functional areas of business plus:

- Electronic Commerce, the School's newest innovation. This is a special, full-time, two year program with a summer internship;
- Finance, featuring the first Educational Trading Centre in Canada outside of Quebec;
- Health Services Management (HSM), the only program of its kind in Canada;
- Management of Innovation and New Technology

<u>U.G.:</u> Our undergraduate program offers concentrations in Accounting, Finance, Human Resources, Management Science & Information Systems, and Marketing.

Visit our web site: http://www.business.mcmaster.ca/

#### **Gold Sponsors (cont.)**

#### **Queen's University**

"Queen's University and the University of Toronto are frequently compared to Harvard and Yale..." US News: October 26, 1998

Queen's School of Business is a faculty of Queen's University, Canada's oldest degree-granting institution. Queen's School of Business is Canada's national business school, attracting students from across Canada and around the world. In 1919, Queen's became the first university in the country to offer business degrees.

The School has an outstanding reputation for its academic programs, which include the flagship BCom program, full-time and Executive MBA programs, an MSc in Management, and a unique double-major PhD program. Queen's School of Business is also Canada's acknowledged leader in executive education, with more than half the market for senior managers and a client list of over 1,200 organizations.

Some recent achievements by Queen's School of Business include:

- #1 ranked MBA program in Canada by Canadian Business magazine for the last three years.
- Ranked by Financial Times (UK) among the Top 30 executive development centres in the world and #1 in Canada
- BCom students at Queen's enjoy a 100% success rate in finding career-quality jobs
- All programs recently received unconditional accreditation by the AACSB (The International Association for Management Education)

#### **Texas A&M University**

The Department of Management at Texas A&M U. is consistently recognized as one of the most productive management departments in business schools globally. The faculty teach and do research in all areas of management, including strategic management, organizational behavior (micro and macro), human resource management, international business and public policy, and the legal environment. The faculty publish in the top scholarly and practitioner journals in their respective fields, serve in key roles in the Academy of Management and other professional associations, write and edit books, serve in important editorial roles for a variety of journals, participate in executive development seminars, and consult. The Center for Human Resource Management and the Center for New Ventures and Entrepreneurship are both key units within the Department. The faculty in Management include Michael Abelson, Leonard Bierman, Maura Belliveau, Wendy Boswell, Victoria Buenger, Albert Cannella, Adrienne Colella, Tina Dacin, Angelo DeNisi, Lorraine Eden, Charles Goodman, Ricky Griffin, David Hannah, Don Hellriegel, Michael Hitt, Gareth Jones, Ramona Paetzold, Tim Peterson, Michael Pustay, Peter Rodriguez, Daniel Simon, Klaus Uhlenbruck, Michael Wesson, Richard Woodman, Asghar Zardkoohi, and Jing Zhou.

#### **University of Toronto**

The **Joseph L. Rotman School of Management** at the University of Toronto provides professionally-relevant management education programs for students and executives, and leading-edge research in all disciplines and fields of management. Consistently ranked among the top business schools in the world, the School offers graduate and undergraduate degree programs, including the prestigious Toronto MBA and Executive MBA Programs, a first-rate Doctoral Program, the distinctive Master of Management & Professional Accounting, and the MBA/LLB Program, offered jointly by the Rotman School and the Faculty of Law. The School also offers an innovative series of Executive Education Programs tailored to the current needs of businesses and individual managers.

#### **Gold Sponsors (cont.)**

#### **University of Toronto (continued)**

Under the leadership of Dean Roger Martin, the Rotman School is on a bold mission to become one of the world's top ten business schools. The School is staking out uncharted new territory in business education by focusing on integrative thinking for global competitive advantage in an environment that views each individual as a uniquely valuable asset.

Entering MBA GMAT scores for Rotman students have increased from 617 in 1994 to 672 in 1999, placing them in the 93<sup>rd</sup> percentile of GMAT writers worldwide. Rotman students are taught by some of the most distinguished faculty members in the country. Five of seven fellows of the prestigious Royal Society of Canada who are currently teaching at Canadian business schools are professors at the Rotman School. Top global firms actively recruit Rotman graduates, who are supported in their job search by a professional career development centre. Upon graduation, graduates join a vibrant worldwide alumni community of more than 16,000 management professionals in 80 countries.

#### **York University**

The **Schulich School of Business** at York University (established in 1966 as the Faculty of Administrative Studies) is one of the leading business schools in Canada. The School offers a full range of degree and non-degree programs, including two undergraduate degrees (the BBA and the International BBA), three Masters level degrees (MBA, International MBA and MPA), and the Ph.D. Schulich programs emphasize relevance to real-world contexts, an applied focus, globalization, and critical managerial skills such as group, negotiation, and presentation skills. MBA students can choose among a wide range of concentrations from the traditional business disciplines to focused programs such as real property management, financial engineering, business and sustainability, and arts and media management. The Schulich School provides students the many benefits of being located in Toronto, one of the world's most cosmopolitan cities as well as being the corporate and financial capital of Canada. The School's global focus is one of its most important attributes. It is reflected in the IMBA and IBBA degrees, in the international emphasis throughout our curriculum and in our academic exchange agreements with over thirty leading international management schools in some twenty countries in the Americas, Asia, Europe, and the Middle East.

# **Silver Sponsors**

#### **University of Alberta**

Founded in 1908, the University of Alberta is one of Canada's foremost research-intensive institutions of higher learning. The University's main campus in Edmonton is home to over 30,000 full and parttime students enrolled in over 60 different undergraduate and graduate-level degree programs. The teaching of Business at the University of Alberta began in 1916. In 1960 the Faculty of Business became the first business school in Canada to be granted accreditation by the American Assembly of Collegiate Schools of Business. Today, the Faculty of Business is one of Canada's leading business schools, and offers highly-regarded Bachelor of Commerce and Master of Business Administration programs in which some 2200 students are presently enrolled. The Faculty is extremely active in research and a key participant in Academy events. In 1999 Bob Hinings received the Distinguished Scholar Award from the OMT Division of the Academy. The Centre for Professional Service Firm Management is at the forefront of research into professional firms and of knowledge-intensive firms more generally. A substantial donation from an outside foundation has initiated considerable effort into understanding the international dimension of family enterprise. A particular interest and research strength of the Faculty is the use of qualitative methodologies in organizational research. Faculty members serve on the editorial boards of the Administrative Science Quarterly. Academy of Management Journal, Organization Studies, Organization Science, Journal of Management Studies, Journal of Management Inquiry, and Organizational Research Methods.

#### Silver Sponsors (cont.)

#### **Baylor University**

Founded in 1845, Baylor University is the oldest and largest private university in Texas and today ranks among the top 1% of educational institutions in the country for the number of National Merit Scholars enrolled. The **Hankamer School of Business** (est. 1923) is dedicated to preparing business professionals capable of competing successfully in an integrated world economy. The school believes that its graduates must not only possess global perspectives, current business knowledge, and skills in communications and technology, they must also have strong ethical values and leadership capabilities in order to truly influence organizations and make a difference in people's lives.

With 3,300 undergraduate and 292 graduate students, Hankamer offers 19 major fields of study for the BBA and 10 fields for its various graduate business degrees, as well as Executive MBA programs on two campuses (Waco and Dallas). The school also several active professional centers that include The McBride Center for International Business, Institute for Family Business, John F. Baugh Center for Entrepreneurship, Center for Professional Selling, and Center for Business & Economic Research.

Hankamer has received national recognition for its programs in entrepreneurship (ranked #5 by *U.S. News & World Report*), accounting (ranked #6 by the National Association of State Boards of Accountancy), undergraduate business (ranked #51 by *U.S. News & World Report*), and graduate business (named in *The Princeton Review's* Top 75 list).

Among recent innovations at Hankamer: The Edward Jones New Venture Challenge in which student teams compete in the creation of new business ventures, and The National Collegiate Sales Competition, an annual event in which students must sell a product to a professional buyer before a video camera while under the scrutiny of judges who are sales professionals.

#### **Rochester Institute of Technology**

The College of Business at Rochester Institute of Technology prepares graduates to compete successfully in the business world. Students are able to convert managerial learning in to pragmatic business applications and are educated to manage people, technology, and quality in a global context. The college is accredited by the AACSB, the International Association for Management Education. We are home to the RIT/USA TODAY Quality Cup Competition that recognizes teams that make significant contributions to the improvement of quality in their organization. The College also hosts the Technology Management Center and the Center for International Business.

Through their relationship with industry, the faculty blend theory with applications to facilitate the transfer of knowledge from the classroom to the work environment. We give our students the analytical and problem-solving skills that will make them an asset to their employers and that will prepare them for successful and rewarding careers.

We have 40 full-time faculty, 500 graduate students, and 825 undergraduate students. Students can pursue an MBA, an Executive MBA, a master of science in finance, a master of science in product development, and a master of science in manufacturing management and leadership. The College of Business also offers a bachelor's degree in business administration with majors in accounting, finance, international business, management, management information systems and marketing. We have one of the oldest and largest cooperative education programs in the nation.

# **Host Sponsors**

#### Florida International University

The FIU College of Business Administration, South Florida's most important business education resource, boasts a unique focus on the region's commercial links with Latin America and the global economy and is a leading research and educational center in e-business and information technology management.

Its faculty of more than 80 international scholars, teachers, and business leaders include experts in information systems, operations research, e-business technology, technopreneurship, knowledge management, international banking and trade, global logistics, multinational corporations and international business strategy. Through its partnerships with global business leaders in the region, the College strives to ensure that its research and academic offerings continue to address the demands of a dynamic, world-wide, technology-enabled marketplace.

The second largest of FIU's 16 schools and colleges, the College enrolls about 3,600 undergraduate and more than 800 graduate students each year. It also serves an additional 400+ business people through its executive education programs. The College's international student body reflects the richly diverse South Florida community. More than 70 percent of its 18,000+ alumni live and work in the area following graduation; quite a few are successful entrepreneurs while others enjoy successful careers in multinational firms with Latin American headquarters in the region.

Since opening its doors in 1972, FIU—a part of the State of Florida University System and the only public research university in Miami--has grown to more than 30,500 students, offering more than 280 academic degree programs.

The College of Business Administration is accredited by the AACSB—International Association for Management Education. www.fiu.edu/~cba

#### **University of Illinois at Urbana-Champaign**

The College of Commerce and Business Administration offers outstanding undergraduate and graduate programs through its accounting, business, economics, and finance departments. An emphasis on high-quality research, one-on-one faculty mentorship, and intensive academic rigor has become the hallmark for our well-established, highly regarded Ph. D. programs. This past year, the college enrolled more than 3,200 undergraduates, about 650 MBA and masters students, and approximately 200 doctoral candidates. Drawn by the college's national and international reputation, students have come over the years from all fifty states and more than thirty countries worldwide. Our graduates go on to assume leadership roles in business, government, and academe. A distinguished faculty provides instruction and academic leadership in teaching, research, and outreach programs. Endowed chairs and professorships help to attract and retain our world-class faculty. Our Research and Learning Centers provide focal points for academic and applied research, conferences and seminars, and scholarly publications.

#### Illinois Institute of Technology

The **Stuart Graduate School of Business** at Illinois Institute of Technology is an AACSB-accredited business school focused on business education for a technological world. The Stuart School's mission is to provide experienced working professionals and career-entry students with a range of intellectually challenging graduate-level business education programs, taught from a practical perspective, with an emphasis on analytic/quantitative skills and the relationship between business and technology. Stuart faculty are regular contributors to scholarly journals and several have authored books.

#### **Host Sponsors (cont.)**

#### Illinois Institute of Technology (continued)

The Stuart School's offerings include an MBA with ten areas of specialization; the Ph.D. in Management Science offered in the areas of operations and finance; five unique industry-driven master's programs in E-Commerce, Environmental Management, Finance, Operations & Technology Management, and Marketing Communication; and a number of dual degrees including a JD/MBA offered with Chicago-Kent College of Law.

The Stuart campus is located in the heart of Chicago's Downtown business and finance community in a ten-story building that also houses IIT's Chicago-Kent College of Law. The campus includes state-of-the-art computer labs with the latest industry software, a library of more than 500,000 volumes, and the Stuart Career Planning Center. Stuart's MBA Program is also offered at two suburban sites. Illinois Institute of Technology is a private Ph.D.-granting university founded in 1890, one of the 17 elite institutions that comprise AITU-the Association of Independent Technological Universities.

#### **Ryerson Polytechnic University**

Founded in 1948, Ryerson Polytechnic University (Ryerson) is Canada's only degree-granting polytechnic university. At Ryerson, theory and practice are combined to give students a traditional high quality university education and professionally relevant skills. An integral part of the university's more than 35 degrees is the focus on liberal studies courses that enhance the students' understanding of the social and cultural environment in which they live. Ryerson's location in downtown Toronto enables students to pursue their education in the leading financial, industrial and cultural centre of Canada.

The Faculty of Business at Ryerson is Canada's largest English-speaking undergraduate business program. It comprises four different schools: the Schools of Business Management, Hospitality & Tourism Management, Information Technology Management, and Retail Management. Programs are four years in length and offer students a Bachelor of Commerce (BCom) in the Schools of Business Management. The faculty encourages students to gain an international perspective on business issues by studying abroad for one semester. Several exchange programs have been set up with schools in Europe and Australia.

#### University of Rochester

The mission of the **William E. Simon Graduate School of Business Administration** is to be a recognized leader in the creation and dissemination of an integrated body of knowledge that has significant impact on managerial education and practice. The School's educational programs focus on graduating outstanding individuals who are prepared to excel in a dynamic and internationally competitive marketplace. The Simon School offers an integrated, cross-functional approach to management which uses economics as both the framework and common language of business. This framework can be applied in a broad range of management situations over the course of a career, providing graduates with a long-term validation in the corporate marketplace.

The Simon School's unique study-team system, combined with one of the largest percentages of non-U.S. students among leading American business schools, offers students numerous opportunities to develop critical interpersonal and team-management skills, and interact directly with a diverse group of peers on global management issues. The Simon School offers M.B.A., M.S. and Ph.D. degrees and joint degree programs in biotechnology, nursing, public health administration and a newly introduced M.D./M.B.A. program at its Rochester, New York campus. Executive M.B.A. programs are offered in Rochester, the Netherlands and Switzerland. The Simon School has been accredited by the AACSB – The International Association for Management Education since 1966.

### **Host Sponsors (cont.)**

### **Samford University**

Samford University, founded in 1841 as Howard College, is Alabama's largest private university. Samford serves 2,900 undergraduate students and 1,600 graduate students, and has been recognized by <u>U. S. News and World Report</u> as one of the top universities in the Southern United States. Samford offered its first business degrees in 1922 and today offers Bachelor of Science degrees in accounting and management, as well as the MBA, MAcc, and joint MBA degrees with masters programs in nursing, law, and divinity. School of Business majors comprise 425 undergraduates and 150 graduate students. Our undergraduate education emphasizes general business knowledge, as well as practical business experience. Approximately 75% of our undergraduates complete at least one academic internship. Our MBA program is designed to serve working professionals who are attaining their graduate education while working full time. The average work experience of our MBA students is 9 years.

Samford's School of Business received AACSB accreditation in 1999, the first private university school of business in Alabama to be so recognized. We have 21 full-time faculty, with doctorates from sixteen different U. S. doctoral programs. The School of Business emphasizes teaching, and we have participated in the Pew Trust/Samford PBL Initiative over the last two years. Our faculty are also active researchers, presenting and publishing papers in all business disciplines. Dr. Carl J. Bellas is Dean of the School of Business.

### Wilfrid Laurier University

The School of Business and Economics at Wilfrid Laurier University is one of Canada's leading, and largest, business schools. In addition to excellent undergraduate business degrees, diplomas, and professional accreditation programs, the School offers several part-time and a full-time Master of Business Administration as well as a Master of Arts in Applied Business and Economics. Management development programs are presented by the affiliated Laurier Institute in open enrollment and customized formats.

The School takes pride in its success at connecting academic excellence with the world of business through innovative programs and partnerships. For example, Laurier was the first university in Canada to offer a co-operative option for undergraduate business students, the first in Canada to offer a one-year full-time MBA program, and the first in Canada to offer a fully integrated MBA with a CMA designation. Last fall, Laurier admitted its first students into a new dual-degree program in business and computing which allows students to earn both a Bachelor of Business Administration and Bachelor of Science degree in five years.

With its main campus in Waterloo, Ontario, in the heart of Canada's Technology Triangle, the School of Business and Economics is particularly well situated to develop partnerships and programs in cooperation with the corporate community. Several new initiatives have recently been announced, including the development of The Schlegel Centre for Entrepreneurial Studies, a Chair in the Management of Technology Enterprises, a Chair in Insurance, and a Chair in Supply Chain Management. Wilfrid Laurier University is one of Canada's premier universities, recognized nationally and internationally for its excellent academic standards and quality of teaching. The University recently earned the ranking from the provincial government as the Ontario University with the highest success rate for the employment results of undergraduate students.

# **Toronto 2000 Exhibitors**

### In Sheraton Hall at the Sheraton Centre

Exhibitor	Booth	Exhibitor	Booth
Bell & Howell Information & Learning	200	John Wiley & Sons, Inc.	315
Bentley College	400	Kluwer Academic Publishers	101
Berrett-Koehler Publishers, Inc.	216	Lawrence Erlbaum Associates, Inc.	325
Blackwell Publishers	115	Meridian Resources Associates	110
Sponsor of IM Division Reception			
Business Week	123	MIT Sloan Management Review	220
California Management Review	320	NTL Institute for Applied Behavioral Science	322
Cambridge University Press New York, New York	108	Oxford University Press	206
Cason-Hall & Co. Publishers Sponsor of Monday Afternoon Coffee Break	111	Penguin Putnam, Inc.	214
Changing Nature of Work Videos	114	Perseus Publishing	318
Cornell University Press	603	Prentice-Hall Sponsor of Monday Morning Coffee Break	215
Edward Elgar Publishing, Inc.	223	Routledge	225
eSocrates.com	204	Sage Publications, Inc.	302
European Case Clearing House	316	Society for Human Resource Management	106
Greenwood Publishing Group, Inc./Quorum Books	121	South-Western College Publishing	116
Harcourt College Publishers	222	St. Martin's Press, Scholarly & Research Division	211
HarperCollins Publishers	314	Stanford University Press	323
Harvard Business School Publishing	103	The Free Press/Simon & Schuster	201
Houghton-Mifflin Company	406	The Info-Tech Research Group	404
HR.com	402	The MIT Press	604
Indigo Instruments	315a	University Access	300
Interpretive Software	510	International Programs Committee Bre	eak Area
Irwin/McGraw-Hill	605		
Ivey Publishing	324		

Exhibitor -- We welcome you, thank you for your continued support, hope you find this year's conference enjoyable and invite you tojoin us again next year in Washington D.C.. Your comments, suggestions and kudos are always welcome. To reserve your space for 2001, please contact:

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### Types of Sessions and Session Numbers

The conference program is presented in sections ordered by type of session and by division. Some sessions presented near the beginning of Part B of this program are cosponsored by multiple divisions. Other sessions are sponsored by individual divisions. Professional Development Workshops (PDW) are scheduled from 1:00 PM on Friday until Noon on Sunday. Sunday afternoon and evening are devoted to meetings and to "All Academy" activities. Refereed sessions are held from Monday morning through Wednesday afternoon.

Program sessions are numbered sequentially. Sessions that are sponsored by two or more divisions are included in full in the part of the program that describes shared sessions and then referred to again by the same number in the programs of each sponsoring division. Because this numbering system may be confusing, we include here the range of session numbers for each set of sessions.

**Shared Professional Development Workshops** (**SPDW**) (Sessions 78 to 134) include a variety of activities, such as consortia, discussion groups and site visits that are cosponsored by multiple divisions. Some PDWs require registration. See the session description for contact information.

**All Academy Theme Sessions (AA)** (Sessions 148 to 172) address the conference theme, "A New Time" in a way that goes beyond the focus of any particular division.

**Showcase Symposia (SHCS)** (Sessions 173 to 204) are symposia on any topic that are sponsored by more than one division and that are expected to have wide appeal.

**Joint Symposia (JS)** (Sessions 205 to 265) are symposia that are sponsored by two or three divisions.

**Shared Interest Track (SIT) Sessions** (Sessions 266 to 296) include papers from multiple divisions that deal with a common topic.

**Interactive Paper Sessions (IP)** (Sessions 297 to 319 and 337 to 385) are round table discussions among groups of authors of accepted papers with other participants about core themes in the papers.

Caucuses (C) (Sessions 320 to 336) are informal discussions among individuals who share a common concern or affinity. To be listed in the program, caucus organizers submitted a topic with the signatures of five individuals who want to discuss a topic in a caucus.

Each division has one **Division Session (D)** it may use for any purpose it wishes. Divisions often use these sessions for distinguished speaker presentations.

Each division may also have one **Theme Session** (**TS**) it uses to address the theme of the meeting in a way that is pertinent to the division's own domain.

#### **Audio Taping**

Audio tapes of selected sessions will be made available. These recordings are in conformance with the policy that no recordings of AOM sessions or activities are permitted unless written consent is obtained from the Academy Vice President and program Chair, Jean M. Bartunek, and all participants being recorded. Such permission must be secured prior to the meeting.

### **Proceedings**

The Proceedings CD-ROM includes the best papers, the abstracts for all the papers and symposia, and the two cases presented in All Academy theme sessions. The CD-ROM also contains the membership directory of the Academy of Management.

### Other Abbreviations Used in the Program

(AA) All Academy Theme Sessions
(AAC) Academy Activities and Committees
(AOM) Academy of Management
(BPS) Business Policy & Strategy Division
(Sessions 393 to 437)

(CAM) Conference Activities and Meetings (CAR) Careers Division (Sessions 438 to 450) (CM) Conflict Management Division (Sessions 451 to 461)

(CMS) Critical Management Studies (Sessions 81, 82, 85, 86, 90, 101, 102, 111, 112, 115, 117, 118, 122, 123 & 134)

(D) Division Session

(ENT) Entrepreneurship Division (Sessions 462 to 498)

(GDO) Gender & Diversity in Organizations Division (Sessions 499 to 519)

(H) Hilton Hotel

(HCM) Health Care Management Division (Sessions 520 to 542)

(HR) Human Resources Division (Sessions 543 to 573)

(IAM) Iberoamerican Academy of Management (Sessions 139 to 143)

(IM) International Management Division (Sessions 574 to 608)

(INT) Art & Poetry: Images of a New Time (Sessions 386 to 392)

(IP) Interactive Paper

(ITC) International Theme Committee (Sessions 79, 136, 137 & 144)

(M) Meeting

(MC) Management Consulting Division (Sessions 609 to 620)

(MED) Management Education & Development Division (Sessions 621 to 658)

(MEN) Mentoring Committee (Session 145)

(MH) Management History Division (Sessions 659 to 675)

(MSR) Management, Spirituality, and Religion Division (Sessions 676 to 679)

(MOC) Managerial & Organizational Cognition Division (Sessions 680 to 692)

(NDSC) New Doctoral Student Consortium (Sessions 96 & 116)

(OM) Operations Management Division (Sessions 693 to 719)

(OMT) Organization & Management Theory Division (Sessions 720 to 745)

(ODC) Organization Development & Change Division (Sessions 746 to 771)

(OB) Organizational Behavior Division (Sessions 772 to 800)

(OCIS) Organizational Communication & Information Systems Division (Sessions 801 to 815)

(ONE) Organizations & the Natural Environment Division (Sessions 816 to 830)

(P) Paper session

(PDW) Professional Development Workshop (PNP) Public and Nonprofit Division (Sessions 831 to 842)

(PS) Practitioners' Series (Sessions 135, 138 & 146) (RM) Research Methods Division (Sessions 843 to 857)

(RY) Royal York Hotel

(S) Symposium

(SC) Sheraton Centre Hotel

(SIM) Social Issues in Management Division (Sessions 858 to 876)

(TIM) Technology & Innovation Management Division (Sessions 877 to 898)

(TS) Theme Session

### **Other Symbols:**

 $\mathbb{Z}$  = theme oriented paper or session,

 $\square$  = teaching oriented paper or session,

• management practice oriented paper or session

 $\rightarrow$  = international oriented paper or session

### William H. Newman Award Nominees

The Academy of Management awards the William H. Newman Award for outstanding papers based on a recent dissertation. This prestigious award can be given to up to three papers a year. The papers must be a) single authored, b) accepted for presentation at the Academy's annual meeting, and c) based on a doctoral dissertation completed within the past three years. The selection committee seeks to identify papers that make substantive contributions to knowledge based on research designs that are both rigorous and creative. After reviewing all eligible papers, Division Program Chairs could nominate one paper for this award to the Chair of the Awards Committee, Miriam Erez (U. of Haifa). This year's nominees are:

Erwin Danneels, Emory U. The Dynamics of Product Innovation and Firm Competences. *Business Policy and Strategy*.

Lea Waters, U. of Melbourne, Australia. The Benefits of Meaningful Leisure Activity in Coping with Unemployment. *Careers*.

Don Moore, Northwestern U. The Unexpected Benefits of Revealing Time Pressure in Negotiation. *Conflict Management*.

Julie Hite, U. of Utah. Patterns of Multidimensionality in Embedded Network Ties of Emerging Entrepreneurial Firms. *Entrepreneurship*.

Amy Randel, Wake Forest U. How do Members of Groups Diverse on Multiple Dimensions Conceptualize One Another? Social Contextual Triggers and Work Group Conflict Implications of Identity Salience. *Gender and Diversity in Organizations*.

Trish Reay, U. of Alberta, Canada. Physicians and Government: Key Actors in an Organizational Field. *Health Care Management*.

Melissa Waite, SUNY, Brockport. Incorporating the Element of Time in Incentive Compensation: A Longitudinal Examination of the Impact of Gain Sharing on Quality. *Human Resources*.

Günter Stahl, U. of Bayreuth, Germany. Between Ethnocentrism and Assimilation: An Exploratory Study of the Challenges and Coping Strategies of Expatriate Managers. *International Management*.

Steven Armstrong, Lincoln School of Management, UK. The Influence of Cognitive Style on Performance in Management Education: Important Findings for the New Age of Life-Long Learning. *Management Education and Development*.

Olga Epitropaki, Shefield U., UK. A "Real-World" Test of the Information-Processing Approach to Leadership: Implicit Leadership Theories (ILTs), Leader-Member Exchanges (LMX) and Employee Outcomes. *Managerial and Organizational Cognition*.

Geoffrey Bell, Concordia U., Canada. The Influence of Clusters and Networks on Canadian Mutual Fund Company Innovation. *Organization and Management Theory*.

John Austin, U. of Washington, Bothell. Knowing What and Whom Other People Know: Linking Transactive Memory with External Connections in Organizational Groups. *Organizational Behavior*.

Quy Nguyen-Huy, INSEAD, France. Do Humanistic Values Matter? Organization Development and Change.

Frederick Wolf, Elf Atochem North America. On Bangs and Stinks: Towards a Theoretical Understanding of Hazardous Chemical Accidents, Fires and Explosions in the Petrochemical Industry. *Organizations and the Natural Environment*.

Matthew Liao-Troth, DePaul U. Job Attitudes of Paid and Unpaid Workers: Are Volunteers Really That Different? *Public and Non-Profit Division*.

Stelios Zyglidopoulos, Erasmus U., Netherlands. The Impact of Accidents on Corporate Reputations. *Social Issues in Management.* 

Frank Rothaermel, U. of Washington. Industry and Firm Performance in 'Creative Destructive' and 'Creative Cooperative' Environments. *Technology and Innovation Management*.

### **Carolyn Dexter Award Nominees**

The Carolyn Dexter Best International Paper Award is an All Academy award to the paper that best meets the objective of the Academy of Management to internationalize. One or more of the following criteria form the basis for the award: 1. Submissions of topics or methods that are not in the US mainstream, but are important in other countries' research traditions and of good quality in accord with the criteria of these traditions. Especially important is the significance of the implications of the findings, regardless of the school of thought from which the paper emanates. 2. Submissions that contribute to international understanding. 3. Submissions that link US scholars and scholars working in other countries. Each division could nominate up to two papers to the chair of this year's Dexter Award committee, Michel Berry (Ecole de Paris du Management). This year's nominees are:

Georg Szeless, U. of St. Gallen; Margarethe Wiersema, U. of California, Irvine; Guenter Mueller-Stewens, U. of St. Gallen. Relatedness and Firm Performance in European Firms: A Comparison between Related Entropy and Resource-Based Relatedness. *Business Policy and Strategy*.

Danchi Tan, U. of Illinois, Urbana-Champaign; Jean-Francois Hennart, Tilburg U. Are There Advantages to Being the First to Manufacture in a Foreign Market? *Business Policy and Strategy*.

Wolfgang Mayrhofer, Wirtschafts U. Wien; Johannes Steyrer, Wirtschafts U. Wien; Michael Meyer, Wirtschafts U. Wien; Christiane Erten, Wirtschafts U. Wien; Anett Hermann, Wirtschafts U. Wien; Alexandre Iellatchitch, Wirtschafts U. Wien; Christine Mattl, Wirtschafts U. Wien; Guido Strunk, Wirtschafts U. Wien. Towards a Habitus Based Concept of Managerial Careers. *Careers*.

Benson Honig, U. of Haifa/Jonkoping International Business School; Per Davidsson, Jonkoping International Business School. The Role of Social and Human Capital Among Nascent Entrepreneurs. *Entrepreneurship*.

Jussi Autere, Helsinki U. of Technology; Erkko Autio, Helsinki U. of Technology. Is Entrepreneurship Learned? Influence of Mental Models on Growth Motivation, Strategy, and Growth. *Entrepreneurship*.

Margaret Linehan, Cork Institute of Technology; James Walsh, U. College, Cork, Ireland. The Persistence of Gender Inequality in Management Over Time: Evidence from Senior Women Managers in Europe. *Gender & Diversity in Organizations*.

Yan Ling, U. Of Connecticut; Gary Powell, U. Of Connecticut. Work-Family Conflict in Contemporary China: An Alternative to the Western Model. *Gender & Diversity in Organizations*.

Elisabeth Wilson-Evered, U. of Queensland. Is the Transformational Leadership Style Related to Actual Workplace Innovation? *Health Care Management*.

Mohamed Bayad, ESM/IAE U. of Metz; Jacques Liouville, Robert Schuman U. of Strasbourg. The Impact of Administrative and Strategic HRM Practices on Performance: A Proposal and Test of a Causal Model. *Human Resources*.

Yoav Ganzach, Tel-Aviv U.; Asya Pazy, Tel Aviv U.; Yehudith Ohayun, Tel Aviv U.; Braynin Esther, IDF. Realistic Job Preview, Social Exchange and Organizational Commitment. *Human Resources*.

Ishtiaq Mahmood, U. of Singapore. Chaebols Meet Schumpeter: The Effects of Group Structure on Innovation. *International Management*.

Günter Stahl, U. of Bayreuth. Between Ethnocentrism and Assimilation: An Exploratory Study of the Challenges and Coping Strategies of Expatriate Managers. *International Management*.

Paul Tosey, U. of Surrey. Joining, Dwelling, Leaving: Reflections on a Manager's Learning. *Management Education & Development*.

Frank Shipper, Salisbury State U. A Cross-Cultural, Multi-Dimensional, Nonlinear Examination of Managerial Skills and Effectiveness. *Management Education & Development*.

Angela Martin, Griffith U.; Elizabeth Jones, Griffith U. Employee Adjustment During Organizational Change: The Role of Climate, Social Support, Negative Affect and Situational Appraisals. *Organization Development and Change*.

Rune Lines, Norwegian School of Economics and Business Administration; Erik Doving, SNF; Svein Johansen, Norwegian School of Economics and Business Administration. Organizational Learning in the Context of Strategic Reorientation. *Organization Development and Change*.

Mile Terziovski, U. of Melbourne; Damien Power, Monash U.; Amrik Sohal, Monash U. The Effects of the ISO 9000 Certification Process on Business Performance Over Time. *Operations Management*.

Barbara Flynn, Wake Forest U.; James Flynn, Wake Forest U. The Relationship between Quality and Other Dimensions of Competitive Performance: Tradeoff or Computability? *Operations Management*.

Ji Li, Hong Kong Baptist U.; Leonard Karakowsky, York U.; Kevin Lam, Chinese U. of Hong Kong. East Meets East and East Meets West: The Case of Sino-Japanese and Sino-West Joint Ventures in China. *Organization & Management Theory*.

Antti Ainamo, Helsinki School of Economics and Business Administration Management. Fashion as Production of Culture: How Aspiring Business Academics Succeed While Keeping Their Principles. *Organization and Management Theory*.

Ajay Agrawal, MIT & U. of British Columbia, Importing Scientific Inventions: Direct Interaction, Geography, and Economic Performance. *Technology and Innovation Management*.

Elena Revilla, U. de Valladolid; Joseph Sarkis, Clark U.; Aurelia Modrego, U. Carlos III. An Investigation of Public and Private R&D Partnerships. *Technology & Innovation Management*.

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The Academy of Management is a professional society composed largely of professors who conduct research and teach about organizations and management. Doctoral students, management consultants and managers from diverse business settings are also members.

The Academy's purpose is to foster the general advancement of research, learning, teaching, and practice in the management field. The Academy publishes scholarly papers, conducts forums for the exchange of management knowledge, and provides services that enhance the science and practice of management.

### HEADQUARTERS / MEMBERSHIP

The headquarters of the Academy of Management are located at Pace University. Questions and membership applications should be addressed to Linda Panzer, Membership Administrator, at

Academy of Management
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### http://www.aom.pace.edu

The Academy is on the internet. Each division has its website linked to the Academy's home page. The Call for Papers, the Program, and the Proceedings can all be accessed here. Additionally, Placement is on-line; you can submit applications on-line and search the database for positions.

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Academy of Management Journal presents cutting-edge empirical research about new management ideas and techniques. It currently ranks 8<sup>th</sup> in impact (citations per article) among 358 business-related journals. Published six times per year, it has a circulation of 12,500.

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Academy of Management Executive presents straightforward practical articles geared toward executives and business students. Published quarterly, it has a circulation of 11,000.

**Academy of Management Newsletter** is a quarterly newsletter covering Academy news and activities.

In addition, divisions, interest groups, and regional affiliates publish newsletters addressing their areas of specialization.

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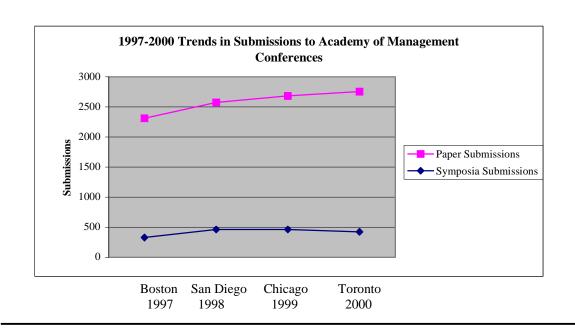
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### Future Annual Meetings of the Academy of Management

2001	August 5-8	Washington DC	Marriott Wardman Park, Hilton Washington and Omni Shoreham
2002	August 11-14	Denver	Colorado Convention Center & Surrounding Hotels
2003	August 3-6	Seattle	Washington State Convention & Trade Center & Surrounding Hotels

### Toronto 2000 Program Statistics

Number of Papers Submitted	2,559
Number of Papers Accepted	1,237
Accepted for Shared Interest Track	121
Accepted for Interactive Papers	311
Accepted for Division Paper Session	805
Accepted for Best Paper Proceedings	116
Number of Unique Symposia Submitted	276
Number of Unique Symposia Accepted	179
Accepted for All Academy	26
Accepted for Showcase Symposia	33
Accepted for Jointly Sponsored Symposia	61
Accepted for Division Symposia	59
Number of Sessions in Total Conference	896
Number of PDW Sessions (Fri-Sun)	230
Number of Regular Sessions (Sun-Wed)	657
Number of People in the Entire Program	3,772
Number of People in PDW Program (Fri-Sun)	971
Number of People in Regular Program (Sun-Wed)	3,374
Number of Institutions Represented in Entire Program	1,059
Number of Countries Represented in Entire Program	43



### Participation in the Toronto Program

### Regions and Countries represented on the program include:

Region	Countries
Africa	Egypt, South Africa
Asia	China, Hong Kong, India, Japan, Korea, Macao, Singapore, Taiwan
Europe	Austria, Belgium, Denmark, Finland, France, Germany, Hungary, Ireland, Italy, Netherlands, Norway, Poland, Portugal, Romania, Slovenia, Spain, Sweden, Switzerland, United Kingdom (England, Scotland, Wales)
Latin America (includes Central and South America and the Caribbean)	Brazil, Costa Rica, Mexico, West Indies
Mid-East	Israel, Turkey, Saudi Arabia
North America	Canada, US
Oceania	Australia, New Zealand, Tasmania

### Universities with the Most Participants in Toronto 2000 Conference Sessions

1.	Harvard U.	58
2.	U. of Michigan	53
3.	U. of Pennsylvania	46
4.	Rutgers U.	41
5.	Case Western Reserve U.	39
5.	U. of Southern California	39
7.	Texas A&M U.	37
8.	U. of Minnesota	34
8.	U. of Western Ontario	34
10	Cornell U.	32
10.	New York U.	32
10.	Michigan State U.	32

### Academy of Management Divisions, Membership, & Toronto '00 Submissions

Division (in alphabetical order)	Number of	Submissions	to Divisions:
	Members	Papers	Symposia
	27/1	0.5	
Art And Poetry: Images of a New Time	N/A	96	
Business Policy & Strategy (BPS)	2931	307	36
Careers (CAR)	411	47	9
Conflict Management (CM)	500	45	17
Entrepreneurship (ENT)	996	123	9
Gender & Diversity in Organizations (GDO)	688	100	20
Health Care Management (HCM)	510	63	11
Human Resources (HR)	2444	146	41
International Management (IM)	1873	196	26
Management Education & Development (MED)	1075	69	25
Management History (MH)	344	54	7
Management Spirituality & Religion (MSR)	new	N/A	N/A
Managerial and Organizational Cognition (MOC)	822	70	19
Managerial Consultation (MC)	940	35	9
Operations Management (OM)	341	56	5
Organization & Management Theory (OMT)	2524	206	52
Organization Development & Change (ODC)	1934	73	23
Organizational Behavior (OB)	3370	260	57
Organizational Communication & Information Systems	622	59	9
(OCIS)			
Organizations & The Natural Environment (ONE)	379	49	6
Public & Nonprofit (PNP)	474	53	6
Research Methods (RM)	1134	30	9
Social Issues in Management (SIM)	774	70	10
Technology & Innovation Management (TIM)	1233	123	11

# **Conference Program Guide**

	Fr	iday	Mon	ning,	Aug	gust,	4, 20	00		
8:00	8:30	9:00	9:30	10:00	10:30	11:00	11:30	12:00	12:30	
Off: Toronto Covenant Ho	ouse	78. SIM/ON	E/MED/PNP: Se	ervice-Learning	Community Se	vice Project				-
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	1:00	1:30	2:00	2:30	3:00	3:30	4:00	4:30		
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	← MC: Essentia	als of Effective C	Consulting							
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CC: City Hall	
SC: Civic Ballroom ← PS: Open Space Conversations SC: Conference Room B ← MC: Advanced Consulting Competencies	
GC: Conference Room B ← MC: Advanced Consulting Competencies	
SC: Conference Room C ← BPS: New Faculty Consortium - Saturday	
SC: Conference Room D ← IM: International 109, MED/MOC/ODC/ONE/SIM: Reflecting on & Applying	
	l Management Pedago
SC: Conference Room F ← IM: Junior Faculty Consortium-Saturday	0 0
SC: Conference Room G ← IM: Doctoral Consortium-Saturday	
SC: Convention Registration  4. CAM: Registration	
SC: Dominion Ballroom N ← MED:	580. IM:
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	ia and Practice in HR
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SC: Essex  546. HR: Dialogue on Teaching International HRM	
SC: Kent 108. MED/MC: Wrkshp:Studnt Consultg Projets	
SC: Norfolk 107, BPS/MED: Case Critique Colloquium	
CC: Peel ← SIM: SIM Doctoral Consortium	LET :
	gement Education at the
SC: Wentworth  ← BPS: BPS Doctoral Consortium - Saturday	

Floor Plans: Royal York: E1 - E2, Sheraton Centre: E3 - E4, Hilton: E5, Surrounding Area: E6

В3

SC: York	← IM/RM: Social Networks Research
SC: Windsor West	← HR: HR Doctoral Consortium
SC: Windsor East	← HR: HR Junior Faculty Consortium

# Saturday Evening, August, 5, 2000

	5:00	5:30	6:00	6:30	7:00	7:30	8:00	8:30
H: Jackson			801. OCIS: OC	CIS Reception				
H: Lismer	← IAM: Paper							
H: McDonald			143. IAM: IAM	Business Meet	ing Followed by	y Dinner		
H: Tom Thomson						ernationalization :	Strategies for th	ne Academy
Off: Bata Shoe Museum					rep. Social Eve			
RY: Algonquin				veloping Resea				
RY: Ballroom				MSW Reception	and Roundtab	les 117. CMS and	l cosponsors:	
RY: Newfoundland		6. CAM: Wash						
RY: Nova Scotia		506. GDO: GD	OO Preconference	ce Reception				
RY: Ontario	← CMS and							
RY: Salon B	704. OM: OM F	PDW Social						
RY: Saskatchewan					752. ODC: W	elcome for New		
RY: Tudor 7	← CMS and							
RY: Upper Canada			116. NDSC an	nd cosponsors: A	All Doctoral Stu	dents Reception		
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SC: Ballroom East		862. SIM: SIM	Keynote Addres					
SC: Ballroom West				8. CAM: Time	less Learning a	nd Karl Weick		
SC: City Hall	← OMT/OB:							
SC: Conference Room B								
SC: Conference Room D		rovisation in Ma	ů					
SC: Conference Room F	← IM: Junior Facul	•						
SC: Conference Room G	← IM: Doctoral Cor	nsortium-Saturd	ay					
SC: Dominion Ballroom N	← IM: Strategies Formula	or Publishing In	ternational					
SC: Dominion Ballroom S				581. IM: Profe	ssional Develo	pment Workshop	S	
SC: Dufferin	← HR: Academia							
SC: Essex		548. HR: HR D	Division Reception	on				
SC: Windsor East	← HR: HR Junior							
SC: Windsor West	← HR: HR Doctora	l						

# Sunday Morning, August, 6, 2000

7. CAM: AOM Placement

	7:30	8:00	8:30	9:00	9:30	10:00	10:30	11:00	11:30
H: Casson	846. RM:	Qualitative Expert	S		849. RM:	Quantitative Expe	erts		
H: Harris			663. MH:	Getting Published	d	664. MH: 0	Setting Papers A	ccepted	
H: Jackson	882. TIM:	TIM for the 21st (	Century		883. TIM:	In from the Field			
H: Lismer	848. RM:	Using WABA							
H: McDonald	121. BPS	121. BPS/OCIS: Strategic E-Business Opportunities				133. BPS/	OCIS: Practical I	nsights for E-bu	siness
H: Tom Thomson	847. RM:	Research in the N	larrative Genre	S	850. RM:	Comparative Ana	lysis in Qual. Re	search	
H: Varley	119. RM/	MED: Statistical S	oftware for Data	Analysis	851. RM:	Approaches to Ti	me Based Rese	arch	
RY: Alberta	397. BPS	: Strategy and Co	ntext-Depender	nce					
RY: Algonquin		680. MOC:	Cognition in th	e Rough (Fac)					
RY: Ballroom	122. CMS	and cosponsors:	CMSW: Critica	Research in the	Management Jo	ournals <mark>134.</mark> CMS	and cosponsors	: CMSW Plenary	У
RY: British Columbia	123. CMS	and cosponsors:	CMSW: Gende	er, Work, and Emp	ployment in Aca	demia			
RY: Canadian	<b>120.</b> OMT	T/OB/ODC: OMT/O	DB/ODC Doctor	al Consortium					
RY: Concert Hall	611. MC:	Michael Beer Co	nsulting to Buil	d Organization Fi	tness				
RY: Confederation 3		705. OM: C	Global Manufact	uring Research Is	ssues	<b>706.</b> OM: 0	Global Service R	esearch Issues	
RY: Confederation 4	480. ENT	: Entrep. Doctoral	Consortium						
RY: Confederation 5		<b>753.</b> ODC:	Management F	Rhetoric in Times	of Change				
RY: Confederation 6			402. BPS	Managing Your	Dissertation				
RY: Jasper 1-266			483. ENT	Award-winning	131. PNP	/SIM: Public Corr	uption Roundtab	le	

SC: York

RY: Library		481 FNT:	Non-traditio	onal Faculty						
RY: Manitoba				onsortium for [	Ooctoral Prog	ram				
RY: New Brunswick				Processes in Co			ching Negotiation	1S		
RY: Newfoundland	442. C		ment of Cap							
RY: Nova Scotia				ntal & Financia	ıl Risk:	51. HR: Tech	nology and HRN	// Change		
RY: Ontario				C/OMT/RM: Or						
RY: Prince Edward Island	441. CAR: Tale				<u> </u>					
RY: Quebec	396. BPS: Desi			Innovations						
RY: Saskatchewan				w Faculty Cons	sortium					
RY: Territories							132. ENT/OM	T: Aldrich as /	Author Meets	Critics
RY: Tudor 7	145. MEN: Mer	ntoring Mear	ninafully			29. GDO/ME	D: Backlash, Ac			
RY: Tudor 8		<u> 5</u>	0 ,	AAM: Asia Aca						
RY: Tudor 9		832. PNP:		ral Consortium	-	<u> </u>				
RY: Upper Canada				in the Rough ([						
RY: York				BPS: Case Tea						
SC: Ballroom Centre		125. OMT/		oration in Rese		ıchina				
SC: Ballroom East				SIM: Building B			Styles			
SC: Ballroom West		124. OMT/			-		ime for Teachin	a OMT		
SC: City Hall				OB Junior Facu						
SC: Civic Ballroom	146. PS: Buildi				,					
SC: Conference Room B	634. MED: 200									
SC: Conference Room C	400. BPS: New									
SC: Conference Room D				nensions of the	Academy's		640. MED: Ou	itside of Time	Making a Virl	ual
SC: Conference Room E← ME	D: Using Internet					103. BPS: The	Craft of Review		<u> </u>	
SC: Conference Room F				y Consortium				····9		
SC: Conference Room G	582. IM: Doctor			<u>,</u>		30. IM/MED/	CAR: How Intern	national Memb	ers Can Beco	me
SC: Convention Registration				AM: Registration						•
SC: Convention Registration I				AM: Membersh						<b>→</b>
SC: Dominion Ballroom N					P		584. IM: Richr	man Dissertati	on Award Fina	alists
SC: Dominion Ballroom S	635. MED: MEI	D/OBTS Te	eaching in a	New Time		38 MFD: Ar	Exercise in Crit			
SC: Dufferin		3,03.0 .0	aoimig iir a	11011 111110	ı		18. CAM: Peo		ommittee	
SC: Elgin				16.	CAM: Newsle	etter Editors		pio 01 00101 0		
SC: Essex	398. BPS: Ecor	nomic Socio	logy Meets							
SC: Huron	D. 0. 200.	1011110 00010	nogj mooto		CAM: Execut	ive Committee	e 639. MED: Ma	anagement Ed	lucators in the	New
SC: Kenora	526. HCM: Cof	fee. Croissa	nts. 527. H	HCM: Faculty F			528. HCM: Re			
	M: Breakfast with				CAM: Curren		19. CAM: Inco			
SC: Sheraton Hall	W. Broaklast With	TOW Ond	13			-	pal Networking A		Onans	<b>→</b>
SC: Simcoe				15.		s of Regional				
SC: VideOffice			10. C	AM: Placemen						
SC: Wentworth	399. BPS: BPS	Doctoral C			·					
SC: Windsor East	549. HR: HR Ju									
SC: Windsor West				Consortium						
	~ 1									
	Sund	av /	A tte	moo	n. A	Angi	ust. 6	i. 20	(N)	
	~ 4114	J			J==9 1	5'	ave, t	·, ~·	<b>J</b>	
	12:00	12:30	1:00	1:30	2:00	2:30	3:00	3:30	4:00	4:30
RY: Alberta	12.00	12.30	1.00	1.30	2.00	2.30	3.00			anagement Inquiry
	24. CAM: Inter	national The	ama Cammi	ttee				T. CAIVI	. Journal Of IVI	anagement inquiry
RY: Jasper 1-266 RY: New Brunswick	CAIVI. IIILEII	iduonat IIIt	onic Commil		44 CAN	l: Journal of O	nerations			
RY: New Brunswick RY: Nova Scotia						l: Journal of M				
RY: Nova Scolla RY: Ontario					JJ. CAN	i. Journal Of IV	anagement		1/0 ΔΛ· Mor	nory of the Future
					13 CAN	l: Organizatior	1		AA. IVIEI	nory or the ruture
RY: Prince Edward Island							ice in the Acade	my		
RY: Toronto							lanagement Inqu			
RY: York	DE CAMA ANAD	Mritoro Ma	rkehon		TII. CAN	i. Juulilal Ul IV	anayement mqt	an y		
SC: City Hall	25. CAM: AMR	writers wo	u KSHOP					44 CANA	OC Doord D	ecention
SC: Civic Ballroom			21 CANA	Orientation for					: OS Board Re	•
SC: Conference Room B			ST. CAIVI:	Orientation for		li I of Ora Ol	ango Marsi		: AOM Learnir	
SC: Conference Room C					Sõ. CAIV	l: J. of Org. Ch	iange wigitit.	49. CAIVI	: Journal of M	anayement

SC: Conference Room D						48. CAM: Journal	of Leadership Studies
SC: Conference Room F			39. CAM: .	J. of Occupational H	lealth Psych	١.	
SC: Conference Room G			40. CAM: (	Group & Org. Mgmt		50. CAM: Manage	ment Science
SC: Convention Registration	← CAM: Registration						
SC: Convention Registration I	← CAM: Membership						
SC: Dufferin	21. CAM: Incoming PDW Chairs		42. CAM: A	Administrative Scier	ice Quarter	ly	
SC: Elgin	26. CAM: Southern Mgmt. A	Assoc.	32. CAM: A	AMJ Editoral Board			
SC: Essex	23. CAM: Academy of Manageme	nt Council					
SC: Huron	29. CAM: Midwest AOM		35. CAM: I	M@n@gement			
SC: Kenora	28. CAM: Eastern AOM		34. CAM: A	AME Editoral Board		51. CAM: Manage	ment Learning
SC: Kent	30. CAM: Western AOM		36. CAM: I	eadership Quarterl	у		
SC: Sheraton Hall	22. CAM: Exhibits						
SC: Sheraton Hall	← CAM: Global Networking Area						
SC: Simcoe	20. CAM: Incoming (2000-2001) P	rogram	37. CAM: (	Organization Science	e		
SC: Wentworth	27. CAM: Southwest AOM		33. CAM: A	AMR Editoral Board			
SC: York						54.	CAM: AOM Placement
VH: See Below						52. CAM: Executiv	re Committees
	Sunday E	venin	g, A	ugust,	6,	2000	-
	5:00 5:30	6:00	6:30	7:00	7:30	8:00	8:30

	5:00	5:30	6:00	6:30	7:00	7:30	8:00	8:30	
RY: Ballroom 1					<b>387</b> . INT: T	he Village Squa	ire		<b>→</b>
RY: Ballroom 2					386. INT: A	Art/Poetry #1			
RY: Concert Hall					55	. CAM: All-Acad	emy Reception		
RY: Ontario	← AA:	<b>150.</b> AA: Sp	eaker & Meeting						

Mor	iday Mo	rnin	g, A	ugu	st, 7,	200	0	
7:00 7:30	8:00 8:30	9:00	9:30	10:00	10:30	11:00	11:30	12:00
CAM RY: Prince Edward Island			<b>62</b> . M: JC	)B Editors				
CAM SC: VideOffice		lacement						
AM SC: Sheraton Hall	60. M: E	xhibits						
CAM SC: Convention Registration	58. M: R	egistration						
CAM SC: Convention Registration I	<b>59.</b> M: M	lembership						
CAM SC: Sheraton Hall			61. M: GI	obal Network	ing Area			
AA RY: Ontario				154	S: Web Busin	esses and Tim	е	
AA RY: Toronto	<b>152.</b> S: <sup>-</sup>	Time Sensitive E	Business Case	;				
AA,MSR SC: Essex	151. S: MGT in the Par	st Millennium		153	S: Time and V	Vork/Family		
SHCS RY: Concert Hall				178	B. JS: Perspectiv	es on ISO 140	01	
SHCS RY: Quebec	174. JS: Kairos in Man	agement Educa	ation					
SHCS SC: Ballroom West	175. JS: Boundaries in							
SHCS SC: Ballroom Centre		r and Relevanc		179	JS: Organizat	ional Justice		
SHCS SC: Ballroom East		Suppressing Br		_				
SHCSSC: Dominion Ballroom N	173. JS: Virtual Teams			180	). JS: 1904 Wes	tinahouse Film	S	
JS H: McDonald					JS: New Direct	•		
S RY: Alberta	208. JS: Reaching for	he Rainhow			JS: New Birec		lew	
S RY: Territories	205. JS: Spirituality in I		n		JS: Gender in			
S SC: Civic Ballroom	207. JS: Leadership as				). JS: HRM and	•		
S SC: Conference Room D&E	206. JS: Complexity ar		0		3. JS: Organizati		and	
SIT RY: New Brunswick	266. SIT:Predicting wit		anues		). SIT:Supportiv			
	269. SIT:Outsourcing	II Personality		2/	J. SIT. Supportiv	e Organization	3	
SIT RY: Saskatchewan		Time		27	CIT. Fibino an	ال بالسو ماسا ام		
SIT SC: Windsor East	268. SIT:The Power of				2. SIT:Ethics and			
SIT SC: Windsor West	267. SIT:Diversity and			21	I. SIT:Uncertain	Environments		
NT RY: Ballroom 1		e Village Square		-				
BPS H: Tom Thomson		Boards of Direct			P: Strategic A			
BPS H: Varley		RBV Theory Dev			P: KBV: Chan	-	n	
BPS H: Casson		Mergers & Acqu		408	B. P: Executive (	Compensation		
	on 444. P: Continuing Evo							
ENT RY: Confederation 6	484. Ent'ship 485. P: I				6. P: Strategy, E			
GDO RY: York ← GDO Division	508. P: Identity Orienta		atization		P: The Social			
HCM SC: City Hall 529					P: Coordination		ion	
HR SC: Simcoe	552. S: Expatriate Adju	ıstment in Asia			P: Work Attitu			
HR SC: Dufferin	553. P: Flexible Work			554	1. P: Strategic H	uman Resourc	es	
M H: Lismer						evisiting Individ		
M H: Carmichael, Jackson	586. DS: Dist	inguished Scho	lar Forum		588. P: Ir	novation in MN	<b>ICs</b>	
AC RY: Nova Scotia	612. S: Academic Con							
MED RY: British Columbia 641. MED	642. S: Management E	ducation in Tur	key	643	B. P: Learning as	s a Developme	ntal	
1H H: Harris				660	6. P: Global Evo	lution of Mgmt.		
MOC RY: Confederation 3	682. MOC 683. P: 0	Collective Mind		212	2. JS: Pace in O	rg'l Interfaces		
DM RY: Manitoba	707. P: Quality and Pe	rformance		708	B. P: Technology	y Transfer and		
DMT SC: Kent					P: Alliances, J		ng	
	ome Breakfast				2. P: Organizatio			
OMT SC: Huron		: Welcome & Dis	stinguished					
	on 756. P: Advances in O		-	75	7. P: Interpreting	Organizationa	ıl	
DB SC: Conference Room F		Cross-Cultural D	-		6. P: Leadership			
DB SC: Conference Room G		s it Fair?		_	7. P: Retention a			
DB SC: Conference Room B&C	773. S: Speeding Up V		rt of Time		totorition t			
OCIS RY: Confederation 5		T Management		90	1. P: Knowledge	Management		
		orate Environme			1. P: Knowledge 1. P: Humanity,			
ONE RY: Tudor 7			-	824	r. numanny,	ivature allu		
PNP RY: Tudor 8	833. P: Cooper	auun & Collabor	allUII	n=	D. Daggeral	Anthonic		
RM SC: Wentworth	0/5 0 0 110 1				P: Research M			
SIM SC: Dominion Ballroom S 864. SIM	865. P: Social Control				P: Public Polic			
ΓΙΜ RY: Algonquin	884. P: Incun	nbents vs. New	Entrants	88!	P: Radical Vs	. Linear Innova	tion	

M	onday Afternoo	n August 7	2000
141	•		
	12:00 12:30 1:00 1:30 2:00	2:30 3:00 3:30	4:00 4:30 5:00
CAM RY: Prince Edward Island	63. JOB Luncheon		
CAM RY: Tudor 9	645. Past MED Chairs		
	← M: Placement		
or an oor onerator rian	← M: Exhibits		
CAM SC: Convention Registration			
CAM SC: Convention Registration			
	← M: Global Networking Area		440 C 04 LO L MOTEL "
AA RY: Ontario			160. S: 21st Century MGT Education
AA RY: Toronto	155. S: Timescapes in Management	158. S: The Beats of Different	161. S: A Collaborative Experiment
AA,MSR SC: Essex	156. S: Culture and Perspectives on Time	157. S: The Days of Academy	159. S: It's Time for Reflection
SHCS RY: Concert Hall	182. JS: The University in New Times	185. JS: Frames &	
SHCSSC: Ballroom West	183. JS: Dynamic, Pluralistic Strategy	188. JS: Science-Based	191. JS: External
SHCS SC: Ballroom Centre	184. JS: Multilevel Research	187. JS: Potential of Cultural	190. JS: Ethics in Conflict
SHCS SC: Ballroom East	181. JS: Role of Government	186. JS: Firm Globalization &	189. JS: Evolutionary Theory
JS H: McDonald	218. JS: Chinese Family Businesses	223. JS: International HR and	226. JS: Social Capital and
JS RY: Alberta	217. JS: Expressing Organizations	224. JS: Fast Growth Firms	227. JS: Demographics in
JS RY: Territories	216. JS: Emotional Intelligence	221. JS: Whole Systems	228. JS: Dynamic
JS SC: Civic Ballroom	215. JS: Alternative Research Modes in OMT		225. JS: Sharing Knowledge
JS SC: Conference Room D&E	219. JS: Commercializing Research	222. JS: Hidden Profile	
SIT RY: New Brunswick			277. SIT:Leadership: History,
SIT RY: Saskatchewan		274. SIT:Advancing Culture	279. SIT:Ownership Make a
SIT SC: Windsor East		273. SIT:Perceiving Justice	278. SIT:Revolu'ary &
SIT SC: Windsor West		275. SIT:Silence and Discourse	276. SIT:Why Work-Family
IPC RY: Canadian 1	297. IP: Trust, Mergers & Acquisitions	312. IP: The Affective Side of	
IPC RY: Canadian 2	306. IP: Negotiator Cognition & Behavior	313. IP: Today's Careers	
IPC RY: Canadian 3	298. IP: Views: Strategy & Competition		
IPC RY: Canadian 4	299. IP: Diverse Views of Corp. Strategy	314. IP: Fairness, Trust, Coop.,	
IPC RY: Canadian 5	301. IP: Japanese Firm Strategies	315. IP: Importance of Gender	
IPC RY: Canadian 6	302. IP: Expatriates and Locals	316. IP: Compensation and	
IPC RY: Canadian 7	311. IP: The Effect of HRM on MNCs	317. IP: Appraisal & Feedback	
IPC RY: Canadian 8	304. IP: Macro Perspectives	318. IP: Change Management	
IPC RY: Canadian 9	305. IP: Issues of Entry	319. IP: Dynamics in Managing	
IPC RY: Canadian 10	IP: Management Theories Over Time		
IPC RY: Canadian 11	308. IP: Evolving through Crises		
IPC RY: Canadian 12	309. IP: Cognition and its Effects		
IPC RY: Canadian 13	IP: Stakeholders & the Natural Env.		
IPC RY: Canadian 14	303. IP: Cooperative Arrangements		
IPC RY: Canadian 15	300. IP: Business-Level Strategy		
	← The Village Square		
INT RY: Ballroom 2			389. P: Art/Poetry #2
BPS H: Tom Thomson		411. TS: A New Time for BPS	414. S: Fundamentals of the
BPS H: Varley		413. P: RBV Competitive	416. P: International Strategy
BPS H: Casson		412. P: Strategic Decision	415. P: Risk Taking

INT	RY: Ballroom 1	← The Village Square		<del>)</del>
INT	RY: Ballroom 2			389. P: Art/Poetry #2
BPS	H: Tom Thomson		411. TS: A New Time for BPS	414. S: Fundamentals of the
BPS	H: Varley		413. P: RBV Competitive	416. P: International Strategy
BPS	H: Casson		412. P: Strategic Decision	415. P: Risk Taking
CAR	SC: Elgin	445. P: Time to Work, Time to Live: Balance		
CM	RY: Confederation 4	454. P: Time waits for no one		455. P: Justice in the
ENT	RY: Confederation 6	487. P: Entrepreneurship and the	488. DS: Academy Paper	489. P: Determinants of New
GDO	RY: York	510. P: Understanding Gender in Managerial		511. DS: Distinguished GDO
HCM	SC: City Hall	532. S: Long-Term Care in New Millennium	533. P: Organizational Learning	534. DS: Distinguished
HR	SC: Simcoe	557. P: Compensation	559. P: Turnover and Job Loss	
HR	SC: Dufferin	556. S: Black Box of Strategic HRM	558. P: Organizational	
IM	H: Lismer		590. P: Culture Shock and All	592. P: The Institutional Story
IM	H: Carmichael, Jackson		589. P: Global Integration:	591. P: Creating Value Through
MC	RY: Nova Scotia	613. P: The Age of Consulting		614. DS: Mastering the
MED	RY: British Columbia	644. P: A New Time For Distance Learning	646. S: Multi-Media and Global	647. S: Library Time:
В8		Hotel Abbreviations: RY=Royal York, SC=She	eraton Centre, HT=Hilton, Off=Off Si	te

MH H: Harris		667. P: Env. & Tech. Infl. on	668. S: The Influence of
MOC RY: Confederation 3		684. P: Social Relationships	685. P: Affect and Identity
OM RY: Manitoba	709. P: Service Operations	710. TS: Time and Operations	711. M: Business
OMT SC: Kent	724. P: Organizational Ownership	727. P: Financial Institutions	
OMT SC: Kenora	725. P: Complexity Theory and Organization	726. S: It's About Time: Bringing	730. P: Institutional Theory
OMT SC: Huron	723. S: New Insights on Institutional Change	728. P: Institutional Theory and	729. S: Professional
ODC RY: Library	758. P: Implementing Large-Scale Change	759. S: Expanding Action	760. S: Festival, Spectacle
OB SC: Conference Room F		782. P: Social Aspects of Work	
OB SC: Conference Room G	779. P: Leader-Member Exchange (LMX)	781. P: Mood and Emotion	784. P: Perspectives on
OB SC: Conference Room B&C	778. S: Dissecting Trust - Empirical Insights	780. S: The Measurement of	783. DS: Celebrating 30
OCIS RY: Confederation 5	805. P: Electronic Commerce	806. TS: A New Time for	807. S: Bldg. the Value-
ONE RY: Tudor 7			825. TS: A New Time / Enough
PNP RY: Tudor 8	834. S: New Public Management	835. TS: Featured Speaker	836. M: Business Meeting
RM SC: Wentworth		853. S: Much Ado About Missing	
SIM SC: Dominion Ballroom S		867. P: Corporate Social	868. TS: Corp. Accountability
TIM RY: Algonquin	886. DS: Capturing and	887. P: New Insights Into	888. P: Knowledge, R&D, Innovation

# Monday Evening, August, 7, 2000

		5:30	6:00	6:30	7:00	7:30	8:00	8:30	9:00	
CAM	RY: Upper Canada		•	491. Entre	preneurship Soc	ial Hour				
AA	RY: Ontario	← S: 21st Century MGT								
AA	RY: Toronto	← S: A Collaborative		64. M: AO	M Journals' Hall	of Fame				
AA,M	SR SC: Essex	← S: It's Time for								 
SHCS	SSC: Ballroom Centre	← JS: Ethics in Conflict								
SHCS	SSC: Ballroom East	← JS: Evolutionary								
SHCS	SC: Dominion Ballroom	N 560. Ice Crear	n Social							
IPC	RY: Canadian 1				editation and Ma	-				
IPC	RY: Canadian 2				esearch Methods					
IPC	RY: Canadian 3				ast Asian Religio					
IPC	RY: Canadian 4				ne Role of Religio		Ethics			 
IPC	RY: Canadian 5				ghts of Sharehol					
IPC	RY: Canadian 6				ocial Issues in Ma	•				
IPC	RY: Canadian 7				Create a Servic		1			
IPC	RY: Canadian 8				pirituality and Lea	•				
IPC	RY: Canadian 9				anagement and (		uality			
IPC	RY: Canadian 10				pirituality in the W					 
IPC	RY: Canadian 11				eligion in the Nor					 
IPC	RY: Canadian 12				ulti-Party Collabo		3			
IPC	RY: Canadian 13				orkspace Design					 
IPC	RY: Canadian 14				am and Manage	ment				
IPC	RY: Canadian 15				usiness Ethics					
IPC	RY: Canadian 16				oirituality in Decis					
IPC	RY: Canadian 17			336. C: In	novation Cognition	on				
INT	RY: Ballroom 1	← The Village Square								
CM	RY: Confederation 4	<b>456.</b> М: СМ В	•	<b>457.</b> Co	onflict Manageme	ent Division So	cial			
ENT	RY: Confederation 6	490. M: Entrep								
	RY: York	<b>512.</b> M: GDO I			Division Social					
HCM	SC: City Hall	535. M: Busine		536. Socia						
MC	RY: Nova Scotia	615. M: Manag			Social Hour		Member and F	riends Dinner		<b>→</b>
MH	H: Harris	669. Division n			onoring Dan Wro	en				
OM	RY: Manitoba		712. Social Ho							
OMT	SC: Kenora	731. Business								
OB	SC: Conference Room F		ision Business							
OB	SC: Conference Room E				6. It's OB Time!					
	RY: Tudor 7		NE Business N	/leeting	827. ONE S	Social				
	RY: Tudor 8	837. Social Ho								<b>→</b>
SIM	SC: Dominion Ballroom	S← TS: Corp.	869. Corporate	e Citizenshi	р		65. New &	Int'l Members	Reception	

# Tuesday Morning, August, 8, 2000

	8:00	8:30	9:00	9:30	10:00	10:30	11:00	11:30
CAM SC: VideOffice			66. M: Pl	acement				
CAM SC: Sheraton Hall			69. M: Ex	khibits				
CAM SC: Convention Registration			67. M: R	egistration				
CAM SC: Convention Registration I			68. M: M	embership				
AA RY: Ontario		<b>162.</b> S: Na	arrative Researd	h in Time				
AA RY: Toronto		163. S: Th	ne Complexity P	erspective			ne and Multilevel	
AA,MSR SC: Essex						<b>165.</b> S: Wo	rk Motivation in t	he Here and Now
SHCS RY: Quebec			Biological Bases				akeholders in Se	
SHCS SC: Dominion Ballroom N				ve Memory: Measi	urement	<b>193.</b> JS: Ge	ente del Corazon	
JS H: McDonald			Board Room Div	•			vic Engagement	
JS RY: Alberta			Conflict in Divers				ustworthiness at	
JS RY: Territories				ent Policy Effects			portance of Man	
JS SC: Civic Ballroom			lews of Knowle				ork-Family Confli	ct in 21st
JS SC: Conference Room D&E		230. JS: C	Org. Learning as	Practice			Time for Teams	
SIT RY: New Brunswick							ooperating when	, ,
SIT RY: Saskatchewan							ew Institutions:Th	
SIT SC: Windsor East							rganizational Lea	
SIT SC: Windsor West							usbands and Wiv	
IPC RY: Canadian 1			lanaging Trust				rspectives in SIM	
IPC RY: Canadian 2			ognition, Values				eory and Models	
IPC RY: Canadian 3		340. IP: D	eveloping Rese	arch Methods		343. IP: Gro	•	
IPC RY: Canadian 4						344. IP: Ne	w Product Devel	opment
IPC RY: Canadian 5		337. IP: In	itegration & Inte	rdependencies				
IPC RY: Canadian 6							gmt Devlp. & Curi	
IPC RY: Canadian 7							entoring and Mov	
IPC RY: Canadian 8							nority & Majority	
IPC RY: Canadian 9							luence in Health	
IPC RY: Canadian 10							proaches to Stra	
IPC RY: Canadian 12						350. IP: Co	nsulting Effective	eness
INT RY: Ballroom 1				Village Square				
BPS H: Tom Thomson			P: Alliances an			422. P: Div		
BPS H: Varley				ation and Innovati	on		mpeting on the A	
BPS H: Casson			P: CEO Succes			421. P: Cor	rporate Governar	nce
CAR SC: Elgin		446. P: Pe	erspectives on L	oyalty & Job Char	nge			
CM RY: Confederation 4							st: Create, Main	
ENT RY: Confederation 6				p in Existing Firms			ance Partners an	
GDO RY: York				gies Executive Sp			ganizational Dive	
HCM SC: City Hall				Cnowledge Assets			man Resource M	anagement in
HR SC: Simcoe			sychological Cor				ess and Health	
HR SC: Dufferin		<b>561.</b> S: HI	RM and Firm Pe				ganizational Perfo	
IM H: Lismer				and the Psychological				nd Organizational
IM H: Carmichael, Jackson				nness as Asset ar		596. P: The	me: Timing in In	ternationalization
MC RY: Nova Scotia			-	gement and Effect				
MED RY: British Columbia			-	for Assessing Lea	rning	649. P: Out	tcomes Assessm	ent Tools
MH H: Harris		<b>671.</b> S: Ba	arnard for New N					
MOC RY: Confederation 3			686. P: Knowle				gnition and Emot	
OM RY: Manitoba			perations Strate				erations and Perl	
OMT SC: Kent			-	nsequences of Inc	dividual		cial Construction	
OMT SC: Kenora			etworks and Lea				erorganizational L	
OMT SC: Huron			stitutions and Sk				putation and Leg	
ODC RY: Library		<b>761.</b> P: Cł	nanging Attitude	s, Culture and Str	ucture		ond Linear Char	nge Logics
OB SC: Conference Room F							R in the AoM	
OB SC: Conference Room G			788. P: Buildin				e Self in Organiza	
OB SC: Conference Room B&C			787. S: Micro	Theory, Macro Bel	havior	789. P: Per	sonality and Cre	ativity

OCIS	RY: Confederation 5		808. P: CMC and Decision-making	809. P: Virtual Teams
PNP	RY: Tudor 8		838. P: Volunteers, Volunteerism & Voluntary Orgs	839. S: Methods of Interorganizational
RM	SC: Wentworth			854. P: Through A Different Lens
SIM	SC: Dominion Ballroom S		870. P: Ethics I	
TIM	RY: Algonquin	← Research	890. P: Technology Alliances	891. P: Managing Innovation Webs

# Tuesday Afternoon, August, 8, 2000

	1 ucsu	uj 1			11, 114	18ust	, 0, ~	UUU	
	12:00 12:	30	1:00	1:30	2:00	2:30	3:00	3:30	4:00
CAM SC: Grand Ballroom	70. Presidential Lur	ncheon							
CAM SC: Sheraton Hall						obal Networking A			
AA RY: Ontario						usiness Models in			69. S: MGT Education in
AA RY: Toronto						emporal Patterns	of Change	1	68. S: Kairos and
AA,MSR SC: Essex						ISR Research			
SHCS RY: Concert Hall					<b>195</b> . JS: I	ntellectual Propert	ty		97. JS: Env. Innov.
SHCS RY: Quebec								_	96. JS: New Time in
JS H: McDonald						Agent-Based Com			46. JS: Transformation
JS RY: Alberta						Justice in Employe			49. JS: U.S. Companies 🖥
JS RY: Territories						Organizational Syr		2	48. JS: Multicultural
JS SC: Civic Ballroom						Social Capital in O			
JS SC: Conference Roo	n D&E					Norkplace Aggres			45. JS: Cognitive Style ir
SIT RY: New Brunswick					284. SIT:	Ambivalence and a	Ambiguity	_	88. SIT:Inventiveness an
SIT RY: Saskatchewan								2	87. SIT:Extending the
SIT SC: Windsor East					286. SIT:	Hazards of Politica	al Power		
SIT SC: Windsor West					285. SIT:	Electronic Media E	Effects		
IPC RY: Canadian 1					352. IP: D	Div. Perspectives-F	irm Growth	3	62. IP: Cross Cultural OF
IPC RY: Canadian 2					<b>353.</b> IP: T	echnology and St	rategy	3	63. IP: Motivation
IPC RY: Canadian 3					<b>358.</b> IP: S	Selection and Recr	uitment	3	64. IP: Relationships
IPC RY: Canadian 4					354. IP: F	Resources and Stra	ategy	3	65. IP: Decision Making 🤿
IPC RY: Canadian 5					355. IP: C	Slobalization & Loc	calization		
IPC RY: Canadian 6					356. IP: C	Culture and Work		3	66. IP: Individual Attitude
IPC RY: Canadian 7					<b>357</b> . IP: D	oing Business in	Transition Econs	3	67. IP: Public and
IPC RY: Canadian 8					351. IP: S	Strategic Change,	Learning &		
IPC RY: Canadian 9					359. IP: L	essons on Leader	ship		
IPC RY: Canadian 10					360. IP: V	Vhere We've Beer	- Where We're		
IPC RY: Canadian 12					361. IP: B	Building Theory			
INT RY: Ballroom 1	← The Village Square	е							÷
INT RY: Ballroom 2								3	91. P: Art/Poetry #3
BPS H: Tom Thomson								4	25. P: Risk Taking and 🗦
BPS H: Varley								4.	24. DS: Teaching
BPS H: Casson					423. P: R	BV: Uniqueness &	Imitation	4	26. P: KBV: Learning
CAR SC: Elgin								4	47. P: From Deprivation 🗦
CM RY: Confederation 4					459. P: C	onflict in Groups		4	60. DS: Teaching
ENT RY: Confederation 6					494. P: N	ew Venture Forma	ation		95. P: Opportunity
GDO RY: York					<b>516</b> . P: P	ersistence of Discr	imination in	5	17. P: Cultural Influence:
HCM SC: City Hall					539. S: TI	he Rhythm of Orga	anizational	5	40. S: Symposium on
HR SC: Simcoe					565. S: Le	eadership and Occ	cupational	5	67. M: HR Business
HR SC: Dufferin					566. P: Ti	raining			
IM H: Lismer					<b>597</b> . S: G	lobal Monoculture	or Multiculture?	5	99. P: CEOs,TMTs and 🗦
IM H: Carmichael, Jacks	on				598. P: A	lliance/JV Governa	ance	6	00. P: Multinationality an→
MC RY: Nova Scotia					619. P: C	onsulting and Prof	essional	6	20. TS: Consulting in
MED RY: British Columbia						Iultiple Perspective		6	51. S: The Ohio Model fr
MH H: Harris						oots of Mgmt. & F			
MOC RY: Confederation 3						rganizational Tran		6	89. DS: Tower to Table
OM RY: Manitoba						Knowledge Suppl			16. P: Organization
OMT SC: Kent						nowledge Manage		_	41. S: Knowledge-Basec
OMT SC: Kenora						rganizational Rule			42. P: CEOs and Top
OMT SC: Huron						stitutional Theory			43. P: Institutional

Tuesday Evening	August 8 200	n
TIM RY: Algonquin	892. P: Managing Research Alliances	893. P: University-Based →
SIM SC: Dominion Ballroom S	871. P: Stakeholder Theory I	872. DS: SIM Business 🗦
RM SC: Wentworth		<b>→</b>
PNP RY: Tudor 8	840. P: Board Governance & Board-CEO	
ONE RY: Tudor 7	828. P: Environmental Performance	247. JS: Sustainable →
OCIS RY: Confederation 5	810. S: Understanding Virtual Work	811. DS: Distinguished 🔫
OB SC: Conference Room B&C	791. S: Emotional Labor	795. P: Cognitive →
OB SC: Conference Room G	793. P: Team Outcomes	794. P: Who We Are at 💙
OB SC: Conference Room F	792. P: The Multiple Facets of Motivation	
ODC RY: Library	763. TS: Learning From the Times	764. DS: Distinguished →

# Tuesday Evening, August, 8, 2000

	5:00	5:30	6:00	6:30	7:00	7:30	8:00	8:30	
CAM RY: Upper Canada				73. Huma	n Relations Recept	ion			
AA,MSR SC: Essex		678. M: M:	SR Business Meeti	ng	679. MSR S	ocial: Celebrat	ting a		
SHCS SC: Dominion Ballroom N		568. HR S	ocial Hour						
INT RY: Ballroom 1	← The V	illage Square							+
BPS H: Tom Thomson		<b>427</b> . M: BF	PS Business & Awa	ırds <mark>428.</mark> BPS	Social				
CAR SC: Elgin		448. M: Di	vision Business Me	eting	449. Career	s Division Soci	al "Hour"		
IM H: Lismer		601. M: IM	Business						
IM H: Carmichael, Jackson				602. IM D	ivision Social				
MED RY: British Columbia		652. M: M	ED Business Meet	ing	<b>653.</b> MED S	Social			
MOC RY: Confederation 3		690. M: M	OC Business Meeti	ng 691. MO0	C Division Social Ho	our			
ODC RY: Library		765. M: OI	OC Business Meeti	ng <b>766.</b> ODO	Social Hour				
OCIS RY: Confederation 5		812. M: O	CIS Business Meet	ing <b>813.</b> OCI:	S Social Hour				
RM SC: Wentworth	← RM S	ocial Hour	856. M: RM	Business Mee	ting				
SIM SC: Dominion Ballroom S	← DS: S	IM Business Me	eting	873. SIM	Social				
TIM RY: Algonquin		894. M: TII	M Business Meetin	g <b>895.</b> TIM	Social Hour				<b>→</b>
Off: To Be Announced	•	•	72. M: AOM	Fellows Rece	ption				<b>→</b>

# Wednesday Morning, August, 9, 2000

				<u> </u>				
OAM CO VEL OF	8:00	8:30	9:00	9:30	10:00	10:30	11:00	11:30
CAM SC: VideOffice			74. M: Plac					
CAM SC: Sheraton Hall			77. M: Exhi					
CAM SC: Convention Registration			75. M: Regi					
CAM SC: Convention Registration I			76. IVI: IVIER	ibersnip		172	C. How Cyctom F	Nunamiaista Viau Tima
AA RY: Ontario		170 C. Tim	o and Niko			172.	5: How System L	ynamicists View Time
AA RY: Toronto		<b>170.</b> S: Tim		raanizational Life				
AA SC: Essex			esistance & Read	rganizational Life	<u>;                                    </u>	204	IC. Integrating II.	aalthaara Cuatama
SHCS RY: Concert Hall			allenging Structu				JS: Integrating Fig JS: Embeddedne	ealthcare Systems
SHCS SC: Ballroom West SHCS SC: Ballroom Centre		199. JS: CII	lalleriging Structu	ie				ılt. Organizations
SHCS SC: Ballroom East							JS: Knowledge T	
SHCS SC: Dominion Ballroom N			200 IS: Transitio	n in Central & Ea	stern Furone			tutional Theory to IM
JS H: McDonald			rategic Use of the		isterii Lurope		JS: Applying insti JS: Cinema & Fic	
JS RY: Alberta				in Social Network	<b>'</b> C		JS: Status Hierar	
JS RY: Territories			orkplace Romano				JS: AOM Past Pr	-
JS SC: Civic Ballroom			ategic HR Archite			233.	J.S. AOWIT ast IT	езіценіз Эреак
JS SC: Civic Balliooni  JS SC: Conference Room D&E			If-Censorship in			257	JS: Modularity in	Organizations
SIT RY: New Brunswick			omoting Women	organizations				Flows and Absorption
SIT RY: Saskatchewan			-	nd Sensemaking			SIT:Architypes ar	
SIT SC: Windsor East			e Value of Socia				SIT:Identification	
SIT SC: Windsor West			erorganizational				SIT:Efficacy and	
IPC RY: Canadian 1			anizing for Innov				IP: Complexity, C	
IPC RY: Canadian 2			nversations in TII				IP: Entrepreneurs	
IPC RY: Canadian 3			alth Related Issu				IP: Conflict, Cultu	
IPC RY: Canadian 4		371. IP: Voi						IDS & Org. Outcomes
IPC RY: Canadian 5			rrent Theoretical	Trends in OCIS				Their Implications
IPC RY: Canadian 6			w Empirical Direc				IP: Research Me	
IPC RY: Canadian 7				ative Perspectives	S			
IPC RY: Canadian 8			rspectives on Dis					
IPC RY: Canadian 9			w Direction in HC					
IPC RY: Canadian 10		377. IP: Exp	oloring Consulting	Concepts				
IPC RY: Canadian 11		378. IP: Co	gnitive Foundation	ns of D.M.				
IPC RY: Canadian 12		379. IP: Stra	ategies & Tools -	Env. Mgt.				
INT RY: Ballroom 1			392. The Vi	llage Square				
BPS H: Tom Thomson		429. F	P: TMT Processes	s & Outcomes		433.	P: Control & Rew	ard Systems
BPS H: Varley		431. F	P: Firm Boundarie	s/Contracts		434.	P: KBV & Compe	titive Advantage
BPS H: Casson		430. F	P: Strategy and C	ompetition		432.	P: Corporate Gov	vernance
CAR SC: Elgin		450. DS: Re	e-Integrating Care	eers Research				
CM RY: Confederation 4								nd Out the Other II:The
ENT RY: Confederation 6			496. P: Entreprer	neurial Decision- I	Making	497.	P: VC- Entrepren	eur Relationship
GDO RY: York				and Discrimination		519.	P: Gender and R	acioethinic Differences
HCM SC: City Hall				thods:Avoid at Yo	our Own Risk			
HR SC: Simcoe		569. S: Tea	mworking and W	ell-Being		572.	P: Selection - Inte	erviews
HR SC: Dufferin		<b>570.</b> P: Div€	ersity				S: Work and Fam	, ,
IM H: Lismer			604. P: Entering				lue Creation in J\	
IM H: Carmichael, Jackson			603. P: Knowledg	ge Search and Tra	ansfer	605. P: Na	vel-gazing, Globa	lization and a
MC RY: Nova Scotia	← MED							
MED RY: British Columbia			adership: A Fresh				S: The Accreditat	
MH H: Harris		673. P: Hist	ory's Influence in	Mgmt.			P: Pioneers in Mo	•
MOC RY: Confederation 3							P: Organizational	
OM RY: Manitoba				plier Managemer	nt	719.	P: Extended Ente	erprises
OMT SC: Kenora		744. P: Ada	ptation and Surv	ival				
OMT SC: Huron							P: Organizational	-
ODC RY: Library	767. Contine	ental <mark>768.</mark> S: Sus	tainable Work Sy	stems		769.	P: Developing Ch	ange Capabilities

OB SC: Conference Room F	797. P: Commitment: Causes and	
OB SC: Conference Room G	798. P: New Technologies	
OB SC: Conference Room B&C	796. S: Follower Perceptions of Leaders	799. P: Team Composition: Heterogeneity
OCIS RY: Confederation 5	814. S: Strategic Consequences of IT Mgmt.	815. P: Role of the CIO
ONE RY: Tudor 7		829. P: Org. Learning & the Nat. Envt.
PNP RY: Tudor 8	841. P: Institutional Theory	842. P: Inter-organizational Relationships
RM SC: Wentworth		857. P: New Methodological Approaches
SIM SC: Dominion Ballroom S	874. P: Ethics II	875. P: Stakeholder Theory II
TIM RY: Algonquin	896. P: Insights into Learning and Innovation	897. P: Managing Technology Development

# Wednesday Afternoon, August, 9, 2000

	10.00	12.20	1.00	1.20	2.00	2.20	2.00	2.20	
	12:00	12:30	1:00	1:30	2:00	2:30	3:00	3:30	
AA	RY: Ontario		•	on Organizational C	hange				
SHC	SSC: Dominion Ballroom N			sition Economies					
JS	H: McDonald	261. JS: Wom	en, Careers, Tra	ansitions and Growtl	1				
JS	RY: Alberta	<b>265.</b> JS: Less	ons from Y2K						
JS	RY: Territories	770. S: The T	emporality of Im	provisation					
JS	SC: Civic Ballroom	264. JS: Com	oetition in the Ai	rline Industry					
JS	SC: Conference Room D&E	263. JS: Com	pensation Desig	ın					
BPS	H: Tom Thomson	435. S: Integra	ating Manageme	ent and Economics					
BPS	H: Varley	436. S: Makin	g Strategy for a	New Time					
BPS	H: Casson	437. P: Alliand	es and Perform	ance					
ENT	RY: Confederation 6	<b>498.</b> P: S	ocial Capital, N	etworks & Ent'ship					
HCM	SC: City Hall		ure, Strategy, &	Performance					
HR	SC: Simcoe	<b>573.</b> P: Benef	ts						
IM	H: Lismer 607.	S: Internationa	al Careers of Fe	male					
IM	H: Carmichael, Jackson			608. M: Memb	oer				
MED	RY: British Columbia	657. S: Teach	ing Strategic Ma	anagement		<b>658.</b> S: Tir	me to Think Ou	t of the Box?	
МН	H: Harris	675. P: Contra	ıcts, Employmei	nt, and Rent					
ODC	RY: Library			hanging Organization	nal De	sign Configurations			
ОВ	SC: Conference Room B&C	800. S: Client	Service Relation	nships					
ONE	RY: Tudor 7	830. DS: Shel	I, Nigeria and th	e Ogoni					
SIM	SC: Dominion Ballroom S	876. P: Corpo	rate Social Perf	ormance II					
TIM	RY: Algonquin	898	P: High-Perfor	ming Innovation Tea	ıms				

# **Conference Activities and Meetings**

Program Chair: Jean M. Bartunek, Boston College Program Coordinator: Raul A. Necochea, Boston College

	011	Program Coordinator: Raul A. Necochea, Boston College
r- •	Start	Division Program  Division Program
F.		1. Board of Governors Meeting • RY:British Columbia
<b>&gt;</b>		2. Board of Governors Meeting • RY:The Boardroom
B.	10:00am	3.AME/EMJ Writers' Workshop ◆ RY:Newfoundland
2	12:00pm	4.Registration • SC:Convention Registration
Saturday	5:00pm	5.JME Reception • RY:York
at		6. Washington 2001 Committee • RY:Newfoundland
S		7. AOM Placement Services • SC:York
		8. Timeless Learning and Karl Weick • SC:Ballroom West
		9.Breakfast with AOM Chairs • SC:Kent
	9:00am	10.Placement ◆ SC:VideOffice
		11.Registration • SC:Convention Registration
	0.20	12.Membership ◆ SC:Convention Registration I  13.Executive Committee of Council ◆ SC:Huron
		14. Current Program Chairs • SC:Kent
		15. Officers of Regional AOM Assoc. • SC:Simcoe
		16.Newsletter Editors • SC:Elgin
	10:00am	17. Global Networking Area • SC:Sheraton Hall
	10.00am	18. People of Color Committee • SC:Dufferin
	10.50aiii	19.Incoming Division Chairs • SC:Kent
	12:00nm	20. Incoming (2000-2001) Program Chairs • SC:Simcoe
	12.00pm	21.Incoming PDW Chairs • SC:Dufferin
		22.Exhibits • SC:Sheraton Hall
		23. Academy of Management Council • SC:Essex
		24.International Theme Committee ◆ RY:Jasper 1-266
		25. AMR Writers Workshop • SC:City Hall
	12:15pm	26.Southern Mgmt. Assoc. • SC:Elgin
	_	27.Southwest AOM ◆ SC:Wentworth
		28. Eastern AOM ◆ SC: Kenora
		29. Midwest AOM ◆ SC:Huron
<b>&gt;</b>		30. Western AOM ◆ SC:Kent
Sunday	1:00pm	31. Orientation for New Members ◆ SC:Conference Room B
P	2:00pm	32.AMJ Editoral Board ◆ SC:Elgin
		33. AMR Editoral Board • SC:Wentworth
S		34.AME Editoral Board • SC:Kenora
		35.M@n@gement • SC:Huron
		36.Leadership Quarterly ◆ SC:Kent 37.Organization Science ◆ SC:Simcoe
		38.J. of Org. Change Mgmt. ◆ SC:Conference Room C
		39.J. of Occupational Health Psych. ◆ SC:Conference Room F
		40. Group & Org. Mgmt. • SC:Conference Room G
		41. Journal of Management Inquiry ◆ RY: York
		42.Administrative Science Quarterly • SC:Dufferin
		43. Organization ◆ RY:Prince Edward Island
		44.Journal of Operations Management ◆ RY:New Brunswick
		45.Journal of Management Education ◆ RY:Nova Scotia
	3:30pm	46.OS Board Reception ◆ SC:Civic Ballroom
		47. Journal of Management Inquiry Reception ◆ RY: Alberta
		48. Journal of Leadership Studies • SC:Conference Room D
		49.Journal of Management   SC:Conference Room C
		50.Management Science • SC:Conference Room G
		51.Management Learning • SC:Kenora
		52.Executive Committees ◆ VH:See Below 53.AOM Learning J. ◆ SC:Conference Room B
	4:00000	55. AOM Learning J. • SC:Conference Room B  54. AOM Placement Services • SC:York
	7:15pm	55.All-Academy Reception • RY:Concert Hall
	9:00nm	56. All-Academy Party • RY:Concert Hall
	9.00pill	57.Placement ◆ SC:VideOffice
		58.Registration ◆ SC:Convention Registration
		59.Membership ◆ SC:Convention Registration I
B		60.Exhibits • SC:Sheraton Hall
n d	10:00am	61 Global Networking Area • SC:Sheraton Hall
0	10.00	62.JOB Editors ◆ RY:Prince Edward Island
Monday	12:10pm	63. JOB Luncheon ◆ RY:Prince Edward Island
		64. AOM Journals' Hall of Fame ◆ RY:Toronto
	8:00pm	65. New & Int'l Members Reception ◆ SC:Dominion Ballroom S
		•

		Comercine 1200 (1000 and 11200 ang
	9:00am	66.Placement ◆ SC:VideOffice
$\rightarrow$		67.Registration ◆ SC:Convention Registration
lay		68. Membership ◆ SC:Convention Registration I
ğ		69.Exhibits ◆ SC:Sheraton Hall
es	12:00pm	70. Presidential Luncheon ◆ SC: Grand Ballroom
ا <mark>ج</mark> ے ا	2:00pm	71.Global Networking Area ◆ SC:Sheraton Hall
L	6:00pm	72.AOM Fellows Reception ◆ Off:To Be Announced
	6:30pm	73. Human Relations Reception ◆ RY: Upper Canada
1	9:00am	74.Placement ◆ SC:VideOffice
ed		75. Registration ◆ SC: Convention Registration
Š		76.Membership ◆ SC:Convention Registration I
		77.Exhibits • SC:Sheraton Hall

### Friday 1:00PM

### 1. Meeting: Board of Governors Meeting

1:00- 5:00 Royal York: British Columbia
 Organizer: David A. Whetten, Brigham Young U.

### Saturday 9:00AM

### 2. Meeting: Board of Governors Meeting

 9:00- 5:00 Royal York: The Boardroom Organizer: David A. Whetten, Brigham Young U.

### Saturday 10:00AM

### 3. Meeting: AME/EMJ Writers' Workshop

 10:00- 12:00 Royal York: Newfoundland Organizer: Sheila Puffer, Northeastern U.

### Saturday 12:00PM

### 4. Meeting: Registration

 12:00- 5:00 Sheraton Centre: Convention Registration Organizer: Nancy Urbanowicz, Academy of Management

### Saturday 5:00PM

#### 5. Journal of Management Education Reception

• 5:00- 6:30 Royal York: York

Organizer: Diana Bilimoria, Case Western Reserve U.

#### Saturday 5:30PM

### 6. Meeting: Washington 2001 Organizing Committee Meeting

• 5:30- 6:30 Royal York: Newfoundland Organizer: Jone L. Pearce, U. of California, Irvine

#### Saturday 6:00PM

### 7. How to Use Academy of Management Placement Services

◆ 6:00- 7:00 Sheraton Centre: York Presenters: Geralyn McClure Franklin, U. of Texas, Permian Basin; Nancy H. Leonard, Lewis-Clark State College; Mary Jo Vaughan, Mercer U.

### Saturday 6:30PM

## 8. Timeless Learning: A Celebration of Management Learning Honouring Karl Weick

6:30- 9:00 Sheraton Centre: Ballroom West
Management Learning, an international, interdisciplinary and
innovative journal, is hosting a celebration of learning by honouring
Professor Karl Weick and hosting a reception. This event is a unique
opportunity to learn about Karl Weick's intellectual journey as an
academic and a learner, and his concerns and interests with those of
Management Learning. The reception is sponsored by Sage
Publications.

Organizer: Elena P. Antonacopoulou, U. of Manchester

Hosts: Elena P. Antonacopoulou, U. of Manchester; Christopher Grey, U. of Cambridge

Keynote Speaker: Karl E. Weick, U. of Michigan

### Sunday 7:30AM

# 9. Meeting: Breakfast Meeting with Heads of Academy Committees and Current Chairs of Divisions and Interest Groups

• 7:30- 9:00 Sheraton Centre: Kent Organizer: Andrew H. Van de Ven, U. of Minnesota

### Sunday 9:00AM

### 10. Meeting: Placement

9:00- 12:00 Sheraton Centre: VideOffice

Open to receive forms and to distribute books listing pre-registered applicants and positions.

Coordinator: Geralyn McClure Franklin, U. of Texas, Permian Basin

### 11. Meeting: Registration

9:00- 5:00 Sheraton Centre: Convention Registration
Organizer: Nancy Urbanowicz, Academy of Management

### **12.** Meeting: **Membership**

9:00- 3:00 Sheraton Centre: Convention Registration I
What are the benefits of AOM membership? Need to update your
member information? Want to get involved?
Coordinator: Carolyn Wiley, U. College, Dublin

### Sunday 9:30AM

### 13. Meeting: Executive Committee of Council

• 9:30- 10:30 Sheraton Centre: Huron Chair: dt ogilvie, Rutgers U.

### **14.** Meeting: Current Program Chairs

• 9:30-10:20 Sheraton Centre: Kent Organizer: Jean M. Bartunek, Boston College

### **15.** Meeting: **Officers of Regional AOM Associations and Other Affiliates**

• 9:30- 10:30 Sheraton Centre: Simcoe Organizer: David A. Whetten, Brigham Young U.

## **16.** Meeting: Newsletter Editors for Professional Divisions and Interest Groups

• 9:30- 10:30 Sheraton Centre: Elgin Organizer: Jo Ann M. Duffy, Sam Houston State U.

### Sunday 10:00AM

#### 17. Meeting: Global Networking Area

10:00- 2:00 Sheraton Centre: Sheraton Hall
Visit the Global Networking Booth. Location: Break area of the Exhibit
Hall. The Global Networking Area, cosponsored by the International
Theme Committee (formerly IPC) and the Membership Committee, is

 $\textbf{Legend: $\Xi$= theme, $\square$= teaching, $\Theta$= management practice, $\boldsymbol{\gamma}$=international, Other abbreviations p. A38 - 39}$ 

the official area for breaks, refreshments, interesting short programs, discussions, and literature concerning international opportunities for Academy members. Come visit us! Sponsored by York U. Coordinators: Ann Gregory, Memorial U. of Newfoundland; Carolyn Wiley, U. College, Dublin

### Sunday 10:30AM

### 18. Meeting: People of Color Committee Meeting

◆ 10:30- 12:00 Sheraton Centre: Dufferin Organizer: Stella M. Nkomo, U. of South Africa

## 19. Meeting: Incoming Chairs of Divisions and Interest Groups

• 10:30- 12:00 Sheraton Centre: Kent Organizer: Jean M. Bartunek, Boston College

### Sunday 12:00PM

### 20. Meeting: Incoming (2000-2001) Program Chairs

• 12:00- 1:30 Sheraton Centre: Simcoe Organizer: Jone L. Pearce, U. of California, Irvine

## 21. Meeting: Incoming (2000-2001) Professional Development Workshop Chairs

• 12:00- 1:30 Sheraton Centre: Dufferin

22. Meeting: Exhibits

12:00- 5:00 Sheraton Centre: Sheraton Hall Coordinator: Philip Stone, Point-One International

### 23. Meeting: Academy of Management Council

• 12:00- 2:00 Sheraton Centre: Essex Chair: dt ogilvie, Rutgers U.

### 24. Meeting: International Theme Committee

12:00- 2:00 Royal York: Jasper 1-266
Chair: Morten Huse, Centre for Church Research,
Norway/Scandinavian Institute for Research in Entrepreneurship

### Meeting: AMR Writers Workshop12:00- 2:00 Sheraton Centre: City Hall

• 12:00- 2:00 Sheraton Centre: City Hall Chair: Linn Van Dyne, Michigan State U.

### Sunday 12:15PM

### 26. Meeting: Officers of the Southern Management Association

12:15- 1:45 Sheraton Centre: Elgin
 Organizer: Tammy G. Hunt, U. of North Carolina, Wilmington

## 27. Meeting: Officers of the Southwest Academy of Management

• 12:15- 1:45 Sheraton Centre: Wentworth Organizer: Diana Reed, Drake U.

## 28. Meeting: Officers of the Eastern Academy of Management

• 12:15- 1:45 Sheraton Centre: Kenora Organizer: Joel Harmon, Fairleigh Dickinson U.

## 29. Meeting: Officers of the Midwest Academy of Management

• 12:15- 1:45 Sheraton Centre: Huron Organizer: Nancy E. Day, U. of Missouri, Kansas City

## **30.** Meeting: Officers of the Western Academy of Management

12:15- 1:45 Sheraton Centre: Kent
 Organizer: Gretchen Spreitzer, U. of Southern California

### Sunday 1:00PM

### 31. Meeting: Orientation for New Members

1:00- 2:00 Sheraton Centre: Conference Room B
All new members are welcome to learn about the Academy.
Refreshments will be served.

Organizer: Carolyn Wiley, U. College, Dublin

### Sunday 2:00PM

## **32.** Meeting: **Academy of Management Journal Editorial Board**

• 2:00- 3:30 Sheraton Centre: Elgin Chair: Gregory B. Northcraft, U. of Illinois

### 33. Meeting: Academy of Management Review Editorial Board

 2:00- 3:30 Sheraton Centre: Wentworth Chair: Edward J. Conlon, U. of Notre Dame

### **34.** Meeting: Academy of Management Executive Editorial Board

• 2:00- 3:30 Sheraton Centre: Kenora Chair: Sheila Puffer, Northeastern U.

### 35. Meeting: M@n@gement

2:00- 3:30 Sheraton Centre: Huron Chair: Bernard Forgues, U. of Paris

### 36. Meeting: Leadership Quarterly

2:00- 3:30 Sheraton Centre: Kent Chair: James Hunt, Texas Tech U.

### **37.** Meeting: **Organization Science**

2:00- 3:30 Sheraton Centre: Simcoe
 Chair: Claudia Bird Schoonhoven, U. of California, Irvine

## **38.** Meeting: **Journal of Organizational Change Management**

• 2:00- 3:30 Sheraton Centre: Conference Room C Chairs: David M. Boje, New Mexico State U.; Nancy E. Landrum, Morehead State U.

### 39. Meeting: Journal of Occupational Health Psychology

 2:00- 3:30 Sheraton Centre: Conference Room F Chair: Julian Barling, Queen's U.

### 40. Meeting: Group and Organization Management

2:00- 3:30 Sheraton Centre: Conference Room G

Chair: Christopher Earley, Indiana U.

#### 41. Meeting: Journal of Management Inquiry

2:00- 3:30 Royal York: York

Chair: Paul M. Hirsch, Northwestern U.

#### 42. Meeting: Administrative Science Quarterly

2:00- 3:30 Sheraton Centre: Dufferin Chair: Christine Oliver, York U.

#### **43.** Meeting: **Organization**

2:00- 3:30 Royal York: Prince Edward Island
 Chairs: Marta B. Calas, U. of Massachusetts, Amherst; Rosemary
 Nixon, Sage Publications, UK; Linda Smircich, U. of Massachusetts,
 Amherst

### 44. Meeting: Journal of Operations Management

• 2:00- 3:30 Royal York: New Brunswick Organizer: Cecil Chester Bozarth, North Carolina State U.

### 45. Meeting: Journal of Management Education

2:00- 3:30 Royal York: Nova Scotia
Chair: Diana Bilimoria, Case Western Reserve U.

### Sunday 3:30PM

## 46. Organization Science Editorial Review Board Reception

• 3:30-5:00 Sheraton Centre: Civic Ballroom Organizers: Claudia Bird Schoonhoven, U. of California, Irvine; Andrea Canfield, Organization Science

### 47. Journal of Management Inquiry Reception

3:30- 5:00 Royal York: Alberta
Organizer: Paul M. Hirsch, Northwestern U.

### 48. Meeting: Journal of Leadership Studies

 3:30- 5:00 Sheraton Centre: Conference Room D Chair: Richard M. Hodgetts, Florida International U.

### 49. Meeting: Journal of Management

3:30- 5:00 Sheraton Centre: Conference Room C Chair: K. Michelle Kacmar, Florida State U.

### 50. Meeting: Management Science

 3:30- 5:00 Sheraton Centre: Conference Room G Chair: Linda Argote, Carnegie Mellon U.

### 51. Meeting: Management Learning

3:30- 5:00 Sheraton Centre: Kenora

Chairs: Christopher Grey, U. of Cambridge; Elena P. Antonacopoulou, U. of Manchester

### **52.** Meeting: Executive Committee Meetings of Divisions and Interest Groups

 3:30- 5:00 Various Hotels: See Below Business Policy and Strategy, RY Quebec Saturday 1-6p Careers, SC Elgin

Conflict Management, RY Confederation 4
Entrepreneurship, RY Confederation 6

Gender and Diversity in Organizations, RY York

Health Care Management, SC City Hall

Human Resources, SC Simcoe

International Management, H Lismer

Management Consulting, RY Nova Scotia

Management Education and Development, RY British Columbia

Management History, H Harris

Management, Spirituality, and Religion, SC Essex

Managerial and Organizational Cognition, RY Confederation 3

Operations Management, RY Manitoba

Organization and Management Theory, SC Huron

Organization Development and Change, RY Library

Organizational Behavior, SC Conference Room F

Organizational Communication and Information Systems, RY Confederation 5

Organizations and the Natural Environment, RY Tudor 7 Public and Nonprofit, RY Tudor 8

Research Methods, SC Wentworth

Social Issues in Management, SC Dominion Ballroom South Technology and Innovation Management, RY Algonquin

### 53. Meeting: Academy of Management Learning Journal

3:30- 5:00 Sheraton Centre: Conference Room B Chair: Roy J. Lewicki, Ohio State U.

### Sunday 4:00PM

### **54.** How to Use the Academy of Management Placement Services

4:00- 5:00 Sheraton Centre: York

Presenters: Geralyn McClure Franklin, U. of Texas, Permian Basin; Nancy H. Leonard, Lewis-Clark State College; Mary Jo Vaughan, Mercer U.

### Sunday 7:15PM

### 55. All-Academy Reception

7:15- 9:00 Royal York: Concert Hall

The Toronto 2000 Organizing Committee welcomes you to the annual meeting. Come and enjoy the good times! Sponsored by Queen's U., U. of Toronto, and Texas A&M U.

Hosts: Jean M. Bartunek, Boston College; Raul A. Necochea, Boston College; Jone L. Pearce, U. of California, Irvine; Wendy Gillett, U. of California, Irvine; Barbara Kelsey, Ryerson Polytechnic U.; J Keith Murnighan, Northwestern U.; Jia Lin Xie, U. of Toronto/City U. of Hong Kong; Joan L. Weiner, Drexel U.; William Snavely, U. of Miami; Karen S. Whelan-Berry, Samford U.; Philip Stone, Point-One International; Geralyn McClure Franklin, U. of Texas, Permian Basin; Stephen J. Havlovic, U. of Wisconsin, Whitewater; E. James Flynn, Wake Forest U.; Morten Huse, Centre for Church Research, Norway/Scandinavian Institute for Research in Entrepreneurship; Alan B. Eisner, Pace U.; Carolyn Wiley, U. College, Dublin; Nancy Urbanowicz, Academy of Management; Terese Loncar, Academy of Management

### Sunday 9:00PM

### 56. All-Academy Party

9:00- 11:59 Royal York: Concert Hall

Come party with Canada's own Hip Kings; can you feel the heat? - Guaranteed to get you up dancing to your favourite rock, R&B and dance hits!

Coordinator: Barbara Kelsey, Ryerson Polytechnic U.

### Monday 9:00AM

### **57.** Meeting: **Placement**

9:00- 5:00 Sheraton Centre: VideOffice

Open to receive forms and to distribute books listing pre-registered applicants and positions.

Coordinator: Geralyn McClure Franklin, U. of Texas, Permian Basin

### 58. Meeting: Registration

9:00- 5:00 Sheraton Centre: Convention Registration
Organizer: Nancy Urbanowicz, Academy of Management

### 59. Meeting: Membership

9:00- 4:00 Sheraton Centre: Convention Registration I
What are the benefits of AOM membership? Need to update your
member information? Want to get involved?
Coordinator: Carolyn Wiley, U. College, Dublin

### 60. Meeting: Exhibits

 9:00- 5:00 Sheraton Centre: Sheraton Hall Coordinator: Philip Stone, Point-One International

### Monday 10:00AM

### 61. Meeting: Global Networking Area

10:00- 4:00 Sheraton Centre: Sheraton Hall

Visit the Global Networking Booth. Location: Break area of the Exhibit Hall. The Global Networking Area, cosponsored by the International Theme Committee (formerly IPC) and the Membership Committee, is the official area for breaks, refreshments, interesting short programs, discussions, and literature concerning international opportunities for Academy members. Come visit us! Sponsored by York U. Coordinators: Ann Gregory, Memorial U. of Newfoundland; Carolyn Wiley, U. College, Dublin

## **62.** Meeting: **Journal of Organizational Behavior Consulting Editors**

• 10:00- 12:00 Royal York: Prince Edward Island Chair: Denise M. Rousseau, Carnegie Mellon U.

### Monday 12:10PM

### 63. Journal of Organizational Behavior Luncheon

 12:10- 2:10 Royal York: Prince Edward Island Organizer: Denise M. Rousseau, Carnegie Mellon U.

### Monday 6:30PM

## 64. Meeting: Reception Honoring the Academy Journals' Hall of Fame

• 6:30- 8:00 Royal York: Toronto Coordinator: Thomas W. Lee, U. of Washington

### Monday 8:00PM

### 65. Reception for New and International Members

8:00- 10:00 Sheraton Centre: Dominion Ballroom S
The President and Board of Governors welcome you to come by and be festive! Come mingle with friends and colleagues. Sponsored by Brigham Young U.

Host: David A. Whetten, Brigham Young U.

### Tuesday 9:00AM

**66.** Meeting: **Placement** 

9:00- 5:00 Sheraton Centre: VideOffice

Open to receive forms and to distribute books listing pre-registered applicants and positions.

Coordinator: Geralyn McClure Franklin, U. of Texas, Permian Basin

67. Meeting: Registration

9:00- 5:00 Sheraton Centre: Convention Registration
Organizer: Nancy Urbanowicz, Academy of Management

68. Meeting: Membership

9:00- 11:00 Sheraton Centre: Convention Registration I
What are the benefits of AOM membership? Need to update your
member information? Want to get involved?
Coordinator: Carolyn Wiley, U. College, Dublin

69. Meeting: Exhibits

 9:00- 5:00 Sheraton Centre: Sheraton Hall Coordinator: Philip Stone, Point-One International

### Tuesday 12:00PM

### 70. Presidential Luncheon

12:00- 2:00 Sheraton Centre: Grand Ballroom

President David Whetten will address the Academy in this session.

Winners of the Distinguished Service, Scholar and Educator Awards, the Terry Book Award and the various Best Paper Awards will be announced by President-Elect Andrew Van de Ven.

Chair: Andrew H. Van de Ven, U. of Minnesota

Keynote Speaker: David A. Whetten, Brigham Young U.

### Tuesday 2:00PM

### 71. Meeting: Global Networking Area

2:00- 5:00 Sheraton Centre: Sheraton Hall

Visit the Global Networking Booth. Location: Break area of the Exhibit Hall. The Global Networking Area, cosponsored by the International Theme Committee (formerly IPC) and the Membership Committee, is the official area for breaks, refreshments, interesting short programs, discussions, and literature concerning international opportunities for Academy members. Come visit us! Sponsored by York U. Coordinators: Ann Gregory, Memorial U. of Newfoundland; Carolyn Wiley, U. College, Dublin

### Tuesday 6:00PM

72. Meeting: Academy of Management Fellows Reception and Dinner

• 6:00- 10:00 Off Site: To Be Announced By invitation only

Organizer: Don Hellriegel, Texas A&M U.

### Tuesday 6:30PM

### 73. Human Relations Reception

• 6:30- 8:30 Royal York: Upper Canada Organizer: Tamar Jeffers, Tavistock Institute

### Wednesday 9:00AM

74. Meeting: Placement

9:00- 12:00 Sheraton Centre: VideOffice

Open to receive forms and to distribute books listing pre-registered applicants and positions.

Coordinator: Geralyn McClure Franklin, U. of Texas, Permian Basin

### 75. Meeting: Registration

9:00- 12:00 Sheraton Centre: Convention Registration
Organizer: Nancy Urbanowicz, Academy of Management

### **76.** Meeting: **Membership**

9:00- 12:00 Sheraton Centre: Convention Registration I
What are the benefits of AOM membership? Need to update your
member information? Want to get involved?
Coordinator: Carolyn Wiley, U. College, Dublin

77. Meeting: Exhibits

• 9:00- 12:00 Sheraton Centre: Sheraton Hall Coordinator: Philip Stone, Point-One International

# **Shared Professional Development Workshops**

Program Chair: Jone L. Pearce, U. of California, Irvine Program Coordinator: Wendy Gillett, U. of California, Irvine

	_	Program Coordinator: Wendy Gillett, U. of California, Irvine
	Start	Shared Program
		78. SPDW: Service-Learning Community Service Project ◆ Off: Toronto Covenant House
	1:00pm	79.SPDW: Successful Women Worldwide: A New Time for Understanding • SC:Conference Room G
l E		SPDW: Global Management and the Science of Time ◆ Off:Ontario Science Centre
ij		81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
Friday		22.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
Ĭ-	6:00pm	33.SPDW: OMT/OB/ODC Doctoral Consortium ◆ SC:City Hall
		84.SPDW: OMT/OB Junior Faculty Consortium ◆ SC:Simcoe & Dufferin
		85.SPDW: CMSW Reception for Arriving Critters • SC:Conference Room B&C
	7:30am	86.SPDW: CMSW Breakfast • RY:Ontario
		87.SPDW: OMT/OB/ODC Doctoral Consortium • RY:Canadian
		88.SPDW: OMT/OB Junior Faculty Consortium • SC:City Hall
		89.SPDW: Social Networks Research • SC:York
		90.SPDW: CMSW: What's Critical? • RY:Ontario
		91.SPDW: Making Learning Real: The Ohio Model. • SC:Dufferin
		92.SPDW: Making Time to Talk • SC:Conference Room D
	8:30am	93. SPDW: Teaching OB with Technology ◆ Off:Ryerson Polytechnic U.
		94.SPDW: OCIS/TIM Junior Faculty Consortium • SC:Carlelon
		95.SPDW: Designing HCM Courses • SC:Kenora
		96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
	9:00am	97.SPDW: Bringing Complexity Theory to Bear ◆ SC:Elgin
	, , , , , , , ,	98.SPDW: Three Conversations on Org. Knowledge ◆ SC:Ballroom Centre
<b>.</b>	9:30am	99.SPDW: Stakeholder Learning Dialogs • SC:Norfolk
Saturday		100.SPDW: 4 Perspectives on Careers • H:Jackson
P	10.004111	101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
		102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
1 = 1	1:00pm	103.SPDW: Teaching Cognition • RY:York
Sa	1.00pm	104. SPDW: Quantitative Methods and Complexity Theory • SC:Conference Room E
• 1		105.SPDW: Structural Equation Modeling in Cross-Cultural Research • SC:Elqin
		106.SPDW: Problem-Based Learning in Business Schools • RY:Salon A
		107.SPDW: Case Critique Colloquium ◆ SC:Norfolk
		108.SPDW: Wrkshp:Studnt Consultg Projets • SC:Kent
	1:30nm	109.SPDW: Reflecting on & Applying Learning • SC:Conference Room D
		110. SPDW: Nonprofit Management Education ◆ RY:British Columbia
		111.SPDW: CMSW: Interpretive Methods for Critical Research • RY:Ontario
		112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
		113. SPDW: Structural Hole Opportunities • RY:Confederation 5
	3.00pm	114.SPDW: Roundtables with editors ◆ H:Tom Thomson
	5:30nm	115. SPDW: CMSW Reception and Roundtables • RY:Ballroom
		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
-		118.SPDW: CMSW: Social Time • RY:Ballroom  118.SPDW: CMSW Organizational Meeting and Breakfast • RY:Ballroom
		119.SPDW: Statistical Software for Data Analysis • H:Varley
	o:ouam	120.SPDW: Statistical Software for Data Analysis ♦ H: Valley  120.SPDW: OMT/OB/ODC Doctoral Consortium ♦ RY:Canadian
		121.SPDW: Strategic E-Business Opportunities • H:McDonald
		122.SPDW: CMSW: Critical Research in the Management Journals ◆ RY:Ballroom  122.SPDW: CMSW: Cander Work, and Employment in Academic ◆ RY:British Columbia
_	0.20	123 SPDW: CMSW: Gender, Work, and Employment in Academia ◆ RY:British Columbia
a l	8:30am	124.SPDW: Three Conversations Conclusion • SC:Ballroom West
ij		125.SPDW: Collaboration in Research and Teaching • SC:Ballroom Centre
l I		126.SPDW: OMT/OB Junior Faculty Consortium • SC:City Hall
Sunday	0.20	127.SPDW: Organizational Research and Methods • RY:Ontario
		128 SPDW: Re-Creating Time for Teaching OMT ◆ SC:Ballroom West
	10:00am	129.SPDW: Backlash, Academia and Change • RY:Tudor 7
		130.SPDW: How International Members Can Become Leaders in AoM ◆ SC:Conference Room G
	10.00	131.SPDW: Public Corruption Roundtable • RY:Jasper 1-266
	10:30am	132.SPDW: Aldrich as Author Meets Critics • RY:Territories
		133.SPDW: Practical Insights for E-business Transformations • H:McDonald
		34.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom

### Friday 9:00AM

**78.** SPDW: (SIM, ONE, MED, PNP) **Service-Learning Community Service Project** 

9:00- 8:00 Off Site: Toronto Covenant House

A service-learning project at Covenant House Toronto, Canada's largest youth shelter. Pre-registration requested. For more information, or to pre-register, contact Gordon Rands, 309-298-1342 or GP-Rands @wiu.edu

Organizers: Larry Lad, Butler U.; Gordon P. Rands, Western Illinois U.

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#### Friday 1:00PM

### 79. → SPDW: (ITC, IM, GDO) Successful Women Worldwide: A New Time for Understanding

• 1:00- 4:00 Sheraton Centre: Conference Room G

Preregistration with Betty Punnett (eureka@caribsurf.com) required.

Organizer: Betty Jane Punnett, U. of the West Indies/U. of Windsor

Panel: Jo Ann M. Duffy, Sam Houston State U.; Suzy Fox, Loyola U.,

Chicago; Ann Gregory, Memorial U. of Newfoundland; Terri Lituchy,

Concordia U.; Miguel Olivas, U. of Pittsburgh/ITESM, Monterrey

## 80. □•→ \$SPDW:(IM, MOC, OMT, BPS, OB) Chronos and Kairos: Global Management and the Science of Time

• 1:00- 8:00 Off Site: Ontario Science Centre Session held at Ontario Science Center from 1 to 8 p.m.; Preregistration with Martha Maznevski (Martha @virginia.edu) required. US \$15 registration fee; Session held at Ontario Science Center; Co-sponsored by the Institute of International Business(IIB), Stockholm School of Economics.

Organizers: Martha L. Maznevski, U. of Virginia; Mary E. Zellmer-Bruhn, U. of Minnesota

Panel: Stuart Albert, U. of Minnesota; Neal M. Ashkanasy, U. of Queensland/Purdue U.; Allen C. Bluedorn, U. of Missouri, Columbia; Peter Anthony Clark, U. of Birmingham, UK; Cristina Gibson, U. of Southern California; Melinda Mayfield, Purdue U.; Gerardo Okhuysen, U. of Texas, Dallas; Mary J. Waller, U. of Illinois, Urbana-Champaign; Srilata Zaheer, U. of Minnesota

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

Pre-registration and fee required: info at http://aom.pace.edu/cms/Organizer: Craig VanSandt, Virginia Polytechnic Institute and State U. Panel: Walter Nord, U. of South Florida; George Watson, Saint John's U.; Libby Bishop, Institute for Research on Learning; Bart Victor, Vanderbilt U.; James P. Walsh, U. of Michigan; Bruce Barry, Vanderbilt U.; Maureen Scully, Simmons College; Nancy B. Kurland, U. of Southern California; Linda Forbes, Marist College; James R. Barker, United States Air Force Academy; Linda Smircich, U. of Massachusetts, Amherst

### Friday 3:00PM

**32.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Junior Faculty Workshop** 

• 3:00- 6:00 Sheraton Centre: York

Weick, U. of Michigan

Pre-registration and fee required: info at http://aom.pace.edu/cms/ Organizer: Vanessa Hill, Winthrop U. Panel: Leon Levitt, Madonna U.; Joanne Martin, Stanford U.; Karl E.

Friday 6:00PM

### 83. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

### Consortium -- Friday Welcome Session

• 6:00- 8:00 Sheraton Centre: City Hall

Nominate participants to: Prof. Kim Elsbach, Graduate School of

Management, UC Davis, Davis, CA 95616, (530) 752-0910,

kdelsbach@ucdavis.edu (please indicate divisional membership).

Organizers: Kimberly D. Elsbach, U. of California, Davis; Ranjay

Gulati, Northwestern U.; Robert Folger, Tulane U.; Kenneth Murrell, U.

of West Florida; Ram Tenkasi, Benedictine U.

Panel: Beth Bechky, U. of Pennsylvania; Arthur P. Brief, Tulane U.;

Joel Brockner, Columbia U.; Daniel M. Cable, U. of North Carolina;

Janet M. Dukerich, U. of Texas, Austin; Jeffrey R. Edwards, U. of

North Carolina; Daniel C. Feldman, U. of South Carolina; Michael G.

Pratt, U. of Illinois, Urbana-Champaign; Robert I. Sutton, Stanford U.;

Anand Swaminathan, U. of California, Davis; Edward Zajac,

Northwestern U.

### 84. SPDW: (OMT, OB) OMT/OB Junior Faculty

### Consortium

Critters

• 6:00- 9:00 Sheraton Centre: Simcoe & Dufferin Organizers: Stephen James Mezias, New York U.; Anne M. O'Leary-Kelly, U. of Arkansas; Lori Rosenkopf, U. of Pennsylvania; Sigal Barsade, Yale U.

Panel: Ricky W. Griffin, Texas A&M U.; Linda Livingstone, Baylor U.; Elizabeth Wolfe Morrison, New York U.; Joel H. Neuman, State U. of New York, New Paltz; Heather Haveman, Columbia U.; Jerry D. Goodstein, Washington State U.; J. Richard Harrison, U. of Texas, Dallas; Denise M. Rousseau, Carnegie Mellon U.

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving

• 6:00- 9:00 Sheraton Centre: Conference Room B&C Pre-registration and fee required: info at http://aom.pace.edu/cms/. Organizer: Paul Adler, U. of Southern California

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Breakfast

• 7:30- 8:00 Royal York: Ontario

Pre-registration and fee required: info at http://aom.pace.edu/cms/ Organizer: Paul Adler, U. of Southern California

#### Saturday 8:00AM

#### 87. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

### **Consortium -- Saturday Session**

8:00- 5:00 Royal York: Canadian

Nominate participants to: Prof. Kim Elsbach, Graduate School of Management, UC Davis, Davis, CA 95616, (530) 752-0910, kdelsbach@ucdavis.edu (please indicate divisional membership). Organizers: Kimberly D. Elsbach, U. of California, Davis; Ranjay Gulati, Northwestern U.; Robert Folger, Tulane U.; Kenneth Murrell, U. of West Florida; Ram Tenkasi, Benedictine U. Panel: Beth Bechky, U. of Pennsylvania; Arthur P. Brief, Tulane U.; Joel Brockner, Columbia U.: Daniel M. Cable, U. of North Carolina:

Joel Brockner, Columbia U.; Daniel M. Cable, U. of North Carolina; Janet M. Dukerich, U. of Texas, Austin; Daniel C. Feldman, U. of South Carolina; Gregory B. Northcraft, U. of Illinois; Christine Oliver, York U.; Michael G. Pratt, U. of Illinois, Urbana-Champaign; Claudia Bird Schoonhoven, U. of California, Irvine; Robert I. Sutton, Stanford U.; Anand Swaminathan, U. of California, Davis; Edward Zajac, Northwestern U.; Eric Neilson, Case Western Reserve U.; Chris Argyris, Harvard U.; David M. Boje, New Mexico State U.; Susan Morhman, U. of Southern California; Ella Bell, U. of North Carolina, Chapel Hill

## 88. QSPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

• 8:00- 5:30 Sheraton Centre: City Hall Pre-registration required.

Organizers: Stephen James Mezias, New York U.; Anne M. O'Leary-Kelly, U. of Arkansas; Lori Rosenkopf, U. of Pennsylvania; Sigal Barsade, Yale U.

Panel: Ricky W. Griffin, Texas A&M U.; George P. Huber, U. of Texas; Linda Livingstone, Baylor U.; Elizabeth Wolfe Morrison, New York U.; Joel H. Neuman, State U. of New York, New Paltz; Heather Haveman, Columbia U.; Jerry D. Goodstein, Washington State U.; J. Richard Harrison, U. of Texas, Dallas; Denise M. Rousseau, Carnegie Mellon II

### 89. → SPDW: (IM, RM) Social Networks Research

8:00- 5:00 Sheraton Centre: York

Refreshments provided; Bring your own laptop computer; Preregistration with Nick Athanassion (nickath@neu.edu) required, US \$40 registration fee.

Organizer: Nicholas Athanassiou, Northeastern U.

Panel: Stephen P. Borgatti, Boston College; Daniel J. Brass, Pennsylvania State U.; David Krackhardt, Carnegie Mellon U.

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

Pre-registration and fee required: info at http://aom.pace.edu/cms/
Chair: Paul Adler, U. of Southern California

Presenters: Morte P. Cales III of Mossochusetta Amberet: Erica

Presenters: Marta B. Calas, U. of Massachusetts, Amherst; Erica Gabrielle Foldy, Boston College; Cynthia Hardy, U. of Melbourne; John Jermier, U. of South Florida; Tony Tinker, Baruch College; Hugh Willmott, U. of Manchester

## 91. SPDW: (MED, ODC) Making Learning Real: The Ohio Model. Workshop on Integrated, Problem-based Learning

 8:00- 12:00 Sheraton Centre: Dufferin Limited space of 48 participants. E-mail Mary Tucker at tuckerm1 @ohiou.edu. Pre-registration is not mandatory but encouraged.

Organizer: Mary L. Tucker, Ohio U.

Facilitators: Richard G. Milter, Ohio U.; Hugh D. Sherman, Ohio U.;

Anne M. McCarthy, Colorado State U. *Moderator:* Gary Coombs, Ohio U.

### 92. SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to

### **Talk: Stakeholder Learning Dialogs**

8:00- 9:00 Sheraton Centre: Conference Room D
 Part 1 of 3 Part Series.

Coordinators: Melissa Baucus, Utah State U.; Brian Shaffer, U. of

Maryland

### Saturday 8:30AM

# 93. PDW: (OB, MED) Transcending Temporal Boundaries in Teaching OB: Employing Technology to Change the Ways Students and Professors Use and Experience Technology

8:30- 4:30 Off Site: Ryerson Polytechnic U.

Preregister with Randall Sleeth at rsleeth@vcu.edu

Chair: Randall G. Sleeth, Virginia Commonwealth U.

Presenters: Randall B. Dunham, U. of Wisconsin, Madison; Joseph E.

Garcia, Western Washington U.; William Luddy, Jr., Rensselaer

Polytechnic Institute; Robert D. Marx, U. of Massachusetts, Amherst;

Guido H. Slangen, Rensselaer Polytechnic Institute; Randall G.

Sleeth, Virginia Commonwealth U.; Joan L. Weiner, Drexel U.

### 94. SPDW: (OCIS, TIM) OCIS/TIM Junior Faculty Consortium

• 8:30- 5:00 Sheraton Centre: Carleton
This consortium is designed for faculty in organizational
communication, information systems, and technology management
who are at the early stages of their academic careers. Session
participants must pre-register with JoAnne Yates, Sloan School of
Management, MIT (jyates @mit.edu).

Organizer: JoAnne Yates, Massachusetts Institute of Technology Facilitators: Wanda J. Orlikowski, Massachusetts Institute of Technology; Michael L. Tushman, Harvard U.; John Leslie King, U. of Michigan

### 95. © SPDW: (HCM, MED) Designing and Delivering Courses for Students in Health Care Management

8:30- 10:30 Sheraton Centre: Kenora

Preregister with Kathleen Montgomery at kmont@mail.ucr.edu Coordinator: Kathleen Montgomery, U. of California, Riverside Facilitators: Myron D. Fottler, U. of Central Florida; Leonard H. Friedman, Oregon State U.; Eric S. Williams, U. of Alabama, Tuscaloosa

Panel: Margarete Arndt, Clark U.; Jon A. Chilingerian, Brandeis U; Martin B. Gerowitz, Xavier U.; Donna Malvey, U. of South Florida

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

Visit our website at www.columbia.edu/~msc53/NDSC2000.html. Sponsored by McMaster U.

Chair: Paul N. Friga, U. of North Carolina, Chapel Hill

Organizers: Melissa Cardon, Columbia U.; Steve Gove, Arizona State U.; Nancy Haus, Case Western Reserve U.

Presenters: Peter J. Lane, Arizona State U.; Kelly Mollica, Wake Forest U.; Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology; Jerome A. Katz, Saint Louis U.; Richard M. Hodgetts, Florida International U.; Wayne Hochwarter, U. of Alabama; Jean M. Bartunek, Boston College; Charlotte Sutton, Auburn U.; Hilary Bradbury, Case Western Reserve U.; Glen E. Kreiner, Arizona State U.

### Saturday 9:00AM

## 97. SPDW: (OMT, BPS, TIM, RM) Bringing Complexity Theory to Bear on Organizations: Work in Progress

• 9:00- 12:00 Sheraton Centre: Elgin

Participants in this theory-building workshop should preregister with Alan Meyer by email at ameyer @oregon.uoregon.edu.
Organizer: Alan D. Meyer, U. of Oregon

Panel: Philip C. Anderson, Dartmouth College; Kathleen M. Carley, Carnegie Mellon U.; Kevin Dooley, Arizona State U.

Participants: Kathleen M. Eisenhardt, Stanford U.; Arie Y. Lewin, Duke U.; Andrew M. Pettigrew, U. of Warwick

### 98. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge

• 9:00- 5:00 Sheraton Centre: Ballroom Centre

Organizers: Mark P. Meckler, U. of Portland; Mark Jenkins, Cranfield
School of Management; Vikas Anand, U. of Arkansas

Moderators: C Marlena Fiol, U. of Colorado, Denver; William H. Glick,
Arizona State U.; Mary Ann Glynn, Emory U.; Peter J. Lane, Arizona
State U.; Anne S. Miner, U. of Wisconsin, Madison; J. C. Spender,
New York Institute of Technology

#### Saturday 9:30AM

## 99. ©SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

• 9:30- 12:00 Sheraton Centre: Norfolk

Part two of three-part series.

Facilitators: Jerry M. Calton, U. of Hawaii, Hilo; Steve Payne, Georgia State U.; Joe Raelin, Boston College; Bill Isaacs, Massachusetts Institute of Technology

### Saturday 10:00AM

### 100. SPDW: (CAR, MH) Four Perspectives on Careers

• 10:00- 12:00 Hilton: Jackson

Professional Development Workshop Chairs: Shawn M. Carraher, Texas A&M U.; Gayle M. Baugh, U. of West Florida

Presenters: Daniel A. Wren, U. of Oklahoma; John B. Miner, Georgia State U.; Elliott Jaques, George Washington U.; Barbara Lawrence, U. of California, Los Angeles

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

### Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

Pre-registration and fee required: info at http://aom.pace.edu/cms/Chair: Stephen J. Jaros, Southern U.

Presenters: Yrjo Engestrom, U. of California, San Diego/U. of Helsinki; Frank Blackler, U. of Lancaster; Kirsten Foot, U. of Pennsylvania; Naoki Ueno, Tokyo U.

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC,

OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:

### **Bringing Critical Perspectives into the Classroom**

10:00- 1:00 Royal York: Tudor 7

Pre-registration and fee required: info at http://aom.pace.edu/cms/ Chair: Dvora Yanow, California State U., Hayward

Presenters: Rosemary Albertine McGowan, Wilfrid Laurier U.; Ann L. Cunliffe, U. of New Hampshire; Liz Fulop, Griffith U.; Stephen A. Linstead, Sunderland Business School

### Saturday 1:00PM

### 103. SPDW: (MOC, MED) Teaching Managerial and **Organizational Cognition: Exploring Successful Strategies**

1:00- 4:00 Royal York: York

Coordinator: Andrea Casey, George Washington U.

Facilitators: Rhonda K. Reger, U. of Maryland, College Park; Marvin L. Manheim, Northwestern U.

### 104. SPDW: (OMT, BPS, TIM, RM) Quantitative Methods for **Applying Complexity Theory to Organizations**

1:00- 3:00 Sheraton Centre: Conference Room E Participants in this methodological workshop should preregister with Philip Anderson by email at philip.anderson@dartmouth.edu. Organizer: Philip C. Anderson, Dartmouth College Presenters: Kathleen M. Carley, Carnegie Mellon U.; Kevin Dooley, Arizona State U.; Claudia Bird Schoonhoven, U. of California, Irvine; Olav Sorenson, U. of California, Los Angeles

### **105.** → SPDW: (IM, RM) Structural Equation Modeling in **Cross-Cultural Research**

1:00- 4:30 Sheraton Centre: Elgin

Bring your own laptop computer; Light refreshments provided. Preregistration with Gordon Cheung (gordonc@cuhk.edu.hk)

Organizer: Gordon W. Cheung, Chinese U. of Hong Kong Panel: David Chan, National U. of Singapore; Charles Lance, U. of Georgia; Neal Schmitt, Michigan State U.; Robert J. Vandenberg, U. of Georgia; Darin Wiechmann, Michigan State U.; Larry J. Williams, Virginia Commonwealth U.

#### 106. SPDW: (ODC, MED) Problem-Based

#### **Learning:Varieties of Experience in Business Schools**

1:00- 5:00 Roval York: Salon A

Presents how PBL can be used in the classroom and considers issues of implementation in business programs (complements Ohio U. session)

Organizers: Ronald E. Purser, San Francisco State U.; Max Elden, U. of Houston: Gary Coombs. Ohio U.

Presenters: Ronald E. Purser, San Francisco State U.; Max Elden, U. of Houston; Gary Coombs, Ohio U.; Karen S. Whelan-Berry, Samford U.; Michael W. Stebbins, California Polytechnic State U., San Luis Obispo

### 107. SPDW: (BPS, MED) Case Critique Colloquium

1:00- 5:00 Sheraton Centre: Norfolk

Organizers: John F. Mahon, Boston U.; Timothy W. Edlund, Morgan State U.

Panel: John A. Seeger, Bentley College

### 108. SPDW: (MED, MC) Workshop on Student Consulting **Projects**

1:00- 4:00 Sheraton Centre: Kent Organizer: Richard Dunford, Macquarie U.

Facilitators: Sharon Confessore, George Washington U.; Suzanne Geigle, PricewaterhouseCoopers; Robert Jenefsky, Ecole Hoteliere

de Lausanne, Switzerland

### Saturday 1:30PM

### 109. SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on & Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D This is part three of a three part series.

Organizers: Melissa Baucus, Utah State U.; Brian Shaffer, U. of

Facilitators: Robert Edward Freeman, U. of Virginia; Sandra A. Waddock, Boston College; Ann Svendsen, Simon Fraser U.

#### Saturday 2:00PM

### 110. QSPDW: (PNP, CAR, HCM, MED) Creating Nonprofit Management Curriculum to Meet the Realities of Practice: An Academic - Executive Dialogue

2:00- 5:00 Royal York: British Columbia Moderator: Ralph S. Brower, Florida State U. Panel: John D. Aram, Case Western Reserve U.; Leonard H. Friedman, Oregon State U.; Brenda Gainer, York U.; Charlotte Gibson, Easter Seals Society, Ontario; James D. Hart, Toronto Canada Mission, Church of Jesus Christ of Latter Day Saints; Robert M. Sheehan Jr., Leader Shape Inc; John Palmer Smith, Case Western Reserve U.; Heather Clark, The Corporation of Massey Hall and Roy Thomson Hall

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB,

ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

### Workshop: Interpretive Methods for Critical **Management Studies**

2:30- 5:30 Royal York: Ontario

Pre-registration and fee required: info at http://aom.pace.edu/cms/ Presenters: Dvora Yanow, California State U., Hayward; James R. Barker, United States Air Force Academy; Hugh Willmott, U. of Manchester; Julian Orr, Work Practice & Technology Associates; Melissa Cefkin, Sapient Corp.

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

### Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

Pre-registration and fee required: info at http://aom.pace.edu/cms/ Chair: Marc J. Ventresca, Northwestern U.

Presenters: Tom Kochan, Massachusetts Institute of Technology; Gerald F. Davis, U. of Michigan; David L. Levy, U. of Massachusetts, Boston; Paul M. Hirsch, Northwestern U.

### Saturday 3:00PM

### 113. SPDW: (ENT, OMT) Structural Holes Analysis of **Entrepreneurial Opportunities: A Workshop**

3:00- 4:30 Royal York: Confederation 5 Facilitator: Eric L. Hansen, California State U. Chair: Stewart Thornhill, York U. Presenter: Ronald S. Burt, U. of Chicago

### 114. SPDW: (CAR, RM) Careers & Theory: Open Rountables with Editors

3:00- 5:00 Hilton: Tom Thomson

Chairs: Shawn M. Carraher, Texas A&M U.; Gayle M. Baugh, U. of West Florida

Participants: Thomas M. Box, Academy of Entrepreneurship Journal; James A. Breaugh, Journal of Applied Psychology, Edward J. Conlon, Academy of Management Review; Jo Ann M. Duffy, Journal of Business Strategies; Christopher Earley, Group and Organization Management, Rodger W. Griffeth, Human Resource Management Review; John Hollenbeck, Personnel Psychology; K. Michelle Kacmar, Journal of Management; Dennis W. Organ, Business

Horizons; Robin Peterson, Journal of Business & Entrepreneurship; George Puia, Case Research Journal; Barbara A. Ribbens, Career Forum; Denise M. Rousseau, Journal of Organizational Behavior; Joyce E.A. Russell, Journal of Vocational Behavior; Anne S. Tsui, Academy of Management Journal; Larry J. Williams, Organizational Research Methods

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed

### Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

Friends of CMSW welcome! More info at http://aom.pace.edu/cms/ Organizer: Paul Adler, U. of Southern California Presenters: Tarja Kristiina Kantola, U. of Helsinki; Bill Harley, U. of Melbourne; Valerie Fournier, Keele U., UK; Rolland Bruce Munro, Keele U., UK; Cliff Cheng, U. of Southern California; Scott Taylor, Manchester Metropolitain U.; Simon Down, U. of Wollongong, Australia; Ed Heery, Cardiff U.; Rick Delbridge, Cardiff U.; John Salmon, Cardiff U.; Melanie Sims, Cardiff U.; Dave Simpson, Cardiff U.; Bernard Goitein, Bradley U.; Miguel P. Caldas, EAESP-FGV, Sao Paulo, Brazil; Maria Jose Tonelli, EAESP-FGV, Sao Paulo, Brazil; Yvonne Benschop, U. of Nijmegen, Nijmegen Business School; Jose G. Vargas-Hernandez, Centro U. del Sur, U. de Colima; Mario Aquino Alves, Sao Paulo Business School, Brazil; Omid Nodoushani, U. of New Haven; Joanna P. Brewis, U. of Essex; Stephen A. Linstead, Sunderland Business School; Tony O'Shea, Sunderland Business School; John Stewart Hassard, U. of Manchester; Mihaela Ligia Kelemen, Keele U., UK; Chris McLean, U. of Manchester; Ahmet Oncu, Sabanci U.; Ahmet Hasim Kose, Ankara U., Turkey; David Knights, Keele U., UK; Darren McCabe, Keele U., UK; Ilan Avrichir, ESPM, Sao Paulo, Brazil; Leon Levitt, Madonna U.; Ken Ehrensal, Kutztown U.; Roy Adams, McMaster U.; Saul A. Rubenstein, Rutgers U.; David Jacobs, American U.; David Rooney, U. of Queensland, Australia: Ursula Schneider, Karl-Franzens U, Germany: Robert Bauer, U. of Linz; Wendy Leigh Cukier, Ryerson Polytechnic U.; Robert D'Intino, Pennsylvania State U.; Stephen J. Jaros, Southern U.; Bobby Banerjee, RMIT U.; Bruce McFarlane, Editor, J. of Contemporary Asia; Christopher Thomas Nyland, Monash U.

### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

All doctoral students are invited for an evening of fun and networking! Sponsored by McMaster U.

Chair: Paul N. Friga, U. of North Carolina, Chapel Hill Organizers: Melissa Cardon, Columbia U.; Steve Gove, Arizona State U.; Nancy Haus, Case Western Reserve U.

### Saturday 7:30PM

117. SPDW:(CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB,

ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

Friends of CMSW welcome! Info at http://aom.pace.edu/cms/ Organizer: Paul Adler, U. of Southern California

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

• 7:00- 8:00 Royal York: Ballroom Organizer: Paul Adler, U. of Southern California

### Sunday 8:00AM

## 119. © SPDW: (RM, MED) Statistical Software and Freeware for Data Analysis in Management

8:00- 10:00 Hilton: Varley

Demo statistical s/w & f/w used in research and classroom- JMP, SPSS, Stata.

Chairs: Matthew Liao-Troth, DePaul U.; Joel West, U. of California, Irvine

### 120. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Sunday Session

8:00- 12:00 Royal York: Canadian

Nominate participants to: Prof. Kim Elsbach, Graduate School of

Management, UC Davis, Davis, CA 95616, (530) 752-0910,

kdelsbach@ucdavis.edu (please indicate divisional membership).

Organizer: Kimberly D. Elsbach, U. of California, Davis

Facilitators: Jeffrey R. Edwards, U. of North Carolina; Robert Folger,

Tulane U.; Ranjay Gulati, Northwestern U.; Kenneth Murrell, U. of

West Florida; Ram Tenkasi, Benedictine U.

Panel: Beth Bechky, U. of Pennsylvania; Arthur P. Brief, Tulane U.;

Daniel M. Cable, U. of North Carolina; Janet M. Dukerich, U. of Texas,

Austin; Daniel C. Feldman, U. of South Carolina; Michael G. Pratt, U.

of Illinois, Urbana-Champaign; Robert I. Sutton, Stanford U.; Anand

Swaminathan, U. of California, Davis; Edward Zajac, Northwestern U.

## 121. © SPDW: (BPS, OCIS) E-Business Opportunities: Implications for Strategy, Policy, and Change Management

• 8:00- 10:00 Hilton: McDonald

Attendees will gain a better appreciation of the strategy, policy, and change management issues facing contemporary firms in their E-business transformations. Presenters include researchers from strategy, policy, and information systems. Participants must preregister by contacting either V. Sambamurthy (smurthy @rhsmith.umd.edu) or Ranjay Gulati (r-gulati@nwu.edu). Organizer: V. Sambamurthy, U. of Maryland Presenters: Anil K. Gupta, U. of Maryland, College Park; Sirkka Jarvenpaa, U. of Texas, Austin; Arun Rai, Georgia State U.; Albert H. Segars, U. of North Carolina, Chapel Hill

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

Pre-registration and fee required: info at http://aom.pace.edu/cms/

Organizers: Carroll Stephens, Virginia Polytechnic Institute and State
U.; Stella M. Nkomo, U. of South Africa

Chair: Stella M. Nkomo, U. of South Africa

Presenters: James P. Walsh, U. of Michigan; Linda Smircich, U. of Massachusetts, Amherst; Marta B. Calas, U. of Massachusetts, Amherst; Ken G. Smith, U. of Maryland; Thomas W. Lee, U. of Washington; Ray Loveridge, U. of Oxford; John Jermier, U. of South Florida; Donald Palmer, U. of California, Davis; Patricia Werhane, U. of Virginia; Tony Tinker, Baruch College; David Knights, Keele U., UK; David M. Boje, New Mexico State U.; Paul M. Hirsch, Northwestern U.; Raymond L. Hogler, Colorado State U.

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

Pre-registration and fee required: info at http://aom.pace.edu/cms/
Organizer: Linda A. Krefting, Texas Tech U.

Presenters: Lotte Bailyn, Massachusetts Institute of Technology; Yvonne Benschop, U. of Nijmegen, Nijmegen Business School; Joyce Falkenberg, Norwegian School of Economics and Business Administration; Peter Frost, U. of British Columbia; Ulla Johansson, Lund U.; Saija Katila, Helsinki School of Economics; David Knights, Keele U., UK; Linda A. Krefting, Texas Tech U.; Susan Merilainen, Helsinki School of Economics; Wendy Richards, Keele U., UK

#### Sunday 8:30AM

## 124. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge -- Conclusion

8:30- 9:30 Sheraton Centre: Ballroom West
Organizers: Mark P. Meckler, U. of Portland; Mark Jenkins, Cranfield
School of Management; Vikas Anand, U. of Arkansas
Presenter: C Marlena Fiol, U. of Colorado, Denver
Participants: William H. Glick, Arizona State U.; Mary Ann Glynn,
Emory U.; Peter J. Lane, Arizona State U.; Anne S. Miner, U. of
Wisconsin, Madison; J. C. Spender, New York Institute of Technology

## 125. ☐ SPDW: (OMT, OB) Time Out to Work on Dilemmas of Collaboration in Research and Teaching

 8:30- 12:00 Sheraton Centre: Ballroom Centre Faculty and Ph.D. students should register with Jane Dutton(Janedut @umich.edu) by July 25. Organizer: Jane E. Dutton, U. of Michigan

Facilitators: Stacy Blake-Beard, Harvard U.; Jane Hassinger, U. of Michigan; Debra Meyerson, Stanford U.; Michele Williams, U. of

Michigan; C. R. Hinings, U. of Alberta

### 126. SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

• 8:30- 12:00 Sheraton Centre: City Hall

Pre-registration required.

Organizers: Stephen James Mezias, New York U.; Anne M. O'Leary-Kelly, U. of Arkansas; Lori Rosenkopf, U. of Pennsylvania; Sigal Barsade, Yale U.

Panel: Diana Bilimoria, Case Western Reserve U.; Warren Boeker, U. of Washington; Edward J. Conlon, U. of Notre Dame; K. Michelle Kacmar, Florida State U.; Christine Oliver, York U.; Anne S. Tsui, Hong Kong U. of Science and Technology; Heather Haveman, Columbia U.; Jerry D. Goodstein, Washington State U.; J. Richard Harrison, U. of Texas, Dallas; Denise M. Rousseau, Carnegie Mellon U.

## **127.** SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in Organizational Research and Methods for Studying Them

8:30- 12:00 Royal York: Ontario

See www.buec.udel.edu/OBWeb/ for more details after March 15.
Organizer: Allen C. Bluedorn, U. of Missouri, Columbia
Facilitators: Barbara Adam, Cardiff U.; T.K. Das, City U. of New York;
Mark P. Kriger, Norwegian School of Management; Heejin Lee, Brunel U.

Presenters: Terry L. Amburgey, U. of Toronto; Allen C. Bluedorn, U. of Missouri, Columbia; Donald D. Bergh, Pennsylvania State U.; Jennifer M. George, Rice U.; David A. Harrison, U. of Texas, Arlington; Gareth R. Jones, Texas A&M U.; Ellen O'Connor, Chronos Associates; Leslie A. Perlow, U. of Michigan; Mary J. Waller, U. of Illinois, Urbana-Champaign

#### Sunday 9:30AM

## **128.** □ SPDW: (OMT, MED) Re-Creating Time: Narrative, Storytelling, and Theatrics for Teaching OMT

• 9:30- 12:00 Sheraton Centre: Ballroom West
Organizer: Grace Ann Rosile, New Mexico State U.
Presenters: Alessia Contu, U. of Manchester; Robert F. Dennehy,
Pace U.; Dale E. Fitzgibbons, Illinois State U.; Jean M. Forray,
Eastern Conn. State U.; Grace Ann Rosile, New Mexico State U.;
Hugh Willmott, U. of Manchester; Dvora Yanow, California State U.,
Hayward

### Sunday 10:00AM

### 129. SPDW: (GDO, MED) Backlash in Academia: Let's Talk About It!

10:00- 12:00 Royal York: Tudor 7
 Organizers: Belle Rose Ragins, U. of Wisconsin, Milwaukee; Ellen Fagenson-Eland, George Mason U.

Panel: Taylor Cox, U. of Michigan; Joanne Martin, Stanford U.; Audrey Murrell, U. of Pittsburgh

## 130. → SPDW: (IM, MED, CAR) How International Members Can Become Leaders in the Academy of Management

• 10:00- 12:00 Sheraton Centre: Conference Room G
Preregistration with Yehuda Baruch (y.baruch @uea.ac.uk) required.
Refreshments sponsored by University of East Anglia, UK.
Organizers: Yehuda Baruch, U. of East Anglia, UK; Hugh Gunz, U. of Toronto

Panel: Harry G. Barkema, Tilburg U.; Morten Huse, Centre for Church Research, Norway/Scandinavian Institute for Research in Entrepreneurship; Kwok Leung, City U. of Hong Kong; Andrew M. Pettigrew, U. of Warwick; Simcha Ronen, Tel-Aviv U.

## 131. → SPDW: (PNP, SIM) Roundtable on International Public Corruption

10:00- 12:00 Royal York: Jasper 1-266
Coordinator: David W. Hart, Mary Washington College
Participants: George Brenkert, Georgetown U.; Wesley Cragg, York
U.; Richard P. Nielsen, Boston College; Paul Mavima, Office of
Program Policy Analysis and Government Accountability, State of
Florida

### Sunday 10:30AM

## **132.** SPDW: (ENT, OMT) **Organizations Evolving: The Author Meets the Critics**

• 10:30- 12:00 Royal York: Territories

To read the first chapter of Aldrich's book, Organizations Evolving, log on to his web site at http://www.unc.edu/~healdric/ and follow the links there.

Discussants: Joel A.C. Baum, U. of Toronto; Gregory B. Fairchild, Columbia U.; William B. Gartner, The Entrepreneur Program; Anne S. Miner, U. of Wisconsin, Madison; Elaine M. Mosakowski, Purdue U. Presenter: Howard E. Aldrich, U. of North Carolina, Chapel Hill

### 133. © SPDW: (BPS, OCIS) E-Business Challenges: Insights from Practice

• 10:30- 12:00 Hilton: McDonald

How do firms implement their E-business transformations? What are the practical challenges and obstacles? What strategies, tactics, and improvisations work in overcoming these challenges? The presenters at this session are senior executives who have guided their own firms' E-business transformations. Attendees must pre-register for this session with either V. Sambamurthy (smurthy @rhsmith.umd.edu) or Ranjay Gulati (r-gulati @nwu.edu).

Organizer: V. Sambamurthy, U. of Maryland

Chair: Heather Smith, Queen's U.

Presenters: George Small, Kanetix; Roger Mahabir, Royal Bank Dominion Securities; John Pullam, Sears Canada

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB,

ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

Friends of CMSW welcome! Info at http://aom.pace.edu/cms/ Organizer: Paul Adler, U. of Southern California

## **Academy Activities and Committees**

Professional Development Workshop Chairs: Asia Academy of Management: Chung-Ming Lau, Chinese U. of Hong Kong

Critical Management Studies: Paul Adler, U. of Southern California
Iberoamerican Academy of Management: Herman Aguinis, U. of Colorado, Denver
Iberoamerican Academy of Management: Sigmar Malvezzi, FGVSP-USP
International Theme Committee: Ann Gregory, Memorial U. of Newfoundland

Mentoring Committee: Lisa Gundry, DePaul U.

Mentoring Committee: Joycelyn Finley-Hervey, Jackson State U. New Doctoral Student Consortium: Paul N. Friga, U. of North Carolina, Chapel Hill Practitioner series: Daniel Twomey, Fairleigh Dickinson U.

	Start	Division Program	Shared Program
Friday	1:00pm	<b>135.</b> (PS)Co-creating for Action ◆ SC:Essex	79. SPDW: Successful Women Worldwide: A New Time for
			<u>Un</u> derstanding ◆ SC:Conference Room G
			81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
ᇋ	3:00pm		82.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
<u>  [</u>	4:00pm	<b>136.</b> (ITC)Management Post Intrastate Conflicts ◆ SC:Elgin	
H	6:00pm		85. SPDW: CMSW Reception for Arriving Critters • SC:Conference
			Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am	137.(ITC)SME and Economic Development Niagara Peninsula Region	90. SPDW: CMSW: What's Critical? • RY:Ontario
		◆ H:Carmichael	
		<b>138.</b> (PS)Open Space Conversations ◆ SC:Civic Ballroom	
	8:30am	<b>139.</b> (IAM)Strat. Management in the Iberoamerican Context ◆ H:Lismer	96.SPDW: New Doctoral Students Consortium • RY:Upper Canada
	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
<b>&gt;</b>			102. SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
<u></u>		140.(IAM)Graduate Student Consortium ◆ H:Lismer	
<b>2</b>	1:30pm	141.(IAM)Paper Session I ◆ H:Lismer	
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
Saturday			RY:Ontario
S			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:30pm	142.(IAM)Paper Session II ◆ H:Lismer	
	5:30pm		115.SPDW: CMSW Reception and Roundtables • RY:Ballroom
		<b>143.</b> (IAM)IAM Business Meeting Followed by Dinner ◆ H:McDonald	116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:00pm	144.(ITC)Internationalization Strategies for the Academy ◆ H:Tom	
Sunday		Thomson	
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast ◆
			RY:Ballroom
	8:00am	<b>145.</b> (MEN)Mentoring Meaningfully ◆ RY:Tudor 7	122.SPDW: CMSW: Critical Research in the Management Journals •
P		<b>146.</b> (PS)Building a Community of Practice ◆ SC:Civic Ballroom	RY:Ballroom
			123. SPDW: CMSW: Gender, Work, and Employment in Academia •
<b>2</b>			RY:British Columbia
<b>-</b> 1	9:00am	<b>147.</b> (AAM)Asia Academy of Management Meeting ◆ RY:Tudor 8	
	10:30am		134. SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom

### Friday 1:00PM

79. → SPDW: (ITC, IM, GDO) Successful Women Worldwide: A New Time for Understanding

• 1:00- 4:00 Sheraton Centre: Conference Room G

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC. ONE. PNP. RM, SIM, TIM) CMSW Doctoral Workshop

• 1:00- 6:00 Sheraton Centre: Norfolk

**135. ②** (*PS*) Co-creating for Action: A Conversation to Promote Co-creation, Transfer, and Use of Knowledge for Organizational Effectiveness

1:00- 5:00 Sheraton Centre: Essex

Action research & co-created projects in an open space dialogue

Organizer: Daniel Twomey, Fairleigh Dickinson U.

Chairs: Rupert F. Chisholm, Pennsylvania State U., Harrisburg; Judy O'Neil, Partners for a Learning Organization
Facilitators: Jeana Wirtenberg, Public Service Enterprise Group;
Kathleen Dechant, U. of Connecticut, Stamford; Diane Dixon, D.
Dixon & Associates; Joel Harmon, Fairleigh Dickinson U.; Victoria
Marsick, Columbia U.; Lena Neal, CSC Consulting; Daniel Kowalski,
VA Medical Center; Rita Kowalski, Department of Veterans Affairs;
Jim Scaringi, VA Headquarters; Bruce A. Walters, Oklahoma City U.;
Michael Frew, Oklahoma City U.; Ceasar Douglas, Grand Valley State
U.; Ellen Shupe, Grand Valley State U.; Jane Seiling, Business
Performance Group

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

### Friday 4:00PM

## **136. ②→** (ITC) Institutional Management in Pre & Post Intrastate Conflicts

• 4:00- 6:00 Sheraton Centre: Elgin

What methods and tools (including third party intervention) might help us in managing intra-state conflicts and crises? Case examples. Chair: Ann Gregory, Memorial U. of Newfoundland Presenters: James Manan, U. of Pittsburgh; Paul Meerts, Conflict Research Unit of Netherlands Institute of International Relations; Raymond Saner, Org. Consultants Ltd.; Lichia Yiu, Center For Socio-Economic Development

### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

Field study in Niagara Peninsula region. Pre-registration required. Contact Benson Honig at benson @research.haifa.ac.il Chair: Mark Lee, Lakeland College Presenters: Thomas Bryant, Rutgers U.; Benson Honig, U. of Haifa; Raymond Saner, Org. Consultants Ltd.

## **138.** □ ○ (PS) Conversations for Co-creating Learning in a Self-Managed Open Space Format

8:00- 5:00 Sheraton Centre: Civic Ballroom
Gareth M. Morgan, gives keynote, "Just in Time" Management
Learning: Using Principles of Self-Organization and the Internet to
Reinvent Business Education.

Organizer: Daniel Twomey, Fairleigh Dickinson U.

Chairs: Rupert F. Chisholm, Pennsylvania State U., Harrisburg; Judy O'Neil, Partners for a Learning Organization

Facilitators: David Coghlan, U. of Dublin; Margaret Terry Orr, Columbia U.; Jane Sandbank, Chappaqua Public Schools; Kevin Fahey, Danver Public Schools; Drew L. Harris, Fairleigh Dickinson U.; Kent D. Fairfield, Columbia U.; Andrew Simon, Seton Hall U. Keynote Speaker: Gareth Morgan, York U.

### Saturday 8:30AM

## 139. (IAM) Strategic Management in the Iberoamerican Context: Setting the Agenda for the XXI Century

• 8:30- 10:30 Hilton: Lismer

Chair: Javier Gimeno, INSEAD

Panel: Juan Jose Duran Herrera, U. Autonoma de Madrid, Spain; Nicolas Majluf, U. Catolica de Chile, Chile; Carlos J. Ruiz Gonzalez, IPADE, Mexico; Fernando Suarez, U. Adolfo Ibanez, Chile 96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

**102.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop: Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

### Saturday 10:30AM

### 140. (IAM) Graduate Student Consortium

• 10:30- 12:30 Hilton: Lismer

Chair: Herman Aguinis, U. of Colorado, Denver Panel: Carlos Alcerreca, ITAM, Mexico; David B. Balkin, U. of Colorado, Boulder; Julio O. De Castro, U. of Colorado, Boulder; Clara Eugenia Garcia, U. Carlos III de Madrid, Spain; Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management; Ramiro Montealegre, U. of Colorado, Boulder; Edilberto Montemayor, Michigan State U.

### Saturday 1:30PM

141. (IAM) Symposium: Paper Session I

• 1:30- 3:30 Hilton: Lismer

Organizer: Herman Aguinis, U. of Colorado, Denver

<u>The New World of Labor Relations</u>, Nicolas Majluf, U. Catolica de Chile, Chile; Nureya Abarca, Pontificia U. Catolica, Chile; Dario Rodriguez, Pontificia U. Catolica, Chile

Design Organizational Structure: Prerequisite to Create

Competitive Advantages: Organizational Structure and
Systems of Control for the PYMES with the Use of NeuroLinguistic Programming Techniques (NLP), Martha
Gonzalez Adame, U. Autonoma de Aguas Calientes, Mexico

<u>Cultura Organizacional: Convergencia das Dimensões</u> Esquecidas, Antonio Ferreira Lima, UNEB/DF, Brazil

<u>Training Programs as an Instrument of Continuous</u>

<u>Improvement of Banking Offices: A Model Tested in</u>

BSCH, Irene Martin Rubio, U. Complutense, Madrid

Estudio Empírico Sobre la Gestión de las Instituciones Sin Ánimo de Lucro: Análisis de un Caso en el Marco Iberoamericano, Mercedes Galan Ladero, U. de Extremadura; Clementina Galera Casquet, U. de Extremadura; Victor Valero Amaro, U. de Extremadura

Actuación Comercial de las Instituciones no Lucrativas en el Marco Iberoamericano, Mercedes Galan Ladero, U. de Extremadura; Clementina Galera Casquet, U. de Extremadura; Victor Valero Amaro, U. de Extremadura

Evidence-Based Administration (EBMa) en la Ensenanza de la Direccion de Empresas, Julio Garcia del Junco, U. de Sevilla, Spain; Cristobal Casanueva Rocha, U. de Sevilla, Spain; Jose Ignacio Rufino Rus, U. de Sevilla, Spain

A Cross-Cultural Model of Psychological Empowerment: The Influence of Culture on Empowerment Perceptions of Mexican Employees, Carlos J. Alsua, Arizona State U.; Manus Rungtusanatham, Arizona State U.

<u>The Effects of Leader Ethnicity, Organizational Affiliation</u> <u>and Regional Differences on Leadership Processes in</u> <u>Mexican Maquiladoras</u>, Jon P. Howell, New Mexico State U.; Eric J. Romero, New Mexico State U.; Peter W. Dorfman, New Mexico State U.; Jim Paul, U. of New Mexico

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

## Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

### Political Economy, Governance, and Business Strategy

• 2:30- 5:30 Royal York: Tudor 7

### Saturday 3:30PM

142. (IAM) Symposium: Paper Session II

• 3:30- 5:30 Hilton: Lismer

Organizer: Herman Aguinis, U. of Colorado, Denver

<u>Universal Practices of Organizational Change Used by Firms</u>
<u>Operating in the Chilean Market</u>, Andres Raineri, Pontificia U. Catolica, Chile

At the Crossroads of Paradigms: Mexican Organizations in <u>Transition</u>, Jose G. Vargas-Hernandez, Centro U. del Sur, U. de Colima

Los Gigantes Cerveceros Crecen a Traves de Alianzas

<u>Estrategicas: El Caso Brasil</u>, Carlos Mondragon, Instituto
Tecnológico Autónomo, México

Strategy Revisited: Critical Analysis of Porter's Strategic
<u>Framework</u>, Jorge M. Teixeira Carneiro, Pontificia U. Catolica, Rio de Janeiro; Maria A.F. Deschamps Cavalcanti, Pontificia U. Catolica, Rio de Janeiro; Jorge Ferreira da Silva, Instituto de Administração e Gerência

Competing Strategic Typologies: An Empirical Test Within the Brazilian Insurance Industry, Jorge Ferreira da Silva, Instituto de Administração e Gerência; Maria A. Campelo de Melo, Pontificia U. Catolica, Rio de Janeiro

El Impacto de los Anuncios de Acuerdos de Cooperación en el Mercado Financiero: El Marco Iberoamericano, Fernando Martin Alcazar, U. de Cadiz; Salustiano Martínez-Fierro, U. de Cadiz

Eficiencia en el Sistema Financiero Español: Una Aproximación a las Cajas de Ahorros de Canarias, Margarita Calvo Aizpuru, U. de La Laguna, Spain

<u>Prioridades para Mejorar la Calidad del Servicio Financiero</u> <u>en Canarias</u>, Zenona Gonzalez Aponcio, U. de La Laguna, Spain

The Effects of International Diversification and Product

Diversification on Performance Among Latin American

Service Firms, Sally Sledge, Old Dominion U.

An Assessment of the Beliefs that Influence Attitudes Toward

Privatization in Latin America: The Case of Ecuador,

Guillermo Wated, Florida International U.; Juan I. Sanchez, Florida
International U.

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

143. (IAM) Meeting: Iberoamerican Academy of Management Business Meeting Followed by Dinner

6:00- 8:00 Hilton: McDonald

*Organizer:* Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management

#### Saturday 7:00PM

## 144. ナ(バン) Strategies for the Continuing Internationalization of the Academy of Management

• 7:00- 10:00 Hilton: Tom Thomson

Representatives of various academic associations will discuss ways in which the Academy of Management can further the internationalization process.

Chair: Morten Huse, Centre for Church Research,

Norway/Scandinavian Institute for Research in Entrepreneurship *Presenters:* Neal M. Ashkanasy, U. of Queensland/Purdue U.; Tarek Abdel Kader Hatem, American U., Cairo; Michael A. Hitt, Texas A&M U.; Hans Landstrom, European Council for Small Business; Chung-Ming Lau, Chinese U. of Hong Kong; Jean Pasquero, U. du Québec à Montreal; Andrew M. Pettigrew, U. of Warwick; Betty Jane Punnett, U. of the West Indies/U. of Windsor; Neusa Santos, Pontificia Universidade

#### Saturday 7:30PM

**117.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Social Time** 

7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

### **146.** © (PS) Building a Community of Inquiry, Learning and Action

8:00- 12:00 Sheraton Centre: Civic Ballroom
Reflections on learning, future possibilities & actions
Organizer: Daniel Twomey, Fairleigh Dickinson U.
Chairs: Rupert F. Chisholm, Pennsylvania State U., Harrisburg; Judy
O'Neil, Partners for a Learning Organization
Facilitators: Jeana Wirtenberg, Public Service Enterprise Group;
Daniel Kowalski, VA Medical Center; Victoria Marsick, Columbia U.;
Joel Harmon, Fairleigh Dickinson U.; Gwen E. Jones, Fairleigh
Dickinson U.; Lena Neal, CSC Consulting

## 145. (MEN) Meeting: Mentoring Committee: From Exploding Mentoring Mines to Mentoring Meaningfully: A Role Play and Conversation

• 8:00- 10:00 Royal York: Tudor 7

Mentoring in cross-cultural & diverse developmental relationships Professional Development Workshop Chairs: Joycelyn Finley-Hervey, Jackson State U.; Lisa K. Gundry, DePaul U.

Discussants: Stacy Blake-Beard, Harvard U.; Belle Rose Ragins, U. of Wisconsin, Milwaukee; Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology

Presenters: Robert Gillon, Jackson State U.; Dan Wentland, Jackson State U.; Donna M. Williams, Jackson State U.

### Sunday 9:00AM

147. → (AAM) Meeting: Asia Academy of Management Meeting

• 9:00- 12:00 Royal York: Tudor 8
Research Trends in Asian Management, Business Meeting Following
Organizer: Chung-Ming Lau, Chinese U. of Hong Kong

### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

## **All Academy**

### Program Chair: Jia Lin Xie, U. of Toronto/City U. of Hong Kong

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	Start	Division Program
Sunday		148. Excellence in the Academy ◆ RY:Toronto
	3:50pm	149. Memory of the Future ◆ RY: Ontario
	5:30pm	150.Speaker & Meeting ◆ RY:Ontario
	8:30am	151.MGT in the Past Millennium ◆ SC:Essex
	9:00am	152. Time Sensitive Business Case ◆ RY:Toronto
	10:40am	153. Time and Work/Family Relations ◆ SC:Essex
LY		154. Web Businesses and Time ◆ RY:Ontario
ď		155. Timescapes in Management ◆ RY:Toronto
Monday		156. Culture and Perspectives on Time ◆ SC:Essex
2		157. The Days of Academy Lives • SC:Essex
$\mathbf{Z}$		158. The Beats of Different Drummers ◆ RY:Toronto
		159.It's Time for Reflection ◆ SC:Essex
		160.21st Century MGT Education ◆ RY:Ontario
		161.A Collaborative Experiment ◆ RY:Toronto
		162. Narrative Research in Time • RY:Ontario
$\mathbf{\Sigma}$		163. The Complexity Perspective ◆ RY:Toronto
la		164. Time and Multilevel Research ◆ RY:Toronto
Tuesday		165. Work Motivation in the Here and Now ◆ SC:Essex
	I	166.Business Models in a New Time ◆ RY:Ontario
		167. Temporal Patterns of Change • RY:Toronto
	1	168. Kairos and Chronos ◆ RY:Toronto
		169.MGT Education in a New Time ◆ RY:Ontario
Wed		170. Time and Nike ◆ RY:Toronto
<b> </b>		171. Time in Organizational Life ◆ SC:Essex
>	10:40am	172. How System Dynamicists View Time ◆ RY:Ontario

#### Sunday 2:10PM

### 148. Symposium: Excellence in the Academy

2:10- 3:30 Royal York: Toronto

One very special Sunday Session! Featuring last year's Academy Award winning heavyweights Barry Staw, Scholarship Award, Richard Hodgetts, Educator Award, Richard Mowday, Service Award, and Shona Brown and Kathleen Eisenhardt, Terry Book Award. President David Whetten will MC this distinguished panel dealing with excellence in scholarship, teaching, and service in the Academy. Chair: David A. Whetten, Brigham Young U. Presenters: Barry M. Staw, U. of California, Berkeley; Richard M. Hodgetts, Florida International U.; Richard T. Mowday, U. of Oregon; Shona L. Brown, McKinsey & Company; Kathleen M. Eisenhardt, Stanford U.

### Sunday 3:50PM

### **149. Symposium: Memory of the Future**

• 3:50- 5:10 Royal York: Ontario

If you think only organizational scholars care about time you are VERY wrong. Dr. Hooley McLaughlin, Senior Advisor for Science and Technology at the Ontario Science Centre, and Project Leader for its Timescape Exhibit, will share hard-science-based insights about time in a way even those without a Ph.D. in Quantum Mechanics can understand. Can you spell F-A-S-C-I-N-A-T-I-N-G? Chair: Jean M. Bartunek, Boston College Presenter: Hooley McLaughlin, Ontario Science Centre

### Sunday 5:30PM

## 150. Symposium: All-Academy Executive Speaker and Meeting

• 5:30- 7:00 Royal York: Ontario Presiding: David A. Whetten, Brigham Young U.

### Monday 8:30AM

## **151.** → Symposium: Management in the Past Millennium: How We Arrived Here and Where We Are Going

\* 8:30- 10:20 Sheraton Centre: Essex
From medieval times to the end of the past millennium, this
symposium not only spans ages, but also a diversity of management
views. In so doing it shows us how human history has shaped
management theories. By highlighting the emergence of a new
management theory jungle, this symposium dares to ask what lies
ahead for management in the 21st century.
Organizer: Regina A. Greenwood, Kettering U.
Chair: Richard M. Hodgetts, Florida International U.

Milestones in a Millennium of Organizational Evolution, Alfred Kieser, U. of Mannheim, Germany

<u>The Staples Theory of Canadian Economic Development and</u>
<u>the Delayed Evolution of Canadian Management</u>
<u>Capabilities</u>, Alan M. Rugman, U. of Oxford

Management Models Crossing Borders: The Case of Japan, D. Eleanor Westney, Massachusetts Institute of Technology The "Management Theory Jungle:" One More Time for the

New Time, Daniel A. Wren, U. of Oklahoma; Ronald H. Anderson, U. of Oklahoma

### Monday 9:00AM

## 152. ☐ ♥ Symposium: The Time Sensitive Business Case: Implications for Theory, Research, and Pedagogy

• 9:00- 10:20 Royal York: Toronto
Introducing a new business case format that has been designed to
highlight issues of time and timing. Especially the fact that managers
believe - and are often correct in doing so - that the moment for
effective action is a fleeting one. The new 'e' case format is
particularly well suited for computer use and web delivery as well as
for use in distance education. Advent International Corporation,

All Academy AA

Medtronic, and MSI Insurance will help take us to new heights of learning...

Organizer: Stuart Albert, U. of Minnesota Chair: Stuart Albert, U. of Minnesota

Participants: Dennis R. Costello, Advent International Corporation; Michael A. Colson, New Opportunity Development Medtronic, Inc.;

Alan T. Reiss, MSI Insurance

Discussant: Deborah Ancona, Massachusetts Institute of Technology

### Monday 10:40AM

## **153.** Symposium: Organizing Time: Organizational Practices and Work/Family Relations

10:40- 12:00 Sheraton Centre: Essex

Struggling to choose between your loved ones and the work you love? It is widely agreed that the institutions of work and family come into frequent conflict in contemporary society. This session focuses on how individuals and organizations can break the deadlock and effectively balance time commitments to work and family. Moreover, it aims to help organizations develop policies and practices to lessen work/family conflicts.

Chair: Janet H. Marler, State U. of New York, Albany

Flexibility and Downshifting: The Time Management

Strategies of Teachers with (Their Own) Children, Robert Drago, Pennsylvania State U.

<u>The Effect of Work-Family Policies on Commitment,</u>
<u>Productivity, and Satisfaction: The Importance of Perceived Usability,</u> Susan C. Eaton, Harvard U.

<u>Career, Family, and Part-Time Work: Implications for Women's Success</u>, Pamela S. Tolbert, Cornell U.; P. Monique Valcour, Cornell U.; Janet H. Marler, State U. of New York, Albany

Alternative Work Arrangements as a Means of Organizing

<u>Time</u>, Daniel C. Feldman, U. of South Carolina *Discussant:* Lotte Bailyn, Massachusetts Institute of Technology

## 154. → □ © \$Symposium: Web Businesses and Time: International Perspectives on Changing Change Processes

• 10:40- 12:00 Royal York: Ontario

Ever pondered how the web alters time and change in organizations? This symposium features an in-depth case of Involve Learning, an elearning company headquartered in Scandinavia, to illustrate multiple approaches to change implementation. This interactive case will be presented by Odd Skarheim, CEO of Involve Learning.

Chair: Mark P. Kriger, Norwegian School of Management Presenter: Odd P. Skarheim, Involve Learning

Discussants: Neal M. Ashkanasy, U. of Queensland/Purdue U.; André L. Delbecq, Santa Clara U.; Mark P. Kriger, Norwegian School of Management

### Monday 12:20PM

## **155.** → Symposium: Timescapes in Management: Exposing Contradictions, Exploring New Possibilities

• 12:20- 2:10 Royal York: Toronto

"A New Time" is about challenging us to face alternative and legitimate but marginalized ways of experiencing temporality. This session, featuring Barbara Adam, the founder and editor of Time and Society, first exposes how the management of public policy, strategy, organizational culture and change is fraught with contradictions that have turned one way of experiencing time into THE one right way. It then comes full circle by presenting the "timescape perspective" as a new means for viewing time as constitutive of human and organizational experience.

Chair: Ronald E. Purser, San Francisco State U.

Technological Timescapes: The Challenge of Managing

<u>Contested Rationalities</u>, Barbara Adam, Cardiff U.

<u>Punching the "Time-Clock"</u>, Eric Kramer, U. of Oklahoma
On Time and Strategic Management, Richard Whipp, Cardiff U.

<u>Dromology, Cyberspace, and "Real-Time" Management:</u>
<u>Disorientations and Disjunctions,</u> Ronald E. Purser, San Francisco State U.

The Dynamic of Time and the Potential for Knowledge, Jack Petranker, Nyingma Institute

### **156.** → Symposium: Eastern and Western Perspectives on Patterning of Time

12:20- 2:10 Sheraton Centre: Essex

A pluralistic world calls for a profound understanding of views of time across groups and geographies. Scholars from diverse cultures and backgrounds share their perspectives on patterning of time and its socio-cultural-geographic origins. Come to share your own view of time, unless you are scared of what you might find out, of course.... Chair: Rabi S. Bhagat, U. of Memphis

A Geography of Time: Recent Findings, Robert Levine, California State U., Fresno

Temporal Complexity and the Sense of Time in Chinese Organizations, Kwok Leung, City U. of Hong Kong

<u>Temporal Complexity and Sense of Time in Indian and</u>
<u>Nepalese Organizations</u>, Dharm Prakash Sharma Bhawuk, U. of Hawaii, Manoa

<u>Temporal Orientation and Temporal Complexity in the Latin</u>
<u>American Context</u>, Bernardo M. Ferdman, CSPP, San Diego
How Non-Americans view Americans' Use of Time, Rabi S.

Bhagat, U. of Memphis

Discussant: Christopher Earley, Indiana U.

### Monday 2:30PM

## **157. Symposium: The Days of Academy Lives: Investigations of Time Use at Academy Meetings**

2:30- 3:50 Sheraton Centre: Essex

Did you ever imagine that a colleague sitting next to you in last year's conference might have been participating in a study on time budgeting at Academy Meetings? Ever paid attention to how you and your colleagues actually spend time during the Academy? Well, the results are in from the first time-budget research ever conducted on academic meetings. These insights will shock you, amuse you and certainly make you reflect on how our individual actions set the collective tone for our meetings.

Chair: Allen C. Bluedorn, U. of Missouri, Columbia

<u>Time Use at the 1999 Academy of Management Meeting,</u> Allen C. Bluedorn, U. of Missouri, Columbia

<u>Time Use at the National Conference on Undergraduate</u>
Research (NCUR): Undergraduate Students as

Researchers, David Palmer, U. of Nebraska, Kearney

<u>Time Use at the 2000 Midwest Academy of Management Meeting</u>, Douglas R. May, U. of Nebraska, Lincoln; Rhetta L.

Discussant: Richard T. Mowday, U. of Oregon

Standifer, U. of Missouri, Columbia

## 158. ♥\Symposium: Can Partners Dance to the Beats of Different Drummers? Time and Timing in Academic-Practitioner Collaborations.

• 2:30- 3:50 Royal York: Toronto

We promise you something very creative here. This session uses the metaphor of dance and its interplay with music to understand the roles of time and timing in academic-practitioner collaborations. The

panelists explore questions of timing, coordination, and intimacy in collaborations. This is a truly fascinating session. It will have you dancing through the room...

Chair: Drew L. Harris, Fairleigh Dickinson U.

May I Cut in? New Steps in the Development of a Strategic,

Culture-based Diversity Index., Jeana Wirtenberg, Public
Service Enterprise Group; Gwen E. Jones, Fairleigh Dickinson U.

Taking Turns Across Time: Converting Proprietary, Contract Research into Generalizable Knowledge Through Action Research at Texaco, Edward Gadsden, Global Human Resources Texaco, Inc.; Edward R. Goldstein, Brecker & Merryman, Inc.; Karen O. Dowd, James Madison U.

Deadlines and Dissertations: Using Action Research to Bridge the Time Demands of Standards-driven School Improvement, Public School Calendars, and the Dissertation Process, Margaret Terry Orr, Columbia U.; Patrick Michel, Pine Bush High School

Review of the Academic-practitioner Initiative at the Academy Annual Meetings: Creating and Sustaining a Pulse in a Virtual Organization - A Possible Model for Creating a Rhythm for Collaboration, Drew L. Harris, Fairleigh Dickinson U.

Discussant: James Clawson, U. of Virginia

#### Monday 4:10PM

### 159. → Symposium: Organisation Studies: It's Time for Reflection

4:10- 6:00 Sheraton Centre: Essex

If you haven't made time yet to take stock of the developments in Organization Studies last century, then make sure you make time for this session this century. An international panel takes up the challenge to provoke and debate conceptions of time and their impact on organizational analysis, reflect on the development of organization theory and engage in real-time reflexivity. You want to hear this! Chair: Elena P. Antonacopoulou, U. of Manchester Organizer: Elena P. Antonacopoulou, U. of Manchester

Images of Time in Organization Studies, John Stewart Hassard, U. of Manchester

Time, Duration and Simultaneity: Rethinking Process and Change in Organizational Analysis, Robert Chia, U. of Essex The Futures of Organization Studies, Christopher Grey, U. of Cambridge

The Importance of Time for Organization Theorists, Mary Jo Hatch, U. of Virginia

Uniting Action and Reflection in Time and Space, Roland Calori, Ecole de Management Lyon

Real-Time Reflexivity in Organization Studies, Karl E. Weick, U. of Michigan

### 160. Symposium: Time for Change? Strategic Options for Management Education in the 21st Century

4:10- 6:00 Royal York: Ontario

The time has come for massive changes in our entire system of management education. This hard-hitting, future-oriented, no-holdsbarred panel includes leaders from academia, business and government who are leading the charge. Join the session as we discuss these changes in detail and attempt to flesh out strategic options for management education in the 21st Century. Chair: Paul N. Friga, U. of North Carolina, Chapel Hill Overview, Paul N. Friga, U. of North Carolina, Chapel Hill The New Entrant, Jorge K. De Alva, U. of Phoenix The New Technology Partner, Alec Hudnut, U. Access The Regulator, Larry Gladieux, The College Board Discussant: Mary Ann Von Glinow, Florida International U.

161. ♥\Symposium: A Time for Experimentation and **Inquiry into Ourselves? A Collaborative Academic-**Practitioner Action Science Experiment in The U.S. Department of Veterans Affairs to Reduce Workplace Stress and Aggression

4:10- 6:00 Royal York: Toronto

Action inquiry researchers may most add value by applying their expertise during close collaboration with practitioners to co-generate knowledge for action. Although promising for the bottom line and personally gratifying, this represents a radical shift in modus operandi requiring considerable institutional and personal transformation. Join us as we reflect on a joint project with the USDVA. We guarantee you'll take something home.

Chair: Joel Harmon, Fairleigh Dickinson U.

The Evolution of a Collaboration, Jim Scaringi, VA Headquarters; Robert Petzel, Midwest Network, VHA; Daniel Kowalski, VA Medical Center: Rita Kowalski, Department of Veterans Affairs

Antecedents and Consequences of Workplace Stress and Aggression, Joel H. Neuman, State U. of New York, New Paltz Making the Business Case: Linking Corporate Values and HR Practices to Organization Performance via Enterprise-Wide Measurement and Value Chain Analysis, Joel Harmon, Fairleigh Dickinson U.

From Knowledge to Expertise and From Distancing to Collaborating: A Time for Transforming Roles and Relationships, Daniel Twomey, Fairleigh Dickinson U. Discussant: Michael Beer, Harvard U.

### Tuesday 8:30AM

### **162. Symposium:** Narrative Research in Time

8:30- 10:10 Royal York: Ontario

Narrative research has long considered the relationship between time and the recording of organization life. People tell stories in and of organizations that combine two essential qualities: time and plot. A group of narrative researchers tell you ways organizational members combine time and plot to create the storytelling organization. Great stories will come out of this session. Don't miss it!

Chairs: David M. Boje, New Mexico State U.; John T. Luhman, New Mexico State U.

Social Poetics: Making Sense in the Moment and after the Moment, Ann L. Cunliffe, U. of New Hampshire

The Meta-Politics of Corporate Vision Statements, John T. Luhman, New Mexico State U.

Organizational Memory and Narrative Authority, Eric Kramer, U. of Oklahoma

Theming in the Years: An Intertextual Study of Narrative Organizational Research from 1985 to 1999, David Barry, U. of Auckland; Brigid Carroll, U. of Auckland

Jazz Time, Mary Jo Hatch, U. of Virginia; Frank J. Barrett, Naval Postgraduate School

### 163. ♥\$Symposium: Past-> Future, Research -> Practice, Science -> Metaphor: Does Research Add Value to **Management Practice? The Complexity Perspective.**

8:30- 10:10 Royal York: Toronto

The question "what can management research contribute to practice?" has been around since our beginnings. Complexity suggests that perhaps the problem is not with the managerial objects or theories but with the temporal nature of our models. Through a complexity lens, questions of prediction no longer take center stage, but are replaced by questions of identity, values, boundaries, environments, pressures, and spaces for action. The panelists have collectively prepared a web-based dialogue (available at http://emergence.org/AOM2000) on which the discussion will be based. Not complicated, just complex...

Organizer: Michael Lissack, Emergence

Panel: Bernard Avashai, KPMG; Max Boisot, Cambridge U.; Michael Cohen, U. of Michigan, Kevin Dooley, Arizona State U.; Alan Kantrow, Monitor Company; Bill McKelvey, U. of California, Los Angeles; Thomas Petzinger, Wall Street Journal; Jan W. Rivkin, Harvard U.

All Academy AA

### Tuesday 10:30AM

## **164.** Symposium: **Time in a Multilevel Organizational Context**

10:30- 11:50 Royal York: Toronto

Over the past decade, there has been increasing research on organizational theory, measurement, and analysis in a multilevel context. Similarly, there have been innovative attempts to understand the role of time in organizational life. The intersection between time and levels is a relatively unexplored area which should yield new insights into how temporal processes relate to organizing. New times and multiple levels, oh, the possibilities...

Chair: Paul S. Goodman, Carnegie Mellon U.

<u>Teams, Timing, and Expanding Levels of Analysis</u>, Deborah Ancona, Massachusetts Institute of Technology; Mary J. Waller, U. of Illinois, Urbana-Champaign

<u>Time & Organizational Linkage</u>, Paul S. Goodman, Carnegie Mellon U.

Markers, Meanings, and Multiple Levels: The Use of Time in Organizational Research, Barbara Lawrence, U. of California, Los Angeles

On Time, Technology Cycles and Organizational Evolution:

Notes on Organizing By Times, Michael L. Tushman, Harvard
U.

## **165. Symposium: Work Motivation in the Here and Now:** Flow, Sense of Progress and Centeredness

• 10:30- 11:50 Sheraton Centre: Essex

Come feel the flow and take something from Buddhist philosophy. This could only be about a new perspective on motivation! Much research on motivation has been expectancy based--with behavior driven by anticipated future rewards. This symposium suggests that studying intrinsic motivation requires a shift in temporal perspective to emphasize the "here and now." Come here, right now! Chair: Robert E. Quinn, U. of Michigan

When Time Flies By: The Flow Experience, Barbara Schneider, Northwestern U.; Mihalyi Csikszentmihalyi, Claremont Graduate U. Time Well Spent: The Sense of Progress, Kenneth W. Thomas,

<u>Time Enough for What's Important: The Buddhist Notion of</u>
Centeredness, Erik Jansen, Naval Postgraduate School

#### Tuesday 2:00PM

## 166. → © Symposium: Business Models in the New Economy

• 2:00- 3:20 Royal York: Ontario

Naval Postgraduate School

We all know of the popularity of e-commerce. E-corporations are experimenting with different business models that range from simple e-shops to complex third-party marketplaces, and new models are emerging all the time. This symposium draws upon actual e-corporate practice from around the world and provides a framework for future discussions about e-business models in new times.

Chair: Vinod K. Jain, Bowling Green State U.

Business Models in the New Economy, Vinod K. Jain, Bowling Green State U.

Electronic Business Models in the Health Industry: A New Era of Revolution and Integration, James B. Goes, Walden U.

<u>Business Model Innovation in E-Commerce: The Roles of</u>
<u>Creativity and Complexity Science</u>, dt ogilvie, Rutgers U.

Compelling Models of E-Commerce: Information Flow

Control and Transaction Intermediation, Edward W. Rogers,
Cornell U.

<u>Value Drivers of E-Commerce Business Models</u>, Raphael Amit, U. of Pennsylvania; Christoph Zott, INSEAD

<u>Business Models in the New Economy: A Comparative</u>
<u>Analysis of Performance Metrics</u>, Vincent Amanor-Boadu, VentureLabour.com Inc.

Discussant: Paul Timmers, European Commission

## **167.** Symposium: Minutes, Moments, and Madness: Exploring Temporal Patterns of Change

• 2:00- 3:20 Royal York: Toronto

This symposium focuses on the role of time and timing in organizational change. More specifically, it examines three views of temporal patterns of change: alignment, modeling, and enactment. Following short presentations on each view, the audience will be engaged in conversations about how the three viewpoints might be combined to suggest brand new avenues for research and brand new managerial practices. This truly is the edge of temporality studies. Chair: Lotte Bailyn, Massachusetts Institute of Technology

Temporal Alignment in Organizations, Deborah Ancona, Massachusetts Institute of Technology

<u>Modeling Temporal Patterns of Change</u>, Stuart Albert, U. of Minnesota

<u>Enacting Temporal Structures in Organizations</u>, JoAnne Yates, Massachusetts Institute of Technology; Wanda J. Orlikowski, Massachusetts Institute of Technology

### Tuesday 3:40PM

## **168. ②**Symposium: **Kairos and Chronos: Two Dimensional Time and Its Practical Consequences for Effective Managerial Leadership**

3:40- 5:30 Royal York: Toronto

First, there were spatial levels; now we have time levels? But we do: Kairos and Chronos, the time of the divine and the time of the mundane, have bearing on our management inquiry and practice. Can we use Kairos to develop an objective measure of level of work, an objective measure of level of capability of individuals in relation to level of work, and a comprehensive goal setting system? Yes, but you have to come to find out how!

Chair: Elliott Jaques, George Washington U.

<u>Kairos: The 2nd Dimension of Time</u>, Elliott Jaques, George Washington U.

An Application of Time-span Measurement to Sound

Managerial Organization, Thomas Helton, United Stationers

Evaluation of Individual Capability and Talent Pool
Development, Kathryn Cason, Cason Hall & Co.

A System of Time Horizons for Strategic Planning and Goal
Setting for Consistency in Vertical and Horizontal
Alignment of Planning Throughout Managerial
Organizations, Charlotte Bygrave, ICOM Information &
Communications, Inc.

## 169. ☐ Symposium: Shaping Management and Executive Education for the New Millennium: Time Based Issues and Challenges

• 3:40- 5:30 Royal York: Ontario

Find out what leading authorities say about management and executive education in the new millennium. This session explores the issues relating to the impacts of time - in a quantitative and qualitative sense- on the structure, process, content, and direction of management and executive education provided by business schools. What could be more timely than change and permanence in our own work settings?

Chair: Michael K. Badawy, Virginia Polytechnic Institute and State U. Where Are We At Today in Management and Executive

Education? A Time-based Diagnosis, Henry Mintzberg, McGill U.

Why Do We Need to Change? Forces and Drivers Reflecting Impacts of Time on Management and Executive Education

<u>along with Lessons Learned</u>, Milton R. Blood, The International Association for Management Education

<u>Changes in Content - The Paradigm Shift: A Time-mandated</u>
<u>Response - Operational Mechanisms for Business Schools</u>
<u>to Confront the Time-based Challenges</u>, Michael K. Badawy,
Virginia Polytechnic Institute and State U.

<u>Changes in Process: Technology and its Impact on Delivery</u>
<u>Modes inManagement Education in a New Time</u>, Michael
W. Lawless, Duke U.

<u>Changes in Linkages between Theory and Practice:</u>

<u>Partnership and Collaborative Arrangements among</u>

<u>Management Educators and Practitioners in a New Time,</u>

William H. Starbuck, New York U.

### Wednesday 8:30AM

**170.** 

Symposium: **Time and Nike**◆ 8:30- 10:20 Royal York: Toronto

Just-in-time production? Yes. Just-in-time re-creation of a corporation's public image? Crazy! Yet Nike Corporation has managed to re-articulate and re-narrate their own labor and ecological practices in novel ways at every junction of its organizational life. A fascinating case on the controversial company that made an empire out of shoes and celebrities out of athletes. This session is truly unique as it dynamically integrates theories of time and Nike's practices.

Chair: Nancy E. Landrum, Morehead State U.

Attestation: Nike and the Role of Auditing in Decentering the Subject, Leslie S. Oakes, U. of New Mexico

Environmental Rhetoric of Nike, Nancy E. Landrum, Morehead State U.

Sweatshops and Business Citizenship, Jeanne M. Logsdon, U. of New Mexico; Donna J. Wood, U. of Pittsburgh

Nike, the Fair Labor Association, and the Global Alliance for
Workers and Communities: The New Private, Voluntary
Regulation of Labor Rights and Standards in the Global
Economy, Donald Wells, McMaster U.; Josh Greenberg,
McMaster U.

<u>Protest and Promotionalism: Nike PR and the Labor Rights</u>
<u>Campaign</u>, Graham Knight, McMaster U.; Josh Greenberg,
McMaster U.

Discussants: David M. Boje, New Mexico State U.; Amanda Tucker, Nike, Inc.; David Barry, U. of Auckland

### Wednesday 8:50AM

### **171.** Symposium: **The Role of Time in Organizational Life**

• 8:50- 10:20 Sheraton Centre: Essex

This symposium previews Organization Science's forthcoming call for papers on "Time and Inter-temporal Dynamics in Organizations." The authors assembled to introduce these novel applications of time could be termed a "temporal all-star crew." Watch the virtuosos and virtuosas in action, but don't miss a second of the game! Chair: Claudia Bird Schoonhoven, U. of California, Irvine

<u>Adaptation as Information Restriction: The Hot Stove Effect,</u>
Jerker C. Denrell, Stockholm School of Economics; James G.
March, Stanford U.

Sticky Aspirations Across Time: Aspiration-level Updating and Organizational Competitiveness, Henrich R. Greve, U. of Tsukuba

Adaptation and Selection in Organizational Evolution:

<u>Theory and Two Empirical Tests</u>, Heather Haveman, Columbia U.

Management and the Challenge of Deep Time, Allen C.

Bluedorn, U. of Missouri, Columbia Discussant: James P. Walsh, U. of Michigan

B34

#### Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

### Wednesday 10:40AM

• 10:40- 12:00 Royal York: Ontario
Not even distance could keep this panel from sharing their systems thinking insights into time! See time be used to uncover obscure interconnections and patterns of behavior. The insights derived from the panel offer ways of understanding time that have rarely been addressed by other scholars. This session is guaranteed to be insightful, informative, and interesting!

Chair: Linda Booth Sweeney, Harvard U.

Presenters: Dennis Meadows, U. of New Hampshire; Elise Boulding, Dartmouth College; Anjali Sastry, U. of Michigan; Peter Senge, Massachusetts Institute of Technology/Society for Organizational Learning

## **Showcase Symposia**

Program Chair: Jean M. Bartunek, Boston College

Ctort	Shared Program
	173. SHCS: Virtual Teams vs Traditional Teams ◆ SC:Dominion Ballroom N
8:30am	174.SHCS: Virtual Teams vs Traditional Teams v 3c.Dominion Ballicom v 174.SHCS: Kairos in Management Education • RY:Quebec
	175.SHCS: Boundaries in Tech. Industries ◆ SC:Ballroom West
0.50am	176. SHCS: Rigor and Relevance in Research • SC:Ballroom Centre
	177.SHCS: Suppressing Business Bribery ◆ SC:Ballroom East 178.SHCS: Perspectives on ISO 14001 ◆ RY:Concert Hall
10:40am	179.SHCS: Perspectives on ISO 14001 • RY:Concert Hall 179.SHCS: Organizational Justice Research • SC:Ballroom Centre
	180.SHCS: Organizational Justice Research ◆ SC:Dailloom Centre 180.SHCS: 1904 Westinghouse Films ◆ SC:Dominion Ballroom N
12,20,,,,,	181.SHCS: Role of Government ◆ SC:Ballroom East
12:20pm	182.SHCS: The University in New Times ◆ RY:Concert Hall
	183.SHCS: Dynamic, Pluralistic Strategy • SC:Ballroom West
12:50nm	184.SHCS: Multilevel Research Methodology • SC:Ballroom Centre
	185 SHCS: Frames & Environmental Conflicts • RY:Concert Hall
2.30pm	186.SHCS: Firm Globalization & Structure • SC:Ballroom East
	187. SHCS: Potential of Cultural Differences • SC:Ballroom Centre
	188.SHCS: Science-Based Competition • SC:Ballroom West
1:10nm	189. SHCS: Evolutionary Theory ◆ SC:Ballroom East
4.10pm	190.SHCS: Ethics in Conflict • SC:Ballroom Centre
	191.SHCS: External Knowledge Sourcing • SC:Ballroom West
8:30am	192.SHCS: Biological Bases for Behavior • RY:Quebec
	193 SHCS: Gente del Corazon • SC:Dominion Ballroom N
	194.SHCS: Stakeholders in Seattle • RY:Quebec
2:00pm	195.SHCS: Intellectual Property • RY:Concert Hall
	196.SHCS: New Time in Service Research • RY:Quebec
•	197.SHCS: Env. Innov. Across Boundaries • RY:Concert Hall
8:30am	198.SHCS: Resistance & Readiness for Chg. • RY:Concert Hall
	199.SHCS: Challenging Structure ◆ SC:Ballroom West
	200.SHCS: Transition in Central & Eastern Europe ◆ SC:Dominion Ballroom N
10:40am	201.SHCS: Mging Multicult. Organizations • SC:Ballroom Centre
	202.SHCS: Knowledge Transfer ◆ SC:Ballroom East
	203.SHCS: Embeddedness • SC:Ballroom West
	204.SHCS: Integrating Healthcare Systems ◆ RY:Concert Hall
	8:50am 9:00am 10:40am 12:20pm 12:50pm 2:30pm 4:10pm 8:30am 10:30am 2:00pm 3:40pm 8:30am

### Monday 8:30AM

# 173. ②→ SHCS: (OB, IM, ODC) Virtual Teams: A New Team Form for the New Century? A Multi-disciplinary Scholar-Practitioner Debate Exploring How Different Virtual Teams are From Traditional Teams

• 8:30- 10:20 Sheraton Centre: Dominion Ballroom N Chair: Cristina Gibson, U. of Southern California

More of the Good Stuff: Virtuality Simply Amplifies the

Criticality of Basic Design Factors, Susan Cohen, U. of
Southern California; Cristina Gibson, U. of Southern California;
Arjan Raven, Georgia State U.; Alec Levenson, U. of Southern
California: Peter Bartlett. Hewlett-Packard

Virtual Teams Are Not Different, Martha L. Maznevski, U. of Virginia; Nicholas Athanassiou, Northeastern U.; Lena Zander, Stockholm School of Economics

Is Virtual the Same as Being There--Not Really!, Ben Rosen, U. of North Carolina, Chapel Hill; Stacie Furst, U. of North Carolina, Chapel Hill; Richard S. Blackburn, U. of North Carolina; Debra L. Shapiro, U. of North Carolina, Chapel Hill

<u>Virtual Teams Are Different,</u> Julia Gluesing, Wayne State U.; Marietta Baba, Wayne State U.; David Britt, Wayne State U.; Garry Huysse, Proctor & Gamble

Discussants: Catherine Durnell Cramton, George Mason U.; Christopher Earley, Indiana U.

Winner of OB Division Most Innovative Session

174. SHCS: (MED, MOC) Kairos in Management Education: An Opportunity to Reassess the Ideology of Consequentialist Justifications of Learning 8:30- 10:20 Royal York: Quebec

Chairs: Theresa K. Lant, New York U.; Margaret Peteraf, U. of Minnesota; Mariann Jelinek, NSF

Discussant: Edwin M. Epstein, St. Mary's College

Presenters: Elena P. Antonacopoulou, U. of Manchester; Frances E. Fabian, Tulane U.; Lynn A. Isabella, U. of Virginia; Christine Quinn Trank, U. of Iowa; Frances J. Milliken, New York U.

### 175. SHCS: (BPS, OMT, TIM) Firm Boundaries in Technology-Based Industries

• 8:30- 10:20 Sheraton Centre: Ballroom West Chair: Brian S. Silverman, Harvard U.

Acquisition Activity and Product Line Scope in the U.S.

Medical Sector: Nationality, Corporate Structure, and
Resources, Myles Shaver, New York U.

<u>Core Technology, Peripheral Technology, and Corporate</u> <u>Diversification, Brian S. Silverman, Harvard U.</u>

How do Technology-Based Firms Organize their Non-market
Strategies? An Empirical Examination of the
Telecommunications Industry, John Manuel de Figueiredo,
Massachusetts Institute of Technology; Emerson H. Tiller, U. of

Texas
Who Will Monitor the Monitors? Productivity and Agency in

<u>Drug Development</u>, Pierre Azoulay, Massachusetts Institute of Technology

Discussant: Harbir Singh, U. of Pennsylvania

### Monday 8:50AM

176. → SHCS: (RM, IM, OMT) Rigor and Relevance in Organization and Management Research

8:50- 10:20 Sheraton Centre: Ballroom Centre
 Chairs: Susan C. Schneider, U. of Geneva; Yehuda Baruch, U. of East Anglia, UK

Pursuing Academic Rigor and Practical Relevance: Moving
Forward Through the Past, Michel Berry, CRG & Ecole de
Management

Relevance and Rigour at the Expense of Moving Forward:

<u>Getting Stuck in the Past</u>, Tor Hernes, Norwegian School of Management

The Role of Journal Editor in Blending Science and Practice,
Miriam Erez, Technion-Israel Institute of Technology
Discussant: C Marlena Fiol, U. of Colorado, Denver

### Monday 9:00AM

## 177. ♥→SHCS: (SIM, IM) International Cooperation for the Suppression of Business Bribery in the Global Economy

9:00- 10:20 Sheraton Centre: Ballroom East

Chairs: Duane Windsor, Rice U.; Kathleen A. Getz, American U.

Getting Serious about Corruption: Corporate Strategies to

Combat Bribery, Thomas W. Dunfae, H. of Pennsylvania, Day

Combat Bribery, Thomas W. Dunfae, H. of Pennsylvania, Day

Combat Bribery, Thomas W. Dunfae, H. of Pennsylvania, Day

 $\underline{Combat\ Bribery},\ Thomas\ W.\ Dunfee,\ U.\ of\ Pennsylvania;\ David\ Hess,\ U.\ of\ Pennsylvania$ 

OECD and EU Consensus Concerning Global Suppression of Business Corruption, Kathleen A. Getz, American U.; Roger James Volkema, American U.; Duane Windsor, Rice U.

<u>International Anti-Corruption Agreements in Latin America</u>, Bryan W. Husted, ITESM/Instituto de Empresa

Reforming and Closing a Key Loophole in the OECD Corruption Guidelines, Richard P. Nielsen, Boston College

### Monday 10:40AM

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◆ 10:40- 12:00 Royal York: Concert Hall Chair: Michael V. Russo, U. of Oregon

Explaining Global Diffusion of ISO 14001 Certification, Charles J. Corbett, U. of California, Los Angeles; David A. Kirsch, U. of California, Los Angeles

An Early Experience with ISO 14001, Larry Chalfan, International Sustainable Development Foundation

Globalization and the Environment: The Role of ISO 14001, Petra Christmann, U. of Virginia; Glen Taylor, U. of Hawaii, Manoa

<u>Taking Stock of ISO 14001 Certifications</u>, Pratima Bansal, U. of Western Ontario; Bineetha Miller, Georgia State U.

<u>The Diffusion of the ISO 14001 System in the Electronics</u>
<u>Industry: An Analysis of Competing Theories</u>, Michael V. Russo, U. of Oregon

### 179. SHCS: (CM, HR, OB) Puzzles and Paradoxes in Organizational Justice Research

10:40- 12:00 Sheraton Centre: Ballroom Centre Chair: Daniel P. Skarlicki, U. of British Columbia

<u>Untangling the Knot of Trust and Betrayal</u>, Sandra L. Robinson, U. of British Columbia; Kurt T. Dirks, Simon Fraser U.; Hakan Ozcelik, U. of British Columbia

<u>Psychological Contracts in Transition: Assimilation or Contrast?</u>, S. Douglas Pugh, San Diego State U.; Daniel P. Skarlicki, U. of British Columbia

Love is Blind and Forgiveness Divine: Reaction to a Leader's <u>Trangressions</u>, Debra L. Shapiro, U. of North Carolina, Chapel Hill; Mary Ann Von Glinow, Florida International U.

<u>Do Outcomes Matter More when Procedural Fairness is High</u> <u>or Low? It Depends on the Dependant Variable</u>, Joel Brockner, Columbia U.; Nace Magner, Western Kentucky U.; Mary Magner, Western Kentucky U.

Discussant: Jerald Greenberg, Ohio State U.

## **180.** SHCS: (MH, GDO) Relating a New Time to an Old Time: Presenting 1904 Films from Westinghouse Companies with Discussion on Observed Work Issues

• 10:40- 12:00 Sheraton Centre: Dominion Ballroom N Chairs: Frieda Reitman, Pace U.; Julian Reitman, U. of Connecticut, Stamford

Westinghouse Companies Background, Jill R. Hough, U. of Tulsa

Human Resources Issues, Dennis W. Gibson, Troy State U.
 Gender Issues, Frieda Reitman, Pace U.; Joy A. Schneer, Rider U.
 Preserving an Old Time, Julian Reitman, U. of Connecticut,
 Stamford

Discussant: Alfred A. Bolton, Averett College

### Monday 12:20PM

## 181. → SHCS: (IM, BPS, OMT) Toward an Understanding of the Role of Government in Strategy and Organization

• 12:20- 2:10 Sheraton Centre: Ballroom East Chair: Paul S. Goodman, Carnegie Mellon U.

Khanna, Harvard U.

Organizing by Personal Relationship Under Non-Facilitative
Government: Understanding Trust, Jone L. Pearce, U. of
California, Irvine

<u>Transforming State-owned Enterprises in Transition</u>, Mike W. Peng, Ohio State U.

<u>The Effects of Globalization on State/Business Relationships:</u>
<u>A Conceptual Framework</u>, Ian M. Taplin, Wake Forest U.

The Role of Government During Economic Transition, Tarun

## 182. ☐ ○ → ZSHCS: (OMT, IM, MED) The University in New Times: The House of Knowledge in the Age of Globalization and the Market Economy

• 12:20- 2:10 Royal York: Concert Hall Chairs: Marta B. Calas, U. of Massachusetts, Amherst; Linda Smircich, U. of Massachusetts, Amherst

<u>Co-Chairs' Overview</u>, Linda Smircich, U. of Massachusetts, Amherst; Marta B. Calas, U. of Massachusetts, Amherst

New Managerialism and the Management of UK Universities, Mike Reed, Lancaster U.

University and Knowledge: Governmental Regimes,

Technologies of Power and Subjectivity with Special

Consideration to the Case of Mexico, Eduardo Ibarra-Colado,
U. Autonoma Metropolitana, Iztapalapa, Mexico

Institutionalizing Civic Engagement: Shifting Logics and the Cultural Repackaging of Service Learning in U.S. Higher Education, Michael Lounsbury, Cornell U.; Seth S. Pollack, California State U., Monterey Bay

Organizations of Learning or Learning Organizations?:

<u>Creating Integrative Universities for the New Century,</u>
Susan M. Awbrey, Oakland U.; Jon L. Awbrey, Oakland U.

<u>The University as Hollywood - A "High Concept" for</u>
<u>Century Twenty-One</u>, O.C. McSwite, George Washington U./Virginia Tech.

The Virtual University: Learnings in International

<u>Management</u>, Mikael Sondergaard, U. of Southern Denmark; Jeanette Lemmergaard, U. of Southern Denmark; Marta B. Calas, U. of Massachusetts, Amherst; Paul Donnelly, U. of Massachusetts, Amherst

### 183. SHCS: (HCM, BPS) Strategy as Dynamic and Pluralistic

12:20- 2:10 Sheraton Centre: Ballroom West

- Chair: Rebecca Wells, Pennsylvania State U.
- Benign Environments and Bad Planners, Malignant
  Environments and Magnificent Planners: Re-

conceptualizing the Environment/Planning Relationship, Peter Brews, Duke U.; Debu Purohit, Duke U.

- <u>Is It Rational to Be Rational in Public Hospitals?</u>, Linda Cazale, U. of Montreal; Jean-Louis Denis, Gris/U. De Montreal; Ann Langley, U. du Québec à Montreal
- The Lived Experience of High Velocity Strategic Change, David A. Buchanan, De Montford U., Leicester
- <u>The Co-Evolution of Pluralistic Strategies, Integration</u>

  <u>Processes, and Performance within a Health Care System,</u>

  Russel W. Rogers, U. of Minnesota; Andrew H. Van de Ven, U. of

  Minnesota

Discussant: Henry Mintzberg, McGill U.

### Monday 12:50PM

## **184.** SHCS:(RM, OB) A Timely Look at Multilevel Research Methodology: Taking Stock of Where We Are and Perspectives on Where We Need to Go

• 12:50- 2:10 Sheraton Centre: Ballroom Centre Chair: Mark B. Gavin, Oklahoma State U. Presenters: Paul D. Bliese, Walter Reed Army Institute of Research; Fred Dansereau, State U. of New York, Buffalo; David A. Hofmann, Michigan State U.; Lawrence R. James, U. of Tennessee, Knoxville; Katherine J. Klein, U. of Maryland; Steve W. J. Kozlowski, Michigan State U.; Chester A. Schriesheim, U. of Miami; Francis J. Yammarino, State U. of New York, Binghamton

### Monday 2:30PM

## **185.** SHCS: (CM, ONE) The Influence of Identity, Characterization and Conflict Management Frames on the Perpetuation of Environmental Conflicts

• 2:30- 3:50 Royal York: Concert Hall Chair: Barbara Gray, Pennsylvania State U.

Organizational Framing of the Edwards Aquifer Dispute, Linda L. Putnam, Texas A&M U.

Portraits of Self and Others: How Competing Frames of

Identity, Characterization and Conflict Intensify Debate

over the Regulation of Water in Ohio, Carolyn Wiethoff, Ohio
State U.; Roy J. Lewicki, Ohio State U.

<u>Freeze Framing: The Timeless Dialogue of Intractability</u>
<u>Surrounding Voyageurs National Park</u>, Barbara Gray,
Pennsylvania State U.

<u>The Quincy Library Group: Changing Identity,</u>

<u>Characterization and Conflict Management Frames,</u> Todd

Bryan, U. of Michigan

A Burning Issue: Explaining the Intractability of the Conflict over Incineration at a Superfund Site, Ralph Hanke, Pennsylvania State U.; Adam S. Rosenberg, Pennsylvania State U.

Discussants: Blair Sheppard, Duke U.; Mark Phillip Sharfman, U. of Oklahoma

## 186. → SHCS: (OMT, BPS, IM) Financial Globalization and Social Structure: How Organizations Adapt to Socio-Political Changes

• 2:30- 3:50 Sheraton Centre: Ballroom East Organizer: Gerald F. Davis, U. of Michigan

Contested Ideologies and Dominant Frames: Sensemaking in a Monetary Crisis, Mitchel Y. Abolafia, State U. of New York, Albany

<u>The Global Spread of Financial Markets</u>, Gerald F. Davis, U. of Michigan; Klaus Weber, U. of Michigan

The Globalization of American Finance: Sources and
Consequences of Foreign Activity Among Large U.S.
Commercial Banks, Mark S. Mizruchi, U. of Michigan

Corporate Governance and Contested Terrain: The Rise of the Shareholder Value Orientation in Germany, Edward Zajac, Northwestern U.; Peer Fiss, Northwestern U.

Discussant: Harry G. Barkema, Tilburg U.

Winner of OMT Division Best Symposium Proposal Award

### 

• 2:30- 3:50 Sheraton Centre: Ballroom Centre Chairs: Maddy Janssens, Catholic U. of Leuven; Debra L. Shapiro, U. of North Carolina, Chapel Hill

Competencies and Practices to Stimulate Meaningful
Participation in Transnational Teams, Maddy Janssens,
Catholic U. of Leuven; Jeanne M. Brett, Northwestern U.

How to Meddle?: Effective Third-Party Intervention in U.S.-<u>Japanese Disputes</u>, Debra L. Shapiro, U. of North Carolina, Chapel Hill; Catherine Tinsley, Georgetown U.; Tetsu Okumura, Shiga U.

Employee Reactions to Leader Power, Organizational Justice, and Organizational Support: Do They Differ in the Peoples Republic of China vs. The U.S.?, Kevin B. Lowe, U. of North Carolina, Greensboro; Bradley L. Kirkman, U. of North Carolina, Greensboro; Danyang Peng, Wachovia Bank

How can the Innovative Potential of Cultural Differences be Realized?: The Case of International Mergers & Acquisitions, Miriam Erez, Technion-Israel Institute of Technology

Discussants: Mary Ann Von Glinow, Florida International U.; Nancy J. Adler, McGill U.

### **188. ©**SHCS:(BPS, TIM) **Managing Under Science-Based** Competition

• 2:30- 3:50 Sheraton Centre: Ballroom West Chair: Peter J. Lane, Arizona State U.

Managing Economies of Scale in Pharmaceutical

Experimentation, Paul Nightingale, CoPS, SPRU, U. of Sussex From Technology Transfer to Knowledge Acquisition:

Effective Strategies for University-Firm Linkages, Michelle Gittelman, New York U.

Science Strategies: Managing Science, Technology, and

<u>Product Market Positions Over Time</u>, Peter J. Lane, Arizona State U.

Innovation Quality, Firm Performance, and CEO Pay in High and Low Technology Firms, Marianna Makri, Arizona State U. Discussant: Gordon Walker, Southern Methodist U.

### Monday 4:10PM

# 189. □ ♥ SHCS: (BPS, ENT, OMT) Evolutionary Theory in Management and Organization Theory at the Beginning of a New Millennium: A Symposium on the State of the Art and Opportunities for Future Research

• 4:10- 6:00 Sheraton Centre: Ballroom East Chair: Johann Peter Murmann, Northwestern U.

An Evolutionary Theory of Organizational Change for the New Millennium, Howard E. Aldrich, U. of North Carolina, Chapel Hill

<u>The Progress of Evolutionary Thinking in Economics and Management</u>, Sidney Winter, U. of Pennsylvania

The Evolution of Evolutionary Ideas in the Academy of Management, Daniel Levinthal, U. of Pennsylvania Discussant: Johann Peter Murmann, Northwestern U.

190. SHCS: (CM, OB, SIM) Ethics in Conflict and Negotiation

4:10- 6:00 Sheraton Centre: Ballroom Centre

Chair Bruss Page Vandarbild II

Chair: Bruce Barry, Vanderbilt U.

<u>Uncertainty, Self-Justification, and the Use of Deception in</u>
<u>Negotiations,</u> Maurice Schweitzer, U. of Pennsylvania;
Christopher K. Hsee, U. of Chicago

Ethically Marginal Bargaining Tactics: Sanction, Efficacy, and Performance, Bruce Barry, Vanderbilt U.; Adam Long, Vanderbilt U.; Ingrid Smithey Fulmer, Vanderbilt U.

Negotiating Ethical Conflicts Over Diversity Management, Debra L. Connelley, State U. of New York, Buffalo; Lisa Nowak, State U. of New York, Buffalo

Power and Negotiations: The Impact on Ethical Climate, Ann E. Tenbrunsel, U. of Notre Dame; David M. Messick, Northwestern U.

Virtue, Pragmatism, and Prescription in Negotiation, Chris McCusker, Yale U.; James A. Phills, Jr., Yale U./Stanford U. Discussants: Roy J. Lewicki, Ohio State U.; Linda K. Trevino, Pennsylvania State U.

## 191. → SHCS: (BPS, TIM, IM) Modes of External Knowledge Sourcing

4:10- 5:20 Sheraton Centre: Ballroom West
 Chairs: Jaeyong Song, Columbia U.; Maurizio Zollo, INSEAD
 Grafting Innovation: Technology Procurement Through
 Acquisition, Phanish Puranam, U. of Pennsylvania; Maurizio Zollo, INSEAD

Sourcing External Knowledge Through Alliances: Seeking
Optimal Interorganizational Governance Structures, Farok
Contractor, Rutgers U.

Sourcing External Knowledge Through Mobility of
Engineers: Learning-By-Hiring in the Global
Semiconductor Industry, Jaeyong Song, Columbia U.; Paul
Almeida, Georgetown U.

<u>Learning from Competition Through Multi-Market Contact in</u>

<u>R&D: Empirical Evidence from the Chemical Industry</u>, Atul

Nerkar, Columbia U.; Srikanth Paruchuri, Columbia U.

In-House Research and the Ability to Learn from Public Science, Bhaven N. Sampat, Columbia U.

Discussant: Yves Doz, INSEAD

#### Tuesday 8:30AM

## **QSHCS**: (MOC, OMT, OB) Biological Bases for Behavior in Organizations: Human Evolution and its Implications for Organization Theory and Management Practice

8:30- 10:10 Royal York: Quebec Chair: Steven F. Freeman, INCAE

The Link between Rescource Context and Social Structure:

<u>An Empirical Investigation</u>, Barbara Pierce, U. of Western Ontario; Roderick E. White, U. of West Ontario

Emotions in Command: A Naturalistic Study of Institutional

Dominance, Frank Salter, Max-Planck-Institut für

Verhaltensphysiologie Humanethologie

Evolutionary Psychology, Skill Sets and Management, Paul R. Lawrence, Harvard U.; Nitin Nohria, Harvard U.

Executive Instinct: Implications of the New Darwinism for Management, Nigel Nicholson, London Business School

Status in Groups: A Biological Contribution, Deborah Waldron, U. of Auckland

Evolutionary Psychology as the Microfoundation for Social and Organizational Theory, Steven F. Freeman, INCAE (Central American Institute of Business Administration)

#### Tuesday 10:30AM

## 193. → SHCS: (GDO, HR, OB) Gente del Corazon: The Influence of Hispanic Culture on Organizational Culture and Practices

◆ 10:30- 11:50 Sheraton Centre: Dominion Ballroom N Chairs: Dianna L. Stone, U. of Central Florida; Stephanie E. Newell, Eastern Michigan U.

Presenters: Marta B. Calas, U. of Massachusetts, Amherst; Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management; Eduardo Salas, U. of Central Florida; Dianna L. Stone, U. of Central Florida; Bernardo M. Ferdman, CSPP, San Diego

## 194. ♥\SHCS: (SIM, ONE) A Time for Voice, A Time for Dialogue--Stakeholders in Seattle: Dialogue and Practice Toward Collaborative Stakeholder Relationships

• 10:30- 11:50 Royal York: Quebec Organizer: Sandra A. Waddock, Boston College

<u>Corporate Citizenship as Management Practice: Time to</u>
<u>Build Stakeholder Relationships,</u> Sandra A. Waddock, Boston College

Interpreting the Battle in Seattle--Time for Another Look at Stakeholder Management?, Jeanne Marie Liedtka, U. of Virginia; Robert Edward Freeman, U. of Virginia

From Conflict to Collaboration: The Evolution of

Stakeholder Relationships, Ann Svendsen, Simon Fraser U.

Discussants: David Wheeler, York U.; Richard Marens, U. of
Washington

#### Tuesday 2:00PM

## 195. SHCS: (BPS, TIM) Strategic Management of Intellectual Property

2:00- 3:20 Royal York: Concert Hall
Chairs: Julia Porter Liebeskind, U. of Southern California; Rosemarie
Ham Ziedonis. U. of Pennsylvania

Why Do Firms Publish Their Research (By Their Own Scientists?): Co-Publication and Patenting by US

Biotechnology Firms, Michelle Gittelman, New York U.; Bruce Kogut, U. of Pennsylvania

Intellectual Property Protection in the Software Industry, Stuart Graham, U. of California, Berkeley; David C. Mowery, U. of California, Berkeley

The Strategic Role of Patents in the Semiconductor Industry, Rosemarie Ham Ziedonis. U. of Pennsylvania

The Mechanisms of Secrecy: Evidence from High

 $\underline{\text{Technology Firms}}, \text{Julia Porter Liebeskind, U. of Southern California}$ 

Discussants: Brian S. Silverman, Harvard U.; Sidney Winter, U. of Pennsylvania

#### Tuesday 3:40PM

## 196. SHCS: (OB, OM) A New Time in Service Research: Moving Beyond Main Effects and Isolated Theoretical Perspectives

• 3:40- 5:20 Royal York: Quebec

Chairs: Joerg Dietz, U. of Western Ontario; S. Douglas Pugh, San Diego State U.

When Climate Matters: Customer Segments and the

Importance/Unimportance of Service Climates, Joerg Dietz,
U. of Western Ontario; S. Douglas Pugh, San Diego State U.; Jack
W. Wiley, Gantz Wiley Research

- Service Climate, Service Culture, and Service-Related
  - <u>Outcomes</u>, Mark G. Ehrhart, U. of Maryland; Karen M. Holcombe, U. of Maryland; Seth C. Hayes, U. of Maryland; Benjamin Schneider, U. of Maryland
- Debunking a Myth: Toward a Better Understanding of
  Service Operations and Customer Satisfaction, Aleda V.
  Roth, U. of North Carolina, Chapel Hill; Richard B. Chase, U. of
  Southern California; Chistopher A. Voss, London Business School
  ; Larry Menor, U. of Western Ontario
- <u>Diagnosing the Value Chain: A Summary of Linkage</u>
  <u>Research Dynamics</u>, Scott M. Brooks, Gantz Wiley Research
  <u>Discussants:</u> David E. Bowen, Thunderbird; David A. Tansik, U. of
  Arizona

## 197. SHCS: (OM, ONE, TIM) Environmental Innovation Across Firm Boundaries: Supply Chain Dynamics and Environmental Performance

- 3:40- 5:20 Royal York: Concert Hall
  Chair: Sandra Rothenberg, Rochester Institute of Technology
  Environmental Supply Chain Dynamics, Jeremy Hall, U. of
  Calgary
- <u>Collaboration for Environmental Innovation and</u> <u>Performance</u>, Gregory Theyel, U. of New Hampshire
- Supplier Involvement in Environmental Innovation: The

  Automotive Paint Process, Charlette Geffen, Pacific Northwest
  National Laboratory; Sandra Rothenberg, Rochester Institute of
  Technology
- A Strategic Decision Framework for Green Supply Chain

  Management, Joseph Sarkis, Clark U.

  Discussants: Robert Klassen, U. of Western Ontario; Richard Florida,
  Carnegie Mellon U.

### Wednesday 8:30AM

## 198. SHCS: (ODC, MC) The Evolution and Current Status of Resistance and Readiness in Organizational Change: Theory, Process, and Practice

- 8:30- 10:20 Royal York: Concert Hall
  Chair: Kevin C. Wooten, U. of Houston, Clear Lake
- Resistance to Change: A Metaphor that Deserves to Die, Eric B. Dent, George Washington U.
- Process Issues and Mind-Sets in "Resistance to Change", Walter Nord, U. of South Florida
- Resisting Change: Looking Forward to the Past, Jim A. Landry, Arthur Andersen
- Preparing for Organizational Change: A Model for Creating Readiness, Achilles A. Armenakis, Auburn U.

  Presenter: Achilles A. Armenakis, Auburn U.

  Discussant: Richard W. Woodman, Texas A&M U.

## 199. ♥\SHCS: (OB, HR, CAR) Time Use, Flexibility, and Identity: Challenging Traditional Schedules and Career Structures in Organizations

- 8:30- 10:20 Sheraton Centre: Ballroom West Chairs: Michelle L. Buck, McGill U.; Lucy R. Ford, Virginia Commonwealth U.
- <u>The Developmental Implications of Voluntary Part-time</u>

  <u>Work</u>, Shelley M. MacDermid, Purdue U.; Mary Dean Lee, McGill
  U.; Michelle L. Buck, McGill U.
- Self-identity: Its Impact on Employee Perceptions and Use of Paid Time Off Policies, Lucy R. Ford, Virginia Commonwealth U.; Karen D. Locke, College of William & Mary
- Organizational Identification and Employees' Virtual Status, Batia Mishan Wiesenfeld, New York U.; Sumita Raghuram, Fordham U.; Raghu Garud, New York U.

<u>Creating a Desired Identity: The Impact of Physical and Psychological Distance on Impression Management Behaviors</u>, Kristina A. Diekmann, U. of Notre Dame; Zoe Barsness, Texas A&M U.

Discussant: Connie J. Gersick, U. of California, Los Angeles

#### Wednesday 8:50AM

## 200. ©→ SHCS: (IM, OMT, MH) Heralding a New Time: Transition Issues in Central and Eastern Europe

- 8:50- 10:20 Sheraton Centre: Dominion Ballroom N
  Chair: Anastasia Maria Luca, U. of California, Los Angeles
  "Order-out-of-Chaos" and Natural/Rational Systems:
  Towards a Theoretical Framework for Transition From
  State Monopoly to Market Economy, Anastasia Maria Luca, U. of California, Los Angeles
- The Culture of Transition: An Approach and Characteristics,
  Tatiana Kostova. U. of South Carolina
- <u>Transition in Poland: Looking Toward the Past to Make</u>

  <u>Sense of the Present and Future</u>, Jennifer Roney, Pepperdine U.
- A Longitudinal Study of Organizational Adaption in Transition Economies: A Comparison of Czech, Hungarian, and Slovenian Perspectives, Laszlo Tihanyi, Indiana U.; W. Harvey Hegarty, Indiana U. Discussant: Esmeralda Garbi, Florida Atlantic U.

### Wednesday 10:40AM

## 201. ©→SHCS: (IM, GDO, OB) Managing Multicultural Organizations: A Meeting of the Minds

- 10:40- 12:00 Sheraton Centre: Ballroom Centre Chair: Aparna Joshi, Rutgers U.
- Conversation #1: Diversity in Teams, Michael A. West, Aston U., Birmingham, England; Cristina Gibson, U. of Southern California
- Conversation #2: Insights from Social Identity Theory, Christopher Earley, Indiana U.; Anne S. Tsui, Hong Kong U. of Science and Technology
- Conversation #3: Socialization and Training Practices, Mark Mendenhall, U. of Tennessee, Chattanooga; Stella M. Nkomo, U. of South Africa

Discussant: Susan E. Jackson, Rutgers U.

## **202.** → ©SHCS:(BPS, ENT) Entrepreneurship Through Knowledge Transfer

- 10:40- 12:00 Sheraton Centre: Ballroom East Chairs: Walter Kuemmerle, Harvard U.; Joseph L. Bower, Harvard U.; Robert A. Burgelman, Stanford U.
- Knowledge Sharing in Entrepreneurial Networks Among
  Internet Startups, Morten Hansen, Harvard U.; Thomas R.
  Eisenmann, Harvard U.
- Knowledge Flows Across Country-Borders in Born Global Firms, Walter Kuemmerle, Harvard U.
- Corporate Entrepreneurship and Intellectual Capital

  Mobilization within a Diversified Integrated Firm, Tomo
  Noda, INSEAD
- Global Knowledge Integration, Yves Doz, INSEAD; Gary Hamel, London Business School; Jose Santos, INSEAD; Peter J. Williamson, INSEAD

## **203.** ©SHCS: (BPS, OMT) The Embeddedness of Competitive Behavior: Emerging Perspectives

• 10:40- 12:00 Sheraton Centre: Ballroom West Chair: Devi R. Gnyawali, Virginia Polytechnic Institute and State U.

#### The Network Structure of Competition: A Structural

Embeddedness Perspective of Competitive Dynamics, Devi

R. Gnyawali, Virginia Polytechnic Institute and State U.;

Ravindranath Madhavan, U. of Illinois

#### Spatial Embeddedness of Acquisitions by Multiunit

Organizations, Joel A.C. Baum, U. of Toronto; Stan Xiao Li, U. of

Toronto; John M. Usher, Memorial U. of Newfoundland

### The Interpenetration of Competitive and Cooperative

Networks: An Evolutionary Perspective, Javier Gimeno, INSEAD

### Organizational Embeddedness in Patent Thickets: A

Competitive Dynamics Approach, Gregory S. Young, North Carolina State U.

Discussant: Walter J. Ferrier, U. of Kentucky

### 204. SHCS: (HCM, ODC, OMT) Comparative Practices and

### **Temporal Processes of Integrating Physicians and Clinics** in Healthcare Systems

10:40- 12:00 Royal York: Concert Hall
 Organizer: Andrew H. Van de Ven, U. of Minnesota

The Effects of Organizational Linkages between Physician

Groups and Health Systems on Physician-System

Alignment: Comparative Findings on Physician-System

Alignment at the Group Practice Level, Jeffrey A. Alexander,

U. of Michigan; Teresa Waters, Northwestern U.; Lawton R. Burns, U. of Pennsylvania; Stephen M. Shortell, U. of California, Berkeley; Peter P. Budetti, Northwestern U.; Robin Gillies, U. of California,

Berkeley; Howard Zuckerman, U. of Washington

### Physician-System Integration: Do Individual Practitioners

Commit to Vertically-Integrated Relationships and

Strategic Alliances?, Lawton R. Burns, U. of Pennsylvania;

Stephen M. Shortell, U. of California, Berkeley, Jeffrey A.

Alexander, U. of Michigan; Howard Zuckerman, U. of Washington; Peter P. Budetti, Northwestern U.; Robin Gillies, U. of California,

Berkeley; Teresa Waters, Northwestern U.

### Processes of Integrating Clinics into a Large Medical Group

<u>Practice</u>, Andrew H. Van de Ven, U. of Minnesota; Shawn M. Lofstrom, U. of Maryland; Frank C. Schultz, U. of Minnesota;

Rhonda Engleman, U. of Minnesota

### Processes of Integrating Employees into a Large Medical

Group Practice, Russel W. Rogers, U. of Minnesota; Jeffrey

Thompson, Miami U. of Ohio; J. Stuart Bunderson, Washington U.;

Gerald H. Ellis, U. of Minnesota

Discussant: John R. Kimberly, U. of Pennsylvania/INSEAD

Joint Symposia JS

## **Joint Symposia**

### Coordinator: Raul A. Necochea, Boston College

_		Coordinator: Raul A. Necochea, Boston College
	Start	Shared Program
	8:30am	205.JS: Spirituality in Mgmt. Education ◆ RY:Territories
		206.JS: Complexity and Complementarities ◆ SC:Conference Room D&E
		207. JS: Leadership as Vocation or Calling: Management and Spirituality ◆ SC:Civic Ballroom
		208.JS: Reaching for the Rainbow ◆ RY:Alberta
	10:40am	209.JS: Gender in Negotiation • RY:Territories
		210. JS: HRM and Performance ◆ SC:Civic Ballroom
		211.JS: Liberation Theology for New Times? ◆ RY:Alberta
		212.JS: Pace in Org¹l Interfaces ◆ RY:Confederation 3
		213.JS: Organizational Mentoring and Time ◆ SC:Conference Room D&E
		214.JS: New Directions in International HRM ◆ H:McDonald
Monday	12:20pm	215.JS: Alternative Research Modes in OMT ◆ SC:Civic Ballroom
		216.JS: Emotional Intelligence ◆ RY:Territories
		217.JS: Expressing Organizations • RY:Alberta
$\mathbf{z}$		218.JS: Chinese Family Businesses ◆ H:McDonald 219.JS: Commercializing Research ◆ SC:Conference Room D&E
	2,20,,,,,	20.JS: Confinercializing Research • SC:Civic Ballroom
	2:30pm	221.JS: Whole Systems Change • RY:Territories
		222.JS: Hidden Profile Paradigm • SC:Conference Room D&E
		223.JS: International HR and Global Leaders • H:McDonald
		224.JS: Fast Growth Firms • RY:Alberta
	4:10nm	225.JS: Sharing Knowledge • SC:Civic Ballroom
	4.10pm	226. JS: Social Capital and Its Buzzwords • H:McDonald
		227.JS: Demographics in Work Groups • RY:Alberta
		228. JS: Dynamic Construction of Identity ◆ RY:Territories
	8:30am	229.JS: Board Room Diversity • H:McDonald
		230.JS: Org. Learning as Practice ◆ SC:Conference Room D&E
		231.JS: Conflict in Diverse Work Groups ◆ RY:Alberta
		232.JS: Views of Knowledge Work • SC:Civic Ballroom
		233. JS: Group Transactive Memory: Measurement • SC:Dominion Ballroom N
		234. JS: Sexual Harassment Policy Effects ◆ RY:Territories
	10:30am	235.JS: A Time for Teams ◆ SC:Conference Room D&E
<b>&gt;</b>		236.JS: Civic Engagement & Service Learning ◆ H:McDonald
(a)		237.JS: Importance of Management History ◆ RY:Territories
D D		238 JS: Trustworthiness at Work • RY:Alberta
Tuesday	2.00	239.JS: Work-Family Conflict in 21st Century • SC:Civic Ballroom
=	2:00pm	240.JS: Justice in Employees' Eyes ◆ RY:Alberta 241.JS: Social Capital in Organizations ◆ SC:Civic Ballroom
L		242.JS: Agent-Based Computational Models • H:McDonald
		243.JS: Organizational Symbolism ◆ RY:Territories
		244. JS: Workplace Aggression Patterns • SC:Conference Room D&E
	3:40pm	245.JS: Cognitive Style in Europe + SC:Conference Room D&E
	or ropin	246.JS: Transformation and the Search for Meaning at Work ◆ H:McDonald
		247.JS: Sustainable Entrepreneurship • RY:Tudor 7
		248.JS: Multicultural Teams in MNCs ◆ RY:Territories
		249. U.S. Companies and Work/Life Strategies ◆ RY: Alberta
	8:30am	250.JS: Strategic Use of the Past ♦ H:McDonald
		251.JS: Strategic HR Architecture ◆ SC:Civic Ballroom
		252.JS: Self-Censorship in Organizations ◆ SC:Conference Room D&E
		253.JS: Negative Relations in Social Networks ◆ RY:Alberta
l S	40.10	254,JS: Workplace Romance ◆ RY:Territories
4	10:40am	255.JS: AOM Past Presidents Speak • RY:Territories
Š		256.JS: Cinema & Fiction in Mgmt. • H:McDonald
l e		257.JS: Modularity in Organizations ◆ SC:Conference Room D&E 258.JS: Status Hierarchies in Orgs. ◆ RY:Alberta
ᇦ		259.JS: Applying Institutional Theory to IM ◆ SC:Dominion Ballroom N
Wednesday	12·20nm	260. JS: Management in Transition Economies • SC:Dominion Ballroom N
	12.20pill	261.JS: Women, Careers, Transitions and Growth • H:McDonald
		262.JS: Advancing Research on Organizational Change • RY:Ontario
		263.JS: Compensation Design • SC:Conference Room D&E
		264.JS: Competition in the Airline Industry • SC:Civic Ballroom
		265.JS: Lessons from Y2K ◆ RY:Alberta
	1	

### Monday 8:30AM

## 205. Question Integrating Spirituality into Management Education in Academia and Organizations: Current Practices and Possible Future Directions

8:30- 10:20 Royal York: Territories

Chair: Sandra King, California State Polytechnic U.

Organizer: Lee Perry Robbins, Golden Gate U.

Spirituality in the Workplace, Sandra King, California State Polytechnic U.

Spirituality in Business School Courses, Gerald Biberman, U. of Scranton

<u>Designing and Incorporating Spirituality in Management</u>
<u>Courses</u>, Lee Perry Robbins, Golden Gate U. *Discussant:* Gerald Biberman, U. of Scranton

## 206. JS: (OMT, BPS, TIM) Complexity and Complementarities: Differences and Similarities. An Organizational Perspective on the Effects of Interactions

• 8:30- 10:20 Sheraton Centre: Conference Room D&E Chair: Nicolaj Siggelkow, U. of Pennsylvania

Having a Map: Science, Complexity and Invention, Olav Sorenson, U. of California, Los Angeles; Lee Fleming, Harvard U. Choice Interaction and Organizational Structure, Jan W. Rivkin,

Harvard U.

<u>Fragility and Design of Interconnected Activity Systems,</u> Nicolaj Siggelkow, U. of Pennsylvania

Balancing Incentives: The Tension between Basic and Applied Research, Scott Stern, Massachusetts Institute of Technology; Ian Cockburn, U. of British Columbia; Rebecca Henderson, Massachusetts Institute of Technology Discussant: Daniel Levinthal, U. of Pennsylvania

## 207. S.: (CAR, MED) The New Leadership Career as Vocation or Calling: A Conversation between Management and Spirituality

8:30- 10:20 Sheraton Centre: Civic Ballroom
Chairs: James J. McGee, Santa Clara U.; André L. Delbecq, Santa Clara U.
Clara U.

New Careers, Leadership as a Special Calling, and Spirituality, Joseph W. Weiss, Bentley College

<u>Christian Perspectives of "Vocation" and "Calling" and Their</u>
<u>Implications for Contemporary Leadership Careers</u>, Michael Skelley, DePaul U.

Business as a Calling: The "Foyer" into Business Spirituality,
André L. Delbecq, Santa Clara U.; James J. McGee, Santa Clara
U.

## 208. ©JS: (GDO, ODC) Reaching for the Rainbow: Empirical Research and Critical Inquiry into Managing Diversity

8:30- 10:20 Royal York: Alberta

Organizers: Erica Gabrielle Foldy, Boston College; Deborah R. Litvin, U. of Massachusetts, Amherst

Selling Rainbows: An Institutional Analysis of Diversity

Management in North America, Pushkala Prasad, Lund U.

Twixt the Cup and the Lip Diversity Consultants' Visions

Twixt the Cup and the Lip Diversity Consultants' Visions Slip, Deborah R. Litvin, U. of Massachusetts, Amherst

Narrating Diversity: The Interstitial Path, Renee J. Chin, Syracuse U.

<u>Diversity and the Dilemmas of Representation</u>, Erica Gabrielle Foldy, Boston College

Discussant: Audrey Murrell, U. of Pittsburgh

### Monday 10:40AM

### 209. JS: (GDO, CM) Gender in Negotiation

10:40- 12:00 Royal York: Territories

Chair: Hannah C. Riley, Harvard U.

Power, Gender and Integrative Bargaining, Laura Kray, U. of Arizona; Adam Galinsky, Northwestern U.; William P. Smith, Vanderbilt U.; Hannah C. Riley, Harvard U.

Battle of the Sexes: Gender Stereotype Confirmation and
Reactance in Negotiations, Laura Kray, U. of Arizona; Adam
Galinsky, Northwestern U.; William P. Smith, Vanderbilt U.;
Hannah C. Riley, Harvard U.

Contingent Implication of Gender in Negotiation, Laura Kray, U. of Arizona; Adam Galinsky, Northwestern U.; William P. Smith, Vanderbilt U.; Hannah C. Riley, Harvard U.

Demand-Withdrawal Dynamics in Gender-Mixed Negotiating

Pairs, Laura Kray, U. of Arizona; Adam Galinsky, Northwestern U.;

William P. Smith, Vanderbilt U.; Hannah C. Riley, Harvard U.

Discussant: Deborah M. Kolb, Simmons College

## 210. ⊕→JS:(HR, BPS, OB) New Perspectives on HRM and Performance

10:40- 12:00 Sheraton Centre: Civic Ballroom
 Chairs: Nick Turner, U. of Sheffield, UK; Julian Barling, Queen's U.
 <u>Searching for Best Practice in Organizational Safety</u>
 <u>Performance</u>, John Gilbert, U. of Toronto; Harry Shannon,
 <u>McMaster U.</u>

Organizational Practices and Safety Performance: An

Exploratory Study, Stephen J. Wood, U. of Sheffield, UK; Julian
Barling, Queen's U.; Ana Lasaosa, London School of Economics;
Nick Turner, U. of Sheffield, UK; Sharon K. Parker, U. of New
South Wales, Australia

Getting Inside the HRM-Performance Relationship, David Guest, U. of London; Jonathan Michie, U. of London; Maura Sheehan, Queen's U., Belfast; Melvina Metochi, U. of London; Neil Jonathan Conway, U. of London

HRM and Company Performance: A Critique and Some UK
 Evidence, Malcolm Patterson, U. of Sheffield, UK; Michael A.
 West, Aston U., Birmingham, England; Toby D. Wall, U. of Sheffield, UK

Discussant: Bob Pritchard, Texas A&M U.

## 211. □ JS: (ODC, SIM, OMT) Liberation Theology for New Times? A Critical Exploration of the Discourse of 'The Market'

10:40- 12:00 Royal York: Alberta

Presenters will explore fundamental questions about the current discourse and applicability of "the market" principle for management. Chairs: Anshuman Prasad, U. of New Haven; Pushkala Prasad, Lund U.

<u>The Workplace as Marketplace in Discourse and Practice,</u> Christina Wasson, DePaul U.

Saving the Earth Inc.: The Language and Logic of the Discourse of the Market in Environmental Organizations, Pushkala Prasad, Lund U.; Jeff Everett, U. of Calgary

<u>The Emperor Has No Clothes: Economic and Ethical Limits</u>
<u>to the Market Principle in Management</u>, Anshuman Prasad,
U. of New Haven

<u>Markets, Market Rationalization and Prosperity</u>, Larry Zacharias, U. of Massachusetts

Discussants: J. Michael Cavanaugh, Fairfield U.; Parbudyal Singh, U. of New Haven

## **212.** ZJS: (MOC, CM, OB) Examining Pace Within and Across Organizational Interfaces

• 10:40- 12:00 Royal York: Confederation 3 Chairs: Sally Blount, U. of Chicago; Gregory A. Janicik, New York U.

Joint Symposia JS

- Reflective versus Expedient Decision Making: Views on

  Time and Pace from the East and West, Karen A. Jehn, U. of
  Pennsylvania: Keith Weigelt, U. of Pennsylvania
- The Role of Time and Pace in Intergenerational Allocation <u>Decisions</u>, Kimberly A. Wade-Benzoni, New York U.
- Examining Interorganizational Negotiations: A Dyadic Model of Negotiator Pace, Gregory A. Janicik, New York U.; Sally Blount, U. of Chicago

Discussant: Max H. Bazerman, Northwestern U./Harvard U.

#### 213. SJS: (CAR, HR) Organizational Mentoring

### Relationships: Multiple Perspectives on the Role of Time

- 10:40- 12:00 Sheraton Centre: Conference Room D&E Chair: Stacy E. McManus, U. of Tennessee
- <u>Time Engaged in Mentoring Others as Related to Mentoring Motives</u>, Tammy D. Allen, U. of South Florida
- <u>Too Much of a Good Thing: Delay in Exiting the Protege</u>
  <u>Role,</u> Gayle M. Baugh, U. of West Florida
- A Cusp Catastrophe Model of Mentoring Relationships, Stacy E. McManus, U. of Tennessee
- Relational Stability: Correlates of Dyadic Ties That Stick

  Through Transition, Jonathon N. Cummings, Carnegie Mellon
  U.; Monica C. Higgins, Harvard U.

Discussant: Ellen Fagenson-Eland, George Mason U.

## 214. → JS: (IM, HR) Exploring New Directions in International Human Resource Management

• 10:40- 12:00 Hilton: McDonald

Chairs: Schon Beechler, Columbia U.; John Mezias, U. of Miami

Organizational Competitiveness: The Roles of Human
Resource Management and Organizational Culture in
MNC Success, Schon Beechler, Columbia U.; Nakiye
Boyacigiller, San Jose State U.; Orly Levy, U. of Wisconsin,

Madison; Sully Taylor, Portland State U.

<u>Exploring Expatriate Women's Experiences through Narrative</u>
Voice, Sully Taylor, Portland State U.

Global HR Practitioners: Opportunities and Challenges, Hal B. Gregersen, Brigham Young U.; J. Stewart Black, U. of Michigan Assessing the Corporate Benefits of International Managerial

Rotation, John Mezias, U. of Miami; Bernard Yeung, New York U. Discussant: Vladimir Pucik, IMD

### Monday 12:20PM

## 215. → SJS: (OMT, RM) A Time to Reflect: Constructing Knowledge and Alternative Modes of Investigation in Organization and Management Theory

◆ 12:20- 2:10 Sheraton Centre: Civic Ballroom Organizers: Graham Sewell, U. of Melbourne; Bill Harley, U. of Melbourne; Cynthia Hardy, U. of Melbourne

Reflecting on Objectivism, Bill Harley, U. of Melbourne

<u>The Limits of Objectivism</u>, Harvie Ramsay, U. of Strathclyde; Dora Scholarios, U. of Strathclyde

<u>Critical Realism or Constructive Critique?</u>, Nelson Phillips, McGill U.; Cynthia Hardy, U. of Melbourne

Constructivism: The Social Construction of Everything?, Graham Sewell, U. of Melbourne

Fact Making and Struggles Over Truth, Steve Maguire, McGill U. Discussant: C. R. Hinings, U. of Alberta

## 216. **©**JS: (MOC, MC) Emotional Intelligence at Work: Does it Make a Difference?

• 12:20- 2:10 Royal York: Territories Chair: Peter J. Jordan, Griffith U./U. of Queensland

Where's the Intelligence in Emotional Intelligence?, Suzy Fox, Loyola U., Chicago

Measuring Emotional Intelligence in the Workplace: A

Comparision of Self and Peer Ratings of Emotional

Intelligence., Peter J. Jordan, Griffith U./U. of Queensland

Emotional Intelligence, Cognitive Ability and Mood: Their
Interactive Influence on Task Performance, Catherine Daus,
Southern Illinois U., Edwardsville

Discussant: Ronald H. Humphrey, Virginia Commonwealth U.

### 217. QJS: (MOC, OMT) Expressing Organizations: Connecting Identity, Reputation and the Corporate Brand

12:20- 2:10 Royal York: Alberta

Chairs: Majken Schultz, U. of Copenhagen; Mary Jo Hatch, U. of Virginia

<u>The Road to Transparency: Reputation Management at Royal</u>
<u>Dutch/Shell</u>, Charles Fombrun, New York U.; Violina Rindova, U. of Washington

<u>Discrepant Expectations of the Effectiveness of Corporate</u>

<u>Reputation Management Behavior</u>, Janet M. Dukerich, U. of Texas, Austin; Suzanne M. Carter, U. of Notre Dame

Bringing the Corporation into Corporate Branding, Mary Jo Hatch, U. of Virginia; Majken Schultz, U. of Copenhagen

<u>The Communication Advantage: Using the Power of</u>
<u>Communication to Formulate and Implement Strategy</u>, Paul
A. Argenti, Dartmouth College; Janis Forman, U. of California, Los
Angeles

## 218. → SJS: (IM, ENT) Old Chinese Family Businesses in a New Time

• 12:20- 2:10 Hilton: McDonald

Chairs: Neal M. Ashkanasy, U. of Queensland/Purdue U.; Cliff Cheng, U. of Southern California; Cherlyn S. Granrose, Berry College; Jun Yan, Texas Tech U.

Concepts of Time and Chinese Family Business, Jun Yan, Texas Tech U.

<u>Transitions and Traditions in Chinese Family Businesses:</u>
<u>Evidence from Hong Kong and Thailand,</u> Roger Pyatt, U. of Queensland, Australia; Neal M. Ashkanasy, U. of Queensland/Purdue U.; Rick Tamaschke, U. of Queensland, Australia; Trevor Grigg, U. of Queensland, Australia

<u>Desire to Start a Firm in P. R. China: Time for New Family</u> <u>Business</u>, Cherlyn S. Granrose, Berry College

<u>Dynastic Family Cycles in a New Time: Pre-Modern</u>

<u>Overseas-Chinese Family Businesses and Organizational</u>

<u>Growth</u>, Cliff Cheng, U. of Southern California *Discussant:* Alex Stewart, Texas Tech U.

### 219. JS: (TIM, BPS) The Shifting Landscape for Commercializing Research

- ◆ 12:20- 2:10 Sheraton Centre: Conference Room D&E Chairs: Henry W. Chesbrough, Harvard U.; Arvids A. Ziedonis, U. of Pennsylvania
- Governing Research Outside the Main Business: The Financial Performance of Xerox Technology Spinout Companies, Henry W. Chesbrough, Harvard U.
- Copper Interconnects for Semiconductor Chips: An Anatomy of Knowledge Spillovers, Kwanghui Lim, Massachusetts Institute of Technology
- Scientific Discontinuities: The Adaptation of Absorptive

  <u>Capacity and Scientific Capabilities</u>, Fiona Murray,

  Massachusetts Institute of Technology
- Patent Characteristics and the Value of University Patents, Bhaven N. Sampat, Columbia U.; Arvids A. Ziedonis, U. of Pennsylvania

Discussants: Rebecca Henderson, Massachusetts Institute of Technology; Lori Rosenkopf, U. of Pennsylvania

### Monday 2:30PM

# **220.** JS: (BPS, TIM) Research on Technological Learning, Knowledge Management, and Corporate Performance: Perspectives from Strategy, Organization Theory, and Management of Technology

• 2:30- 3:50 Sheraton Centre: Civic Ballroom

Chair: Michael K. Badawy, Virginia Polytechnic Institute and State U.

Current Status of Scholarly Research on Technological

<u>Learning: Perspectives from Strategy and Organization Theory,</u> Michael L. Tushman, Harvard U.

Conceptual Links among Technological Learning, Strategic

Management, and Performance, Michael W. Lawless, Duke U.

Creating Value through Technological Learning and Effective

Management of Knowledge in Organizations, Michael A.

Hitt, Texas A&M U.

Conceptual Transitions for Understanding the Strategic

Management of Knowledge: Future Research Directions,
Michael K. Badawy, Virginia Polytechnic Institute and State U.

Discussant: Robert A. Burgelman, Stanford U.

### **221. ©**JS: (ODC, MC) Whole Systems Change: How Far Can We Go?

2:30- 3:50 Royal York: Territories

Join in the conversation with the pioneers of large-group OD interventions

Chair: Ludo Keunen, Bekaert-Stanwick

<u>An Overview of Large Group Methods</u>, Billie Alban, Alban & Williams, Ltd.

<u>Future Search: Rapid Community Building Through Shared</u>
<u>Learning and Action</u>, Marvin Weisbord, Future Search Network;
Sandra Janoff, Future Search Network

What is Whole-Scale?, Kathie Dannemiller, Dannemiller Tyson Assoc

Managing Conflict through Large Group Methods, Barbara Bunker, State U. of New York, Buffalo

The Future of Whole System Engagement Methods in

Corporations: Co-optation or Paradigm Shift?, William A.

Pasmore, Delta Consulting Group

Discussant: W. Warner Burke, Columbia U.

## 222. © JS: (MOC, OB) Decision-Group Composition, Structure and Processes: Application of the Hidden Profile Paradigm to Group and Organizational Research

 2:30- 3:50 Sheraton Centre: Conference Room D&E Chair: John E. Sawyer, U. of Delaware

<u>Using Hidden Profiles to Assess the Effects of Structured</u>
<u>Interventions on Information Sharing and Group</u>
<u>Performance</u>, Timothy M. Franz, Indiana U.; David A. Vollrath, Indiana U., South Bend

<u>Information Sharing and Integration in Culturally Diverse</u>
<u>Cross-Functional Groups</u>, Missy Houlette, U. of Delaware; Erin
L. Muzzy, U. of Delaware; John E. Sawyer, U. of Delaware

Hidden Profiles and Biased Information Sampling in

Collective Choice: A Brief History, Garold Stasser, U. of

Crossing Category Boundaries: Does Highlighting Similarity

Improve Performance?, Katherine Williams Phillips,
Northwestern U.; Gregory B. Northcraft, U. of Illinois; Margaret A. Neale, Stanford U.

Discussant: Linda Argote, Carnegie Mellon U.

### **223. ②** → JS:(*IM, HR*) International HR Strategies for Developing and Retaining Global Leaders

• 2:30- 3:50 Hilton: McDonald Organizer: Paula M. Caligiuri, Rutgers U.

Boundaryless Careers: Implications for International Human Resource Management, Rosalie L. Tung, Simon Fraser U.

Retaining Global Leaders through Organizational Support

<u>Programs: A Test of the Psychological Contract,</u> Mila Borislavova Lazarova, Rutgers U.

<u>International Human Resource Strategies: Asia-Pacific</u> Perspective, Helen De Cieri, Monash U.

Nonlinear Dynamics: Implications for Global Leadership

Development Strategies in MNCs, Mark Mendenhall, U. of Tennessee, Chattanooga

Discussant: Paula M. Caligiuri, Rutgers U.

## 224. ☐ ♥ ₺JS:(ENT, HR) Studying Speed (Rate of Growth) and Fuel (Energy) in Fast Growth Firms: e-Research, e-Business, and e-Teaching Outcomes

• 2:30- 3:50 Royal York: Alberta

Chair: Theresa Welbourne, U. of Michigan

<u>Back to Basics: Learning about Motivation from Running on my Treadmill</u>, Steven Andrews, Yale U.

A New Way to Integrate Research and Practice, Alice Andrews, eePulse, Inc.

<u>Creating Culture and Control in a Fast-Growing Virtual</u>

<u>Organization</u>, Leslie A. Perlow, U. of Michigan; Julia A. Welch, U. of Michigan

A Research Driven Approach to Reconciling Research versus Teaching, Timothy J. Vogus, U. of Michigan

Discussants: Jane E. Dutton, U. of Michigan; Howard E. Aldrich, U. of North Carolina, Chapel Hill

#### Monday 4:10PM

## **225.** ©JS: (OMT, OCIS) Sharing Knowledge Across Boundaries

4:10- 5:20 Sheraton Centre: Civic Ballroom
 Chair: Paul R. Carlile, Massachusetts Institute of Technology
 Presenters: Carsten Osterlund, Massachusetts Institute of
 Technology; Natalia Levina, Massachusetts Institute of Technology;
 Nancy M. Dixon, George Washington U.; Paul R. Carlile,
 Massachusetts Institute of Technology
 Discussant: Beth Bechky, U. of Pennsylvania

### 226. $\Rightarrow$ JS:(IM, OB) Social Capital and its Buzzwords, Bandwagons, and Boundaries: Critique and Theory Development from Multidisciplinary and Multinational Perspectives

• 4:10- 5:20 Hilton: McDonald Chair: Henry W. Lane, Northeastern U.

Social Capital and Tacit Knowledge, Nicholas Athanassiou, Northeastern U.

Network Configurations of Social Capital, Martha L. Maznevski, U. of Virginia

The Role of Trust in Social Capital, Ellen M. Whitener, U. of Virginia

Discussants: Lena Zander, Stockholm School of Economics; Henry W. Lane, Northeastern U.

## **227.** SJS: (GDO, CM, OB) The Enduring Effects of Demographics: Investigations of Hierarchy, Expertise, Conflict, and Performance in Work Groups

• 4:10- 5:20 Royal York: Alberta

Chairs: Jennifer L. Berdahl, U. of California, Berkeley; Melissa C.

Thomas-Hunt, Washington U.

Joint Symposia JS

- When What You Know Is Not Enough: The Effects of

  Demographic Distinctiveness on Expert Influence Within

  Work Groups, Katherine Williams Phillips, Northwestern U.;

  Melissa C. Thomas-Hunt, Washington U.
- The Typical, the Rare, and the Outnumbered: Distinguishing

  Between Historical Typicality and Numerical

  Distinctiveness in Work Groups, Jennifer Chatman, U. of
  California, Berkeley; Jennifer L. Berdahl, U. of California, Berkeley;
  Alicia Boisnier, U. of California, Berkeley; Sandra Elizabeth
  Spataro, U. of California, Berkeley; Cameron Anderson, U. of
  California, Berkeley
- A Shared Norms Approach to Predicting Emergent
  Hierarchies in Work Groups, Jennifer L. Berdahl, U. of
  California, Berkeley; Cameron Anderson, U. of California, Berkeley
  Demography and Performance: Explaining the "Diversity
- <u>Premium" in Investment Clubs</u>, Brooke Harrington, Brown U. Discussant: Margaret A. Neale, Stanford U.

### 228. JS:(MOC, OMT) Identity at the Interfaces: The Dynamic Construction of Identity in Organizational Fields

4:10- 5:20 Royal York: Territories

Chairs: Theresa K. Lant, New York U.; Patricia Faison Hewlin, New York U.; Violina Rindova, U. of Washington

Macro Level Identities: Processes, Incidence and

 $\underline{Implications},$  Margaret Peteraf, U. of Minnesota; Mark T. Shanley, Purdue U.

- Capabilities in Emerging Fields: Forging Identity and
  Legitimacy in Silicon Alley, Theresa K. Lant, New York U.;
  Patricia Faison Hewlin, New York U.
- <u>The Identities of Morphing Organizations: The Case of</u>
  <u>Yahoo and Excite</u>, Violina Rindova, U. of Washington; Suresh B.
  Kotha, U. of Washington
- What is in a Name? Organizational Markers of Industry Identities, Mary Ann Glynn, Emory U.
- <u>The Development of Employment Models and Patterns of Divergence from the Collective</u>, M. Diane Burton, Harvard U.; Stephanie L. Woerner, Harvard U.

#### Tuesday 8:30AM

### 229. ŵ→JS:(BPS, GDO, IM) Board Room Diversity: The Case of Women Directors

• 8:30- 10:10 Hilton: McDonald

Chairs: Phyllis Johnson, Cranfield School of Management; Susan Vinnicombe, Cranfield School of Management

<u>Diversity and the Corporate Board</u>, Phyllis Johnson, Cranfield School of Management

<u>Interlocking Directorates, Women Directors and Company</u>
<u>Performance,</u> Eleanor O'Higgins, U. College, Dublin

<u>An International Review of Women Directors</u>, Zena Burgess, Swinburne U. of Technology

<u>The Impact of Corporate Women Directors on Senior</u>
<u>Corporate Women</u>, Diana Bilimoria, Case Western Reserve U.

A Way Forward: The Development of Women Directors,
Morten Huse, Centre for Church Research, Norway/Scandinavian
Institute for Research in Entrepreneurship; Susan Vinnicombe,
Cranfield School of Management

## **230. QJS**: (MOC, OMT) Theorizing Organizational Learning as Situated Practice

• 8:30- 10:10 Sheraton Centre: Conference Room D&E Chair: Dvora Yanow, California State U., Hayward Organizational Learning and Collaborative Leadership, Frank

Organizational Learning and Collaborative Leadership, Frank Blackler, U. of Lancaster

Activity Theory and Organizational Learning: The Model
Cabin as a Germ Cell for Multivoiced Learning in a
Manufacturing Plant, Yrjo Engestrom, U. of California, San
Diego/U. of Helsinki; Merja Karkkainen, U. of Helsinki; Kari Toikka,
U. of Helsinki

A "Middle-out" Perspective of Organizational Learning, John O'Neill, Research Institute for Advanced Computer Science, NASA Ames Research Center

Mapping Local Knowledge and Organizational Learning,
Dvora Yanow, California State U., Hayward

Learning and Practice: Focusing on Power Relations, Alessia Contu, U. of Manchester; Hugh Willmott, U. of Manchester Discussant: Davide Nicolini, Tavistock Institute

## 231. JS:(GDO, CM, OB) Exploring the Conflict Dynamics of Faultline Structures in Diverse Work Groups

• 8:30- 10:10 Royal York: Alberta

Chair: Laurie P. Milton, U. of Calgary

Making the Most of Faultlines: How Legitimized Task
Relatedness and Boundary Spanning Enhance the Conflict
Dynamics of Multicultural Groups, Laurie P. Milton, U. of
Calgary; Anne Stringfellow, Thunderbird-AGSIM

<u>Demographic Faultlines: Group-Breaking Effects on Project Performance</u>, Dora C. Lau, U. of British Columbia

Exploring Faultlines in Diverse Work Groups, Karen A. Jehn, U. of Pennsylvania; Sherry Malie Bushnell Thatcher, U. of Arizona Relevant Differences: Demographic versus Identity

Faultlines as Purveyors of Conflict in Mid-Life Work

Groups, Laurie P. Milton, U. of Calgary; James D. Westphal, U. of Texas, Austin

Across the Team Divide: Can Boundary Spanning Behaviors

Bridge the Gap?, Selda Fikret Pasa, Bogazici U.; Melissa C.
Thomas-Hunt, Washington U.

<u>Cross-Cultural Differences in Multinational Peacekeeping</u>
<u>Forces: Faultlines or Seamlines?</u>, Elron Efrat, Hebrew U.; Boas Shamir, Hebrew U.; Eyal Ben-Ari, Hebrew U.

Discussants: Dora C. Lau, U. of British Columbia; Katherine Xin, Hong Kong U. of Science and Technology

### 232. ©JS: (OMT, OB) Grounded Views of Knowledge Work

8:30- 10:10 Sheraton Centre: Civic Ballroom

Chairs: Beth Bechky, U. of Pennsylvania; Andrew Hargadon, U. of Florida

Presenters: Chip Heath, Duke U.; Amy C. Edmondson, Harvard U. Discussant: Wanda J. Orlikowski, Massachusetts Institute of Technology

## 233. JS:(MOC, OB, HR) Investigating Group Transactive Memory in Field Settings: Empirical Examinations and Measurement Approaches

8:30- 10:10 Sheraton Centre: Dominion Ballroom N Chair: Susan Cohen, U. of Southern California Organizer: Lisa M. Moynihan, Cornell U.

Managers' Transactive Knowledge and Organizational

Performance in the Retail Food Industry, Diane Liang Rulke,
U. of London

<u>Transactive Memory and Performance of Management</u>
<u>Consulting Teams: Examining Construct and Predictive</u>
Validity of a New Scale, Kyle Lewis, U. of Texas, Austin

Knowing Who Knows What: Examining the Influence of
Transactive Memory on the Relationship between
Diversity of Expertise in a Management Team and Team
Decision Quality, Devaki Rau, U. of Minnesota

Antecedents and Consequences of Transactive Memory in

Shared Services Teams: Theory and Scale Development,
Lisa M. Moynihan, Cornell U.; Rosemary Batt, Cornell U.

Discussant: Linda Argote, Carnegie Mellon U.

## **QJS**: (GDO, HR, SIM) **Sexual Harassment Policy Effects:** Implications for Theory, Research, and Practice

8:30- 10:10 Royal York: Territories

Chair: Robert S. Done, U. of Arizona

The Influence of Union Policies on the Occurance and
Outcomes of Sexual Harassment, Carrie A. Bulger, U. of
Connecticut

<u>Policy, Self-Control, and the Likelihood of Sexual</u> <u>Harassment,</u> Robert S. Done, U. of Arizona

Determining Hostile Environment Sexual Harassment:

Capturing Patterns of Unwelcome Sexual Behaviors,
Deborah Erdos Knapp, Cleveland State U.; Gary A. Kustis, O'Brien Passen & Assoc., Inc.

<u>The Reasonable Woman Standard: Effects on Sexual</u>

<u>Harassment Case Outcomes</u>, Elissa Perry, Columbia U.; Carol
T. Kulik, Arizona State U.; Anne Bourhis, HEC Montreal *Discussant:* Jeanette N. Cleveland, Pennsylvania State U.

### Tuesday 10:30AM

### 235. ♥\$JS:(OB, OMT) A Time for Teams

• 10:30- 11:50 Sheraton Centre: Conference Room D&E Chair: Mary J. Waller, U. of Illinois, Urbana-Champaign Organizers: Mary E. Zellmer-Bruhn, U. of Minnesota; Anita D. Bhappu, Southern Methodist U.; Vikas Anand, U. of Arkansas Can They Keep Pace? Team Performance under Ambiguous

<u>Deadlines</u>, Mary J. Waller, U. of Illinois, Urbana-Champaign; Mary E. Zellmer-Bruhn, U. of Minnesota; Robert Giambatista, U. of Wisconsin, Madison

<u>Conflict over Time: Antecedents and Consequences of</u>
<u>Performance in Groups,</u> Gerardo Okhuysen, U. of Texas, Dallas

The Consequences of Time on Knowledge Distribution and

Transformation, Vikas Anand, U. of Arkansas; Don Harrison, U. of Arkansas

The Effect of Communication Media on the Interactions in Diverse Teams: An Analysis of Conflict and Team-Member Exchanges, Anita D. Bhappu, Southern Methodist U. Discussant: Laurie R. Weingart, Carnegie Mellon U.

### 236. DJS: (MED, PNP, SIM) Theoretical Foundations of Civic Engagement and Service-Learning

 10:30- 11:50 Hilton: McDonald Chair: Laurie N. DiPadova, U. of Utah

A Practice in Search of a Theory: An Emerging

<u>Epistemology of Engagement to Support University-Community Partnerships</u>, James J. Fleming, Boston College

Mary Parker Follett on Service-Learning: Better Managers and Better Communities, Paul C. Godfrey, Brigham Young U. An Ethical Theory of Service Learning, David W. Hart, Mary

Washington College
Institutional Responsibilities for and Commitments to Service
Learning, Michael Brintnall, National Association of Schools of

Public Affairs and Administration

Discussant: Edward Zlotkowski, American Association for Higher

Education

Winner of MED Division Best Symposium in Management Education and Development

## 237. QJS: (MH, HR) On the Importance of Studying Management History: Four Perspectives

10:30- 11:50 Royal York: Territories

Chair: Shawn M. Carraher, Texas A&M U.

<u>The Importance of Teaching Management History</u>, Arthur G. Bedeian, Louisiana State U.

Strategic Cross-Cultural Issues on the Importance of the Study of Management History: Entrepreneurialism in Academic Careers, Shawn M. Carraher, Texas A&M U.

Amnesia, Aspirations, and Anecdotes: An Exploration of the Importance of History to Managers, Paula Phillips Carson, U. of Louisiana, Lafayette; Kerry David Carson, U. of Louisiana, Lafayette

Zeitocentrism in Current Day Discourse in Management, Dennis W. Organ, Indiana U.

### 238. JS: (CM, OB, HR) Trustworthiness at Work: Its Nature,

### **Antecedents, and Consequences**

10:30- 11:50 Royal York: Alberta

Chair: Sandra L. Robinson, U. of British Columbia
Organizers: Sandra L. Robinson, U. of British Columbia; Dora C. Lau,
U. of British Columbia

Who is Trustworthy? Self and Others' Perspectives, Dora C. Lau, U. of British Columbia

<u>Trust and Trustworthiness: Illuminations from the Dark Side,</u>
Daniel McAllister, Georgetown U.

<u>Frequency of Interaction and Relationship Duration as</u>

<u>Moderators of the Factors of Perceived Trustworthiness</u>,

Bennett W. Cherry, U. of Arizona

<u>Trustworthiness in Technology Adoption: The Relationship</u>
<u>between Adoptors and Technology Champions</u>, Mark A.
<u>Fuller, Baylor U.; Roger C. Mayer, Baylor U.</u>
<u>Discussant: Roger C. Mayer, Baylor U.</u>

## 239. ZJS: (HR, OB) Moving the Study of Work-Family Conflict into the 21st Century: A Multi-Level, Multi-Disciplinary Approach

• 10:30-11:50 Sheraton Centre: Civic Ballroom Chair: Sonya A. Premeaux, McNeese State U.

<u>Time Compression: Work-Life Implications</u>, Frances J. Milliken, New York U.; Daniel Beunza, New York U.

<u>Caregiving Decisions: A Framework of Antecedents and Outcomes,</u> Ellen Ernst Kossek, Michigan State U.

Outcomes of Reduced Load Work Arrangements at

Managerial and Professional Levels: Perspectives from

Multiple Stakeholders, Margaret L. Williams, Virginia

Commonwealth U.; Lucy R. Ford, Virginia Commonwealth U.;

Pamela L. Dohring, McGill U.; Mary Dean Lee, McGill U.; Shelley

M. MacDermid, Purdue U.

Work-Family Conflict and Family Friendly Policies: Bridging the OB/HR Divide, Sonya A. Premeaux, McNeese State U. Discussant: Cheryl L. Adkins, Louisiana State U.

### Tuesday 2:00PM

## **240.** ©JS: (CM, OB) Images of Justice in the Eyes of Employees: What Makes a Process Fair in Work Settings?

• 2:00- 3:20 Royal York: Alberta Organizer: Tom Tyler, New York U.

<u>Procedural Justice and Interactional Justice: Different or</u>
<u>Equivalent Concepts?</u>, Ramona Bobocel, U. of Waterloo; Robert Bies, Georgetown U.

Does the Voice of the Many Outweigh the Voice of the One?:

On the Meaning of Procedural Justice in Teams, Jason Colquitt, U. of Florida

Joint Symposia JS

- A Four-Component Model of Procedural Justice: What

  Constitutes Fairness at Work?, Steven Blader, New York U.;

  Tom Tyler, New York U.
- Effects Applications and Theory Applications in

  Organizational Justice Interventions, Jerald Greenberg, Ohio State U.

Discussant: Russell Cropanzano, Colorado State U.

### **241.** JS: (HR, OB, OMT) Social Capital in Organizations: Examining Individual and Communal Models

• 2:00- 3:20 Sheraton Centre: Civic Ballroom *Organizer:* Carrie R. Leana, U. of Pittsburgh *Chair:* Carrie R. Leana, U. of Pittsburgh

An Employability Approach to Human Resources

Management, Social Capital and Job Performance, Jone L.

Pearce, U. of California, Irvine; Amy Randel, Wake Forest U.

Social Capital: A Network Analysis of the Private and Public Goods Perspectives, Frits K. Pil, U. of Pittsburgh; Melvin L. Smith, U. of Pittsburgh; Carrie R. Leana, U. of Pittsburgh

Organizational Social Capital, Employment Practices, and the Creation of Competitive Advantage, Harry J. Van Buren III, U. of Pittsburgh

Discussant: Carrie R. Leana, U. of Pittsburgh

## **242.** □JS:(RM, BPS, OMT) Agent-Based Computational Models: Why They Are Important! What They Are! Making Them Better! Connecting Them to Reality!

• 2:00- 3:40 Hilton: McDonald

Chair: Bill McKelvey, U. of California, Los Angeles

<u>The Value of Agent Based Models for Organizational Science</u>, Kathleen M. Carley, Carnegie Mellon U.

Modern Epistemology, Model-Centered Science, and the
Necessity of Computational Experiments for Management,
Strategy, and Organization Science, Bill McKelvey, U. of
California, Los Angeles

Robustness and Rigor in Agent-based Models, Jan W. Rivkin, Harvard U.

An Inter-Temporal Computational Model of Firm Network

<u>Dynamics</u>, Mihnea Moldoveanu, U. of Toronto; Joel A.C. Baum,
U. of Toronto

### **243.** SIS: (MOC, OMT, OB) Signs of the Times: The Changing Face of Organizational Symbolism

2:00- 3:20 Royal York: Territories

Chair: Monica C. Worline, U. of Michigan

<u>Constructing Symbols: New Interfaces between Management and Design</u>, Majken Schultz, U. of Copenhagen

Social Identity and the Office-less Corporation: A Study of Worker Adaptation to a Non-territorial Workspace, Kimberly D. Elsbach, U. of California, Davis

Organizational Symbols as Emotional Cues, Anat Rafaeli, Technion; Avraham N. Kluger, Hebrew U.; Varda Wasserman, Hebrew U.

Good Doctors - "Bad" Symbols?: The Role of "Negative"

Stories in the Presocialization Process of Physicians,
Michael G. Pratt, U. of Illinois, Urbana-Champaign; Jeffrey B.
Kaufmann, U. of Illinois, Urbana-Champaign; Nora Madjar, U. of Illinois, Urbana-Champaign; Kevin Rock, U. of Illinois, Urbana-Champaign

## **244. ②** → JS:(HR, CM) Exploring Persistent Patterns in Workplace Aggression

• 2:00- 3:20 Sheraton Centre: Conference Room D&E Chair: Cary L. Cooper, U. of Manchester

Organizational Injustice and Work-Related Stress as Social and Situational Determinants of Workplace Aggression, Joel H. Neuman, State U. of New York, New Paltz

<u>Identifying the Aggressors in Bullying at Work and their</u>
<u>Personal Characteristics</u>, Charlotte Rayner, Staffordshire U., UK

The Nature, Extent and Impact of Emotional Abuse in the Workplace: Results of a Statewide Survey, Loraleigh Keashly, Wayne State U.; Karen Jagatic, Wayne State U.

Short and Long Term Effects of Exposure to Persistent

Aggression and Bullying at Work, Staale Einarsen, U. of
Bergen, Norway; Stig Berge Matthiesen, U. of Bergen, Norway;
Eva Gemsoe Mikkelsen, U. of Aarhus, Denmark

Organisational Implications of Experience of Persistent

Aggressive Behaviour and Bullying in the Workplace,
Helge Hoel, U. of Manchester; Cary L. Cooper, U. of Manchester;
Brian Faragher, U. of Manchester

### Tuesday 3:40PM

### 245. → © \$JS: (MED, MOC) Cognitive Style in Life-Long Learning and Management Education and Development: A European Perspective

• 3.40- 5:20 Sheraton Centre: Conference Room D&E Chairs: Steven John Armstrong, Lincoln School of Management, UK.; Stephen Rayner, U. of Birmingham, UK

Cognitive Style and Individual Performance in Management
Education: Important Effects for the New Age of LifeLong Learning, Steven John Armstrong, Lincoln School of
Management, UK.

<u>Time to Learn: Cognitive Style and Hypertext Architecture,</u> Martin Graff, U. of Glamorgan, UK

A New Time and New Cognitive Models: National
Differences in Cognitive Style and their Implication for
Management Education, Jeanne Elizabeth Hill, U. of Central
Lancashire, UK; Arja Puurula, U. of Helsinki; Agnieszka SitkoLutek, Sklodowska U.; Anna Rakowska, Technological U., Lublin,
Poland

The Creativity Style of Managers and Business Students,
Oyvind Martinsen, Institute for Knowledge Management, Norway
Profiling Style Differences in the Management of Special
Education: Leadership in the Special School, Stephen

Rayner, U. of Birmingham, UK; Paul Hallam, U. of Birmingham, UK

The Implications of Cognitive Style for Management

Education and Development: Some Evidence from the UK,
Eugene Sadler-Smith, U. of Plymouth; Richard Riding, U. of
Birmingham, UK

A New Time and New Models of Training and Management

Education: A Polish Perspective, Agnieszka Sitko-Lutek,
Sklodowska U.; Anna Rakowska, Technological U., Lublin, Poland
Discussants: Gerard Hodgkinson, U. of Leeds; Patricia J. Jensen,
Alverno College

## 246. © IS: (MED, SIM, CAR) Personal and Organizational Transformation and the Search for Meaning at Work in Turbulent Times

• 3:40- 5:20 Hilton: McDonald

Chair: John F. Milliman, U. of Colorado

Organizational and Individual Perspectives on Enhancing
Employee Commitment in an Era of Downsizing, Judith A.
Clair, Boston College; John F. Milliman, U. of Colorado

<u>Transcendent Experiences and Organizational Life</u>, Judith A. Neal, U. of New Haven

<u>Spiritual Crisis and Transformation: Resulting Changes in Individual and Organizational Perspectives and Behaviors, Gerald Biberman, U. of Scranton</u>

Social Capital, Vision, and Meaning: Creating Community in Turbulent Workplaces, Sandra A. Waddock, Boston College Discussant: Michael Whitty, U. of Detroit, Mercy

## **247.** ♥ \$JS: (ONE, ENT, PNP) A New Time and New Directions for Sustainable Entrepreneurship: Seeking and Acting on 'Triple Bottom Line' Opportunities

3:40- 5:20 Royal York: Tudor 7

Chair: Norris F. Krueger Jr, Boise State U.

The Nature of "Sustainable" Opportunity: Theory and Evidence, Norris F. Krueger Jr, Boise State U.

Balancing Conflicting Institutional Logics: The Case of

Developmental Venture Capital and the Triple Bottom
Line, Julia Sass Rubin, Harvard U.

Walking the Walk: Just How do we Encourage Sustainable Entrepreneurs?, David Alexander, firststep.ca, Toronto

<u>Market Economics, Sustainable Development and Alleviation</u>
<u>of Poverty in the Developing World</u>, Ana Maria Peredo, U. of Calgary

Discussant: Jon Entine, Ruffrun

## 248. → JS: (GDO, IM, OB) Multicultural Teams within Multinational Corporations

3:40- 5:20 Royal York: Territories

Chair: Elron Efrat, Hebrew U.

Presenters: Elron Efrat, Hebrew U.; Nicholas Athanassiou, Northeastern U.; Martha L. Maznevski, U. of Virginia; Amy Randel, Wake Forest U.; Margarita C. Mayo, U. of Western Ontario Discussant: Cristina Gibson, U. of Southern California

### 249. JS: (GDO, HR) U.S. Companies and Work/Life Strategies: Their Diffusion and Effects

• 3:40- 5:20 Royal York: Alberta

Chair: Mary C. Still, Cornell U.

An Examination of the Relative Impact of Workplace
Characteristics and Family-Supportive Benefits on
Work/Family Conflict, Perceived Work Success,
Absenteeism and Intent to Turnover, P. Monique Valcour,
Cornell U.; Rosemary Batt, Cornell U.

Work-Life Practices as Symbolic Innovation: An

Examination of Leading U.S. Companies, Mary C. Still,
Cornell U.; Phyllis Moen, Cornell U.

The Supportive Mentor as a Means of Reducing Work-Family Conflict, Troy Nielson, California State U., San Marcos; Dawn S. Carlson, Baylor U.; Melenie J. Lankou, Cornell U.

Balancing Careers in Dual-Earner Couples: Implications for Employee Occupational Attainment, Joy E. Pixley, Cornell U. Discussant: Pamela S. Tolbert, Cornell U.

#### Wednesday 8:30AM

## 250. ZJS: (MOC, BPS, OMT) The Strategic Use of the Past for the Present and Future: Organizational History and Changes in Image, Identity, & Reputation

8:30- 10:20 Hilton: McDonald

Chair: John R. Kimberly, U. of Pennsylvania/INSEAD Organizer: Craig Carroll, U. of Texas

<u>Creating Continuity in a Context of Change: The Framing of</u> Historical Identity, Samia Chreim, U. of Lethbridge

From Sources to Resources: Using the Past as a Strategic Asset, Ellen O'Connor, Chronos Associates

<u>Legitimizing Organizational Policies through the Rhetorical</u>
<u>Use of History</u>, Craig Carroll, U. of Texas

### Revising the Past (But Thinking in Future Perfect Tense),

Kevin G. Corley, Pennsylvania State U.; Dennis A. Gioia, Pennsylvania State U.

Discussant: Hamid Bouchikhi, ESSEC, France

## 251. © JS: (HR, OB, ODC) Employment Relationships, Culture, and Work Modes Within the Strategic Human Resource Architecture

• 8:30- 10:20 Sheraton Centre: Civic Ballroom Chairs: Ellen Ernst Kossek, Michigan State U.; Jennifer Palthe, Michigan State U.

Organization-Level Measures and their Consequences:

Strategic Investment in Human Resources Management, Patricia G. Martinez, U. of California, Irvine; Jone L. Pearce, U. of California, Irvine; Lyman W. Porter, U. of California; Anne S. Tsui, Hong Kong U. of Science and Technology

Human Resource Architecture for Coping with Severe Labor
Shortages: Strategies for Embracing Foreign Workers in
Organizations, Linn Van Dyne, Michigan State U.; Soon Ang,
Nanyang Business School

Employment Regimes for the Factories of the Future: Human
Resource Management in Telephone Call Centres, Nick
Kinnie, U. of Bath; John Purcell, U. of Bath

Strategic Human Resource Management Configurations,
Employment Modes, and Organization Culture:
Implications for Firm Performance, Ellen Ernst Kossek,
Michigan State U.; Jennifer Palthe, Michigan State U.
Discussants: Scott A. Snell, Pennsylvania State U.; Peter Cappelli, U.
of Pennsylvania

### 252. JS: (OMT, OB) Fear of Being Honest: Silence and Self-Censorship in Organizational Settings

8:30-10:20 Sheraton Centre: Conference Room D&E Chairs: Frances J. Milliken, New York U.; Elizabeth Wolfe Morrison, New York U.; Patricia Faison Hewlin, New York U.

Presenters: Arthur G. Bedeian, Louisiana State U.; Susan E. Brodt, Duke U.; Gary J. Katzenstein, Hong Kong U. of Science and Technology; Katherine A. Lawrence, U. of Michigan; Kathi Miner-Rubino, U. of Michigan; Jane E. Dutton, U. of Michigan; Susan J. Ashford, U. of Michigan

Discussant: Theresa K. Lant, New York U.

Discussant: Theresa K. Lant, New York U.

Presenters: Elizabeth Wolfe Morrison, New York U.; Patricia Faison
Hewlin. New York U.

## 253. JS:(CM, OB, OMT) Negative Relationships in Social Networks in the Workplace

8:30- 10:20 Royal York: Alberta
 Chaire: Given and Labiance Tylene H.

Chairs: Giuseppe Labianca, Tulane U.; Jonathan Johnson, U. of Arkansas

A Preliminary Test of the Negative Asymmetry Hypothesis in Workplace Social Networks, Giuseppe Labianca, Tulane U.; Elizabeth Eve Umphress, Tulane U.; Jennifer Kaufmann, Tulane U. Weighing the Social Ledger: Alter Influence and Negative

Tie Consequences, Jonathan Johnson, U. of Arkansas

Social Ties and Well Being: Comparing Positive and

Negative Social Interactions Within Police Teams, Michelle K. Duffy, U. of Kentucky; Daniel C. Ganster, U. of Arkansas; Milan Pagon, U. of Ljubljana

Negative Network Relations: Conceptual Clarification and

Theoretical Development, Raymond T. Sparrowe, Cleveland
State U.; Robert C. Liden, U. of Illinois, Chicago

Discussants: Daniel J. Brass, Pennsylvania State U.; Michele
Williams, U. of Michigan

## 254. ©JS: (GDO, HR, MC) Frisky Business: Issues and Consequences of Workplace Romance

• 8:30- 10:20 Royal York: Territories

Joint Symposia JS

- Chairs: Jeffrey A. Miles, U. of the Pacific; Peg Thoms, Pennsylvania State U., Erie
- <u>Delights and Dangers of Office Romances</u>, Jeffrey A. Miles, U. of the Pacific
- Researching a Touchy Subject, Peg Thoms, Pennsylvania State U., Erie
- <u>Legal Consequences for Employees and for Organizations</u>, Lawrence C. Levine, U. of the Pacific
- <u>Consulting Perspectives: Helping Organizations Manage</u>
  <u>Workplace Relationships</u>, Anthony J. Kulisch, Kulisch & Koller
  Consulting, LLC

Discussant: Jeffrey A. Miles, U. of the Pacific

### Wednesday 10:40AM

## 255. ☑ S: (MH, MED, OMT) Management Milestones of the Late 20th Century: The Presidents Speak

10:40- 12:00 Royal York: Territories

Chairs: Jane Whitney Gibson, Nova Southeastern U.; Richard M. Hodgetts, Florida International U.

Management Milestones for the Sixties, Paul J. Gordon, Indiana U.

Management Milestones in the 1970s, Lyman W. Porter, U. of California

<u>Management Milestones - The 1980s</u>, Arthur G. Bedeian, Louisiana State U.

Reflecting on the 1990s, Richard T. Mowday, U. of Oregon

## 256. Signature JS: (MED, OB) Cinema and Fiction: Rich Resources for Teaching Management, Organizational Behavior, and Human Resource Management

• 10:40- 12:00 Hilton: McDonald

Chair: Joseph Edward Champoux, U. of New Mexico

<u>Using Cinema to Teach Organizational Behavior Concepts</u>, David L. Luechauer, Butler U.

- A Diagnostic Approach to Film Usage in Management Education, Glen E. Kreiner, Arizona State U.
- The "Art of Human Resource Management": Through the Lens of Fiction and Film, Nick Nissley, Antioch U.
- <u>The Pleasures and Perils of Reel Learning: A Junior Faculty</u>
  <u>Perspective</u>, Susan Stites-Doe, State U. of New York, Brockport;
  Rajnandini Pillai, California State U., San Marcos
  <u>Discussant: William Paul Ferris, Western New England College</u>

## 257. JS: (TIM, BPS) Modularity in Products, Processes, and Organizational Forms

10:40- 12:00 Sheraton Centre: Conference Room D&E Chair: Melissa A. Schilling, Boston U.

<u>Product and Process Architectures in the Management of Knowledge Resources</u>, Ron Sanchez, International Institute for Management Development (IMD)

Technological Structure, Organizational Structure, and

Appropriating the Returns from Research, Henry W.

Chesbrough, Harvard U.; Clayton M. Christensen, Harvard U.

Modular Organizational Forms: A Causal Model, Meliesa

<u>Modular Organizational Forms: A Causal Model</u>, Melissa A. Schilling, Boston U.

## 258. JS: (GDO, OMT) The Staying Power of Status Hierarchies and Their Effects in Organizations

• 10:40- 12:00 Royal York: Alberta

Chairs: Jennifer L. Berdahl, U. of California, Berkeley; Sandra Elizabeth Spataro. U. of California, Berkeley

<u>Is Higher Status Always Better?: The Role of Status Level</u> <u>and Status Disparity in Individual Effectiveness</u>, Sandra Elizabeth Spataro, U. of California, Berkeley <u>Psychological Responses to Status Differences between</u>
<u>Groups: A System Justification Perspective</u>, John T. Jost, Stanford U.

<u>The Effects of Social Power on Attention, Self-conscious</u>
<u>Emotion, and Task Performance</u>, Cameron Anderson, U. of California, Berkeley; Jennifer L. Berdahl, U. of California, Berkeley Uncertainty and Social Order: The Role of Status in Group

Effectiveness, David A. Owens, Vanderbilt U.

Emotional Ambivalence in High Status Women: Gender,

Power and Emotions, Christina T. Fong, Stanford U.; Larissa Z.

Tiedens, Stanford U.

### 259. >> JS: (IM, OMT) Applying Institutional Theory in International Contexts

• 10:40- 12:00 Sheraton Centre: Dominion Ballroom N Chair: John Mezias, U. of Miami

<u>Institutional Profiles: A New Approach to Conceptualizing</u>
<u>and Measuring Country Effects</u>, Tatiana Kostova, U. of South
Carolina

INGO\* at the Olympic Apex: International Olympic

Committee as Carrier of World Culture for UPS, Lauren
Rauscher, Emory U.; Mary Ann Glynn, Emory U.

<u>Institutional Stability and Organizational Reputation: The</u>
<u>Impact for Firms Traded on the Warsaw Stock Exchange,</u>
Stephen S. Standifird, Western Washington U.

Assessing Legal Liabilities of Foreign Acquisitions in the U.S., John Mezias, U. of Miami

Discussants: Paul M. Hirsch, Northwestern U.; Tina Dacin, Texas A&M U.

### Wednesday 12:20PM

### 260. ©→ SJS: (IM, BPS) Management and Organization in Transition Economies: A Focus on a New Time

12:20- 2:10 Sheraton Centre: Dominion Ballroom N

Chairs: Mike W. Peng, Ohio State U.; Igor Filatotchev, U. of London

EU Enlargement, Transition Economies and Foreign Direct

Investment, Saul Estrin, London Business School; Alan Bevan,
London Business School

Markets as Politics: The Evolution of Mergers and
Acquisitions in China, Mike W. Peng, Ohio State U.; Yuan Lu,
Chinese U. of Hong Kong; Yizheng Shi, Hong Kong Baptist U.

The Role of Internal versus External Capital Markets on the Value of Spinoffs during Privatization: Evidence from the Czech Republic, Mona V. Makhija, Ohio State U.

Adapt and Die? Performance Outcomes of the (Former)

<u>State-Owned Enterprises' Strategies</u>, Olga Suhomlinova, U. of Nottingham

Presenter: John Child, Cambridge U./Hong Kong U. Discussant: Oded Shenkar, Ohio State U./Tel-Aviv U.

## 261. QJS: (GDO, CAR) Women, Dual Careerists, Copreneurs and Entrepreneurs: Careers, Transitions, Negotiating Strategies and Growth

• 12:20- 2:10 Hilton: McDonald

Chair: Mariann Jelinek, NSF

Organizer: Dorothy Perrin Moore, The Citadel

Women's Careers: Directions and Strategies for a New Age, Sherry E. Sullivan, Bowling Green State U.; Lisa A. Mainiero, Fairfield U.

Women's Negotiation Strategies for Evolving Entrepreneurial

<u>Careers</u>, Jamie L. Moore, Chase Manhattan Bank; Dorothy Perrin
Moore, The Citadel

S Joint Symposia

Entrepreneurial Couples: How Women Entrepreneurs Bring
Family Values to the Workplace, Kathy Marshack, Family
Business Consultant

The Digital Renaissance--Success Compression and Other

Lessons from the World's Great Entrepreneurs, John P.
Gardner, Jr., Gardner Alliances

Discussant: Mariann Jelinek, NSF

### 262. JS: (ODC, OB, OMT) Conversations in Advancing Research on Organizational Change

• 12:20- 2:10 Royal York: Ontario

Join a group of change researchers in a conversation about theoretical perspectives and empirical methodologies for exploring particular change phenomena.

Chairs: Karen J. Jansen, Pennsylvania State U.; Mitchell J. Neubert, Bowling Green State U.

Presenters: Jeffrey D. Ford, Ohio State U.; Gretchen Spreitzer, U. of Southern California; Michael L. Tushman, Harvard U.; Richard W. Woodman, Texas A&M U.; Andrew H. Van de Ven, U. of Minnesota

### **263. 3JS**: (HR, BPS) Compensation Design: New Directions for the New Times

• 12:20- 2:10 Sheraton Centre: Conference Room D&E Organizer: Vikas Anand, U. of Arkansas

<u>Towards a More Useful Conceptualization of International</u>
<u>Compensation</u>, Matthew C. Bloom, U. of Notre Dame; George T. Milkovich, Cornell U.; Atul Mitra, Lyon College

Compensation and Knowledge Sharing: Knowledge

Management for the New Economy, Kathryn M. Bartol, U. of Maryland, College Park; Abhishek Srivastava, U. of Maryland, College Park

Identifying Tools for Managing Organizational Knowledge:

The Role of Executive Compensation, Vikas Anand, U. of Arkansas; Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management

CEO Compensation and Risk Taking Within a High Tech Context, Martin Larraza-Kintana, U. Publica de Navarra Discussant: Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management

## 264. JS: (BPS, OMT) "Flying in Formation" or "Collision Course"?: Alternative Perspectives on Competition in the Context of the Airline Industry

• 12:20- 2:10 Sheraton Centre: Civic Ballroom Chair: Diana L. Day, Rutgers U., Camden

Resources Versus Rivalry in the U.S. Airline Industry, Richard Makadok, Emory U.; Lacy Glenn Thomas, Emory U.

Cooperative and Competitive Dynamics in the US Airline
Industry, 1979-1990: A Social Network Perspective,
Wenpin Tsai, Pennsylvania State U.; Kuo-hsien Su, National Sun
Yat-Sen U.; Ming-Jer Chen, U. of Pennsylvania

How Does Performance Matter? The Impact of Multi-Level

Performance Framing on Competitive Activity, Eui Jeong,
Texas A&M U.: Javier Gimeno. INSEAD

Discussants: Hayagreeva Rao, Emory U.; Ken G. Smith, U. of Maryland

### 265. ♥\$JS: (OMT, TIM, MOC) Lessons from Y2K --

### Transforming Worldwide Path Dependence through Elements of: Smart Global Change Management, Myth and Ceremony, and Good Luck

• 12:20- 2:10 Royal York: Alberta Chair: Paul M. Hirsch, Northwestern U.

Y2K and the Failure of Organizational Sensemaking, Deborah J. Dougherty, Rutgers U.

Accounting for the "Y2K Bug": Explanations from Organization Theory, Paul M. Hirsch, Northwestern U.

The Institutions of Representing Time and the Technological Imperative, Huseyin Leblebici, U. of Illinois

The Strange Bug that Didn't Bite, Alan D. Meyer, U. of Oregon Reflections on the "Y2K Bug", William H. Starbuck, New York U. *Discussant:* Karl E. Weick, U. of Michigan

Shared Interest Track SIT

### **Shared Interest Track**

Program Chair: Jone L. Pearce, U. of California, Irvine

		Program Chair: Jone L. Pearce, U. of California, Irvine
	Start	Shared Program
		266.SIT: Predicting with Personality • RY:New Brunswick
		267.SIT: Diversity and Identity in Teams ◆ SC:Windsor West
		268. SIT: The Power of Time ◆ SC:Windsor East
		269.SIT: Outsourcing ◆ RY:Saskatchewan
		270.SIT: Supportive Organizations ◆ RY:New Brunswick
<u>a</u>		271.SIT: Uncertain Environments ◆ SC:Windsor West
19		272.SIT: Ethics and Integrity? • SC:Windsor East
Monday		273.SIT: Perceiving Justice ◆ SC:Windsor East
V		274.SIT: Advancing Culture ◆ RY:Saskatchewan
		275.SIT: Silence and Discourse ◆ SC:Windsor West
		276.SIT: Why Work-Family Conflict? ◆ SC:Windsor West
		277.SIT: Leadership: History, Culture & Info ◆ RY:New Brunswick
		278.SIT: Revolu'ary & Continuous Change • SC:Windsor East
		279.SIT: Ownership Make a Difference? ◆ RY:Saskatchewan
		280 SIT: Cooperating when Competing ◆ RY:New Brunswick
. <u>.</u>		281.SIT: New Institutions:Theory & Econ ◆ RY:Saskatchewan
e,		282. SIT: Husbands and Wives ◆ SC:Windsor West
Tuesday		283. SIT: Organizational Learning ◆ SC:Windsor East
S		284.SIT: Ambivalence and Ambiguity • RY:New Brunswick
Ĭ		285.SIT: Electronic Media Effects • SC:Windsor West
$ \mathbf{L} $		286.SIT: Hazards of Political Power ◆ SC:Windsor East
		287.SIT: Extending the Psych Contract • RY:Saskatchewan
		288.SIT: Inventiveness and Innovation ◆ RY:New Brunswick
<b>S</b>		289.SIT: Promoting Women • RY:New Brunswick
2		290.SIT: Shared Cognition and Sensemaking • RY:Saskatchewan
S		291.SIT: Interorganizational Networks • SC:Windsor West
Wednesday		292. SIT: The Value of Social Capital • SC:Windsor East
<b>4</b>		293.SIT: Knowledge: Flows and Absorption • RY:New Brunswick
اقا		294.SIT: Architypes and Cognitions • RY:Saskatchewan
$\geq$		295.SIT: Efficacy and its Effects • SC:Windsor West
		296.SIT: Identification and Identity ◆ SC:Windsor East

### Monday 8:30AM

### **266.** Paper Session: **Predicting with Personality**

8:30- 10:20 Royal York: New Brunswick
Facilitator: Rene Schalk, Tilburg U.

OB: <u>Tell Me With Whom You Walk...</u>, Steven R. Lovett, SDSU-Imperial Valley Campus; J. C. Wofford, U. of Texas, Arlington

HR: Exploring Relations Between Typical and Maximum

Performance Ratings and the Five Factor Model, Robert E.

Ployhart, U. of Maryland; Kim-Yin Chan, Applied Behavioral
Sciences Department, Ministry of Defense, Singapore; BengChong Lim, Applied Behavioral Sciences Department, Ministry of
Defense, Singapore

CAR: Protege Personality as a Predictor of Mentoring

Experience, Ellen Fagenson-Eland, George Mason U.; Gayle M.
Baugh, U. of West Florida

### **267.** Paper Session: **Diversity and Identity in Teams**

8:30- 10:20 Sheraton Centre: Windsor West Facilitator: Teri Tompkins, U. of Redlands

**OB**: Disentangling the Complex Effects of Diversity: The Interplay of Expectations, Process, and Performance in Groups, Katherine Williams Phillips, Northwestern U.

→ GDO: Culturally Heterogeneous Workgroups: The Effects of Leader Behaviors and Attitudes on Conflict and its Relationship to Task and Social Outcomes., Oluremi Bolanle Ayoko, U. of Queensland, Australia; Charmine E. J. Hartel, U. of Queensland, Australia

→ iM: Spanning Boundaries and Borders: Toward
Understanding the Cultural Antecedents of Team

<u>Boundary Spanning</u>, Timothy D. Golden, U. of Connecticut; John F. Veiga, U. of Connecticut

• GDO: Gender and Discipline in the Workplace: Wait Until Your Father Gets Home, Leanne Atwater, Arizona State U., West; David A. Waldman, Arizona State U.; James A. Carey, Arizona State U.

### 268. SPaper Session: The Power of Time

8:30- 10:20 Sheraton Centre: Windsor East Facilitator: Carolina B. Gomez, Towson U.

**Basis of Media Richness Theory**, Nicole R. D. Haggerty, U. of Western Ontario; Scott Schneberger, U. of Western Ontario; Peter Carr, Athabasca U.

SOB: Eternal Return or Lost Horizons? Uses of Time in a Changing Organization, Ellen O'Connor, Chronos Associates

→ IM: A Time Orientation Scale for Cross Cultural Research, Jose I. Rojas-Mendez, U. of Talca, Chile; Gary Davies, U. of Manchester; Omer Omer, King Saud U., Saudi Arabia; Paitoon Chettamrongchai, UTCC, Thailand; Canan Madran, CUIBF, Turkey

SGDO: Time, Teams, and Task Performance: A Longitudinal Study of The Changing Effects of Diversity on Group Functioning, David A. Harrison, U. of Texas, Arlington; Kenneth H. Price, U. of Texas; Joanne H. Gavin, U. of Texas, Arlington; Anna Florey, U. of Missouri, Columbia Published in Conference Proceedings

### **269.** Paper Session: **Outsourcing and Human Resources Management**

8:30- 10:20 Royal York: Saskatchewan
 Facilitator: David B. Balkin, U. of Colorado, Boulder

- ENT: Environmental Dynamism and Managerial Risk
  Aversion as Antecedents of Manufacturing Outsourcing:
  The Moderating Effects of Firm Age, K Matthew Gilley,
  Oklahoma State U.; Jeffrey E. McGee, U. of Texas, Arlington;
  Abdul A. Rasheed, U. of Texas, Arlington
- HR: The Role of Transaction Costs and Institutional Forces in the Outsourcing of Recruitment, Marie Dasborough, U. of Western Australia; Christina Sue-Chan, U. of Manitoba
- ENT: Determinants of Satisfaction with Professional

  Employer Organizations in Small and Medium Enterprises,
  Brian S. Klaas, U. of South Carolina; John McClendon, Temple U.;
  Thomas W. Gainey, State U. of West Georgia
- ➡ BPS: Exploring the Growth Strategy of Contract Electronics Manufacturers in Taiwan: A Competencebased Perspective, Ji-Ren Lee, National Taiwan U.; Jen-Shyang Chen, Ming-Chuan U.; Ming-Je Tang, National Taiwan U.

### Monday 10:40AM

## **270.** Paper Session: When Organizations are Perceived as Supportive

- 10:40- 12:00 Royal York: New Brunswick Facilitator: Gary Stark, U. of Minnesota, Duluth
- CAR: Do Organizational Support Initiatives Matter? An Empirical Investigation of their Impact on Employees'
  Attitudes and Well being, Yasmin S. Purohit, Saint Joseph's U.; Claire A. Simmers, Saint Joseph's U.; Sherry E. Sullivan, Bowling Green State U.
- HR: Social Support and Expatriate Performance: The

  Mediating Role of Expatriate Adjustment, Maria Kraimer,
  Cleveland State U.; Sandy J. Wayne, U. of Illinois, Chicago;
  Renata Jaworski, U. of Illinois, Chicago
- OCIS: The Role of Organizational Commitment and Perceived
  Organizational Support in Defining Perceptions of the
  Quality of Organizational Communications Media, Dennis
  R. Self, Auburn U.; William S. Schaninger, Auburn U.; Achilles A.
  Armenakis, Auburn U.
- Employee Commitment, and Intention to Quit: The Role of Contingent Workers, James W. Bishop, U. of Tampa; Michael G. Goldsby, U. of Southern Indiana

### 271. Paper Session: Succeeding in Uncertain Environments

- 10:40- 12:00 Sheraton Centre: Windsor West Facilitator: Daniel Fogel, U. of Pittsburgh
- **QMT:** Tailoring Management Tactics To Situational <u>Requirements</u>, Kathleen M. Sutcliffe, U. of Michigan; Ingrid Morris, Duke U.; Sim B. Sitkin, Duke U.; David Obstfeld, U. of Michigan; Larry D. Browning, U. of Texas, Austin
- ENT: Owner Perceptions and Scanning of Entrepreneurial
  Environments in the U.S. and India, Wayne H. Stewart, Jr.,
  Clemson U.; Ruth C. May, U. of Dallas; Arvind Kalia, U. of
  Raiasthan
- MOC: Organizational Scanning and Strategic Issue Diagnosis:

  <u>An Empirical Study</u>, Bard Kuvaas, Norwegian School of
  Management; Kjell Grønhaug, Norwegain School of Economics
  and Business Administration
- Empirical Examination of Response Mechanisms to
  Evolving Regulations, Bruce Clemens, James Madison U.;
  Charles E. Bamford, Texas Christian U.
- Paper Session: When do Ethics and Integrity Matter?10:40- 12:00 Sheraton Centre: Windsor East

- Facilitator: Kristi M. Lewis, California School of Professional Psychology
- ENT: Entrepreneurship and Ethics: A Multi-level Analysis, Marshall J. Schminke, U. of Central Florida; Maureen L. Ambrose, U. of Central Florida
- MOC: Assessing Ethical Behavior Revisited: The Impact of Outcomes on Judgment Bias, Robert L. Cardy, Arizona State U.; T. T. Selvarajan, Arizona State U.
- CHCM: Ethics Programs and Organizational Integrity: The Mediating Effects of Ethics Orientation, Jose Proenca, Widener U.
- OB: <u>Hallmarks and Consequences of Integrity in</u>
  <u>Organizations: The Employees' Perspective</u>, Thomas E. Becker, U. of Delaware

### Monday 2:30PM

### **273.** → Paper Session: **Perceiving Justice**

- 2:30- 3:50 Sheraton Centre: Windsor East Facilitator: Gregory A. Bigley, U. of Cincinnati
- CAR: A Strategic Approach to "Fair" Employee Benefits: <u>Fitting Benefits to Hiring Climate and Employee Life-stages</u>, Kimberly Merriman, Temple U.; Deanna Geddes, Temple II
- HR: Americans and Canadians are More Different than You Might Expect: Reactions to the Implementation of a Drug and Alcohol Testing Program, Gerard H. Seijts, U. of Manitoba; Daniel P. Skarlicki, U. of British Columbia; Stephen W. Gilliland, U. of Arizona
- CM: <u>Distributive Justice in International Joint Ventures: A Study of Chinese Employees</u>, Jaepil Choi, Rutgers U.; Shu-Cheng Chi, National Taiwan U.; Chao C. Chen, Rutgers U.
- OB: Coping with Compensation Disparity: Justifications by
  Local Chinese in Sino-Foreign Joint Ventures, Chao C.
  Chen, Rutgers U.; Shu-Cheng Chi, National Taiwan U.; Jaepil Choi, Rutgers U.

## 274. → Paper Session: Advancing Our Understanding of Culture: Mobility, Schemas and Similarity

- 2:30- 3:50 Royal York: Saskatchewan Facilitator: Bernardo M. Ferdman, CSPP, San Diego
- → GDO: Interactions Between Environmental Complexity,
  Corporate Culture and Diversity in Global Businesses: In
  Diversity Is There Strength?, Narayan Pant, National U. of
  Singapore; Kulwant Singh, National U. of Singapore
- MOC: <u>Cross-Cultural Managerial Cognition: A Theoretical</u>
  <u>Synthesis of Cognition, Culture, and Organizations,</u> Dharm
  Prakash Sharma Bhawuk, U. of Hawaii, Manoa; Robert H. Doktor,
  U. of Hawaii, Manoa
- → IM: The Cultural Context of Communication: The
  Influence of National Culture on Implicit Theories of
  Account-giving, Jasmine Tata, Loyola U., Chicago
- **♥SIM**: Convention, Legitimacy and Identification in Cultural Industries, Anastasios Karamanos, Cambridge U.; Chong Ju Choi, Cambridge U.

### 275. Paper Session: Silence and Discourse

- 2:30- 3:50 Sheraton Centre: Windsor West Facilitator: Carlos Gonzalez, U. of Massachusetts, Amherst
- → ODC: Strategy and/as Organizational Change, Alfonso Montuori, California Institute of Integral Studies; Telmo Pievani, U. of Milano-Bicocca
- ONE: Millennial Greening: Royal Dutch/Shell Constructs a Corporate Identity for the Environmental Epoch, Sharon M. Livesey, Fordham U.

- **©OMT:** <u>Linking Societal Discourse and Organizational</u>
  <u>Decision-making on Technology Enabled Learning:</u>
  <u>Applying Habermasian Communicative Rationality to</u>
  <u>Textual Analysis</u>, Robert Bauer, U. of Linz; Wendy Leigh Cukier, Ryerson Polytechnic U.
- Consequences of Organizational Silence, Gary J. Katzenstein, Hong Kong U. of Science and Technology

### Monday 4:10PM

- 276. Paper Session: Why Work-Family Conflict?
- 4:10- 5:30 Sheraton Centre: Windsor West Facilitator: Douglas R. May, U. of Nebraska, Lincoln
- OB: Multiple Roles: The Scarcity and Expansion Models
  Applied to Work-Family Conflict and Organizational
  Outcomes, Jacqueline Power, Carleton U.; Linda Duxbury,
  Carleton U.; Christopher Higgins, U. of Western Ontario
- GDO: Employed Mothers and the Work-Family Interface:
  <u>Does Family Type Matter?</u>, Karen Korabik, U. of Guelph; Kelly McManus, U. of Guelph; Hazel M. Rosin, York U.
- OB: Time-based Work-Family Conflict as a Mediator of the Work Stress Mental Health Relationship: An Exploratory Study of Spanish Managers., Steven A.Y. Poelmans, IESE, U. of Navarra, Spain.; Nuria Chinchilla, IESE, U. of Navarra, Spain.; Pablo Cardona, IESE, U. of Navarra, Spain.; Cary L. Cooper, U. of Manchester; Paul E. Spector, U. of South Florida

## 277. Paper Session: Leadership: History, Culture and Information

- 4:10- 5:30 Royal York: New Brunswick
   Facilitator: Katherine Xin, Hong Kong U. of Science and Technology
   MH: Transformational Leadership: The Evolution Through
   Historical Management Thought, John H. Humphreys, Farm
   Credit Services Of Mid-America; Walter O. Einstein, U. of
   Massachusetts, Dartmouth
- OB: A Cultural Analysis of the Effectiveness of

  <u>Transformational Leadership</u>, Katherine Xin, Hong Kong U. of
  Science and Technology; Gretchen Spreitzer, U. of Southern
  California; Kimberly Hopkins, U. of Southern California
- MOC: A "Real-World" Test of the Information-Processing
  Approach to Leadership: Implicit Leadership Theories
  (ILTs), Leader-Member Exchanges (LMX) and Employee
  Outcomes, Olga Epitropaki, U. of Sheffield, UK
- → IM: <u>Searching for the Etic in Leadership: A Study of</u>

  <u>Canadian and Taiwanese Executives</u>, Mansour Javidan, U. of Calgary; Dale Carl, U. of Calgary

## **278.** Paper Session: **Revolutionary and Continuous Change**

- 4:10- 5:30 Sheraton Centre: Windsor East Facilitator: Ian M. Taplin, Wake Forest U.
- WHR: Development and Validation of Measures of
   Organizational Support and Non-Support for
   Revolutionary Organizational Change, Leslie Szamosi, City
   Liberal Studies; Linda Duxbury, Carleton U.
- ONE: The Strategic Role of Legitimacy in the Introduction of
  Post Consumer Recycled Materials: Building Theory From
  Case Study, Mark Phillip Sharfman, U. of Oklahoma; Thomas
  Sigerstad, U. of Oklahoma; Rex Ellington, U. of Oklahoma; Mark
  Meo, U. of Oklahoma
- ODC: Toward a Process Model of Strategic Change in <u>Multinational Enterprises</u>, Graeme Martin, U. of Abertay Dundee

OCIS: A Systemic View of Continual Change, Kevin Gallagher, Case Western Reserve U.; Betty Vandenbosch, Case Western Reserve U.

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### 279. Paper Session: Does Ownership Make a Difference?

4:10- 5:30 Royal York: Saskatchewan

Facilitator: John Hulpke, Hong Kong U. of Science and Technology

- → IM: Privatization and Organizational Change: An
  Exploratory Study of Differences Among State-, Mixedand Privately-Owned Enterprises in Thailand, Hugh O'Neill,
  U. of North Carolina; Dennis A. Rondinelli, U. of North Carolina,
  Chapel Hill; Tibordee Wattanakul, U. of North Carolina
- → IM: The Influence of Organizational Ownership on
  Managerial Propensity to Diversity: A Study of the Indian
  Manufacturing Sector, Kannan Ramaswamy, ThunderbirdAGSIM; Mingfang Li, California State U., Northridge; Rajaram
  Veliyath, Kennesaw State U.
- BPS: Ownership Structure and Efficiency in the Use of Resources: The Case of Private Firms, Rodolphe Durand, E.M. Lyon; Vicente Vargas, Emory U.
- Psychological Contract, Denise M. Rousseau, Carnegie Mellon U.; Zipi Shperling, Carnegie Mellon U.

### Tuesday 10:30AM

### 280. Paper Session: Cooperating when Competing

 10:30- 11:50 Royal York: New Brunswick Facilitator: Steven M. Sommer, U. of Nebraska

- BPS: Achieving Cooperation in Multi-Partner Strategic
  Alliances: A Social Dilemma Approach to Partnership
  Management, Ming Zeng, INSEAD; Xiao-Ping Chen, U. of
  Washington
- BPS: Strategic Groups and Alliance Formation in the Global Communications Equipment Manufacturing Industry, Joseph P. McGill, Rutgers U.; Seung Ho Park, Rutgers U.
- → IM: Longevity of Strategic Alliances Between Competitors:

  <u>A Dynamic Value Creation Approach</u>, Africa Ariño, IESE, U. of Navarra, Spain.; Esteban Garcia-Canal, U. of Oviedo; Ana Valdés, U. of Oviedo
- CM: Social Motives and Culture: Implications for <u>Distributive Outcomes in Negotiations</u>, Shirli Kopelman, Northwestern U.

## 281. Paper Session: New Institutional Understandings: Theory and Economics

- 10:30- 11:50 Royal York: Saskatchewan Facilitator: Paul M. Olk, U. of Denver
- BPS: Institutional Isolating Mechanisms An Empirical
  Investigation of the Swedish Mutual Fund Industry, Stefan
  Jonsson, Stockholm School of Economics
- Environmental Risk Management An Interdisciplinary
  Theoretical Approach, Dirk Matten, European Business
  Management School
- → **SOMT:** Time Based Strategy and Temporal Institution:

  <u>Evidence from Moore's Law,</u> Benoît Demil, U. de lille 1 iae;

  Bernard Leca, U. de lille 1 essec; Philippe Naccache, U. de lille 1 essec
- 282. Paper Session: Husbands and Wives
- 10:30- 11:50 Sheraton Centre: Windsor West Facilitator: Maura Belliveau, Duke U.

- **GDO:** <u>Determinants of Social Support Provided by Women</u> <u>and Men in Dual-Earner Relationships</u>, Yasmin S. Purohit, Saint Joseph's U.
- GDO: The Husbands of Midlife Professional Women: Are
  They "Prince Charmings" of the New Millennium? An
  Exploratory Study, Judith R. Gordon, Boston College; Karen S.
  Whelan-Berry, Samford U.
- → OB: An Examination of Crossover and Spillover Effects of Spouse and Expatriate Adjustment on Expatriate

  Outcomes, Seokhwa Yun, U. of Maryland, College Park; Riki Takeuchi, U. of Maryland, College Park; Paul E. Tesluk, U. of Maryland
- ENT: Entrepreneurship in Small 'Copreneurial' Businesses: Motives, Decisions, and Roles, Catherine Ruth Smith, U. of Newcastle, Australia
- 283. Paper Session: Facilitating Organizational Learning
- 10:30- 11:50 Sheraton Centre: Windsor East Facilitator: Imre Branyiczki, Budapest U. of Economic Sciences/Takarek Bank
- OB: Learning Strategies, Innovation and Work Design, David John Holman, U. of Sheffield, UK; Olga Epitropaki, U. of Sheffield, UK; Sue Fernie, London School of Economics

  Published in Conference Proceedings
- BPS: Learning by Doing Something Else: The Impact of

  Task Variation on Organizational Learning Curves, Melissa
  A. Schilling, Boston U.; Alexandre Marangoni, Boston U.; Patricia
  Gonçalves Vidal, Boston U.; Mahesh Rajan, Boston U.

  Published in Conference Proceedings
- ▶ ODC: <u>Organizational Learning in the Context of Strategic Reorientation</u>, Rune Lines, Norwegian School of Economics and Business Administration; Erik Doving, SNF; Svein T. Johansen, Norwegian School of Economics and Business Administration
- BPS: Proximity, Vicarious Learning, and the Location of New Outlets in the Texas Drug Store Market, 1990-1998, Arturs T. Kalnins, U. of Southern California; Anand Swaminathan, U. of California, Davis

### Tuesday 2:00PM

## 284. Paper Session: Legitimating Ambivalence and Ambiguity

- 2:00- 3:20 Royal York: New Brunswick Facilitator: Ha Hoang, Case Western Reserve U.
- OMT: Pairing Stability with Change: Rules, Operations, and Structures in an Enduring Organization, Anjali Sastry, U. of Michigan; Fiona Lee, U. of Michigan
- ▶ BPS: Interpretative Performance and the Management of Legitimacy in Understructured Environments, Rajesh Kumar, The Aarhus School of Business; V. Ranganathan, Indian Institute of Management, Bangalore, India
- OB: A Qualitative Study of Organizational Roles in High Tech Start-up Firms, Laurie L. Levesque, Carnegie Mellon U.
- → IM: Lifelines or Anchor Chains: The Effects of
  Entrepreneurial Orientation and Perceived Environmental
  Uncertainty on Intended Alliance Usage and Preferred
  Governance Forms in Crisis Economies, Louis Marino, U. of
  Alabama; K. Mark Weaver, U. of Alabama, Tuscaloosa; John Hill,
  U. of Alabama

## 285. Paper Session: Effects of Electronic Media on Strategy and Individuals

 2:00- 3:20 Sheraton Centre: Windsor West Facilitator: Kevin Kobelsky, U. of Southern California

- BPS: Competitive Response to Technology-Driven Change:

  The Recording Industry and Internet Music Distribution,
  Robert F. Easley, U. of Notre Dame; John G. Michel, U. of Notre
  Dame
- MOC: <u>Trading Rooms as Interpretive Systems</u>, Daniel Beunza, New York U.
- **OB:** Virtual Impressions: The Presentation of Self in Electronic Mail, Timothy D. Golden, U. of Connecticut
- OCIS: Mediated Knowledge Transfer in Organizations: Does
  Your Reputation Precede You?, Stephanie Watts Sussman,
  Case Western Reserve U.; Wendy Schneier Siegal, Boston U.
- 286. → Paper Session: Hazards of Political Power
- 2:00- 3:20 Sheraton Centre: Windsor East Facilitator: Tarun Khanna, Harvard U.
- BPS: Organizational, Imitative and Network Learning about Political Hazards: The Experience of Japanese

  Multinational Corporations 1990-97, Witold Jerzy Henisz, U. of Pennsylvania; Andrew Delios, Hong Kong U. of Science and Technology
- ENT: An Institutional Entrepreneurship Framework of Private Firms in the People's Republic of China, David Ahlstrom, Chinese U. of Hong Kong; Garry Don Bruton, Texas Christian U.
- → CM: An Infamous Miracle of the Rapid Growth Policy: A

  Korean Case, Won-Yong Kim, Seoul National U.; Myung-Un Kim,
  Seoul National U.
- → BPS: Political Institutions, Political Competition and
  Investment Strategy in the Electric Utility Industry: A
  Cross-national Study, Bennet Zelner, Georgetown U.; Witold
  Jerzy Henisz, U. of Pennsylvania

### Tuesday 3:40PM

- 287. Paper Session: Extending the Psychological Contract
- 3:40- 5:20 Royal York: Saskatchewan

  Facilitator: Angela Tripoli, U. College, Dublin
- CAR: Supervisor and Subordinate Views of Psychological
  Contract Fulfillment: The Impact of Perceptual Differences
  on Employee Work Attitudes and Behaviors, Scott W.
  Lester, U. of Wisconsin, Eau Claire; William H. Turnley, Kansas
  State U.; James M. Bloodgood, Kansas State U.
  Published in Conference Proceedings
- → OB: Can an Organization Have a Psychological Contract?

  A Conceptual and Empirical Analysis, David Guest, U. of London; Neil Jonathan Conway, U. of London
- PNP: Mutuality, Stability and Psychological Contract Breach:

  A Longitudinal Study, Jacqueline Anne-Marie Coyle-Shapiro,
  London School of Economics; Ian Kessler, U. of Oxford
- OMT: Management Practices in Short-term Network
  Organizations: The Performance Impact of the Shadow of
  the Future and Psychological Contracts in the U.S. Movie
  Industry, 1931-1940, Andreas Schwab, U. of Mississippi
- 288. Paper Session: Inventiveness and Innovation
  - 3:40- 5:20 Royal York: New Brunswick
- Facilitator: Patricia G. Martinez, U. of California, Irvine
- ENT: Innovativeness of Founding Technology Resources:

  Implications for the Strategic Actions of New Firms, Donna
  J. Kelley, Babson College; Mark P. Rice, Rensselaer Polytechnic
  Institute
- BPS: Organizing for Innovation in Large Firms, Julian M.
  Birkinshaw, London Business School; Carl Fey, Stockholm School of Economics

- PNP: The Social Functions of Public Management Innovation:

  Innovation, Reform and Governance in Latin America,
  Sonia Ospina, New York U.
- HR: Innovation as a Trigger for Corporate Renewal? The Contribution of HR, Veronica Hope Hailey, Cranfield School of Management

### Wednesday 8:30AM

289. Paper Session: Promoting Women

8:30- 10:20 Royal York: New Brunswick
Facilitator: Hugh Scullion, U. of Nottingham

• GDO: HRM Practices, Promotion of Women in <u>Management, and Organizational Effectiveness</u>, Yehuda Baruch, U. of East Anglia, UK; Gedaliahu H. Harel, Technion-Israel Institute of Technology; Shay Shamuel Tzafrir, Technion-Israel Institute of Technology

- CAR: Gender Differences in Explanations for Relocating or Changing Organizations for Advancement, Phyllis Tharenou, Monash U.
- MED: The Crime of Miss Jean Brodie? Women, the New Age and the Fast Track Out of Management, Linda Jayne Perriton, U. of York

**Published in Conference Proceedings** 

GDO: Exploring the Influence of Decision Makers' Race and Gender on Actual Promotions to Top Management, Gary N. Powell, U. of Connecticut; D. Anthony Butterfield, U. of Massachusetts

290. Paper Session: Shared Cognition and Sensemaking

• 8:30- 10:20 Royal York: Saskatchewan Facilitator: Diane Liang Rulke, U. of London

MOC: Sensemaking into Stable Quasi-Companies: Enabling
Reality with Analysts' Valuation Models, Peter B. Hägglund,
Stockholm School of Economics

Winner of MOC Division Best Paper Award Published in Conference Proceedings

- **ODC:** Explaining Change to the Market: A Model for External Sensemaking and Sensegiving, Mikelle A. Calhoun, New York U.
- → HR: Cognitive Maps of Appraisal System Effectiveness in Hong Kong: A Comparison Between Human Resources and the Line, Robert Phillip Wright, U. of Hong Kong; Simon Lam, U. of Hong Kong; Gilbert Y. Y. Wong, Poon Kam Kai Institute of Management
- ●ENT: Shared Cognition as a Process and an Outcome in Top

  Management Teams: Implications for New Venture

  Performance, Michael D. Ensley, U. of North Carolina, Charlotte;
  Craig L. Pearce, U. of North Carolina, Charlotte
- 291. Paper Session: Interorganizational Networks

8:30- 10:20 Sheraton Centre: Windsor West Facilitator: Bill McEvily, Carnegie Mellon U.

OMT: Network Characteristics and Organizational Survival:
The Case of U.S. Automobile Component Suppliers, Anand Swaminathan, U. of California, Davis; Glenn Hoetker, U. of Michigan; William G. Mitchell, U. of Michigan

- HR: <u>Leadership Effectiveness of Local Union Presidents</u>, Tove Helland Hammer, Cornell U.; David L. Wazeter, Pennsylvania State Education Association, Harrisburg, Pennsylvania; Mahmut Bayazit, Cornell U.
- **BPS:** Are Networks Important?, Bharat Anand, Harvard U.; Mikolaj Jan Piskorski, Harvard U.
- ENT: The Affordable-Resources Strategy and the Milieux-Embeddedness Strategy as Alternative Approaches to Growth for Entrepreneurial Firms in the Biotechnology

<u>Industry</u>, Kelvin Wayne Willoughby, State U. of New York, Stony Brook

292. Paper Session: The Value of Social Capital

8:30- 10:20 Sheraton Centre: Windsor East Facilitator: Daniel McAllister, Georgetown U.

- OMT: The Nature and Structure of Social Capital: Construct Validity for a Multidimensional View of Social Capital, Balaji R. Koka, Arizona State U.
- BPS: The Creation of Adaptive Efficiency: The Interplay of Physical, Human, Social, and Intellectual Capital, Ken G. Smith, U. of Maryland; Christopher Collins, U. of Maryland; Kevin Clark, Bentley College; Cynthia Kay Stevens, U. of Maryland
- BPS: Social Capital Among Corporate Upper-Echelons and Its Impact on Executive Promotion, Yangmin Kim, Texas A&M U.
- → BPS: Social Capital, Structural Holes, and the Formation of International R&D Linkages: Some Evidence from the Japanese Firms, Kazuhiro Asakawa, Keio U.

### Wednesday 10:40AM

293. Paper Session: Knowledge: Flows and Absorption

 10:40- 12:00 Royal York: New Brunswick Facilitator: Ray Reagans, Carnegie Mellon U.

OMT: Intrafirm Knowledge Transfer: A Review and

<u>Assessment of Current Research</u>, Laura Werber Castaneda,
Stanford U.

- BPS: Strategies to Enhance a Firm's Absorptive Capacity: The Effect of Combinative Capabilities and Knowledge Flows in the Context of Internal Networks, Raymond Van Wijk, Erasmus U.; Frans A. J. Van Den Bosch, Erasmus U.; Henk W. Volberda, Erasmus U.
- MOC: Focusing on the Forest When You Can't See all the
  Trees: The Importance of Cognitive Aggregated Structures
  (CAS) in New Organizational Forms, Fabio Fonti, U. of
  Illinois, Urbana-Champaign; Robert Whitbred, Texas Tech U.;
  Noshir Contractor, U. of Illinois, Urbana-Champaign
- → BPS: The Dissemination of Knowledge in an Organization:

  An Assessment of Knowledge Transfer and Integration,
  Leyland M. Lucas, Rutgers U.; dt ogilvie, Rutgers U.

Paper Session: Mapping Archetypes and Cognitions
 10:40- 12:00 Royal York: Saskatchewan

Facilitator: Marcia Frideger, Holy Names College

- → OMT: The Changing Professional Organization: Towards
  New Archetypes and Typology, David M. Brock, U. of
  Auckland; Michael John Powell, U. of Auckland
- **CM:** <u>Stability and Change in Negotiators' Mental Maps</u>, Mara Olekalns, U. of Melbourne; Philip Smith, U. of Melbourne
- → BPS: Environmental Instability, Differentiated Inter-Organizational Imitation, and Its Consequences, Charles Baden-Fuller, City U., London
- MOC: Environmental Misperception and Firm Performance, Kathleen M. Sutcliffe, U. of Michigan; Klaus Weber, U. of Michigan

Paper Session: Types of Efficacy and their Effects
10:40- 12:00 Sheraton Centre: Windsor West

Facilitator: Lynn M. Shore, Georgia State U.

OMT: Organizational Persistence or Change in the Face of
Adversity: A Contingency Theory Based on Efficacy
Perceptions, Glen Whyte, U. of Toronto; Werner Auer-Rizzi,
Institute for International Management Studies, Johannes Kepler
U. of Linz

SIT Shared Interest Track

OB: The Effect of Leadership, Team OCB, and Collective
Efficacy on Team Performance, Seokhwa Yun, U. of
Maryland, College Park; Craig L. Pearce, U. of North Carolina,
Charlotte; Henry P. Sims, U. of Maryland

- GDO: Group Efficacy and Outcomes: Moderating Role of Gender Diversity, Cynthia Lee, Northeastern U.; Jiing-Lih Larry Farh, Hong Kong U. of Science and Technology
- CAR: Comparing Accessible Reasons to Control Beliefs and
  Attribute Importance: Identifying Important Factors
  Underlying Job Search Self-efficacy and Intention, James
  D. Westaby, Columbia U.; Kenneth Braithwaite, Columbia U.;
  Barbara Feinberg, Columbia U.
- Paper Session: Identification and Identity

  10:40- 12:00 Sheraton Centre: Windsor East
  Facilitator: Christopher D. Zatzick, U. of California, Irvine

  CAR: Examining the Subtleties of Intra-role Job
- OB: From Organizational Culture to Identification: Integrating
  Complementary Constructs, Michelle C. Bligh, State U. of New
  York, Buffalo; James R. Meindl, State U. of New York, Buffalo;
  Mary Jo Hatch, U. of Virginia
- MOC: Effects of Mergers and Acquisitions on Employee
  Attitudes and Behaviors: A Socio-cognitive Model, Shung
  Jae Shin, Texas A&M U.
- GDO: The Effects of Social Identity and Material Self-Interest on Attitudes Toward Affirmative Action Programs for Women, Alison M. Konrad, Temple U.; Linley C. Hartmann, U. of South Australia

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## **Interactive Papers and Caucuses**

Program Chair: Joan L. Weiner, Drexel U. Caucuses Chair: E. James Flynn, Wake Forest U.

	Ctont	Caucuses Chair: E. James Flynn, Wake Forest U.
	Start 12:20pm	Shared Program  297.IP: Trust, Mergers & Acquisitions • RY:Canadian 1
	12:20pm	298.IP: Views: Strategy & Competition • RY:Canadian 3
		299.IP: Diverse Views of Corp. Strategy ◆ RY:Canadian 4
		300.IP: Business-Level Strategy • RY:Canadian 15
		301.IP: Japanese Firm Strategies • RY:Canadian 5
		302.IP: Expatriates and Locals • RY:Canadian 6
		303.IP: Cooperative Arrangements • RY:Canadian 14
		304.IP: Macro Perspectives • RY:Canadian 8
		305.IP: Issues of Entry ◆ RY:Canadian 9
		306.IP: Negotiator Cognition & Behavior ◆ RY:Canadian 2
		307.IP: Management Theories Over Time ◆ RY:Canadian 10
		308.IP: Evolving through Crises ◆ RY:Canadian 11
		309.IP: Cognition and its Effects ◆ RY:Canadian 12
		310.IP: Stakeholders & the Natural Env. ◆ RY:Canadian 13
		311. IP: The Effect of HRM on MNCs ◆ RY:Canadian 7
	2:30pm	312.IP: The Affective Side of Learning ◆ RY:Canadian 1
		313.IP: Today's Careers • RY:Canadian 2
<b>S</b>		314.IP: Fairness, Trust, Coop., Compet. • RY:Canadian 4
1		315.IP: Importance of Gender Effects • RY:Canadian 5
Ĭ		316.IP: Compensation and Gainsharing • RY:Canadian 6
Monday		317.IP: Appraisal & Feedback ◆ RY:Canadian 7 318.IP: Change Management Issues ◆ RY:Canadian 8
≥		319.IP: Dynamics in Managing Change • RY:Canadian 9
'	6:30nm	320.IP: Meditation and Management • RY:Canadian 1
	0.50pm	321.IP: Research Methods in MSR • RY:Canadian 2
		322.IP: East Asian Religions and Management • RY:Canadian 3
		323.IP: The Role of Religion in Business Ethics • RY:Canadian 4
		324.IP: Rights of Shareholders ◆ RY:Canadian 5
		325.IP: Social Issues in Management ◆ RY:Canadian 6
		326 IP: To Create a Service Organization ◆ RY:Canadian 7
		327.IP: Spirituality and Leadership • RY:Canadian 8
		328.IP: Management and Christian Spirituality • RY:Canadian 9
		329.IP: Spirituality in the Workplace ◆ RY:Canadian 10
		330.IP: Religion in the Non-Profit/Public Sector ◆ RY:Canadian 11
		331.IP: Multi-Party Collaborative Settings ◆ RY:Canadian 12 332.IP: Workspace Design ◆ RY:Canadian 13
		333. IP: Islam and Management ◆ RY: Canadian 14
		334.IP: Business Ethics • RY:Canadian 15
		335.IP: Spirituality in Decision-Making • RY:Canadian 16
		336.IP: Innovation Cognition ◆ RY:Canadian 17
	8:30am	337.IP: Integration & Interdependencies • RY:Canadian 5
		338.IP: Managing Trust ◆ RY:Canadian 1
		339.IP: Cognition, Values & Dec. Making • RY:Canadian 2
		340.IP: Developing Research Methods ◆ RY:Canadian 3
	10:30am	341.IP: Perspectives in SIM Research ◆ RY:Canadian 1
		342.IP: Theory and Models • RY:Canadian 2
		343.IP: Groups • RY:Canadian 3
		344.IP: New Product Development ◆ RY:Canadian 4 345.IP: Mgmt Devlp. & Curric. Innovations ◆ RY:Canadian 6
		346.IP: Mentoring and Moving ◆ RY:Canadian 7
		347.IP: Minority & Majority Employees ◆ RY:Canadian 8
1		348. IP: Influence in Health Care Org. ◆ RY:Canadian 9
S		349.IP: Approaches to Strategic Change ◆ RY:Canadian 10
ПE	<u>L</u>	350.IP: Consulting Effectiveness ◆ RY:Canadian 12
Tuesday	2:00pm	351.IP: Strategic Change, Learning & Context • RY:Canadian 8
-		352.IP: Div. Perspectives-Firm Growth ◆ RY:Canadian 1
		353.IP: Technology and Strategy • RY:Canadian 2
		354.IP: Resources and Strategy ◆ RY:Canadian 4
		355.IP: Globalization & Localization • RY:Canadian 5
		356.IP: Culture and Work ◆ RY:Canadian 6 357.IP: Doing Business in Transition Econs ◆ RY:Canadian 7
		358.IP: Selection and Recruitment • RY:Canadian 3
		359.IP: Lessons on Leadership ◆ RY:Canadian 9
		360.IP: Where We've Been - Where We're Going ◆ RY:Canadian 10
		361.IP: Building Theory ◆ RY:Canadian 12

IPC	interactive Papers and Caucuses
	3:40pm 362 IP: Cross Cultural OB ◆ RY:Canadian 1
	363.IP: Motivation ◆ RY:Canadian 2
	364.IP: Relationships ◆ RY:Canadian 3
	365.IP: Decision Making Systems ◆ RY:Canadian 4
	366.IP: Individual Attitudes ◆ RY:Canadian 6
	367. IP: Public and NonProfit Strategic Perspectives • RY:Canadian 7
	8:30am 368 IP: Organizing for Innovation ◆ RY:Canadian 1
	369.IP: Conversations in TIM ◆ RY:Canadian 2
	370 IP: Health Related Issues • RY:Canadian 3
	371.IP: Voice ◆ RY:Canadian 4
	372. IP: Current Theoretical Trends in OCIS ◆ RY:Canadian 5
	373. IP: New Empirical Directions in OCIS ◆ RY:Canadian 6
<u>a</u>	374. IP: Internat'1 & Comparative Perspectives ◆ RY:Canadian 7
ğ	375. IP: Perspectives on Discrimination ◆ RY:Canadian 8
ĕ	376.IP: New Direction in HC Research • RY:Canadian 9
n	377. IP: Exploring Consulting Concepts ◆ RY:Canadian 10
ğ	378. IP: Cognitive Foundations of D.M. ◆ RY:Canadian 11
Wednesday	379. IP: Strategies & Tools - Env. Mgt. • RY:Canadian 12
	10:40am 380 IP: Complexity, Change & Vision • RY:Canadian 1
	381.IP: Entrepreneurs' Behavior ◆ RY:Canadian 2
	382 IP: Conflict, Culture & Gender • RY:Canadian 3
	383 IP: Brain Drain, AIDS & Org. Outcomes • RY:Canadian 4
	384 IP: Perceptions & Their Implications • RY:Canadian 5
	385.IP: Research Methods - Details • RY:Canadian 6

### Monday 12:20PM

297. Paper Session: Trust, Mergers, and Acquisitions 12:20- 2:10 Royal York: Canadian 1

Facilitator: Michael Lubatkin, U. of Connecticut

- **BPS**: Acquisition or Alliance? A Comparison of Value-Creating Strategies in the Pharmaceutical Industry, James M. Pappas, U. of Massachusetts
- **BPS**: The Cognitive and Affective Antecedents of General Trust in a Strategic Alliance, J. L. Morrow, Jr., Mississippi State U.; Mark H. Hansen, Brigham Young U.; Allison W. Pearson, Mississippi State U.
- BPS: Learning to Trust: A Model of the Institutionalization of Trust in Recurrent Alliances, Inga Baird Hill, Ball State U.
- **BPS**: Performance Effects of Exploitation Exploration Merger Patterns for U.S. Banks, 1982 - 1998, Carmen Weigelt, Duke U.; Arie Y. Lewin, Duke U.
- **BPS**: Does Tolerance Lead to Better Partnering? The Relationship between Diversity Management and M&A Success, Larry Bellinger, Michigan State U.; Amy J. Hillman, U. of Western Ontario

### 298. Paper Session: Dynamic Views of Strategy and Competition

- 12:20- 2:10 Royal York: Canadian 3 Facilitator: Ming-Jer Chen, U. of Pennsylvania
- **BPS**: Business Dynamics: A Quarter-Century of Inter-Twined Resource and Organizational Reconfiguration by Johnson & Johnson, Samina Karim, U. of Michigan
- **BPS:** Organizational Innovation and Sustained Competitive Advantage: A Conceptual Model and Research Propositions, Jay Weerawardena, U. of Queensland, Australia; Leonard Coote, Griffith U.; Kenneth Henderson, Morehead State
- **BPS:** Industry Evolution and Firm Strategy: A Computer Simulation of Competitive Advantage, Rents and Growth in Firm-Environment Interaction, Carl J. Kock, U. of Pennsylvania
- **©BPS**: Strategic Group Dynamics in the Insurance Industry, 1993-1996, Tamela Dawn Ferguson, Colorado State U.

**BPS**: An Organizational Entrainment Model: The Pace and Phase of Cyclical Time in Strategic Management, Liliana Maritza Perez, U. of Memphis; Ben L. Kedia, U. of Memphis

299. Paper Session: Diverse Views of Corporate Strategy

12:20- 2:10 Royal York: Canadian 4

Facilitator: Kathryn Rudie Harrigan, Columbia U.

- **BPS**: The Strategy-Performance Relationship: Time the Complementary Dimension, Peter S. Davis, U. of Memphis; Clay Dibrell, Oregon State U.; Brian D. Janz, U. of Memphis
- BPS: Searching for Corporate Effects, Aya S. Chacar, London Business School; Balagopal Vissa, London Business School
- **©** → **BPS**: A Resource-Based Perspective of Growth Via Acquisition, Michael L. Pettus, Millikin U.
- and Profitability in the Mortgage Banking Industry, Michael G. Jacobides, U. of Pennsylvania/London Business School
- **BPS:** The Effects of Refocusing, Size, Slack, and Munificence on Post-bankruptcy Performance, David Dawley, Florida State U.; James J. Hoffman, Texas Tech U. **Published in Conference Proceedings**

### 300. Paper Session: Business-Level Strategy

12:20- 2:10 Royal York: Canadian 15 Facilitator: Gregory G. Dess, U. of Kentucky

- **BPS:** The Organizational Choice Decision in Business-Format Franchising: An Empirical Test, Janet E.L. Bercovitz, Duke
- **BPS**: Transaction Cost Alignment and Performance: Adaptation, Selection, and Profitability in the For-Hire Interstate Trucking Industry, Jack A. Nickerson, Washington U.: Brian S. Silverman, Harvard U.
- **BPS**: Product-Line Expansion and Resource Cannibalization, Peter W. Roberts, Carnegie Mellon U.; Susan K. McEvily, U. of Pittsburgh
- BPS: Better Late Than Never: A Study of Late Entrants in Household Electrical Equipment, Jamal Shamsie, U. of California, Los Angeles; Corey Phelps, New York U.; Jerome Kuperman, Moorhead State U.
- BPS: When Less is More: A Comparative Analysis of Savings Strategy, Gerrit Wolf, State U. of New York, Stony Brook

- 301. → Paper Session: Japanese Firm Strategies
- 12:20- 2:10 Royal York: Canadian 5

Facilitator: Allan Bird, California Polytechnic State U.

- ➡ IM: The Impact of Ownership Structure on Japanese
   Corporate Governance, Toru Yoshikawa, Nihon U.; Phillip H.
   Phan, Rensselaer Polytechnic Institute
- → IM: The Effect of Institutional Distance on Multinational
  Enterprise Strategy: An Empirical Examination of
  Japanese Firms, Dean Xu, York U.
- → IM: International Product Diversification by Japanese MNCs, Heather Berry, U. of California, Los Angeles

# 302. → Paper Session: The Use and Misuse of Expatriates and Locals

- 12:20- 2:10 Royal York: Canadian 6 Facilitator: Sully Taylor, Portland State U.

- ► IM: The Utilization of Expatriates: An Agency and Transaction Costs Theory of Managerial Transfer from a Multinational Parent Company to its Foreign Affiliates, Danchi Tan, U. of Illinois, Urbana-Champaign; Joseph T. Mahoney, U. of Illinois, Urbana-Champaign
- → IM: The Global Manager? Japanese Expatriate Managers—
  Managing Over Distance and Time, Diana Rosemary Sharpe,
  U. of Warwick; William Kelly, U. of Manchester; Glenn Morgan, U. of Warwick; Richard Whitley, U. of Manchester

# 303. → Paper Session: Joint Ventures, Alliances, and Cooperative Arrangements

- ◆ 12:20- 2:10 Royal York: Canadian 14 Facilitator: Farok Contractor, Rutgers U.
- → IM: Legitimacy, Competition and Stability: An Institutional Ecology of International Joint Ventures, Charles Dhanaraj, Indiana U.
- → IM: <u>Understanding Motivations of International Joint</u>

  <u>Venture in Chin</u>, Steven X. Si, Concordia U.; Garry Don Bruton,
  Texas Christian U.
- → IM: The Effects of Pre-established Conditions, Formation
  Planning, and Post-established Interactions on the
  Performance of International Joint Ventures (IJVs): An
  Empirical Study of IJVs in Taiwan, Cher-Ming Fong, National
  Sun Yat-Sen U.; Cher-Hung Tseng, National Sun Yat-Sen U.;
  Chung-Shing Lee, Pacific Lutheran U.; Hsien-Jui Chung, Feng
  Chia U.
- ► → IM: Joint Venture Configurations in The Big Emerging Markets: An Analysis of their Performance Implications for American Parents, Hemant Merchant, Simon Fraser U.
- → IM: Foreign Direct Investment in China and Franco-Chinese <u>Joint Ventures</u>, Jerome Hubler, IAE de Nancy; Pierre-Xavier Meschi, ESC Marseille-Provence; Tim White, Ecole Supérieure de Commerce de Marseille - Provence
- → IM: The Role of Level of Country Development on Type of International Cooperative Arrangement Activities, Krishnan Ramaya, U. of Southern Indiana; faye I. smith, Emporia State U.

### 304. Paper Session: Macro Perspectives on Social Issues

- 12:20- 2:10 Royal York: Canadian 8
- Facilitator: Melissa Baucus, Utah State U.
- SIM: <u>Legitimacy</u>: A <u>Meta-Theory</u>, Thomas Sigerstad, U. of Oklahoma; Mark Phillip Sharfman, U. of Oklahoma

- SIM: Understanding the Complexity of Institutional Investors:

  Implications for Corporate Governance, Lori Verstegen Ryan,
  U. of Georgia: Marguerite Schneider, College of New Jersey
- SIM: A Commons Perspective on Collaboration: Comparative

  Local Dynamics in Three Port Domains, John W. Selsky, U.
  of Melbourne; P.A. Memon, Lincoln U., New Zealand
- SIM: Business and Society Research versus Critical Strategy
  Research: A Critical Assessment of Two Anglo-American
  Approaches to the Integration of Ethics and Strategy,
  Andreas Georg Scherer, U. of Erlangen, Nuremberg; Brigitte
  Kustermann, U. of Erlangen, Nuremberg
- SIM: A Neo-Gramscian Approach to Business-Society
  Relations: Conflict and Accommodation in the Climate
  Change Negotiations, David L. Levy, U. of Massachusetts,
  Boston; Daniel Egan, U. of Massachusetts, Lowell

# 305. ₹Paper Session: Invention, Discovery, and Timing of Entry

- 12:20- 2:10 Royal York: Canadian 9 Facilitator: Steven C. Michael, U. of Illinois, Urbana-Champaign
- © ENT: First Mover Advantage Through Franchising, Steven C. Michael, U. of Illinois, Urbana-Champaign
- ☐ ENT: Discovery or Lucky Accident: The Influence of Industry Structure, James Owen Fiet, Jonkoping International Business School
- ENT: <u>Differences in Inventive Content between Independent and Corporate Inventors</u>, Kristina Dahlin, U. of Toronto; Margaret Taylor, Carnegie Mellon U.; Mark Fichman, Carnegie Mellon U.
- **EENT:** A New Venture's Timing of Entry Decision: An Optimal Stopping Model, Moren Levesque, Rensselaer Polytechnic Institute; Dean Andrew Shepherd, U. of Colorado, Boulder

### 306. Paper Session: Negotiator Cognitions and Behaviors

+ 12:20- 2:10 Royal York: Canadian 2

Facilitator: Joseph Banas, Washington U.

- CM: The Determinants of Negotiator's Frame in Wage Negotiations, Hyeon Jeong Park, Cornell U.; Kang-Sung Lee, Sahmyook U.
- CM: No Deal: Negotiation Impasses and Disputant Self-Efficacy, Kathleen O'Connor, Cornell U.; Josh Arnold, California State U., Long Beach
- CM: Seeing through the Client's Eyes: The Role of Perspective Taking in Generating Interpersonal Cooperation Across Organizational Boundaries, Michele Williams, U. of Michigan
- CM: First offers as anchors: Debiasing by considering the opponent's alternatives, Adam Galinsky, Northwestern U.; Thomas Mussweiler, Northwestern U.

# **307.** Paper Session: **Management Trends Over Time and Their Influences**

- 12:20- 2:10 Royal York: Canadian 10
- Facilitator: Leliani Baumanis, Nova Southeastern U.
- MH: Formative Influences of Scientific Meta-Paradigms on Management Thought and Practice, Jim Paul, U. of New Mexico
- MH: <u>Frederick Winslow Taylor and Citizenship</u>
  <u>Behaviors: A Non-Spurious Correlation?</u>, Satyanarayana
  Parayitam, Oklahoma State U.
- MH: The Role of Scientific Management in Rural
  Electrification: Morris L. Cooke's Quest for a Better
  Society, Randall L. DuPont, U. of Mobile

Twentieth Century: Their Roots, Their Evolution and Their Influence on Management Today, Jane Whitney Gibson, Nova Southeastern U.; Dana V. Tesone, U. of Hawaii, Manoa

# 308. → Paper Session: The Enterprise: Evolving through Crises

- 12:20- 2:10 Royal York: Canadian 11 Facilitator: Cheryl B. Richardson, Benedictine U.
- Market Economy: Structural Changes in the Chinese
  Enterprise System, Seungwha Chung, Yonsei U.
- MH: <u>Diversity and Effectiveness in the Roman and Persian</u>
  <u>Empires</u>, Daniel J. Svyantek, U. of Akron; Linda L. Brown, U. of Akron; Kevin T. Mahoney, U. of Akron
- MH: Business Groups as Organizations: Rise, Fall, ... and Rise of a Mexican Conglomerate (1974-1998), Anabella Davila, ITESM/EGADE
- → MH: Multinational Trade and Enterprise in Republican

  Rome, Karl Moore, Templeton College, Oxford U.; David Charles
  Lewis, KM & Associates

# 309. Paper Session: Cognition and its Effects in Organizations

- 12:20- 2:10 Royal York: Canadian 12 Facilitators: David R. Schwandt, George Washington U.; Leyland M. Lucas, Rutgers U.
- •Moc: <u>Information and Noise: Towards an Organizational</u>
  <u>Cognitive Thermodynamics</u>, Eli Berniker, Pacific Lutheran U.
- MOC: <u>Using Humor to Restore Order in Groups</u>, Prasad Balkundi, Pennsylvania State U.; Barbara Gray, Pennsylvania State U.
- Capturing Knowledge and Knowing: What Managers
  Can Learn from the Thoracic Surgery Board Certification
  Process , Adelaide Wilcox King, U. of Virginia; Annette L. Ranft,
  Wake Forest U.

#### **Published in Conference Proceedings**

- **MOC**: In Sync: Synchronicity, Creativity, and Meaningful Paradox, Rita Anne Durant, U. of Alabama
- OB: The Bulls, the Bears, and the Self-deprecators: Predicting
  Stock Prices from Organizational Attributions, Fiona Lee, U.
  of Michigan; Yao Wang, U. of Michigan; Brenda Gillespie, U. of
  Michigan; Christopher Peterson, U. of Michigan
- MOC: Assessment of Ingratiation in the Organization: The Peer-Review Ingratiation Behavior Scales [PRIBS], David J. Gustafson, Florida State Hospital; David A. Ralston, U. of Oklahoma

# 310. Paper Session: Stakeholder Relationships & the Natural Environment

- 12:20- 2:10 Royal York: Canadian 13
   Facilitator: Stephanie Welcomer, U. of Maine
- ONE: Environmental Performance and Multistakeholder
  Participation: The Case of the Canadian Forest Products
  Industry, Leslee Patriquin, Saint Mary's U.; Cathy Driscoll, Saint Mary's U.
- ONE: A Stakeholder Theory Approach to Explaining
  Corporate Environmental Management: An Empirical
  Analysis for the Hotel Industry, Jeronimo De Burgos, U. of
  Almeria; Jose J. Cespedes Lorente, U. of Almeria; M. Jose
  Alvarez, Carlos III U.
- ONE: <u>Sustainability Strategies in the Canadian Forest</u>

  <u>Products Industry: An Exploration</u>, Sanjay Sharma, Saint Mary's U.

- ONE: Trans-Sectoral Initiatives: Successful Organizing In

  Pursuit Of Whole Systems Change, Hilary Bradbury, Case
  Western Reserve U.; Kathryn M. Kaczmarski, Case Western
  Reserve U.
- **ONE:** <u>A Theoretical Investigation into the Brent Spar</u>
  <u>Controversy</u>, Stelios C. Zyglidopoulos, Erasmus U.

### 311. → Paper Session: The Effect of HRM on MNCs 12:20- 2:10 Royal York: Canadian 7

Facilitator: Nakiye Boyacigiller, San Jose State U.

- → IM: Aligning Performance Measures and Incentives in European Companies, Stephen Robert Gates, The Conference Board
- → IM: Testing the Influence of Countries and National Culture on Compensation Policies, Bruno Sire, U. of Toulouse 1/LIRHE; Michel Tremblay, HEC/CIRANO, Montreal
- → IM: Impact of Strategic and Organizational Context on the Job Satisfaction of Subsidiary General Managers within MNCs, Anil K. Gupta, U. of Maryland, College Park; Vijay Govindarajan, Dartmouth College; Vincent J. Duriau, U. of Maryland

### Monday 2:30PM

### 312. Paper Session: The Affective Side of Learning

2:30- 3:50 Royal York: Canadian 1

Facilitators: Amy Hietapelto, Michigan Technological U.; Martin J. Hornyak, United States Air Force Academy/U. of West Florida

- MED: Must See TV: The Timelessness of Television as a Teaching Tool, Courtney Shelton Hunt, Northern Illinois U.
- MED: Adventure Learning: Collectivism and Consequent

  Impact, H. Alvin Ng, Massey U., Wellington
  Winner of MED Division Best Paper in Management Development
  Published in Conference Proceedings
- MED: The Effectiveness of Humor for Persuasion in Training and Education, Jim Lyttle, York U.
- MED: The Study of Spirituality at Work: From Providing

  Answers to Asking Critical Questions, Marjolein Silvia LipsWiersma, U. of Canterbury

# Paper Session: Today's Careers - Fluid, Not Solid2:30- 3:50 Royal York: Canadian 2

Facilitator: Sherry E. Sullivan, Bowling Green State U.

- → CAR: Towards a Habitus Based Concept of Managerial

  Careers, Wolfgang Mayrhofer, Wirtschafts U., Wien; Johannes
  Steyrer, Wirtschafts U., Wien; Michael Meyer, Wirtschafts U.,
  Wien; Christiane Erten, Wirtschafts U., Wien; Anett Hermann,
  Wirtschafts U., Wien; Alexandre Iellatchitch, Wirtschafts U., Wien;
  Christine Mattl, Wirtschafts U., Wien; Guido Strunk, Wirtschafts U.,
  Wien
- **CAR:** Follow the Leader? The Effects of Social Influence on Employer Choice, Monica C. Higgins, Harvard U.
- **CAR:** The Use of Metaphor in Career Theory, Kerr Inkson, Massey U., New Zealand

# 314. Paper Session: Fairness, Trust, Cooperation, Competition

• 2:30- 3:50 Royal York: Canadian 4 Facilitator: Jacques Rojot, U. of Paris, Sorbonne

- CM: Treating Subordinates with Dignity and Respect: Does it Always Matter? The Moderating Effect of Power Distance, Grant Ackerman, Rutgers U.
- CM: Leaving A Legacy: The Allocation of Benefits and Burdens in Intergenerational Decisions, Kimberly A. Wade-Benzoni, New York U.; Harris Sondak, U. of Utah
- **CM:** The Impediments to Cooperation: Fear or Greed?, Peter Hwang, National U. of Singapore
- CM: Is Virtue Its Own Reward? Self-Sacrificial Decisions for the Sake of Fairness, Carmen Joseph Turillo, Tulane U.; Robert Folger, Tulane U.

# 315. Paper Session: The Importance of Gender Effects in Management and Organizations

- 2:30- 3:50 Royal York: Canadian 5 Facilitator: Jennifer Palthe, Michigan State U.
- GDO: Individual Technology Adoption in the Workplace: The Role of Gender as a Psychological Construct, Viswanath Venkatesh, U. of Maryland; Michael G. Morris, Air Force Institute of Technology; Tracy Ann Sykes, U. of Maryland; Phillip L. Ackerman, Georgia Institute of Technology
- GDO: The Importance of Protégé Gender in the Realization of Mentoring Functions: Who Should Initiate Mentoring?, Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology; Ethlyn A. Williams, U. of Colorado, Colorado Springs
- **GDO:** The Effect of Performance-Feedback and Gender on Personal Goals, Heh Jason Huang, National Sun Yat-Sen U.; Daniel M. Eveleth, U. of Idaho
- GDO: <u>Dissemination of 'The Feminine' in Mamagement via the Op-Ed Pages of the Wall Street Journal</u>, Linda A. Krefting, Texas Tech U.
- **Zego:** Changing Times for Senior Female International Managers: Evidence from Western Europe, Margaret Linehan, Cork Institute of Technology
- Paper Session: Compensation and Gainsharing2:30- 3:50 Royal York: Canadian 6

Facilitator: Cynthia Fukami, U. of Denver

- HR: <u>Broad-Based Employee Stock Options In The U.S.: Do</u>

  <u>They Impact Company Performance?</u>, James Sesil, Rutgers
  U.; Maya Kroumova, New York Institute of Technology; Douglas L.
  Kruse, Rutgers U.; Joseph R. Blasi, Rutgers U.

  Published in Conference Proceedings
- HR: <u>Differential Effects of Group Pay on Intrinsic Motivation:</u>
  <u>An Exploratory Study of Three Pay Conditions</u>, Elaine
  Cahalan Hollensbe, U. of Kansas; James P. Guthrie, U. of Kansas;
  Ronald A. Ash, U. of Kansas
- THR: Incorporating the Element of Time in Incentive

  Compensation: A Longitudinal Examination of the Impact
  of Gain Sharing on Quality, Melissa Waite, State U. of New
  York, Brockport
- Paper Session: Performance Appraisal and Feedback2:30- 3:50 Royal York: Canadian 7

Facilitator: James A. Breaugh, U. of Missouri, St. Louis

- HR: Validating a 360 Degree Feedback Program Against

  <u>Assessment Center Data</u>, Paul William Bamkin Atkins,

  Australian Graduate School of Management; Robert E. Wood, U. of NSW
- HR: Attitudes and Appraisal Behaviors; A Test of the Moderating Influence of Self-Monitoring, I.M. Jawahar, Illinois State U.
- → HR: The Effects of Multi-Source Feedback Interventions on Affect and Performance: A Social Cognitive Analysis, Suzanne J. Peterson, U. of Nebraska, Lincoln; Alexander Stajkovic, U. of Wisconsin, Madison; Fred Luthans, U. of Nebraska

- HR: Self-Monitoring and Appraisal Satisfaction: An

  Exploratory Field Study, Janice S. Miller, U. of Wisconsin,
  Milwaukee
- → HR: A Model of the Direct Determinants of Performance
  Outcomes, Kevin D. Carlson, Virginia Polytechnic Institute and
  State U.

**Published in Conference Proceedings** 

# **318.** Paper Session: **Examining Change Management Issues: Readiness, Coping, and Barriers to Collaboration**

• 2:30- 3:50 Royal York: Canadian 8 Facilitator: Lynda Kilbourne, Xavier U.

ODC: Studying Organizational Change: A Change Response Model with Readiness Factors, Christie J. Kennedy, State U. of New York, Binghamton; David J. Gonsiorowski, Webraiser

Best Interactive Paper Award

- ODC: Anatomy of Collaboration: Identification of the
  Facilitators and Barriers to the Collaboration Process in a
  Virtual Team, Lisa A. Horvath, George Washington U.; Timothy
  J. Tobin, George Washington U.
- ODC: Focused Diagnostic Intervention: A Longitudinal <u>Experiment on Employee Coping</u>, Zipi Shperling, Carnegie Mellon U.; Arie Shirom, Tel-Aviv U.
- ODC: The Part and the Whole: Reductionism and Complex Thinking in ERP Systems Implementations, Miguel P. Caldas, EAESP-FGV, Sao Paulo, Brazil; Thomaz Wood, EAESP-FGV

### 319. Paper Session: Psychological and Relational Dynamics in Managing Change

• 2:30- 3:50 Royal York: Canadian 9

Facilitator: Jeff W. Trailer, Pennsylvania State U., Erie

- → ODC: The Dynamics of Transitional Space, Robrecht Overlaet, Catholic U. of Leuven; Frank J. Barrett, Naval Postgraduate School
- ODC: Perceived Organizational Support and Leader Member Exchange Facilitating Change Message Acceptance: An Empirical Exploration, William S. Schaninger, Auburn U.; Dennis R. Self, Auburn U.; Robert E. Niebuhr, Auburn U.
- ODC: Internal Consulting Practices and the Credibility Chain, Lynn Matlock, Duke Energy Corporation; Miriam Y. Lacey, Pepperdine U.
- ODC: Prospecting for Continuous Organizational Change: The Role of the Psychological Contract, Jill R. Kickul, DePaul U.; Scott W. Lester, U. of Wisconsin, Eau Claire

### Monday 6:30PM

### 320. Caucus: Meditation and Management

6:30- 8:30 Royal York: Canadian 1

Presenters: Jane Schmidt-Wilk, Maharishi U. of Management; Dennis P. Heaton, Maharishi U. of Management

### 321. Caucus: Research Methods in MSR

• 6:30- 8:30 Royal York: Canadian 2

Presenters: Kathy Lund Dean, Saint Louis U.; Scott Safranski, Saint Louis U.

### 322. Caucus: East Asian Religions and Management

• 6:30- 8:30 Royal York: Canadian 3

This caucus focuses on the impact of Confucianism on East Asian managerial behaviour.

Presenter: Kun-Jang Kim, California State U.

### 323. Caucus: The Role of Religion in Business Ethics

• 6:30- 8:30 Royal York: Canadian 4 Presenter: Leigh Lawton, U. of St. Thomas

Floor Plans: Royal York: E1 - E2, Sheraton Centre: E3 - E4, Hilton: E5, Surrounding Area: E6

# 324. Caucus: The Cracker Barrel Controversy: The Rights of Shareholders in the Corporate Governance of HR

• 6:30- 8:30 Royal York: Canadian 5 Presenter: Leonard Bierman, Texas A&M U.

### 325. Caucus: Perspectives on Social Issues in

### Management: A "Binary Dilemma?"

• 6:30- 8:30 Royal York: Canadian 6

Presenters: Marc O. Órlitzky, AGSM; Diane Swanson, Kansas State

# 326. Caucus: To Create a Service Organization Which Provides Quality Services

• 6:30- 8:30 Royal York: Canadian 7

Presenters: Zena Burgess, Swinburne U. of Technology; Fay

Oberklaid, Swinburne U. of Technology

### 327. Caucus: Spirituality and Leadership

• 6:30- 8:30 Royal York: Canadian 8

This caucus will address the relationship between spirituality and leadership. Among issues to be considered are the types of spirituality most relevant to leadership and the comparison of spiritual leadership models and traditional leadership models.

Presenter: Paul Gibbons, U. of London/Pricewaterhouse

### 328. Caucus: Management and Christian Spirituality

• 6:30- 8:30 Royal York: Canadian 9 Presenter: Barbara Keats, Marquette U.

### 329. Caucus: Spirituality and Religion in the Workplace

6:30- 8:30 Royal York: Canadian 10

Presenter: Nicholas Twigg, Louisiana Tech U.

### 330. Caucus: Religion in the Non-Profit/Public Sector

• 6:30- 8:30 Royal York: Canadian 11

Socially-oriented functions in non-profit and public sector organizations often mean spiritual or religious motivations are paramount in these organizations. Thus they may provide their members with additional opportunities to integrate purpose and meaning into their work lives.

Presenter: Roe Goddard, Thunderbird

# 331. Caucus: Multi-Party Collaborative Settings: Leadership Roles and Required Competencies

• 6:30- 8:30 Royal York: Canadian 12 Presenter: Sandra Schruijer, Tilburg U.

# 332. Caucus: Workspace Design: Catalyst for Innovation and Change

• 6:30- 8:30 Royal York: Canadian 13

The purpose of this caucus is to provide a forum for and to stimulate conversation on workplace design. It is an opportunity to compare perspectives, raise formal research questions, and to flesh out an agenda to more fully explore the issues involved in the workspace design.

Presenter: Jon W. Beard, Southern Illinois U., Edwardsville

### 333. Caucus: Islam and Management

◆ 6:30- 8:30 Royal York: Canadian 14 Presenter: Abbass Alkhafaji, Slippery Rock U.

# 334. Caucus: Environmental and International Business Ethics

6:30- 8:30 Royal York: Canadian 15

Presenter: Carolyn Erdener, Stuttgart Institute of Management and Technology

### 335. Caucus: Spirituality in Rational Economic Decision-Making

• 6:30- 8:30 Royal York: Canadian 16

Presenter: Barbara Keats, Marquette U.

# **336.** Caucus: **Top Management Team Cognition in Organizational Innovation**

• 6:30- 8:30 Royal York: Canadian 17 Presenters: Ben Bryant, London Business School; Jennifer Bogdanny, London Business School

### Tuesday 8:30AM

### 337. Paper Session: Integration and Interdependencies

8:30- 10:10 Royal York: Canadian 5

Facilitators: Hale Kaynak, U. of Texas, Pan American; Daniel R. Krause, Utah State U.

OM: Individual Differences, Interdependence and Group

Performance in the Context of Flow Lines, Kenneth Howard

Doerr, U. of Miami; Terence R. Mitchell, U. of Washington; Chester

A. Schriesheim, U. of Miami; Tali Freed, U. of Miami; Xiaohua
Zhou, U. of Miami

OM: <u>Purchasing's Strategic Role and Team Usage</u>, P. Fraser Johnson, U. of Western Ontario; Robert Klassen, U. of Western Ontario; Michiel R. Leenders, U. of Western Ontario; Harold E. Fearon, Center for Advanced Purchasing Studies

Competitive Capabilities and Business Performance: An Exploratory Study of Consumer Products Manufacturers, Eve D. Rosenzweig, U. of North Carolina, Chapel Hill; Aleda V. Roth, U. of North Carolina, Chapel Hill; James W. Dean, Jr., U. of North Carolina, Chapel Hill

OM: The Impact of the ISO 14001 Environmental
<u>Management System on Plant Operations</u>, Gyula Vastag, Michigan State U.; Dennis A. Rondinelli, U. of North Carolina, Chapel Hill

### 338. Paper Session: Managing Trust

8:30- 10:10 Royal York: Canadian 1

Facilitator: Deborah L. Kidder, U. of Connecticut

OMT: So Many Ties, So Little Time: A Task Contingency
Perspective on The Value of Social Capital in
Organizations, Morten Hansen, Harvard U.; Joel Podolny,
Stanford U.; Jeffrey Pfeffer, Stanford U.

OMT: Trust, Positional Security, and Information Transfer in Four Network Ideal-Types: Exploring the Linkages Between Forms of Social Capital, Geoffrey G. Bell, Concordia U.: Marc H. Anderson, U. of Minnesota

→ OMT: Alliances as Social Facts, Mark de Rond, Oxford U./ESSEC; Hamid Bouchikhi, ESSEC, France; Valerie Leroux, ESSEC, France

OMT: Know Thy Partner: Alliance History, Trust and <u>Trustworthiness in Strategic Alliances</u>, Rebecca E. Weems, Transylvania U.

OMT: Shareholder Activism as Symbolic Voice: The Effect of
Organizational and Managerial Characteristics on the
Incidence of Shareholder Resolutions, Yuri Mishina, U. of
Illinois; Tim G. Pollock, U. of Wisconsin; Joseph F. Porac, Emory
U.; Hayagreeva Rao, Emory U.; James Wade, U. of Wisconsin,
Madison

# 339. Paper Session: Cognition, Values and Environmental Decision Making

• 8:30- 10:10 Royal York: Canadian 2 Facilitator: Mark Cordano, Wright State U.

ONE: From Green-blindness to the Pursuit of Ecosustainability: An Empirical Investigation of the Cognitive Frames of CEOs and Environmental Specialists and Corporate Environmental Strategy Choices, Oana Branzei,

- U. of British Columbia; Ilan B. Vertinsky, U. of British Columbia; Charlene E. Zietsma, U. of British Columbia

  Published in Conference Proceedings
- **ONE:** Gaia Rising: A Jungian Look at the Environmental Consciousness, Elisabeth K. Ryland, California State U.
- → ONE: The Constraint of Single-Loop Change Strategies:

  <u>Joe Chemco and Environmental Management</u>, Gregory R.

  Berry, Oakwood College; Karen S. Whelan-Berry, Samford U.
- **ONE:** A Cognition View of Corporate Environmental Management, Jorge Rivera, Duke U.
- ONE: Organizational Membership and Environmental Ethics:
  A Comparison of Managers in State-owned Enterprises,
  Collectives, Private Firms and Joint Ventures in the PRC,
  Gerald Erick Fryxell, Hong Kong Polytechnic U.; Carlos W.H. Lo,
  Hong Kong Polytechnic U.
- Paper Session: Developing Research Methods: Q&A
  8:30- 10:10 Royal York: Canadian 3

Facilitator: Anshuman Prasad, U. of New Haven

- RM: A Methodological Investigation of the Validity of Self-Report Data in the Study of Group Behavior, Lillian T. Eby, U. of Georgia; Dirk Baxter, U. of Georgia; Jailza Cader, U. of Georgia; Adam Wesley Meade, U. of Georgia
- RM: Improving Firm-Level Response Rates: Do Individual-Level Findings Generalize to Surveys of Executives?, Cynthia S. Cycyota, U. of Texas, Arlington; David A. Harrison, U. of Texas, Arlington; Angela L. Stahl, D.D.B. Needham Chicago
- RM: Withholding Effort in Work Groups: Toward

  Development and Validation of a Measure, Roland E.

  Kidwell, Niagara U.

### Tuesday 10:30AM

# 341. Paper Session: Individual and Organizational Perspectives in SIM Research

• 10:30- 11:50 Royal York: Canadian 1 Facilitator: Diane Swanson, Kansas State U.

**SIM:** Stakeholder Theory 'Off the Veranda' in the Context of Family Firms, Pramodita Sharma, Dalhousie U.

SIM: Exploring the Dimensionality of the Protestant Work
Ethic: The Ethical Implications of Personal Asceticism,
Peter Eric Mudrack, Kansas State U.; Sharon Mason, Brock U.

SIM: <u>Spirituality in Management: A Worldview Framework,</u> Denise Daniels, Seattle Pacific U.

- SIM: MBA Student Opinion About the Teaching of Business

  Ethics Across the Curriculum, Sally J. Power, U. of St.
  Thomas
- ©SIM: Ethical Issues in the Maquiladora Industry of Mexico:

  <u>Practical Decision-Making for Managers</u>, Mindy S. West, U. of Nevada, Las Vegas; Joseph T. Gilbert, U. of Nevada, Las Vegas
- SIM: The Impact of Accidents on Corporate Reputations, Stelios C. Zyglidopoulos, Erasmus U.

### **342.** Paper Session: **Entrepreneurship: Theory and Models**

• 10:30- 11:50 Royal York: Canadian 2 Facilitator: George S. Vozikis, U. of Tulsa

ENT: An Activity-based Definition of Entrepreneurship and its Implications for the Entrepreneurship/Firm Performance Relationship, Charlene E. Zietsma, U. of British Columbia; Julie M. Hite, Brigham Young U.

- ENT: Do Entrepreneurs Dream of Black Sheep?: Toward a
  Structural Inquiry into the Entrepreneur's Position in the
  Social System, Gokce Sargut, Columbia U.; Rita Gunther
  McGrath, Columbia U.
- → ENT: Is Entrepreneurship Learned? Influence of Mental Models on Growth Motivation, Strategy, and Growth, Jussi Autere, Helsinki U. of Technology; Erkko Autio, Helsinki U. of Technology
- ENT: Entrepreneurship: The Mother of all Organizational

  <u>Disciplines</u>, Melissa Cardon, Columbia U.; Charlene E. Zietsma,
  U. of British Columbia; Patrick Saparito, Rutgers U.; Carolyn D.
  Davis, Georgia Institute of Technology; Carl J. Kock, U. of
  Pennsylvania; Brett Paul Matherne, Georgia State U.

### **343.** Paper Session: **Groups**

- 10:30- 11:50 Royal York: Canadian 3
   Facilitator: Susan Cohen, U. of Southern California
- **OB:** <u>Team Dispersion:</u> The Effect of Geographical Dispersion on Team Process and Effectiveness, Sheira Ariel, Stanford U.
- OB: Assessing the Relationship of Team Composition to
  Integrative Behavior and Team Performance: Refining the
  Use of Steiner's Task Taxonomy, Simon Taggar, Memorial U.
  of Newfoundland; Mitchell J. Neubert, Bowling Green State U.
- OB: <u>Dominating Interpersonal Behavior and Perceived</u>
  <u>Victimization in Groups: Evidence for a Curvilinear</u>
  <u>Relationship</u>, Karl Aquino, U. of Delaware; Kristin Byron, Georgia
  State U.
- OB: When Similarities Evoke Differences: Personality, Work
  Context, and Conflict in Problem Solving Groups, Chantell
  E. Nicholls, U. of Western Ontario
- **OB:** <u>Informal Leaders and the Development of Group</u> <u>Efficacy</u>, A. T. Pescosolido, Case Western Reserve U.
- OB: <u>Collectivism and Cooperation in Teams</u>, Tracey Honeycutt Sigler, Western Washington U.; Matthew R. Roelofs, Western Washington U.

### 344. Paper Session: New Product Development

• 10:30- 11:50 Royal York: Canadian 4

This session features the winner of the Operations Management Division's Chan Hahn Best Paper Award.

Facilitators: Anil Khurana, Boston U.; Mohan V. Tatikonda, U. of North Carolina, Chapel Hill

- **∑OM:** When Every Day Is a New Time: Changing Operations in a Manufacturing Firm, Jill Woodilla, Central Connecticut State U.; D. Anthony Butterfield, U. of Massachusetts
- OM: NPD Complexity and Technology Novelty as
  Antecedents of Design-Manufacturing Integration: Effects
  on Product Design Quality, Morgan Lee Swink, Michigan State
  U.; Dongsong Zeng, Michigan State U.
  Winner of Chan Hahn Best Paper Award

Published in Conference Proceedings

OM: Maturity and New Product Development Project
<u>Performance</u>, Kevin Dooley, Arizona State U.; Anand Subra, IBM Consulting; John Anderson, U. of Minnesota

# **345.** Paper Session: Management Development and Curriculum Innovations

10:30- 11:50 Royal York: Canadian 6
 Facilitators: Kathy Monks, Dublin City U.; James A. F. Stoner,
 Fordham U.; Mary C. Meisenhelter, York College of Pennsylvania

☐ MED: Teaching MBA And Other Graduate Students How To Work Effectively In Project Groups, Peter McGraw, Macquarie U.; Alan Tidwell, Macquarie U.

•MED: A Competency-based MBA Rooted in the Competing Values Framework: One Institutional Response to Failures

- of Traditional Management Education, Michael V. Fortunato, Williams College; Alan T. Belasen, State U. of New York, Empire State College
- MED: Examination of the Ethics Education Effectiveness on Working Adult Students, Raymond Ho, U. of Phoenix
- □ → MED: Modeling Management Development: What are the Critical Factors for Success?, Christopher Mabey, Open U. **Business School**
- **MED**: The Disempowered: Part-Time and Adjunct Faculty in Adult Management Education Programs, Jim Paul, U. of New Mexico; Mark Nolan, Seton Hill College
- 346. Paper Session: Decisions on Mentoring and Moving 10:30- 11:50 Royal York: Canadian 7

Facilitator: Ellen A. Ensher, Loyola Marymount U.

- ©CAR: Team Mentoring: New Directions for Research on Employee Development in Organizations, Ethlyn A. Williams, U. of Colorado, Colorado Springs
- **CAR:** Saying "No" to Being Uprooted: The Impact of Family and Gender on Willingness to Relocate, David C. Baldridge, U. of Connecticut; Kimberly A. Eddleston, U. of Connecticut; Timothy D. Golden, U. of Connecticut; John F. Veiga, U. of Connecticut

Winner of Careers Division Applied Paper Award

- **©CAR:** Marginal Mentoring: An Examination of the Effects of Type of Mentor, Gender, and Program Design on Work and Career Attitudes, Belle Rose Ragins, U. of Wisconsin, Milwaukee; John L. Cotton, Marquette U.
- **CAR:** Job Relocation Decisions in the Service Sector: A Qualitative and Quantitative Study, David J. Kennedy, U. of New South Wales, Australia; Timothy A. Judge, U. of Iowa

### 347. Paper Session: Minority and Majority Employees in **Organizational Settings**

- 10:30- 11:50 Royal York: Canadian 8 Facilitator: Brooke Harrington, Brown U.
- **GDO**: Workforce Diversity and Organizational Performance: A Two-Study Firm-Level Investigation of Gender Effects, Dwight D. Frink, U. of Mississippi; Gerald R. Ferris, U. of Mississippi; Robert K. Robinson, U. of Mississippi; David M. Kaplan, U. of Illinois, Urbana-Champaign; Michelle M. Arthur, U. of Illinois, Urbana-Champaign
- GDO: Behavioral Goals for a Diverse Workforce: The Effects of Attitudes, Social Norms, and Racial Identity, Frank Linnehan, Drexel U.; Alison M. Konrad, Temple U.; Frieda Reitman, Pace U.; Anne Greenhalgh, U. of Pennsylvania; Michael London, U. of Pennsylvania
- **GDO**: White Male Backlash in the Workplace: An Exploratory Study of Practitioner Perspectives, Martin B. Kormanik, Organization Development Systems, Inc.
- **GDO**: Keeping the Promise: Violations of the Psychological Contract for Minority Employees, Donna Chrobot-Mason, U. of Colorado, Denver; Rachel Zeman, U. of Colorado, Denver
- **GDO:** Predicting Activism in Minority Employee Network Groups, Ray Friedman, Vanderbilt U.; Kellina M. Craig, Howard

### 348. Paper Session: Influencing Behavior in Health Care Organizations: Patient, Nurse, Physician & Manager Levels

- 10:30- 11:50 Royal York: Canadian 9 Facilitators: Diane Irvine, U. of Toronto; Joanne McGlown, Jacksonville State U.
- **©HCM**: A Comparison of SNF Rehabilitation Treatment and Outcomes under Medicare MCO and Medicare FFS

- Reimbursement, Joseph J. Angelelli, Brown U.; Kathleen H. Wilber, U. of Southern California; Robert C. Myrtle, U. of Southern California
- **HCM**: Chemical Dependency Treatment Organizations: Effects of Age and Profit Status on the Leader Style -Performance Relationship, Terry C. Blum, Georgia Institute of Technology; Carolyn D. Davis, Georgia Institute of Technology; Paul M. Roman, U. of Georgia
- **○→ HCM**: The Impact of Workplace Empowerment and Organizational Trust on Staff Nurses' Work Satisfaction and Organizational Commitment, Heather K. Spence Laschinger, U. of Western Ontario; Joan Ellen Finegan, U. of Western Ontario; Judith Shamian, Health Canada Winner of HCM Division Best Theory-to-Practice Paper
- **©HCM**: <u>Keeping Healthy:Physician Behavior and Clinical</u> Practice Decisions, Avi Kirschenbaum, Technion; Rita Mano-Negrin, U. of Haifa; Brian Mittman, RAND Corporation

### 349. Paper Session: Four Approaches to Strategic Change in Health Care Organizations

- 10:30- 11:50 Royal York: Canadian 10 Facilitators: Louise Lemieux-Charles, U. of Toronto; Christopher Shook, U. of Texas, Arlington
- **HCM**: An Investigation of Resource-based and Strategic Group Influences on Hospital Performance Using Hierarchical Linear Modeling, Jeremy Collin Short, Portland State U.; Timothy B. Palmer, Western Michigan U.; David J. Ketchen, Florida State U.
- **HCM**: Changes in Supplier Relationships after the Implementation of PPS for SNFs: A Transaction Cost Economics Approach, Jacqueline S. Zinn, Temple U.; Vincent Mor, Brown U.; Joseph J. Angelelli, Brown U.; Ann Petrisek, Brown
- **©HCM**: The Impact of Strategic Planning on Consolidation and Vertical Integration of Medical Group Practices, Beth Woodard, Belmont U.; Myron D. Fottler, U. of Central Florida; John D. Blair, Texas Tech U.
- **HCM**: Strategic Change in Hospital Organizations The Role of Actors' Way-of-thinking, Thomas Ericson, Jönköping International Business School; Leif Melin, Jönköping International **Business School**

### 350. Paper Session: Reengineering, Change and **Consulting Effectivness**

- 10:30- 11:50 Royal York: Canadian 12 Facilitator: Rickie Moore, E.M. Lyon/ISEOR
- > MC: Resistance to Change: If we know so much, why does it still threaten effective consulting?, Miguel P. Caldas, EAESP-FGV. Sao Paulo. Brazil: Jose Mauro C. Hernandez. EAESP-FGV, Fundação Getúlio Vargas
- **©MC**: Institutionalization of Values: A Reengineering Case Study, Donald Dale Marple, Marple Consulting; Gordon Ray Simerson, U. of New Haven **Published in Conference Proceedings**
- **○→MC**: Reengineering Between Acceptance and Organizational Tensions: A Case Study in Europe, Christian Marc Defélix, Universite Grenoble, France

### Tuesday 2:00PM

### 351. Paper Session: Strategic Change, Learning, and Context

2:00- 3:20 Royal York: Canadian 8 Facilitator: Steven W. Floyd, U. of Connecticut

- → BPS: The Phoenix of Manufacturing Employment in the Midwest: Organizational Learning Under Duress, Anne S. Miner, U. of Wisconsin, Madison; Andreas Schwab, U. of Mississippi; Craig A. Olson, U. of Wisconsin, Madison; David F. Robinson, Texas Tech U.; Susan J. Moeser, U. of Wisconsin, Madison
- BPS: Antecedents of Strategic Change: The Role of the CEO's Personal Goals, Lucy A. Arendt, U. of Wisconsin, Milwaukee
- **ZBPS:** How Do Large Firms Renew Over Time? Analyzing Trajectories of Change of Large Established Dutch Financial Service Firms, Charles Baden-Fuller, City U., London; Frans A. J. Van Den Bosch, Erasmus U.; Bert Flier, Erasmus U.; Eric R. Gedajlovic, Erasmus U.; Henk W. Volberda, Erasmus U.
- BPS: Nonlinear and Interaction Effects of Top Management
  Team Experience Heterogeneity on Firm Performance:
  The Case of IPOs in Medical and Surgical Instruments
  Industry, Yasemin Y. Kor, U. of Illinois, Urbana-Champaign;
  Joseph T. Mahoney, U. of Illinois, Urbana-Champaign
- BPS: Contextuality within Activity Systems, Michael E. Porter, Harvard U.; Nicolaj Siggelkow, U. of Pennsylvania
  Published in Conference Proceedings

### 352. Paper Session: Diverse Perspectives on Firm Growth

2:00- 3:20 Royal York: Canadian 1

Facilitator: Hugh O'Neill, U. of North Carolina

BPS: Chandler on Growth, Denise Lima Fleck, McGill U./Coppead/UFRJ

- BPS: The Inside Track On the Neglected Role of Customers in Strategy and Firm Growth, Udo Zander, Stockholm School of Economics
- BPS: A Resource-Based View of Firm Growth: Managerial

  Capability, Diversification, and Organizational Learning,
  Douglas R. Johnson, Purdue U.; Donald E. Hatfield, Virginia
  Polytechnic Institute and State U.; Carl Voigt, U. of Southern
  California
- Performance Implications: Evidence from a Transitional Economy, Justin Tan, California State U., San Marcos
- 353. Paper Session: Technology and Strategy2:00- 3:20 Royal York: Canadian 2

Facilitator: Ranjay Gulati, Northwestern U.

- BPS: Emerging Institutions: Transactional Integrity in E-Commerce, Joanne E. Oxley, U. of Michigan; Bernard Yeung, New York U.; Randall Morck, U. of Alberta
- BPS: What's in a Name.com?: The Effects of Dot-Com Name
  Changes on Stock Prices and Trading Activity, Peggy M.
  Lee, Emory U.
- BPS: Signaling the Quality of High Technology Ventures, Timothy B. Folta, Purdue U.; Terry L. Amburgey, U. of Toronto; Jay J. Janney, Ball State U.
- BPS: What Influences the Decision to Establish a Web Site:
  An Empirical Analysis, Daniel Simon, Texas A&M U.
- BPS: Strategic Assets, Interdependence and Technological Change: An Empirical Investigation of Complementarity in Pharmaceutical Drug Discovery, Stefan Thomke, Harvard U.; Walter Kuemmerle, Harvard U.

**Published in Conference Proceedings** 

354. Paper Session: Resources and Strategy2:00- 3:20 Royal York: Canadian 4

Facilitator: Gabriel Szulanski, U. of Pennsylvania

BPS: Individual Level Cooperation and Knowledge Sharing for a Competitive Advantage in Organizations, Nicole N. Nolan, U. of Western Ontario

- BPS: Portable Ties and a Knowledge-based Advantage in
  Investment Banking: Rent Generation and Appropriation
  from External Social Networks, Aya S. Chacar, London
  Business School; Russell W. Coff, Emory U.
- BPS: An Empirically Derived Taxonomy of Organisational <u>Routines</u>, Veronique Ambrosini, Cranfield School of Management; Cliff Bowman, Cranfield School of Management
- BPS: Bricolage During Implementation of Strategies: Effects on Flexibility, Johannes M. Lehner, U. of Linz
- **BPS:** The Valuation of Goods: A Resource-based Perspective, Edward Levitas, U. of Wisconsin, Milwaukee; Richard J. Martinez, Baylor U.

### 355. → Paper Session: Globalization and Localization

2:00- 3:20 Royal York: Canadian 5

Facilitator: Standard B. Tallman, H. of Litab

Facilitator: Stephen B. Tallman, U. of Utah

- → IM: Country Risk Measures: How Risky Are They?, Jennifer M. Oetzel, U. of North Carolina, Chapel Hill; Richard A. Bettis, U. of North Carolina; Marc Zenner, U. of North Carolina, Chapel Hill
- → IM: The Stucture and Determinants of Global Corporate
  Reputations, James J. Cordeiro, State U. of New York; Joachim Schwalbach, Humboldt-U.
- → IM: Predictors of Successful Localization Programs: An
  Empirical Study of Multinational Operations in the PRC,
  Gerald Erick Fryxell, Hong Kong Polytechnic U.; John Edward
  Butler, Hong Kong Polytechnic U.; Amanda Choi, Sun Vigor Blister
  Co. Ltd.
- → IM: The Internationalization Process of Chase Manhattan

  Bank, Adrian E. Tschoegl, U. of Pennsylvania; Gino Cattani, U. of Pennsylvania
- → IM: <u>Do Global Groups Exist?</u>, Lena Zander, Stockholm School of Economics; Laurence Romani, Stockholm School of Economics

### 356. → Paper Session: Culture and Work

2:00- 3:20 Royal York: Canadian 6

Facilitator: Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign

- → IM: Do Social Institutions Affect Work Centrality? A

  Study of 27 Nations, K. Praveen Parboteeah, U. of Wisconsin,
  Whitewater; John B. Cullen, Washington State U.
- → IM: In the Line of Duty: A Cross-Cultural Comparison of Aggressive Encounters in the Workplace, Janice R. Joplin, Southern Illinois U.; Margaret A. Shaffer, Hong Kong Polytechnic
- → IM: Cross-National Differences in Attitudes toward Women's Employment: A 22-Nation Study, Gordon W. Cheung, Chinese U. of Hong Kong; Roger B. Rensvold, City U. of Hong Kong
- ►→ IM: A Cross-Cultural Longitudinal Analysis of the Meaning of Work and the Socialization Process of Career Starters, Itzhak Harpaz, U. of Haifa; Benson Honig, U. of Haifa
- → IM: A three-country study of beliefs about work in the Middle East, Christopher John Robertson, Northeastern U.; Jamal A. Al-Khatib, James Madison U.; Mohammed Al-Habib, King Abdul Aziz U.; Darryl Lanoue, United States Coast Guard Academy

# 357. → Paper Session: **Doing Business in Transition**

• 2:00- 3:20 Royal York: Canadian 7 Facilitator: Douglas Nigh, U. of South Carolina

→ IM: Organizational Transformation in Transition
Economies: Resource-Based and Organizational Learning
Perspectives, Klaus T. Uhlenbruck, Texas A&M U.; Klaus Meyer,
U. of Copenhagen

- → IM: Business Goals in Market Versus Transition Economies: A Comparative Study of Hungarian and U.S. Managers, Wade M. Danis, Indiana U.; Andrew V. Shipilov, International Management Center
- → IM: The Impact of Environmental and Personal Variables on Entrepreneurship in Transitionary Economies: An Empirical Analysis, Elina Ibrayeva, Southwest State U.; Fred Luthans, U. of Nebraska; Alexander Stajkovic, U. of Wisconsin,
- → IM: Export Orientation, Strategic Choices and Corporate Governance in Privatized Firms in Russia, Ukraine and Belarus: Theory & Practice, Igor Filatotchev, U. of London; Natalya Dyomina, U. of Nottingham; Mike Wright, U. of Nottingham; Trevor Buck, De Montfort U., Leicester
- → IM: The Impact of Different Sources of International Experience on the Performance of Western Firms' Ventures in Central and Eastern Europe, Rian Drogendijk, Tilburg U.; Harry G. Barkema, Tilburg U.

### 358. Paper Session: Selection and Recruitment

2:00- 3:20 Royal York: Canadian 3

Facilitator: Talya N. Bauer, Portland State U.

- **EHR:** <u>Using Paradox to Resolve Temporal and Non-temporal</u> Theoretical Tensions in Realistic Job Preview and Expectations Research: A Theoretical Development, Jon C. Carr, U. of Southern Mississippi; Allison W. Pearson, Mississippi State U.
- HR: Do Capable Managers have High Tacit Knowledge?, Raymond Gordon, Queensland U. of Technology; Kathryn Gow, Queensland U. of Technology
- HR: Utility analysis acceptance research: A review and analysis, Philip L. Roth, Clemson U.; Albert H. Segars, U. of North Carolina, Chapel Hill
- HR: Can Job Search Influence Work Adjustment? It All Depends on the Fit, Alan M. Saks, York U.; Blake E. Ashforth, Arizona State U.
- **©HR**: Are the 100 Best Better? An Empirical Investigation of the Relationship Between Being a "Great Place to Work" and Firm Performance, Ingrid Smithey Fulmer, Vanderbilt U.; Barry Gerhart, Vanderbilt U.; Kimberly S. Scott, Hewitt Associates,

### 359. Paper Session: Leadership from the Frontline: 20th **Century Lessons to Remember**

- 2:00- 3:20 Royal York: Canadian 9 Facilitator: William Kohley, Benedictine U.
- **©MH**: "What the Hell Do We Do Now, Sir?": Lessons on Planning and Leadership from Omaha Beach, Thomas J. Hench, U. of Wisconsin, La Crosse
- MH: Leadership Theories are a Product of their Time: A Historical Review of 20th Century Leadership Theories, Mark M. Suazo, U. of Kansas
- MH: The Problems and Prospects of Professionalization In Management History, Omid Nodoushani, U. of New Haven; Patricia Ann Nodoushani, U. of Hartford

### 360. Paper Session: Uncertainty, Technology, and **Activism: New Challenges for a New Time**

2:00- 3:20 Royal York: Canadian 10 Facilitator: Terrell Manyac, Nova Southeastern U.

MH: Clearing up the Uncertainty about Uncertainty: A New Classification Scheme for Research on Environmental Uncertainty, Patrick Kreiser, U. of Alabama; Louis Marino, U. of Alabama

- MH: Technological Epochs, Organizations & Markets, Janice A. Black, New Mexico State U.; Charles Hermans, New Mexico State U.
- MH: Constellations of Conflict: Investor Mobilization in the United States, 1934-1997, W. Trexler Proffitt Jr., Northwestern

Ronald B. Shuman Best Graduate Student Paper Award

**361.** Paper Session: **Building Theory** 

2:00- 3:20 Royal York: Canadian 12

Facilitator: Candace Jones, Boston College

- **OMT**: Firm Interaction and Herd Behavior in Foreign Direct Investment: Linking the Science of Complexity, Jeho Lee, Korea Advanced Institute of Science & Technology; Jaeyong Song, Columbia U.
- **OMT**: Losing the Game: The Failure of Professional Sports Leagues, Michael E. Dobbs, Arkansas State U.; J. Richard Harrison, U. of Texas, Dallas
- **OMT:** On the Origin of Organizational Populations, Todd H. Chiles, U. of Delaware; Alan D. Meyer, U. of Oregon
- **OMT**: The Liabilities of Newness, Oldness, and Smallness in the Management Consulting Industry: Complementary or Competing Processes?, Robert J. David, Cornell U.
- **COMT:** Complexifying Organizational Theory: Illustrations Using Research on Time, Joseph Ofori-Dankwa, Saginaw Valley State U.; Scott D. Julian, Saginaw Valley State U.

### Tuesday 3:40PM

### 362. → Paper Session: Cross Cultural Organizational Behavior

3:40- 5:20 Royal York: Canadian 1 Facilitator: Kathleen Dechant, U. of Connecticut, Stamford

**OB:** Linguistic Effects on Translated Organizational Measures: A Study of Bilinguals, Juan I. Sanchez, Florida International U.; Alex Alonso, Florida International U.; Paul E. Spector, U. of South Florida; Chockalingam Viswesvaran, Florida International U.

- **OB**: One Leader, Two Images: Cultural Differences in Leaders' Social Construction, Cheryl Tay, Nanyang Business School; Christine Koh, Nanyang Business School; James R. Meindl, State U. of New York, Buffalo
- → OB: <u>Individual-Collective Primacy and Ingroup Favoritism</u>: Enhancement and Protection Effects, Ya-ru Chen, New York U.; Joel Brockner, Columbia U.; Xiao-Ping Chen, U. of Washington
- **OB:** Self Before Others or Others Before Self: A Pancultural Study of Individualism-Collectivism and Decision Criticality on Group Influence, K. Yee Ng, Michigan State U./Nanyang Business School, Singapore; Mei Ling Tan, Nanyang Business School; Soon Ang, Nanyang Business School

### **363.** Paper Session: **Motivation**

3:40- 5:20 Royal York: Canadian 2 Facilitator: Scott Seibert, Cleveland State U.

- **OB**: Money and Mental Health: It's not the Money, it's the Motives, Abhishek Srivastava, U. of Maryland, College Park; Edwin A. Locke, U. of Maryland, College Park, Kathryn M. Bartol, U. of Maryland, College Park
- **OB:** Predicting Team Performance and Viability: The Mediating Role of Efficacy Beliefs, Leisa D. Sargent, Queensland U. of Technology; Christina Sue-Chan, U. of Manitoba
- **SOB:** Time, Justice and Expectancy in the Grievance Appeals Process, Juliana Durr Lilly, U. of Texas, Arlington; Joanne H. Gavin, U. of Texas, Arlington

- SoB: Time Urgency and Job Performance: Field <u>Experimental Evidence for Person-Job Fit</u>, Jerald Greenberg, Ohio State U.
- **OB:** Equity Sensitivity and Job Performance in Teamwork-Based Organizations, Mark N. Bing, U. of Tennessee, Chattanooga; Susan M. Burroughs, Roosevelt U.
- OB: Towards a Theory of Psychological Ownership in Organizations, Jon L. Pierce, U. of Minnesota; Tatiana Kostova, U. of South Carolina
- OB: An Experimental Evaluation of an Empowerment Intervention, Mary S. Logan, London School of Economics; Daniel C. Ganster, U. of Arkansas
- 364. Paper Session: Relationships
- 3:40- 5:20 Royal York: Canadian 3

  Facilitator: Michael K. Moch, Michigan State U.
- OMT: On the Cost of Price Adjustment: An Organizational
  Study of Economic Variables, Mark J. Zbaracki, U. of
  Pennsylvania; Mark Ritson, London Business School; Daniel Levy,
  Bar-Ilan U.; Shantanu Dutta, U. of Southern California; Mark
  Bergen, U. of Minnesota
- **OMT:** <u>Supervision, Group Process and Performance</u>, Jody Hoffer Gittell, Harvard U.
- **OMT:** Restructuring Perrow's Technology Construct, Thorvald Haerem, Norwegian School of Management
- OMT: <u>Leader-Member Exchange Theory: A Deconstruction</u>, Arzu Ilsev, U. of South Carolina
- **365.** Paper Session: **Decision Making Systems**
- 3:40- 5:20 Royal York: Canadian 4

  Facilitator: John W. Selsky, U. of Melbourne
- Organizational Process Reanalysis of the Cuban Missile
  Crisis, Graham T. Allison, Harvard U.; James Douglas Orton, U.
  of Nevada, Las Vegas
- **OMT:** <u>Strategic Knowledge Management: A Research</u> <u>Agenda</u>, Bo Bernhard Nielsen, U. of Copenhagen
- **OMT**: <u>Buyer-Supplier Cooperation</u>: The Role of Information <u>Technology</u>, Hazel Kerwood, York U.
- OMT: The Dichotomy of Organizational Values and Decision—Making, Karen Yuan Wang, U. of Technology, Sydney; Stewart Clegg, U. of Technology, Sydney
- 366. Paper Session: Individual Attitudes and HRM Issues
- 3:40- 5:20 Royal York: Canadian 6
  Facilitator: James Kent, Marist College
- PNP: School Climate and Cross-Constituency Differences in Climate and Student Outcomes, Jennifer Zophy Carr, Michigan State U.; Neal Schmitt, Michigan State U.
- PNP: Charismatic Leadership in the Public Sector: A
  <u>Canadian Study</u>, Mansour Javidan, U. of Calgary; Ali
  Dastmalchian, U. of Lethbridge
- PNP: <u>HRM Roles and Strategic Integration During</u>

  <u>Commercialization</u>, Stephen T. T. Teo, U. of Technology,
  Sydney
- PNP: Job attitudes of paid and unpaid workers: Are volunteers really that different?, Matthew Liao-Troth, DePaul U.
- **367.** Paper Session: A Cacophony of Strategic Perspectives on Public and NonProfit Management and Policy
- 3:40- 5:20 Royal York: Canadian 7
  Facilitator: Sue R. Faerman, State U. of New York, Albany

- PNP: <u>Corporatisation of the Nonprofit Sector: Strategic Planning and Organisational Performance in Disability-based Organisations</u>, Harvey Edward Griggs, U. of Tasmania
- → PNP: Ecology of Chinese Clan Association Foundings in Singapore, 1819-1998, Albert Chu-Ying Teo, National U. of Singapore; Li-Hong Yu, Media Corporation of Singapore
- → PNP: <u>Do Government Incentives Attract and Retain</u>

  <u>International Investment: A Study of Foreign Owned Firms in North Carolina</u>, William James Burpitt, Meredith College;

  Dennis A. Rondinelli, U. of North Carolina, Chapel Hill
- PNP: Making Sense of Institutional Change: Narratives of Deinstitutionalization, Bien Baez, State U. of New York, Albany; Mitchel Y. Abolafia, State U. of New York, Albany Published in Conference Proceedings
- PNP: Efficiency and Strategy in the Marketplace for Nonprofit Contributions, Peter Frumkin, Harvard U.; Mark T. Kim. Harvard U.

### Wednesday 8:30AM

- 368. Paper Session: Organizing for Innovation
- 8:30- 10:20 Royal York: Canadian 1

  Facilitator: Anthony Townsend, U. of Delaware
- TIM: From Buyer to Integrator: The Transformation of the Supply Chain Manager in the Vertically Disintegrating Firm, Geoffrey G. Parker, Tulane U.; Edward G. Anderson, U. of Texas, Austin
- **●TIM:** <u>Subcontracting in Information Technology: An</u>
  <u>Empirical Evaluation</u>, Kyle J. Mayer, U. of Southern California
- → ₹TIM: Intervention Strategies for Innovation: Understanding and Utilizing Time, Patrick Reinmoeller, Japan Advanced Institute of Science & Technology; Li-Choy Chong, U. of Saint Gallen
- TIM: Pursuing Collective Returns in a Strategic Alliance: The Influence of Formation Process Activities on Performance Criteria Preferences, Paul M. Olk, U. of Denver
- 369. Paper Session: Conversations in Technology and Innovation Management
- 8:30- 10:20 Royal York: Canadian 2 Facilitator: Rita Vick, U. of Hawaii
- TIM: Managing and Distributing Knowledge in University-Industry Relationships: A Research Ethics Perspective, Teresa Isabelle Daza Campbell, Pima Community College
- TIM: Market Convergence & Firm Strategies: Towards a Systematic Analysis, Johannes M. Pennings, U. of Pennsylvania; Phanish Puranam, U. of Pennsylvania
- ETIM: <u>User Involvement in Software Development Projects:</u>
  <u>How Users Can Sometimes Lead You Down the Wrong Path</u>, Mike Gallivan, Georgia State U.; Mark Keil, Georgia State U.
- 370. Paper Session: Health Related Issues in OB
  - 8:30- 10:20 Royal York: Canadian 3
- Facilitator: James Campbell Quick, U. of Texas, Arlington
- ▶ OB: Psychological and Immunological Effects of Worker Control on Coping with Job Demands: A Longitudinal Study, Jia Lin Xie, U. of Toronto/City U. of Hong Kong; John Schaubroeck, Drexel U.; Simon Lam, U. of Hong Kong Published in Conference Proceedings

- OB: Interactive Effects of Spatial Privacy and Workplace
  Incivility on Employee Reactions: An Exploratory Study,
  Yitzhak Fried, Wayne State U.; Linda Haynes Slowik, Wayne State
  U.; Zipi Shperling, Carnegie Mellon U.
- OB: Negative Affectivity, Role Stress, and Work-Family Conflict, Albena Z. Stoeva, Drexel U.; Randy Chiu, Hong Kong Baptist U.; Jeffrey H. Greenhaus, Drexel U.
- OB: Putting Job Insecurity in Context: A Study of Perceived Insecurity in a Downsizing Environment, Brenda A. Lautsch, Simon Fraser U.; Gil A. Preuss, Case Western Reserve U.
- 371. Paper Session: Voice
- 8:30- 10:20 Royal York: Canadian 4
  Facilitator: Frederick Morgeson, Michigan State U.
- OB: <u>Pursuing the Good, the Known, or the Unknown:</u>
  Antecedents of Feedback Seeking Motives, Gary Stark, U. of Minnesota, Duluth; Steven M. Sommer, U. of Nebraska
- SOB: Time, the Impact of Voting, and Majority/Minority Subgroup Membership in a Majority Rule Decision, Kenneth H. Price, U. of Texas; Juliana Durr Lilly, U. of Texas, Arlington
- → OB: The Impact of Repeated Impression Management on Performance Appraisal and Feedback, Denise Daniels, Seattle Pacific U.; Jane George-Falvy, U. of Washington
- Paper Session: Current Theoretical Trends in OCIS
  8:30- 10:20 Royal York: Canadian 5

Facilitator: Carol Stoak Saunders, U. of Oklahoma

- OCIS: The Structuration Theory in IS: Usage Patterns and Methodological Issues, Marlei Pozzebon, McGill U.; Alain Pinsonneault, McGill U.
- Focusing on Dynamic Reorganization of Time,

  Associations, and Concepts, Shaila Maria Miranda, Florida
  Atlantic U.
- CIS: The Virtual Corporation: Empirical Evidences to a Three Dimensional Model, Christian Scholz, U. of Saarland
- Paper Session: New Empirical Directions in OCIS
   8:30- 10:20 Royal York: Canadian 6
   Facilitator: George M. Marakas, Indiana U.
- → OCIS: Does Experience Counteract the Effects of
  Dispositions to Trust and Distrust on Cooperation in
  Project Teams?, John E. Galvin, Florida State U.; D. Harrison
  McKnight, Florida State U.; Manju K. Ahuja, Florida State U.
- OCIS: Intention to Explore Information Technology: An

  Examination of the Effects of Task Environment and

  Differences Across Genders, Jason Bennett Thatcher, Florida
  State U.; Manju K. Ahuja, Florida State U.
- OCIS: Group History, Media, Group Process, and Group

  Outcomes in Computer-Mediated Communication

  Environments: A Process Analysis, Youngjin Yoo, Case

  Western Reserve U.; Elizabeth M. Essex, Case Western Reserve U.
- OCIS: Factors Influencing the Frequency of Information
  Solicitation at Work: The Test of a Theoretical Model,
  Daniel F. Michael, Auburn U., Montgomery; Stanley G. Harris,
  Auburn U.; William F. Giles, Auburn U.
- 374. □→ Paper Session: International, Comparative Perspectives in Learning and Development
- - Richard Weaver, National U.; Iraj Mahdavi, National U.

- MED: The Cost for Negating Theoria in the State of Collective
  Myopia: Distorted Management Education and
  Development behind the Scene of Ethical Bankruptcy in
  Japanese Business, Nobuyuki Chikudate, U. of Southern
  California
- MED: Measuring Emotional Intelligence: The Impact on Management Education, Elizabeth J. Rozell, Southwest Missouri State U.; Charles E. Pettijohn, Southwest Missouri State U.; R. Stephen Parker, Southwest Missouri State U.

### 375. Paper Session: Legal, Institutional, and Arbitration Perspectives on Discrimination

- 8:30- 10:20 Royal York: Canadian 8 Facilitator: Beverly J. DeMarr, Michigan State U.
- GDO: Vicarious Liability in Sexual Harassment Cases: An
  Analysis of the First 53 Motions for Summary Judgment
  Based on the New Affirmative Defense, David Sherwyn,
  Cornell U.; J Bruce Tracey, Cornell U.; Michael Heise, Case
  Western Reserve U.
- GDO: Employer Compliance with Human/Civil Rights

  Legislation: Job Application Forms, Sondra Louise Harcourt,
  Waikato U., New Zealand; Mark Lawrence Harcourt, Waikato U.,
  New Zealand
- **QDO:** The Relationship Between Contextual Factors and Responses to Sexual Harassment: Evidence From Arbitration, Karen L. Middleton, Oklahoma City U.; Margaret A Lucero, U. of Wyoming; Sue Stewart-Belle, Texas A&M U.
- GDO: An Examination of Gender and Occupational Biases in Jurors' Evaluations of Sex Discrimination Claims, Teri Elkins, U. of Houston; James S. Phillips, U. of Houston; Rob Konopaske, U. of Houston
- GDO: The Synthesis of Marginalized Labor and Professional
  Norms in the Rejuvenation of an Institution: A
  Comparative Case Analysis of Farmers' Markets, David
  Deephouse, Louisiana State U.; Joan E. Manley, Louisiana State
  U.; Chris Campany, Baton Rouge Economic and Agricultural
  Development Alliance; Richard McCarthy, Economics Institute

# **376.** Paper Session: **New Directions in Health Care Research: Cognitive Maps, Instrumentation Issues and Managerial Profiling**

- 8:30- 10:20 Royal York: Canadian 9
  Facilitators: Elizabeth Goodrick, Florida Atlantic U.; Christopher Johnson, U. of Florida
- Responses on the SF-36 Health Related Quality of Life
  Instrument, Kathleen H. Wilber, U. of Southern California; Judy
  Yun Yip, U. of Southern California; Robert C. Myrtle, U. of
  Southern California; David Neal Grazman, U. of Southern
  California
- HCM: Health Care Organizational Research: What Does It

  Mean to Us?, Richard M. Shewchuk, U. of Alabama,
  Birmingham; Stephen J. O'Connor, U. of Wisconsin, Milwaukee;
  Myron D. Fottler, U. of Central Florida; Hanh Q. Trinh, U. of
  Wisconsin, Milwaukee
  Published in Conference Proceedings
- **©HCM:** Differences in Management "Profiles" at Public and Privately Owned Homes for the Mentally Retarded, Gila Keinan, Tel-Aviv U.; Ran Lachman, Tel-Aviv U.
- Paper Session: Exploring Consulting Concepts
  8:30-10:20 Royal York: Canadian 10

Facilitator: Aaron J. Nurick, Bentley College

- → MC: Transforming Consulting Knowledge into Business Fads, Bertrand Venard, ESSCA
- ☐ © MC: A New Time: Evaluation is Valued Added in Management Consulting, Marilyn E. Harris, Central Michigan U.; Henri Savall, E.M. Lyon/ISEOR; Marc Bonnet, E.M. Lyon/ISEOR
- MC: The Relationship Between Employee Engagement and Leader Effectivenes: The Mediating Role of Self-Efficacy, Fred Luthans, U. of Nebraska; Suzanne J. Peterson, U. of Nebraska, Lincoln

### 378. Paper Session: Cognitive Foundations of Decision-Making

8:30- 10:20 Royal York: Canadian 11 Facilitators: Colin Eden, U. of Strathclyde; Camille Jackson, U. of Queensland, Australia

□ • MOC: Cheating at Solitaire: Self-deception, Executive Mental Health and Organizational Performance, Reginald A. Litz, U. of Manitoba

**MOC**: Behavioral Option Theory: Foundations and Evidence, Kent Miller, Purdue U.; Zur Shapira, New York U.

**OB**: Attributional Style in Work Settings: Development of a Measure, Blake E. Ashforth, Arizona State U.; Mel Fugate, Arizona State U.

MOC: Evaluation of a Typology of Implicit Theories for Effective Management Decision Making, Bernard Goitein,

MOC: Goals and Risky Choice: Choice Behavior Above a Goal, Scott Allister Jeffrey, U. of Chicago

**©MOC**: Complex or Unitary? A Critique and Empirical Reassessment of the Allinson-Hayes Cognitive Style Index, Gerard Hodgkinson, U. of Leeds; Eugene Sadler-Smith, U. of Plymouth

### 379. Paper Session: Strategies & Tools for Environmental Management

8:30- 10:20 Royal York: Canadian 12 Facilitator: Bruce Paton, U. of California, Santa Cruz

**ONE:** Considering Some Preconditions of Regional Industrial Ecology, Jouni Antero Korhonen, U. of Jyvaskyla

**©ONE**: Strategic Process and Global Sustainability, Stuart L. Hart, U. of North Carolina, Chapel Hill; Mark B. Milstein, U. of North Carolina, Chapel Hill

**ONE:** <u>Different Strokes:</u> <u>Differences in Regulatory Styles and</u> Environmental Strategy in the Canadian and U.S. Energy Sectors, Sanjay Sharma, Saint Mary's U.

**ONE**: Voluntary Agreements for the Environment: Dynamic Capabilities and Transaction Costs, Magali A. Delmas, U. of California, Santa Barbara; Ann Terlaak, U. of California, Santa

**©©**ONE: New Tools for New Times: Using Real Options to Identify Value in Strategies for Sustainable Development, Mark B. Milstein, U. of North Carolina, Chapel Hill; Todd Alessandri, U. of North Carolina, Chapel Hill

**ONE:** Corporate Architectures for Sustainability, Andrew Brent Griffiths, Queensland U. of Technology; Joseph A. Petrick, Wright State U.

### Wednesday 10:40AM

### 380. Paper Session: Complexity, Change, and Vision in the **Entrepreneurial Process**

 10:40- 12:00 Royal York: Canadian 1 Facilitator: Jacqueline N. Hood, U. of New Mexico **ENT:** The Non-Linear Dynamics of Change: A Self-Organization Based Theory of Transitions, Benyamin Bergmann Lichtenstein, U. of Hartford

**ENT:** What Makes the Vision Work? How Entrepreneurs' Motives and Goals Impact Venture Growth, Shelley A. Kirkpatrick, American Institutes for Research; J. Robert Baum, U. of Maryland

**ENT**: Applying Complexity Theory to The Study of Rapid Growth: An Agenda for Future Research, Charlene Linda Nicholls-Nixon, U. of Western Ontario; Niels Billou, U. of Western Ontario

### 381. Paper Session: Entrepreneurs' Behavior

10:40- 12:00 Royal York: Canadian 2

Facilitator: Benson Honig, U. of Haifa

**ENT**: Entrepreneurial Interest of University Students in Singapore, Clement Wang, National U. of Singapore; Poh Kam Wong, National U. of Singapore

ENT: The Domestic Division of Labor and the Effects of Self-Employment on Work/Home Conflicts, Earnings, and Psychological Well Being, Greg S. Hundley, Purdue U.

ENT: A Model of Entrepreneurial Team Performance, Maw-Der Foo, National U. of Singapore

**ENT**: Exit Strategies of Venture Capital-backed Companies in Singapore, Clement Wang, National U. of Singapore; Valerie Y.L. Sim, National U. of Singapore

**ENT**: Perceptions of Female Entrepreneurs: Evidence for the Beneficial Effects of Attributional Augmenting, Robert A. Baron, Rensselaer Polytechnic Institute; Azita Hirsa, Rensselaer Polytechnic Institute; Gideon D. Markman, Rensselaer Polytechnic Institute

### 382. Paper Session: Conflict, Culture and Gender

10:40- 12:00 Royal York: Canadian 3

Facilitator: Deborah L. Kidder, U. of Connecticut

CM: Motivation to Search: Communication, Culture, and Electronic Media, Ashleigh Shelby Rosette, Northwestern U.; Jeanne M. Brett. Northwestern U.: Zoe Barsness. Texas A&M U.: Anne Lytle, Hong Kong U. of Science and Technology

**CM**: Upward Conflict Management Syles by Men and Women Subordinates: Measurement Equivalence of the ROCI-II, Roya Ayman, Illinois Institute of Technology; Scott B. Morris, Illinois Institute of Technology; Karen Korabik, U. of Guelph

CM: Reciprocity Of Information Sharing And Persuasive Behaviors In Same-Culture Negotiations, Wendi L. Adair, Northwestern U.

### 383. Paper Session: Brain Drain, AIDS and **Organizational Outcomes**

10:40- 12:00 Royal York: Canadian 4 Facilitator: Mary A. Gowan, U. of Central Florida

**©HR:** Aids and the Human Resource Managers: The Effects of Individual Differences on Fear of AIDs and Organizational Outcomes, Vivien KG Lim, National U. of Singapore; Geok Leng Loo, National U. of Singapore

**©HR:** Brain Drain in Declining Organizations: Toward a Research Agenda, Zehava Rosenblatt, U. of Haifa; Zachary Sheaffer, U. of Haifa

### 384. Paper Session: Perceptions and Their Implications

10:40- 12:00 Royal York: Canadian 5 Facilitator: William B. Stevenson, Boston College

**OMT**: <u>Institutional Influences in Competitive Fields</u>: <u>The</u> Case of Layoffs, Sheila Taylor Goins, U. of Chicago

OMT: Managerial Ideologies as Rationalizers: The Moderating
Effects of Managerial Ideologies on the Relationship
between Profitability and Downsizing, Kathleen Garrett Rust,
Elmhurst College; William McKinley, Southern Illinois U.,
Carbondale

OMT: From Statistical Quality Control, via Quality Systems to Total Quality Management: The Institutionalization of a New Management Approach, Peter Walgenbach, U. of Erfurt, Germany; Nikolaus Beck, U. of Mannheim, Germany

Domt: Firms, Bureaucracies, Institutions, and Networks,
 James Douglas Orton, U. of Nevada, Las Vegas

### 385. Paper Session: Research Methods - an Overview and Details

• 10:40- 12:00 Royal York: Canadian 6 Facilitator: Jodi S. Goodman, Purdue U.

RM: Meta-Analytic Studies in OB/HRM Research: A Decade in Review (1988 - 1998), Dennis P. Bozeman, U. of Houston; Rob Konopaske, U. of Houston; Brian K. Miller, U. of Houston

RM: Content Analysis of Firms' Web Sites: Methodological
Foundations, Software Solutions, and Implementation
Issues, Vincent J. Duriau, U. of Maryland; Rhonda K. Reger, U. of
Maryland, College Park; Hermann Achidi Ndofor, U. of Maryland,
College Park

RM: An Analysis of the Policy-Capturing Method: Issues and <u>Suggestions</u>, Ronald Jay Karren, U. of Massachusetts; Melissa W. Barringer, U. of Massachusetts

₹RM: Using Item Response Theory to Identify Beta Change over Time in Likert-Scale Job Satisfaction Data, Adam Wesley Meade, U. of Georgia; Janet Elaine Hecht, U. of Georgia; Gary J. Lautenschlager, U. of Georgia; Claudia R. Barroso, U. of Georgia; Garnett S. Stokes, U. of Georgia

# Art and Poetry: Images of a New Time

Program Chair: J. Keith Murnighan, Northwestern U.

	1 logium Chair. 3. Meith Mathighan, 1 volun estern C.		
	Start	tart Division Program	
n	7:00pm	386.Art/Poetry #1 ◆ RY:Ballroom 2	
Su		387.The Village Square ◆ RY:Ballroom 1	
9:00am 388. The Village Square • RY:Ballroom 1		388. The Village Square ◆ RY:Ballroom 1	
W	4:10pm	389.Art/Poetry #2 ◆ RY:Ballroom 2	
es	9:00am	390. The Village Square ◆ RY:Ballroom 1	
T.	3:40pm	391.Art/Poetry #3 ◆ RY:Ballroom 2	
W	9:00am	392. The Village Square ◆ RY:Ballroom 1	

### Sunday 7:00PM

### 386. ∑Images of a New Time, Opening #1

• 7:00- 8:30 Royal York: Ballroom 2

Chair: J Keith Murnighan, Northwestern U.

Seven Haiku to the Research Enterprise, Stephen G. Green, Purdue U.

<u>Island Rock Wall</u>, William Paul Ferris, Western New England College

What Is Time?, Mark P. Kriger, Norwegian School of Management Make it Count, Jeri-Elayne Goosby, Case Western Reserve U.

Seeing Time: Different Forms, Different Places - An

Exhibition of Photography, Chris Poulson, California Polytechnic State U., Pomona

<u>2 Be Continued - A Collaborative Journey in Time</u>, Jane E. Salk, ESSEC, France; Jean-Paul Savignac, Artist

A Clockwork Postmodern, Steven S. Taylor, Boston College

☐ <u>Cransitional Times: A Creative Exploration of Organisational Life</u>, Laura Christine Brearley, RMIT U.

Tidy Lives, faye I. smith, Emporia State U.

<u>Cleaning the Office</u>, Teresa M. Amabile, Harvard U.

<u>Bark Jug</u>, Michelle Amy Lougee, Boston U.; Linda C. Angell, Pennsylvania State U.

<u>Chip</u>, Michelle Amy Lougee, Boston U.; Linda C. Angell, Pennsylvania State U.

The Balancing Act: An Illustration of a Polyrhythmic Workplace, Jeri Ripley King, U. of Missouri

<u>Jion</u>, Pieter Van Houte, GRID; Steven A.Y. Poelmans, IESE, U. of Navarra, Spain.

"Images of a New Time" Expressed in Stained Glass Art
(Using Art to Facilitate the Materialization of Ideas), Nick
Nissley, Antioch U.; Kirk Hummer, St. Ann's Hospital, Columbus,
Ohio

My Neighbor's Porch Light, Robert Harrington, Washington State U.

<u>Making Time in a New Time</u>, Patricia Rowe, U. of Queensland, Australia; Michael D. Bishop, U. of Queensland, Australia

<u>Times on My Mind</u>, Joy E. Beatty, Boston College; John C. Beatty, Diamond Chrome Plating, Inc.

<u>Downsized: Time to Take Huelita's Advice,</u> Ana Sierra Leonard, U. of Cincinnati

Rebuilding Time: Bosnia and Herzegovina, Summer 1999, Eric Martin, State U. of New York, Albany

<u>Transition to a New Time: From Industrial Age to</u>
<u>Information Age</u>, Dennis A. Gioia, Pennsylvania State U.

Antichronism, Rebecca E. Weems, Transylvania U.

Exploring the Dynamic Edge of Knowledge: The Joy and Challenge of Scholarship (Handbuilt Ceramic Sculpture), Karen Bishop, U. of Louisville

Redefining Organizational Identity in the New Millennium,
Joanna Leapheart Newman, U. of Arkansas; John L. Newman, U. of Arkansas

### 387. The Village Square

7:00- 10:00 Royal York: Ballroom 1
Chair: J Keith Murnighan, Northwestern U.

### Monday 9:00AM

### 388. The Village Square

• 9:00- 10:00 Royal York: Ballroom 1 Chair: J Keith Murnighan, Northwestern U.

### Monday 4:10PM

### 389. SImages of a New Time, Opening #2

4:10- 5:20 Royal York: Ballroom 2

Chair: J Keith Murnighan, Northwestern U.

<u>Lumia for a New Time</u>, Fred Collopy, Case Western Reserve U.; Richard J. Boland, Jr., Case Western Reserve U.

<u>Freeing Up: Creating Images of Living in Time</u>, Catherine E. Schwoerer, U. of Kansas

Time as a Signal, Gail H. McKee, Roanoke College

→ Changing Times, Jamie L. Moore, Chase Manhattan Bank

→ <u>Ivory and Avarice</u>, Jamie L. Moore, Chase Manhattan Bank

Time on the Lake, Kelly Strong, Michigan Technological U.

Dancing with Time, Keith James, Colorado State U.

Eternal Horizons, Allen C. Bluedorn, U. of Missouri, Columbia

Evolving Organizational Mindset, Robert W. Keidel, Drexel U.

Man, Special Offer, Denilson Rugsvann, Escola Guignard/UEMG; Luiz Alex Silva Saraiva, U. Federal de Minas Gerais

The Silent Touches of Time, Nancy J. Adler, McGill U.

Time Bill, Carl Ralph Sinclair, Management Consultant

Time is the Soul of the World, Nancy J. Adler, McGill U.

Postmodern Gas, Jim Paul, U. of New Mexico

<u>The Research U. Early Career Blues</u>, Teresa J. Rothausen, U. of St. Thomas

Management of Musical Elements in Time (from Arnold Schoenberg's Madonna in Pierrot Lunaire, Op. 12, 1912)., CheeKong Ho, National U. of Singapore; Chay Hoon Lee.

CheeKong Ho, National U. of Singapore; Chay Hoon Lee, Nanyang Technological U.

Flexibility in Group and Management in DS-2 for 4

<u>Percussionists</u>, CheeKong Ho, National U. of Singapore; Chay Hoon Lee, Nanyang Technological U.

Imagining a New Time: A Fairy Tale, Gail Whiteman, Queen's U.

Patterns of Organized Activity: Ancient Times to Postmodern Times (1st Millennium BCE to 3rd Millennium CE), Dennis A. Gioia, Pennsylvania State U.

Poetic Time, Michel Avital, Case Western Reserve U.

### Tuesday 9:00AM

### 390. The Village Square

9:00- 10:00 Royal York: Ballroom 1
Chair: J Keith Murnighan, Northwestern U.

### Tuesday 3:40PM

### 391. ZImages of a New Time, Opening #3

3:40- 5:00 Royal York: Ballroom 2

Chair: J Keith Murnighan, Northwestern U.

Waters of Time, Cheryl L. Adkins, Louisiana State U.

<u>The Meaning, or Measure, of Time,</u> Debra L. Shapiro, U. of North Carolina, Chapel Hill

<u>It's A New Time</u>, William McKinley, Southern Illinois U., Carbondale

Lost in Time..., Hal B. Gregersen, Brigham Young U.

Alpha or Omega?, Hal B. Gregersen, Brigham Young U.

 $\frac{Ribbons\ of\ Times\ Tied\ in\ (K)nots}{\text{Kentucky U}},\ \mathsf{Gabe\ Buntzman},\ \mathsf{Western}$ 

<u>Timeless Classics: Musings on Freewill and Management,</u>
Sally E. Riad, Victoria U. of Wellington, New Zealand; Sherif Millad,
National Institutes of Health and Safety

On the Hill in Sefad, Jacob Eisenberg, Colorado State U.

<u>Time, Work, and Intimacy: The Psychospiritual</u>
<u>Infrastructure of Organizations</u>, Joel Bruce Bennett, Texas Christian U.

Memory, Time, and Self, Paul James Forte, U. of Rhode Island Management Time, Rado P. Kotorov, Bowling Green State U.

Psyche's Clock: Changing Images of Woman at Work 1, Roz Chattaway, U. of Wollongong, Australia; Michael Zanko, U. of Wollongong, Australia

<u>The Burlington Northern and Santa Fe at the Tehachapi Loop in California 1999</u>, Alexis Downs, U. of Central Oklahoma

The Fullness of Time, Susan Mohammed, Pennsylvania State U.

Images of Time, Paul S. Goodman, Carnegie Mellon U.

<u>Time Gradients</u>, Charmine E. J. Hartel, U. of Queensland, Australia; Gunter Hartel, U. of Queensland, Australia

- → <u>Time. Every Direction</u>, Charmine E. J. Hartel, U. of Queensland, Australia
- Managing With Horse Sense, Grace Ann Rosile, New Mexico State U.

Speeding Snowflakes, Erika L. Ringseis, U. of Calgary

The Challenge of Time, Todd Dewett, Texas A&M U.

### Wednesday 9:00AM

### 392. The Village Square

9:00- 12:00 Royal York: Ballroom 1
Chair: J Keith Murnighan, Northwestern U.

# Business Policy and Strategy Program Chair: Albert A. Cannella Jr., Texas A&M U.

		Professional Development Workshop Chair	ir: Ranjay Gulati, Northwestern U.
	Start	Division Program	Shared Program
	1:00pm		80 SPDW: Global Management and the Science of Time ◆ Off:Ontario Science Centre
a y			81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
Friday	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
Ţ	5:00pm	393.BPS Doctoral Consortium-Friday ◆ SC:Wentworth	
I	6:00pm		35 SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am	394.New Faculty Consortium - Saturday ◆ SC:Conference Room C 395.BPS Doctoral Consortium - Saturday ◆ SC:Wentworth	90. SPDW: CMSW: What's Critical? • RY:Onlario
	8:30am	·	96.SPDW: New Doctoral Students Consortium • RY:Upper Canada
y	9:00am		97.SPDW: Bringing Complexity Theory to Bear ◆ SC:Elgin 98.SPDW: Three Conversations on Org. Knowledge ◆ SC:Ballroom Centre
rda	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario 102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
Saturday	1:00pm		104.SPDW: Quantitative Methods and Complexity Theory ◆ SC:Conference Room E
S	2:30pm		107.SPDW: Case Critique Colloquium ◆ SC:Norfolk 111.SPDW: CMSW: Interpretive Methods for Critical Research ◆ RY:Ontario
			112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	5:30pm		115. SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm 7:30pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada 117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118 SPDW: CMSW Organizational Meeting and Breakfast • RY:Ballroom
ıy	8:00am	396.Design as Pathway to Strat. Innovations ◆ RY:Quebec 397.Strategy and Context-Dependence ◆ RY:Alberta 398.Economic Sociology Meets Strategy ◆ SC:Essex 399.BPS Doctoral Consortium-Sunday ◆ SC:Wentworth	121.SPDW: Strategic E-Business Opportunities ◆ H:McDonald 122.SPDW: CMSW: Critical Research in the Management Journals ◆ RY:Ballroom 123.SPDW: CMSW: Gender, Work, and Employment in Academia ◆
Sunday	8:30am	400. New Faculty Consortium-Sunday ◆ SC:Conference Room C	RY:British Columbia  124.SPDW: Three Conversations Conclusion ◆ SC:Ballroom West
nS	9:00am	401.Case Teaching PDW ◆ RY:York 402.Managing Your Dissertation ◆ RY:Confederation 6	127.SPDW: Organizational Research and Methods • RY:Ontario
	10:00am	403. The Craft of Reviewing • SC:Conference Room E	
	10:30am	Control No. 1 Co	133.SPDW: Practical Insights for E-business Transformations ◆ H:McDonald  134.SPDW: CMSW Planer: Speaker: David Henricold ↑ DV:Pollroom
	8:30am	404.BPS Welcome and Dragnet Movie ◆ H:Tom Thomson	<b>134.</b> SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom <b>175.</b> SHCS: Boundaries in Tech. Industries ◆ SC:Ballroom West
			206.JS: Complexity and Complementarities • SC:Conference Room D&E 269.SIT: Outsourcing • RY:Saskatchewan
	9:00am	405.Boards of Directors ◆ H:Tom Thomson 406.RBV Theory Development ◆ H:Varley 407.Mergers & Acquisitions ◆ H:Casson	
Λ	10:40am	408.Executive Compensation • H:Casson 409.KBV: Change & Innovation • H:Varley 410.Strategic Alliances • H:Tom Thomson	210.JS: HRM and Performance • SC:Civic Ballroom
Monday	12:20pm		181.SHCS: Role of Government ◆ SC:Ballroom East 183.SHCS: Dynamic, Pluralistic Strategy ◆ SC:Ballroom West 219.JS: Commercializing Research ◆ SC:Conference Room D&E 297.IP: Trust, Mergers & Acquisitions ◆ RY:Canadian 1 298.IP: Views: Strategy & Competition ◆ RY:Canadian 3 299.IP: Diverse Views of Corp. Strategy ◆ RY:Canadian 4 300.IP: Business-Level Strategy ◆ RY:Canadian 15
		411.A New Time for BPS ◆ H:Tom Thomson 412.Strategic Decision Making ◆ H:Casson 413.RBV Competitive Advantage ◆ H:Varley	186.SHCS: Firm Globalization & Structure ◆ SC:Ballroom East 188.SHCS: Science-Based Competition ◆ SC:Ballroom West 220.JS: Learning, Knowledge, Performance ◆ SC:Civic Ballroom
	4:10pm	414.Fundamentals of the RBV ◆ H:Tom Thomson 415.Risk Taking ◆ H:Casson 416.International Strategy ◆ H:Varley	189.SHCS: Evolutionary Theory ◆ SC:Ballroom East 191.SHCS: External Knowledge Sourcing ◆ SC:Ballroom West 279.SIT: Ownership Make a Difference? ◆ RY:Saskatchewan
${f I}$	8:30am		229.JS: Board Room Diversity • H:McDonald

Drs		Business Foncy and	Brutegy
		417.CEO Succession • H:Casson	
		418.RBV: Reputation and Innovation ◆ H:Varley 419.Alliances and Governance ◆ H:Tom Thomson	
	10:30am	420.Competing on the Arrow of Time ◆ H:Varley 421.Corporate Governance ◆ H:Casson 422.Diversification ◆ H:Tom Thomson	280.SIT: Cooperating when Competing ◆ RY:New Brunswick 281.SIT: New Institutions:Theory & Econ ◆ RY:Saskatchewan 283.SIT: Organizational Learning ◆ SC:Windsor East
	·	423.RBV: Uniqueness & Imitation ◆ H:Casson	195.SHCS: Intellectual Property • RY:Concert Hall 242.JS: Agent-Based Computational Models • H:McDonald 284.SIT: Ambivalence and Ambiguity • RY:New Brunswick 285.SIT: Electronic Media Effects • SC:Windsor West 286.SIT: Hazards of Political Power • SC:Windsor East 351.IP: Strategic Change, Learning & Context • RY:Canadian 8 352.IP: Div. Perspectives-Firm Growth • RY:Canadian 1 353.IP: Technology and Strategy • RY:Canadian 2 354.IP: Resources and Strategy • RY:Canadian 4
		424.Teaching Strategy ◆ H:Varley 425.Risk Taking and Real Options ◆ H:Tom Thomson 426.KBV: Learning ◆ H:Casson	288.SIT: Inventiveness and Innovation ◆ RY:New Brunswick
	5:30pm	427.BPS Business & Awards ◆ H:Tom Thomson	
	6:30pm	428.BPS Social ◆ H:Tom Thomson	
	8:30am		250 JS: Strategic Use of the Past ◆ H:McDonald 291.SIT: Interorganizational Networks ◆ SC:Windsor West 292.SIT: The Value of Social Capital ◆ SC:Windsor East
Wednesday		429.TMT Processes & Outcomes ◆ H:Tom Thomson 430.Strategy and Competition ◆ H:Casson 431.Firm Boundaries/Contracts ◆ H:Varley	
	10:40am	432.Corporate Governance ◆ H:Casson 433.Control & Reward Systems ◆ H:Tom Thomson 434.KBV & Competitive Advantage ◆ H:Varley	202.SHCS: Knowledge Transfer • SC:Ballroom East 203.SHCS: Embeddedness • SC:Ballroom West 257.JS: Modularity in Organizations • SC:Conference Room D&E 293.SIT: Knowledge: Flows and Absorption • RY:New Brunswick 294.SIT: Architypes and Cognitions • RY:Saskatchewan
	12:20pm	435.Integrating Management and Economics ◆ H:Tom Thomson 436.Making Strategy for a New Time ◆ H:Varley 437.Alliances and Performance ◆ H:Casson	260. JS: Management in Transition Economies ◆ SC:Dominion Ballroom N  263. JS: Compensation Design ◆ SC:Conference Room D&E  264. JS: Competition in the Airline Industry ◆ SC:Civic Ballroom

### Friday 1:00PM

80. □ → SPDW: (IM, MOC, OMT, BPS, OB) Chronos and Kairos: Global Management and the Science of Time

1:00- 8:00 Off Site: Ontario Science Centre

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Doctoral Workshop** 

• 1:00- 6:00 Sheraton Centre: Norfolk

### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

### Friday 5:00PM

### 393. BPS Doctoral Consortium-Friday

• 5:00- 9:00 Sheraton Centre: Wentworth

This runs on Friday, Saturday, and Sunday.

Chairs: Anita McGahan, Harvard U.; Todd Zenger, Washington U.

Panel: Raphael Amit, U. of Pennsylvania; Nicholas Samuel Argyres,
U. of Southern California; Paul Ingram, Columbia U.; William G.

Mitchell, U. of Michigan; Joanne E. Oxley, U. of Michigan; Brian S.

Silverman, Harvard U.; Scott Stern, Massachusetts Institute of

Technology; Edward Zajac, Northwestern U.

### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

#### 394. New Faculty Consortium - Saturday

8:00- 5:00 Sheraton Centre: Conference Room C

Chairs: Thomas Brush, Purdue U.; Akbar Zaheer, U. of Minnesota

Panel: Michael V. Russo, U. of Oregon; Carolyn Y. Woo, U. of Notre

Dame; Jaideep Anand, U. of Michigan; Carlo A. Carnevale-Maffe,

SDA Bocconi Graduate School of Management; Sam Hariharan, U. of

Southern California; Rebecca Henderson, Massachusetts Institute of

Technology; Idalene F. Kesner, Indiana U.; Michael Lubatkin, U. of

Connecticut; Rita Gunther McGrath, Columbia U.

### 395. BPS Doctoral Consortium - Saturday

8:00- 5:00 Sheraton Centre: Wentworth
This runs on Friday, Saturday, and Sunday
Chairs: Anita McGahan, Harvard U.; Todd Zenger, Washington U.
Panel: Raphael Amit, U. of Pennsylvania; Nicholas Samuel Argyres,
U. of Southern California; Paul Ingram, Columbia U.; William G.
Mitchell, U. of Michigan; Joanne E. Oxley, U. of Michigan; Brian S.
Silverman, Harvard U.; Scott Stern, Massachusetts Institute of
Technology; Edward Zajac, Northwestern U.

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

### Saturday 8:30AM

**96.** SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) **New Doctoral Students Consortium** 

• 8:30- 5:00 Royal York: Upper Canada

### Saturday 9:00AM

97. SPDW: (OMT, BPS, TIM, RM) Bringing Complexity Theory to

Bear on Organizations: Work in Progress
• 9:00-12:00 Sheraton Centre: Elgin

98. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge

9:00- 5:00 Sheraton Centre: Ballroom Centre

### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

### Saturday 1:00PM

104. SPDW: (OMT, BPS, TIM, RM) Quantitative Methods for Applying Complexity Theory to Organizations

◆ 1:00- 3:00 Sheraton Centre: Conference Room E

107. SPDW: (BPS, MED) Case Critique Colloquium

1:00- 5:00 Sheraton Centre: Norfolk

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

6:00- 8:00 Royal York: Upper Canada

### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

### 396. □ © Design as a New Pathway to Strategic Innovations and Entrepreneurship: Exploring Research Challenges and Teaching Opportunities

8:00- 12:00 Royal York: Quebec

Organizers: Nirmal Sethia, California State Polytechnic U.; Arvind Bhambri, U. of Southern California

Panel: Richard Buchanan, Carnegie Mellon U.; Gary Cantu, Phor Max Corp; Robert W. Fee, Savannah College of Art and Design; Andrew Hargadon, U. of Florida; Birgit Helene Jevnaker, Norwegian School of Management; Uday Karmarkar, U. of California, Los Angeles; Peter Lawrence, Corporate Design Foundation; David A. Owens, Vanderbilt U.; Patrick Reinmoeller, Japan Advanced Institute of Science & Technology; Jeff Smith, Lunar Design; Phil Swift, Corporate Design Group

### 397. Strategy and Context-Dependence

8:00- 12:00 Royal York: Alberta

Chair: Tarun Khanna, Harvard U.

Organizers: Mauro F. Guillen, U. of Pennsylvania; Witold Jerzy Henisz, U. of Pennsylvania; Bernard Yeung, New York U.

# 398. Economic Sociology Meets Strategy: The Moral Basis of Competition

8:00- 12:00 Sheraton Centre: Essex

This is a continuation of last year's workshop on "Economic Sociology Meets Strategy and Management." Last year, the workshop focused on broad differences between the perspectives of economic sociology, on the one hand, and strategy and the management disciplines, on the other. This year's workshop will focus on the ethical, moral, and normative bases of competition.

Organizer: Marshall W. Meyer, U. of Pennsylvania

Panel: Kim Cameron, Case Western Reserve U.; Amitai Etzioni,
George Washington U.; Andrew H. Van de Ven, U. of Minnesota

### 399. BPS Doctoral Consortium-Sunday

8:00- 12:00 Sheraton Centre: Wentworth
This runs on Friday, Saturday, and Sunday
Chairs: Anita McGahan, Harvard U.; Todd Zenger, Washington U.
Panel: Raphael Amit, U. of Pennsylvania; Nicholas Samuel Argyres,
U. of Southern California; Paul Ingram, Columbia U.; William G.
Mitchell, U. of Michigan; Joanne E. Oxley, U. of Michigan; Brian S.
Silverman, Harvard U.; Scott Stern, Massachusetts Institute of
Technology: Edward Zajac, Northwestern U.

### 400. New Faculty Consortium-Sunday

8:00- 12:00 Sheraton Centre: Conference Room C
This runs on Saturday and Sunday.

Chairs: Akbar Zaheer, U. of Minnesota; Thomas Brush, Purdue U. Panel: Jaideep Anand, U. of Michigan; Carlo A. Carnevale-Maffe, SDA Bocconi Graduate School of Management; Sam Hariharan, U. of Southern California; Rebecca Henderson, Massachusetts Institute of Technology; Idalene F. Kesner, Indiana U.; Michael Lubatkin, U. of Connecticut; Rita Gunther McGrath, Columbia U.; Michael V. Russo, U. of Oregon; Carolyn Y. Woo, U. of Notre Dame

# **121.** © SPDW: (BPS, OCIS) E-Business Opportunities: Implications for Strategy, Policy, and Change Management

8:00- 10:00 Hilton: McDonald

**122.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Critical Research in the** 

Management Journals: Problems and Prospects

• 8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

### Sunday 8:30AM

124. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge -- Conclusion

8:30- 9:30 Sheraton Centre: Ballroom West

127. 

SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not
The Same: A Workshop on Temporal Questions in
Organizational Research and Methods for Studying Them

◆ 8:30- 12:00 Royal York: Ontario

### Sunday 9:00AM

# **401.** Case Teaching Professional Development Workshop

• 9:00- 12:00 Royal York: York

Organizer: Jay Dial, Case Western Reserve U.

Panel: Brian R. Golden, U. of Western Ontario; Neil Jones, U. of Western Ontario

### **402.** Managing Your Dissertation

9:00- 12:00 Royal York: Confederation 6
Organizer: Maurizio Zollo, INSEAD

Panel: Witold Jerzy Henisz, U. of Pennsylvania; Constance R. James, Pepperdine U.; Harbir Singh, U. of Pennsylvania; Edward Zajac, Northwestern U.; Udo Zander, Stockholm School of Economics

### Sunday 10:00AM

### 403. The Craft of Reviewing

◆ 10:00- 12:00 Sheraton Centre: Conference Room E Organizers: Barbara A. Ribbens, Western Illinois U.; Hettie A. Richardson, U. of Georgia

Panel: Allen C. Amason, U. of Georgia; David Chan Chintuong, National U. of Singapore; Thomas W. Lee, U. of Washington; Thomas W. Lee, U. of Washington; Linn Van Dyne, Michigan State U.

### Sunday 10:30AM

**133. ©**SPDW: (BPS, OCIS) **E-Business Challenges: Insights** from Practice

• 10:30- 12:00 Hilton: McDonald

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

### Monday 8:30AM

# 404. BPS Division Welcome and Movie - DRAGNET: The Story of BPS 2000

• 8:30- 9:00 Hilton: Tom Thomson

175. SHCS: (BPS, OMT, TIM) Firm Boundaries in Technology-Based Industries

• 8:30- 10:20 Sheraton Centre: Ballroom West

# 206. JS: (OMT, BPS, TIM) Complexity and Complementarities: Differences and Similarities. An Organizational Perspective on the Effects of Interactions

8:30- 10:20 Sheraton Centre: Conference Room D&E

# 269. SIT: Outsourcing and Human Resources Management

• 8:30- 10:20 Royal York: Saskatchewan

### Monday 9:00AM

# **405.** Paper Session: Corporate Governance: Boards of Directors

• 9:00- 10:20 Hilton: Tom Thomson

Chair: Karin Jonnergard, Lund U.

Signaling Firm Value Through Board Structure: An

Investigation of Initial Public Offerings, S. Trevis Certo,
Indiana U.; Catherine M. Daily, Indiana U.; Dan R. Dalton, Indiana

Outside Directors With a Stake: Evidence of Beneficial Effects on Subsequent Firm Performance, Donald C. Hambrick, Columbia U.; Eric M. Jackson, Columbia U.

A New Look at Board Processes: A Model of the
 Intervening Activities and Exchange Context in the
 Boardroom, Holly H. Brower, Purdue U.; David Schoorman,
 Purdue U.

Exploring the Theoretical Links Between Social Capital,

Board Roles and Firm Performance, Gavin John Nicholson, U.
of Queensland, Australia; Geoffrey Kiel, U. of Queensland,
Australia; Malcolm Alexander, Griffith U.

Discussant: Amy J. Hillman, U. of Western Ontario

# **406.** Paper Session: The Resource-Based View: Theory Development

• 9:00- 10:20 Hilton: Varley

Chair: John A. Mathews, Macquarie U.

Organizational Social Capital and Theories of Competitive

Advantage: The Positional View, Douglas Y. Park, Hong Kong
U. of Science and Technology

A General Theory of Rent Creation, Richard Makadok, Emory U.
Published in Conference Proceedings

Business Excellence and the Acquisition of Social

<u>Competence</u>, Alfred Marcus, U. of Minnesota; Marc H. Anderson, U. of Minnesota; Brian Spielmann, Garuda Resource Group, Inc.

<u>Dynamic Capabilities and Schumpeterian Rents: A Postscript</u>
<u>to the Resource-Based View</u>, Sendil K. Ethiraj, U. of
<u>Pennsylvania; Gino Cattani, U. of Pennsylvania</u>
<u>Discussant: Michael J. Leiblein, Ohio State U.</u>

### **407.** Paper Session: Mergers and Acquisitions

9:00- 10:20 Hilton: Casson

Chair: Margaret A. McFadyen, Texas A&M U.

Rethinking M&A for the High Technology Context, Phanish Puranam, U. of Pennsylvania; Harbir Singh, U. of Pennsylvania The Role of Knowledge-Based Resources in Acquisition

Valuation and Performance: Evidence from the Health

Care Industry, Todd Alessandri, U. of North Carolina, Chapel Hill;
Anne Ilinitch, U. of North Carolina, Chapel Hill; Linda McDaniel, U. of North Carolina, Chapel Hill; Richard A. Bettis, U. of North

Merger and Acquisition Strategies in the US Software Industry, Daniel Rodriguez, Emory U.

Doomed to Fail: Context and Process Effects on Merger Longevity, Virgil O. Smith, Biola U.; Kimberly B. Boal, Texas Tech U.

Discussant: Gautam Ahuja, U. of Texas, Austin

Carolina

### Monday 10:40AM

### 408. Paper Session: Executive Compensation

• 10:40- 12:00 Hilton: Casson

Chair: Urs Daellenbach, Victoria U. of Wellington, New Zealand

- Linking Top Executive Pay, Cognition and Strategic Change: A Study of Deregulated Firms, Theresa S. Cho, Rutgers U.
- <u>OIncentive Compensation and Firm R&D Intensity: An</u> Empirical Test of the Principal Agent Model, Daniel Rodriguez, Emory U.
- Managerial Incentives and Research and Development Intensity: The Moderating Effect of Firm Growth Potential, Jean McGuire, Concordia U.
- Executive Stock Option Repricing: A Symptom of Managerial Opportunism or a Value Enhancing Strategy?. Christopher M. Cassidy, Texas A&M U.; Asghar Zardkoohi, Texas

Discussant: Wm Gerard Sanders, Brigham Young U.

### 409. Paper Session: The Knowledge-Based View: Organizational Change and Innovation

• 10:40- 12:00 Hilton: Varley

Chair: Carl Bronn, Agricultural U. of Norway

Search for Greener Pastures: The Effects of Performance and Organizational Structure on Entrepreneurial Search, Jeffery W. Bernicke, U. of Michigan

- All Change is Not Created Equal: When a Firm Decides to Use a Flexible Investment Strategy, Karen L. Belanger,
- How Companies Begin Innovating , Robert Chapman Wood, Boston U.; Kenneth J. Hatten, Boston U.; Peter J. Williamson, **INSEAD**

International Market Diversity and Organizational Experience as Buffers Against the Dark Side of Organizational Change: Which Matters More?, Yangmin Kim, Texas A&M U.; David W. Loree, U. of Western Ontario; Eui Jeong, Texas A&M U. Discussant: Raymond Van Wijk, Erasmus U.

### 410. Paper Session: Strategic Alliances: Partner Characteristics and Alliance Formation

10:40- 12:00 Hilton: Tom Thomson Chair: Manuel Becerra, Instituto De Empresa

Formation of R&D Consortia: Industry and Company

Effects, Mariko Sakakibara, U. of California, Los Angeles

Is It Better to Be Talented, Popular, or Nice? The Role of Experiential and Non-Experiential Information

Interorganizational Partner Selection, Stan Xiao Li, U. of Toronto; Timothy J. Rowley, U. of Toronto **Published in Conference Proceedings** 

Ties that Bind Business Groups: Evidence from Chile, Tarun Khanna, Harvard U.; Jan W. Rivkin, Harvard U.

→ Effect of Strategic Alliances on Partner Firms' Productivity, Pricing, and Profitability, Tae H. Oum, U. of British Columbia; Jong-Hun Park, City U. of Hong Kong; Kwangsoo Kim, City U. of Hong Kong; Chunyan Yu, U. of British Columbia Discussant: Klaus T. Uhlenbruck, Texas A&M U.

### Performance

10:40- 12:00 Sheraton Centre: Civic Ballroom

### Monday 12:20PM

181. → SHCS: (IM, BPS, OMT) Toward an Understanding of the Role of Government in Strategy and Organization

- 12:20- 2:10 Sheraton Centre: Ballroom East
- 183. SHCS: (HCM, BPS) Strategy as Dynamic and Pluralistic
  - 12:20- 2:10 Sheraton Centre: Ballroom West

### 219. JS: (TIM, BPS) The Shifting Landscape for Commercializing Research

- 12:20- 2:10 Sheraton Centre: Conference Room D&E
- 297. IP: Trust, Mergers, and Acquisitions
  - 12:20- 2:10 Royal York: Canadian 1
- 298. IP: Dynamic Views of Strategy and Competition 12:20- 2:10 Royal York: Canadian 3
- 299. IP: Diverse Views of Corporate Strategy
  - 12:20- 2:10 Royal York: Canadian 4

### 300. IP: Business-Level Strategy

12:20- 2:10 Royal York: Canadian 15

### Monday 2:30PM

### 411. Theme: A New Time for BPS: Celebrating the Past and Looking to the Future

2:30- 3:50 Hilton: Tom Thomson

Organizers: Dawn Harris, Loyola U., Chicago; Constance E. Helfat, Dartmouth College

Yesterday, Today, and Tomorrow: Reflections of a BPS Time Traveler, Irene M. Duhaime, Georgia State U.

Strategic Flexibility and the Internet: The New Shape of Vertical Relations, Kathryn Rudie Harrigan, Columbia U.

Strategy: Paradigms for All Seasons?, Cynthia Montgomery, Harvard U.

The Rhythms of an Academic Career: A Twenty Year Perspective, Carolyn Y. Woo, U. of Notre Dame

### 412. Paper Session: Strategic Decision Making

2:30- 3:50 Hilton: Casson

Chair: Beverly B. Tyler, North Carolina State U.

→ Strategic Decision Making: Opportunities for Research, Martha Mador, Kingston U.

Strategic Decision Making and Performance: Decision

Process and Environmental Effects, George C. Mueller, U. of Wisconsin, Milwaukee; Mark A. Mone, U. of Wisconsin, Milwaukee; Vincent L. Barker III, U. of Wisconsin, Milwaukee **Published in Conference Proceedings** 

- Strategic Decision Change: Process and Timing, Katsuhiko Shimizu, Texas A&M U.
- Strategic Decision-Making Processes: Moving Beyond Painful Trade-offs, Michael A. Roberto, Harvard U. Published in Conference Proceedings

Discussant: Susan Martin Houghton, Georgia State U.

### 413. Paper Session: The Resource-Based View:

Competitive Advantage 2:30- 3:50 Hilton: Varley

Chair: Linda F. Edelman, U. of Warwick

©Competitive Advantage from Intellectual Capital: The Case of Cholesterol Ethical Drugs, Allan Afuah, U. of Michigan

An Examination of Resource-Based, Strategic Group, and Industry Influences on Firm Performance Using

Hierarchical Linear Modeling, Jeremy Collin Short, Portland State U.; Timothy B. Palmer, Western Michigan U.; David J. Ketchen, Florida State U.

Sustainable Competitive Advantage Through Information Technology, Steven C. Michael, U. of Illinois, Urbana-Champaign

Floor Plans: Royal York: E1 - E2, Sheraton Centre: E3 - E4, Hilton: E5, Surrounding Area: E6

<u>Perspectives of Competitive Advantage</u>, Joel Ryman, U. of North Carolina, Wilmington; William Q. Judge, U. of Tennessee *Discussant:* Mary M. Crossan, U. of Western Ontario

186. → SHCS: (OMT, BPS, IM) Financial Globalization and Social Structure: How Organizations Adapt to Socio-Political Changes

2:30- 3:50 Sheraton Centre: Ballroom East

188. SHCS: (BPS, TIM) Managing Under Science-Based Competition

2:30- 3:50 Sheraton Centre: Ballroom West

220. JS: (BPS, TIM) Research on Technological Learning, Knowledge Management, and Corporate Performance: Perspectives from Strategy, Organization Theory, and Management of Technology

2:30- 3:50 Sheraton Centre: Civic Ballroom

### Monday 4:10PM

# 414. Symposium: Why Resources? Examining the Fundamentals of the Resource-Based View

• 4:10- 5:30 Hilton: Tom Thomson

 $\textit{Chairs}\colon \mathsf{David}\:\mathsf{Hoopes},\:\mathsf{Southern}\:\mathsf{Methodist}\:\mathsf{U}.;\:\mathsf{Tammy}\:\mathsf{L}.\:\mathsf{Madsen},\:\mathsf{Santa}\:\mathsf{Clara}\:\mathsf{U}.$ 

Note On Implementation Phases In Flow Manufacturing for Multiple Plants in a Diversified Company, Thomas Brush, Purdue U.; Catherine Maritan, State U. of New York, Buffalo

On the Strategic Accumulation of Intangible Assets, Anne Marie Knott, U. of Pennsylvania; David J. Bryce, U. of Pennsylvania

Managerial Cognition, Rivalry, and Firm Performance, Doug Johnson, U. of Illinois/Purdue U.; David Hoopes, Southern Methodist U.

Discussant: Philip C. Anderson, Dartmouth College

# 415. Paper Session: Risk Taking: Managerial and Behavioral Approaches

◆ 4:10- 5:30 Hilton: Casson

Chair: Shawn M. Lofstrom, U. of Maryland

CEO Characteristics and Firm R&D Spending, Vincent L.

Barker III, U. of Wisconsin, Milwaukee; George C. Mueller, U. of Wisconsin, Milwaukee

- A Behavioral Model of Decision Making: The Contingent Relationship Between Risk and Return, Ananda Mukherji, Texas A&M International U.
- → <u>Understanding Managerial Risk Taking: An Empirical</u>
  Analysis, Martin Larraza-Kintana, U. Publica de Navarra
- The Commitment Dilemma: Managerial Strategic Choice between Asset Specificity and Flexibility, Dante Di Gregorio, U. of Maryland

Discussant: Gerry M. McNamara, Michigan State U.

### **416.** → Paper Session: **International Strategy**

4:10- 5:30 Hilton: Varley

Chair: Dong-Sung Cho, Seoul National U.

→ Legitimacy and Mortality in Overseas Subsidiaries: A Longitudinal Analysis of Japanese Foreign Direct Investment, Charles Dhanaraj, Indiana U.; Paul W. Beamish, U. of Western Ontario

Food Multinational Enterprise Investment Strategies: An
Option Theory Approach, Felipe Ravara, Nova U. of Lisbon;
Roberto Vassolo, Purdue U.; John Connor, Purdue U.

- © Fungibility of Firm Capabilities and the Build-or-Buy Decision, Jaideep Anand, U. of Michigan
- → The Influence of National Context on Firm Innovation <u>Strategy and Performance</u>, Brent B. Allred, College of William & Mary

Discussant: Augustine A. Lado, Cleveland State U.

189. □ © SHCS: (BPS, ENT, OMT) Evolutionary Theory in Management and Organization Theory at the Beginning of a New Millennium: A Symposium on the State of the Art and Opportunities for Future Research

4:10- 6:00 Sheraton Centre: Ballroom East

191. → SHCS: (BPS, TIM, IM) Modes of External Knowledge Sourcing

4:10- 5:20 Sheraton Centre: Ballroom West

### 279. SIT: Does Ownership Make a Difference?

4:10- 5:30 Royal York: Saskatchewan

### Tuesday 8:30AM

# 229. ⊕→JS:(BPS, GDO, IM) Board Room Diversity: The Case of Women Directors

8:30- 10:10 Hilton: McDonald

### Tuesday 8:40AM

# **417.** Paper Session: **CEO Succession: Causes and Consequences**

• 8:40- 10:10 Hilton: Casson

Chair: Pedro Ortin-Angel, U. Autónoma de Barcelona.

©CEO Dynamism and Post-Succession Strategic Change: Moderating Effects of Industry Characteristics, Deepak K. Datta, U. of Kansas; Nandini Rajagopalan, U. of Southern California; Yan Zhang, U. of Southern California

How New CEOs Lead: The Interaction of Power and Job Preview Experience in Predicting Corporate Strategic Refocusing, Gregory A. Bigley, U. of Cincinnati; Margarethe F. Wiersema, U. of California, Irvine

Revisiting the Performance Consequences of CEO
Succession: The Impacts of Successor Type, PostSuccession Senior Executive Turnover, and Departing
CEO Tenure, Wei Shen, Rutgers U.

Political Dynamics within Corporate Upper Echelons and
Their Impacts on Contender versus Outsider Succession,
Wei Shen, Rutgers U.

Published in Conference Proceedings Discussant: Andrew Ward, Emory U.

# **418.** Paper Session: **The Resource-Based View: Reputation, Innovation, and Entrepreneurship**

• 8:40- 10:10 Hilton: Varley

Chair: Colin Campbell-Hunt, Victoria U.

Entrepreneurship and the Development of Competitive Advantage, Terence T. Rock, U. of Calgary

- Reputation Building and Firm Performance: An Empirical Analysis of the Top-50 Pure Internet Firms, Suresh B. Kotha, U. of Washington; Shivaram Rajgopal, U. of Washington; Violina Rindova, U. of Washington
- <u>The Dynamics of Product Innovation and Firm</u>
  <u>Competences</u>, Erwin Danneels, Worcester Polytechnic Institute
  Published in Conference Proceedings

Reputation and Sustained Superior Financial Performance,
Peter W. Roberts, Carnegie Mellon U.; Grahame R. Dowling, U. of
New South Wales, Australia

### **Published in Conference Proceedings**

Discussant: Richard Makadok, Emory U.

### 419. Paper Session: Strategic Alliances: Governance Issues

• 8:40- 10:10 Hilton: Tom Thomson *Chair:* Cristina Boari, U. of Bologna, Italy

<u>Self-Enforcing Versus Enforceable Agreements and Their</u> Effects on Supplier Performance, Raji G. Srinivasan,

Cleveland State U.; Thomas Brush, Purdue U.

A Theory of Interaction Costs and Hybrid Governance <u>Failure</u>, Steven White, Chinese U. of Hong Kong; Kentaro Nobeoka, Kobe U.; Shin'ichi Ishii, Osaka U. of Commerce

Competition Between Alliance Blocks: The Case of the RISC-Microprocessor Technology, Wim Vanhaverbeke, Maastricht U.; Niels George Noorderhaven, Tilburg U.

Creating and Protecting Resources: Formation and
Governance of Scale and Link Alliances between
Competitors, William G. Mitchell, U. of Michigan; Pierre
Dussauge, HEC Management School; Bernard Garrette, HEC
Management School

Discussant: Melissa A. Schilling, Boston U.

### Tuesday 10:30AM

**420. Symposium:** Competing on the Arrow of Time

• 10:30- 11:50 Hilton: Varley

Chair: Colin Campbell-Hunt, Victoria U.

The Bow that Shot the Arrow of Time: Technology as the Source of Competitive Discontinuity, Sally Davenport, Victoria U. of Wellington, New Zealand

<u>Time and Coherence in Strategic Resource Accumulation,</u> Colin Campbell-Hunt, Victoria U.

<u>The Arrow of Time: An Operations Management Perspective,</u> Lawrence M. Corbett, Victoria U. of Wellington, New Zealand

A Lifetime to Build, A Moment to Lose: Employment

Relations as a Source of Advantage, Pat Walsh, Victoria U. of Wellington, New Zealand

National Culture as Competitive Advantage and the Arrow of Time: A Systems Perspective on the Role of Knowledge in Managing the Organisation-Environment Interface, Deborah Jones, Victoria U. of Wellington, New Zealand; John Brocklesby, Victoria U. of Wellington, New Zealand

# **421.** Paper Session: Corporate Governance: The Effects of Ownership Structure and Boards of Directors

• 10:30- 11:50 Hilton: Casson Chair: Simon Peck, City U., London

<u>The Impact of Family Ownership on Performance In Public</u>
<u>Corporations: A Study of the U.S. Fortune 500, 1982-1994</u>, David L. Kang, Harvard U.

- The Impact of Board Vigilance on Top Management Team Conflict, Ann K. Buchholtz, U. of Georgia; Matthew A. Rutherford, U. of Georgia
- → The Value of Good Governance: Board Reputation Effects on Shareholder Wealth, Jonathan Johnson, U. of Arkansas; Dan R. Dalton, Indiana U.; Catherine M. Daily, Indiana U.; Alan E. Ellstrand, California State U., Long Beach

Do Pfeffer's (1972) Findings on the Service Role of Boards of

Directors Generalize Across Contexts and Analytical

Techniques? The Case of Dutch Boards of Directors, Erwin
H.M. van Gulik, Erasmus U.; Eric R. Gedajlovic, Erasmus U.;

Gregory F. Maassen, Erasmus U.; Frans A. J. Van Den Bosch,

Erasmus U.; Henk W. Volberda, Erasmus U.

Discussant: Parthiban David, U. of Notre Dame

**422.** Paper Session: Corporate Strategy: Diversification

• 10:30- 11:50 Hilton: Tom Thomson

Chair: Hao Ma, Bryant College

Determinants of Diversification in an Emerging Economy:

How Unique is the Resource-Diversification Link?, Ishtiaq
P. Mahmood, National U. of Singapore

<u>Unraveling the Related Diversification Performance Paradox:</u>
<u>A Crucial Role for Managerial Policies in Resource</u>
<u>Sharing</u>, Shayne Gary, London Business School

Does Diversification Cause the 'Diversification Discount'?, Belen Villalonga, U. of California, Los Angeles

→ Relatedness and Firm Performance in European Firms: A
Comparison between Related Entropy and Resource-Based
Relatedness, Georg Szeless, U. of Saint Gallen; Margarethe F.
Wiersema, U. of California, Irvine; Guenter Mueller-Stewens, U. of Saint Gallen

Discussant: Irene M. Duhaime, Georgia State U.

### **280.** SIT: Cooperating when Competing

10:30- 11:50 Royal York: New Brunswick

### 281. SIT: New Institutional Understandings: Theory and Economics

10:30- 11:50 Royal York: Saskatchewan

### 283. SIT: Facilitating Organizational Learning

10:30- 11:50 Sheraton Centre: Windsor East

### Tuesday 2:00PM

# **423.** Paper Session: The Resource-Based View: Uniqueness and Imitation in Strategy

2:00- 3:20 Hilton: Casson

Chair: Jay J. Janney, Ball State U.

Signal Victories: Should Firms Emulate Their Own or Their Rival's Most Successful Products?, Danny Miller, Ecole des Hautes Etudes Commerciales; Jamal Shamsie, U. of California, Los Angeles; Xavier Martin, New York U.

A Threatening Continuum: Internal and External Influences on Threats from Imitation and Substitution within the Resource-Based View of the Firm, Jay J. Janney, Ball State U.; Gregory G. Dess, U. of Kentucky Discussant: Susan K. McEvily, U. of Pittsburgh

# 195. SHCS: (BPS, TIM) Strategic Management of Intellectual Property

2:00- 3:20 Royal York: Concert Hall

**242.** □JS: (RM, BPS, OMT) **Agent-Based Computational** Models: Why They Are Important! What They Are! Making Them Better! Connecting Them to Reality!

• 2:00- 3:40 Hilton: McDonald

### 284. SIT: Legitimating Ambivalence and Ambiguity

2:00- 3:20 Royal York: New Brunswick

### 285. SIT: Effects of Electronic Media on Strategy and Individuals

2:00- 3:20 Sheraton Centre: Windsor West

### 286. → SIT: Hazards of Political Power

2:00- 3:20 Sheraton Centre: Windsor East

### **351.** IP: Strategic Change, Learning, and Context

• 2:00- 3:20 Royal York: Canadian 8

### 352. IP: Diverse Perspectives on Firm Growth

2:00- 3:20 Royal York: Canadian 1

### 353. IP: Technology and Strategy

2:00- 3:20 Royal York: Canadian 2

### 354. IP: Resources and Strategy

2:00- 3:20 Royal York: Canadian 4

### Tuesday 3:40PM

**424.** Division: From the Tried and True to the Very New: Sharing Expertise in Teaching Strategic Management

• 3:40- 5:00 Hilton: Varley

Organizers: Sylvia Sloan Black, U. of North Carolina, Chapel Hill; Ann K. Buchholtz, U. of Georgia; Marta Geletkanycz, Boston College; Dawn Harris, Loyola U., Chicago

<u>Teaching Strategy Over the Web: How and When it Works</u>
<u>and What Are the Costs and Benefits</u>, Allen C. Amason, U. of
<u>Georgia</u>

<u>Case Development and the Paper Case in an Electronic</u> <u>World</u>, Steve Gove, Arizona State U.

Advice from BPS Teaching Award Experts, Arnold C. Cooper, Purdue U.; David B. Jemison, U. of Texas, Austin

### 425. Paper Session: Risk Taking and Real Options

• 3:40- 5:00 Hilton: Tom Thomson

Chair: Ananda Mukherji, Texas A&M International U.

The Evolution of Risk and Return: Modeling the Temporal
Unfolding of Gains and Losses, Andrew D. Henderson, U. of
Texas, Austin; Mary J. Benner, Columbia U.
Published in Conference Proceedings

Business Risk, Risk Management, and a Rationale for

<u>Unrelated Diversification</u>, Heli Wang, Ohio State U.; Jay B.
Barney, Ohio State U.

<u>Temporary Employees as Real Options</u>, Timothy B. Folta, Purdue U.; David A. Foote, Middle Tennessee State U.

<u>Using Real Options to Create Value in Risky Projects: Levers</u>
<u>for Organization Renewal</u>, Charles Baden-Fuller, City U.,
London; Alison Dean, U. of Kent, Canterbury; Peter McNamara,
City U., London

Discussant: Philip Bromiley, U. of Minnesota

# **426.** Paper Session: **The Knowledge-Based View: Organizational Learning and Knowledge Transfer**

• 3:40- 5:00 Hilton: Casson

Chair: Norman T. Sheehan, Norwegian School of Management
Human Capital and Competitive Advantage through Learning
by Doing: Effective Use of Strategic Resources, Nile W.
Hatch, U. of Illinois

<u>Strategic Leadership and Organizational Learning</u>, Dusya Vera, U. of Western Ontario

A Dynamic Model of Knowledge Transfer and Firm Retention, Tammy L. Madsen, Santa Clara U.; Elaine M. Mosakowski, Purdue U.; Srilata Zaheer, U. of Minnesota

Strategic Renewal as Improvisation: Reconciling the <u>Tension Between Exploration and Exploitation</u>, Mary M. Crossan, U. of Western Ontario; David K. Hurst, U. of Western Ontario.

Discussant: Eleanor O'Higgins, U. College, Dublin

### 288. SIT: Inventiveness and Innovation

3:40- 5:20 Royal York: New Brunswick

### Tuesday 5:30PM

427. Meeting: BPS Business Meeting and Awards

Ceremony

5:30- 6:30 Hilton: Tom Thomson

### Tuesday 6:30PM

428. BPS Social

6:30- 7:30 Hilton: Tom Thomson

### Wednesday 8:30AM

250. SJS: (MOC, BPS, OMT) The Strategic Use of the Past for the Present and Future: Organizational History and Changes in Image, Identity, & Reputation

• 8:30- 10:20 Hilton: McDonald

291. SIT: Interorganizational Networks

8:30- 10:20 Sheraton Centre: Windsor West

292. SIT: The Value of Social Capital

8:30- 10:20 Sheraton Centre: Windsor East

### Wednesday 8:40AM

# **429.** Paper Session: **Top Management Teams: Process** and **Organizational Outcomes**

• 8:40- 10:20 Hilton: Tom Thomson

Chair: Nandini Sethumadhavan, Indian Institute of Management, Calcutta, India

The Effects of Top Executive Team Composition and
Attention on Strategic Change Following an
Environmental Shift, Theresa S. Cho, Rutgers U.

Do Top Management Teams Matter? The Relationship of
Financial Resources to CEO Power Sharing, Hettie A.
Richardson, U. of Georgia; Allen C. Amason, U. of Georgia; Ann K.
Buchholtz, U. of Georgia; Joseph G. Gerard, U. of Georgia

Bridging Resource-Based and Upper-Echelons Perspectives:

An Empirical Examination of Effects of Top Management
on R&D Strategy and Firm Performance of IPO Firms,
Yasemin Y. Kor, U. of Illinois, Urbana-Champaign

Interdependence Within Top Management Groups, Donald
 Hambrick, Columbia U.; Phyllis Anne Siegel, Rutgers U.
 Discussant: Chamu Sundaramurthy, U. of Cincinnati

### 430. Paper Session: Strategy and Competition

8:40- 10:20 Hilton: Casson

Chair: Kulwant Singh, National U. of Singapore

Market Share Race of Multi-Unit Firms: Establishing the
Linkage between Hypercompetitive Strategic Actions and
Firm Performance, Stan Xiao Li, U. of Toronto; You-Ta Chuang,
U. of Toronto

The Effects of Competencies, Information Asymmetry, and Competitive Positioning on the Performance of Service Firms: A Contingency Approach, Bruce Skaggs, U. of Kentucky; Charles C. Snow, Pennsylvania State U.

A Demand-based View of Technology Strategy, Ron Adner, INSEAD

Discussant: Joseph T. Mahoney, U. of Illinois, Urbana-Champaign

# **431.** Paper Session: Firm Boundaries and Interfirm Contractual Arrangements

• 8:40- 10:20 Hilton: Varley

Chair: Anna Maj Stafsudd, Lund U.

<u>Commercializing Innovations in Systems Products Industries:</u>
<u>A Comparative Contractual Perspective</u>, Deepak Somaya, U. of California, Berkeley; David J. Teece, U. of California, Berkeley

Substitutes or Complements? Exploring the Relationship between Formal Contracts and Relational Governance, Laura Poppo, Virginia Polytechnic Institute and State U.; Todd Zenger, Washington U.

Contractual Agreements and Outsourcing: A Modified
Transaction-Cost Analysis, Jerome Barthelemy, ESCNA;
Bertrand V. Quelin, HEC Management School

• An Empirical Examination of Transaction- and Firm-Level Influences on the Vertical Boundaries of the Firm, Michael J. Leiblein, Ohio State U.; Doug J. Miller, Ohio State U. Discussant: Donald E. Hatfield, Virginia Polytechnic Institute and State U.

### Wednesday 10:40AM

# 432. Paper Session: Corporate Governance: Incentives, Ties, and Organizational Outcomes

 10:40- 12:00 Hilton: Casson Chair: Rosario Faraci, U. of Catania

∑To File or Not to File? Systemic Incentives, Corporate
Control, and the Timing of the Bankruptcy Decision,
William J. Donoher, Valdosta State U.

**Published in Conference Proceedings** 

<u>The Effects of IPO Team Ties on Investment Bank Affiliation</u>
<u>and IPO Success</u>, Monica C. Higgins, Harvard U.; Ranjay Gulati,
Northwestern U.

The Role of Institutional Investors in the Governance of

Firms: A Test of Competing Power and Agency Models,
Stephen Bowden, U. of Waikato, New Zealand

The Effect of Institutional Investors on Corporate

Restructuring, Parthiban David, U. of Notre Dame; Rahul Kochhar, Purdue U.; Michael A. Hitt, Texas A&M U. Discussant: Ann K. Buchholtz, U. of Georgia

# 433. Paper Session: Strategic Control and Reward Systems

• 10:40- 12:00 Hilton: Tom Thomson Chair: Aswin A.C.J. van Oijen, Tilburg U.

© Standardized versus Differentiated Management Control
Styles in Multibusiness Firms, Wenyi Chu, National Taiwan U.

Evidence of the Strategic Use of Debt From a Sample of Italian Firms, Claudio A. Piga, U. of Nottingham

Corporate Strategy and Structure as Contingencies for <u>Division Managers' Compensation</u>, Jaume Franquesa, Western Michigan U.

Pay Equity and Corporate Performance, Jaume Franquesa, Western Michigan U.; K. C. O'Shaughnessy, Western Michigan U. Discussant: Jaideep Anand, U. of Michigan

# **434.** Paper Session: **The Knowledge-Based View and Competitive Advantage**

• 10:40- 12:00 Hilton: Varley

Chair: Michel Claessens, Nantes School of Management

<u>Absorptive Capacity: A Review and Reconceptualization,</u>

Shaker A. Zahra, Georgia State U.; Gerard George, Syracuse U.

Published in Conference Proceedings

<u>Knowledge Clusters and Competitive Advantage in Global Industries</u>, Stephen B. Tallman, U. of Utah; Mark Jenkins, Cranfield School of Management; Nick Henry, U. of Birmingham, UK; Steven Pinch, U. of Southampton, UK

Knowledge Inventories and Managerial Myopia, Kent Miller, Purdue U.

**Published in Conference Proceedings** 

Opportunism and Knowledge-Based Assets: Human Capital, Management Buyouts and the Market for Corporate

Control, Russell W. Coff, Emory U.

**Published in Conference Proceedings** 

Discussant: Joyce Falkenberg, Norwegian School of Economics and Business Administration

# **202.** SHCS: (BPS, ENT) Entrepreneurship Through Knowledge Transfer

10:40- 12:00 Sheraton Centre: Ballroom East

# 203. © SHCS: (BPS, OMT) The Embeddedness of Competitive Behavior: Emerging Perspectives

◆ 10:40- 12:00 Sheraton Centre: Ballroom West

# 257. JS: (TIM, BPS) Modularity in Products, Processes, and Organizational Forms

◆ 10:40- 12:00 Sheraton Centre: Conference Room D&E

SIT: Knowledge: Flows and Absorption
10:40- 12:00 Royal York: New Brunswick

294. SIT: Mapping Archetypes and Cognitions

10:40- 12:00 Royal York: Saskatchewan

### Wednesday 12:20PM

# 435. Symposium: Integrating Management and Economics Perspectives on Competitive Strategy: An Oasis or a Mirage?

◆ 12:20- 2:10 Hilton: Tom Thomson

Organizers: J. Rajendran Pandian, U. of Wollongong, Australia; Paul
L. Robertson, U. of Wollongong, Australia

Chair: Paul L. Robertson, U. of Wollongong, Australia

Presenters: Russell W. Coff, Emory U.; Richard N. Langlois, U. of

Connecticut; Margaret Peteraf, U. of Minnesota; Daniel F. Spulber,

Northwestern U.; J. Rajendran Pandian, U. of Wollongong, Australia

Discussants: Ron Sanchez, International Institute for Management

Development (IMD); Jay B. Barney, Ohio State U.

# 436. ©∑Symposium: Making Strategy for a New Time: Conceptual Challenges and Directions

12:20- 2:10 Hilton: Varley

Organizer: Steven W. Floyd, U. of Connecticut

<u>Building Strategy from the Middle</u>, Bill Wooldridge, U. of Massachusetts; Steven W. Floyd, U. of Connecticut

A Cognitive Model of Strategic Change, Anne S. Huff, U. of Colorado

<u>Dynamic Creative Processes Associated with Effective</u>
<u>Strategy</u>, Cameron M. Ford, U. of Central Florida

An Evolutionary Theory Perspective on Micro-Strategy, Gerry Johnson, Cranfield U.; Jill Shepherd, Cranfield U. Discussant: Gregory G. Dess, U. of Kentucky

# **437.** Paper Session: **Strategic Alliances: Performance- Related Outcomes**

• 12:20- 2:10 Hilton: Casson

Chair: Mzamo P. Mangaliso, U. of Massachusetts, Amherst
Alliance Capability, Stock Market Response and Long Term
Alliance Success, Prashant V. Kale, U. of Michigan; Jeff H. Dyer,
Brigham Young U.

Partner Capabilities and Alliance Performance: An Empirical Examination of Innovative Performance in R&D Alliances, Rachelle Sampson, New York U.

<u>Termination Outcomes of High-Tech Alliances: Bridging</u>
<u>Firm- and Transaction-Specific Antecedents</u>, Jeffrey J.

Reuer, INSEAD; Maurizio Zollo, INSEAD; Harbir Singh, U. of Pennsylvania

Incumbent's Advantage Through Exploiting Complementary

Assets via Interfirm Cooperation: Evidence from the <u>Biopharmaceutical Industry</u>, Frank T. Rothaermel, U. of Washington

Discussant: Melissa Appleyard, U. of Virginia

### 

Transition Economies: A Focus on a New Time

12:20- 2:10 Sheraton Centre: Dominion Ballroom N

263. **SJS**: (HR, BPS) Compensation Design: New Directions

for the New Times

• 12:20- 2:10 Sheraton Centre: Conference Room D&E

264. JS:(BPS, OMT) "Flying in Formation" or "Collision Course"?: Alternative Perspectives on Competition in the Context of the Airline Industry

• 12:20- 2:10 Sheraton Centre: Civic Ballroom

Careers CAR

### **Careers**

Program Chair: Maury A. Peiperl, London Business School Professional Development Workshop Chair: Gayle M. Baugh, U. of West Florida Professional Development Workshop Chair: Shawn M. Carraher, Texas A&M U.

	Start	Division Program	Shared Program
	1:00pm	Division i rogiani	81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
•=	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
Fri	6:00pm		85.SPDW: CMSW Reception for Arriving Critters • SC:Conference
	0:00pm		Room B&C
	7:30am		86.SPDW: CMSW Breakfast • RY:Ontario
		420 Wilson Harry W. Come France 2 Allylogkoop	90.SPDW: CMSW: What's Critical? • RY:Ontario
		438. Where Have We Come From? ◆ H:Jackson	
	8:30am	190 D. I I all lashess	96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
		439.Break 1 ◆ H:Jackson	CO CODAY AD A C HALL
_	10:00am		100.SPDW: 4 Perspectives on Careers • H:Jackson
a.			101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
Saturday	1.00	MOWIL A - W. C-in-9 All lookson	102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
	_	440. Where Are We Going? ◆ H:Jackson	GOODDWAY COAS AND
ıπ	2:00pm		110.SPDW: Nonprofit Management Education • RY:British Columbia
Ž	2:30pm		111. SPDW: CMSW: Interpretive Methods for Critical Research •
• 1			RY:Ontario
	2.00		112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7 114.SPDW: Roundtables with editors • H:Tom Thomson
	3:00pm 5:30pm		115.SPDW: Roundtables with editors • H.10III Hollison  115.SPDW: CMSW Reception and Roundtables • RY:Ballroom
			116.SPDW: CMS w Reception and Roundtables • RY:Balliooni  116.SPDW: All Doctoral Students Reception • RY:Upper Canada
	6:00pm		
	7:30pm		117.SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast •
	0.00	TI I D ID I D DV Diver Edward I dan d	RY:Ballroom
	8:00am	441. Talent Pool Development ◆ RY: Prince Edward Island	122.SPDW: CMSW: Critical Research in the Management Journals •
<u></u>			RY:Ballroom
u			123.SPDW: CMSW: Gender, Work, and Employment in Academia ◆ RY:British Columbia
Sunday	9.15am	<b>442.</b> Assessment of Capability ◆ RY:Newfoundland	KT.BHUSH COMMIDIA
S	10:00am	Assessment of Capability • KT. Newloundland	130.SPDW: How International Members Can Become Leaders in AoM
	10:00am		SC:Conference Room G
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
		443. Division Welcome and Breakfast ◆ SC: Elgin	ST DW. CMS W Tichary Speaker. Doug Tichwood - KT. Ballioom
	8:30am	444. Continuing Evolution of Career Paths • SC:Elgin	207. JS: Leadership as Vocation or Calling: Management and
	6.50am	Continuing Evolution of Career Fains • 30. Light	Spirituality • SC:Civic Ballroom
			266.SIT: Predicting with Personality • RY:New Brunswick
<u>a</u>	10:40am		213. JS: Organizational Mentoring and Time • SC:Conference Room
рu	10.404111		D&E
5			270. SIT: Supportive Organizations ◆ RY:New Brunswick
Monday	12:20pm	445 Time to Work, Time to Live: Balance and Imbalance Revisited •	270 STIT Supportive Organizations - IVI. New Bransmisk
	12.20pm	SC:Elgin	
	2:30pm		273.SIT: Perceiving Justice ◆ SC:Windsor East
	op.m		313.IP: Today's Careers • RY:Canadian 2
	8:30am	446. Perspectives on Loyalty & Job Change ◆ SC: Elgin	*
S	10:30am	1	346.IP: Mentoring and Moving ◆ RY:Canadian 7
Tuesday		447. From Deprivation to Well-Being in Career Transitions ◆ SC:Elgin	246.JS: Transformation and the Search for Meaning at Work •
Š	F		H:McDonald
16			287.SIT: Extending the Psych Contract ◆ RY:Saskatchewan
<u>_</u>	5:30pm	448. Division Business Meeting ◆ SC:Elgin	
	7:00pm	449. Careers Division Social "Hour" • SC:Elgin	
		450. Re-Integrating Careers Research • SC:Elgin	199.SHCS: Challenging Structure ◆ SC:Ballroom West
p			289.SIT: Promoting Women ◆ RY:New Brunswick
تق	10:40am		289.SIT: Promoting Women ◆ RY:New Brunswick 295.SIT: Efficacy and its Effects ◆ SC:Windsor West
Wed			296.SIT: Identification and Identity • SC:Windsor East
_	12:20pm		261.JS: Women, Careers, Transitions and Growth ◆ H:McDonald

Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

6:00- 9:00 Sheraton Centre: Conference Room B&C

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

# 438. Where We Have Come From: History of the Careers Division and Careers Research

• 8:00- 9:30 Hilton: Jackson

This session will explore the development of careers as a field of inquiry and of the Careers Division as the "home" for researchers in that field. Contributions of the field and the division to the development of management theory and practice will be emphasized. Pre-registration is appreciated but not required. Contact Gayle Baugh at (850) 474-2206 or gbaugh @uwf.edu or Shawn Carraher at (219) 980-6646 or shawn @iunbus1.iun.indiana.edu.

Professional Development Workshop Chairs: Gayle M. Baugh, U. of West Florida; Shawn M. Carraher, Texas A&M U.

Panel: Michael B. Arthur, Suffolk U.; Ronald J. Burke, York U.; C. Brooklyn Derr, U. of Utah; Barbara Lawrence, U. of California, Los Angeles; Samuel Rabinowitz, Rutgers U.; Jeffrey Sonnenfeld, The Chief Exec. Leadership Inst.

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

#### Saturday 8:30AM

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

### Saturday 9:30AM

#### 439. Break 1

9:30- 10:00 Hilton: Jackson

Hosts: Gayle M. Baugh, U. of West Florida; Shawn M. Carraher, Texas A&M U.

### Saturday 10:00AM

**100. ©**SPDW:(CAR, MH) **Four Perspectives on Careers** 

10:00- 12:00 Hilton: Jackson

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

### Saturday 1:00PM

# 440. Where Are We Going? The Future of the Careers Division and Careers Research

1:00- 3:00 Hilton: Jackson

This session will focus on the future of career theory and the Careers Division. Current developments and potential for contribution to management theory and practice will be discussed. Pre-registration is appreciated but not required. Contact Gayle Baugh at (850) 474-2206 or gbaugh @uwf.edu or Shawn Carraher at (219) 980-6646 or shawn @iunbus1.iun.indiana.edu.

Professional Development Workshop Chairs: Gayle M. Baugh, U. of West Florida; Shawn M. Carraher, Texas A&M U. Panel: Michael B. Arthur, Suffolk U.; C. Brooklyn Derr, U. of Utah; Barbara Lawrence, U. of California, Los Angeles; Samuel Rabinowitz, Rutgers U.; Jeffrey Sonnenfeld, The Chief Exec. Leadership Inst.

### Saturday 2:00PM

110. SPDW: (PNP, CAR, HCM, MED) Creating Nonprofit Management Curriculum to Meet the Realities of Practice: An Academic - Executive Dialogue

• 2:00- 5:00 Royal York: British Columbia

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical
Management Studies

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:
Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

### Saturday 3:00PM

114. SPDW: (CAR, RM) Careers & Theory: Open Rountables with Editors

◆ 3:00- 5:00 Hilton: Tom Thomson

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

### Saturday 6:00PM

SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception
6:00- 8:00 Royal York: Upper Canada

### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

# 441. ©A Science Base for the Art of Talent Pool and Career Development

8:00- 12:00 Royal York: Prince Edward Island

B84 Legend: \$\mathbb{Z}\$= theme, \$\mathbb{Q}\$= teaching, \$\mathbb{O}\$= management practice, \$\mathcal{Y}\$=international, Other abbreviations p. A38 - 39

Careers CAR

Chairs: Shawn M. Carraher, Texas A&M U.; Gayle M. Baugh, U. of

West Florida

Facilitator: Bonnie S. O'Neill, Marquette U. Welcome: Shawn M. Carraher, Texas A&M U.

Keynote Speaker: Elliott Jaques, George Washington U.

**122.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Critical Research in the** 

### **Management Journals: Problems and Prospects**

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

### Sunday 8:15AM

### 442. Assessment of Capability of Graduate Recruits

8:15- 10:00 Royal York: Newfoundland

Chairs: Shawn M. Carraher, Texas A&M U.; Gayle M. Baugh, U. of West Florida

Facilitator: Cuthbert Scott, Indiana U.

Keynote Speaker: Kathryn Cason, Cason Hall & Co.

### Sunday 10:00AM

130. → SPDW: (IM, MED, CAR) How International Members Can Become Leaders in the Academy of Management

10:00- 12:00 Sheraton Centre: Conference Room G

### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

### Monday 8:00AM

### 443. Division Welcome and Breakfast

8:00- 8:30 Sheraton Centre: Elgin
For Division Members, Prospective Members, and Friends
Division Chair: Hugh Gunz, U. of Toronto
Program Chair: Maury A. Peiperl, London Business School

### Monday 8:30AM

# 444. Paper Session: The Continuing Evolution of the Career Path

8:30- 10:10 Sheraton Centre: Elgin

Chair: Veronica M. Godshalk, Pennsylvania State U., Great Valley

- Organizational and Individual Determinants of Atypical
  Employment: The Case of Multiple Jobholding and Selfemployment, Gilles Simard, U. du Québec à Montreal; Denis
  Chênevert, U. du Québec à Montreal; Michel Tremblay,
  HEC/CIRANO, Montreal
- Correlates and Consequences of Job Changes: An

  Examination of Executive Career Migration, Robin A.
  Cheramie, Louisiana State U.; Michael C. Sturman, Louisiana
  State II

Who Gets Ahead? A Longitudinal Study of Biodata,

Personality, and Career Success, Christine Marie Riordan, U. of Georgia; Robert D. Gatewood, U. of Georgia; Mark A. Ciavarella, U. of Georgia; Joseph G. Gerard, U. of Georgia; Matthew A.

Rutherford, U. of Georgia; Bryan S. Schaffer, U. of Georgia; Garnett S. Stokes, U. of Georgia

Discussant: Kerr Inkson, Massey U., New Zealand

# **207.** SJS: (CAR, MED) The New Leadership Career as Vocation or Calling: A Conversation between Management and Spirituality

8:30- 10:20 Sheraton Centre: Civic Ballroom

### **266.** SIT: Predicting with Personality

8:30- 10:20 Royal York: New Brunswick

### Monday 10:40AM

213. SJS: (CAR, HR) Organizational Mentoring

**Relationships:** Multiple Perspectives on the Role of Time

10:40- 12:00 Sheraton Centre: Conference Room D&E

# **270.** SIT: When Organizations are Perceived as Supportive

◆ 10:40- 12:00 Royal York: New Brunswick

### Monday 12:20PM

# 445. Spaper Session: Time to Work, Time to Live: Balance and Imbalance Revisited

• 12:20- 2:10 Sheraton Centre: Elgin

Chair: Fiona A. E. McQuarrie, U. College Fraser Valley

When Work and Family Collide: Choices and Conflict

Between Competing Role Demands, Jeffrey H. Greenhaus, Drexel U.; Gary N. Powell, U. of Connecticut
Published in Conference Proceedings

Work-nonwork Conflict and the Phenomenology of Time:

<u>Beyond the Balance Metaphor</u>, Jeffrey Thompson, Miami U. of Ohio; J. Stuart Bunderson, Washington U.

Workaholism in Organizations and Emotional Well-being: Testing a Comprehensive Model, Ronald J. Burke, York U.

The Times of Our Lives: Where We Work, Learn, and Play,
Jane V. Wheeler, Bowling Green State U.

Discussant: Lillian T. Eby, U. of Georgia

### Monday 2:30PM

273. → SIT: Perceiving Justice

2:30- 3:50 Sheraton Centre: Windsor East

313. IP: Today's Careers - Fluid, Not Solid

2:30- 3:50 Royal York: Canadian 2

### Tuesday 8:30AM

### 446. Paper Session: Should I Stay or Should I Go:

### Perspectives on Loyalty and Job Change

• 8:30- 10:10 Sheraton Centre: Elgin Chair: Barbara A. Ribbens, Western Illinois U.

The Importance of Organizational Justice in Career

<u>Decisions</u>, Silvia Bagdadli, Bocconi U. ; Francesco Giovanni Paoletti, U. of Macerata

Winner of Careers Division Best Paper Award Published in Conference Proceedings

The Paradox of the New Employment Relationship: an

Empirical Investigation of Executive Commitment,
Elizabeth A. Craig, U. of Pennsylvania; John R. Kimberly, U. of
Pennsylvania/INSEAD; Hamid Bouchikhi, ESSEC, France

Careerism: Function of Age or an Adaptive Response to

<u>Organisational Career Development Systems?</u>, Krystyna Joanna Zaleska, London Business School ; Lynda Gratton, London Business School

CAR Careers

Antecedents of Employee Professional Participation and Its <u>Relationship to Organizational Withdrawal Intent</u>, Gary Blau, Temple U.

Discussant: Gayle M. Baugh, U. of West Florida

### Tuesday 10:30AM

### 346. IP: Decisions on Mentoring and Moving

• 10:30- 11:50 Royal York: Canadian 7

### Tuesday 3:40PM

447. Paper Session: From Deprivation to Well-Being in Career Transitions: Unemployment, Underemployment and Contingent Employment

• 3:40- 5:00 Sheraton Centre: Elgin Chair: Jay Mahoney, Montclair State U.

The Benefits of Meaningful Leisure Activity in Coping with Unemployment, Lea Waters, U. of Melbourne

<u>Underemployment Among Downsized Executives: Test of a Mediated Effects Model</u>, Daniel C. Feldman, U. of South Carolina; Carrie R. Leana, U. of Pittsburgh; Mark C. Bolino, U. of Notre Dame

Contingent Employment in Academe: A Field Study of How Adjunct Faculty Experience Their Careers, Daniel C. Feldman, U. of South Carolina; William H. Turnley, Kansas State U.

Discussant: Romila Singh, Drexel U.

**246.** ♥\$JS:(MED, SIM, CAR) Personal and Organizational Transformation and the Search for Meaning at Work in Turbulent Times

• 3:40- 5:20 Hilton: McDonald

### 287. SIT: Extending the Psychological Contract

3:40- 5:20 Royal York: Saskatchewan

### Tuesday 5:30PM

448. Meeting: Division Business Meeting

5:30- 7:00 Sheraton Centre: Elgin

Including presentation of Division awards followed by food and festivities

Division Chair: Hugh Gunz, U. of Toronto

Division Chair-Elect.: Jay Mahoney, Montclair State U.

### Tuesday 7:00PM

### 449. Division Social "Hour"

7:00- 9:00 Sheraton Centre: Elgin
Chair: Maury A. Peiperl. London Business School

### Wednesday 8:30AM

# **450.** Division: **Dreaming, Teaming and Mainstreaming: Re-integrating Careers Research**

8:30- 10:20 Sheraton Centre: Elgin

Careers research continues to grow and expand. But what are researchers from other fields doing that relates to careers (answer: more and more) and how can, or should, we link with them? Moderator: Maury A. Peiperl, London Business School Participants: Hugh Gunz, U. of Toronto; Douglas T. Hall, Boston U.; Monica C. Higgins, Harvard U.; Cherlyn S. Granrose, Berry College Discussant: Phillip H. Mirvis, Independent Consultant

199. ♥\SHCS: (OB, HR, CAR) Time Use, Flexibility, and Identity: Challenging Traditional Schedules and Career Structures in Organizations

8:30- 10:20 Sheraton Centre: Ballroom West

### 289. SIT: Promoting Women

8:30- 10:20 Royal York: New Brunswick

### Wednesday 10:40AM

### 295. SIT: Types of Efficacy and their Effects

◆ 10:40- 12:00 Sheraton Centre: Windsor West

### 296. SIT: Identification and Identity

10:40- 12:00 Sheraton Centre: Windsor East

### Wednesday 12:20PM

**261.** ©JS: (GDO, CAR) Women, Dual Careerists, Copreneurs and Entrepreneurs: Careers, Transitions, Negotiating Strategies and Growth

• 12:20- 2:10 Hilton: McDonald

# **Conflict Management**

Program Chair: Judi McLean Parks, Washington U.

		Professional Development Workshop Chair:	
	Start	Division Program	Shared Program
	1:00pm		81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
۲'n	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
F	6:00pm		85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
<b>&gt;</b>	8:00am		90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
		451. Doctoral Consortium ◆ RY:Prince Edward Island	
rda	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario 102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
Saturday	2:30pm		111. SPDW: CMSW: Interpretive Methods for Critical Research • RY:Ontario
<b>J</b> 2			112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	5:30pm		115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	7:30pm		117. SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast • RY:Ballroom
Sunday	8:00am		122 SPDW: CMSW: Critical Research in the Management Journals RY:Ballroom 123 SPDW: CMSW: Gender, Work, and Employment in Academia RY:British Columbia
<i>∑</i> ∣	8:30am	452.Interaction Processes in Conflict ◆ RY:New Brunswick	
	10:00am	453. Teaching Negotiations ◆ RY:New Brunswick	
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood • RY:Ballroom
	10:40am		179 SHCS: Organizational Justice Research ◆ SC:Ballroom Centre 209 JS: Gender in Negotiation ◆ RY:Territories 212 JS: Pace in Org'l Interfaces ◆ RY:Confederation 3
	12:20pm	454. Time waits for no one ◆ RY: Confederation 4	306. IP: Negotiator Cognition & Behavior ◆ RY: Canadian 2
Monday	2:30pm		185 SHCS: Frames & Environmental Conflicts ◆ RY:Concert Hall 187 SHCS: Potential of Cultural Differences ◆ SC:Ballroom Centre 273 SIT: Perceiving Justice ◆ SC:Windsor East 314 IP: Fairness, Trust, Coop., Compet. ◆ RY:Canadian 4
2	4:10pm	455.Justice in the Balance ◆ RY:Confederation 4	190 SHCS: Ethics in Conflict • SC:Ballroom Centre 227 JS: Demographics in Work Groups • RY:Alberta
	5:30pm	456.CM Business Meeting ◆ RY:Confederation 4	
	6:35pm	457. Conflict Management Division Social ◆ RY:Confederation 4	
	8:30am		231.JS: Conflict in Diverse Work Groups ◆ RY:Alberta
lay		458. Trust: Create, Maintain & Destroy ◆ RY: Confederation 4	238 JS: Trustworthiness at Work • RY:Alberta 280 SIT: Cooperating when Competing • RY:New Brunswick
Tuesday	2:00pm	459. Conflict in Groups ◆ RY:Confederation 4	240 JS: Justice in Employees' Eyes • RY:Alberta 244 JS: Workplace Aggression Patterns • SC:Conference Room D&E 286 SIT: Hazards of Political Power • SC:Windsor East
	3:40pm	460. Teaching Negotiations ◆ RY: Confederation 4	
<b>5</b>	8:30am		253. JS: Negative Relations in Social Networks ◆ RY: Alberta
Wed			294 STT: Architypes and Cognitions • RY:Saskatchewan 382 IP: Conflict, Culture & Gender • RY:Canadian 3

### Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Doctoral Workshop** 

• 1:00- 6:00 Sheraton Centre: Norfolk

### Friday 3:00PM

SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop
 3:00- 6:00 Sheraton Centre: York

### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Breakfast

• 7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

### Saturday 8:30AM

451. CM Doctoral Consortium

8:30- 5:00 Royal York: Prince Edward Island
 To register please email jehn @wharton.upenn.edu
 Panel: Donald E. Conlon, Michigan State U.; Martin N. Davidson, U.
 of Virginia; Karen A. Jehn, U. of Pennsylvania; Margaret A. Neale,
 Stanford U.; Debra L. Shapiro, U. of North Carolina, Chapel Hill;
 Laurie R. Weingart, Carnegie Mellon U.

### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop: Bringing Critical Perspectives into the Classroom

• 10:00- 1:00 Royal York: Tudor 7

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

• 7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

### Sunday 8:30AM

### **452.** Studying Interaction Processes In Conflict

8:30- 10:00 Royal York: New Brunswick

Moderator: Catherine Tinsley, Georgetown U.

Panel: Zoe Barsness, Texas A&M U.; Carsten K.W. De Dreu, U. of
Amsterdam; Ray Friedman, Vanderbilt U.; Linda L. Putnam, Texas
A&M U.; Laurie R. Weingart, Carnegie Mellon U.; Stephen E. Weiss,
York U.

### Sunday 10:00AM

### 453. Teaching Negotiations

10:00- 12:00 Royal York: New Brunswick
 Moderator: Max H. Bazerman, Northwestern U./Harvard U.
 Presenter: Leonard Greenhalgh, Dartmouth College

### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

### Monday 10:40AM

179. SHCS: (CM, HR, OB) Puzzles and Paradoxes in Organizational Justice Research

◆ 10:40- 12:00 Sheraton Centre: Ballroom Centre

JS: (GDO, CM) Gender in Negotiation
10:40- 12:00 Royal York: Territories

212. SJS: (MOC, CM, OB) Examining Pace Within and Across Organizational Interfaces

• 10:40- 12:00 Royal York: Confederation 3

### Monday 12:20PM

**454. Paper Session: Time Waits For No One: The Impact Of Time & Timing On Negotiation Process and Outcomes** 

• 12:20- 2:10 Royal York: Confederation 4 Facilitator: Donald E. Conlon, Michigan State U.

► The Unexpected Benefits of Revealing Time Pressure in Negotiation, Don A. Moore, Northwestern U.

Winner of CM Division Best Student Paper Award Published in Conference Proceedings

When You Get a Unilateral Concession from the Other Party:
Concession Behavior, Attribution, and Negotiation
Judgments, Seungwoo Kwon, Carnegie Mellon U.; Laurie R.
Weingart, Carnegie Mellon U.

The "Delay-of-Game" Effect: The Self-imposed Costs of

Impatient Responses to Negotiation Slowdowns, Gregory A.

Janicik, New York U.; Sally Blount, U. of Chicago

Winner of CM Division Best Paper Award

Published in Conference Proceedings

<u>Dynamic Valuation: Preference Change in the Context of</u>
<u>Face-to-face Negotiations</u>, Jared R. Curhan, Stanford U.;
Andrew Ward, Swarthmore College

306. IP: Negotiator Cognitions and Behaviors12:20- 2:10 Royal York: Canadian 2

### Monday 2:30PM

**185. ©**SHCS: (CM, ONE) The Influence of Identity, Characterization and Conflict Management Frames on the Perpetuation of Environmental Conflicts

2:30- 3:50 Royal York: Concert Hall

- 187. ②→ SHCS: (CM, IM, HR) How Can the Innovative Potential of Cultural Differences Be Realized? Perspectives Across Culture and Across Management Contexts
  - 2:30- 3:50 Sheraton Centre: Ballroom Centre

273. → SIT: Perceiving Justice

2:30- 3:50 Sheraton Centre: Windsor East

314. IP: Fairness, Trust, Cooperation, Competition2:30- 3:50 Royal York: Canadian 4

### Monday 4:10PM

- 455. Paper Session: Justice in the Balance: The Differential Impact of Distributive, Procedural and Interactional Justice
- 4:10- 5:20 Royal York: Confederation 4 Facilitator: Kathleen O'Connor, Cornell U.

Emloyees' Desire to Commit to, and Stay With,

Organizations: Does the 'Three-Way Justice Interaction Effect' Influence This?, M. Afzalur Rahim, Western Kentucky U.; Nace Magner, Western Kentucky U.

Organization Structure as a Moderator of the Relationship between Procedural/Interactional Justice and Overall Fairness Judgments, Maureen L. Ambrose, U. of Central Florida; Marshall J. Schminke, U. of Central Florida

Allocation Criterion Preferences and Organizational Justice

Perceptions of Collective Bargaining, Janice M. Paterson, U. of Queensland, Australia; Andrea Green, U. of Queensland, Australia

SHCS: (CM, OB, SIM) Ethics in Conflict and Negotiation
 4:10- 6:00 Sheraton Centre: Ballroom Centre

227. © JS: (GDO, CM, OB) The Enduring Effects of Demographics: Investigations of Hierarchy, Expertise, Conflict, and Performance in Work Groups

4:10- 5:20 Royal York: Alberta

### Monday 5:30PM

# **456.** Meeting: **Conflict Management Division Business Meeting**

• 5:30- 6:30 Royal York: Confederation 4 Chair: Ray Friedman, Vanderbilt U.

#### Monday 6:35PM

457. Party Time! Conflict Management Division Social
 6:35- 8:00 Royal York: Confederation 4
 Division Chair: Ray Friedman, Vanderbilt U.

### Tuesday 8:30AM

231. JS:(GDO, CM, OB) Exploring the Conflict Dynamics of Faultline Structures in Diverse Work Groups

• 8:30- 10:10 Royal York: Alberta

### Tuesday 10:30AM

**458.** Paper Session: **Trust -- But Verify? The Creation, Maintenance and Destruction Of Trust** 

• 10:30- 11:50 Royal York: Confederation 4 Facilitator: Michael Gross, Arizona State U.

Trust, Monitoring, and Cooperative Behavior in Mixed-

Motive Intergroup Negotiations, Donald L. Ferrin, State U. of

New York, Buffalo; Michelle C. Bligh, State U. of New York, Buffalo; Jeffrey C. Kohles, State U. of New York, Buffalo Published in Conference Proceedings

Negotiating Electronically versus Face to Face: An Analysis of the Negotiation Task, Trust, and Deception, Annetta Fortune, Duke U.; Susan E. Brodt, Duke U.

<u>The Ugly Consequences of Contracts on Trust</u>, Deepak K. Malhotra, Northwestern U.; J Keith Murnighan, Northwestern U. The Dissatisfaction of Having Your First Offer Accepted:

The Role of Counterfactual Thinking in Negotiations, Vanessa L. Seiden, Northwestern U.

**238.** JS: (CM, OB, HR) **Trustworthiness at Work: Its Nature, Antecedents, and Consequences** 

• 10:30- 11:50 Royal York: Alberta

280. SIT: Cooperating when Competing

10:30- 11:50 Royal York: New Brunswick

### Tuesday 2:00PM

- 459. Paper Session: Conflict in Groups: The Impact of Group Characteristics & Processes on Fairness and Group Outcomes
- 2:00- 3:20 Royal York: Confederation 4 Facilitator: William Bottom, Washington U.

Are Work Teams Fair? An Empirical Examination of Team
Self-Management, Individual Self-Management, and Team
Effectiveness from an Organizational Fairness Perspective,
Jasmine Tata, Loyola U., Chicago

<u>Heads or Tails? Winner-Take-All Solutions to Group</u>
<u>Conflict</u>, Stephen Michael Garcia, Princeton U.; Dale T. Miller, Princeton U.

Group Conflict Handling: Effects on Group Conflict Type-Group Outcome Relationships, Leslie A. DeChurch, Florida International U.; Michelle A. Marks, Florida International U.

Milked for All Their Worth: Competitive Arousal and
Escalation in the Chicago Cow Auctions, Deepak K.
Malhotra, Northwestern U.; J Keith Murnighan, Northwestern U.

**QJS**: (CM, OB) Images of Justice in the Eyes of Employees: What Makes a Process Fair in Work Settings?

• 2:00- 3:20 Royal York: Alberta

**244. ②**→JS:(HR, CM)Exploring Persistent Patterns in Workplace Aggression

• 2:00- 3:20 Sheraton Centre: Conference Room D&E

286. → SIT: Hazards of Political Power

2:00- 3:20 Sheraton Centre: Windsor East

### Tuesday 3:40PM

460. ☐ → Division: Teaching Negotiations in a New Time: Sharing our Expertise for the Millennium

3:40- 5:20 Royal York: Confederation 4
Come share your favorite cases, exercises, syllabi, books, course ideas, and techniques for teaching negotiations. Negotiations experts will be on hand to share ideas and expertise, with free handouts and even books! Please participate by bringing copies of your favorite materials for teaching negotiations in the new millennium.
Hosts: Richard Shell, U. of Pennsylvania; Roy J. Lewicki, Ohio State

### Wednesday 8:30AM

### 253. JS: (CM, OB, OMT) Negative Relationships in Social

### **Networks in the Workplace**

8:30- 10:20 Royal York: Alberta

### Wednesday 10:40AM

### 461. Symposium: In One Way and Out the Other II: The

### **Negotiation Process as a Site for Transformation**

10:40- 12:00 Royal York: Confederation 4

Chairs: Deborah M. Kolb, Simmons College; Kathleen Valley, Harvard II

In One Way and Out the Other II: An Improvisational

Perspective, Kathleen Valley, Harvard U.

In One Way and Out the Other II: A Perspective of Ethics,

In One Way and Out the Other II: A Decision-Analysis

Perspective, Max H. Bazerman, Northwestern U./Harvard U.

In One Way and Out the Other II:A Co-Constructionist

Perspective, Deborah M. Kolb, Simmons College; Linda L.

Putnam, Texas A&M U.

Discussant: Sara Cobb, Harvard U.

### 294. SIT: Mapping Archetypes and Cognitions

10:40- 12:00 Royal York: Saskatchewan

### 382. IP: Conflict, Culture and Gender

• 10:40- 12:00 Royal York: Canadian 3

# Entrepreneurship

Program Chair: Thomas J. Dean, U. of Colorado, Boulder Professional Development Workshop Chair: Alex Stewart, Texas Tech U.

	Start	Division Program	Shared Program
	1:00pm 46	62. Entrep. Doctoral Consortium ◆ RY: Manitoba	81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
		63. Diversity of Endowed Positions ◆ RY:York	•
гппау	3:00pm 46	64.Snacks ◆ RY:York	82.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
7		55. History of the Entrep. Field • RY:York	·
<b>=</b>		66.NSF Funding Opportunities • RY:York	
		67.Entrep. New Faculty Consortium • RY:Manitoba	
<b>"</b>	6:00pm	Entropy Them Tuestry Consortium Terminosu	85.SPDW: CMSW Reception for Arriving Critters • SC:Conference
	0.00рш		Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
ŀ		68.Ph.D. Ed. in Entrepreneurship ◆ RY:York	90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
	0.00aiii 40	69.U.S. Nat. Survey of Entrep. Ed. ◆ RY:Salon A	SI DW. CIVIS W. What's Critical: • KT.Onland
	8:30am 4	70.Entrep. Doctoral Consortium • RY:Confederation 4	
		11.Entrep. New Faculty Consortium • RY:Saskatchewan	
		2. Exemplary Teaching Programs • RY: York	
	10:00am 47	73.McGraw-Hill Irwin Winner ◆ RY:York	101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
<u>ح</u>	10.00aiii	Nicolaw-Illii ilwiii Williel V KT. Tolk	102.SPDW: CMSW: Tractice/Activity Theory ▼ KY:Tudor 7
₫`	11,00am 4	<b>14.</b> Int. Entrep. Finance: HBS Course ◆ RY:Nova Scotia	SFDW. CIVIS W. Teaching Childany • K1.100017
Saturay		75.Endowed Chairs Luncheon • RY:New Brunswick	
3			
<b>E</b>	1:00pm 47	76.Math. Approaches to Entrep. Res. • RY:Jasper 1-266	
בֿ		7. Nat. Culture & Ent. in Est. Firms ◆ RY:Nova Scotia	MA CODDIN CHOW I M. 1. 1. C. C I D
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
			RY:Ontario
			112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
		78.Strat. Alliances for X-Nat. Res. ◆ RY:Jasper 1-266	113.SPDW: Structural Hole Opportunities • RY:Confederation 5
	5:30pm		115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
		79. Entrep. Social Event ◆ Off:Bata Shoe Museum	
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast ◆
			RY:Ballroom
	8:00am 48	30. Entrep. Doctoral Consortium ◆ RY: Confederation 4	122.SPDW: CMSW: Critical Research in the Management Journals
<u>&gt;</u>			RY:Ballroom
9			123. SPDW: CMSW: Gender, Work, and Employment in Academia
<b>≟</b>			RY:British Columbia
3	8:30am 48	31.Non-traditional Faculty • RY:Library	
Sulluay	48	32.Entrep. New Faculty Consortium • RY:Saskatchewan	
	9:00am 48	33. Award-winning Disser's & Careers • RY: Jasper 1-266	
	10:30am		<b>132.</b> SPDW: Aldrich as Author Meets Critics ◆ RY:Territories
			134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:30am 48	34.Ent'ship Division Welcome ◆ RY:Confederation 6	269.SIT: Outsourcing ◆ RY:Saskatchewan
	9:00am 48	35. New Venture Globalization • RY:Confederation 6	
ŀ	10:40am 48	36.Strategy, Environ. & Performance • RY:Confederation 6	271.SIT: Uncertain Environments ◆ SC:Windsor West
	10.404111	Strategy, Environ. & Performance - NV. Connecticution o	272.SIT: Ethics and Integrity? • SC:Windsor East
5	12:20pm		218 JS: Chinese Family Businesses • H:McDonald
3	12.20pm		305.IP: Issues of Entry • RY:Canadian 9
ınday	12:30pm 49	87.Entrepreneurship and the Internet • RY:Confederation 6	if : issues of Entry * it : Canadian 7
		88. Academy Paper Review Process • RY:Confederation 6	224.JS: Fast Growth Firms ◆ RY:Alberta
) T		39. Determinants of New Firm Failure • RY:Confederation 6	189.SHCS: Evolutionary Theory ◆ SC:Ballroom East
	4:10pm 46	Determinants of New Firm Failure • RY:Conlegeration 6	
ŀ	5 20 40	DE ( D ' M (' + D)/ Confederation /	279.SIT: Ownership Make a Difference? ◆ RY:Saskatchewan
ļ		20. Entrep. Business Meeting • RY:Confederation 6	
	6:30pm 49	1.Entrepreneurship Social Hour ◆ RY:Upper Canada	
5	8:50am 49	22.Ent'ship in Existing Firms ◆ RY:Confederation 6	
	10:30am 49	33. Alliance Partners and Structures ◆ RY:Confederation 6	282.SIT: Husbands and Wives • SC:Windsor West
٥			342.IP: Theory and Models ◆ RY:Canadian 2
נו		24. New Venture Formation ◆ RY:Confederation 6	286.SIT: Hazards of Political Power ◆ SC:Windsor East
ı ucənay	3:40pm 49	25. Opportunity Recognition ◆ RY:Confederation 6	247.JS: Sustainable Entrepreneurship ◆ RY:Tudor 7
7			288.SIT: Inventiveness and Innovation ◆ RY:New Brunswick
	8:30am		290.SIT: Shared Cognition and Sensemaking ◆ RY:Saskatchewan
7			291.SIT: Interorganizational Networks ◆ SC:Windsor West
Ĭ	8:50am 49	26. Entrepreneurial Decision- Making ◆ RY:Confederation 6	· · · · · · · · · · · · · · · · · · ·
3		P7.VC- Entrepreneur Relationship ◆ RY:Confederation 6	202.SHCS: Knowledge Transfer • SC:Ballroom East
			380.IP: Complexity, Change & Vision • RY:Canadian 1
Wednesday			381. IP: Entrepreneurs' Behavior ◆ RY: Canadian 2
)			

ENT Entrepreneurship

### Friday 1:00PM

### 462. Entrepreneurship Division Doctoral Consortium

1:00- 5:00 Royal York: Manitoba

Organizer: Timothy M. Stearns, California State U., Fresno Coordinator: Candida G. Brush, Boston U.

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

### Friday 2:00PM

### 463. The Diversity of Approaches to Endowed Chairs

2:00- 3:00 Royal York: York

Organizer: Jerome A. Katz, Saint Louis U.

Presenter: Max Wortman, Iowa State U.

### Friday 3:00PM

### 464. Refreshment Break 1

3:00- 3:30 Royal York: York

Welcome: Alex Stewart. Texas Tech U.

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

• 3:00- 6:00 Sheraton Centre: York

### Friday 3:30PM

### 465. An Historical Perspective on the Entrepreneurship Field

• 3:30- 4:30 Royal York: York Coordinator: Arnold C. Cooper, Purdue U.

Presenters: Charles W. Hofer, U. of Georgia; Donald L. Sexton,

Kaufman Foundation

### Friday 4:30PM

# **466.** Why Not Give It a Try? NSF Funding Opportunities for Entrepreneurship Researchers

4:30- 5:30 Royal York: York Presenter: Mariann Jelinek, NSF

### Friday 5:00PM

### 467. Entrepreneurship Division New Faculty Consortium

5:00- 7:00 Royal York: Manitoba

Organizer: Patricia G. Greene, U. of Missouri, Kansas City Presenters: Myra M. Hart, Harvard U.; Phillip H. Phan, Rensselaer Polytechnic Institute

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

6:00- 9:00 Sheraton Centre: Conference Room B&C

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

### 468. Task Force on Doctoral Education in

### **Entrepreneurship: An Update**

B92

• 8:00- 9:00 Royal York: York

Chair: Candida G. Brush, Boston U.

Panel: G. Dale Meyer, U. of Colorado, Boulder; Sharon A. Alvarez, Ohio State U.; Michael A. Hitt, Texas A&M U.

Presenter: Irene M. Duhaime, Georgia State U.

# **469.** □ Preliminary Results of the 1999-2000 National Survey of Entrepreneurship Education

8:00- 9:00 Royal York: Salon A

Organizer: George Solomon, George Washington U.

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

### Saturday 8:30AM

### 470. Entrepreneurship Doctoral Consortium

8:30- 4:30 Royal York: Confederation 4
Organizer: Timothy M. Stearns, California State U., Fresno
Coordinator: Candida G. Brush, Boston U.

### 471. Entrepreneurship New Faculty Consortium

8:30- 5:00 Royal York: Saskatchewan
 Organizer: Patricia G. Greene, U. of Missouri, Kansas City
 Presenters: Myra M. Hart, Harvard U.; Phillip H. Phan, Rensselaer
 Polytechnic Institute

### Saturday 9:00AM

# **472.** □ Common and Uncommon Features of Exemplary Teaching Programs in Entrepreneurship: Lessons from Award Winners

• 9:00- 10:00 Royal York: York

Organizer: Connie Marie Gaglio, San Francisco State U.

### Saturday 10:00AM

# **473.** □The McGraw-Hill Irwin Innovation in Entrepreneurship Pedagogy Award Winner

10:00- 11:30 Royal York: York

Organizer: Connie Marie Gaglio, San Francisco State U.

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:
Bringing Critical Perspectives into the Classroom

10:00- 1:00 Royal York: Tudor 7

### Saturday 11:00AM

# 474. ☐→ International Entrepreneurial Finance: Conceptual and Pedagogic Foundations of a New Course

• 11:00- 12:00 Royal York: Nova Scotia Facilitator: A. Rebecca Reuber, U. of Toronto Presenter: Walter Kuemmerle, Harvard U.

### Saturday 12:00PM

### 475. Council of Endowed Chairs Annual Luncheon

 12:00- 1:30 Royal York: New Brunswick Organizer: Jerome A. Katz, Saint Louis U.

### Saturday 1:00PM

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# **476.** Mathematical Approaches to Entrepreneurship Research

• 1:00- 2:30 Royal York: Jasper 1-266
Organizer: Moren Levesque, Rensselaer Polytechnic Institute
Presenters: Sharon Gifford, Rutgers U.; Maria Minniti, Babson
College; Gilles Reinhardt, U. of Alberta; Michael Armstrong, Royal
Military College of Canada

### Saturday 1:30PM

# **477.** → The Effects of National Culture on Entrepreneurial Activities in Established Companies

1:30- 3:00 Royal York: Nova Scotia

Chair: Shaker A. Zahra, Georgia State U. Presenters: Heike Bruch, London Business School; Bahman Ebrahimi, U. of Denver; Gerard George, Syracuse U.; Miri Lerner, Tel-Aviv U.; Per Davidsson, Jonkoping International Business School

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical

Management Studies
• 2:30- 5:30 Royal York: Ontario

**112.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Strategy Workshop:** 

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

### Saturday 3:00PM

# **478.** → Building Strategic Alliances for Cross-National Entrepreneurship Research

• 3:00- 4:30 Royal York: Jasper 1-266
Organizer: K. Mark Weaver, U. of Alabama, Tuscaloosa
Presenters: Pat H. Dickson, U. of Louisville; William E. During, U. of
Twente; Frank Hoy, U. of Texas, El Paso; Claes Hultman, Orebro U.;
Dianne L. Wingham, Edith Cowan U.

113. SPDW: (ENT, OMT) Structural Holes Analysis of Entrepreneurial Opportunities: A Workshop

• 3:00- 4:30 Royal York: Confederation 5

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

### Saturday 6:30PM

### 479. Entrepreneurship Division PDW Social Event

• 6:30- 10:00 Off Site: Bata Shoe Museum Organizer: Alex Stewart, Texas Tech U.

### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

# **480.** Entrepreneurship Division Doctoral Consortium - Sunday

8:00- 12:00 Royal York: Confederation 4
Organizer: Timothy M. Stearns, California State U., Fresno
Coordinator: Candida G. Brush, Boston U.

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

### Sunday 8:30AM

# **481.** □ Non-Traditional Faculty and the Growing Action Orientation of Schools of Business

8:30- 10:00 Royal York: Library
 Chair: Norris F. Krueger Jr, Boise State U.
 Presenters: Pat H. Dickson, U. of Louisville; Robert James Tosterud,
 U. of South Dakota

# **482.** Entrepreneurship Division New Faculty Consortium - Sunday

8:30- 12:00 Royal York: Saskatchewan
Organizer: Patricia G. Greene, U. of Missouri, Kansas City
Presenters: Myra M. Hart, Harvard U.; Phillip H. Phan, Rensselaer
Polytechnic Institute

### Sunday 9:00AM

# 483. Outstanding Dissertations and Early Career Experiences: Lessons from Award Winners

• 9:00- 10:00 Royal York: Jasper 1-266
Organizer: Charles W. Hofer, U. of Georgia
Presenter: Ken Robinson, Kennesaw State U.
Discussants: G. Dale Meyer, U. of Colorado, Boulder; Anne M.
McCarthy, Colorado State U.

### Sunday 10:30AM

# 132. SPDW: (ENT, OMT) Organizations Evolving: The Author Meets the Critics

10:30- 12:00 Royal York: Territories

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

### Monday 8:30AM

### 484. Entrepreneurship Division Welcome

8:30- 9:00 Royal York: Confederation 6

# 269. SIT: Outsourcing and Human Resources Management

8:30- 10:20 Royal York: Saskatchewan

### Monday 9:00AM

485. → Paper Session: New Venture Globalization: Drivers and Consequences

ENT Entrepreneurship

• 9:00- 10:20 Royal York: Confederation 6 Chair: Leo-Paul Dana, Nanyang Business School

Internationalization of Small Companies: Personal Factors

Revisited, Tatiana S. Manolova, Boston U.; Candida G. Brush, Boston U.; Linda F. Edelman, U. of Warwick; Patricia G. Greene, U. of Missouri, Kansas City

The Influence of Learning on the Export Decision: a
Longitudinal Study, William James Burpitt, Meredith College
Internationalization of Born Global and Gradual

Globalizating Firms: The Impact of Firm Strategy,

Technology Intensity and International Entrepreneurial

Orientation, Paula D. Harveston, Berry College; Ben L. Kedia, U. of Memphis

An Industry-Based Contingency Perspective on Small Firm
International Growth and Overall Firm Growth: The
Moderating Role of Management Team, A. Rebecca Reuber,
U. of Toronto; Eileen Fischer, York U.
Discussant: Frank Hoy, U. of Texas, El Paso

#### Monday 10:40AM

# **486.** Paper Session: **Strategy, Environment and Performance of Entrepreneurial Ventures**

10:40- 12:00 Royal York: Confederation 6
 Chair: Moren Levesque, Rensselaer Polytechnic Institute
 Firm Location, Research Productivity, and Wealth Creation
 in Newly Public Firms, Joseph E. Coombs, James Madison U.;
 David L. Deeds, Case Western Reserve U.

**Published in Conference Proceedings** 

Exploring a Typology of Technology Intensive Firms: When is a Rose a Great Rose?, Linda F. Tegarden, Virginia Polytechnic Institute and State U.; Yolanda A. Sarason, Colorado State U.

**Published in Conference Proceedings** 

Responding to Industry Consolidation in Fragmented
Industries: Which Distinctive Competencies Matter?,
Jeffrey E. McGee, U. of Texas, Arlington; Christopher Shook, U. of Texas, Arlington

Discussant: Arnold C. Cooper, Purdue U.

271. SIT: Succeeding in Uncertain Environments

10:40- 12:00 Sheraton Centre: Windsor West

272. SIT: When do Ethics and Integrity Matter?

10:40- 12:00 Sheraton Centre: Windsor East

### Monday 12:20PM

218. → □S:(IM, ENT) Old Chinese Family Businesses in a New Time

• 12:20- 2:10 Hilton: McDonald

305. IP: Invention, Discovery, and Timing of Entry

12:20- 2:10 Royal York: Canadian 9

#### Monday 12:30PM

**487.** Paper Session: **Entrepreneurship and the Internet: Models, Processes and Outcomes** 

12:30- 2:10 Royal York: Confederation 6

Chair: Rodney C. Shrader, U. of Illinois, Chicago

"Can't Buy Me Love" (But I Know Where You Can Rent It):

The Emerging Organizational Companyity Around Web.

The Emerging Organizational Community Around Web-

<u>based Application Service Providers</u>, Howard E. Aldrich, U. of North Carolina, Chapel Hill; Annetta Fortune, Duke U.

New and Small E-Commerce Ventures: The Importance of Legitimacy and Trust, Gregory B. Murphy, U. of Nebraska, Omaha; Dennis L. Smart, U. of Nebraska, Omaha

Niche Portals: Internet Oxymoron or Brave New

Entrepreneurial Strategy?, G. T. Lumpkin, U. of Illinois, Chicago; Robert P. Singh, U. of the Pacific

The Impact of Internet Usage and Technology Involvement on Internationalization among Entrepreneur-Led Family

<u>Businesses: A Multi-Industry Perspective</u>, Peter S. Davis, U. of Memphis; Paula D. Harveston, Berry College

Discussant: Robert Hill, California State U., Fresno

# Monday 2:30PM

**488.** Division: Understanding the Academy Paper Review Process: An Empirical Analysis and Discussion

• 2:30- 3:50 Royal York: Confederation 6

Presenters: Thomas J. Dean, U. of Colorado, Boulder; Keith H.

Brigham, U. of Colorado, Boulder; G. Dale Meyer, U. of Colorado,
Boulder; Nancy Upton, Baylor U.

2:30- 3:50 Royal York: Alberta

#### Monday 4:10PM

489. Paper Session: Determinants of New Firm Failure: Liability of Newness, Human Capital and Real Options

• 4:10- 5:20 Royal York: Confederation 6

Chair: Keith H. Brigham, U. of Colorado, Boulder

Learning from Failure: A Firm-level Analysis of the Liability

of Newness, Stewart Thornhill, York U.; Raphael Amit, U. of Pennsylvania

Published in Conference Proceedings

The Persistence Over Time of the Effect of Founder's

Human Capital on the Survival of New Small Firms,
Thomas Astebro, U. of Waterloo; Gongyue Chen, U. of Waterloo

Discussant: Charles E. Bamford, Texas Christian U.

189. ☐ © SHCS: (BPS, ENT, OMT) Evolutionary Theory in Management and Organization Theory at the Beginning of a New Millennium: A Symposium on the State of the Art and Opportunities for Future Research

4:10-6:00 Sheraton Centre: Ballroom East

279. SIT: Does Ownership Make a Difference?

4:10- 5:30 Royal York: Saskatchewan

# Monday 5:30PM

**490.** Meeting: **Business Meeting** 

• 5:30- 6:30 Royal York: Confederation 6
Organizer: Thomas J. Dean, U. of Colorado, Boulder

### Monday 6:30PM

491. Entrepreneurship Social Hour

6:30- 8:00 Royal York: Upper Canada

#### Tuesday 8:50AM

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Entrepreneurship ENT

# **492.** Paper Session: **Entrepreneurship in Existing Firms: Issues and Outcomes**

• 8:50- 10:10 Royal York: Confederation 6 *Chair:* Thomas Douglas, Clemson U.

The Successful Product Pioneer: Maintaining Commitment While Adapting To Change, Mark Simon, Oakland U.; B. Elango, Illinois State U.; Susan Martin Houghton, Georgia State U.; Sonia Savelli, Oakland U.

Impacts of Corporate Entrepreneurship-related Contingencies
 on Organizational Wealth Creation, Growth, and
 Profitability: An Empirical Investigation, Bostjan Antoncic,
 U. of Ljubljana/Case Western Reserve U.; Robert D. Hisrich, Case Western Reserve U.

Privatization Process and Corporate Entrepreneurship in

Former Monopolies: A Model for Developed Countries,
Jean-Philippe Bonardi, Tulane U.; Bertrand V. Quelin, HEC
Management School

New Ownership, Entrepreneurial Orientation and Performance, Hans Bruining, Erasmus U.; Remco Berrevoets, IKON Strategy Consultants

Discussant: Hugh O'Neill, U. of North Carolina

# Tuesday 10:30AM

# 493. Paper Session: Determinants of Alliance Partners and Structures

• 10:30- 11:50 Royal York: Confederation 6 Chair: Sharon A. Alvarez, Ohio State U.

An Examination of the Antecedents of Equity and Non-Equity Investments in US Biotechnology Firms by Foreign and Domestic Corporate Partners, Joseph E. Coombs, James Madison U.; David L. Deeds, Case Western Reserve U.; Shreeram Mudambi, Case Western Reserve U.

Firm Legitimacy and Cooperative Agreements: Evidence
From Initial Public Stock Offerings, Timothy S. Reed, U. of
Colorado, Boulder; Kurt Heppard, United States Air Force
Academy

Predicting the Choice of Alliance Structure: A Cross-National

Exploration of the Role of Technological and

Environmental Uncertainty, K. Mark Weaver, U. of Alabama,
Tuscaloosa; Pat H. Dickson, U. of Louisville

<u>The Evolution of Incumbent-New Entrant Relations in the</u>
<u>Biotechnology Industry</u>, Ha Hoang, Case Western Reserve U.
<u>Discussant:</u> R. Duane Ireland, Baylor U.

282. SIT: Husbands and Wives

10:30- 11:50 Sheraton Centre: Windsor West

### Tuesday 2:00PM

494. Paper Session: New Venture Formation: Determinants and Processes

• 2:00- 3:20 Royal York: Confederation 6 Chair: David L. Deeds, Case Western Reserve U.

Entrepreneurship Research: An Investigation of the Early
Stages of Business Development at the Individual and
Firm Level of Analysis, Charles E. Bamford, Texas Christian
U.; Dean Andrew Shepherd, U. of Colorado, Boulder

<u>Orange of Social and Human Capital Among Nascent Entrepreneurs</u>, Benson Honig, U. of Haifa; Per Davidsson, Jonkoping International Business School Published in Conference Proceedings

How do Organzations Come into Existence? Towards an

Evolutionary Theory of Entrepreneurship, Gomez PierreYves, E.M. Lyon/London Business School; Thierry Volery, E.M.
Lyon; Meeta Sengupta, London Business School

286. → SIT: Hazards of Political Power

• 2:00- 3:20 Sheraton Centre: Windsor East

# Tuesday 3:40PM

# 495. Paper Session: Opportunity Recognition: The Role of Information, Competitive Intelligence, and Entrepreneurial Capital

• 3:40- 5:10 Royal York: Confederation 6 Chair: Heidi M. Neck, U. of Colorado, Boulder

Acquiring and Using Competitive Intelligence in

Entrepreneurial Firms, Patricia M. Norman, Baylor U.; R. Duane Ireland, Baylor U.; Kendall W. Artz, Baylor U.; Michael A. Hitt, Texas A&M U.

Entrepreneurship and Information Through the Lens of the

Efficient Market Theory, Dawn DeTienne, U. of Colorado,
Boulder; Julio O. De Castro, U. of Colorado, Boulder

Discussant: Rita Gunther McGrath, Columbia U.

**247.** © IS: (ONE, ENT, PNP) A New Time and New Directions for Sustainable Entrepreneurship: Seeking and Acting on 'Triple Bottom Line' Opportunities

• 3:40- 5:20 Royal York: Tudor 7

288. SIT: Inventiveness and Innovation

3:40- 5:20 Royal York: New Brunswick

# Wednesday 8:30AM

290. SIT: Shared Cognition and Sensemaking

8:30- 10:20 Royal York: Saskatchewan

291. SIT: Interorganizational Networks

8:30- 10:20 Sheraton Centre: Windsor West

### Wednesday 8:50AM

# **496.** Paper Session: **Entrepreneurial Cognition, Discretion** and **Decision-Making**

8:50- 10:20 Royal York: Confederation 6

Chair: Craig Turner, Melbourne U. of Technology

Strategic Theories of Entrepreneurs and Executives:

Comparisons, Consequences, Covariates and Contingencies of Executives' Theories of Firm

<u>Performance</u>, Cynthia S. Cycyota, U. of Texas, Arlington; David A. Harrison, U. of Texas, Arlington

→ Entrepreneurial Decision-Making and Risk Assessment in the Midst of Environmental Uncertainty: The Everest Disaster, Jeffery S. McMullen, U. of Colorado, Boulder; Julio O. De Castro, U. of Colorado, Boulder Published in Conference Proceedings

Taming the Beast or Running Wild?: An Exploration of

Entrepreneurial Discretion, Mark A. Ciavarella, U. of Georgia

Cognitive Fit and Misfit and New Venture Growth: A

<u>Theoretical Framework and Research Agenda</u>, Keith H. Brigham, U. of Colorado, Boulder; Julio O. De Castro, U. of Colorado, Boulder

Discussant: Robert A. Baron, Rensselaer Polytechnic Institute

# Wednesday 10:40AM

# 497. Paper Session: The Venture Capitalist - Entrepreneur Relationship and Impacts on the Entrepreneurial Process

• 10:40- 12:00 Royal York: Confederation 6

Chair: Mary Kay Sullivan, Maryville College

When Adaptation Fails: A Genetic Algorithm Perspective on

Negotiating Financial Contracts for Entrepreneurial

Ventures, Christoph Zott, INSEAD

The Venture Capitalist-Entrepreneur Relationship: The

<u>Creation of Relational Rents</u>, Dirk Karel DeClercq, U. of South Carolina; Harry Jack Sapienza, U. of South Carolina

The Changing Levers of Venture Capitalist/Entrepreneur

Negotiations: Drivers of Valuation of New Ventures

Seeking Capital, Andrew Zacharakis, Babson College; Dean

Andrew Shepherd, U. of Colorado, Boulder

Venture Capital and the Birth of the Local Area Networking

<u>Industry</u>, Urs von Burg, U. of Saint Gallen; Martin Kenney, U. of California. Davis

Discussant: Douglas Dean Moesel, U. of Missouri, Columbia

# 202. SHCS: (BPS, ENT) Entrepreneurship Through

# Knowledge Transfer

10:40- 12:00 Sheraton Centre: Ballroom East

# 380. IP: Complexity, Change, and Vision in the

**Entrepreneurial Process** 

10:40- 12:00 Royal York: Canadian 1

#### 381. IP: Entrepreneurs' Behavior

• 10:40- 12:00 Royal York: Canadian 2

#### Wednesday 12:30PM

# 498. Paper Session: Social Capital, Networks and Entrepreneurship

12:30- 2:10 Royal York: Confederation 6

Chair: Andrew C. Corbett, U. of Colorado, Boulder

Social Capital and Fundability of High Potential New

<u>Ventures</u>, Juan Florin, U. of Connecticut; William S. Schulze, U. of Connecticut

<u>Patterns of Multidimensionality in Embedded Network Ties</u> <u>of Emerging Entrepreneurial Firms</u>, Julie M. Hite, Brigham Young U.

**Published in Conference Proceedings** 

Railbirds, Scouts, and Independent Booksellers: The Role of

Social Community in New Business Creation, Marc Weinstein, U. of Oregon

The US SME Network Experience: The Role of the

Entrepreneur in Network Legitimacy Building, Resource

Acquisition and Persistence, Sherrie E. Human, Xavier U.;

Charles Matthews, U. of Cincinnati; Keith G. Provan, U. of Arizona *Discussant:* Lene Foss, Norwegian Institute of Fisheries and Aquaculture Ltd.

# Gender and Diversity in Organizations Program Chair: Ellen Ernst Kossek, Michigan State U.

		Professional Development Workshop Chair:	: Audrey Murrell, U. of Pittsburgh
	Start	Division Program	Shared Program
	1:00pm		79.SPDW: Successful Women Worldwide: A New Time for
	•		Understanding ◆ SC:Conference Room G
rnaay			81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
7	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
11		499. The MIT Study: Lessons Learned ◆ RY: Quebec	
	6:00pm		85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference
_	o.oopin		Room B&C
	8:00nm	500.Social Hour and Networking • RY:Quebec	Troom Bud
	7:30am	Social from and rectworking - R1.2debec	86.SPDW: CMSW Breakfast ◆ RY:Ontario
		501.GDO Doctoral Consortium Breakfast • RY:Nova Scotia	90. SPDW: CMSW: What's Critical? • RY:Ontario
	8:30am	ODO Doctoral Consoltium Breakfast • KT.Nova Scotta	96. SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
		FOO A1 C C C C C C C C C C C C C C C C C C	SPDW: New Doctoral Students Consortium • RY:Upper Canada
		502. Alternative Careers within Academia • RY:Nova Scotia	DV 0 - 1
<b>×</b>	10:00am		101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
Saluiuay			<b>102.</b> SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
5	10:30am	503. Finding the "Right" Journal ◆ RY: Library	
3		504.GDO Doctoral Consortium Networking Lunch ◆ RY:Library	
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
7.			RY:Ontario
1			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:00pm	505. Networking and Diversity ◆ RY:Library	
	5:30pm	506.GDO Preconference Reception ◆ RY:Nova Scotia	115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	6:00pm	•	116.SPDW: All Doctoral Students Reception • RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast ◆
	7.004111		RY:Ballroom
Sunnay	8:00am		122.SPDW: CMSW: Critical Research in the Management Journals
16	0.004111		RY:Ballroom
			123 SPDW: CMSW: Gender, Work, and Employment in Academia
3			RY:British Columbia
2	10:00am		129. SPDW: Backlash, Academia and Change • RY:Tudor 7
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood • RY:Ballroom
		507.GDO Division Welcome Breakfast ◆ RY:York	154. SPDW: CIVIS W Flenary Speaker: Doug Henwood ▼ K1. Dalii Ooiii
			200 IG D. 1' C. d. D.' 1 DV Allerda
	8:30am	508. Identity Orientation and Stigmatization ◆ RY:York	208.JS: Reaching for the Rainbow • RY:Alberta
			267.SIT: Diversity and Identity in Teams ◆ SC:Windsor West
_	10.10	Division of the second of the	268.SIT: The Power of Time ◆ SC:Windsor East
a)	10:40am	509. The Social Construction of Difference ◆ RY:York	180. SHCS: 1904 Westinghouse Films ◆ SC:Dominion Ballroom N
Monday			209.JS: Gender in Negotiation ◆ RY:Territories
		510. Understanding Gender in Managerial Contexts ◆ RY:York	
2	2:30pm		274.SIT: Advancing Culture ◆ RY:Saskatchewan
<u>-</u>			<b>315.</b> IP: Importance of Gender Effects ◆ RY:Canadian 5
•	4:10pm	511. Distinguished GDO Research Panel Reflections ◆ RY:York	227.JS: Demographics in Work Groups ◆ RY:Alberta
			276.SIT: Why Work-Family Conflict? ◆ SC:Windsor West
	5:30pm	<b>512.</b> GDO Division Business Meeting ◆ RY:York	
		513.GDO Division Social Hour ◆ RY:York	
	8:30am	514. Lucent Technologies Executive Speech ◆ RY:York	229 JS: Board Room Diversity • H:McDonald
			231 JS: Conflict in Diverse Work Groups ◆ RY:Alberta
ı uesuay			234.JS: Sexual Harassment Policy Effects • RY:Territories
	10:30am	515. Organizational Diversity ◆ RY:York	193.SHCS: Gente del Corazon • SC:Dominion Ballroom N
2		- 6	282.SIT: Husbands and Wives • SC:Windsor West
נו			347.IP: Minority & Majority Employees ◆ RY:Canadian 8
_	2:00nm	516.Persistence of Discrimination in Employment • RY:York	- Indiana Control of C
_		517. Cultural Influences on Work and Family • RY:York	248.JS: Multicultural Teams in MNCs • RY:Territories
	э.норш	Cultural limitences on work and Palling • K1.10K	249.JS: U.S. Companies and Work/Life Strategies ◆ RY:Alberta
	0.20	518. Beautyism, Stigma, and Discrimination ◆ RY:York	254.JS: U.S. Companies and Work/Life Strategies → RY:Alberta  254.JS: Workplace Romance ◆ RY:Territories
3	8:30am	orombeautyism, Stigma, and Discrimination ♥ KY:YOK	
15			289 SIT: Promoting Women • RY:New Brunswick
			375 IP: Perspectives on Discrimination ◆ RY:Canadian 8
<b>e</b>	10:40am	519. Gender and Racioethinic Differences in Psychological Responses	201.SHCS: Mging Multicult. Organizations ◆ SC:Ballroom Centre
		◆ RY:York	258 JS: Status Hierarchies in Orgs. ◆ RY:Alberta
_			295.SIT: Efficacy and its Effects ◆ SC:Windsor West
ŭ			
weunesday	12:20pm		296.SIT: Identification and Identity ◆ SC:Windsor East 261.JS: Women, Careers, Transitions and Growth ◆ H:McDonald

# Friday 1:00PM

79. → SPDW: (ITC, IM, GDO) Successful Women Worldwide:

A New Time for Understanding

1:00- 4:00 Sheraton Centre: Conference Room G

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

• 3:00- 6:00 Sheraton Centre: York

#### Friday 5:00PM

# 499. GDO Doctoral Consortium

• 5:00- 8:00 Royal York: Quebec

Pre-registration is required. Contact session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U. Keynote Speaker: Lotte Bailyn, Massachusetts Institute of Technology

# Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Friday 8:00PM

# 500. GDO Doctoral Consortium - Social Hour

8:00- 9:00 Royal York: Quebec

Pre-registration is required. Contact session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U.

# Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

7:30- 8:00 Royal York: Ontario

# Saturday 8:00AM

# 501. GDO Doctoral Consoritum Continential Breakfast

8:00- 9:00 Royal York: Nova Scotia

Pre-registration is required. Contact the session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U.

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

### Saturday 8:30AM

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

# Saturday 9:00AM

#### **502.** Doctoral Consortium - Alternative Career Tracks

9:00- 10:30 Royal York: Nova Scotia

Pre-registration strongly encouraged. Contact session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U.

Panel: Daria Kirby, U. of Pittsburgh; Orlando Richards, Louisiana Tech U.; Valerie I. Sessa, Center for Creative Leadership; Christine Smith, Sausalito Group

## Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:

# **Bringing Critical Perspectives into the Classroom**

10:00- 1:00 Royal York: Tudor 7

### Saturday 10:30AM

# 503. GDO Doctoral Consortium - Publishing Research on Race and Gender

10:30- 12:30 Royal York: Library

Pre-registration is strongly encouraged. Contact session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U. Panel: George Dreher, Indiana U.; Bernardo M. Ferdman, CSPP, San Diego; Karen L. Proudford, Morgan State U.; Belle Rose Ragins, U. of Wisconsin, Milwaukee

# Saturday 12:30PM

# 504. GDO Doctoral Consortium - Lunch and Networking

12:30- 2:00 Royal York: Library

Pre-registration is required. Contact session or PDW chairs for more information.

Organizers: Stacy Blake-Beard, Harvard U.; Regina O'Neill, Suffolk U.

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

# Saturday 3:00PM

# **505.** GDO Networking: Establishing Partnerships, Forming Collaborations

• 3:00- 5:00 Royal York: Library

Organizers: Ellen Fagenson-Eland, George Mason U.; Belle Rose Ragins, U. of Wisconsin, Milwaukee

### Saturday 5:30PM

#### **506.** GDO Preconference Reception

5:30- 7:00 Royal York: Nova Scotia

Organizers: Ellen Fagenson-Eland, George Mason U.; Belle Rose Ragins, U. of Wisconsin, Milwaukee

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed

# Paper Roundtables

5:30- 7:30 Royal York: Ballroom

# Saturday 6:00PM

 $\text{Legend: } \mathbb{Z} \text{= theme, } \text{ } \mathbb{\square} \text{= teaching, } \mathbf{\hat{v}} \text{= management practice, } \mathbf{\hat{\tau}} \text{=international, Other abbreviations p. A38 - 39}$ 

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT,

ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

6:00- 8:00 Royal York: Upper Canada

# Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

## Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

• 7:00- 8:00 Royal York: Ballroom

### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

### Sunday 10:00AM

129. SPDW: (GDO, MED) Backlash in Academia: Let's Talk About It!

• 10:00- 12:00 Royal York: Tudor 7

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

### Monday 7:00AM

507. GDO Division Welcome Breakfast

7:00- 8:15 Royal York: York

#### Monday 8:30AM

**508.** Paper Session: **Identity Orientation and Stigmatization in Organizations: New Frontiers** 

• 8:30- 10:20 Royal York: York Chair: Diana Reed, Drake U.

<u>Re-assessing the Standard: How Understanding Identity</u>
<u>Orientation Informs - and Improves - Intergroup Relations</u>
<u>Interventions</u>, Shelley Laureen Brickson, Harvard U.
<u>Published in Conference Proceedings</u>

Stigma: Its Effect on the Aquisition of Power in Organizational Settings, Elizabeth Simnons, Texas A&M U.

Pink Triangles: Antecedents and Consequences of Heterosexism in the Workplace, Belle Rose Ragins, U. of Wisconsin, Milwaukee; John M. Cornwell, Loyola U. Winner of Dorothy Harlow Award

<u>Does Disclosure of Same-Sex Orientation Impact Perceptions</u> <u>of Service Quality?</u>, Carolyn Wiethoff, Ohio State U. *Discussant:* David Porter, U. of California, Los Angeles **208.** ©JS: (GDO, ODC) Reaching for the Rainbow: Empirical Research and Critical Inquiry into Managing Diversity

8:30- 10:20 Royal York: Alberta

267. SIT: Diversity and Identity in Teams

8:30- 10:20 Sheraton Centre: Windsor West

268. **☼SIT: The Power of Time** 

8:30- 10:20 Sheraton Centre: Windsor East

## Monday 10:40AM

**509.** Paper Session: The Social Construction of Difference:

New Theory and Approaches

• 10:40- 12:00 Royal York: York

Chair: Robin Johnson, U. of California, Los Angeles

Wouldn't It Be Nice: In Pursuit of Inter-Group Equality,
Alison M. Konrad, Temple U.; Gerald Ross, III, Temple U.

You May Find What You Seek: The Effect of Researcher's

<u>Focus on Interpretation of Diversity Data</u>, Joseph Ofori-Dankwa, Saginaw Valley State U.; Andrew Tierman, Saginaw Valley State U.

How do Members of Groups Diverse on Multiple Dimensions
Conceptualize One Another? Social Contextual Triggers
and Work Group Conflict Implications of Identity

Salience, Amy Randel, Wake Forest U.

Winner of GDO Division Best Paper Based on a Dissertation Published in Conference Proceedings

Horizontal Hostility: Evaluations of Groups Along a

<u>Distinctiveness Continuum</u>, Judith B. White, Northwestern U.; Ellen J. Langer, Harvard U.

Discussant: Ann C. Baker, George Mason U.

**180.** SHCS: (MH, GDO) Relating a New Time to an Old Time: Presenting 1904 Films from Westinghouse Companies with Discussion on Observed Work Issues

• 10:40- 12:00 Sheraton Centre: Dominion Ballroom N

JS: (GDO, CM) Gender in Negotiation
10:40- 12:00 Royal York: Territories

### Monday 12:20PM

**510.** Paper Session: **Understanding Gender in Managerial** and **Organizational Contexts** 

12:20- 2:10 Royal York: York

Chair: Mary Fambrough, Case Western Reserve U.

<u>The Impact of Gender-Typed Contexts on Leadership Styles:</u>
<u>A Field Study</u>, Marloes van Engen, Tilburg U.; Rien van der Leeden, Leiden U.; Tineke M. Willemsen, Tilburg U.

Effects of Doctoral Experience, Academic Affiliation, and
Sex Differences on Research Productivity and Where
Organizational Scientists Hold Tenure, Teresa J. Rothausen,
U. of St. Thomas

Opposite Sex Supervisors and Employee Satisfaction Moderating Effects of Employee Sex, Work Group Composition and Job Strain, Dail Fields, Regent U.; Terry C. Blum, Georgia Institute of Technology

Managers' Gender Roles Across Career Experiences: Evidence for the Plaster vs Plasticity Debate, Catherine Kirchmeyer, Wayne State U.

Discussant: Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology

#### Monday 2:30PM

# **274.** → SIT: Advancing Our Understanding of Culture: Mobility, Schemas and Similarity

• 2:30- 3:50 Royal York: Saskatchewan

# 315. IP: The Importance of Gender Effects in Management and Organizations

2:30- 3:50 Royal York: Canadian 5

#### Monday 4:10PM

# 511. Solvision: Distinguished GDO Research Panel: Reflections on Research on Gender, Racioethnicity, and Diversity in a New Time

• 4:10- 5:20 Royal York: York

Organizer: Ellen Ernst Kossek, Michigan State U.

Presenters: Nancy J. Adler, McGill U., Taylor Cox, U. of Michigan;

Stella M. Nkomo, U. of South Africa

**227. QJS**: (GDO, CM, OB) **The Enduring Effects of** 

Demographics: Investigations of Hierarchy, Expertise, Conflict, and Performance in Work Groups

4:10- 5:20 Royal York: Alberta

276. SIT: Why Work-Family Conflict?

◆ 4:10- 5:30 Sheraton Centre: Windsor West

# Monday 5:30PM

## 512. Meeting: GDO Division Business Meeting

• 5:30- 6:30 Royal York: York Moderator: Laura Graves, Clark U.

### Monday 6:30PM

### 513. GDO Division Social Hour

• 6:30- 7:30 Royal York: York

### Tuesday 8:30AM

# 514. STheme: Lucent Technologies Executive Speech: The Transformation of the Workplace

• 8:30- 10:10 Royal York: York Organizer: Hazel M. Rosin, York U.

Keynote Speaker: Carol Stephenson, President and CEO, Lucent

Technologies, Inc. Canada

Introduction: Hazel M. Rosin, York U.

# 229. ⊕→JS:(BPS, GDO, IM) Board Room Diversity: The Case of Women Directors

• 8:30- 10:10 Hilton: McDonald

# 231. JS:(GDO, CM, OB) Exploring the Conflict Dynamics of Faultline Structures in Diverse Work Groups

• 8:30- 10:10 Royal York: Alberta

**234. QJS**: (GDO, HR, SIM) **Sexual Harassment Policy Effects: Implications for Theory, Research, and Practice** 

• 8:30- 10:10 Royal York: Territories

# Tuesday 10:30AM

# 515. Paper Session: Organizational Diversity: Implications for Effectiveness and Performance

• 10:30- 11:50 Royal York: York

Chair: Miguel Olivas, U. of Pittsburgh/ITESM, Monterrey

Cultural Diversity: A Configurational Theory for Overcoming

the Negative Consequences, Amy L. McMillan, Louisiana Tech

Perceived Fairness and Effectiveness of Organizational Opportunity Structures: Situational Moderators and Perceptual Consistency, David L. Ford, Jr., U. of Texas, Dallas; Rabi S. Bhagat, U. of Memphis

When Race Matters: Exploring Key Contingencies of the
Racial Diversity-Firm Performance Relationship, Orlando
C. Richard, U. of Texas, Dallas; Amy L. McMillan, Louisiana Tech
U.; Ken Chadwick, Louisiana State U., Shreveport; Sean Dwyer,
Louisiana Tech U.

Being in the Spotlight: How Firms Respond to Public

<u>Diversity Crises</u>, Erika Hayes James, Emory U.; Lynn Perry Wooten, U. of Michigan

Discussant: Suzanne C. de Janasz, James Madison U.

# 193. → SHCS: (GDO, HR, OB) Gente del Corazon: The Influence of Hispanic Culture on Organizational Culture and Practices

10:30- 11:50 Sheraton Centre: Dominion Ballroom N

### 282. SIT: Husbands and Wives

10:30- 11:50 Sheraton Centre: Windsor West

# 347. IP: Minority and Majority Employees in Organizational Settings

• 10:30- 11:50 Royal York: Canadian 8

### Tuesday 2:00PM

# **516.** → Paper Session: The Persistence of Discrimination in Employment Systems Around the Globe

• 2:00- 3:20 Royal York: York

Chair: Jon Werner, U. of Wisconsin, Whitewater

Still Judging the Book by the Cover? Perceptions of Hispanic

Ethnicity and Accent in the Employment Interview and the

Effects of Interviewer Training, Sharon Larisa Segrest,

California State U., Fullerton

<u>The Impact of Legal Age Discrimination on Women in</u>
<u>Professional Occupations</u>, Nancy B. Kurland, U. of Southern California

The Persistence of Gender Inequality in Management Over
Time: Evidence from Senior Women Managers in Europe,
Margaret Linehan, Cork Institute of Technology; James S. Walsh,
U. College, Cork, Ireland

Gender-based Employment Discrimination and Multinational
Firms: A Study of Job Announcements in Taiwan and
Thailand, Ju-Chien Wu, U. of Illinois, Urbana-Champaign; Xiang
Yi, U. of Illinois, Urbana-Champaign; John J. Lawler, U. of Illinois,
Urbana-Champaign

Discussant: Ben Wolkinson, Michigan State U.

# Tuesday 3:40PM

# 517. → Paper Session: Cultural and Organizational Influences on the Work-Family Interface

• 3:40- 5:20 Royal York: York

Chair: Laura Beauvais, U. of Rhode Island

Linking Work-to-Family and Family-to-Work Conflict: An
Assessment of Formal and Informal Work-Family
Supports and Job-Related Outcomes, Stella E. Anderson,
Appalachian State U.; Betty S. Coffey, Appalachian State U.; Robin M. Taylor, Appalachian State U.

Organizational Work-Family Practices and Work Processes:

A Multi-Theoretical Lens, Elizabeth Anne Bardoel, Monash U.;
Phyllis Tharenou, Monash U.; Simon Moss, Monash U.

→ Work-Family Conflict in Contemporary China: An Alternative to the Western Model, Yan Ling, U. of Connecticut; Gary N. Powell, U. of Connecticut

Informal Work Accommodations to Family: A Potential

Coping Strategy for Reducing the Stress Associated with

Work-Family Conflict among Professional Employees,
Scott J. Behson, Fairleigh Dickinson U.

Discussant: Karen Crooker, U. of Wisconsin, Milwaukee

# **248.** → JS: (GDO, IM, OB) Multicultural Teams within Multinational Corporations

3:40- 5:20 Royal York: Territories

249. JS: (GDO, HR) U.S. Companies and Work/Life

**Strategies: Their Diffusion and Effects** 

• 3:40- 5:20 Royal York: Alberta

# Wednesday 8:30AM

518. □ © Symposium: Beautyism, Stigma, and Discrimination In A New Time: On Occupational and Organizational Appearance and Attractiveness Requirements

• 8:30- 10:20 Royal York: York Chair: Cliff Cheng, U. of Southern California

Appearance Requirements Are in the Eye of the Beholder:

The Role of Image Norms in Recruitment, Cristina M.
Giannantonio, Chapman U.; Amy E. Hurley, Chapman U.

<u>Unattractiveness As the Basis for Stigmas Related to Race.</u>
<u>Disability, and Age</u>, Dianna L. Stone, U. of Central Florida;
Eugene F. Stone-Romero, U. of Central Florida

Who Will Fare Better in Employment-Related Decisions?: A

Meta-Analytic Review of Physical Attractiveness Research
in Work Settings, Megumi Hosoda, San Jose State U.; Gwen
Coats, State U. of New York, Albany; Eugene F. Stone-Romero, U.
of Central Florida; Cheryl A. Backus, State U. of New York, Albany

Old Ideas About Appearance and Sex/Gender Identities in a
New Time: Order and the Sexuality Diversity Case of
Transsexual School Teacher, Ms. Dana Rivers, Cliff Cheng,
U. of Southern California

Discussant: Richard J. Klimoski, George Mason U.

254. ©JS: (GDO, HR, MC) Frisky Business: Issues and

**Consequences of Workplace Romance** 

• 8:30- 10:20 Royal York: Territories

289. SIT: Promoting Women

8:30- 10:20 Royal York: New Brunswick

# 375. IP: Legal, Institutional, and Arbitration Perspectives on Discrimination

• 8:30- 10:20 Royal York: Canadian 8

#### Wednesday 10:40AM

519. Paper Session: Gender and Racioethnic Differences in Psychological Responses to the Workplace

• 10:40- 12:00 Royal York: York

Chair: Michal E. Mor Barak, U. of Southern California

© Gender-Based Sensitivity to Disempowering Behavior in Organizations: Exploring an Expanded Concept of Hostile Working Environment, Charles M. Vance, Loyola Marymount U.; Ellen A. Ensher, Loyola Marymount U.; Frederica M. Hendricks, Loyola Marymount U.

Gender Differences and the Behavior of Targets of

Workplace Incivility: He 'Dukes' It Out, She 'Disappears'

<u>Herself</u>, Christine L. Porath, U. of North Carolina; Christine M. Pearson, U. of North Carolina

Is Emotional Intelligence a Culturally-Specific Skill? A

Meta-Analysis of Ethnic Differences in Emotion

Recognition, Hillary Anger Elfenbein, Harvard U.; Nalini Ambady, Harvard U.

I'll Take Your Word For It, But Not His...: An Examination
of Minority Recipient Reactions to Negative Feedback.,
Marcus M. Stewart, U. of Georgia; Richard S. Blackburn, U. of
North Carolina; Ben Rosen, U. of North Carolina, Chapel Hill
Discussant: Chris Mahoney, U. of Minnesota

201. ©→SHCS: (IM, GDO, OB) Managing Multicultural Organizations: A Meeting of the Minds

10:40- 12:00 Sheraton Centre: Ballroom Centre

258. JS: (GDO, OMT) The Staying Power of Status Hierarchies and Their Effects in Organizations

• 10:40- 12:00 Royal York: Alberta

295. SIT: Types of Efficacy and their Effects

10:40- 12:00 Sheraton Centre: Windsor West

296. SIT: Identification and Identity

10:40- 12:00 Sheraton Centre: Windsor East

#### Wednesday 12:20PM

**261.** ©JS: (GDO, CAR) Women, Dual Careerists, Copreneurs and Entrepreneurs: Careers, Transitions, Negotiating Strategies and Growth

12:20- 2:10 Hilton: McDonald

# Health Care Management

Program Chair: Sharon Topping, U. of Southern Mississippi Professional Development Workshop Chair: Kathleen Montgomery, U. of California, Riverside

	Start	Division Program	Shared Program
·E	6:00pm	520.Reception and Welcome to HCMD • SC:Kenora	
Fri	7:30pm	521. Navigating Your Professional Environment • SC:Kenora	
		522. Coffee and Croissants Networking Forum • SC:Kenora	
	8:30am		95.SPDW: Designing HCM Courses ◆ SC:Kenora
<u></u>			96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
aturday		523. The Research Environment ◆ SC:Kenora	
三		524. Lunch with HCMD Friends and Colleagues ◆ SC:Kenora	
ੁੱਕ		<b>525.</b> Publishing Workshop ◆ SC:Kenora	
S	2:00pm		110.SPDW: Nonprofit Management Education ◆ RY:British Columbia
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
Sunday		526. Coffee, Croissants, and Conversation ◆ SC: Kenora	
Ē		527. Faculty Research Forum ◆ SC:Kenora	
Sı	10:30am	528. Research Idea Exchange ◆ SC:Kenora	
	8:15am	<b>529.</b> Welcome ◆ SC:City Hall	
_		530. How Change Has Changed ◆ SC:City Hall	
a 3	10:40am	531. Coordination & Collaboration in Health Care Institutions ◆ SC:City	272.SIT: Ethics and Integrity? ◆ SC:Windsor East
덛	12.20	Hall	102 GLICG D Bl. 1'' G CC-Pollscore Wood
	12:20pm	232 Long-Term Care in New Millennium • SC:City Hall	183. SHCS: Dynamic, Pluralistic Strategy • 50. Balli 00111 West
¥			
	5:30pm	555 Business Meeting • 5C:City Hall	
a s			2/0 ID. Influence in Health Core One A DV/Consdien 0
ψ̈	10:50am	Tuman Resource Management in Hearth Care ▼ 50.0kg Hall	
	2:00nm	520 The Phythm of Organizational Pagnongas to Their Environments A	1547. IF. Approaches to Strategic Change • KT. Canadian To
	2.00pm		
Ĺ	3:40pm		
	8:30am	541 Using Qualitative Methods Avoid at Your Own Rick • SC City Hall	376 IP: New Direction in HC Research ◆ RY:Canadian 9
ĕ		comp quantitive fredhous. From the Four Own Risk + 50.000 Film	
$\geq$		542 Structure, Strategy, & Performance ◆ SC:City Hall	Denotics: Integrating Heataneane Systems - IVI.0011661(11011
Wed Tuesday Monday	2:30pm 4:10pm 5:30pm 6:30pm 8:30am 10:30am 2:00pm 3:40pm 8:30am 10:40am	532. Long-Term Care in New Millennium • SC:City Hall 533. Organizational Learning & Innovation • SC:City Hall 534. Distinguished Speaker Presentation • SC:City Hall 535. Business Meeting • SC:City Hall 536. Social • SC:City Hall 537. Professionals as Knowledge Assets • SC:City Hall 538. Human Resource Management in Health Care • SC:City Hall 539. The Rhythm of Organizational Responses to Their Environments • SC:City Hall 540. Symposium on Telehealth • SC:City Hall 541. Using Qualitative Methods:Avoid at Your Own Risk • SC:City Hall 542. Structure, Strategy, & Performance • SC:City Hall	183.SHCS: Dynamic, Pluralistic Strategy ◆ SC:Ballroom West  348.IP: Influence in Health Care Org. ◆ RY:Canadian 9 349.IP: Approaches to Strategic Change ◆ RY:Canadian 10  376.IP: New Direction in HC Research ◆ RY:Canadian 9 204.SHCS: Integrating Healthcare Systems ◆ RY:Concert Hall

#### Friday 6:00PM

# 520. Reception and Welcome to the HCM Division

6:00- 7:30 Sheraton Centre: Kenora

Preregister for PDW program with Kathleen Montgomery at kmont@mail.ucr.edu

Program Chair: Sharon Topping, U. of Southern Mississippi Division Chair: Barbara Bigelow, Clark U.

Professional Development Workshop Chair: Kathleen Montgomery, U. of California, Riverside

#### Friday 7:30PM

#### 521. Navigating Your Professional Environment

7:30- 9:00 Sheraton Centre: Kenora Preregistration required

Coordinator: Kathleen Montgomery, U. of California, Riverside Program Chair: Sharon Topping, U. of Southern Mississippi Division Chair: Barbara Bigelow, Clark U.

Facilitators: Margarete Arndt, Clark U.; John D. Blair, Texas Tech U.; Jon A. Chilingerian, Brandeis U; Myron D. Fottler, U. of Central Florida; Bruce J. Fried, U. of North Carolina, Chapel Hill; Leonard H. Friedman, Oregon State U.; John C. Hyde, U. of Mississippi Medical Center; Donna Malvey, U. of South Florida; Stephen J. O'Connor, U. of Wisconsin, Milwaukee; Neill F. Piland, Medical Group Management Association; Christopher Shook, U. of Texas, Arlington; Donna J. Slovensky, U. of Alabama, Birmingham; Eric S. Williams, U. of Alabama, Tuscaloosa; Jacqueline S. Zinn, Temple U.

# Saturday 8:00AM

### 522. Coffee and Croissants Networking Forum

8:00- 8:30 Sheraton Centre: Kenora

Facilitators: All panelists, presenters, & chairs. Preregistration

Coordinator: Kathleen Montgomery, U. of California, Riverside

# Saturday 8:30AM

# 95. SPDW: (HCM, MED) Designing and Delivering **Courses for Students in Health Care Management**

8:30- 10:30 Sheraton Centre: Kenora

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

### Saturday 10:30AM

# 523. The Research Environment: Centers and Institutes for Health Care Research and Sabbaticals

 10:30- 12:00 Sheraton Centre: Kenora Preregister with Kathleen Montgomery at kmont@mail.ucr.edu Chair: Christy Harris Lemak, U. of Florida

Panel: Gloria Bazzoli, Northwestern U.; Bruce J. Fried, U. of North Carolina, Chapel Hill; Keith G. Provan, U. of Arizona; Franz J. Schmidthaler, INSEAD Healthcare Management Initiative; Gary J. Young, Boston U.

#### Saturday 12:00PM

#### 524. Lunch with HCMD Friends and Colleagues

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12:00- 1:30 Sheraton Centre: Kenora

Facilitators: All panelists, presenters, & chairs. Preregistration required

Coordinator: Kathleen Montgomery, U. of California, Riverside

## Saturday 1:30PM

# **525.** Publishing Workshop: The Role of the Editor, the Referee, and the Author in the Publishing Process

1:30- 5:00 Sheraton Centre: Kenora

Preregister with Kathleen Montgomery at kmont@mail.ucr.edu

Coordinator: Kathleen Montgomery, U. of California, Riverside

Facilitators: Christy Harris Lemak, U. of Florida; Stephen J. O'Connor,

U. of Wisconsin, Milwaukee; Jacqueline S. Zinn, Temple U.

Panel: Margarete Arndt, Clark U.; Gloria Bazzoli, Northwestern U.;

Barbara Bigelow, Clark U.; John D. Blair, Texas Tech U.; Thomas

D'Aunno, U. of Chicago; Myron D. Fottler, U. of Central Florida;

Robert Fromberg, American College of Healthcare Executives

## Saturday 2:00PM

110. SPDW: (PNP, CAR, HCM, MED) Creating Nonprofit Management Curriculum to Meet the Realities of Practice: An Academic - Executive Dialogue

• 2:00- 5:00 Royal York: British Columbia

# Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT,

ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

#### Sunday 8:00AM

#### 526. Coffee, Croissants, and Conversation

• 8:00- 9:00 Sheraton Centre: Kenora

Facilitators: All panelists, presenters, & chairs. Preregistration required

Coordinator: Kathleen Montgomery, U. of California, Riverside

#### Sunday 9:00AM

# **527.** Faculty Research Forum: Cutting-Edge Research in Health Care

• 9:00- 10:30 Sheraton Centre: Kenora

Preregister with Kathleen Montgomery at kmont@mail.ucr.edu

Chair: Bryan J. Weiner, U. of North Carolina, Chapel Hill

Presenters: Lawton R. Burns, U. of Pennsylvania; Heather Elms, U. of

Florida; Martin Kitchener, U. of California, Berkeley; Michael John

Powell, U. of Auckland

# Sunday 10:30AM

#### **528.** Networking Forum to Exchange Research Ideas

10:30- 12:00 Sheraton Centre: Kenora

Facilitators: All panelists, presenters, & chairs. Preregistration required

Coordinator: Kathleen Montgomery, U. of California, Riverside

## Monday 8:15AM

# 529. Division Welcome

8:15- 8:30 Sheraton Centre: City Hall

Program Chair: Sharon Topping, U. of Southern Mississippi

# Monday 8:30AM

## 530. Symposium: How Change Has Changed

8:30- 10:20 Sheraton Centre: City Hall Chairs: Leonard H. Friedman, Oregon State U.; James B. Goes, Walden U.

Organizers: Barbara Bigelow, Clark U.; Leonard H. Friedman, Oregon State U.

A Framework for Understanding Theory, Research, and
Practice on Organizational Change in Healthcare, James B.
Goes, Walden U.

<u>Trends, Dead Ends, and the Future of Organizational Change</u> in <u>Healthcare</u>, Leonard H. Friedman, Oregon State U.

<u>Transformation: the Promise of Reengineering</u>, Barbara Bigelow, Clark U.; Margarete Arndt, Clark U.

<u>Viewing Organizational Change from the Perspective of</u>
<u>Choas and Complexity: Implications for Healthcare,</u> Donde
P. Ashmos, U. of Texas, San Antonio

Discussants: Bruce J. Fried, U. of North Carolina, Chapel Hill; Alan D. Meyer, U. of Oregon

# Monday 10:40AM

# **531.** Paper Session: Coordination and Collaboration in Health Care Institutions: A Changing Perspective

• 10:40- 12:00 Sheraton Centre: City Hall Chair: John Valentine, Florida Atlantic U.

☑ Impact of Relational Coordination on Service Quality, Length of Stay, Post-Operative Pain and Mobility: A Nine Hospital Study of Surgical Patients, Jody Hoffer Gittell, Harvard U.; Thomas Thornhill, Harvard Medical School; Joseph Zuckerman, Hospital for Joint Diseases; Kathleen M. Fairfield, Harvard Medical School; Benjamin Bierbaum, New England Baptist Hospital; William Head, Presbyterian Plano Hospital; Robert Jackson, Baylor U. Medical Center; Michael Kelly, Beth Israel Hospital; Richard Laskin, Hospital for Special Surgery; Stephen Lipson, Harvard Medical School; John Siliski, Harvard Medical School

<u>Physicians and Government: Key Actors in an Organizational</u> <u>Field</u>, Trish Reay, U. of Alberta

Winner of HCM Division Best Paper Based on a Dissertation Award

*Discussants*: David Neal Grazman, U. of Southern California; Martin Kitchener, U. of California, Berkeley

# 272. SIT: When do Ethics and Integrity Matter?

10:40- 12:00 Sheraton Centre: Windsor East

# Monday 12:20PM

# 532. ♥♥Symposium: Long-Term Care in the New Millennium: Perspectives on Time and Quality

12:20- 2:10 Sheraton Centre: City Hall

Chair: Mark Alan Davis, U. of North Texas

Relationships Among Time Management, Control, and Work-Related Outcomes in Nursing Homes, Mark Alan Davis, U. of North Texas

A Framework for Understanding Conflicting Norms Guiding
Temporal Orientation in Long-Term Care, Eric G. Kirby,
Southwest Texas State U.

Demographic Trends and Their Impact on Turnover Within

Long-Term Care Facilities: Doing More with Less in the

New Millennium, Charles Braun, Marshall U.

Chronicity and Organizational Effectiveness in the Long-

<u>Term Sector</u>, Julie G. Sebastian, U. of Kentucky *Discussant*: Jeff Tschetter, U. of Sioux Falls

# 183. SHCS: (HCM, BPS) Strategy as Dynamic and Pluralistic

12:20- 2:10 Sheraton Centre: Ballroom West

#### Monday 2:30PM

# 533. → Paper Session: Organizational Learning and **Innovation in the Health Care Context**

2:30- 3:50 Sheraton Centre: City Hall

Chair: Debra Herold Tennyson, Birmingham-Southern College Organizational Learning from Medication Mishaps: A Study of Hospital Pharmacies, Michal Tamuz, U. of Texas, Houston; Eric J. Thomas, U. of Texas, Houston Medical School

- → Strategy & Organizational Effectiveness: A Case Study of Health Care Service Change, Mattia Jean Gilmartin, Cambridge
- Is the Transformational Leadership Style Related to Actual Workplace Innovation?, Elisabeth Wilson-Evered, U. of Queensland, Australia
- Timing the Intervention of Opinion Leaders in Innovation Projects, Louise Locock, U. of Oxford; Sue Dopson, U. of Oxford; David Chambers, U. of Oxford; John Gabbay, U. of Southampton,

Discussants: Michele Issel, U. of Illinois, Chicago; John C. Hyde, U. of Mississippi Medical Center

# Monday 4:10PM

# 

4:10- 5:20 Sheraton Centre: City Hall

The speakers, two key architects of major health care reform, are at the forefront of research, policy, and management developments in Canadian healthcare

Chair: Jacqueline S. Zinn, Temple U.

Introduction: Bruce J. Fried, U. of North Carolina, Chapel Hill Keynote Speakers: Peggy Leatt, Chief Executive Officer, Ontario Health Services Restructuring Commission; Jeffrey C. Lozon, Ontario Deputy Minister of Health & Long Term Care

## Monday 5:30PM

#### 535. Meeting: **HCMD Business Meeting**

5:30- 6:30 Sheraton Centre: City Hall Chair: Barbara Bigelow, Clark U.

#### Monday 6:30PM

#### 536. HCMD Social

6:30- 7:30 Sheraton Centre: City Hall

Sponsored by the Department of Health Administration, University ofToronto

Host: Sharon Topping, U. of Southern Mississippi

#### Tuesday 8:30AM

# 537. Symposium: Professionals as Knowledge Assets in Organisations - Reality, Time and Power

8:30- 10:10 Sheraton Centre: City Hall

Chair: Ewan Ferlie, Imperial School of Management

Professionals as Knowledge Assets in Organizations:

Overview Paper, Louise Fitzgerald, De Montfort U., Leicester: Ewan Ferlie, Imperial School of Management

Different Things to Different People: What It Means Being a "Physician" in the United States, Timothy Hoff, State U. of New York, Albany

Professions and Change: A Study through Time, Ann Casebeer, U. of Calgary

The Emerging Shape of Professional Organization in Health

Care, Jean-Louis Denis, Gris/U. De Montreal; Lise Lamothe, U. Laval; Ann Langley, U. du Québec à Montreal

Discussant: C. R. Hinings, U. of Alberta

## Tuesday 10:30AM

# **538.** Paper Session: **Human Resource Management:** Practices, Benefits, & Employee Satisfaction

10:30- 11:50 Sheraton Centre: City Hall

Chair: Robert Hernandez, U. of Alabama, Birmingham

- Human Resource Management Practices, Workplace Climate, and Organizational Performance: Exploring the Relationships in Canadian Nursing Homes, Kent Rondeau, U. of Alberta; Terry H. Wagar, Saint Mary's U.
- The Effects of Job Satisfaction and Perceived Stress on the Physical and Mental Health and Withdraw Intentions of Physicians, Eric S. Williams, U. of Alabama, Tuscaloosa; Thomas R. Konrad, U. of North Carolina, Chapel Hill; William E. Scheckler, U. of Wisconsin; Donald E. Pathman, U. of North Carolina, Chapel Hill; Mark Linzer, U. of Wisconsin; Julia McMurray, U. of Wisconsin; Martha Gerrity, Oregon Health Sciences U.; Mark D. Schwartz, New York U.

#### Winner of HCM Division Best Paper Award **Published in Conference Proceedings**

- Determinants of the Use of Health Plan Information in Health Plan Selection, Dawn M. Oetjen, U. of Central Florida; Myron D. Fottler, U. of Central Florida
- **Q**A Longitudinal Assessment of the Introduction of an Open Access Plan: An Effective Competitive Weapon for HMOs in the Managed Care Environment?, Marjorie L. Icenogle, U. of South Alabama; John E. Gamble, U. of South Alabama; Norman B. Bryan, Georgia State U.; Wanda Brettel, PrimeHealth, Inc. Discussants: Bruce J. Fried, U. of North Carolina, Chapel Hill; Donna Malvev. U. of South Florida

# 348. IP: Influencing Behavior in Health Care Organizations: Patient, Nurse, Physician & Manager Levels

10:30- 11:50 Royal York: Canadian 9

# 349. IP: Four Approaches to Strategic Change in Health **Care Organizations**

10:30- 11:50 Royal York: Canadian 10

# Tuesday 2:00PM

# 539. Symposium: The Rhythm of Organizational **Responses to Their Environments**

2:00- 3:20 Sheraton Centre: City Hall

This symposium was selected as HCMD's Theme session. Chairs: Christy Harris Lemak, U. of Florida; Christopher Johnson, U.

Multi-Faceted Threat and Dual Responses: Litigation and

Florida's Nursing Homes, Christopher Johnson, U. of Florida

Contingent Staffing as a Response to Economic and

Institutional Environments, Christy Harris Lemak, U. of Florida; Jeffrey A. Alexander, U. of Michigan

Withdrawing from Managed Care: An Organizational

Response to External Threat, Thomas D'Aunno, U. of Chicago Organizational Discretion in Responding to Institutional

Change: The Deinstitutionalization of the Medical Dictum "Once a Cesarean, Always a Cesarean", Elizabeth Goodrick, Florida Atlantic U.

Discussant: Diane Brannon, Pennsylvania State U.

### Tuesday 3:40PM

# **540. ©** Symposium: **Symposium on Telehealth**

3:40- 5:20 Sheraton Centre: City Hall

Chair: Kathryn H. Dansky, Pennsylvania State U.

Cost-Benefit of Telemedicine and Telehealth: A Review and Value-Chain Analysis of a Rural Health Network, John E. Gamble, U. of South Alabama; Marjorie L. Icenogle, U. of South Alabama

One Canadian Organization's Experience: The Opportunity to Revolutionize Home Care and Our Health System, Lesley Larsen, Saint Elizabeth Health Care

<u>Stakeholder Relationships: How They Influence Telehealth</u>
<u>Adoption Decisions</u>, Kathryn H. Dansky, Pennsylvania State U.

Communication Implications of TeleMedicine on the Doctor-<u>Patient Interaction</u>, Jeanine W. Turner, Georgetown U.; Pamela Whitten, Michigan State U.

Organizational Learning and the Adoption of TeleMedicine
Capabilities Over Time, David F. Robinson, Texas Tech U.
Discussant: Grant T. Savage, U. of Alabama, Tuscaloosa

# Wednesday 8:30AM

541. Symposium: Avoid at Your Own Risk: How Health Care Research and Researchers Benefit From Using Qualitative Methods

8:30- 10:20 Sheraton Centre: City Hall

Chair: Timothy Hoff, State U. of New York, Albany

Practicing for a Paycheck: What I Learned Talking With and

Observing Doctors Over Time, Timothy Hoff, State U. of New York, Albany

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The Use of Qualitative Research: A Personal Journey, Margarete Arndt, Clark U.; Barbara Bigelow, Clark U.

Understanding Key Stakeholders Through a Constructivist

Approach, Richard M. Shewchuk, U. of Alabama, Birmingham;
Stephen J. O'Connor, U. of Wisconsin, Milwaukee

Discussant: Kimberly D. Elsbach, U. of California, Davis

# 376. IP: New Directions in Health Care Research: Cognitive Maps, Instrumentation Issues and Managerial Profiling

8:30- 10:20 Royal York: Canadian 9

# Wednesday 10:40AM

204. SHCS: (HCM, ODC, OMT) Comparative Practices and Temporal Processes of Integrating Physicians and Clinics in Healthcare Systems

• 10:40- 12:00 Royal York: Concert Hall

#### Wednesday 12:20PM

542. Paper Session: Structure, Strategy, & Performance in Health Care Organizations: A Multi-Theoretic Approach

• 12:20- 2:10 Sheraton Centre: City Hall Chair: Heather Elms, U. of Florida

The Relationship of Nursing Facility Strategy and Structure with Performance, Jullet A. Davis, U. of Alabama, Tuscaloosa Winner of HCM Division Best Paper Based on a Dissertation Award

<u>Integration as Networks and Systems: A Strategic Stakeholder Analysis</u>, Grant T. Savage, U. of Alabama, Tuscaloosa; Alison Roboski, U. of Alabama, Tuscaloosa Published in Conference Proceedings

Melpful or Harmful? The Impact of Strategic Change on the Performance of U.S. Urban Hospitals, Hanh Q. Trinh, U. of Wisconsin, Milwaukee; Stephen J. O'Connor, U. of Wisconsin, Milwaukee

Causes and Consequences of Chain Acquisitions: Health Performance and Operating Strategy of U.S. Nursing Homes, 1991-1997, Jane Banaszak-Holl, U. of Michigan;

Whitney B. Berta, U. of Toronto; Dilys Bowman, U. of Michigan; Joel A.C. Baum, U. of Toronto; William G. Mitchell, U. of Michigan *Discussants:* John F. Newman, Georgia State U.; Jonathon S. Rakich, Indiana U., Southeast

# **Human Resources**

Program Chair: Lois E. Tetrick, U. of Houston

		Professional Development Workshop Ch	nair: Timothy A. Judge, <u>U. of Iowa</u>
	Start	Division Program	Shared Program
<b>^</b>	1:00pm		81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
r naay	3:00pm		82.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
Ĕ	6:00pm		85.SPDW: CMSW Reception for Arriving Critters • SC:Conference
4			Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
		543.HR Junior Faculty Consortium • SC:Windsor East	90.SPDW: CMSW: What's Critical? • RY:Ontario
	0.004111	544.HR Doctoral Consortium ◆ SC:Windsor West	DI 2 W CI I S W WING CI I CHI I W W CI I CHI I C
_	10:00am	545.Roundtable: Jr. Faculty and Doctoral Consortia • SC:Essex	101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
Saturday	10.004111	Notification of the state of th	102.SPDW: CMSW: Teaching Critically • RY:Tudor 7
Ē	1:00nm	546.Dialogue on Teaching International HRM ◆ SC:Essex	10201 D W. CIVIS W. Teaching Chicking & Kittado 7
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
	2.30pm		RY:Ontario
			112 SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	2:20nm	547. Academia and Practice in HR Research ◆ SC:Dufferin	of Bulletin Strategy - Killudol /
	5.30pm	548.HR Division Reception • SC:Essex	115 CDDW. CMCW Dti 1 D 14-1-1 A DV.Dollroom
			115 SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom 117 SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:30pm		
	7:00am		118 SPDW: CMSW Organizational Meeting and Breakfast •
			RY:Ballroom
Sunday	8:00am	549.HR Junior Faculty Consortium ◆ SC:Windsor East	122.SPDW: CMSW: Critical Research in the Management Journals
Ĕ			RY:Ballroom
Ĕ			123.SPDW: CMSW: Gender, Work, and Employment in Academia •
=			RY:British Columbia
2		550.HR Doctoral Consortium ◆ SC:Windsor West	<b>127.</b> SPDW: Organizational Research and Methods ◆ RY:Ontario
		551. Technology and HRM Change ◆ RY: Nova Scotia	
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:30am	<b>552.</b> Expatriate Adjustment in Asia ◆ SC:Simcoe	266.SIT: Predicting with Personality ◆ RY:New Brunswick
		<b>553.</b> Flexible Work ◆ SC:Dufferin	269.SIT: Outsourcing ◆ RY:Saskatchewan
	10:40am	554. Strategic Human Resources ◆ SC: Dufferin	179. SHCS: Organizational Justice Research ◆ SC:Ballroom Centre
		<b>555.</b> Work Attitudes ◆ SC:Simcoe	210.JS: HRM and Performance ◆ SC:Civic Ballroom
			213.JS: Organizational Mentoring and Time ◆ SC:Conference Room
			D&E
<b>&gt;</b>			214.JS: New Directions in International HRM ◆ H:McDonald
æ,			270. SIT: Supportive Organizations ◆ RY:New Brunswick
Monday	12:20pm	556.Black Box of Strategic HRM Research ◆ SC:Dufferin	
	_	<b>557.</b> Compensation ◆ SC:Simcoe	
₹	2:30pm	558. Organizational Citizenship Behavior ◆ SC:Dufferin	187. SHCS: Potential of Cultural Differences ◆ SC:Ballroom Centre
4		559. Turnover and Job Loss ◆ SC:Simcoe	223.JS: International HR and Global Leaders • H:McDonald
			224.JS: Fast Growth Firms ◆ RY:Alberta
			273.SIT: Perceiving Justice ◆ SC:Windsor East
			316. IP: Compensation and Gainsharing ◆ RY: Canadian 6
			317.IP: Appraisal & Feedback ◆ RY:Canadian 7
	4:10pm		278.SIT: Revolu'ary & Continuous Change ◆ SC:Windsor East
	5:30pm	560. Ice Cream Social ◆ SC:Dominion Ballroom N	
		561.HRM and Firm Performance ◆ SC:Dufferin	233 JS: Group Transactive Memory: Measurement • SC:Dominion
		562.Psychological Contracts • SC:Simcoe	Ballroom N
		,	234 JS: Sexual Harassment Policy Effects • RY:Territories
	10:30am	563. Organizational Performance ◆ SC:Dufferin	193.SHCS: Gente del Corazon • SC:Dominion Ballroom N
<b>&gt;</b>		564. Stress and Health • SC:Simcoe	237 JS: Importance of Management History • RY:Territories
			238.JS: Trustworthiness at Work • RY:Alberta
2			239 JS: Work-Family Conflict in 21st Century • SC:Civic Ballroom
D D	2:00nm	565. Leadership and Occupational Safety ◆ SC:Simcoe	241.JS: Social Capital in Organizations • SC:Civic Ballroom
ı uesaay	2.00pm	566.Training • SC:Dufferin	244.JS: Workplace Aggression Patterns • SC:Conference Room D&E
_		Talling OS.Bullolli	358.IP: Selection and Recruitment • RY:Canadian 3
	3:40nm	567.HR Business Meeting ◆ SC:Simcoe	249.JS: U.S. Companies and Work/Life Strategies • RY:Alberta
	3.40pill	TIX Duanicas Meeting + 30.3iiilouc	288.SIT: Inventiveness and Innovation ◆ RY:New Brunswick
	5.20nm	568.HR Social Hour • SC:Dominion Ballroom N	511. Inventiveness and innovation • KT. New Didiswick
			100 CLICC. Challenging Structure: A CC-Ballycom West
	8:30am	569. Teamworking and Well-Being • SC:Simcoe	199.SHCS: Challenging Structure • SC:Ballroom West
Ĕ		<b>570.</b> Diversity ◆ SC:Dufferin	251.JS: Strategic HR Architecture ◆ SC:Civic Ballroom
Š			254 JS: Workplace Romance ◆ RY:Territories
<u>e</u>			290 SIT: Shared Cognition and Sensemaking • RY:Saskatchewan
			291.SIT: Interorganizational Networks • SC:Windsor West
=	10.40	571. Work and Family in a New Age ◆ SC:Dufferin	383. IP: Brain Drain, AIDS & Org. Outcomes ◆ RY:Canadian 4
5	10:40am	or it work and running in a rick rige oo. bandin	Total Brain, Tibb & Org. Gateomes Tritoundant
wednesday		572. Selection - Interviews • SC:Simcoe  573. Benefits • SC:Simcoe	263. JS: Compensation Design ◆ SC:Conference Room D&E

Human Resources HR

# Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

• 1:00- 6:00 Sheraton Centre: Norfolk

## Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

#### 543. HR Junior Faculty Consortium

 8:00- 5:30 Sheraton Centre: Windsor East Organizer: Patrick Wright, Cornell U.

Coordinators: Edilberto Montemayor, Michigan State U.; Stella M.

Nkomo, U. of South Africa

Presenters: Mark Roehling, Western Michigan U.; Donald P. Schwab, U. of Wisconsin; Theresa Welbourne, U. of Michigan; John W. Boudreau, Cornell U.; Linda A. Cyr, Harvard U.; Ellen Ernst Kossek, Michigan State U.

#### 544. HR Doctoral Consortium

8:00- 5:30 Sheraton Centre: Windsor West
Organizer: Joseph J. Martocchio, U. of Illinois
Coordinators: John E. Delery, U. of Arkansas; Ann Marie Ryan,
Michigan State U.

Keynote Speaker: Kevin R. Murphy, Pennsylvania State U. Presenters: Jeanette N. Cleveland, Pennsylvania State U.; Paul E. Levy, U. of Akron; Mark Huselid, Rutgers U.; John Paul MacDuffie, U. of Pennsylvania; Russell Cropanzano, Colorado State U.; Robert D. Gatewood, U. of Georgia; Herbert G. Heneman III, U. of Wisconsin; Kenneth G. Brown, U. of Iowa; Eduardo Salas, U. of Central Florida; John R. Hollenbeck, Michigan State U.; Susan Mohammed, Pennsylvania State U.; Randall S. Schuler, Rutgers U.; James (Ben) Shaw, Bond U.; Wendy R. Boswell, Texas A&M U.; David P. Lepak, U. of Maryland; Charlie Trevor, Pennsylvania State U.; Michael Wesson, Michigan State U.; Wayne F. Cascio, U. of Colorado. Denver; Mary A. Gowan, U. of Central Florida; Robert L. Heneman, Ohio State U.; Chip Hunter, U. of Pennsylvania; Scott A. Snell, Pennsylvania State U.; Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management; Nancy H. Leonard, Lewis-Clark State College

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

### Saturday 10:00AM

# 545. Editors' Roundtable: Joint Session Junior Faculty and Doctoral Consortia

10:00- 12:00 Sheraton Centre: Essex

Organizers: Joseph J. Martocchio, U. of Illinois; Patrick Wright, Cornell II

Panel: Maureen L. Ambrose, U. of Central Florida; Edward J. Conlon, U. of Notre Dame; Rodger W. Griffeth, Georgia State U.; K. Michelle Kacmar, Florida State U.; James A. Breaugh, U. of Missouri, St. Louis; John R. Hollenbeck, Michigan State U.; Mark Huselid, Rutgers U.; Paul Swiercz, George Washington U.

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

102. QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:
Bringing Critical Perspectives into the Classroom

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

# 546. → A Dialogue Among Experts in Teaching International HRM: Crossing Geographic and Cultural Space through Innovative Methods

• 1:00- 3:00 Sheraton Centre: Essex

No pre-registration required; open to all Academy members Organizers: Debra Cohen, George Washington U.; Diana L. Deadrick, Old Dominion IJ.

Facilitators: Elizabeth F. Cabrera, U. Carlos III de Madrid, Spain; Paula M. Caligiuri, Rutgers U.; Heh Jason Huang, National Sun Yat-Sen U.; Henrik Holt Larsen, U. of Copenhagen; Kathy Monks, Dublin City U.; Randall S. Schuler, Rutgers U.; Mary Ann Von Glinow, Florida International U.; Mary R. Watson, Vanderbilt U.; Steve Werner, U. of Houston; Carolyn Wiley, U. College, Dublin

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB,

ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

# Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:30PM

# 547. ♥∑Who Cares? Who Benefits? Who's Doing It? A New Time in HR Research: The Link Between Academia and Practice

• 3:30- 5:30 Sheraton Centre: Dufferin

No pre-registration required; open to all Academy members Organizers: Debra Cohen, George Washington U.; Diana L. Deadrick, Old Dominion U.

Facilitators: John Burdett, Orxestra Consulting; Debra Cohen, George Washington U.; Charles Fay, Rutgers U.; Mark Huselid, Rutgers U.; Susan Meisinger, Society for Human Resource Management; Sara L. Rynes, U. of Iowa; Mary R. Watson, Vanderbilt U.

# Saturday 5:30PM

### 548. HR Division Reception

• 5:30- 7:30 Sheraton Centre: Essex *Organizer:* Timothy A. Judge, U. of Iowa

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed **Paper Roundtables** 

5:30- 7:30 Royal York: Ballroom

## Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

## Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

## Sunday 8:00AM

# 549. HR Junior Faculty Consortium

8:00- 12:00 Sheraton Centre: Windsor East Organizer: Patrick Wright, Cornell U.

Coordinators: Edilberto Montemayor, Michigan State U.; Stella M.

Nkomo, U. of South Africa

Presenters: Deborah F. Crown, U. of Alabama; Robert D. Gatewood, U. of Georgia; Marcie A. Cavanaugh, Cornell U.; Susan E. Jackson, Rutgers U.; Wayne Hochwarter, U. of Alabama; Gary C. McMahan, U. of Texas, Arlington

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC. ONE. PNP. RM. SIM. TIM) CMSW: Critical Research in the **Management Journals: Problems and Prospects** 

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

# Sunday 8:30AM

# 550. HR Doctoral Consortium

8:30- 12:00 Sheraton Centre: Windsor West Organizer: Joseph J. Martocchio, U. of Illinois Coordinators: John E. Delery, U. of Arkansas; Ann Marie Ryan, Michigan State U.

Presenters: Cynthia Kay Stevens, U. of Maryland; Adrienne J. Colella, Texas A&M U.; Ellen Ernst Kossek, Michigan State U.; John Mathieu, U. of Connecticut; M. Susan Taylor, U. of Maryland; Connie Wanberg, U. of Minnesota; Jason Colquitt, U. of Florida; Daniel G. Gallagher, James Madison U.; Jing Zhou, Texas A&M U.; Kenneth G. Brown, U. of Iowa; Ann Marie Ryan, Michigan State U.; Talya N. Bauer, Portland State U.; Daniel M. Cable, U. of North Carolina; Sara L. Rynes, U. of Iowa

127. SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in Organizational Research and Methods for Studying Them

8:30- 12:00 Royal York: Ontario

# Sunday 10:00AM

# 551. How Technology is Changing the World of HRM and What We Teach

10:00- 12:00 Royal York: Nova Scotia No pre-registration required; open to all Academy members Organizers: Debra Cohen, George Washington U.; Diana L. Deadrick, Old Dominion U.

Facilitators: Maria Engleleit, People Soft; Mary A. Gowan, U. of Central Florida; Hal Gordon Gueutal, State U. of New York, Albany; Jodi Littlestone, iXL.com; Kimberly Lukaszewski, State U. of New York, Albany; Dianna L. Stone, U. of Central Florida

## Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype." 10:30- 12:00 Royal York: Ballroom

#### Monday 8:30AM

552. ♥→Symposium: Low Context Assumptions, High **Context Solutions: Contingencies for Predicting Expatriate Adjustment in Asia** 

8:30- 10:20 Sheraton Centre: Simcoe

The Theory of Met Expectations Applied to the Crosscultural Adjustment of Expatriates in Asia, Paula M. Caligiuri, Rutgers U.; Jean Phillips, Rutgers U.; Mila Borislavova Lazarova, Rutgers U.; Ibraiz Tarique, Rutgers U.

Geographical Contingencies: The Expatriate's Experience of Cross-Cultural Adjustment in China, Katherine Hutchings. Queensland U. of Technology; Mark Shadur, Queensland U. of Technology; Robert McEllister, Queensland U. of Technology Cross-cultural Training: Predeparture or Postarrival?, Jan

Selmer, Hong Kong Baptist U. Selecting Expatriate Managers: Singaporeans' Views,

Kathleen M. Campbell, College of Saint Elizabeth; Mary Carmen Jacintia Wong, Singapore Telecoms; Donald J. Campbell, United States Military Academy

Discussant: Donald J. Campbell, United States Military Academy

# **553.** Paper Session: **Flexible Work**

8:30- 10:20 Sheraton Centre: Dufferin Chair: Brian Loher, Mansfield U.

A New Place for a New Time: Organizational Antecedents and Individual Outcomes of Control Over the Where and When of Work, Dilene Crockett, U. of Texas, Arlington; Rusty Lee Juban, Dallas Baptist U.

Adjustment to Telecommuting: Role of Self-efficacy and Structuring Behavior, Sumita Raghuram, Fordham U.; Batia Mishan Wiesenfeld, New York U.; Raghu Garud, New York U. **Published in Conference Proceedings** 

• Determinants of Preference for Contingent Employment, Janet H. Marler, State U. of New York, Albany

Flexibility in Work Arrangements: How Availability,

Preferences, and Use Affect Business Outcomes, MaryAnne M. Hyland, Adelphi U.

Discussant: Tammy D. Allen, U. of South Florida

266. SIT: Predicting with Personality

8:30- 10:20 Royal York: New Brunswick

# 269. SIT: Outsourcing and Human Resources Management

8:30- 10:20 Royal York: Saskatchewan

# Monday 10:40AM

554. Paper Session: Strategic Human Resources

10:40- 12:00 Sheraton Centre: Dufferin Chair: Lucy McClurg, Georgia State U.

Dynamic Investments in Human Capital and Risk

Management: An Empirical Analysis of Real Options

Human Resources HR

- <u>Theory</u>, Mousumi Bhattacharya, Syracuse U.; Kathleen Wheatley, Syracuse U.; Bivash Bhattacharya, CES Computers Solutions
- <u>Turning Employees into Competitive Advantages: A</u>
  <u>Strategic View of Human Resources</u>, Long W. Lam, U. of Houston, Clear Lake
- → Adding Value through Integration and Involvement: A

  Qualitative Study about Management's Perception of the

  Added Value of the HR Function, Dirk Buyens, U. of Gent;

  Ans De Vos, Vlerick Leuven Gent Management School

Strategic Human Resource Management: HR Function Flexibility, Sharyn Gardner, U. of Maryland Discussant: Charles-Henri Besseyre des Horts, HEC, France

#### 555. Paper Session: Work Attitudes

- 10:40- 12:00 Sheraton Centre: Simcoe Chair: Joseph J. Martocchio, U. of Illinois
- <u>Does Job Satisfaction Moderate the Relationship Between</u>
  <u>Conscientiousness and Job Performance?</u>, Michael K. Mount,
  U. of Iowa; James K. Harter, The Gallup Organization; Murray R.
  Barrick, Michigan State U.; Amy Colbert, U. of Iowa
- Temporal Effects of Goal Orientations: The Honeymoon Effect Revisited, Lucinda Lawson, Texas A&M U.; Robert R. Hirschfeld, U. of Georgia

#### **Published in Conference Proceedings**

<u>Intelligence Education and Facets of Job Satisfaction,</u> Yoav Ganzach, Tel-Aviv U.

Discussant: Adrienne J. Colella, Texas A&M U.

# 179. SHCS: (CM, HR, OB) Puzzles and Paradoxes in Organizational Justice Research

◆ 10:40- 12:00 Sheraton Centre: Ballroom Centre

# 210. ©→JS:(HR, BPS, OB) New Perspectives on HRM and Performance

• 10:40- 12:00 Sheraton Centre: Civic Ballroom

# 213. ZJS: (CAR, HR) Organizational Mentoring Relationships: Multiple Perspectives on the Role of Time

10:40- 12:00 Sheraton Centre: Conference Room D&E

# 214. → JS: (IM, HR) Exploring New Directions in International Human Resource Management

• 10:40- 12:00 Hilton: McDonald

# 270. SIT: When Organizations are Perceived as Supportive

◆ 10:40- 12:00 Royal York: New Brunswick

#### Monday 12:20PM

# 556. Symposium: Unlocking the Black Box of Strategic Human Resource Management Research

• 12:20- 2:10 Sheraton Centre: Dufferin

Chair: Patrick Wright, Cornell U. Organizer: Tim Gardner, Cornell U.

<u>Unlocking the Black Box: Examining the Processes Through</u>
Which Human Resource Practices Impact Business

<u>Performance</u>, Patrick Wright, Cornell U.; Tim Gardner, Cornell U.; Lisa M. Moynihan, Cornell U.; Hyeon Jeong Park, Cornell U.

Variations in Employment Mode Usage and Firm

<u>Performance: An Empirical Examination</u>, David P. Lepak, U. of Maryland; Riki Takeuchi, U. of Maryland, College Park

The Impact of High Commitment Work Systems on IPOs:

<u>Additive or Multiplicative Effects?</u>, M. Diane Burton,
Harvard U.; Charles A. O'Reilly III, Stanford U.

Empirical Insights on the Origins of Synergies in Strategic

Human Resource Systems, Clinton Doyle Chadwick, U. of
Illinois, Urbana-Champaign

Discussant: Lee D. Dyer, Cornell U.

# **557.** Paper Session: Compensation

12:20- 2:10 Sheraton Centre: Simcoe

Chair: Allen D. Engle, Eastern Kentucky U.

- <u>Discretionary Decisions in Market Wage Derivation: What do Compensation Professionals Rely Upon and does it Really Matter?</u>, Charlie Trevor, Pennsylvania State U.; Mary E. Graham, George Washington U.
- Survival of Skill-Based Pay Plans, Jason D. Shaw, U. of Kentucky; Nina Gupta, U. of Arkansas; Gerald E. Ledford, Sibson & Company; Atul Mitra, Lyon College
- Income Sensitive Consumption: A Conceptualization of
  Spending Behavior Patterns and Compensation
  Preferences, John Schaubroeck, Drexel U.; Jason D. Shaw, U. of
  Kentucky

Learning About Managers' Abilities: Implications for Compensation Policies, Pedro Ortin, U. Autónoma de Barcelona.; Vicente Salas-Fumas, U. of Zaragoza, Spain Discussant: Nicholas S. Miceli, Morgan State U.

# Monday 2:30PM

# 558. Paper Session: Organizational Citizenship Behavior

2:30- 3:50 Sheraton Centre: Dufferin

Chair: Kelly Mollica, Wake Forest U.

- Three Dimensions of Perceived Beneficiary of Post-Feedback

  Employee Development Activity and Organizational

  Citizenship Behavior: A Social Exchange Model Utilizing

  Leader-Member Exchange and Perceived Organizational

  Support, Todd J. Maurer, Georgia Institute of Technology;

  Heather R. Pierce, Georgia Institute of Technology; Lynn M. Shore,
  Georgia State U.
- <u>The Psychological Consequences of Self-Reported</u>
  <u>Organizational Citizenship Behaviors: Does</u>
  <u>Organizational Rank Matter?</u>, Steve Werner, U. of Houston;
  Richard S. DeFrank, U. of Houston
- → The Interactive Effects of General Mental Ability and
  Personality on Contextual Job Performance, L. A. Witt, U. of
  New Orleans; K. Michelle Kacmar, Florida State U.; Michael K.
  Mount, U. of Iowa

Discussant: Daniel G. Gallagher, James Madison U.

# 559. Paper Session: Turnover and Job Loss

- 2:30- 3:50 Sheraton Centre: Simcoe Chair: Cheryl L. Adkins, Louisiana State U.
- Psychological Well-Being and Reemployment Outcomes Following Involuntary Job Loss: Results of a Six-Year Study, Mary A. Gowan, U. of Central Florida
- Solution States and Voluntary Turnover: An Examination of Linearity, Curvilinearity, and the Moderators of Time, Unemployment Rate, and Perceived Ease of Movement Using Event History Analysis, Roderick D. Iverson, U. of Melbourne; Stephen J. Deery, U. of Melbourne

Winner of HR Division Best Paper Award Published in Conference Proceedings

Post-retrenchment Experiences of Unemployment and Reemployment: A Comparison of Voluntarily Retrenched and Involuntarily Retrenched Participants, Lea Waters, U. of Melbourne

Discussant: Stephen J. Havlovic, U. of Wisconsin, Whitewater

2:30- 3:50 Sheraton Centre: Ballroom Centre

223. ②→JS:(///, HR)International HR Strategies for Developing and Retaining Global Leaders

2:30- 3:50 Hilton: McDonald

2:30- 3:50 Royal York: Alberta

273. → SIT: Perceiving Justice

2:30- 3:50 Sheraton Centre: Windsor East

316. IP: Compensation and Gainsharing

• 2:30- 3:50 Royal York: Canadian 6

317. IP: Performance Appraisal and Feedback

2:30- 3:50 Royal York: Canadian 7

## Monday 4:10PM

278. SIT: Revolutionary and Continuous Change

4:10- 5:30 Sheraton Centre: Windsor East

### Monday 5:30PM

## 560. Human Resources Division Ice Cream Social

5:30- 6:30 Sheraton Centre: Dominion Ballroom N
Recipient of the Heneman Career Achievement Award, sponsored by
Irwin-McGraw Hill, will be announced..

# Tuesday 8:30AM

# 561. Symposium: Human Resource Management and Firm Performance

• 8:30- 10:10 Sheraton Centre: Dufferin Chair: David P. Lepak, U. of Maryland

<u>Human Resource Practices and the Development of</u>
<u>Organizational Social Capital</u>, Christopher Collins, U. of Maryland

Human Resource Configurations and Value Creation: The Mediating Role of Intellectual Capital, Mark Youndt, Skidmore College

The Design of Human Resource Management Systems: An Examination Within and Across Organizations, John E. Delery, U. of Arkansas; Patrick Wright, Cornell U.

Human Resource Configurations, Employment Modes, and Firm Performance, David P. Lepak, U. of Maryland; Scott A. Snell. Pennsylvania State U.

Discussant: M. Susan Taylor, U. of Maryland

562. Paper Session: Psychological Contracts

8:30- 10:10 Sheraton Centre: Simcoe

Chair: Greg Irving, Wilfrid Laurier U.

The "Anticipatory Psychological Contract":

Employer/Employee Obligations and Job Choice, Donna Maria Blancero, Arizona State U.; Glen E. Kreiner, Arizona State U.

Organizational Promissory Contracts: Changes in the

Promises between Organizations and their Employees, Lisa
Schurer Lambert, U. of North Carolina

<u>The Role of Justice and Psychological Contract on</u>
<u>Compensation Satisfaction</u>, Amanuel G. Tekleab, U. of Maryland; Kathryn M. Bartol, U. of Maryland, College Park

Easing the Pain: Determinants and Effects of Psychological
 Contract Violations, Amanuel G. Tekleab, U. of Maryland; M. Susan Taylor, U. of Maryland

Winner of HR Division's Best Student Paper Award Discussant: Rene Schalk, Tilburg U.

233. JS:(MOC, OB, HR) Investigating Group Transactive Memory in Field Settings: Empirical Examinations and Measurement Approaches

8:30- 10:10 Sheraton Centre: Dominion Ballroom N

**234. ©** JS: (GDO, HR, SIM) **Sexual Harassment Policy Effects: Implications for Theory, Research, and Practice** 

8:30- 10:10 Royal York: Territories

## Tuesday 10:30AM

# **563.** Paper Session: **Human Resources Management and Organizational Performance**

• 10:30- 11:50 Sheraton Centre: Dufferin Chair: Judy Tansky, Ohio State U.

Examining Non-Linear Relationships Between Human
Resource Systems and Organizational Performance, Clinton
Doyle Chadwick, U. of Illinois, Urbana-Champaign

The Impact of High Performance Work Systems on Mergers,
Acquisitions, and Bankruptcies, Jane E. Barnes, Rutgers U.;
Mark Huselid, Rutgers U.

The Performance Effects of Human Resource Managers' and Other Middle Managers' Involvement in Strategy

Making Under Different Business-Level Strategies: The

Case in Hong Kong, Felix Wai-Kwong Yip, Hong Kong

Polytechnic U.; Richard L. Priem, U. of Texas, Arlington; Cynthia S.

Cycyota, U. of Texas, Arlington

Discussant: Edward W. Rogers, Cornell U.

# 564. Paper Session: Stress and Health

10:30- 11:50 Sheraton Centre: Simcoe Chair: Joseph G. Rosse, U. of Colorado

Investigation of the Relationship Between Work-Related
Stress and Work Outcomes: The Role of Felt-Challenge,
Psychological Strain, and Job Control, Wendy R. Boswell,
Texas A&M U.; Julie B. Olson-Buchanan, California State U.,
Fresno; Marcie A. Cavanaugh, Cornell U.

Prediction of Work Injury Frequency and Duration Among <u>Firefighters</u>, Hui Liao, U. of Minnesota; Richard Arvey, U. of Minnesota; Richard Butler, U. of Minnesota; Steven Nutting, Human Resources Department, City of Minneapolis

Work Time, Work Interference with Family, and Employee Well-being, Virginia L. Smith-Major, U. of Maryland; Katherine J. Klein, U. of Maryland; Mark G. Ehrhart, U. of Maryland Published in Conference Proceedings

Sexual Harassment Labeling v. Cognitive Appraisal:

Employing a Stress-Strain Model to Resolve the
Theoretical Tension, Paul H. Jacques, State U. of New York,

Human Resources HR

Binghamton; Nagaraj Sivasubramaniam, State U. of New York, Binghamton; William D. Murry, State U. of New York, Binghamton Discussant: Ricky W. Griffin, Texas A&M U.

# 193. → SHCS: (GDO, HR, OB) Gente del Corazon: The Influence of Hispanic Culture on Organizational Culture and Practices

• 10:30- 11:50 Sheraton Centre: Dominion Ballroom N

# 237. ©JS:(MH, HR)On the Importance of Studying Management History: Four Perspectives

• 10:30- 11:50 Royal York: Territories

238. JS: (CM, OB, HR) Trustworthiness at Work: Its Nature, Antecedents, and Consequences

10:30- 11:50 Royal York: Alberta

239. JS: (HR, OB) Moving the Study of Work-Family Conflict into the 21st Century: A Multi-Level, Multi-Disciplinary Approach

◆ 10:30- 11:50 Sheraton Centre: Civic Ballroom

## Tuesday 2:00PM

# 565. ♥→ Symposium: Taking the Lead on Safety: The Role of Leadership in Improving Occupational Safety

2:00- 3:20 Sheraton Centre: Simcoe

Chairs: Nick Turner, U. of Sheffield, UK; Anthea Zacharatos, Queen's U.

<u>Site Managers, Supervisors, and Safety in the Offshore Oil</u>
<u>and Gas Industry,</u> Angela O'Dea, U. of Aberdeen, UK; Rhona Flin, U. of Aberdeen, UK

The Compensatory Role of Transformational Leadership in

Promoting Safety Behaviors, Helen Williams, U. of Sheffield,
UK; Nick Turner, U. of Sheffield, UK; Sharon K. Parker, U. of New
South Wales, Australia

The Impact of Supportive Leadership and Conscientiousness
on Safety Behavior at Work, Mark Anthony Griffin, Queensland
U. of Technology; Iain Burley, U. of Queensland, Australia; Andrew
Neal, U. of Queensland, Australia

<u>Safety Climate and Leadership Factors as Predictors of Injury</u>
<u>Records in Work Groups</u>, Dov Zohar, Israel Institute of
Technology, Israel

Discussant: Julian Barling, Queen's U.

566. Paper Session: Training

 2:00- 3:20 Sheraton Centre: Dufferin Chair: Elizabeth Ravlin, U. of South Carolina

Company-Based Continuous Education: What's the Pay-off
for Employers?, Graeme Martin, U. of Abertay Dundee; Judy
Pate, U. of Abertay Dundee; Phil Beaumont, U. of Glasgow

<u>Patterns</u>, Michelle Ann Dean, U. of North Texas; Craig J. Russell, U. of Oklahoma; Eric P. Braverman, AT&T

The Effects of Training in Verbal Self-Guidance and Goal

Setting on Team-Playing Behavior: A Field Experiment,
Travor C. Brown, Memorial U. of Newfoundland; Gary P. Latham,
U. of Toronto

<u>Does Training Improve Organizational Effectiveness? A</u>
<u>Review of the Evidence</u>, Phyllis Tharenou, Monash U. *Discussant:* Debra Cohen, George Washington U.

# **241.** JS:(HR, OB, OMT) Social Capital in Organizations: Examining Individual and Communal Models

2:00- 3:20 Sheraton Centre: Civic Ballroom

# 244. ♥→JS:(HR, CM) Exploring Persistent Patterns in

# Workplace Aggression

2:00- 3:20 Sheraton Centre: Conference Room D&E

#### 358. IP: Selection and Recruitment

2:00- 3:20 Royal York: Canadian 3

### Tuesday 3:40PM

## 567. Meeting: HR Business Meeting

3:40- 5:00 Sheraton Centre: Simcoe

Division Chair: Luis R. Gomez-Mejia, Arizona State U./Iberoamerican Academy of Management

249. JS: (GDO, HR) U.S. Companies and Work/Life

### **Strategies: Their Diffusion and Effects**

3:40- 5:20 Royal York: Alberta

### 288. SIT: Inventiveness and Innovation

3:40- 5:20 Royal York: New Brunswick

# Tuesday 5:30PM

#### 568. HR Social Hour

5:30- 7:30 Sheraton Centre: Dominion Ballroom N

#### Wednesday 8:30AM

# 569. ♥→Symposium: Teamworking and Well-Being: Empirical Evidence from Public and Private Sector Work Organizations

• 8:30- 10:20 Sheraton Centre: Simcoe Chair: Angela Joy Carter, U. of Sheffield, UK

Teamwork and Mental Health: A Multi-Sample and Multi-

<u>Level Study</u>, Michael A. West, Aston U., Birmingham, England; Angela Joy Carter, U. of Sheffield, UK; Carol S. Borrill, Aston U., Birmingham, England; Malcolm Patterson, U. of Sheffield, UK

Group Processes and Individual Well-Being in a Production

Company, Sabine Sonnentag, U. of Konstanz; Maria Dijstra, U. of Amsterdam; Arne Evers, U. of Amsterdam; Daan L. van Knippenberg, U. of Amsterdam; Annelies E. M. van Vianen, U. of Amsterdam

<u>Team Viability, Group Processes and Well-Being in</u>
<u>Secondary Healthcare Teams</u>, Angela Joy Carter, U. of Sheffield, UK

Discussant: Michael A. West, Aston U., Birmingham, England

# 570. Paper Session: Diversity

 8:30- 10:20 Sheraton Centre: Dufferin Chair: Caren Goldberg, George Washington U.

Ethnic Group Differences in Cognitive Ability in

Employment and Educational Settings: A Meta-analysis, Philip L. Roth, Clemson U.; Craig A. BeVier, Clemson U.; Philip Bobko, Gettysburg College; Fred S. Switzer, Clemson U.; Peggy Tyler, Clemson U.

A Comparison of Behavioral and Legal Perspectives on Age-Related Differences in Training and Development Opportunities at Work, Todd J. Maurer, Georgia Institute of Technology; Nancy E. Rafuse, Paul, Hastings, Janofsky, and Walker, LLP

Integrating Research and Practice: Toward a Theory of

<u>Diversity Management</u>, Dharm Prakash Sharma Bhawuk, U. of
Hawaii. Manoa

Why are Women Paid Less, But Given Higher Raises?, Michael Harris, U. of Missouri, St. Louis; Brad Gilbreath, Indiana U./Purdue U., Fort Wayne; James Sunday, Westinghouse Electric Corporation, Retired

Discussant: David Kravitz, George Mason U.

HR Human Resources

199. ♥\SHCS:(OB, HR, CAR) Time Use, Flexibility, and Identity: Challenging Traditional Schedules and Career

Structures in Organizations
• 8:30- 10:20 Sheraton Centre: Ballroom West

251. ©JS:(HR, OB, ODC) Employment Relationships, Culture, and Work Modes Within the Strategic Human Resource Architecture

• 8:30- 10:20 Sheraton Centre: Civic Ballroom

254. ©JS: (GDO, HR, MC) Frisky Business: Issues and

**Consequences of Workplace Romance** 

8:30- 10:20 Royal York: Territories

290. SIT: Shared Cognition and Sensemaking

8:30- 10:20 Royal York: Saskatchewan

291. SIT: Interorganizational Networks

8:30- 10:20 Sheraton Centre: Windsor West

# Wednesday 10:40AM

571. Symposium: Work and Family in a New Age

10:40-12:00 Sheraton Centre: Dufferin

Chair: Shelley M. MacDermid, Purdue U.

Organizers: Ellen Galinsky, Families and Work Institute; James T.

Bond, Families and Work Institute

Does the Presence of Family-friendly and Flexible

Scheduling Human Resource Practices Alleviate Work-

family Conflict?, Karen S. Markel, Michigan State U.

Strategic Investments in Family-friendly Work

<u>Environments: Linking Practices to Human Resource</u>
<u>Management Performance</u>, Lynn Perry Wooten, U. of Michigan;
Joycelyn Finley-Hervey, Jackson State U.

Occupational Segregation and Gender Differences in Work-

<u>family Conflict</u>, David J. Maume, Jr., Kunz Center for the Study of Work and Family; Paula Houston, Kunz Center for the Study of Work and Family

The Role of Organizational Size and Industry in Workers

Experiences, Shelley M. MacDermid, Purdue U.; Jodie Hertzog, Purdue U.; Katherine Kensinger, Purdue U.; John L. Zipp, U. of

Discussants: Ellen Ernst Kossek, Michigan State U.; Ellen Galinsky, Families and Work Institute

**572.** Paper Session: **Selection - Interviews** 

10:40- 12:00 Sheraton Centre: Simcoe

Chair: Robert Jones, Southwest Missouri State U.

Developing a Nomological Network for Interview Structure:

Antecedents and Consequences of the Structured Selection

Interview, Derek Chapman, U. of Waterloo

Effects of Procedural and Outcome Accountability on <u>Interview Validity</u>, Mary Brtek, Auburn U., Montgomery; Stephan J. Motowidlo, U. of Florida

The Effects of Employment Equity Program and Interview
Structure on Perceptions of Fairness and Perceived
Qualifications of Aboriginal Job Applicants, Gerard H.
Seijts, U. of Manitoba; Shannan E. Jackson, U. of Manitoba
Discussant: Arup Varma, Ihrir/Loyola U.

383. IP: Brain Drain, AIDS and Organizational Outcomes

• 10:40- 12:00 Royal York: Canadian 4

## Wednesday 12:20PM

573. Paper Session: Benefits

12:20- 2:10 Sheraton Centre: Simcoe

Chair: Janet H. Marler, State U. of New York, Albany

Reluctance to Request Assistance: When Family-Friendly

<u>Programs Miss the Mark</u>, David C. Baldridge, U. of Connecticut; Kimberly A. Eddleston, U. of Connecticut; John F.

Veiga, U. of Connecticut

An Exploratory Investigation of The Determinants of

Investment Risk Behavior in Employer Sponsored Pension

Plans, James Hamilton Dulebohn, Georgia State U.

Basic and Career Enrichment Benefit Satisfaction: Scale

Development and Initial Evidence of Their Discriminant

<u>Validity</u>, Gary Blau, Temple U.; Kimberly Merriman, Temple U.; Sally Rudmann, Ohio State U.

Published in Conference Proceedings

Discussant: MaryAnne M. Hyland, Adelphi U.

**263. □** JS: (HR, BPS) Compensation Design: New Directions for the New Times

12:20- 2:10 Sheraton Centre: Conference Room D&E

# International Management Program Chair: Srilata Zaheer, U. of Minnesota

Start   1:00pm   35   Designing and Conducting Large Multi-Country Research Projects   72,87PW: Successful Women Worldwide: A New Understanding + Sc.Conference Room E   05,97PW: Clobal Management and the Science of Science Centre   05,97PW: Clobal Management and the Science of Science Centre   05,97PW: Clobal Management and the Science of Science Centre   05,97PW: Clobal Management and the Science of Science Centre   05,97PW: CMSW Doctoral Workshop • SC.Norfe   05,97PW: CMSW Junior Faculty Workshop • SC.Norfe   05,97PW: CMSW Junior Faculty Workshop • SC. Norfe   05,97PW: CMSW Reception for Arriving Criterer Room B&C   05,97PW: CMSW Breakfast • RY-Onlario   05,97PW: Social Networks Research • SC-York   05,97PW: CMSW: What's Critical Perspectives   05,97PW: CMSW: What's Critical Perspectives   05,97PW: CMSW: What's Critical Perspectives   05,97PW: CMSW: Practice/Activity Theory • R   05,97PW: CMSW: Teaching Critically • RY-Tuc   10,00pm   11,00pm	a-Champaign	C. Cheng, U. of Illinois, Urbana-Champ	nal Development Workshop Chair: Joseph L.	ofessio	Pr
## SC.Conference Room E    Supply: Cinds Management and the Science of Science Centre		Shared Program	Division Program	Start	
### SUPPOWE Closed Management and the Science Center  ### STRPDW: CMSW Doctoral Workshop * SC.Norfer  ### STRPDW: CMSW Reception for Arriving Criter  ### STRPDW: CMSW: What's Critical? * RY-Onlaio  ### STRPDW: CMSW: What's Critical? * RY-Onlaio  ### STRPDW: CMSW: Practice/Activity Theory * R  ### STRPDW: CMSW: Practi	New Time for	79.SPDW: Successful Women Worldwide: A New Time for	574. Designing and Conducting Large Multi-Country Research Projects	1:00pm	
Science Centre   Septive: CMSW Doctoral Workshop • Sc.Norfe   Septive: CMSW Doctoral Workshop • Sc.Norfe   Septive: CMSW Junior Faculty Workshop • Sc.Norfe   Septive: CMSW Junior Faculty Workshop • Sc. Septive: CMSW Junior Faculty Workshop • Sc. Septive: CMSW Junior Faculty Workshop • Sc. Septive: CMSW Breakfast • RY.Onlario   Septive: CMSW: What's Critical? • RY.Onlario   Septive: CMSW: CMSW: Practice/Activity: Theory • Roon   Delivered   Septive: CMSW: Practice/Activity: Theory • Roon   Delivered   S	Off-Ontorio	Understanding • SC:Conference Room G	◆ SC:Conference Room E		<b>^</b>
SC.Conference Room D   Sign DW: CMSW Reception for Arriving Critter Room B&C   7:30am   8:00am   8:00am   8:00am   76 Doctoral Consortium-Saturday • SC.Conference Room G   79 Junior Faculty Consortium Research • Sc.Ephyl CMSW: Practice Activity Theory • Room D   70 Junior Faculty • Ry-Tout   70 Junior Faculty • Ry-Faculty • Ry-	e of Time • Off:Ontario				
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SCConference Room D   Signature   School   Signat	· SC·York	82 SPDW: CMSW Junior Faculty Workshop • SC:York		3:00nm	įd
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Room D   10:00am   10:00			577 International Management Teaching Workshop & SC:Conference	0:000	
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1:00pm   572 Your Career as an IM Researcher • SC:Dominion Ballroom S   10:8PDW: CMSW: Teaching Critically • RY:Tut   1:00pm	◆ RY:Ontario	101 SPDW: CMSW: Practice/Activity Theory • RY:Ontario	TOOM D	10:00am	ý
4:30pm	Tudor 7	102.SPDW: CMSW: Teaching Critically • RY:Tudor 7		101004111	a,
4:30pm   530 Strategies For Publishing International Management Research * Sc.Dominion Ballroom N   5:30pm   6:30pm   531 Professional Development Workshops Reception * Sc.Dominion Ballroom S   117 SPDW: CMSW: Social Time * RY:Ballroom Ballroom S   117 SPDW: CMSW: Social Time * RY:Ballroom I   18 SPDW: CMSW: Social Time * RY:Ballroom RY:Ballroom   18 SPDW: CMSW: Social Time * RY:Ballroom RY:Ballroom   18 SPDW: CMSW: Social Time * RY:Ballroom RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: CMSW: Critical Research in the Management RY:Ballroom   18 SPDW: CMSW: CMSW:	ross-Cultural Research	105.SPDW: Structural Equation Modeling in Cross-Cultural I	579. Your Career as an IM Researcher ◆ SC:Dominion Ballroom S	1:00pm	M
4:30pm				•	
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4:30pm   SuBStrategies For Publishing International Management Research * Sc.Dominion Ballroom N   Sc.Dominion Ballroom N   Sc.Dominion Ballroom N   Sall Professional Development Workshops Reception * Sc.Dominion Ballroom S   Sall Professional Development Workshops Reception * Sc.Dominion Ballroom S   Sall Professional Development Workshops Reception * Sc.Dominion Ballroom N   Sallroom S   Sa	DVT L 7				S
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Si30pm   6:30pm   6:30pm   6:30pm   331 Professional Development Workshops Reception * SC:Dominion   SC:Dominion   Ballroom S   117 SPDW: CMSW: Social Time * RY:Ballroom   118 SPDW: CMSW Organizational Meeting and I RY:Ballroom   118 SPDW: CMSW Organizational Meeting and I RY:Ballroom   128 SPDW: CMSW: Critical Research in the Man RY:Ballroom   128 SPDW: CMSW: Critical Research in the Man RY:Ballroom   128 SPDW: CMSW: Gender, Work, and Employn RY:British Columbia   10:00am   10:30am   384 Richman Dissertation Award Finalists * SC:Dominion Ballroom N   130 SPDW: CMSW Plenary Speaker: Doug Henw   8:25am   383 Division Welcome * H:Carmichael, Jackson   133 SHCS: Virtual Teams vs Traditional Teams * SC:Wirtual Teams vs Traditional Teams vs Traditional Teams vs Traditional Teams vs Traditional Team			SC-Dominion Ballroom N	4:30pm	
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8:00am   582 Doctoral Consortium-Sunday • SC:Conference Room G   122 SPDW: CMSW: Critical Research in the Man RY:Ballroom   123 SPDW: CMSW: Gender, Work, and Employn RY:British Columbia   10:00am   10:00am   10:30am   584 Richman Dissertation Award Finalists • SC:Dominion Ballroom N   130 SPDW: How International Members Can Bec • SC:Conference Room G   10:30am   585 Division Welcome • H:Carmichael, Jackson   134 SPDW: CMSW Plenary Speaker: Doug Henw   8:25am   585 Division Welcome • H:Carmichael, Jackson   173 SHCS: Virtual Teams vs Traditional Teams • N   N   175 SHCS: Virtual Teams vs Traditional Teams • N   N   175 SHCS: Suppressing Business Bribery • SC:Britian   10:40am   10:40am   11:00am	nd Breakfast •	118.SPDW: CMSW Organizational Meeting and Breakfast ◆		7:00am	
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268. SIT: The Power of Time • SC:Windsor East  8:50am 586. Distinguished Scholar Forum • H:Carmichael, Jackson 176. SHCS: Rigor and Relevance in Research • SC  9:00am 177. SHCS: Suppressing Business Bribery • SC:Ba  10:40am 214. JS: New Directions in International HRM • H  11:00am 587. Revisiting Individualism and Collectivism • H:Lismer  588. Innovation in MNCs • H:Carmichael, Jackson 181. SHCS: Role of Government • SC:Ballroom East  12:20pm 182. SHCS: The University in New Times • RY:Canadian 5  301. IP: Japanese Firm Strategies • RY:Canadian 6  303. IP: Cooperative Arrangements • RY:Canadian 6  303. IP: Cooperative Arrangements • RY:Canadian 192. SHCS: Firm Globalization & Structure • SC:Ballroom East  2:30pm 589. Global Integration: Promise and Perception • H:Carmichael, Jackson 186. SHCS: Firm Globalization & Structure • SC:Ballroom East  2:30pm 589. Global Integration: Promise and Perception • H:Carmichael, Jackson 186. SHCS: Firm Globalization & Structure • SC:Ballroom East  10:40am 177. SHCS: Rigor and Relevance in Research • SC:Ballroom East  214. JS: New Directions in International HRM • H  11:00am 587. Revisiting Individualism and Collectivism • H:Lismer  181. SHCS: Rigor and Relevance in Research • SC:Ballroom East  182. SHCS: Rigor and Relevance in Research • SC:Ballroom East  182. SHCS: Rigor and Relevance in Research • SC:Ballroom East  183. SHCS: Rigor and Relevance in Research • SC:Ballroom East  184. SHCS: Rigor and Relevance in Research • SC:Ballroom East  185. SHCS: Rigor and Relevance in Research • SC:Ballroom East  185. SHCS: Rigor and Relevance in Research • SC:Ballroom East  186. SHCS: Firm Globalization & Structure • SC:Ballroom East  187. SHCS: Rigor and Relevance in Research • SC:Ballroom East  187. SHCS: Rigor and Relevance in Research • SC:Ballroom East  188. SHCS: Rigor and Relevance in Research • SC:Ballroom East  188. SHCS: Rigor and Relevance in Research • SC:Ballroom East  188. SHCS: Rigor and Relevance in Research • SC:Ballroom East  188. SHCS: Rigor and Relevance in Research	·Windsor West	267 SIT: Diversity and Identity in Teams • SC:Windsor West			
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274.SIT: Advancing Culture • RY:Saskatchewan					
		191. SHCS: External Knowledge Sourcing ◆ SC:Ballroom Wes	591 Creating Value Through R&D and Franchising • H·Carmichael	4:10nm	
		226.JS: Social Capital and Its Buzzwords • H:McDonald		4.10pm	
		277.SIT: Leadership: History, Culture & Info • RY:New Bruns			
		279.SIT: Ownership Make a Difference? • RY:Saskatchewan	•		

IM	International Management		
	8:30am		229.JS: Board Room Diversity ◆ H:McDonald
	8:50am	593. Culture and the Psychological Contract ◆ H:Lismer	
		594. Foreignness as Asset and Liability ◆ H: Carmichael, Jackson	
_		595. Confucian Values and Organizational Behavior ◆ H:Lismer	280.SIT: Cooperating when Competing ◆ RY:New Brunswick
€		596. Theme: Timing in Internationalization ◆ H:Carmichael, Jackson	
Tuesday	1	597. Global Monoculture or Multiculture? ◆ H:Lismer	284.SIT: Ambivalence and Ambiguity ◆ RY:New Brunswick
S		598. Alliance/JV Governance ◆ H:Carmichael, Jackson	355.IP: Globalization & Localization ◆ RY:Canadian 5
Ţ			356.IP: Culture and Work • RY:Canadian 6
			357.IP: Doing Business in Transition Econs ◆ RY:Canadian 7
		599.CEOs,TMTs and International Performance ◆ H:Lismer	248 JS: Multicultural Teams in MNCs ◆ RY:Territories
		600.Multinationality and Performance • H:Carmichael, Jackson	
		601.IM Business Meeting • H:Lismer	
		602.IM Division Social ◆ H:Carmichael, Jackson	
day		603.Knowledge Search and Transfer • H:Carmichael, Jackson	200 SHCS: Transition in Central & Eastern Europe ◆ SC:Dominion
		604. Entering Foreign Markets ◆ H:Lismer	Ballroom N
	10:30am	605 Navel-gazing, Globalization and a New World Order? •	
		H:Carmichael, Jackson	
<b>E</b>	10.40	606. Value Creation in JVs/Alliances ◆ H:Lismer	204 GYYCG AG ' AG Id' II O C' C' C CO Delles em Contro
Wednesday	10:40am		201.SHCS: Mging Multicult. Organizations ◆ SC:Ballroom Centre 259.JS: Applying Institutional Theory to IM ◆ SC:Dominion Ballroom N
	12,10,000	607. International Careers of Female Managers ◆ H:Lismer	239 os. Applying institutional Theory to IM ▼ 3C.Doninion balloon N
		- C	240 IC. Management in Transition Economics A SC-Daminian Pollroom
	12:20pm		260 JS: Management in Transition Economies ◆ SC:Dominion Ballroom
	1:30nm	608.Member Feedback and Reflection • H:Carmichael, Jackson	14
	1.30pm	Michigan Legapack and Reflection + H. Calmichael, Jackson	1

### Friday 1:00PM

# 574. → Designing and Conducting Large Multi-Country Research Projects: Lessons from the GLOBE Research Program

• 1:00- 5:00 Sheraton Centre: Conference Room E Organizer: Mansour Javidan, U. of Calgary Panel: Charlos Altscha, U. de Buenos Aires; Felix C. Brodbeck, U. of Munich; Paul Hanges, U. of Maryland; Robert J. House, U. of Pennsylvania

# 79. → SPDW: (ITC, IM, GDO) Successful Women Worldwide: A New Time for Understanding

• 1:00- 4:00 Sheraton Centre: Conference Room G

# 80. □○→ SPDW: (IM, MOC, OMT, BPS, OB) Chronos and Kairos: Global Management and the Science of Time

• 1:00- 8:00 Off Site: Ontario Science Centre

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

3:00- 6:00 Sheraton Centre: York

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

### Friday 4:00PM

# 575. ♥→ Studying Recent Changes in the Japanese Business System: What Can We Learn for Theory?

• 4:00- 6:00 Sheraton Centre: Conference Room D Organizer: Tom Roehl, Western Washington U. Panel: Christina L. Ahmadjian, Columbia U.; Michael Gerlach, U. of California, Berkeley; James R. Lincoln, U. of California, Berkeley

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

B114

### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

7:30- 8:00 Royal York: Ontario

### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

# Saturday 8:30AM

# **576.** → IMD Doctoral Consortium-Saturday

8:30- 6:30 Sheraton Centre: Conference Room G
By invitation only; Breakfast sponsored by NYU Stern School of
Business.

Organizer: Myles Shaver, New York U.

Panel: Harry G. Barkema, Tilburg U.; Julian M. Birkinshaw, London Business School; Ya-ru Chen, New York U.; Susan Feinberg, U. of Maryland; Stewart Miller, Michigan State U.; Joan Penner-Hahn, U. of Michigan

# **577.** → IMD Junior Faculty Consortium-Saturday

8:30- 6:30 Sheraton Centre: Conference Room F
Registration fee \$30; By invitation only; Breakfast and refreshments
provided.

Organizer: Schon Beechler, Columbia U.

Panel: Ben L. Kedia, U. of Memphis; Vladimir Pucik, IMD; Alan M. Rugman, U. of Oxford; Susan C. Schneider, U. of Geneva; Sully Taylor, Portland State U.; Mary Ann Von Glinow, Florida International U.; Srilata Zaheer, U. of Minnesota

## Saturday 9:00AM

#### 578. □ → International Management Teaching Workshop

9:00- 1:00 Sheraton Centre: Conference Room D
Preregistration with Jeanne McNett (jmcnett @assumption.edu)
required. Lunch and refreshments sponsored by Blackwell
Publishers.

Organizers: Jeanne McNett, Assumption College; Colette Frayne, California Polytechnic State U.

Panel: Allan Bird, California Polytechnic State U.; Mike Geringer, California Polytechnic State U.; Carol Harvey, Assumption College; Anne-Wil Harzing, U. of Bradford; Henry Lane, Northeastern U.; Martha L. Maznevski, U. of Virginia; Yim-Yu Wong, San Francisco State U.; Lena Zander, Stockholm School of Economics

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:
Bringing Critical Perspectives into the Classroom

• 10:00- 1:00 Royal York: Tudor 7

## Saturday 1:00PM

# 579. → Navigating Your Career as an International Management Researcher: Dilemmas, Trade-offs, and Strategies

1:00- 4:00 Sheraton Centre: Dominion Ballroom S
Organizer: Tailan Chi, U. of Illinois
Panel: Michael A. Hitt, Texas A&M U.; Stefanie A. Lenway, U. of
Minnesota; Oded Shenkar, Ohio State U./Tel-Aviv U.; Bernard Yeung,
New York U.

# 105. → SPDW: (IM, RM) Structural Equation Modeling in Cross-Cultural Research

1:00- 4:30 Sheraton Centre: Elgin

### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical

2:30- 5:30 Royal York: Ontario

**Management Studies** 

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:
Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

### Saturday 4:30PM

# 580. → Strategies For Publishing International Management Research in Mainstream vs. Specialized Journals

4:30- 6:30 Sheraton Centre: Dominion Ballroom N
Organizer: Rosalie L. Tung, Simon Fraser U.
Panel: Harry G. Barkema, Tilburg U.; Thomas L. Brewer, U. of
Copenhagen; Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign;
William G. Mitchell, U. of Michigan; John Slocum, Southern Methodist

# Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

#### Saturday 6:30PM

# 581. → IMD Professional Development Workshops Reception

• 6:30- 8:00 Sheraton Centre: Dominion Ballroom S New international members are invited; For IMD Junior Faculty/Doctoral Consortium, and PDW participants; Sponsored by Blackwell Publishers.

Organizer: Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign

## Saturday 7:30PM

**117.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Social Time** 

• 7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

◆ 7:00- 8:00 Royal York: Ballroom

# Sunday 8:00AM

## 582. → IMD Doctoral Consortium-Sunday

8:00- 10:00 Sheraton Centre: Conference Room G
By invitation only; Breakfast sponsored by NYU Stern School of
Business.

Organizer: Myles Shaver, New York U.

Panel: Harry G. Barkema, Tilburg U.; Julian M. Birkinshaw, London Business School; Ya-ru Chen, New York U.; Susan Feinberg, U. of Maryland; Stewart Miller, Michigan State U.; Joan Penner-Hahn, U. of Michigan

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

# **583.** → IMD Junior Faculty Consortium-Sunday

8:30- 12:00 Sheraton Centre: Conference Room F
Registration fee \$30; By invitation only; Breakfast and refreshments provided.

Organizer: Schon Beechler, Columbia U.

Panel: Ben L. Kedia, U. of Memphis; Vladimir Pucik, IMD; Alan M. Rugman, U. of Oxford; Susan C. Schneider, U. of Geneva; Sully Taylor, Portland State U.; Mary Ann Von Glinow, Florida International U.; Srilata Zaheer, U. of Minnesota

### Sunday 10:00AM

130. → SPDW: (IM, MED, CAR) How International Members Can Become Leaders in the Academy of Management

10:00- 12:00 Sheraton Centre: Conference Room G

#### Sunday 10:30AM

# 584. → Barry M Richman Dissertation Award Finalists Presentations

• 10:30- 12:00 Sheraton Centre: Dominion Ballroom N Chair: Stephen B. Tallman, U. of Utah Organizer: Myles Shaver, New York U. Presenters: Alvaro Cuervo, U. of Minnesota; Donald L. Ferrin, State U. of New York, Buffalo; Rachelle Sampson, New York U.

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

## Monday 8:25AM

## 585. → IM Division Welcome

\* 8:25- 8:45 Hilton: Carmichael, Jackson

Welcomes: Douglas Nigh, U. of South Carolina; Srilata Zaheer, U. of

Minnesota; Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign;

Farok Contractor, Rutgers U.; Stephen B. Tallman, U. of Utah

#### Monday 8:30AM

173. ♠→ SHCS: (OB, IM, ODC) Virtual Teams: A New Team Form for the New Century? A Multi-disciplinary Scholar-Practitioner Debate Exploring How Different Virtual Teams are From Traditional Teams

• 8:30- 10:20 Sheraton Centre: Dominion Ballroom N

267. SIT: Diversity and Identity in Teams

8:30- 10:20 Sheraton Centre: Windsor West

268. **☼SIT: The Power of Time** 

8:30- 10:20 Sheraton Centre: Windsor East

# Monday 8:50AM

586. → Division: AICM-IMD Distinguished Scholar Forum: "Theorizing About Organization Cross-Nationally"

8:50- 10:50 Hilton: Carmichael, Jackson
Chair: Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign
Keynote Speaker: John Child, Cambridge U./Hong Kong U.
Panel: John R. Kimberly, U. of Pennsylvania/INSEAD; Oded Shenkar,
Ohio State U./Tel-Aviv U.; Gordon Redding, INSEAD
Discussant: Michael A. Hitt, Texas A&M U.

176. → SHCS: (RM, IM, OMT) Rigor and Relevance in Organization and Management Research

• 8:50- 10:20 Sheraton Centre: Ballroom Centre

# Monday 9:00AM

177. ♥→SHCS: (SIM, IM) International Cooperation for the Suppression of Business Bribery in the Global Economy

• 9:00- 10:20 Sheraton Centre: Ballroom East

## Monday 10:40AM

214. → JS: (IM, HR) Exploring New Directions in International Human Resource Management

• 10:40- 12:00 Hilton: McDonald

# Monday 11:00AM

587. → Paper Session: Revisiting Individualism and Collectivism

• 11:00- 12:20 Hilton: Lismer Chair: Daniel A. Ondrack, U. of Toronto

- → <u>Culture and Career Commitment</u>, Fauziah Noordin, MARA Institute of Technology, Selangor, Malaysia; Cathy Zimmer, North Carolina State U.; Trevor Williams, Queensland U. of Technology
- Individualism, Collectivism and Groupthink: The Effect of Culture on Janis's Theory of Flawed Decision Making in Groups, Dharm Prakash Sharma Bhawuk, U. of Hawaii, Manoa; David J. Bechtold, U. of Hawaii, Manoa

- → The Correspondence Between Relational Models and Individualism and Collectivism: Evidence from Groups, Markus Vodosek, U. of Michigan
- → Toward a Model of Cross-Cultural Business Ethics: The Impact of Individualism and Collectivism on the Ethical Decision-Making Process, Bryan W. Husted, ITESM/Instituto de Empresa

Published in Conference Proceedings

Discussant: Donald L. Ferrin, State U. of New York, Buffalo

**588.** → Paper Session: **Innovation in MNCs** 

11:00- 12:20 Hilton: Carmichael, Jackson Chair: Esmeralda Garbi, Florida Atlantic U.

- → External Knowledge, Internal Capabilities and
  Multinational Subsidiary Innovation, Anupama Phene, U. of
- Utah; Paul Almeida, Georgetown U.

  The Effect of International and Product Diversification on MNCs' Innovation, Shaker A. Zahra, Georgia State U.; Rakesh B. Sambharya, Rutgers U., Camden; Jooh Lee, Rowan U.
- Are All Your Eggs in One Basket? Diversified Knowledge
  Networks and Firm Performance, Anupama Phene, U. of
  Utah; Chad Nehrt, Quinnipiac College
- → Chaebols Meet Schumpeter: The Effects of Group

  Structure on Innovation, Ishtiaq P. Mahmood, National U. of Singapore

Published in Conference Proceedings

Discussant: Rajan R. Kamath, U. of Cincinnati

#### Monday 12:20PM

181. → SHCS: (IM, BPS, OMT) Toward an Understanding of the Role of Government in Strategy and Organization

12:20- 2:10 Sheraton Centre: Ballroom East

182. □ • → \$SHCS: (OMT, IM, MED) The University in New

Times: The House of Knowledge in the Age of Globalization and the Market Economy

• 12:20- 2:10 Royal York: Concert Hall

218. → □JS: (IM, ENT) Old Chinese Family Businesses in a New Time

• 12:20- 2:10 Hilton: McDonald

301. → IP: Japanese Firm Strategies

12:20- 2:10 Royal York: Canadian 5

302. → IP: The Use and Misuse of Expatriates and Locals

12:20- 2:10 Royal York: Canadian 6

303. → IP: Joint Ventures, Alliances, and Cooperative Arrangements

• 12:20- 2:10 Royal York: Canadian 14

311. → IP: The Effect of HRM on MNCs

• 12:20- 2:10 Royal York: Canadian 7

#### Monday 2:30PM

**589.** → Paper Session: Global Integration: The Promise and the Perception

• 2:30- 3:50 Hilton: Carmichael, Jackson *Chair:* Joseph Lampel, U. of Nottingham

→ <u>Predicting Shared Integration and Responsiveness</u>

<u>Perceptions in a Multinational Corporation</u>, William Newburry, Rutgers U.

- → Global Culture as Competitive Advantage? Corporate

  Learning from Germany and Japan in Alabama and

  Austria, Gerhard Apfelthaler, FHS KufsteinTirol; Helen J. Muller,
  U. of New Mexico; Robert R. Rehder, U. of New Mexico
- → Global Account Management in Multinational
  Corporations: Theory and Evidence, Julian M. Birkinshaw,
  London Business School; Omar Toulan, McGill U.; David Arnold,
  Harvard U.
- → The Impact of Global Integration on MNE Performance:

  Evidence From Global Industries, Alfredo J. Mauri, Baruch
  College; Rakesh B. Sambharya, Rutgers U., Camden

  Discussant: Monisha Das, U. of Maryland, Eastern Shore

# 590. → Paper Session: Culture Shock and All That: Expatriate Adjustment Challenges

• 2:30- 3:50 Hilton: Lismer

Chair: Jeanne McNett, Assumption College

- An Empirical Test of a Cross-Level Model of

  Multinational Strategic Posture and Expatriate Manager

  Adjustment, Jeffrey Shay, U. of Montana
- The Role of Expatriate Adjustment in Understanding

  International Assignments, Riki Takeuchi, U. of Maryland,
  College Park; Seokhwa Yun, U. of Maryland, College Park; Joyce
  E.A. Russell, U. of Maryland, College Park
- ⊕ Between Ethnocentrism and Assimilation: An
   Exploratory Study of the Challenges and Coping Strategies
   of Expatriate Managers, Günter Klaus Stahl, U. of Bayreuth
   Published in Conference Proceedings

Discussant: Jane E. Salk, ESSEC, France

# 186. → SHCS: (OMT, BPS, IM) Financial Globalization and Social Structure: How Organizations Adapt to Socio-Political Changes

- 2:30- 3:50 Sheraton Centre: Ballroom East
- - 2:30- 3:50 Sheraton Centre: Ballroom Centre
- 223. ©→JS:(M, HR) International HR Strategies for Developing and Retaining Global Leaders
  - 2:30- 3:50 Hilton: McDonald
- **274.** → SIT: Advancing Our Understanding of Culture: Mobility, Schemas and Similarity
  - 2:30- 3:50 Royal York: Saskatchewan

# Monday 4:10PM

# 591. → Paper Session: Creating Value Through International R&D and Franchising

- 4:10- 5:30 Hilton: Carmichael, Jackson Chair: Anju Seth, U. of Illinois
- → R&D Internationalization, Structural Shift, and
  Organizational Tension: Evidence from the Perception Gap
  Analysis of the Japanese Multinationals, Kazuhiro Asakawa,
  Keio U.
- The International R&D Location Choices of U.S. Multinationals, Susan Feinberg, U. of Maryland

# Winner of IM Division Best Paper Award Published in Conference Proceedings

- → International Multi-Unit Franchising: An Agency Theoretic Explanation, Vinay K. Garg, U. of Texas, San Antonio; Abdul A. Rasheed, U. of Texas, Arlington
- → International Franchising: Evidence from U.S. and <u>Canadian Franchisors in Mexico</u>, Francine Lafontaine, U. of Michigan; Joanne E. Oxley, U. of Michigan *Discussant:* Michael D. Lord, Wake Forest U.

# 592. → Paper Session: The Institutional Story: The Effects of National Institutions on Strategy, Organization and Performance

• 4:10- 5:30 Hilton: Lismer

Chair: D. Eleanor Westney, Massachusetts Institute of Technology

- National Corporate Governance Systems: Effects of Capital and Labor Market Congruency on Corporate Innovation and Global Competitiveness, Robert E. Hoskisson, U. of Oklahoma; Daphne Wing-Yee Yiu, U. of Oklahoma; Hicheon Kim, Hanyang U., Korea
- → Which Corporate Governance System is Best? An
  Analysis of Investment Behaviour in the Global
  Petrochemical Industry, 1975-1995, James Henderson,
  Babson College; Karel Cool, INSEAD
- → Corporate Governance Changes Accompanying the

  Metamorphosis from State-Owned Enterprise to

  Shareholding Corporation: A Case Study of Two Chinese

  Airlines, Pamela Mar, The World Economic Forum; Michael N.

  Young, Chinese U. of Hong Kong
- → Social Embeddedness of Internationalization Strategies and Corporate Control: World-Wide and European Close-Quarter Perspectives, Anne-Wil Harzing, U. of Bradford Discussant: Witold Jerzy Henisz, U. of Pennsylvania

# 191. → SHCS: (BPS, TIM, IM) Modes of External Knowledge Sourcing

- 4:10- 5:20 Sheraton Centre: Ballroom West
- 226. → JS:(M, OB) Social Capital and its Buzzwords,
  Bandwagons, and Boundaries: Critique and Theory
  Development from Multidisciplinary and Multinational
  Perspectives
  - 4:10- 5:20 Hilton: McDonald
- SIT: Leadership: History, Culture and Information4:10- 5:30 Royal York: New Brunswick

# 279. SIT: Does Ownership Make a Difference?

4:10- 5:30 Royal York: Saskatchewan

# Tuesday 8:30AM

# 229. ⊕→JS:(BPS, GDO, IM) Board Room Diversity: The Case of Women Directors

• 8:30- 10:10 Hilton: McDonald

# Tuesday 8:50AM

# 593. → Paper Session: Does Culture Influence the Psychological Contract?

• 8:50- 10:10 Hilton: Lismer

Chair: Mary Lippitt Nichols, U. of Minnesota

→ Cultural Variation in the Psychological Contract, David C.

Thomas, Simon Fraser U.; Kevin Au, Chinese U. of Hong Kong
Published in Conference Proceedings

- The Role of Procedural Justice, Perceived Organizational Support, and Individualism-Collectivism in Motivating Organizational Citizenship Behavior of Employees in the People's Republic of China, Bradley L. Kirkman, U. of North Carolina, Greensboro; Kevin B. Lowe, U. of North Carolina, Greensboro; Danyang Peng, Wachovia Bank
- An Examination of Procedural Justice Principles in China and the U.S., Jasmine Tata, Loyola U., Chicago; Ping Ping Fu, Chinese U. of Hong Kong; Rongxian Wu, Suzhou U., China
- → Strategic Decision-Making, Procedural Justice, and Team
  Commitment in International Joint Ventures: A Path
  Model Assessment of Relationships, James Patrick Johnson,
  Old Dominion U.

Discussant: Rabi S. Bhagat, U. of Memphis

# 594. → Paper Session: Foreignness as Asset and Liability: The Challenges of Doing Business Abroad

- 8:50- 10:10 Hilton: Carmichael, Jackson Chair: Yair Aharoni, Tel-Aviv U.
- Challenges Faced by Small and Medium Sized Japanese
  Companies Investing Abroad, Sushil Vachani, Boston U.
- → Globalization of Domestic Firms in Emerging Market
  Economies: The Role That Foreign Ownership Plays,
  Pradeep Chhibber, U. of Michigan; Sumit Majumdar, Imperial
  College of Science, Technology and Medicine
- Managing Country of Origin: How Country of Design and Country of Assembly Affect Consumer Attitudes, Glen H. Brodowsky, California State U., San Marcos; Justin Tan, California State U., San Marcos
- → Do Labor Lawsuits Represent a Liability of Foreignness for Foreign Subsidiaries Operating in the United States?, John Mezias, U. of Miami

Winner of IM Division Best Paper Award Published in Conference Proceedings

Discussant: Stewart Miller, Michigan State U.

# Tuesday 10:30AM

# 595. → Paper Session: Confucian Values and Organizational Behavior: Are China and Taiwan Any Different?

- 10:30- 11:50 Hilton: Lismer
- Employee Involvement Antecedents of Job Satisfaction,
  Employee Cooperation and Intention-to-Quit in U.S.

  Invested Enterprises in China, Dow Scott, Loyola U., Chicago;
  James W. Bishop, U. of Tampa; Xiangming Chen, U. of Illinois,
  Chicago
- The Influence of Power Distance on the Relationship between Participation and Attitudinal and Performance

  Outcomes in the People's Republic of China, Anne Marie Francesco, Hong Kong Baptist U.; Zhen Xiong Chen, Hong Kong Baptist U.

Discussant: Diane Liang Rulke, U. of London

596. → Paper Session: Theme Session: The Effects of Time and Timing in Internationalization

- 10:30- 11:50 Hilton: Carmichael, Jackson Chair: Stephen E. Weiss, York U.
- → ∑Pace, Rhythm, and Scope: Path Dependencies in <u>Benefiting From Internationalization</u>, Freek Vermeulen, Tilburg U.; Harry G. Barkema, Tilburg U. Published in Conference Proceedings
- → Tacitness, Learning and International Expansion in a

  Knowledge-Intensive Industry, Xavier Martin, New York U.;

  Robert Salomon, New York U.
- → Competitive Reaction, Imitation and Bunching in Foreign
  Entry Decisions, Shige Makino, Chinese U. of Hong Kong;
  Andrew Delios, Hong Kong U. of Science and Technology
  Published in Conference Proceedings
- → The Determinants of Timing in Sequential Entry

  Decisions: An Exploratory Analysis, Vibha Gaba, U. of

  Oregon; Michael V. Russo, U. of Oregon; Gerardo Rivera Ungson,
  U. of Oregon

Discussant: Alvaro Cuervo, U. of Minnesota

# 280. SIT: Cooperating when Competing

10:30- 11:50 Royal York: New Brunswick

### Tuesday 2:00PM

# 597. → Symposium: Global Monoculture or Multiculture? Will the Next Century Bring Standards or Variation in Organizational Practice?

2:00- 3:20 Hilton: Lismer

Chair: Christopher McKenna, Johns Hopkins U.

Presenters: Lars Engwall, Uppsala U.; Philip Scranton, Rutgers U.;

Richard Whittington, U. of Oxford

# 598. → Paper Session: Running the Show: The Whys and Wherefores of Alliance Governance

- 2:00- 3:20 Hilton: Carmichael, Jackson Chair: Tom Murtha, U. of Minnesota
- Which Alliance Organizational Form is Best? An Empirical Study of the Acquisition of Technology By U.S. Firms From Foreign Partners, Farok Contractor, Rutgers U.; Wonchan Ra, Korea Institute for Industrial Economics
- → The Impacts of Alliance Purpose and Partner Similarity on Alliance Governance, Nitin Pangarkar, National U. of Singapore; Saul Klein, U. of Witwatersrand
- → Knowledge Search and Governance Choice in International

  <u>Joint Ventures</u>, Jiatao Li, Hong Kong U. of Science and
  Technology
- → The Governance Structure of IJVs: A Comparison of

  Manufacturing and Service IJVs, Louis Hebert, U. of Western
  Ontario; Cyril D. Bouquet, U. of Western Ontario

  Discussant: Ruth Aguilera, U. of Illinois, Urbana-Champaign

284. SIT: Legitimating Ambivalence and Ambiguity

2:00- 3:20 Royal York: New Brunswick

# 355. → IP: Globalization and Localization

• 2:00- 3:20 Royal York: Canadian 5

356. → IP: Culture and Work

2:00- 3:20 Royal York: Canadian 6

# 357. → IP: Doing Business in Transition Economies

• 2:00- 3:20 Royal York: Canadian 7

# Tuesday 3:40PM

**599.** → Paper Session: Role Plays: CEOs, TMTs and International Performance

- 3:40- 5:00 Hilton: Lismer
- Chair: Deborah Francis, Auburn U., Montgomery
- → Role Conflict and Role Ambiguity of International Joint

  Ventures' CEOs: A Transaction Cost Perspective, Yaping
  Gong, Ohio State U.; Yadong Luo, U. of Hawaii, Manoa; Mee-Kau
  Nyaw, Lingnan College
- → Social Embeddedness, Overt and Covert Power, and their Effects on CEO Pay: An Empirical Examination Among Family Businesses in India, Rajaram .. Veliyath, Kennesaw State U.; Kannan Ramaswamy, Thunderbird-AGSIM
- The Influence of CEO Characteristics on International Diversification, Pol Herrmann, Iowa State U.

Discussant: Joseph A. Petrick, Wright State U.

# 600. → Paper Session: Multinationality and Performance

3:40- 5:00 Hilton: Carmichael, Jackson

Chair: Sumit Kundu, Saint Louis U.

- → What Determines the Profitability of Foreign Direct
  Investment? A Subsidiary-Level Analysis of Japanese
  Multinationals, Mariko Sakakibara, U. of California, Los Angeles;
  Hideki Yamawaki, Claremont Graduate U.
  - **Published in Conference Proceedings**
- → Internationalization and Performance: An Examination of the Differential Effects of Exporting and FDI, Jane Wenzhen Lu, U. of Western Ontario; Paul W. Beamish, U. of Western Ontario
- → Is the Multinationality-Performance Relationship U-<u>Shaped?</u>, Lorraine Eden, Texas A&M U.; Douglas E. Thomas, Texas A&M U.
- → Internationalization and Performance An Organizational <u>Learning Perspective</u>, Winfried Ruigrok, U. of Saint Gallen; Hardy Wagner, U. of Saint Gallen

Discussant: Karen Schnatterly, U. of Minnesota

# 248. > JS: (GDO, IM, OB) Multicultural Teams within Multinational Corporations

• 3:40- 5:20 Royal York: Territories

#### Tuesday 5:30PM

### **601.** → Meeting: **IM Business Meeting**

5:30- 6:15 Hilton: Lismer

Barry Richman Dissertation Award; Best Paper Award; Distinguished Reviewer Awards; AICM-IMD Distinguished Scholar Award; Review of Division Finances

Chair: Douglas Nigh, U. of South Carolina

Facilitators: Stephen B. Tallman, U. of Utah; Srilata Zaheer, U. of Minnesota; Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign; Farok Contractor, Rutgers U.

# Tuesday 6:30PM

#### 602. →IM Division Social

6:30- 8:30 Hilton: Carmichael, Jackson Delicious snacks and great conversation!
Chair: Srilata Zaheer, U. of Minnesota

# Wednesday 8:50AM

# 603. → Paper Session: Knowledge Search and Transfer: Macro and Micro Approaches

• 8:50- 10:10 Hilton: Carmichael, Jackson Chair: Charles-Henri Besseyre des Horts, HEC, France

- Hiternational Knowledge Transfer: Firms' Responses to
  Government Policy Liberalizations, Stanley D. Nollen,
  Georgetown U.; Thomas L. Brewer, U. of Copenhagen
- → Shukko (Employee Transfers) and Tacit Knowledge
  Exchange in Japanese Supply Networks: The Electronics
  Industry Case, James R. Lincoln, U. of California, Berkeley;
  Christina L. Ahmadjian, Columbia U.

#### **Published in Conference Proceedings**

Trust, Organizational Controls, Knowledge Acquisition from the Foreign Parents, and Performance in Vietnamese IJVs, Marjorie A. Lyles, Indiana U.; Jeffrey Q. Barden, Duke U. Discussant: Fernando Olivera, U. of Western Ontario

# 604. → Paper Session: Entering Foreign Markets: Where, Why and How?

• 8:50- 10:10 Hilton: Lismer Chair: David Shaw, U. of Macau

- → CEO Successor Characteristics and the Choice of Foreign
  Market Entry Mode: An Empirical Study, Pol Herrmann,
  lowa State U.; Deepak K. Datta, U. of Kansas
- → <u>U.S. Firms' Entry into the European Telecommunications</u>

  <u>Market: A Question of Modality Choice</u>, Cliff Wymbs,

  Baruch College
- → Why MNCs Enter Central and Eastern Europe: Strategic

  Motivation and Entry Mode Choice, Keith D. Brouthers, U. of
  East London; Lance E. Brouthers, U. of Texas, San Antonio;
  George Nakos, Clayton College and State U.
- Internationalization Revisited: The 'Big Step' Hypotheses,
  Torben Pedersen, U. of Copenhagen; Myles Shaver, New York U.

  Discussant: David M. Berg, U. of Texas, Dallas

### 200. ©→ SHCS: (IM, OMT, MH) Heralding a New Time:

# **Transition Issues in Central and Eastern Europe**

8:50- 10:20 Sheraton Centre: Dominion Ballroom N

### Wednesday 10:30AM

# 605. → Paper Session: Navel-Gazing, Globalization and a New World Order?

• 10:30- 11:50 Hilton: Carmichael, Jackson Chair: Bernard Wolf, York U.

- → In Search of Understanding: Contrasting Views on the Domain of International Management, Zaida L. Martinez, St. Mary's; Brian Toyne, Saint Mary's U.
- → When Muhammed Goes to the Mountain: Globalization,
  Cathedrals of Modernity, and a New World Order, Udo
  Zander, Stockholm School of Economics

**Published in Conference Proceedings** 

The Downward Spiral and U.S. Model Business Principles:
Why MNEs Should Take Responsibility for the
Improvement of World-Wide Social and Environmental
Conditions, Andreas Georg Scherer, U. of Erlangen, Nuremberg;
Marc Smid, U. of Erlangen, Nuremberg
Discussant: Nitin Nohria, Harvard U.

# 606. → Paper Session: Control and Value Creation in Joint Ventures and Alliances

• 10:30- 11:50 Hilton: Lismer

Chair: Jonathan P. Doh, American U.

- → The Determinants of Value Creation for Partner Firms in the Global Alliance Context, Jong-Hun Park, City U. of Hong Kong; Kwangsoo Kim, City U. of Hong Kong
- → Contingent Ownership and Control in International Joint Ventures, Jeffrey J. Reuer, INSEAD
- Partners' Credible Threat in the International Joint
  Venture Game -- A Game Theoretic Approach to the
  Control-Performance Relationship, Yan Zhang, U. of Southern
  California; Haiyang Li, Lingnan U.
- Failure of Cooperation: A Socio-Political Perspective of International Joint Ventures, Soo Min Toh, Texas A&M U.; Yangmin Kim, Texas A&M U.

Discussant: Carlos Garcia-Pont, IESE, U. of Navarra, Spain.

### Wednesday 10:40AM

**201. ②** → SHCS: (IM, GDO, OB) **Managing Multicultural** 

Organizations: A Meeting of the Minds

◆ 10:40- 12:00 Sheraton Centre: Ballroom Centre

# 259. >> JS: (IM, OMT) Applying Institutional Theory in International Contexts

• 10:40- 12:00 Sheraton Centre: Dominion Ballroom N

# Wednesday 12:10PM

# 607. ⊕→Symposium: Untapped Global Leadership: International Careers of Female Managers

• 12:10- 1:30 Hilton: Lismer

Chair: Yongsun Paik, Loyola Marymount U.

Evidence of Back-home Selection Bias Against Female

**Expatriates: Comparing Perceptions from Host Country** 

and Parent Company Work Environments, Charles M.

Vance, Loyola Marymount U.; Yongsun Paik, Loyola Marymount U.

Women as Global Leaders: The Role of Leader-Member

Exchange, Linda K. Stroh, Loyola U., Chicago; Arup Varma, Ihrir/Loyola U.

<u>Female Expatriates: The Model Global Manager?</u>, Rosalie L. Tung, Simon Fraser U.

Advances in Global Leadership: The Women's Global

Leadership Forum, Nancy J. Adler, McGill U.

### Wednesday 12:20PM

# 260. ♦ ₹JS:(IM, BPS) Management and Organization in

#### Transition Economies: A Focus on a New Time

12:20- 2:10 Sheraton Centre: Dominion Ballroom N

### Wednesday 1:30PM

#### 608. > Meeting: IM Member Feedback and Reflection

1:30- 2:10 Hilton: Carmichael, Jackson

Members of the IM Division are urged to provide feedback and suggestions for organizing the next meeting, as well as comments on the overall running of the division. We depend on member ideas and initiatives to develop our mission.

Chair: Douglas Nigh, U. of South Carolina

Facilitators: Farok Contractor, Rutgers U.; Srilata Zaheer, U. of Minnesota; Joseph L. C. Cheng, U. of Illinois, Urbana-Champaign

# Management Consulting Program Chair: William Vroman, U. of Baltimore/Strategic Planning, Inc.

Professional Development Workshop Chair: Kurt Motamedi, Pepperdine U

	Start	Division Program	Shared Program
F	1:00pm	609. Essentials of Effective Consulting ◆ SC:Kent	
at	8:00am	610. Advanced Consulting Competencies ◆ SC:Conference Room B	
Š	1:00pm		108. SPDW: Wrkshp:Studnt Consultg Projcts ◆ SC:Kent
Sun		611. Michael Beer Consulting to Build Organization Fitness ◆ RY:Concert Hall	
		612. Academic Consulting- Complementary or Contradictionary? ◆ RY:Nova Scotia	
>	12:20pm	613. The Age of Consulting ◆ RY:Nova Scotia	216.JS: Emotional Intelligence ◆ RY:Territories
<u>'æ</u> '	2:30pm		221.JS: Whole Systems Change ◆ RY:Territories
Monday		614. Mastering the Digital Marketplace- Distinguished Speaker ◆ RY:Nova Scotia	
Ĭ	5:30pm	615. Management Consulting Division Business Meeting ◆ RY:Nova Scotia	
	6:30pm	616.MC Social Hour ◆ RY:Nova Scotia	
	7:30pm	617.MC's Member and Friends Dinner ◆ RY:Nova Scotia	
Tuesday	8:30am	618. Knowledge Management and Effective Consulting ◆ RY: Nova Scotia	
es.	10:30am		350.IP: Consulting Effectiveness ◆ RY:Canadian 12
<u>,</u>	2:00pm	619. Consulting and Professional Service Firms ◆ RY:Nova Scotia	
L	3:40pm	620. Consulting in Internet Time ◆ RY:Nova Scotia	
Wed	8:30am		198.SHCS: Resistance & Readiness for Chg. ◆ RY:Concert Hall 254.JS: Workplace Romance ◆ RY:Territories 377.IP: Exploring Consulting Concepts ◆ RY:Canadian 10

# Friday 1:00PM

# 609. ☐ ○ → 『High Impact Consulting in a New Time (PDW-I) - Essentials of Effective Consulting: Critical **Concepts and Skills**

1:00- 10:00 Sheraton Centre: Kent Please pre-register before 7/15/00 (\$50 fee) to

Marjorie. Walsleben @pepperdine.edu -- Check www.uwf.edu/mcd/

Welcome: Jeff Kerr, U. of Miami

Organizer: Rickie Moore, E.M. Lyon/ISEOR

Coordinator: Suzanne Geigle, PricewaterhouseCoopers

Facilitator: Tracey Roll, Experian

Introduction: Kurt Motamedi, Pepperdine U.

Presenters: Terry R. Armstrong, Emerson College; Richard Dunford, Macquarie U.; Suzanne Geigle, PricewaterhouseCoopers; Jeannie Innis, Litton-PRC; Geraldine A. Kisiel, AK Research and Training, Inc.; Tom Olson, U. of Southern California; Diana Page, Page Consulting

Discussant: Joseph W. Weiss, Bentley College

# Saturday 8:00AM

# 610. ☐ ○ → 『High Impact Consulting in a New Time (PDW-II) - Advanced and Emerging Consulting **Competencies**

8:00- 6:00 Sheraton Centre: Conference Room B Pre-register before 7/15/00 (Fee \$50; late \$65):

Marjorie.Walsleben@pepperdine.edu -- Check www.uwf.edu/mcd

Welcome: Jeff Kerr, U. of Miami

Organizer: Rickie Moore, E.M. Lyon/ISEOR Facilitator: Alyson Parham, Partec Enterprise Introduction: Kurt Motamedi, Pepperdine U.

Presenters: Marc Bonnet, E.M. Lyon/ISEOR; André L. Delbecq, Santa Clara U.; Robert T. Golembiewski, U. of Georgia; Tom Housel, U. of Southern California; Ravi Kumar, U. of Southern California; Rickie Moore, E.M. Lvon/ISEOR: Kurt Motamedi, Pepperdine U.: Tom Olson. U. of Southern California; Georges Trepo, HEC, France; Jim Warren, Center for Collaborative Management

Discussant: Joseph W. Weiss, Bentley College

#### Saturday 1:00PM

108. QSPDW: (MED, MC) Workshop on Student Consulting **Projects** 

1:00- 4:00 Sheraton Centre: Kent

#### Sunday 8:00AM

611. ☐ ♥ High Impact Consulting in a New Time (PDW-III) - Michael Beer on Consulting to Build Organization **Fitness** 

8:00- 12:00 Royal York: Concert Hall Pre-registration before 7/15/00 for case material; (Marjorie. Walsleben @pepperdine.edu.) Introduction: Kurt Motamedi, Pepperdine U. Keynote Speaker: Michael Beer, Harvard U.

#### Monday 8:30AM

# 612. Symposium: Management Academics and **Consulting: Complementary or Contradictory?**

8:30-10:20 Royal York: Nova Scotia

Solutions are provided to Academic/Consulting role conflicts.

Welcome: Jeff Kerr, U. of Miami

Moderator: William B. Werther, Jr., U. of Miami

Presenters: Robert T. Golembiewski, U. of Georgia; Larry Greiner, U. of Southern California; Robert Jenefsky, Ecole Hoteliere de Lausanne, Switzerland; Ken Weidner, Saint Joseph's U.

#### Monday 12:20PM

# 613. ♥→ \$Paper Session: The Age of Consulting-Consulting's Role in the Development of Modern **Enterprise**

 12:20- 2:10 Royal York: Nova Scotia The ubiquity of consulting makes this an important session. Chair: James J. Carroll, Georgian Court College

- In Search of Explanations for the Consulting Explosion, Berit Ernst, U. of Mannheim, Germany; Alfred Kieser, U. of Mannheim, Germany
- → Corporate Consulting A Wellspring of Knowledge?, Robert Sandberg, Fenix Program, Stockholm School of Economics; Andreas Werr, Fenix Program, Stockholm School of **Economics**
- + Corporate Superstars and Consultancies, Lars Engwall, Uppsala U.; Carin Eriksson, Uppsala U.
- →Outsourcing of Decision Making: A Theoretical

Perspective, Ginka Nikova-Toegel, London Business School Program Coordinator: William Vroman, U. of Baltimore/Strategic Planning, Inc.

Discussants: Alberto Zanzi, Suffolk U.; Julia Christine Balogun, Cranfield U.

# 216. QJS: (MOC, MC) Emotional Intelligence at Work: Does it Make a Difference?

12:20- 2:10 Royal York: Territories

#### Monday 2:30PM

221. QJS: (ODC, MC) Whole Systems Change: How Far Can We Go?

2:30- 3:50 Royal York: Territories

# Monday 4:10PM

# 614. ♥\$Division: Doug Aldrich-- MC's Distinguished Speaker--Mastering the Digital Marketplace

4:10- 5:20 Royal York: Nova Scotia

Welcome: William Vroman, U. of Baltimore/Strategic Planning, Inc. Presenter: Doug Aldrich, A.T. Kearney

### Monday 5:30PM

# 615. Meeting: Management Consulting Division Business

5:30- 6:15 Royal York: Nova Scotia Division Chair: Jeff Kerr, U. of Miami

# Monday 6:30PM

# 616. Management Consulting Division Social Hour

6:30- 7:30 Royal York: Nova Scotia

We'd like to invite members to come for an hour of chat and drink.

### Monday 7:30PM

# 617. Management Consulting Friends and Members Dinner

7:30- 11:00 Royal York: Nova Scotia

Contact Bill Vroman (bvroman @home), or see www.uwf.edu/mcd for details.

Host: William Vroman, U. of Baltimore/Strategic Planning, Inc.

# Tuesday 8:30AM

# 618. Paper Session: Knowledge Management- A Key **Attribute of Successful Consulting Organizations**

8:30- 10:10 Royal York: Nova Scotia

Chair: Andreas Werr, Fenix Program, Stockholm School of Economics The Effect of Uncertainty on the Consultant's Role in an

Organization, Robin K. Sronce, Southern Illinois U., Carbondale The Arbitrage of Knowledge: The Process of Client

Knowledge Arbitrage by Management Consulting Firms, Matthew Semadeni, Texas A&M U.

Winner of the Bentley College/Copenhagen Business School Best Student Paper Award

#### **Published in Conference Proceedings**

- → A Knowledge-Based Perspective on Employment Externalizaton: Effects of Personal Interaction and Knowledge Complexity on the Outcome of a Knowledge Transfer Process, Helge Dahl-Joergensen, U. of Queensland, Australia; Elizabeth George, U. of Queensland, Australia
- → Key Challenges in the Search for the Effective Management of Knowledge in Management Consulting Firms, Richard Dunford, Macquarie U.

**Published in Conference Proceedings** 

Discussants: David Jamieson, Pepperdine U.; Jim Warren, Center for Collaborative Management

# Tuesday 10:30AM

# 350. IP: Reengineering, Change and Consulting **Effectivness**

10:30- 11:50 Royal York: Canadian 12

### Tuesday 2:00PM

# **Networks-- Managing Consulting Firms**

2:00- 3:20 Royal York: Nova Scotia

Chair: Anthony F. Buono, Bentley College

Relational Expertise and Professional Service Delivery, Kate Walsh, Boston College

Winner of the Bentley College/Copenhagen Business School Best Student Paper Award

- → The Anatomy of Network Building in Management Consulting Firms, Kari Lilja, Helsinki School of Economics; Flemming Poulfelt, U. of Copenhagen
- ©"It's What You Know and Who You Know": The Importance of Technical Skills and Connections in Making Promotion Decisions within Professional Service Firms, Cheryl C. McLean, U. of Massachusetts, Amherst

Winner of the Bentley College/Copenhagen Business School Best Paper Award

→ Managerial Challenges of Five Management Consulting Firms Operating in Norway, Carsten Syvertsen, Lillehammer College; Joaquim Vilà, IESE, U. of Navarra, Spain. Discussants: Georges Trepo, HEC, France; Richard Dunford, Macquarie U.

# Tuesday 3:40PM

## 620. □ • → Theme: The New Rules--Consulting in Internet Time

3:40- 5:20 Royal York: Nova Scotia Panel captures dynamics of consulting in 21st Century. Panel: William Vroman, U. of Baltimore/Strategic Planning, Inc.; Jeff Kerr, U. of Miami; Anthony F. Buono, Bentley College; Kurt Motamedi,

#### Wednesday 8:30AM

198. SHCS: (ODC, MC) The Evolution and Current Status of Resistance and Readiness in Organizational Change: Theory, Process, and Practice

8:30- 10:20 Royal York: Concert Hall

254. ©JS: (GDO, HR, MC) Frisky Business: Issues and

**Consequences of Workplace Romance** 8:30- 10:20 Royal York: Territories

# **377.** IP: Exploring Consulting Concepts

8:30- 10:20 Royal York: Canadian 10

Pepperdine U.

# Management Education and Development Program Chair: Robert DeFillippi, Suffolk U.

	Prof	essional Development Workshop Chair: Elena	a P. Antonacopoulou, U. of Manchester
	Start	Division Program	Shared Program
	9:00am		78. SPDW: Service-Learning Community Service Project ◆ Off:Toronto
	1:00pm	<b>521.</b> MED/OBTS Management 101: Bucknell's Course ◆ SC:Windsor	Covenant House  31 SPDW: CMSW Doctoral Workshop • SC:Norfolk
Friday	1.00piii	West	or. St D.W. Civis w Doctoral Workshop - Sc. Norlolk
jd		622. Classroom Defensiveness as a Vaccine ◆ SC:Windsor East	
Fr		623. Overcoming Barriers to Spirituality ◆ SC:Windsor West	
	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
	6:00pm		85 SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast • RY:Ontario
	8:00am		90 SPDW: CMSW: What's Critical? • RY:Ontario
			91.SPDW: Making Learning Real: The Ohio Model. • SC:Dufferin
	8:30am		92.SPDW: Making Time to Talk ◆ SC:Conference Room D 93.SPDW: Teaching OB with Technology ◆ Off:Ryerson Polytechnic U.
	6.30aiii		95.SPDW: Designing HCM Courses • SC:Kenora
			96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
	9:00am	624.Breaking Through Time Constraints • SC:Simcoe	
	9:30am	<b>625.</b> Diversity in 'Classroom' 2000 ◆ SC:Kent	00 CDDW. Ct-1-sh-1-low I Di-1 A CC-Norfolk
	9:30am 10:00am		99. SPDW: Stakeholder Learning Dialogs • SC:Norfolk 101. SPDW: CMSW: Practice/Activity Theory • RY:Ontario
	10.00aiii		102.SPDW: CMSW: Tractice: Activity Theory • K1.Ontaino
	11:00am	<b>626.</b> Mindsets for the World ◆ SC:Dominion Ballroom N	ž ,
Saturday		<b>627.</b> Critical approaches for teaching Strat. & Mgmnt ◆ SC:Simcoe	
	1:00pm		103. SPDW: Teaching Cognition ◆ RY:York 106. SPDW: Problem-Based Learning in Business Schools ◆ RY:Salon A
l I			107.SPDW: Problem-Based Learning in Business Schools ▼ RY:Saloli A
Si			108.SPDW: Wrkshp:Studnt Consultg Projets • SC:Kent
	1:30pm	628. Critical Management Pedagogy (1) ◆ SC:Dufferin	109. SPDW: Reflecting on & Applying Learning • SC:Conference Room
	2.00	629. Cinema & Theatre as Teaching Tools • SC:Simcoe	D
	2:00pm 2:30pm		110.SPDW: Nonprofit Management Education ◆ RY:British Columbia 111.SPDW: CMSW: Interpretive Methods for Critical Research ◆
	2.30pm		RY:Ontario
			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:30pm	630 Critical Management Pedagogy (2)   SC:Conference Room E	
	5:00pm	631.Management Education at the Movies ◆ SC:Simcoe 632.Improvisation in Management Education ◆ SC:Conference Room D	
	5:30pm		115.SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm		116.SPDW: All Doctoral Students Reception • RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time • RY:Ballroom
	7:00am	633. Using Internet Portals to Facilitate Mgt Edu. ◆ SC:Conference Room	118 SPDW: CMSW Organizational Meeting and Breakfast • RY:Ballroom
	8:00am	634.2000 MED Doctoral Consortium ◆ SC:Conference Room B	119.SPDW: Statistical Software for Data Analysis • H:Varley
		635.MED/OBTS Teaching in a New Time ◆ SC:Dominion Ballroom S	122.SPDW: CMSW: Critical Research in the Management Journals •
			RY:Ballroom
_			<b>123.</b> SPDW: CMSW: Gender, Work, and Employment in Academia • RY:British Columbia
Sunday	8:30am	<b>636.</b> Future Dimensions of the Academy's E-media • SC:Conference	KT.DHUSH COMMINIA
lu	0.00	Room D	
		<b>637.</b> Know time just-in-time ◆ SC:Conference Room E	
S	9:30am	638. An Exercise in Critical Thinking ◆ SC:Dominion Ballroom S	128 SPDW: Re-Creating Time for Teaching OMT ◆ SC:Ballroom West 129 SPDW: Backlash, Academia and Change ◆ RY:Tudor 7
	10:00aiii	All Exercise in Critical Tilliking • 5C.Dominion Balloom 5	130.SPDW: How International Members Can Become Leaders in AoM
			◆ SC:Conference Room G
	10:30am	639. Management Educators in the New Millennium ◆ SC:Huron	134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
		640_Outside of Time: Making a Virtual Community ◆ SC:Conference Room D	
	8:00am	641. MED Division Welcome ◆ RY:British Columbia	
	8:30am	642.Management Education in Turkey • RY:British Columbia	174.SHCS: Kairos in Management Education ◆ RY:Quebec
ay		·	205.JS: Spirituality in Mgmt. Education ◆ RY:Territories
Monday			207 JS: Leadership as Vocation or Calling: Management and Spirituality • SC:Civic Ballroom
OU	10:40am	643. Learning as a Developmental Process ◆ RY: British Columbia	Spirituality • 30.000 Edillouin
Ž	12:20pm	644. A New Time For Distance Learning • RY:British Columbia	182.SHCS: The University in New Times ◆ RY:Concert Hall
		645.Past MED Chairs ◆ RY:Tudor 9	
	2:30pm	646. Multi-Media and Global Business • RY:British Columbia	312 IP: The Affective Side of Learning • RY:Canadian 1
		Floor Plans: Royal York: E1 - E2, Sheraton Centre: E3 -	E4, Hilton: E5, Surrounding Area: E6 B123

1,122		Training of the Date and Date	· · · · · · · · · · · · · · · · · · ·
		647. Library Time: Literacy ◆ RY: British Columbia	
ay	8:30am	648. Cognitive Models for Assessing Learning ◆ RY: British Columbia	
	10:30am		236.JS: Civic Engagement & Service Learning ◆ H:McDonald 345.IP: Mgmt Devlp. & Curric. Innovations ◆ RY:Canadian 6
ď	2:00pm	650. Multiple Perspectives on Learning ◆ RY:British Columbia	
esd	3:40pm	<b>651.</b> The Ohio Model for Problem-Based Learning ◆ RY:British Columbia	245.JS: Cognitive Style in Europe ◆ SC:Conference Room D&E
T (			246 JS: Transformation and the Search for Meaning at Work ◆
$\mathbf{I}$			H:McDonald
Wednesday		652. MED Business Meeting ◆ RY:British Columbia	
	7:00pm	653.MED Social ◆ RY:British Columbia	
	7:00am	654.MED Exe. Comm. Breakfast ◆ RY:Nova Scotia	
	8:30am	655. Leadership: A Fresh Look ◆ RY:British Columbia	289.SIT: Promoting Women ◆ RY:New Brunswick
			374. IP: Internat'l & Comparative Perspectives ◆ RY: Canadian 7
	10:40am	656. The Accreditation Process ◆ RY: British Columbia	255. JS: AOM Past Presidents Speak ◆ RY: Territories
			256.JS: Cinema & Fiction in Mgmt. ◆ H:McDonald
	12:20pm	657. Teaching Strategic Management ◆ RY: British Columbia	
	2:30pm	658. Time to Think Out of the Box? ◆ RY: British Columbia	

#### Friday 9:00AM

**78.** SPDW: (SIM, ONE, MED, PNP) **Service-Learning Community** Service **Project** 

9:00- 8:00 Off Site: Toronto Covenant House

#### Friday 1:00PM

# **621.** ©MED/OBTS Management 101: Breakthrough Lessons from Bucknell's Comprehensive Experiential Course

• 1:00- 2:30 Sheraton Centre: Windsor West

Pre-registration requested but not required. Please contact John A. Miller - imiller@bucknell.edu

Organizers: John A. Miller, Bucknell U.; Tammy B. Hiller, Bucknell U. Presenters: John A. Miller, Bucknell U.; Tammy B. Hiller, Bucknell U.

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB,

ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

• 1:00- 6:00 Sheraton Centre: Norfolk

## Friday 1:30PM

#### 622. Classroom Defensiveness as a Vaccine

1:30- 3:00 Sheraton Centre: Windsor East

Organizer: Abdelmagid Mazen, Suffolk U. Presenter: Abdelmagid Mazen, Suffolk U.

# Friday 2:30PM

# 623. Overcoming Barriers to Teaching Spirituality in a Business Classroom: A Soulful Strategy

• 2:30- 4:30 Sheraton Centre: Windsor West Organizer: Gerald Biberman, U. of Scranton Presenters: Michael Whitty, U. of Detroit, Mercy; Sandra King, California State Polytechnic U.

# Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

# Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

7:30- 8:00 Royal York: Ontario

# Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

91. SPDW: (MED, ODC) Making Learning Real: The Ohio Model. Workshop on Integrated, Problem-based Learning

• 8:00- 12:00 Sheraton Centre: Dufferin

92. SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to

Talk: Stakeholder Learning Dialogs

• 8:00- 9:00 Sheraton Centre: Conference Room D

# Saturday 8:30AM

93. \*\*\textstyre{\text

8:30- 4:30 Off Site: Ryerson Polytechnic U.

95. QSPDW: (HCM, MED) Designing and Delivering Courses for Students in Health Care Management

• 8:30- 10:30 Sheraton Centre: Kenora

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

### Saturday 9:00AM

# **624. Second Proof** Second Property Second P

• 9:00- 10:30 Sheraton Centre: Simcoe

Pre-registration is preferred to optimize participation. Contact Christophe Roux-Dufort rouxdufort.ch@edu.edhec.asso.fr or Liz Borredon borredon.li@edu.edhec.asso.fr.

Organizers: Christophe Roux-Dufort, HEC Management School; Liz Borredon, HEC Management School

Presenters: Mario Cayer, Laval U.; Bill Isaacs, Massachusetts Institute of Technology

# 625. ☐∑Bringing Diversity into 'Classroom' 2000: Tense Past, Present and Future

• 9:00- 10:30 Sheraton Centre: Kent Organizers: Anna M. Lorbiecki, Lancaster U.; Bogdan Costea, Lancaster U.

Facilitator: Bogdan Costea, Lancaster U. Presenter: Anna M. Lorbiecki, Lancaster U.

### Saturday 9:30AM

99. ©SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

9:30- 12:00 Sheraton Centre: Norfolk

### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

Work Organization: Practice/Activity Theory
 10:00- 1:00 Royal York: Ontario

102. QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC,

OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

# Saturday 11:00AM

# 

• 11:00- 12:30 Sheraton Centre: Dominion Ballroom N
Pre-registration by 1st July 2000. Maximum number of participants 48.
Please contact Jonathan Gosling - gosling@embanet.com
Organizer: Jonathan Gosling, Lancaster U.
Panel: Nancy Badore, Consultant; Mark Hamlin, Organisation
Resource Ltd; Danica Purg, International Development Centre
Slovenia; Purohit Thirunarayana, Indian Institute of Management,
Bangalore, India; Qian Kan, Cambridge U.; David Ashton, Lancaster
U.; Peter Hawtin, BAE Systems; David Nuttall, BAE Systems

# 627. ☐∑Meeting the Challenges of the New Times: Critical Approaches for Teaching Strategy and Management

• 11:00- 12:30 Sheraton Centre: Simcoe

Organizers: Pushkala Prasad, Lund U.; Anshuman Prasad, U. of New Haven

Presenters: Hugh Willmott, U. of Manchester; Anshuman Prasad, U. of New Haven; J. Michael Cavanaugh, Fairfield U.; Pushkala Prasad, Lund U.

#### Saturday 1:00PM

103. SPDW: (MOC, MED) Teaching Managerial and Organizational Cognition: Exploring Successful Strategies

• 1:00- 4:00 Royal York: York

**106.** SPDW: (ODC, MED) **Problem-Based** 

Learning: Varieties of Experience in Business Schools

1:00- 5:00 Royal York: Salon A

SPDW: (BPS, MED) Case Critique Colloquium
 1:00- 5:00 Sheraton Centre: Norfolk

108. SPDW: (MED, MC) Workshop on Student Consulting Projects

• 1:00- 4:00 Sheraton Centre: Kent

## Saturday 1:30PM

# **628.** Critical Management Pedagogy: Illustrating Critical Pedagogy

• 1:30- 3:00 Sheraton Centre: Dufferin

Pre-registration required. Please contact Stephen Fox - s.fox @lancaster.ac.uk or Michael Reynolds - m.reynolds @lancaster.ac.uk.

Organizers: Stephen Fox, Lancaster U.; Michael Reynolds, Lancaster U.

Presenters: Rosemary Hartigan, The McGregor School of Antioch U.; Nick Nissley, Antioch U.; D. Christopher Kayes, Case Western Reserve U./Butler U.; William E. Deal, Case Western Reserve U.

## 629. Cinema and Live Theatre as Teaching Tools

1:30- 3:00 Sheraton Centre: Simcoe

Organizer: Joseph Edward Champoux, U. of New Mexico Presenter: Joseph Edward Champoux, U. of New Mexico

109. □ ©SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on & Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D

# Saturday 2:00PM

110. SPDW: (PNP, CAR, HCM, MED) Creating Nonprofit Management Curriculum to Meet the Realities of Practice: An Academic - Executive Dialogue

2:00- 5:00 Royal York: British Columbia

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:30PM

# 630. ☐ Critical Management Pedagogy: Developing Critical Pedagogies

 3:30- 5:00 Sheraton Centre: Conference Room E Pre-registration required. Please contact Stephen Fox s.fox @lancaster.ac.uk or Michael Reynolds m.reynolds @lancaster.ac.uk

Organizers: Stephen Fox, Lancaster U.; Michael Reynolds, Lancaster U.

Presenters: Alessia Contu, U. of Manchester; Hugh Willmott, U. of Manchester; Ann L. Cunliffe, U. of New Hampshire; Brad Jackson, Victoria U. of Wellington, New Zealand

# **631.** Management Education at the Movies: Using Film for Teaching and Learning

• 3:30- 5:00 Sheraton Centre: Simcoe

Pre-registration is optional. However, attendees who wish their own material to be considered for inclusion in the workshiop must pre-register. Contact Irena Grugulis - Irena.Grugulis@umist.ac.uk
Organizers: Irena Grugulis, U. of Manchester; John Stewart Hassard,
U. of Manchester; Joseph Edward Champoux, U. of New Mexico
Presenters: Irena Grugulis, U. of Manchester; John Stewart Hassard,
U. of Manchester; Joseph Edward Champoux, U. of New Mexico

## Saturday 5:00PM

# **632.** Acting up: Enhancing Management Education Through Improvisation

• 5:00- 6:30 Sheraton Centre: Conference Room D

Limited spaces. To avoid disappointment please preregister by 15

July by contacting Dan Moshavi: moshavi\_d@cob.sjsu.edu

Organizer: Dan Moshavi, San Jose State U.

Facilitators: Stephen S. Standifird, Western Washington U.; Dan

Moshavi, San Jose State U.

### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

## Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

**117.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Social Time** 

7:30- 8:30 Royal York: Ballroom

### Sunday 7:00AM

# 633. Using Internet Portals to Facilitate Management Education, Development, and Research

 7:00- 8:30 Sheraton Centre: Conference Room E Organizers: Ricky W. Griffin, Texas A&M U.; Rebecca A. Smith, Texas A&M U.

Presenters: Ricky W. Griffin, Texas A&M U.; Rebecca A. Smith, Texas A&M U.

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

# Sunday 8:00AM

# 634. □ \$2000 MED Doctoral Consortium - Your New Time: Time Transitions from Doctoral Student to Faculty Member

8:00- 12:00 Sheraton Centre: Conference Room B
Attendees should be in the last two years of their doctoral program and pre-register by email with Rick Abderhalden - ricka @u.washington.edu

Organizer: Rick Abdenhalden, U. of Washington, Tacoma Keynote Speaker: Anne S. Huff, U. of Colorado Participant: Julie Chesley, United States Air Force Academy

# 635. ☐ MED/OBTS Teaching in a New Time: Reviewing and Renewing Personal Approaches to Management Education.

• 8:00- 10:00 Sheraton Centre: Dominion Ballroom S
"A new time for management education" means new ways of
educating managers. For individual educators new ways must be
grounded in an understanding of our beliefs, assumptions and values,
in short, our philosophy of teaching and learning.
Organizer: Chris Poulson, California Polytechnic State U., Pomona
Presenters: Bryan Mundell, Bocconi Graduate School of Business;
Chris Poulson, California Polytechnic State U., Pomona

119. SPDW: (RM, MED) Statistical Software and

## Freeware for Data Analysis in Management

• 8:00- 10:00 Hilton: Varley

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the

Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

# Sunday 8:30AM

## 636. Future Dimensions of the Academy's E-media

8:30- 10:00 Sheraton Centre: Conference Room D
Coffee sponsored by AoM online.

Organizer: Charles B. Wankel, Saint John's U.

Presenters: Charles B. Wankel, Saint John's U.; Alan B. Eisner, Pace U.; Paul Shrivastava, Bucknell U.

Panel: Michele Bowring, U. of Manitoba; Norman B. Bryan, Georgia State U.; Bernard Forgues, U. of Paris; Hugh Gunz, U. of Toronto; Scott W. Kunkel, U. of San Diego; Jeffrey Lewis, Pitzer College; Luis Martins, U. of Connecticut; Pablo Martin de Holan, U. of Alberta; Paul Miesing, State U. of New York, Albany; Terence T. Rock, U. of Calgary; Bob Stephens, West Virginia U.

# 637. □™EKnow Time Just-in-Time: A Computer Mediated Learning Para-time

8:30- 10:00 Sheraton Centre: Conference Room E
Organizer: Leigh Stelzer, Seton Hall U.
Moderator: Raquel Benbunan-Fich, Seton Hall U.
Presenters: Patricia L. Farley, Telcordia Technologies; Ellen Cleary, Irwin McGraw Hill

#### Sunday 9:30AM

**128.** □ SPDW: (OMT, MED) Re-Creating Time: Narrative, Storytelling, and Theatrics for Teaching OMT

9:30- 12:00 Sheraton Centre: Ballroom West

# Sunday 10:00AM

# 638. □∑The Times they are A-Changing: An Exercise in Critical Thinking

◆ 10:00- 11:30 Sheraton Centre: Dominion Ballroom S Organizer: Jane Schmidt-Wilk, Maharishi U. of Management Facilitators: Dennis P. Heaton, Maharishi U. of Management; David S. Steingard, Saint Joseph's U.; Dale E. Fitzgibbons, Illinois State U.

129. SPDW:(GDO, MED) Backlash in Academia: Let's Talk About It!

10:00- 12:00 Royal York: Tudor 7

**130.** → SPDW: (IM, MED, CAR) How International Members Can Become Leaders in the Academy of Management

• 10:00- 12:00 Sheraton Centre: Conference Room G

### Sunday 10:30AM

# 639. □ Changing Times, Changing Places: Survival Skills for the Management Educator in the New Millennium

• 10:30- 12:00 Sheraton Centre: Huron Organizers: Cynthia Hardy, U. of Melbourne; Ian Palmer, U. of Technology, Sydney

Facilitators: Joseph E. Garcia, Western Washington U.; Gill Palmer, U. of Wollongong, Australia; Peter McGraw, Macquarie U.

Introduction: Cynthia Hardy, U. of Melbourne
Presenters: David Barry, U. of Auckland; Jenny Onyx, U. of
Technology, Sydney; Ian Palmer, U. of Technology, Sydney

# 640. ☐ ☼Outside of Time: Making a Management Class into a Virtual Community

• 10:30- 12:00 Sheraton Centre: Conference Room D Organizer: Charles B. Wankel, Saint John's U.

Moderator: Charles B. Wankel, Saint John's U.

Presenters: Paul Shrivastava, Bucknell U.; Michael Wolfe, College of

Staten Island

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

## Monday 8:00AM

# 641. MED Division Welcome with Coffee and Bagels

 8:00- 8:30 Royal York: British Columbia Program Chair: Robert DeFillippi, Suffolk U.

## Monday 8:30AM

# 642. Symposium: Management Education in Turkey: A Historical and Institutional Perspective

• 8:30- 10:20 Royal York: British Columbia Chair: Sibel Yamak, Galatasaray U.

<u>The Ideational Bases of Management Education in Turkey: A Historical Perspective</u>, Behlul Usdiken, Sabanci U.

<u>Institutional Frames of Management Education in Turkey: A</u>
<u>Diverse Past and a Converging Present,</u> Selami Ali Sargut,
Baskent U

Growing Challenge for Management Education in Turkey:

Will Adaptation of the Western Education Models Be
Enough?, Ahmet Acar, Middle East Technical U.

Discussant: Nakiye Boyacigiller, San Jose State U.

**174.** SHCS: (MED, MOC) Kairos in Management Education: An Opportunity to Reassess the Ideology of

Consequentialist Justifications of Learning

• 8:30- 10:20 Royal York: Quebec

• 8:30- 10:20 Royal York: Territories

207. © JS: (CAR, MED) The New Leadership Career as Vocation or Calling: A Conversation between Management and Spirituality

8:30- 10:20 Sheraton Centre: Civic Ballroom

### Monday 10:40AM

643. Paper Session: Learning as a Developmental Process

10:40- 12:00 Royal York: British Columbia

Chair: Lauria B. Milton, LL. of Colgany

Chair: Laurie P. Milton, U. of Calgary

The Development and Validation of a Measure of Stages of <u>Learning Motivation in an Educational Environment</u>, Michael Cole, Auburn U.; Stanley G. Harris, Auburn U.

An Empirical Study of the Pluralism of Learning and

Adaptive Styles in an MBA Program, Richard E. Boyatzis,
Case Western Reserve U.; Charalampos Mainemelis, Case
Western Reserve U.

Collective Learning: A Longitudinal Study of a Management
Cohort, Lisa A. Horvath, George Washington U.

Discussants: Ewan Ferlie, Imperial School of Management; Randi L. Sims, Nova Southeastern U.

## Monday 12:20PM

# 844. § Paper Session: A New Time for Distance Learning: New Media, New Students, New Content

• 12:20- 2:10 Royal York: British Columbia

Chair: Daniel M. Eveleth, U. of Idaho

<u>Do Web-Based Courses and Projects Enhance the Learning</u> Environment?, Douglas N. Ross, Towson U.

Student Personality Types and Predispositions Towards
 <u>Distance Education</u>, Charles Fornaciari, Florida Gulf Coast U.;
 Charles S. Mathews, Florida Gulf Coast U.
 Published in Conference Proceedings

The Effects of "Virtual" Immediacy, Instructor Experience, and Media Richness On Student Learning and Satisfaction, J. B. Arbaugh, U. of Wisconsin, Oshkosh

The Effective Use of Multimedia Distance Learning
Technology: The Role of Technology Self-Efficacy,
Attitudes, Reliability, Use and Distance in a Global
Multimedia Distance Learning Classroom, Marcie A.
Cavanaugh, Cornell U.; George T. Milkovich, Cornell U.; Judy
Tang, Shanghai JiaoTong U.
Discussants: Leigh Stelzer, Seton Hall U.; Nicholas S. Miceli, Morgan

Discussants: Leigh Stelzer, Seton Hall U.; Nicholas S. Miceli, Morgan State U.; Carolyn Wiley, U. College, Dublin

### 645. Luncheon of Past MED Division Chairs

12:20- 2:10 Royal York: Tudor 9
Organizer: Robert DeFillippi, Suffolk U.

182. □ • → SHCS: (OMT, IM, MED) The University in New

Times: The House of Knowledge in the Age of Globalization and the Market Economy

• 12:20- 2:10 Royal York: Concert Hall

#### Monday 2:30PM

646. Symposium: We're Not Just Talking About It—-We're Doing It: A Multi-Media Presentation of Employing Technology to Facilitate Learning and Thinking Critically about Global Business

• 2:30- 3:50 Royal York: British Columbia Chair: Diana Bilimoria, Case Western Reserve U.

Website Creation: Integrating Information Technology Skills into the International Management Curriculum, John A. Drexler Jr., Oregon State U.; Erik Larson, Oregon State U.

Read no Evil, Hear no Evil, See no Evil: A Comparison of Three Types of Media for Conducting Peer Reviews of Students' Works, Claudia C. Cogliser, Oregon State U.; Dave Sullivan, Oregon State U.

Global Virtual Teaming: Lessons on Building Virtual
Relationships from 2100 Students in 11 Countries, Mary R.

Watson, Vanderbilt U.; Mabel Miguel, U. of North Carolina, Chapel Hill; Ping Ping Fu, Chinese U. of Hong Kong; Rene Schalk, Tilburg U.; Xiaoyun Wang, McGill U.

Discussants: Joseph E. Garcia, Western Washington U.; Paul Shrivastava, Bucknell U.

### 312. IP: The Affective Side of Learning

2:30- 3:50 Royal York: Canadian 1

## Monday 4:10PM

# 647. □Symposium: Library Time: Information Literacy in Management Education

4:10- 5:20 Royal York: British Columbia
 Organizer: Razelle Frankl, Rowan U.

Presenters: Judi S. Strauss, Benedictine U.; Razelle Frankl, Rowan U.

# Tuesday 8:30AM

# **648.** Paper Session: Cognitive Models for Assessing Learning

8:30- 10:10 Royal York: British Columbia

 Navina Markly, Bilder

Chair: Martina Merkle, DiAx

Synergistic Knowledge Development in Cross-Major
Student Groups: An Empirical Examination, Shaohua Mu,
Virginia Polytechnic Institute and State U.; Devi R. Gnyawali,
Virginia Polytechnic Institute and State U.

Winner of MED Division Best Paper in Management Education Published in Conference Proceedings

Omplexity of Mental Models, Cognitive Ability and Student Performance: An Empirical Investigation, Sucheta Nadkarni, U. of Kansas; V.K. Narayanan, U. of Kansas

Management Education: Important Findings for the New Age of Life-Long Learning, Steven John Armstrong, Lincoln School of Management, UK.

Discussants: Dina Mansour-Cole, Indiana U./Purdue U., Fort Wayne; Regina A. Greenwood, Kettering U.

# Tuesday 10:30AM

# **649.** Paper Session: Outcomes Assessment Tools and Applications to Management Education

• 10:30- 11:50 Royal York: British Columbia Chair: Kathleen Powers, Willamette U.

Extracurricular Activities and Interpersonal Skill

Development: An Empirical Study, Robert Rubin, Saint Louis
U.; Timothy Baldwin, Indiana U.; William H. Bommer, Georgia
State U.; Lynn Bartels, Southern Illinois U., Edwardsville

<u>A CD/Web-Based Team Project for Undergraduate</u>
<u>Business Ethics Students</u>, Martin Calkins, Santa Clara U.; David Armstrong, Santa Clara U.

A Critical Incidents Approach To Outcomes Assessment,
Peter Bycio, Xavier U.; Joyce S. Allen, Xavier U.

Student Conceptions of Justice in the Classroom: Are Grades All That Matter?, Robert L. Holbrook, U. of Central Arkansas

Discussants: Diane Parente, Pennsylvania State U., Erie; C. Gopinath, Suffolk U.

236. QJS: (MED, PNP, SIM) Theoretical Foundations of Civic Engagement and Service-Learning

• 10:30- 11:50 Hilton: McDonald

Winner of MED Division Best Symposium in Management Education and Development

# 345. IP: Management Development and Curriculum Innovations

• 10:30- 11:50 Royal York: Canadian 6

### Tuesday 2:00PM

# 650. Paper Session: Multiple Perspectives on Learning in Management Education

• 2:00- 3:20 Royal York: British Columbia Chair: Tarek Abdel Kader Hatem, American U., Cairo

- Applied Research in Management: Criteria for Management

  <u>Educators and for Practitioner-Scholars</u>, John D. Aram, Case
  Western Reserve U.: Paul Salipante, Case Western Reserve U.
- → Joining, Dwelling, Leaving: Reflections on a Manager's Learning, Paul Tosey, U. of Surrey

Best Practices in Practitioner Education, Anne Harbison,

Discussants: Katherine Karl, Indiana U., South; Thomas Bryant, Rutgers U.

# Tuesday 3:40PM

651. Symposium: A New Time, A New Millennium, A Creative Pedagogical Style of Management Education: The Ohio Model for Integrated, Problem-Based Learning

3:40- 5:20 Royal York: British Columbia

Organizer: Mary L. Tucker, Ohio U.

Chair: Anne M. McCarthy, Colorado State U.

A Review: Problem-based Learning and the Action Learning Process, Gary Coombs, Ohio U.

<u>An Integrative, Action Learning Undergraduate Business</u>
<u>Core Curriculum</u>, Valerie S. Perotti, Ohio U.

Ohio University Full-Time MBA Program: An Integrated
Project Based Action Learning Program, Hugh D. Sherman,
Ohio U.

<u>Technology-Mediated Project-Based Action Learning: The MBA Without Boundaries</u>, Richard G. Milter, Ohio U.

# **245.** ● □ JS: (MED, MOC) Cognitive Style in Life-Long Learning and Management Education and Development: A European Perspective

◆ 3:40- 5:20 Sheraton Centre: Conference Room D&E

246. © IS: (MED, SIM, CAR) Personal and Organizational Transformation and the Search for Meaning at Work in Turbulent Times

• 3:40- 5:20 Hilton: McDonald

### Tuesday 5:30PM

652. Meeting: MED Business Meeting

• 5:30- 7:00 Royal York: British Columbia Division Chair: Charles B. Wankel, Saint John's U.

#### Tuesday 7:00PM

### 653. MED Social

 7:00- 9:00 Royal York: British Columbia Division Chair: Charles B. Wankel, Saint John's U.

# Wednesday 7:00AM

### 654. MED Executive Committee Breakfast

• 7:00- 8:20 Royal York: Nova Scotia Organizer: Robert DeFillippi, Suffolk U.

### Wednesday 8:30AM

655. Paper Session: Leadership: A Fresh Look

 8:30- 10:20 Royal York: British Columbia Chair: Jeffrey Kennedy, Lincoln U.

Outcome Measurement in a Leadership Development

<u>Program</u>, Ruth H. Axelrod, George Washington U.; Marshall Sashkin, George Washington U.

Through the Looking Glass: Framing the Executive Development Agenda for the Future, John F. McCarthy, Boston U.

Addressing Time-Based Breakdowns in Leadership, Randall G. Sleeth, Virginia Commonwealth U.; Edward D. Showalter, North Carolina Wesleyan College

Discussants: John Voyer, U. of Southern Maine; Barry Armandi, State U. of New York, Old Westbury

289. SIT: Promoting Women

8:30- 10:20 Royal York: New Brunswick

374. □→IP: International, Comparative Perspectives in Learning and Development

8:30- 10:20 Royal York: Canadian 7

## Wednesday 10:40AM

656. → Symposium: Timely Insights on the Accreditation Process: Observations from International, Empirical, and Strategic Perspectives

• 10:40- 12:00 Royal York: British Columbia Chair: Deborah Erdos Knapp, Cleveland State U.

The Double-Edged Sword of Legitimacy and the

<u>Internationalization of the AACSB-IAME</u>, Michael Carney, Concordia U.; Jean McGuire, Concordia U.

Institutional Quality and Accreditation Status: An Empirical Examination, Deborah Erdos Knapp, Cleveland State U.; Kenneth J. Dunegan, Cleveland State U.; David T. Meeting, Cleveland State U.

AACSB Reaccreditation: A Springboard for Course Revision
and How Course Revision Can Help You Get Accredited,
Derrick E. D'Souza, U. of North Texas; Grant E. Miles, U. of North
Texas

<u>Improving Assessment Effectiveness Through Stakeholder</u>
<u>Involvement</u>, Rebecca A. Thacker, Ohio U. *Discussant:* George E. Stevens, Kent State U.

255. ©JS: (MH, MED, OMT) Management Milestones of the Late 20th Century: The Presidents Speak

• 10:40- 12:00 Royal York: Territories

**256.** © JS: (MED, OB) Cinema and Fiction: Rich Resources for Teaching Management, Organizational Behavior, and Human Resource Management

• 10:40- 12:00 Hilton: McDonald

### Wednesday 12:20PM

657. Symposium: New and Winning Conceptual Approaches to Teaching Strategic Management

• 12:20- 2:10 Royal York: British Columbia Chair: John L. Naman, U. of Pittsburgh

Three Models for Teaching Strategy through the Lens of

"Transformational Stakeholder Management", Dale E. Fitzgibbons, Illinois State U.; David S. Steingard, Saint Joseph's U.; Dennis P. Heaton, Maharishi U. of Management; Jane Schmidt-Wilk, Maharishi U. of Management

<u>Instruction vs. Debate: Using a Dialectical Approach to</u>

<u>Teaching Strategic Management</u>, Ron Meyer, Erasmus U.

Strategic Management as the Management of Strategy

<u>Tensions: Using Paradoxes to Teach Strategy</u>, Bob de Wit, Maastricht U.

Enhancing Strategic Management Learning Using

Experiential Approaches: Externalizing Tacit Knowledge,

Parshotam Dass, U. of Manitoba

Discussant: Anne D. Smith, U. of New Mexico

### Wednesday 2:30PM

658. ☐∑Symposium: "Time to Think Out of the Box?" - Innovative Development Efforts in Scandinavian Management Education and Development

2:30- 5:20 Royal York: British Columbia
Chair: Paer Martensson, Stockholm School of Economics

A Radical Change in a Traditional Environment: Redesigning

a Basic Course in Accounting and Managerial Finance,

Magnus Bild, Stockholm School of Economics

Pedagogical Development Through Analysis and Critical
Thinking in a First-Year Course in Organization and
Leadership, Ken Friedman, Norwegian School of Management

Innovation in Management Development: The

<u>Transcendental Meditation Program in a Swedish Top Management Team,</u> Jane Schmidt-Wilk, Maharishi U. of Management

Theory and Practice Hand in Hand: Teaching Change

Management to Executive MBAs, Paer Martensson,
Stockholm School of Economics

## Management History

Program Chair: Jorge M. Herrera, Nova Southeastern U.
Professional Development Workshop Chair: Jane Whitney Gibson, Nova Southeastern U.

			Jane Windley Gibson, Nova Southeastern U.
	Start	Division Program	Shared Program
<b>&gt;</b>	1:00pm		81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
įď	3:00pm		32.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
Friday	6:00pm		85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am		90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
	9:00am	659. Intro to AOM, MH & Annual Mtg. ◆ H:Harris	
lay	10:00am	660. Pre-Tour: Business of Baseball • H:Harris	100.SPDW: 4 Perspectives on Careers ◆ H:Jackson 101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario 102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
	12:00pm	661. Tour: Sky Dome ◆ Off:SkyDome	
Saturday	2:30pm		111. SPDW: CMSW: Interpretive Methods for Critical Research ◆ RY:Ontario 112. SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:30pm	662. Managing the Diss. Process ◆ H:Harris	
	5:30pm		115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
Sunday	7:00am		118. SPDW: CMSW Organizational Meeting and Breakfast ◆ RY:Ballroom
	8:00am		122 SPDW: CMSW: Critical Research in the Management Journals ◆ RY:Ballroom 123 SPDW: CMSW: Gender, Work, and Employment in Academia ◆ RY:British Columbia
	9:00am	663. Getting Published ◆ H:Harris	
	10:30am	664. Getting Papers Accepted • H:Harris	134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
		665. Welcome Breakfast ◆ SC:Kenora	
<b>×</b>	10:40am	666.Global Evolution of Mgmt. ◆ H:Harris	180.SHCS: 1904 Westinghouse Films ◆ SC:Dominion Ballroom N
Monday	12:20pm		307. IP: Management Theories Over Time ◆ RY:Canadian 10 308. IP: Evolving through Crises ◆ RY:Canadian 11
	2:30pm	667. Env. & Tech. Infl. on Corps ◆ H:Harris	
V		668. The Influence of Edith Penrose ◆ H:Harris	277.SIT: Leadership: History, Culture & Info ◆ RY:New Brunswick
		669. Division meeting and Awards ◆ H: Harris	
	6:15pm	670. Reception: Honoring Dan Wren ◆ H:Harris	
ay		671.Barnard for New Millenium ◆ H:Harris	
ğ	10:30am		237. JS: Importance of Management History ◆ RY:Territories
Tuesday	2:00pm	672 Roots of Mgmt. & Future ◆ H:Harris	359. IP: Lessons on Leadership ◆ RY:Canadian 9 360. IP: Where We've Been - Where We're Going ◆ RY:Canadian 10
y	8:30am	673. History's Influence in Mgmt. ◆ H:Harris	
Wednesday	8:50am	, , , , , , , , , , , , , , , , , , , ,	200.SHCS: Transition in Central & Eastern Europe ◆ SC:Dominion Ballroom N
퉏	10:40am	674.Pioneers in Mgmt. Thought. ◆ H:Harris	255. JS: AOM Past Presidents Speak ◆ RY:Territories
We		675. Contracts, Employment, and Rent ◆ H:Harris	
	- <b></b> opin		

#### Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Doctoral Workshop** 

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop
 3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

#### Saturday 9:00AM

659. New Member Workshop: Introduction to the Academy of Management, the Management History Division, and the Annual Meeting

• 9:00- 10:00 Hilton: Harris

Legend: ℤ= theme, Ш= teaching, ℚ= management practice, →=international, Other abbreviations p. A38 - 39

Chair: Kerry David Carson, U. of Louisiana, Lafayette Presenters: Richard M. Hodgetts, Florida International U.; Paula Phillips Carson, U. of Louisiana, Lafayette; Jane Whitney Gibson, Nova Southeastern U.

#### Saturday 10:00AM

### 660. Special Pre-Tour Session: "A Look Back at the Business of Baseball"

10:00- 11:00 Hilton: Harris

Chair: Charles W. Blackwell, Nova Southeastern U. Presenter: Alan Platt, Nova Southeastern U.

100. SPDW: (CAR, MH) Four Perspectives on Careers

• 10:00- 12:00 Hilton: Jackson

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

**102.** QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop:** 

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

#### Saturday 12:00PM

#### 661. Tour: SkyDome

• 12:00- 1:00 Off Site: SkyDome

This 60 minute guided tour leaves from the Tour Entrance on Front and John Streets between Gates 1 and 2. All participants meet there at 11:45 sharp. Cost=\$8.50 per person to be paid on site (please bring exact change). Preregistration required. Email Jane Whitney Gibson at gibson@polaris.nova.edu

Organizer: Jane Whitney Gibson, Nova Southeastern U.

#### Saturday 2:30PM

**111.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Research Methods** 

Workshop: Interpretive Methods for Critical Management Studies

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:30PM

### 662. Doctoral Student Workshop: Managing the Dissertation Process

• 3:30- 5:00 Hilton: Harris

Chair: John C. Hannon, Nova Southeastern U.

Presenters: Julia Teahen, Baker College; Anne Nelson, High Point U.; Richard M. Hodgetts, Florida International U.; Paul J. Gordon, Indiana U.; Daniel A. Wren, U. of Oklahoma

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed

#### **Paper Roundtables**

5:30- 7:30 Royal York: Ballroom

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

• 8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

#### Sunday 9:00AM

### 663. Professional Development Workshop I: Getting Published

9:00- 10:30 Hilton: Harris
Chair: Michael Plater, Brown II

Chair: Michael Plater, Brown U.

Presenters: Richard M. Hodgetts, Florida International U.; Dewey E. Johnson, California State U., Fresno; Peter B. Petersen, Johns Hopkins U.; Donald F. Kuratko, Ball State U.; Daniel A. Wren, U. of Oklahoma

#### Sunday 10:30AM

# 664. Professional Development Workshop II: Getting Involved in Professional Organizations and Getting Papers Accepted

• 10:30- 12:00 Hilton: Harris

Chair: Dana V. Tesone, U. of Hawaii, Manoa Presenters: Alfred A. Bolton, Averett College; Paula Phillips Carson, U. of Louisiana, Lafayette; Eileen P. Kelly, Ithaca College; Regina A. Greenwood, Kettering U.

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:00AM

#### 665. Management History Division Welcome Breakfast

8:00- 10:20 Sheraton Centre: Kenora

Continental Breakfast sponsored by Kettering University, and Management History Division.

Chair: Regina A. Greenwood, Kettering U.

#### Monday 10:40AM

### 666. Paper Session: The Evolution of Management Thought: Examples from a Global Perspective.

• 10:40- 12:00 Hilton: Harris

Chair: Randall L. DuPont, U. of Mobile

<u>Hodgetts and Luthans in Conversation</u>, Alfred A. Bolton, Averett College; John Joos, Informed Decisions, Inc.

An Evolution of Management Thought: The Likely

Characteristics of Cuban Managers (2000-2005), Peter B.

Petersen, Johns Hopkins U.

The Historical Concept of "Management" in China, Hun-Joon Park, Yonsei U.; Insoo Park, U. of Waikato, New Zealand; Ingyu Oh, U. of Waikato, New Zealand Discussants: Charles Edward Booth, U. of the West of England; Eileen P. Kelly, Ithaca College; Dewey E. Johnson, California State U., Fresno

**180. SHCS**: (MH, GDO) **Relating a New Time to an Old Time: Presenting 1904 Films from Westinghouse Companies with Discussion on Observed Work Issues** 

◆ 10:40- 12:00 Sheraton Centre: Dominion Ballroom N

#### Monday 12:20PM

### 307. IP: Management Trends Over Time and Their Influences

• 12:20- 2:10 Royal York: Canadian 10

308. → IP: The Enterprise: Evolving through Crises

• 12:20- 2:10 Royal York: Canadian 11

#### Monday 2:30PM

### 667. Paper Session: Environmental and Technological Influences on Corporate Governance

2:30- 3:50 Hilton: Harris

Chair: Robert C Ford, U. of Central Florida

Time and Time Again: Tracing Management Knowledge The Case of Cellular Manufacturing at Scania-Vabis, Jos
Benders, U. of Nijmegen, Nijmegen Business School; Torbjorn
Stjernberg, Gothenburg U.

**Published in Conference Proceedings** 

The Emergence of the Technostructure: Lessons from the East India Company 1713 - 1836, Peter Bruce Buchan, Queen's U.. School of Business

Environmental Change and Industry Evolution: A Historical Account of the Early Management Consulting Industry, Robert J. David, Cornell U.

Winner of John F. Mee Management History Contribution Award Published in Conference Proceedings

Discussants: Betty M. Elizabeth Ross, Nova Southeastern U.; Dean McKay, Golden Gate U.; Peter B. Petersen, Johns Hopkins U.

#### Monday 4:10PM

### 668. Symposium: Edith Penrose and Her Historical Influence on Management Scholarship

• 4:10- 5:20 Hilton: Harris

The resource based view of the firm can be traced to the pioneering efforts of Edith Penrose(1914-1996). She had a distinguished career in economics teaching and research at Johns Hopkins University, London University, and was later Dean at INSEAD in Chantilly, France. Penrose viewed the firm as an administrative unit that is a collection of productive resources that gave each firm a unique character. Her view of the firm was a fundamental turning point for strategic management and her focus on internal development of the firm as well as its growth provided the pioneering scholarship that enabled other scholars to develop a more complete theory of the firm. Chairs: Daniel A. Wren, U. of Oklahoma; Regina A. Greenwood, Kettering U.

Presenters: Constance E. Helfat, Dartmouth College; Alan M. Rugman, U. of Oxford; Michele A. Govekar, Ohio Northern U.; Jay B. Barney, Ohio State U.

#### 277. SIT: Leadership: History, Culture and Information

◆ 4:10- 5:30 Royal York: New Brunswick

#### Monday 5:30PM

#### 669. Division Meeting and Awards Presentations

• 5:30- 6:15 Hilton: Harris

Winner of The Paul Hersey Award for Best Paper on Leadership is James Hoopes, Babson College: Winner of The John F. Mee Management History Contribution Award is Robert J. David, Cornell U.: Winner of The Ronald B. Shuman Best Paper Graduate Student Paper Award is W. Trextler Proffitt Jr., KGSM-Norwestern U.: Winner of the Management History Best Reviewer Award is Henry Beam, Haworth College of Business, for his review of submission # 12289 (top 10%), "How Knowledge-Based Employees Recognize and Pursue Rent Appropriation Opportunities: A Theory Development based on an Historical Analysis of Major League Baseball." Chair: Regina A. Greenwood, Kettering U.

#### Monday 6:15PM

#### 670. Reception: Honoring Dan Wren

• 6:15- 7:30 Hilton: Harris

A reception in honor Dan Wren upon his retirement from the University of Oklahoma, and in recognition for his outstanding contributions to the field of management history.

Chair: Regina A. Greenwood, Kettering U.

#### Tuesday 8:30AM

### 671. № Symposium: Symposium on Chester Barnard For The New Millennium

• 8:30- 10:10 Hilton: Harris

Chair: Kenneth Earl Aupperle, U. of Akron

Beyond Consciousness: Barnard's Contribution to Intuitive

Decision Making in Management, Daniel A. Wren, U. of
Oklahoma; Milorad M. Novicevic, U. of Oklahoma

Revisiting Chester Barnard's Executive Functions for the Knowledge Based Economy, R. Ray Gehani, U. of Akron Chester Barnard and the Moral Obligations of the Elite, Steven M. Dunphy, U. of Akron

Are Chester Barnard and Frank Capra Relevant for the New Millenium? Examining Barnard's Leadership Concepts

Through Capra's Classic Films, Kenneth Earl Aupperle, U. of Akron

Chester Barnard's Legacy for the New Century, Bill Wolf, Cornell U.

#### Tuesday 10:30AM

237. ©JS: (MH, HR) On the Importance of Studying Management History: Four Perspectives

10:30- 11:50 Royal York: Territories

#### Tuesday 2:00PM

672. Paper Session: Uncovering the Roots of Management Thought and What it Means for the Future.

• 2:00- 3:20 Hilton: Harris

Chair: Michele A. Govekar, Ohio Northern U.

And All Who Jumped Died: An Examination of the Triangle

Shirtwaist Factory Fire and its Legacy, Patricia A. Lanier, U.
of Louisiana, Lafayette; Paula Phillips Carson, U. of Louisiana,
Lafayette; Kerry David Carson, U. of Louisiana, Lafayette; J.
Brooke Hamilton, U. of Louisiana, Lafayette; Betty Birkenmeier, U.
of Louisiana, Lafayette

...And Only Believe Half of What You See: How Television

Documentaries Distort Management History, Regina A.

Greenwood, Kettering U.; John Joos, Informed Decisions, Inc.;
Charles D. Wrege, Cornell U.

New Overseers on Old Plantations: Historical Precedents for Managing the Maquiladoras, William Edward Wiethoff, Indiana U., Bloomington

Discussants: Randall L. DuPont, U. of Mobile; Thomas J. Hench, U. of Wisconsin, La Crosse; Lois Kurowski, Eastern Illinois U.

### 359. IP: Leadership from the Frontline: 20th Century Lessons to Remember

• 2:00- 3:20 Royal York: Canadian 9

### 360. IP: Uncertainty, Technology, and Activism: New Challenges for a New Time

• 2:00- 3:20 Royal York: Canadian 10

#### Wednesday 8:30AM

### 673. Paper Session: Lessons from the Past: History's Influence in Developing Theories and Strategies.

• 8:30- 10:20 Hilton: Harris

Chair: Chester Stanley Spell, Washington State U.

Alpha, Null Hypothesis Statistical Testing, and Confidence
Intervals: The Impact of Past Practices on Current
Research and Future Directions. Tamela Dawn Ferguson.

Colorado State U.; William Paul Ferris, Western New England College

<u>Does History Matter in Strategy? Historiographical</u>

<u>Possibilities and Path Dependence</u>, Charles Edward Booth, U. of the West of England

Historical Reflections on a New Time of Banking Law
Reform and the Stock Market Crashes of 1929 and 1987,
Christopher C. Bauer, Spear, Leeds, and Kellogg; Eileen P. Kelly,
Ithaca College

Discussants: Shawn M. Carraher, Texas A&M U.; Ronald H. Anderson, U. of Oklahoma; James Darroch, York U.

#### Wednesday 8:50AM

200. ©→ SHCS: (IM, OMT, MH) Heralding a New Time:

#### Transition Issues in Central and Eastern Europe

8:50- 10:20 Sheraton Centre: Dominion Ballroom N

#### Wednesday 10:40AM

### 674. Paper Session: Putting Management Thoughts into Practice: The Early Pioneers.

• 10:40- 12:00 Hilton: Harris

Chair: Alfred A. Bolton, Averett College

The Pioneering Work of Whiting Williams: Setting the

Record Straight, Luis Ortiz, U. of Texas, Pan American

→ The ILO, Taylorism and Critical Management, Christopher Thomas Nyland, Monash U.

Chester Barnard, Social Unrest, and Modern Leadership

Theory, James Hoopes, Babson College

Paul Hersey Award for Best Paper on Leadership

Discussants: William Wilkerson, U. of Virginia; Steven Vaughn Cates, Keystone Foods/ Averett College; Daniel J. Svyantek, U. of Akron

255. ©JS: (MH, MED, OMT) Management Milestones of the Late

20th Century: The Presidents Speak
 10:40- 12:00 Royal York: Territories

#### Wednesday 12:20PM

### 675. Paper Session: Historical Concepts in Employee Contracts, Pay Satisfaction, and Rent Appropriation

• 12:20- 2:10 Hilton: Harris

Chair: David Hunt, U. of Southern Mississippi

How Knowledge-Based Employees Recognize and Pursue
Rent Appropriation Opportunities: A Theory Development
based on an Historical Analysis of Major League Baseball,
Aya S. Chacar, London Business School; William S. Hesterly, U. of Utah

#### **Published in Conference Proceedings**

<u>Managing Ideologies: The Historical Development of</u>
<u>Employment Contracts in the United States</u>, Raymond L.
Hogler, Colorado State U.; Christine Henle, Colorado State U.

An Historical Review of the Pay Satisfaction Construct, Larry Faulk II, Louisiana State U.; Michael C. Sturman, Louisiana State U.

Discussants: Ira Theodore Kaplan, Hofstra U.; Howard Stanger, Buffalo State College; Robert P. Jones, Nova Southeastern U.

### Management, Spirituality, and Religion

Program Chair: Gerald Biberman, U. of Scranton

	Start	Division Program	
ay	10:30am	676.MSR in the AoM ◆ SC:Conference Room F	
ğ	2:00pm	677.MSR Research ◆ SC:Essex	
ie	5:30pm	678.MSR Business Meeting • SC:Essex	
Ē	7:00pm 679 MSR Social: Celebrating a New Group in the Academy • SC:Essex		

#### Tuesday 10:30AM

676. Symposium: MSR in the AoM

10:30- 11:50 Sheraton Centre: Conference Room F

 Moderator: Lee Perry Robbins, Golden Gate U.

 Participants: André L. Delbecq, Santa Clara U.; Moses Pava, Yeshiva U.; Athar Murtuza, Seton Hall U.; Edwin M. Epstein, St. Mary's College; Ian Mitroff, U. of Southern California; Judith A. Neal, U. of New Haven; Abbass Alkhafaji, Slippery Rock U.

#### Tuesday 2:00PM

Paper Session: MSR Research
 2:00- 3:20 Sheraton Centre: Essex
 Chair: Ian Mitroff, U. of Southern California

Measurement, Language and Dialogue for a Post-Positivist

Age, Or, A Funny Thing Happened on the Way to the Academy, Charles Fornaciari, Florida Gulf Coast U.; Kathy Lund Dean, Saint Louis U.

Being Human in Human Organizations, Moses Pava, Yeshiva U.

Spirituality at Work: Definitions, Measures, Assumptions,

and ValidityClaims, Paul Gibbons, U. of London/Pricewaterhouse

Discussant: Gerald Biberman, U. of Scranton

#### Tuesday 5:30PM

Meeting: MSR Business Meeting
5:30- 7:00 Sheraton Centre: Essex

The MSR Executive Committee thanks Chris Guyer for his tireless efforts to help create the MSR Interest Group

Chair: Gerald Biberman, U. of Scranton

#### Tuesday 7:00PM

679. MSR Social: Celebration of the New Interest Group!

7:00- 8:00 Sheraton Centre: Essex Chair: Gerald Biberman, U. of Scranton

# Managerial and Organizational Cognition Program Chair: Neal M. Ashkanasy, U. of Queensland/Purdue U. Professional Development Workshop Chair: Kathleen M. Sutcliffe, U. of Michigan

	Start	Division Program	Shared Program
	1:00pm	Ţ.	80.SPDW: Global Management and the Science of Time ◆ Off:Ontario
<b>7</b>			Science Centre
į	2.00		81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
гипау	3:00pm		82 SPDW: CMSW Junior Faculty Workshop • SC:York
1	6:00pm		85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
İ	8:00am		90. SPDW: CMSW: What's Critical? ◆ RY:Ontario
			92.SPDW: Making Time to Talk ◆ SC:Conference Room D
	8:30am		96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
	9:00am		98.SPDW: Three Conversations on Org. Knowledge • SC:Ballroom Centre
_	9:30am		99.SPDW: Stakeholder Learning Dialogs • SC:Norfolk
۵,	10:00am		101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
2			102 SPDW: CMSW: Teaching Critically • RY:Tudor 7
3	1:00pm		103.SPDW: Teaching Cognition ◆ RY:York
Saturday	1:30pm		109. SPDW: Reflecting on & Applying Learning ◆ SC:Conference Room
בי			D
	2:30pm		111. SPDW: CMSW: Interpretive Methods for Critical Research ◆
			RY:Ontario
,	5.00		112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	5:30pm		115. SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm		116 SPDW: All Doctoral Students Reception • RY:Upper Canada
	7:30pm 7:00am		117.SPDW: CMSW: Social Time • RY:Ballroom 118.SPDW: CMSW Organizational Meeting and Breakfast •
	/:00am		RY:Ballroom
_	8:00am		122.SPDW: CMSW: Critical Research in the Management Journals •
Sumay	0.004111		RY:Ballroom
3			123.SPDW: CMSW: Gender, Work, and Employment in Academia •
3			RY:British Columbia
2	8:30am	680. Cognition in the Rough (Fac) ◆ RY:Algonquin	124.SPDW: Three Conversations Conclusion ◆ SC:Ballroom West
		681. Cognition in the Rough (DS) ◆ RY:Upper Canada	_
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
		682 MOC Division Welcome ◆ RY:Confederation 3	174.SHCS: Kairos in Management Education • RY:Quebec
	9:00am		
	10:40am		212 JS: Pace in Org'l Interfaces • RY:Confederation 3
<b>&gt;</b>			271 SIT: Uncertain Environments • SC:Windsor West
	12.20		272.SIT: Ethics and Integrity? ◆ SC:Windsor East 216.JS: Emotional Intelligence ◆ RY:Territories
	12:20pm		217.JS: Expressing Organizations • RY:Alberta
2			309.IP: Cognition and its Effects ◆ RY:Canadian 12
мопа	2:30nm	684.Social Relationships ◆ RY:Confederation 3	222.JS: Hidden Profile Paradigm • SC:Conference Room D&E
	2.50pm	o in social relationships (11.50m out of all of 1	274.SIT: Advancing Culture ◆ RY:Saskatchewan
	4:10pm	685. Affect and Identity ◆ RY:Confederation 3	228. JS: Dynamic Construction of Identity • RY:Territories
			277.SIT: Leadership: History, Culture & Info ◆ RY:New Brunswick
	8:30am		192.SHCS: Biological Bases for Behavior ◆ RY:Quebec
			230 JS: Org. Learning as Practice ◆ SC:Conference Room D&E
			233. JS: Group Transactive Memory: Measurement ◆ SC:Dominion
<b>T</b>			Ballroom N
į		686.Knowledge ◆ RY:Confederation 3	
		687.Cognition and Emotion • RY:Confederation 3	2070 0 1 1 1 2 1 1 2 1 1 1
ı uesaay	2:00pm	688. Organizational Transformation ◆ RY:Confederation 3	243 JS: Organizational Symbolism • RY:Territories
	2.40	(00 Tarresta Table & DV/Confoderation 2	285.SIT: Electronic Media Effects ◆ SC:Windsor West 245.JS: Cognitive Style in Europe ◆ SC:Conference Room D&E
-		689. Tower to Table • RY:Confederation 3	245 US: Cognitive Style in Europe • SC:Conleience Room D&E
ŀ		690 MOC Business Meeting • RY:Confederation 3	
	6:30pm 8:30am	691.MOC Division Social Hour • RY:Confederation 3	<b>250.</b> JS: Strategic Use of the Past ◆ H:McDonald
<b>R</b>	o:suam		250US: Strategic Use of the Past ◆ H:McDonald 290.SIT: Shared Cognition and Sensemaking ◆ RY:Saskatchewan
ֻ בַּ			378. IP: Cognitive Foundations of D.M. ◆ RY:Canadian 11
נֿו	10:40am	692.Organizational Learning • RY:Confederation 3	293.SIT: Knowledge: Flows and Absorption • RY:New Brunswick
	10. <del>1</del> 0aill	oranicational Examing - NT. Concuctation 5	294.SIT: Architypes and Cognitions • RY:Saskatchewan
Wednesday			
۱ ځ			296.SIT: Identification and Identity ◆ SC:Windsor East

#### Friday 1:00PM

80. □•→ SPDW: (IM, MOC, OMT, BPS, OB) Chronos and Kairos: Global Management and the Science of Time

◆ 1:00- 8:00 Off Site: Ontario Science Centre

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Doctoral Workshop** 

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop
 3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

**86.** SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

92. SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to Talk: Stakeholder Learning Dialogs

8:00- 9:00 Sheraton Centre: Conference Room D

#### Saturday 8:30AM

**96.** SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) **New Doctoral Students Consortium** 

8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:00AM

98. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge

• 9:00- 5:00 Sheraton Centre: Ballroom Centre

#### Saturday 9:30AM

99. ©SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

9:30- 12:00 Sheraton Centre: Norfolk

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop: Bringing Critical Perspectives into the Classroom

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

**103.** SPDW: (MOC, MED) Teaching Managerial and Organizational Cognition: Exploring Successful Strategies

• 1:00- 4:00 Royal York: York

#### Saturday 1:30PM

109. © SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on & Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

• 8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

# 680. □ Cognition in the Rough III (Faculty): A Development Workshop for Research in Managerial and Organizational Cognition

• 8:30- 12:00 Royal York: Algonquin

To apply send contact information and work you want to share to organizers.

Organizers: Cynthia G. Emrich, Purdue U.; Margaret D. Gorman, George Washington U.

Facilitators: Neal M. Ashkanasy, U. of Queensland/Purdue U.; Michel Bougon, Bryant College; Andrea Casey, George Washington U.; Colin Eden, U. of Strathclyde; Jack M. Feldman, Georgia Institute of Technology; C Marlena Fiol, U. of Colorado, Denver; Dennis A. Gioia, Pennsylvania State U.; Mary Jo Hatch, U. of Virginia; Gerard Hodgkinson, U. of Leeds; Lynn A. Isabella, U. of Virginia; Gerry Johnson, Cranfield U.; Theresa K. Lant, New York U.; Robert G. Lord, U. of Akron; Frances J. Milliken, New York U.; Joseph F. Porac, Emory U.; Rhonda K. Reger, U. of Maryland, College Park; Susan C. Schneider, U. of Geneva; David R. Schwandt, George Washington U.; Majken Schultz, U. of Copenhagen; Sim B. Sitkin, Duke U.; Kathleen M. Sutcliffe, U. of Michigan

# 681. ☐ Cognition in the Rough III (Doctoral Students): A Development Workshop for Research in Managerial and Organizational Cognition

8:30- 12:00 Royal York: Upper Canada

To apply send contact information and work you want to share to organizers.

Organizers: Margaret D. Gorman, George Washington U.; Cynthia G. Emrich, Purdue U.

Facilitators: Neal M. Ashkanasy, U. of Queensland/Purdue U.; Michel Bougon, Bryant College; Andrea Casey, George Washington U.; Colin Eden, U. of Strathclyde; Jack M. Feldman, Georgia Institute of Technology; C Marlena Fiol, U. of Colorado, Denver; Dennis A. Gioia, Pennsylvania State U.; Mary Jo Hatch, U. of Virginia; Gerard Hodgkinson, U. of Leeds; Lynn A. Isabella, U. of Virginia; Gerry Johnson, Cranfield U.; Theresa K. Lant, New York U.; Robert G. Lord, U. of Akron; Frances J. Milliken, New York U.; Joseph F. Porac, Emory U.; Rhonda K. Reger, U. of Maryland, College Park; Susan C. Schneider, U. of Geneva; David R. Schwandt, George Washington U.; Majken Schultz, U. of Copenhagen; Sim B. Sitkin, Duke U.; Kathleen M. Sutcliffe, U. of Michigan

### 124. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge -- Conclusion

• 8:30- 9:30 Sheraton Centre: Ballroom West

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug

Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

#### Monday 8:30AM

#### 682. MOC Division Welcome

• 8:30- 9:00 Royal York: Confederation 3 Program Chair: Neal M. Ashkanasy, U. of Queensland/Purdue U.

174. 

SHCS: (MED, MOC) Kairos in Management Education:
An Opportunity to Reassess the Ideology of
Consequentialist Justifications of Learning

8:30- 10:20 Royal York: Quebec

#### Monday 9:00AM

**683.** Paper Session: The Collective Mind in Organizations

9:00- 10:20 Royal York: Confederation 3

Chair: Dale E. Rude, U. of Houston

#### Shaping Collective Cognition and Behavior through

 $\underline{Collective\ Learning},\ Sze-Sze\ Wong,\ Duke\ U.;\ Sim\ B.\ Sitkin, \\ \underline{Duke\ U}.$ 

Winner of MOC Best Student Paper Award Published in Conference Proceedings

#### Intra-Industry Shared Cognitions and Organizational

<u>Performance</u>, James M. Bloodgood, Kansas State U.; William H. Turnley, Kansas State U.; Alan D. Bauerschmidt, U. of South Carolina

Beyond the Thinker in Thought: Attributes and Determinants of Collective Mind, A. Alexandra Michel, U. of Pennsylvania Discussant: Joann Krauss, Jacksonville State U.

#### Monday 10:40AM

### 212. SJS: (MOC, CM, OB) Examining Pace Within and Across Organizational Interfaces

• 10:40- 12:00 Royal York: Confederation 3

#### **271.** SIT: Succeeding in Uncertain Environments

10:40- 12:00 Sheraton Centre: Windsor West

#### 272. SIT: When do Ethics and Integrity Matter?

10:40- 12:00 Sheraton Centre: Windsor East

#### Monday 12:20PM

### 216. ©JS:(MOC, MC) Emotional Intelligence at Work: Does it Make a Difference?

• 12:20- 2:10 Royal York: Territories

### 217. ©JS: (MOC, OMT) Expressing Organizations: Connecting Identity, Reputation and the Corporate Brand

12:20- 2:10 Royal York: Alberta

#### 309. IP: Cognition and its Effects in Organizations

• 12:20- 2:10 Royal York: Canadian 12

#### Monday 2:30PM

### 684. Paper Session: Social Relationships and Identity in Groups

• 2:30- 3:50 Royal York: Confederation 3 Chair: Pamela Barr, Georgia State U.

Effects of Demographic Dissimilarity in Work Groups:
Contrasting Social Identity Theory with the Similarity-

Attraction Paradigm., Prithviraj Chattopadhyay, U. of Queensland, Australia; Elizabeth George, U. of Queensland, Australia; Sandra Lawrence, U. of Queensland, Australia

→ <u>Organizational Identity: The Ongoing Puzzle of Definition</u> <u>and Redefinition</u>, Judi McLean Parks, Washington U.; faye I. smith, Emporia State U.

Relational Models and the Outcomes of Work Groups: A
Confirmatory Factor Analysis, Markus Vodosek, U. of
Michigan

Discussant: Cynthia G. Emrich, Purdue U.

# 222. © JS: (MOC, OB) Decision-Group Composition, Structure and Processes: Application of the Hidden Profile Paradigm to Group and Organizational Research

2:30- 3:50 Sheraton Centre: Conference Room D&E

### **274.** → SIT: Advancing Our Understanding of Culture: Mobility, Schemas and Similarity

2:30- 3:50 Royal York: Saskatchewan

#### Monday 4:10PM

685. Paper Session: Affect and Identity in Work Teams

4:10- 5:30 Royal York: Confederation 3

Chair: Stephanie Welcomer, U. of Maine

Affect, Information Processing Styles, and Issue

<u>Interpretation</u>, Beverly A. Seffrin, Ohio State U.; Phyllis C. Panzano, Ohio State U.; Robert S. Billings, Ohio State U.

Managing Emotions in Diverse Work Teams: An Affective

Events Perspective, Carmel P. Finn, U. of Queensland,
Australia; Prithviraj Chattopadhyay, U. of Queensland, Australia
Winner of MOC Best Student Paper Award
Published in Conference Proceedings

<u>The Problem of Identity: A Study in Shared Perceptions of</u>
<u>Team-Level Identity</u>, D. Christopher Kayes, Case Western
Reserve U./Butler U.

Discussant: Lauren T. Gustafson. Seattle Pacific U.

228. JS: (MOC, OMT) Identity at the Interfaces: The Dynamic Construction of Identity in Organizational Fields

4:10- 5:20 Royal York: Territories

277. SIT: Leadership: History, Culture and Information

4:10- 5:30 Royal York: New Brunswick

#### Tuesday 8:30AM

192. © SHCS: (MOC, OMT, OB) Biological Bases for Behavior in Organizations: Human Evolution and its Implications for Organization Theory and Management Practice

8:30- 10:10 Royal York: Quebec

230. ©JS: (MOC, OMT) Theorizing Organizational Learning as Situated Practice

• 8:30- 10:10 Sheraton Centre: Conference Room D&E

233. JS: (MOC, OB, HR) Investigating Group Transactive Memory in Field Settings: Empirical Examinations and Measurement Approaches

8:30- 10:10 Sheraton Centre: Dominion Ballroom N

#### Tuesday 8:50AM

Paper Session: Cultivating and Managing Knowledge
8:50- 10:10 Royal York: Confederation 3

Chair: Margaret D. Gorman, George Washington U.

Competitive Advantage through Cognitive Leverage: A Model of Dynamic Knowledge-based Strategy Process, Senthilkumar Muthusamy, Rhode Island College; Margaret A. White, Oklahoma State U.

<u>The Role of Transformational Leadership in Cultivating Knowledge</u>, Scott E. Bryant, U. of Oregon

Knowledge Management: Differing Ideals, Differing IT

<u>Implications</u>, Alexandre Lopes, U. of Pittsburgh; Timothy Babbitt, U. of Illinois, Urbana-Champaign

Discussant: William Acar, Kent State U.

#### Tuesday 10:30AM

**687.** Paper Session: Cognition and Emotion in Business Settings

• 10:30- 11:50 Royal York: Confederation 3 Chair: Alexis Downs, U. of Central Oklahoma

Buffers and Aggravators in the Emotion Labor, Emotional

Dissonance, Emotional Exhaustion Sequence in Service

Work, Charmine E. J. Hartel, U. of Queensland, Australia; Chia-

Fang A. Hsu, U. of Queensland, Australia; Maree V. Boyle, U. of Queensland, Australia

<u>Business Strategy and Organizational Anxiety: An Empirical Study in Organizational Cognition</u>, John Voyer, U. of Southern Maine

Assessing the Relationship between Impulsivity, Mood,

Perceptions of Potential Loss, and Managerial Escalation
of Commitment, Roland Simons, Queensland U. of Technology;
Kellie Caught, Queensland U. of Technology; Rene Kienzle,
Queensland U. of Technology

Discussant: Amy Hietapelto, Michigan Technological U.

#### Tuesday 2:00PM

### **688. Spaper Session: Organizational Transformation for a New Time**

• 2:00- 3:20 Royal York: Confederation 3

Chair: Marvin L. Manheim, Northwestern U.

Toward a Social Cognitive Theory of Organizational Change, Alexander Stajkovic, U. of Wisconsin, Madison; Suzanne J. Peterson, U. of Nebraska, Lincoln

<sup>☼</sup>Organizational Stories and Time, John W. O'Neill, Johnson & Wales U.

Sensemaking in Organizations: Towards a Conceptual

Framework for Understanding Strategic Change, Thomas
Ericson, Jönköping International Business School

Discussant: John Stephan, State U. of New York, Buffalo

**243. SIS:** (MOC, OMT, OB) Signs of the Times: The Changing Face of Organizational Symbolism

2:00- 3:20 Royal York: Territories

### 285. SIT: Effects of Electronic Media on Strategy and Individuals

• 2:00- 3:20 Sheraton Centre: Windsor West

#### Tuesday 3:40PM

### **689.** © Division: From the Halls of Ivy to the Boardroom: Conversation between Academicians and Practitioners

• 3:40- 5:15 Royal York: Confederation 3
Format: Each pair will have a chance to dialogue about their topic area. The practitioners will share their story of how they are currently using these theories in their practice; e.g. what is working, what resonates with managers - and the scholars will comment back. Chairs: Andrea Casey, George Washington U.; Margaret D. Gorman, George Washington U.

Sensemaking with Managers, Karl E. Weick, U. of Michigan; Terry Martin, Regional Rehabilitation Continuing Education Center

Organizational Identity and Mental Maps, Dennis A. Gioia,
Pennsylvania State U.; Suzanne Geigle, PricewaterhouseCoopers
Chaos Theory as a Lens to Understand Organizational

<u>Change</u>, David R. Schwandt, George Washington U.; Tony Sablo, National Geographic

Discussant: Colin Eden, U. of Strathclyde

# 245. ♥♥JS:(MED, MOC) Cognitive Style in Life-Long Learning and Management Education and Development: A European Perspective

3:40- 5:20 Sheraton Centre: Conference Room D&E

#### Tuesday 5:30PM

690. Meeting: MOC Division Business Meeting

◆ 5:30- 6:30 Royal York: Confederation 3 Division Chair: Theresa K. Lant, New York U.

#### Tuesday 6:30PM

#### 691. MOC Division Social Hour

• 6:30- 7:30 Royal York: Confederation 3 Division Chair: Theresa K. Lant, New York U.

#### Wednesday 8:30AM

250. SJS: (MOC, BPS, OMT) The Strategic Use of the Past for the Present and Future: Organizational History and Changes in Image, Identity, & Reputation

• 8:30- 10:20 Hilton: McDonald

290. SIT: Shared Cognition and Sensemaking

8:30- 10:20 Royal York: Saskatchewan

#### 378. IP: Cognitive Foundations of Decision-Making

8:30- 10:20 Royal York: Canadian 11

#### Wednesday 10:40AM

### 692. Paper Session: Cognitive Aspects of Organizational Learning

10:40- 12:00 Royal York: Confederation 3

Chair: Peter Allen Stanwick, Auburn U.

Expanding the Capacity to Learn: Cognitive Factors

Affecting the Absorptive Capacity of Top Management

Teams, Susan Martin Houghton, Georgia State U.; Alice C.

Stewart, Ohio State U.; Carl P. Zeithaml, U. of Virginia

→ <u>Learning within International Organizations: The Role of</u>
<u>Power, Culture and Social Identity</u>, Mark Easterby-Smith,
Lancaster U.; Xia Wu, Lancaster U.

Confronting Failure: Antecedents and Consequences of

Shared Learning-Oriented Beliefs in Organizational Work

 $\underline{Groups}$ , Mark D. Cannon, Vanderbilt U.; Amy C. Edmondson, Harvard U.

Discussant: Ramon J. Aldag, U. of Wisconsin

#### 293. SIT: Knowledge: Flows and Absorption

10:40- 12:00 Royal York: New Brunswick

#### 294. SIT: Mapping Archetypes and Cognitions

10:40- 12:00 Royal York: Saskatchewan

#### 296. SIT: Identification and Identity

10:40- 12:00 Sheraton Centre: Windsor East

#### Wednesday 12:20PM

Transforming Worldwide Path Dependence through Elements of: Smart Global Change Management, Myth and Ceremony, and Good Luck

12:20- 2:10 Royal York: Alberta

### **Operations Management**

Program Chair: Thomas Y. Choi, Arizona State U.

Professional Development Workshop Chair: Janet L. Hartley, Bowling Green State U.

	Start	Division Program	Shared Program
Friday		693. Doctoral Consortium - Welcome ◆ RY: Algonquin	
da	1:30pm	694. Doctoral Consortium-Employment ◆ RY: Algonquin	
ij		695. Doctoral Consortium-Teaching ◆ RY: Algonquin	
F		696.Subway Operations Tour ◆ RY:Algonquin	
		697. Doctoral Consortium-Breakfast ◆ RY: Confederation 3	
<b>&gt;</b>		698. Doctoral Constorium-Research ◆ RY: Confederation 3	
la		699. Doctoral Consortium-Service ◆ RY:Confederation 3	
I		700.Doctoral Consortium-Career ◆ RY:Confederation 3	
Saturday		701. Doctoral Consortium-Lunch ◆ RY: Confederation 5	
a		702.ERP-Corporate Panacea or Pandora's Box ◆ RY:Confederation 3	
S		703. Innovations in Teaching OM ◆ RY:Confederation 3	
		704.OM PDW Social ◆ RY:Salon B	
Sun		705. Global Manufacturing Research Issues • RY: Confederation 3	
S		706. Global Service Research Issues • RY:Confederation 3	
<b>&gt;</b>		707. Quality and Performance ◆ RY:Manitoba	
Monday		708 Technology Transfer and Implementation ◆ RY:Manitoba	178.SHCS: Perspectives on ISO 14001 • RY:Concert Hall
uc		709. Service Operations • RY:Manitoba	
0		710 Time and Operations Management • RY:Manitoba	
M		711. Business Meeting • RY:Manitoba	
		712 Social Hour ◆ RY:Manitoba	
uesday		713. Operations Strategy • RY:Manitoba	337 IP: Integration & Interdependencies • RY:Canadian 5
ģ		714. Operations and Performance • RY:Manitoba	344.IP: New Product Development ◆ RY:Canadian 4
es		715 Knowledge Supply Chain • RY:Manitoba	
Tu	3:40pm	<b>716.</b> Organization Theories in Operations Management ◆ RY:Manitoba	196.SHCS: New Time in Service Research • RY:Quebec
	0.20	TATION OF THE TRANSPORT	197. SHCS: Env. Innov. Across Boundaries ◆ RY:Concert Hall
Wed		717. Continental Breakfast • RY:Manitoba	
Ve		718 Supplier Management • RY:Manitoba	
<b>&gt;</b>	10:40am	719.Extended Enterprises ◆ RY:Manitoba	

#### Friday 1:00PM

#### 693. Doctoral Consortium - Registration and Welcome

1:00- 1:30 Royal York: Algonquin

Welcome: Cecil Chester Bozarth, North Carolina State U. Chairs: Robert Beaudoin Handfield, North Carolina State U.; Jayanth Jayaram, U. of Oregon

#### Friday 1:30PM

#### 694. Doctoral Consortium-Employment Issues

1:30- 3:00 Royal York: Algonquin

Chair: Robert Beaudoin Handfield, North Carolina State U. Presenters: Mark Pagell, Kansas State U.; Kimberly A. Bates, U. of Toronto; Ken Boyer, Michigan State U.; Ken Petersen, U. of Oregon

#### Friday 3:00PM

#### 695. Doctoral Consortium-Perspectives on Teaching

3:00- 4:30 Royal York: Algonquin
Chair: Javanth Javaram. U. of Oregon

Presenters: Cecil Chester Bozarth, North Carolina State U.; Larry Menor, U. of Western Ontario; Soumen Ghosh, Georgia State U.; Janet L. Hartley, Bowling Green State U.

#### Friday 4:30PM

### 696. Doctoral Consortium-Toronto Subway Operations

• 4:30- 6:00 Royal York: Algonquin

Everyone is welcome!

Coordinator: Kimberly A. Bates, U. of Toronto

#### Saturday 7:30AM

#### 697. Doctoral Consortium-Continental Breakfast Sponsored by Dept. of Business Management North Carolina State University

• 7:30- 8:00 Royal York: Confederation 3

#### Saturday 8:00AM

### 698. Doctoral Constorium-Developing and Publishing Research

8:00- 9:30 Royal York: Confederation 3
 Chair: Robert Beaudoin Handfield, North Carolina State U.
 Presenters: Daniel R. Krause, Utah State U.; Kevin Dooley, Arizona State U.; Barbara B. Flynn, Wake Forest U.; Jack R. Meredith, Wake Forest U.; Ram Narasimhan, Michigan State U.

#### Saturday 9:30AM

### 699. Doctoral Consortium-Service and Professional Success

• 9:30- 10:00 Royal York: Confederation 3 Chair: Jayanth Jayaram, U. of Oregon Presenter: Chan K. Hahn, Bowling Green State U.

#### Saturday 10:00AM

### 700. Doctoral Consortium-Developing Your Professional Career

10:00- 11:30 Royal York: Confederation 3
 Chair: Robert Beaudoin Handfield, North Carolina State U.
 Presenters: Soumen Ghosh, Georgia State U.; Aleda V. Roth, U. of North Carolina, Chapel Hill; Keong Leong, Ohio State U.

#### Saturday 11:30AM

Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

# **701.** Doctoral Consortium-Lunch Sponsored by Prentice Hall and the Department of Business Management North Carolina State University

11:30- 12:30 Royal York: Confederation 5
 Coordinators: Robert Beaudoin Handfield, North Carolina State U.;
 Jayanth Jayaram, U. of Oregon

#### Saturday 1:00PM

#### 702. ERP-Corporate Panacea or Pandora's Box

1:00- 2:30 Royal York: Confederation 3

Coordinator: John E. Ettlie, Rochester Institute of Technology

Panel: Scott Dulecki, QAD; Andy McAfee, Harvard U.

#### Saturday 3:00PM

#### 703. Innovations in Teaching OM

• 3:00- 4:30 Royal York: Confederation 3 Coordinator: Diane Parente, Pennsylvania State U., Erie Presenter: Scott Shafer, Wake Forest U.

#### Saturday 5:00PM

### **704.** OM PDW Social Sponsored by Bowling Green State University

• 5:00- 6:00 Royal York: Salon B Everyone is welcome!

#### Sunday 8:30AM

#### 705. Global Manufacturing Research Issues

8:30- 10:00 Royal York: Confederation 3

Coordinator: Robert Klassen, U. of Western Ontario

Presenters: Lawrence M. Corbett, Victoria U. of Wellington, New

Zealand; Soumen Ghosh, Georgia State U.; Boo-Ho Rho, Sogang

University; Linda Sprague, U. of New Hampshire/China Europe

International Business School; John G. Wacker, Iowa State U.; Clay

Whybark, U. of North Carolina

#### Sunday 10:30AM

#### 706. Global Service Research Issues

10:30- 12:00 Royal York: Confederation 3

Coordinator: Aleda V. Roth, U. of North Carolina, Chapel Hill

Presenters: Richard B. Chase, U. of Southern California; Larry Menor,
U. of Western Ontario; Susan Meyer, U. of Minnesota

#### Monday 8:30AM

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• 8:30- 10:20 Royal York: Manitoba *Program Chair:* Thomas Y. Choi, Arizona State U. *Chair:* Soumen Ghosh, Georgia State U.

The Relationship between Quality and Other Dimensions of Competitive Performance: Tradeoff or Compatibility?, Barbara B. Flynn, Wake Forest U.; E. James Flynn, Wake Forest

#### **Published in Conference Proceedings**

- → The Link between Customer Focus and Business

  Performance in Australian Industry, Stuart Christopher Orr,

  Monash U.; Annette Gunawan, Monash U.
- The Relationship between Total Quality Management
  Practices and Performance of Firms Operating in the U.S.,
  Hale Kaynak, U. of Texas, Pan American

Discussants: Mile Terziovski, U. of Melbourne; Karen R. Chinander, U. of Miami; Kathryn Lee Blackmon, U. of Bath

#### Monday 10:40AM

### **708. ©**Paper Session: **Inter- and Intra-Organizational Factors in Technology Transfer and Implementation**

• 10:40- 12:00 Royal York: Manitoba

Chair: David Dilts, U. of Waterloo

The Characteristics of Knowledge and Their Impact on the Process of Technology Transfer across Plants within the Same Firm, Patricia Gonçalves Vidal, Boston U.; Anil Khurana, Boston U.

<u>Characterizing Inward Transfer of Operational Technology:</u>
<u>A Conceptual Typology</u>, Gregory N. Stock, Northern Illinois U.;
Mohan V. Tatikonda, U. of North Carolina, Chapel Hill

Implementing Advanced Manufacturing Technology for High
Performance, Ken Boyer, Michigan State U.; Marianne W. Lewis,
U. of Cincinnati

*Discussants:* Kenneth Howard Doerr, U. of Miami; Diane Parente, Pennsylvania State U., Erie; Kwasi Amoako-Gyampah, U. of North Carolina, Greensboro

# 178. ②→ SHCS: (ONE, OM) The Diffusion of Voluntary Environmental Regulation: International, Domestic, and Practitioner Perspectives on ISO 14001

◆ 10:40- 12:00 Royal York: Concert Hall

#### Monday 1:00PM

### 709. © Paper Session: Newness, Proactiveness, and Effectiveness in Service Operations

• 1:00- 2:10 Royal York: Manitoba Chair: Sang Lee, U. of Nebraska, Lincoln

Is There a Doctor in the (Pent)House?: Evaluating the

Performance Effects of Operations Proactiveness in Hospitals, Susan Meyer, U. of Minnesota; Peter Ward, Ohio State U.

Antecedents of New Service Development Effectiveness: An

Exploratory Examination of Strategic Operations Choices,
Craig M. Froehle, U. of North Carolina, Chapel Hill; Richard B.
Chase, U. of Southern California; Chistopher A. Voss, London
Business School

Winner of OM Division Best Student Paper Award

<u>The Effect of Location, Strategy, and Operations Technology</u> <u>on Hospital Performance,</u> Susan Meyer, U. of Minnesota; Peter Ward, Ohio State U.; Keong Leong, Ohio State U.; Timothy Butler, Wayne State U.

Discussants: Carl Pegels, State U. of New York, Buffalo; Linda L. Brennan, Mercer U.; Atsuto Nishio, Takushoku U.

#### Monday 2:30PM

### 710. Theme: Time and Operations Management: From Taylor's Time Standards to Time-Based Competition

• 2:30- 3:50 Royal York: Manitoba

A panel of distinguished academics examine the evolution of our understanding of the role of time in our work, from Taylor's timings of human work through Just-in-Time to Time-Based Competition. The panel addresses the time implications for OM of the shift toward ecommunication.

Organizer: Linda Sprague, U. of New Hampshire/China Europe International Business School

Panel: David Dilts, U. of Waterloo; Chan K. Hahn, Bowling Green State U.; Linda Sprague, U. of New Hampshire/China Europe International Business School

#### Monday 4:10PM

#### 711. Meeting: OM Division Business Meeting

4:10- 5:00 Royal York: Manitoba

All members and prospective members are welcome! Division Chair: Cecil Chester Bozarth, North Carolina State U. Program Chair: Thomas Y. Choi, Arizona State U.

Professional Development Workshop Chair: Janet L. Hartley, Bowling Green State U.

Division Chair-Elect.: Robert Klassen, U. of Western Ontario

#### Monday 6:00PM

#### 712. OM Division Social Hour

6:00- 7:00 Royal York: Manitoba

All members and prospective members are welcome! Chair: Cecil Chester Bozarth, North Carolina State U.

#### Tuesday 8:30AM

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• 8:30- 10:10 Royal York: Manitoba Chair: Morgan Lee Swink, Michigan State U.

Leveraging the Promise of Resource Variety: Examining the
Effects on Process Flexibility and Product Innovation for
North American and European Manufacturers, Larry Menor,
U. of Western Ontario; Aleda V. Roth, U. of North Carolina, Chapel
Hill

Do Non-operational Factors Influence Plant Size Decisions?: The Impact of Organizational Factors on Strategic Decision-Making and Operations Strategy Process, Anil Khurana, Boston U.; Aneel Karnani, U. of Michigan; Brian Talbot, U. of Michigan

<u>Linking Business Environment and Operations Strategy: An</u>

<u>Example from an Underdeveloped Country</u>, Kwasi AmoakoGyampah, U. of North Carolina, Greensboro

Discussants: Ruth Harris, Wilfrid Laurier U.; Elliot Bendoly, Indiana U., Bloomington; Gregory N. Stock, Northern Illinois U.

#### 337. IP: Integration and Interdependencies

• 8:30- 10:10 Royal York: Canadian 5

#### Tuesday 10:30AM

### 714. ⊕→Paper Session: Operations and Organizational Performance: Empirical Studies

 10:30- 11:50 Royal York: Manitoba Chair: Barbara B. Flynn, Wake Forest U.

Time-Based Technologies and Manufacturing Performance: An Empirical Analysis, Mohamed A. Youssef, Norfolk State U.; Madeline M. Crocitto, State U. of New York, Old Westbury

Generic Manufacturing Strategies and Plant Performance, Sarv Devaraj Devaraj, U. of Notre Dame; David G. Hollingworth, Rensselaer Polytechnic Institute

→ The Effects of the ISO 9000 Certification Process on

Business Performance Over Time, Mile Terziovski, U. of
Melbourne; Damien Power, Monash U.; Amrik Sohal, Monash U.

Discussants: Craig M. Froehle, U. of North Carolina, Chapel Hill;
Peggy Daniels Lee, George Washington U.; Manus Rungtusanatham,
Arizona State U.

#### 344. IP: New Product Development

◆ 10:30- 11:50 Royal York: Canadian 4

#### Tuesday 2:00PM

### 715. Division: A New Time for Collaboration in the Corporate-Business School Knowledge Supply Chain

2:00- 3:20 Royal York: Manitoba

Academics and executives come together to create collaboratively a new knowledge supply chain. The relationship across Ford, OSU, and tier 1 supplier is explicated from the perspectives of all parties involved.

Organizer: Peter Ward, Ohio State U.

Panel: Joseph Alluto, Dean, Ohio State U.; Graham Loewy, Director of Lean Resource Center, Ford Motor Company; David Hoyt, President, Arvin Ride and Motion Control

#### Tuesday 3:40PM

### 716. Paper Session: Crossing Boundaries: Operations Management and Organization Theories

• 3:40- 5:00 Royal York: Manitoba

Chair: Laura B. Forker, U. of Massachusetts, Dartmouth

Beyond Improved Quality: The Motivational Effects of

Statistical Process Control, Manus Rungtusanatham, Arizona
State II

- → Manufacturing Configurations: A Typology and Implications for Future Research, Cecil Chester Bozarth, North Carolina State U.
- An Evolutionary Process in the Supply Chain: From Arm's Length to Collaboration., James Hoyt, Troy State U.; Fizul Huq, U. of Texas, Arlington

Published in Conference Proceedings

Discussants: Ken Schultz, Indiana U.; Janet L. Hartley, Bowling Green State U.; Lisa Marie Ellram, Arizona State U.

# 196. ♥\SHCS: (OB, OM) A New Time in Service Research: Moving Beyond Main Effects and Isolated Theoretical Perspectives

3:40- 5:20 Royal York: Quebec

# 197. SHCS: (OM, ONE, TIM) Environmental Innovation Across Firm Boundaries: Supply Chain Dynamics and Environmental Performance

• 3:40- 5:20 Royal York: Concert Hall

#### Wednesday 8:30AM

#### 717. Continental Breakfast

8:30- 9:00 Royal York: Manitoba

Hosts: Cecil Chester Bozarth, North Carolina State U.; Thomas Y.
Choi, Arizona State U.

#### Wednesday 9:00AM

### **718.** Paper Session: Supplier Management: From Leveraging to Benchmarking and Development

• 9:00-10:20 Royal York: Manitoba Chair: Yunus Kathawala, Eastern Illinois U.

Hewlett-Packard

 Purchasing Leverage Considerations in the Outsourcing Decision, Lisa Marie Ellram, Arizona State U.; Corey Billington,

<u>Benchmarking Best Peer Suppliers in the Aerospace</u>
<u>Industry</u>, Laura B. Forker, U. of Massachusetts, Dartmouth; David Mendez, U. of Michigan

Creating Value through Supplier Development Initiatives: A

<u>Dyadic Study</u>, Robert Beaudoin Handfield, North Carolina State
U.; Daniel R. Krause, Utah State U.; Beverly B. Tyler, North
Carolina State U.

Discussants: Elliot Bendoly, Indiana U., Bloomington; Prafulla Joglekar, La Salle U.; Jonathan Linton, Polytechnic U. of New York

#### Wednesday 10:40AM

#### 719. Paper Session: Emerging Studies on Extended

**Enterprises** 

• 10:40- 12:00 Royal York: Manitoba

Chair: Kevin Dooley, Arizona State U.

Controlling the Extended Enterprise Supply Chain, David Dilts,

U. of Waterloo; Young Baik, U. of Waterloo

Reconfiguring Distribution Systems for Electronic-

Commerce, Elliot Bendoly, Indiana U., Bloomington

© Technology and Weak Appropriation Conditions: The

Adoption of Enterprise Resource Planning (ERP) Systems,

John E. Ettlie, Rochester Institute of Technology

Discussants: John Olson, DePaul U.; Mohamed A. Youssef, Norfolk

State U.; Gyula Vastag, Michigan State U.

# Organization and Management Theory Program Chair: Eric Abrahamson, Columbia U.

		Professional Development Workshop Cha	ir: Joel A.C. Baum, U. of Toronto
	Start	Division Program	Shared Program
lay	1:00pm		80.SPDW: Global Management and the Science of Time ◆ Off:Onlario Science Centre
Friday	6:00pm		83.SPDW: OMT/OB/ODC Doctoral Consortium • SC:City Hall 84.SPDW: OMT/OB Junior Faculty Consortium • SC:Simcoe & Dufferin
	8:00am		87.SPDW: OMT/OB/ODC Doctoral Consortium ◆ RY:Canadian 88.SPDW: OMT/OB Junior Faculty Consortium ◆ SC:City Hall
>	8:30am		96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
Saturday	9:00am		97.SPDW: Bringing Complexity Theory to Bear • SC:Elgin 98.SPDW: Three Conversations on Org. Knowledge • SC:Ballroom Centre 104.SPDW: Quantitative Methods and Complexity Theory •
Sa	1:00pm		SC:Conference Room E
	3:00pm		113. SPDW: Structural Hole Opportunities • RY:Confederation 5
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	8:00am		120.SPDW: OMT/OB/ODC Doctoral Consortium • RY:Canadian
Sunday	8:30am		124. SPDW: Three Conversations Conclusion ◆ SC:Ballroom West 125. SPDW: Collaboration in Research and Teaching ◆ SC:Ballroom Centre 126. SPDW: OMT/OB Junior Faculty Consortium ◆ SC:City Hall 127. SPDW: Organizational Research and Methods ◆ RY:Ontario
$\mathbf{S}$	9:30am		128.SPDW: Re-Creating Time for Teaching OMT ◆ SC:Ballroom West
	10:30am		132.SPDW: Aldrich as Author Meets Critics • RY:Territories
	8:30am		175.SHCS: Boundaries in Tech. Industries • SC:Ballroom West
	0.50am		206.JS: Complexity and Complementarities • SC:Conference Room D&E
	8:50am		176.SHCS: Rigor and Relevance in Research • SC:Ballroom Centre
		720 Welcome & Distinguished Scholar Address • SC:Huron	70517CS. Rigor and Relevance in Research • 36.Daimoon Genite
		721. Alliances, JVs & Contracting • SC:Kent	211.JS: Liberation Theology for New Times? ◆ RY:Alberta
	10.404111	722.Organizational Ecology ◆ SC:Kenora	271.SIT: Uncertain Environments • SC:Windsor West
	12:20nm	723. New Insights on Institutional Change • SC:Huron	181.SHCS: Role of Government ◆ SC:Ballroom East
la	12.20pm	724. Organizational Ownership ◆ SC:Kent	182 SHCS: The University in New Times • RY:Concert Hall
ľ		725. Complexity Theory and Organization ◆ SC:Kenora	215 JS: Alternative Research Modes in OMT • SC:Civic Ballroom
0		completity intoly and organization contents	217.JS: Expressing Organizations ◆ RY:Alberta
Monday	2:30pm	726.It's About Time: Bringing Time Back In ◆ SC:Kenora 727.Financial Institutions ◆ SC:Kent 728.Institutional Theory and Change ◆ SC:Huron	186 SHCS: Firm Globalization & Structure ◆ SC:Ballroom East 275 SIT: Silence and Discourse ◆ SC:Windsor West
	4:10nm	729. Professional Services Firms ◆ SC:Huron	189.SHCS: Evolutionary Theory ◆ SC:Ballroom East
	4.10pm	730.Institutional Theory and Deviance • SC:Kenora	225 JS: Sharing Knowledge • SC:Civic Ballroom 228 JS: Dynamic Construction of Identity • RY:Territories
	5:30nm	731.Business Meeting & Social Hour ◆ SC:Kenora	22003. Dynamic Construction of Identity - K1.16mones
		732. Organizational Consequences of Individual Identity • SC:Kent	192.SHCS: Biological Bases for Behavior • RY:Quebec
	0.304111	733.Institutions and Skilled Agency • SC:Huron 734.Networks and Learning • SC:Kenora	230 JS: Org. Learning as Practice   SC:Conference Room D&E  232 JS: Views of Knowledge Work   SC:Civic Ballroom  338 IP: Managing Trust   RY:Canadian 1
	10:30am	735.Reputation and Legitimacy • SC:Huron	235 JS: A Time for Teams • SC:Conference Room D&E
Tuesday		736.Interorganizational Learning ◆ SC:Kenora 737.Social Construction of Organizations ◆ SC:Kent	281.SIT: New Institutions:Theory & Econ ◆ RY:Saskatchewan
S	2:00pm	738. Organizational Rules - New Approaches ◆ SC:Kenora	241. JS: Social Capital in Organizations ◆ SC:Civic Ballroom
		739. Knowledge Management ◆ SC:Kent	242.JS: Agent-Based Computational Models ◆ H:McDonald
Ή		740. Institutional Theory & Strategy ◆ SC:Huron	243.JS: Organizational Symbolism ◆ RY:Territories
_			284.SIT: Ambivalence and Ambiguity ◆ RY:New Brunswick
			361.IP: Building Theory ◆ RY:Canadian 12
	3:40pm	741.Knowledge-Based Firm Theory ◆ SC:Kent	287.SIT: Extending the Psych Contract ◆ RY:Saskatchewan
		742.CEOs and Top Management Teams • SC:Kenora	364.IP: Relationships • RY:Canadian 3
	0.22	743.Institutional Impacts • SC:Huron	365.IP: Decision Making Systems ◆ RY:Canadian 4
	8:30am	744.Adaptation and Survival • SC:Kenora	250.JS: Strategic Use of the Past ◆ H:McDonald
			252.JS: Self-Censorship in Organizations • SC:Conference Room D&E
<b>F</b> q			253 JS: Negative Relations in Social Networks • RY:Alberta
Wed			291.SIT: Interorganizational Networks • SC:Windsor West
	0.50		292.SIT: The Value of Social Capital • SC:Windsor East
	8:50am		200.SHCS: Transition in Central & Eastern Europe • SC:Dominion
Щ			Ballroom N

10:40am <b>745.</b> Organizational Change ◆ SC:Huron	203.SHCS: Embeddedness ◆ SC:Ballroom West
	204.SHCS: Integrating Healthcare Systems ◆ RY:Concert Hall
	255 JS: AOM Past Presidents Speak • RY:Territories
	258 JS: Status Hierarchies in Orgs. ◆ RY:Alberta
	259 JS: Applying Institutional Theory to IM ◆ SC:Dominion Ballroom N
	293.SIT: Knowledge: Flows and Absorption ◆ RY:New Brunswick
	294 SIT: Architypes and Cognitions ◆ RY:Saskatchewan
	295 SIT: Efficacy and its Effects ◆ SC:Windsor West
	384.IP: Perceptions & Their Implications ◆ RY:Canadian 5
12:20pm	262 JS: Advancing Research on Organizational Change ◆ RY:Ontario
	264 JS: Competition in the Airline Industry ◆ SC:Civic Ballroom
	265 JS: Lessons from Y2K ◆ RY:Alberta

#### Friday 1:00PM

80. □ • → SPDW: (IM, MOC, OMT, BPS, OB) Chronos and

Kairos: Global Management and the Science of Time

1:00- 8:00 Off Site: Ontario Science Centre

#### Friday 6:00PM

83. QSPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

Consortium -- Friday Welcome Session

6:00- 8:00 Sheraton Centre: City Hall

84. SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

• 6:00- 9:00 Sheraton Centre: Simcoe & Dufferin

#### Saturday 8:00AM

87. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

Consortium -- Saturday Session

• 8:00- 5:00 Royal York: Canadian

88. 
SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

8:00- 5:30 Sheraton Centre: City Hall

#### Saturday 8:30AM

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:00AM

97. SPDW: (OMT, BPS, TIM, RM) Bringing Complexity Theory to

**Bear on Organizations: Work in Progress** 

• 9:00- 12:00 Sheraton Centre: Elgin

98. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge

9:00- 5:00 Sheraton Centre: Ballroom Centre

#### Saturday 1:00PM

104. SPDW: (OMT, BPS, TIM, RM) Quantitative Methods for Applying Complexity Theory to Organizations

• 1:00- 3:00 Sheraton Centre: Conference Room E

#### Saturday 3:00PM

113. SPDW: (ENT, OMT) Structural Holes Analysis of Entrepreneurial Opportunities: A Workshop

• 3:00- 4:30 Royal York: Confederation 5

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

6:00- 8:00 Royal York: Upper Canada

#### Sunday 8:00AM

120. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

**Consortium -- Sunday Session** 

8:00- 12:00 Royal York: Canadian

#### Sunday 8:30AM

124. SPDW: (OMT, BPS, MOC, RM) Three Conversations on

Organizational Knowledge -- Conclusion

• 8:30- 9:30 Sheraton Centre: Ballroom West

125. ☐ SPDW: (OMT, OB) Time Out to Work on Dilemmas of Collaboration in Research and Teaching

• 8:30- 12:00 Sheraton Centre: Ballroom Centre

126. SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

8:30- 12:00 Sheraton Centre: City Hall

**127.** SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in

Organizational Research and Methods for Studying Them

8:30- 12:00 Royal York: Ontario

#### Sunday 9:30AM

**128.** □ SPDW: (OMT, MED) Re-Creating Time: Narrative, Storytelling, and Theatrics for Teaching OMT

• 9:30- 12:00 Sheraton Centre: Ballroom West

#### Sunday 10:30AM

132. SPDW: (ENT, OMT) Organizations Evolving: The Author Meets the Critics

10:30- 12:00 Royal York: Territories

#### Monday 8:30AM

175. SHCS: (BPS, OMT, TIM) Firm Boundaries in Technology-Based Industries

• 8:30- 10:20 Sheraton Centre: Ballroom West

206. JS: (OMT, BPS, TIM) Complexity and Complementarities: Differences and Similarities. An Organizational

**Perspective on the Effects of Interactions** 

#### Monday 8:50AM

8:30- 10:20 Sheraton Centre: Conference Room D&E

176. → SHCS: (RM, IM, OMT) Rigor and Relevance in Organization and Management Research

8:50- 10:20 Sheraton Centre: Ballroom Centre

#### Monday 9:00AM

#### 720. Division: OMT Welcome and 2000 Distinguished **Scholar Award and Invited Address**

9:00- 10:20 Sheraton Centre: Huron Welcome: Eric Abrahamson, Columbia U. Chair: Joel A.C. Baum, U. of Toronto

Keynote Speaker: Howard E. Aldrich, U. of North Carolina, Chapel Hill

#### Monday 10:40AM

#### 721. Paper Session: Interorganizational Loose Coupling: Alliances, Joint Ventures, and Contracting

• 10:40- 12:00 Sheraton Centre: Kent Chair: Pamela R. Haunschild, Stanford U.

Knowledge Acquisition, Knowledge Loss, and Satisfaction in High Technology Alliances, Patricia M. Norman, Baylor U.

High Performance Strategic Alliances: Partner-Specific Behavioral Antecedents, Henry Adobor, Quinnipiac U.

Buyer-Supplier Contracting: Contract Choice and Ex Post Negotiation Costs, Kendall W. Artz, Baylor U.

€→East Meets East and East Meets West: The Case of Sino-Japanese and Sino-West Joint Ventures in China, Ji Li, Hong Kong Baptist U.; Leonard Karakowsky, York U.; Kevin Lam, Chinese U. of Hong Kong

Discussant: Ranjay Gulati, Northwestern U.

#### 722. Paper Session: Organizational Ecology: Birth, **Entrance, Growth, and Death**

• 10:40- 12:00 Sheraton Centre: Kenora Chair: Olav Sorenson, U. of California, Los Angeles Exploring the Relational Bases of Age Dependence in Organizational Mortality Rates, Alessandro Lomi, U. of Bologna, Italy; Erik Reimer Larsen, City U. **Published in Conference Proceedings** 

Size (and Competition) among Organizations: Modeling Scale-Based Selection among Automobile Producers in Four Major Countries, 1885-1981, Stanislav D. Dobrev, Tulane U.; Glenn R. Carroll, U. of California, Berkeley

Incumbent and Entrant Rivalry in a Deregulated Industry, Tammy L. Madsen, Santa Clara U.; Gordon Walker, Southern Methodist U.

→On the Genesis of Organizational Forms: Evidence from the Market for Disk Arrays, David G. McKendrick, U. of California, San Diego, Glenn R. Carroll, U. of California, Berkeley Discussant: Heather Haveman, Columbia U.

211. SJS: (ODC, SIM, OMT) Liberation Theology for New Times? A Critical Exploration of the Discourse of 'The Market'

10:40- 12:00 Royal York: Alberta

#### **271.** SIT: Succeeding in Uncertain Environments

10:40- 12:00 Sheraton Centre: Windsor West

#### Monday 12:20PM

#### 723. Symposium: New Insights on Institutional Change: **Lessons from Professional Fields**

12:20- 2:10 Sheraton Centre: Huron Organizers: Nina Shah, U. of Illinois; Matthew Kraatz, U. of Illinois Field Level Governance and the Emergence of New Organizational Forms: The Case of Multidisciplinary

Partnerships in the Legal Profession, Roy R. Suddaby, U. of Alberta; Royston Greenwood, U. of Alberta

Personnel Migration and the Emergence of the "Mega-law" Form, Nina Shah, U. of Illinois; Matthew Kraatz, U. of Illinois Radical Change in an Organizational Field: Health Care in

Alberta, Trish Reay, U. of Alberta

Why Don't Things Last as Long as They Used To? How Professional's Mobility Affects the Rise of Transactional Exchange in Advertising, Joseph P. Broschak, U. of Illinois, Urbana-Champaign

Resisting and Reshaping Recipes: The Politics and Processes of Breaking Ranks, Royston Greenwood, U. of Alberta; Roy R. Suddaby, U. of Alberta

Discussant: Huseyin Leblebici, U. of Illinois

#### 724. Paper Session: Determinants and Consequences of **Organizational Ownership**

12:20- 2:10 Sheraton Centre: Kent

Chair: Thomas G. Cummings, U. of Southern California

The Impact of Activist Institutional Investors on Performance in Public Corporations: A Study of the U.S. Fortune 500, 1982-1994, David L. Kang, Harvard U.

**Published in Conference Proceedings** 

of Connecticut; Michael Lubatkin, U. of Connecticut; Richard N. Dino, U. of Connecticut

**Published in Conference Proceedings** 

Turning Up the Volume: Shareholder Mobilization and Field-Level Change, W. Trexler Proffitt Jr., Northwestern U.

Ownership Structure and the Strategic Decision Process: A Comparative Case Study, Davide Ravasi, SDA Bocconi Graduate School of Management; Alessandro Zattoni, SDA Bocconi Graduate School of Management

Discussant: Donald Palmer, U. of California, Davis

#### 725. Paper Session: Complexity Theory and Organization 12:20- 2:10 Sheraton Centre: Kenora

Chair: Paul Fouts, Golden Gate U.

Requisite Variety & Complexity Theory: Simple

Organizations, Complex Individuals, Gerard Farias, Loyola U., Chicago; Janice A. Black, New Mexico State U.

Organizational Complexity and Endogenous Uncertainty, Mihnea Moldoveanu, U. of Toronto

Complexity Theory: Implications for Research in Inter-Organizational Relations, Barry A. Colbert, York U.

Distinguishing Complexity Based Theories from Witchcraft: Some Necessary Conditions, Jyoti B. Rahi, London Business

Discussant: John M. Usher, Memorial U. of Newfoundland

#### **181.** → SHCS: (IM, BPS, OMT) **Toward an Understanding of the** Role of Government in Strategy and Organization

12:20- 2:10 Sheraton Centre: Ballroom East

182. □ • → SHCS: (OMT, IM, MED) The University in New

Times: The House of Knowledge in the Age of Globalization and the Market Economy

12:20- 2:10 Royal York: Concert Hall

#### 215. → SJS: (OMT, RM) A Time to Reflect: Constructing **Knowledge and Alternative Modes of Investigation in** Organization and Management Theory

12:20- 2:10 Sheraton Centre: Civic Ballroom

#### 217. QJS: (MOC, OMT) Expressing Organizations: Connecting Identity, Reputation and the Corporate Brand

12:20- 2:10 Royal York: Alberta

#### Monday 2:30PM

### 726. Symposium: It's About Time: Bringing Time Back

2:30- 3:50 Sheraton Centre: Kenora

Chairs: Thekla Rura-Polley, Queensland U. of Technology; Stewart Clegg, U. of Technology, Sydney

<u>Time Under Capitalism: Metaphors of Temporal Structuring</u>
<u>in Modern Organizations</u>, John Stewart Hassard, U. of
Manchester

<u>Functional and Historical Time in Management Education</u>, Bogdan Costea, Lancaster U.

Gendering Time? The Case of Red-Collar Work, Stephen A. Linstead, Sunderland Business School; Joanna P. Brewis, U. of Essex

Managing through Time: The "Future Perfect" Strategy,
Thekla Rura-Polley, Queensland U. of Technology; Tyrone
Stephan Pitsis, Queensland U. of Technology; Stewart Clegg, U. of
Technology, Sydney; Marton Marosszeky, U. of New South Wales,
Australia

Discussant: Peter Anthony Clark, U. of Birmingham, UK

### **727.** Paper Session: The Organizational Theory of Financial Institutions

2:30- 3:50 Sheraton Centre: Kent

Coloration in the Coloratio

Chair: Joseph J. Galaskiewicz, U. of Minnesota

Professional Influence: The Effects of Finance Professionals
on Acquisition Financing and Performance, Mathew
Hayward, London Business School

Industry Representation on the Boards of U.S. Commercial

Banks: Bank and Period Effects of Industry Network

Position and Industry Structure, Michael Jensen, Northwestern
U.

Reciprocity and Power in the Venture Capital Market, Mikolaj Jan Piskorski, Harvard U.

Ambiguity in Markets: Mergers in the U.S. Commercial Banking Industry, Lisa Haueisen, Harvard U. Discussant: Eric Abrahamson, Columbia U.

#### **728.** Paper Session: Institutional Theory and Change

2:30- 3:50 Sheraton Centre: Huron

Chair: James D. Westphal, U. of Texas, Austin

Changing Technical and Institutional Influences on Adoption of an Administrative Practice: Downsizing at Large U.S.

Firms, 1977-1995, E. Geoffrey Love, Rice U.

Winner of West Publishing Best Paper Award

Published in Conference Proceedings

→ Contrasting Logics of Strategy Making: Applications in 'Hyper' Environments, John W. Selsky, U. of Melbourne; James B. Goes, Walden U.

**Published in Conference Proceedings** 

<u>Diversity and Similarity in New York City Newspapers,</u>

1801-1988, You-Ta Chuang, U. of Toronto; Dean Hennessy, U. of Toronto; Kelly Thomson, York U.; Rodrigo Madriz, U. of Toronto

Financial Consequences of Downsizing and the Role of Managerial Attention, Boris Kabanoff, Queensland U. of Technology; Ian Palmer, U. of Technology, Sydney; Shane Brown, Queensland U. of Technology Discussant: Robert Stern, Cornell U.

186. → SHCS: (OMT, BPS, IM) Financial Globalization and Social Structure: How Organizations Adapt to Socio-Political Changes

 2:30- 3:50 Sheraton Centre: Ballroom East Winner of OMT Division Best Symposium Proposal Award

#### 275. SIT: Silence and Discourse

2:30- 3:50 Sheraton Centre: Windsor West

#### Monday 4:10PM

### 729. Symposium: Professional Services Firms: Variation and Transformation

4:10- 5:20 Sheraton Centre: Huron

Chair: Laura Empson, U. of Oxford

Globalization, Diversity and Change in Professional Services Firms, Bob Hinings, U. of Alberta

The Triumph of Commercialism: Mergers Between

Accounting Firms and The Transformation of The

Professional Archetype, Laura Empson, U. of Oxford

Becoming Integrated Global Networks: Transforming Four
Professional Service Organizations, Andrew M. Pettigrew, U. of Warwick; Evelyn Fenton, Warwick U.

Explaining Transformation in Successful Law Firms: The Use of Reflexive Archetypes, John Gray, U. of Western Sydney

Discussant: Christopher McKenna, Johns Hopkins U.

### 730. Paper Session: Institutional Theory, Deviance, and Illegitimacy

4:10- 5:20 Sheraton Centre: Kenora

Chair: Cathy Enz, Cornell U.

Changing the Field: The Effects of Illegitimacy on

Competing Organizational Forms, Bryant A. Hudson, Bowling
Green State U.; Diana J. Wong-MingJi, Bowling Green State U.;
David W. Loree, U. of Western Ontario

Constructive and Destructive Deviance in Organizations,
Danielle E. Warren, U. of Pennsylvania

Status Changes from Adoption of a Status-Threatening
Practice: The Case of Downsizing Among Large U.S.
Firms 1983-1994, E. Geoffrey Love, Rice U.

Managing the "Liability of Deviance": The Organizational
Legitimation of Maverick and Delinquent Actions,
Pushkala Prasad, Lund U.; Anshuman Prasad, U. of New Haven;
Dafna Eylon, U. of Richmond

Discussant: Eugenio Marchese, Cornell U.

189. □ ♥ SHCS: (BPS, ENT, OMT) Evolutionary Theory in Management and Organization Theory at the Beginning of a New Millennium: A Symposium on the State of the Art and Opportunities for Future Research

4:10-6:00 Sheraton Centre: Ballroom East

### **225. ©** JS: (OMT, OCIS) **Sharing Knowledge Across Boundaries**

• 4:10- 5:20 Sheraton Centre: Civic Ballroom

228. JS: (MOC, OMT) Identity at the Interfaces: The Dynamic Construction of Identity in Organizational Fields

4:10- 5:20 Royal York: Territories

#### Monday 5:30PM

#### 731. OMT Business Meeting and Social Hour

• 5:30- 7:00 Sheraton Centre: Kenora Chair: Joseph F. Porac, Emory U.

#### Tuesday 8:30AM

732. Symposium: The Organizational Consequences of Individual Identity Processes: Empirical Studies from Action and Discourse Analytic Perspectives

• 8:30- 10:10 Sheraton Centre: Kent Chair: Wendy L. Guild, Emerson College

<u>The Dynamics of Trust & Identity in Intraorganizational</u>

<u>Relations: A Discursive Perspective</u>, Nelson Phillips, McGill

U.; Steve Maguire, McGill U.

The Organizational Costs of Strong Identification:

Environmental and Technology Development Work at a

Semiconductor Manufacturer, Jennifer A. Howard-Greenville,

Massachusetts Institute of Technology

Getting Work Done at a Ski Resort: Exploring How Identity
Links to Forms of Authority Buttressing Work
Accomplishment, Wendy L. Guild, Emerson College

When "Silence = Death," Keep Talking: Discourse, Identity, and Trust in the Canadian HIV/AIDS Treatment Domain, Steve Maguire, McGill U.; Nelson Phillips, McGill U. Discussant: Gideon Kunda, Tel-Aviv U.

# 733. Symposium: Institutions and the Development of Skilled Agency: Integrating Perspectives from Institutional, Social Identity, Action Learning, and Developmental Theories

• 8:30- 10:10 Sheraton Centre: Huron Chair: W. E. Douglas Creed, Boston College

Ventresca, Northwestern U.

Rationalizing Conflict: Institutional Change and the Creation of Agency, W. Trexler Proffitt Jr., Northwestern U.; Marc J.

Negotiating Identity in Institutional Settings, Erica Gabrielle Foldy, Boston College

<u>Action Learning and Institutional Change Processes</u>, Pacey C. Foster, Boston College

<u>Timely Action: A Developmental Approach to Agency,</u>
<u>Communities of Action, and Institutions,</u> William Torbert,
Boston College

Discussant: Debra Meyerson, Stanford U.

### Paper Session: Learning In and Through Networks 8:30- 10:10 Sheraton Centre: Kenora

Chair: dt ogilvie, Rutgers U.

<u>The Social Construction of Organizational Justice</u>
<u>Perceptions: A Social Networks Approach</u>, Elizabeth Eve
Umphress, Tulane U.; Giuseppe Labianca, Tulane U.; Lotte
Scholten, Tulane U.; Edward Kass, Tulane U.; Daniel J. Brass,
Pennsylvania State U.

#### **Published in Conference Proceedings**

The Small World of Firm Ownership in Germany: Social Capital and Structural Holes in Large Firm Acquisitions - 1993-1997, Bruce Kogut, U. of Pennsylvania; Gordon Walker, Southern Methodist U.

<u>Second-Order Learning: Uncovering Latent Effects of</u>
<u>Network Ties and Prior Experience</u>, James D. Westphal, U. of Texas, Austin; Marc-David Seidel, U. of Texas, Austin; Katherine Stewart, U. of Texas, Austin

The Influence of Clusters and Networks on Canadian Mutual
Fund Company Innovation, Geoffrey G. Bell, Concordia U.
Discussant: Arent Greve, Norwegian School of Economics and
Business Administration

**192.** ©SHCS: (MOC, OMT, OB) **Biological Bases for Behavior in Organizations: Human Evolution and its Implications for Organization Theory and Management Practice** 

• 8:30- 10:10 Royal York: Quebec

### 230. ©JS: (MOC, OMT) Theorizing Organizational Learning as Situated Practice

8:30- 10:10 Sheraton Centre: Conference Room D&E

232. QJS: (OMT, OB) Grounded Views of Knowledge Work

8:30- 10:10 Sheraton Centre: Civic Ballroom

#### 338. IP: Managing Trust

8:30- 10:10 Royal York: Canadian 1

#### Tuesday 10:30AM

### **735.** Paper Session: **Managing Organizational Reputation** and **Legitimacy**

• 10:30- 11:50 Sheraton Centre: Huron Chair: David Deephouse, Louisiana State U.

Reputation, Embeddedness and the Power of Investment
Banks as Transaction Intermediaries in the Market for
Initial Public Offerings, Tim G. Pollock, U. of Wisconsin
Winner of the Sage-Louis R. Pondy Best Dissertation-Based Paper Award

A Conceptual Model of Legitimacy Building in

<u>Organizational Networks</u>, Keith G. Provan, U. of Arizona; Sherrie E. Human, Xavier U.

Age Dependence in Organizational Status Hierarchies, David Ager, Harvard U.; Mikolaj Jan Piskorski, Harvard U.

<u>An Institutional Theory of Reputation</u>, Xueguang Zhou, Duke U. *Discussant*: Hayagreeva Rao, Emory U.

#### 736. Paper Session: Interorganizational Learning

10:30- 11:50 Sheraton Centre: Kenora

Chair: Richard Burton, Duke U.

Learning from Complexity: Effects of Airline

Accident/Incident Heterogeneity on Subsequent

Accident/Incident Rates, Pamela R. Haunschild, Stanford U.;

Bilian Ni, Stanford U.

#### **Published in Conference Proceedings**

Crash Test without Dummies: A Longitudinal Study of Interorganizational Learning from Failure Experience in the U.S. Commercial Banking Industry, 1984-1998, Ji-Yub Kim, U. of Wisconsin, Madison; Anne S. Miner, U. of Wisconsin, Madison

#### **Published in Conference Proceedings**

The Applicability of Organizational Learning Perspectives to Chinese Business Organizations: A Comparative Study of Two Suppliers in Singapore, Lai Si Tsui-Auch, Nanyang Business School

<u>Financing New Ventures: A Computer Simulation of Industry</u>
<u>Learning and Evolution under Uncertainty</u>, Klaus Weber, U. of Michigan

Discussant: Richard T. Harrison, U. of Aberdeen, UK

### **737.** Paper Session: **Social Constructionist Approaches to Organizing**

• 10:30-11:50 Sheraton Centre: Kent Chair: W. Trexler Proffitt Jr., Northwestern U.

The Coming Crisis in Real-Time Environments: A <u>Dromological Analysis</u>, Ronald E. Purser, San Francisco State U.

#### **Published in Conference Proceedings**

<u>Crafting a Job: Revisioning Employees as Active Crafters of</u>
<u>Their Work,</u> Amy Wrzesniewski, New York U.; Jane E. Dutton, U. of Michigan

<u>Tight-Loose Coupling with Customers: The Enactment of Customer Orientation</u>, Erwin Danneels, Worcester Polytechnic Institute

An Action Pattern Model of the Interfirm Cooperation

 $\underline{Process},$  Steven S. Lui, Chinese U. of Hong Kong; Hang-yue Ngo, Chinese U. of Hong Kong

Discussant: Robert P. Gephart, U. of Alberta

#### 235. OB, OMT) A Time for Teams

10:30- 11:50 Sheraton Centre: Conference Room D&E

### 281. SIT: New Institutional Understandings: Theory and Economics

10:30- 11:50 Royal York: Saskatchewan

#### Tuesday 2:00PM

# 738. Symposium: Organizational Rules -- New Approaches to Bureaucracies and Organizational Learning

• 2:00- 3:20 Sheraton Centre: Kenora Chair: Martin Schulz, U. of Washington

Organizational Learning as Rule Construction, Alfred Kieser, U. of Mannheim, Germany; Ulrich Koch, U. of Mannheim, Germany

Comparing Rule Histories in the U.S. and in Germany:

Searching for General Principles of Organizational Rules,
Martin Schulz, U. of Washington; Nikolaus Beck, U. of Mannheim,
Germany

<u>To Codify or Not? – Toward an Understanding of the</u>

<u>Antecedents of Task Formalization and its Effects on</u>

<u>Organizational Performance</u>, Ofer Meilich, California State U.,

San Marcos

Discussant: Xueguang Zhou, Duke U.

### 739. Paper Session: Knowledge Management, Knowledge Markets, and Knowledge Workers

• 2:00- 3:20 Sheraton Centre: Kent Chair: Nina Shah, U. of Illinois

Competing for Attention in Knowledge Markets, Morten Hansen, Harvard U.; Martine Haas, Harvard U.

Knowledge Integration: A New Approach to the Role of Middle Management, Sergio Mattos Janczak, HEC Montreal

The Antagonistic Nature of Knowledge Management: Why

Maintaining a Balance between Knowledge Exploration

and Exploitation is Difficult, Peter McNamara, City U., London

Getting Help and Letting Go: How Outsourcing Knowledge Work Affects Project Performance, Pamsy P. Hui, U. of Texas, Austin; Alison Davis-Blake, U. of Texas; Joseph P. Broschak, U. of Illinois, Urbana-Champaign Discussant: Michael K. Moch, Michigan State U.

### **740.** Paper Session: **Institutional Theory and Strategic Management**

• 2:00- 3:20 Sheraton Centre: Huron Chair: Jacques Rojot, U. of Paris, Sorbonne

How We Decide What We Do: The Impact of Institutional

<u>Support on Organizational Change</u>, Marvin Washington, Texas Tech U.; Marc J. Ventresca, Northwestern U. Published in Conference Proceedings

<u>The Impact of Ownership Type On Diversification Strategy</u> <u>and Performance</u>, David L. Kang, Harvard U.

<u>Strategy, Institutions, or Both? A Reformulation of Uncertainty</u>, Serghei Floricel, U. du Québec à Trois-Rivières; Silvia Dorado, McGill U.

From Hierarchies to Markets: The Deregulation of the Electric Utility Industry, Wesley Sine, Cornell U. Discussant: Michael Lounsbury, Cornell U.

### **241.** JS: (HR, OB, OMT) **Social Capital in Organizations:** Examining Individual and Communal Models

2:00- 3:20 Sheraton Centre: Civic Ballroom

**242.** S: (RM, BPS, OMT) Agent-Based Computational Models: Why They Are Important! What They Are! Making Them Better! Connecting Them to Reality!

• 2:00- 3:40 Hilton: McDonald

**243.** SJS: (MOC, OMT, OB) Signs of the Times: The Changing Face of Organizational Symbolism

2:00- 3:20 Royal York: Territories

284. SIT: Legitimating Ambivalence and Ambiguity

• 2:00- 3:20 Royal York: New Brunswick

**361.** IP: Building Theory

• 2:00- 3:20 Royal York: Canadian 12

#### Tuesday 3:40PM

### **741.** ©Symposium: Towards a Knowledge and Motivation Based Theory of the Firm

• 3:40- 5:20 Sheraton Centre: Kent

Chairs: Bruno S. Frey, U. of Zurich; Margit Osterloh, U. of Zurich
Front-Face, Back-Face: Combining Task-Orientated and
Uncertainty-Resolving Knowledge Systems, J. C. Spender,
New York Institute of Technology

A Firm as a Knowledge Creating Entity: A New Perspective
on the Theory of the Firm, Ikujiro Nonaka, Hitotsubashi U.;
Ryoko Toyama, Japan Advanced Institute of Science &
Technology; Akiya Nagata, Japan Advanced Institute of Science &
Technology

<u>Less can be more: Compensation and the Management of</u>
<u>New Ideas</u>, Iris Bohnet, Harvard U.; Felix Oberholzer-Gee, U. of Pennsylvania

Crowding-Out Instrinsic Motivation: Theory and Empirical Evidence, Bruno S. Frey, U. of Zurich

Integrating of Crowding Theory with the Theory of the Firm,
Margit Osterloh, U. of Zurich; Jetta Frost, U. of Zurich
Discussant: Nicolai J. Foss, U. of Copenhagen

### Paper Session: CEOs and Top Management Teams 3:40- 5:20 Sheraton Centre: Kenora

Chair: Richard S. Blackburn, U. of North Carolina

When Does Leadership Matter?, Noam Wasserman, Harvard U.; Bharat Anand, Harvard U.; Nitin Nohria, Harvard U.

Exit or Loyalty: The Effects of Compensation on CEO

<u>Turnover</u>, Maria Hasenhuttl, U. of Texas, Dallas; J. Richard
Harrison, U. of Texas, Dallas

<u>Intra-Personal Functional Heterogeneity in Management</u>

<u>Teams: Implications for Process and Performance</u>, J. Stuart

Bunderson, Washington U.; Kathleen M. Sutcliffe, U. of Michigan

A Contingency Perspective on Top Executive Pay and

Promotion, Mason A. Carpenter, U. of Wisconsin, Madison;

James Wade, U. of Wisconsin, Madison; Charles A. O'Reilly III,

Stanford U.

Discussant: James P. Walsh, U. of Michigan

### **743.** Paper Session: **Understanding the Impact of Institutions**

• 3:40- 5:20 Sheraton Centre: Huron Chair: Patricia Thornton, Duke U.

→ <u>Mimetic Pressures versus the Market for Corporate</u>

<u>Control</u>, J. Timothy Goines, Benedictine U.; Sharon L. Gorrell,
Benedictine U.

Analyst Coverage, IPO Performance, and the Pace of Market Learning, Sarah Clay Mavrinac, U. of Western Ontario Isomorphism In Reverse: How Macrocultural Forces Have Worked Against the "Inexorable Homogenization"

<u>Hypothesis</u>, Eric M. Jackson, Columbia U.; Donald C. Hambrick, Columbia U.; Sydney Finkelstein, Dartmouth College

→ Managing in Transition: Institutional Management and Organizational Change, Pablo Martin de Holan, U. of Alberta Discussant: Tina Dacin, Texas A&M U.

287. SIT: Extending the Psychological Contract

3:40- 5:20 Royal York: Saskatchewan

**364.** IP: Relationships

• 3:40- 5:20 Royal York: Canadian 3

365. IP: Decision Making Systems

3:40- 5:20 Royal York: Canadian 4

#### Wednesday 8:30AM

**744.** Paper Session: **Organizational Adaptation and Survival** 

 8:30- 10:20 Sheraton Centre: Kenora Chair: Charles Galunic, INSEAD

Decision Making and Decision Speed: A Harmonizing Model between Traditional and Eisenhardt (1989) Perspectives, Richard Nordtvedt, U. of Memphis

Structuring Temporary Systems for High Reliability, Gregory A. Bigley, U. of Cincinnati; Karlene H. Roberts, U. of California Testing Theories of Organizational Growth and Decline

<u>Using Hierarchical Linear Modeling</u>, Joseph J. Galaskiewicz, U. of Minnesota; Myron Dowell, U. of Minnesota; Wolfgang Bielefeld, Indiana U.

<u>The Dynamics of Disaster: Using Simulation to Understand</u>
<u>Interruptions, Stress, and Organizational Collapse</u>, Jenny W.
Rudolph, Boston College; Nelson Peter Repenning, Massachusetts
Institute of Technology

Discussant: Gautam Ahuja, U. of Texas, Austin

250. ZJS: (MOC, BPS, OMT) The Strategic Use of the Past for the Present and Future: Organizational History and Changes in Image, Identity, & Reputation

8:30- 10:20 Hilton: McDonald

252. JS: (OMT, OB) Fear of Being Honest: Silence and Self-Censorship in Organizational Settings

8:30-10:20 Sheraton Centre: Conference Room D&E

253. JS: (CM, OB, OMT) Negative Relationships in Social Networks in the Workplace

• 8:30- 10:20 Royal York: Alberta

291. SIT: Interorganizational Networks

8:30- 10:20 Sheraton Centre: Windsor West

292. SIT: The Value of Social Capital

8:30- 10:20 Sheraton Centre: Windsor East

#### Wednesday 8:50AM

200. ©→ \( \gamma \) SHCS: (IM, OMT, MH) Heralding a New Time: Transition Issues in Central and Eastern Europe

8:50- 10:20 Sheraton Centre: Dominion Ballroom N

#### Wednesday 10:40AM

**745.** Paper Session: **Organizational Processes and Organizational Change** 

10:40- 12:00 Sheraton Centre: Huron
 Chair: Marshall J. Schminke, U. of Central Florida

• A Theory of Social Receiving: How to Turn Around a Negative Situation, Jean Louise Kahwajy, Stanford U.

You Measure What You Get: Towards a Theory of Process

Improvement and Change, Nelson Peter Repenning,
Massachusetts Institute of Technology

Middle Managers' Emotional Influence in Strategic Change, Quy Nguyen-Huy, INSEAD

☐ © TQM and Competitive Strategy: The Contingency Approach, Gavriel Meirovich, Sapir College Israel Discussant: Richard Whittington, U. of Oxford

203. © SHCS: (BPS, OMT) The Embeddedness of Competitive Behavior: Emerging Perspectives

10:40- 12:00 Sheraton Centre: Ballroom West

**204.** SHCS: (HCM, ODC, OMT) Comparative Practices and Temporal Processes of Integrating Physicians and Clinics in Healthcare Systems

• 10:40- 12:00 Royal York: Concert Hall

255. ©JS: (MH, MED, OMT) Management Milestones of the Late 20th Century: The Presidents Speak

10:40- 12:00 Royal York: Territories

258. JS: (GDO, OMT) The Staying Power of Status Hierarchies and Their Effects in Organizations

• 10:40- 12:00 Royal York: Alberta

259. → JS:(////, OMT) Applying Institutional Theory in International Contexts

10:40- 12:00 Sheraton Centre: Dominion Ballroom N

293. SIT: Knowledge: Flows and Absorption

10:40- 12:00 Royal York: New Brunswick

294. SIT: Mapping Archetypes and Cognitions

10:40- 12:00 Royal York: Saskatchewan

295. SIT: Types of Efficacy and their Effects

10:40- 12:00 Sheraton Centre: Windsor West

384. IP: Perceptions and Their Implications

• 10:40- 12:00 Royal York: Canadian 5

#### Wednesday 12:20PM

262. JS: (ODC, OB, OMT) Conversations in Advancing

Research on Organizational Change

• 12:20- 2:10 Royal York: Ontario

JS: (BPS, OMT) "Flying in Formation" or "Collision Course": Alternative Perspectives on Competition in the Context of the Airline Industry

• 12:20- 2:10 Sheraton Centre: Civic Ballroom

**265.** ♥\(\textit{S}\)JS:(OMT, TIM, MOC) Lessons from Y2K --Transforming Worldwide Path Dependence through Elements of: Smart Global Change Management, Myth

and Ceremony, and Good Luck

12:20- 2:10 Royal York: Alberta

# Organization Development and Change Program Chair: Ronald E. Purser, San Francisco State U.

		Professional Development Workshop Chair	
	Start	Division Program	Shared Program
	1:00pm	746.Effective International Business Consultantcy • RY:Alberta 747.Accelerating Organization Development • RY:Quebec	31 SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
Friday	3:00pm		82 SPDW: CMSW Junior Faculty Workshop ◆ SC:York
8	6:00pm		83 SPDW: OMT/OB/ODC Doctoral Consortium • SC:City Hall
Ē	•		85 SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference
ΞI			Room B&C
	7:00pm	748. Hospitality Suite: Welcome for International Members • RY:British Columbia	
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
ŀ	8:00am		87.SPDW: OMT/OB/ODC Doctoral Consortium • RY:Canadian
	0.004111		90.SPDW: CMSW: What's Critical? • RY:Ontario
			91.SPDW: Making Learning Real: The Ohio Model. • SC:Dufferin
			92.SPDW: Making Time to Talk ◆ SC:Conference Room D
ŀ	8:30am	749. Accelerating the Time to Change • RY: Tudor 8	96.SPDW: New Doctoral Students Consortium • RY:Upper Canada
ŀ		750. Co-operative Inquiry and Action Inquiry • RY:Confederation 6	7051 5 W. New Boctoral Students Consortium - W. Opper Canada
_	9:30am	Co-operative inquity and Action inquity - N1.Confederation o	99.SPDW: Stakeholder Learning Dialogs • SC:Norfolk
E	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
Saturday	10:00am		102.SPDW: CMSW: Fractice/Activity Theory • RY. Onland
	1.00	7F4 G : ' 1' C ' ' ' ' ' ' ' '	
=		751. Spirituality, Organization and Consulting ◆ RY:Alberta	106.SPDW: Problem-Based Learning in Business Schools • RY:Salon A
<u> </u>	1:30pm		109.SPDW: Reflecting on & Applying Learning ◆ SC:Conference Room
	0.00		D
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
			RY:Ontario
			112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	5:30pm		115. SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
		752. Welcome for New Doctoral Students ◆ RY: Saskatchewan	
	7:30pm		117.SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast •
			RY:Ballroom
<u></u>	8:00am		120.SPDW: OMT/OB/ODC Doctoral Consortium ◆ RY:Canadian
Sunday			122.SPDW: CMSW: Critical Research in the Management Journals •
0			RY:Ballroom
			123. SPDW: CMSW: Gender, Work, and Employment in Academia •
₹			RY:British Columbia
	8:30am	<b>753.</b> Management Rhetoric in Times of Change ◆ RY:Confederation 5	127.SPDW: Organizational Research and Methods • RY:Ontario
		754. Doctoral Consortium for Doctoral Program ◆ RY:Manitoba	
	10:30am		134. SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:00am	<b>755.</b> Division Welcome and Breakfast ◆ RY:Library	
	8:30am	756. Advances in Organizational Diagnosis and Change Interventions •	173. SHCS: Virtual Teams vs Traditional Teams • SC:Dominion Ballroom
		RY:Library	N
<b>S</b>			208.JS: Reaching for the Rainbow ◆ RY:Alberta
onday	10:40am	757. Interpreting Organizational Change ◆ RY: Library	211.JS: Liberation Theology for New Times? ◆ RY:Alberta
Ĭ	12:20pm	758. Implementing Large-Scale Change ◆ RY: Library	
9	2:30pm	759. Expanding Action Research ◆ RY: Library	221 JS: Whole Systems Change ◆ RY:Territories
$\mathbf{\Sigma}$	•		275.SIT: Silence and Discourse ◆ SC:Windsor West
			318 IP: Change Management Issues • RY:Canadian 8
			319.IP: Dynamics in Managing Change • RY:Canadian 9
ľ	4:10pm	760. Festival, Spectacle and Carnival • RY: Library	278.SIT: Revolu'ary & Continuous Change ◆ SC:Windsor East
		761. Changing Attitudes, Culture and Structure • RY:Library	
J.		762.Beyond Linear Change Logics ◆ RY:Library	283.SIT: Organizational Learning ◆ SC:Windsor East
3		763.Learning From the Times ◆ RY:Library	<u> </u>
Š		764. Distinguished Speakers: William Torbert & Pat Canavan •	
Tuesday	opm	RY:Library	
<u>-</u>	5:30nm	765.ODC Business Meeting and Awards Ceremony ◆ RY:Library	
_	6:30nm	766.ODC Social Hour • RY:Library	
		767. Continental Breakfast • RY:Library	
è		768. Sustainable Work Systems • RY:Library	198.SHCS: Resistance & Readiness for Chg. • RY:Concert Hall
<u> </u>	o.suam	Sustamable work Systems • KY:LIDIAIY	
es			251.JS: Strategic HR Architecture ◆ SC:Civic Ballroom 290.SIT: Shared Cognition and Sensemaking ◆ RY:Saskatchewan
되 !	10.400=	749 Dayslaning Change Canabilities A DVI library	
پر		769.Developing Change Capabilities • RY:Library 770.The Temporality of Improvisation • RY:Territories	204.SHCS: Integrating Healthcare Systems • RY:Concert Hall 262.JS: Advancing Research on Organizational Change • RY:Ontario
9			TEARERS: AUVENORING Revestor on Linganizational Linange ♥ RV(Intario
Wednesday		771. Changing Organizational Design Configurations • RY:Library	707 J.S. Advancing Research on Organizational Change 1 (1.0) lland

#### Friday 1:00PM

# 746. → Effective International Consulting: What Does It Take To Be An Effective International Business Consultant?

1:00- 4:30 Royal York: Alberta

As international business grows, so does international OD Chairs: Thomas C. Head, Roosevelt U.; Therese F. Yaeger, Benedictine U.

Panel: Joanne C. Preston, Pepperdine U.; Robert T. Golembiewski, U. of Georgia; Henrik Holt Larsen, U. of Copenhagen; Jesper Döpping, U. of Copenhagen; Chunhui Ma, Roosevelt U.; Terry R. Armstrong, Emerson College

### 747. Accelerating Organization Development by Leveraging Practices, Values and Perspectives

1:00- 4:00 Royal York: Quebec

Panelists Include American Society for Quality Executives and a representative from a Baldridge award winner.

Organizers: Chip Chesmore, Deere & Company; Gina Hinrichs, Deere & Company; Mary Lou Kotecki, John Deere Health

Presenters: Mary Lou Kotecki, John Deere Health; Gary Floss, Medtronic Inc.

Discussant: James D. Ludema, Benedictine U.

Presenter: Gregory Watson, American Society for Quality

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

83. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Friday Welcome Session

• 6:00- 8:00 Sheraton Centre: City Hall

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Friday 7:00PM

### 748. → ODC Hospitality Suite: Welcome and Orientation for International Members and Newcomers

7:00- 8:00 Royal York: British Columbia

Info about the broad spectrum of activities and opportunities to be found on the pre-conference.

Hosts: Henrik Holt Larsen, U. of Copenhagen; Lynda Kilbourne, Xavier U.

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Breakfast

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

87. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Saturday Session

8:00- 5:00 Royal York: Canadian

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

91. SPDW: (MED, ODC) Making Learning Real: The Ohio Model. Workshop on Integrated, Problem-based Learning

• 8:00- 12:00 Sheraton Centre: Dufferin

92. SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to

Talk: Stakeholder Learning Dialogs

8:00- 9:00 Sheraton Centre: Conference Room D

#### Saturday 8:30AM

#### **749. SAccelerating the Time to Change**

• 8:30- 5:00 Royal York: Tudor 8

Exploring issues and solutions for accelerated change programs. Chairs: Harvey Kolodny, U. of Toronto; A.B. (Rami) Shani, California Polytechnic State U., San Luis Obispo; Tom Chase, The STS Roundtable

Discussants: Frans van Eijnatten, Eindhoven U. of Technology; Don De Guerre, Concordia U.; Paul Tolchinsky, Dannemiller Tyson Assoc.

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:00AM

### **750.** Co-operative Inquiry and Action Inquiry: Two Forms of Action Research

• 9:00- 5:00 Royal York: Confederation 6

An exploration of first person action skills using second person cooperative inquiry methods.

Facilitators: Peter Reason, U. of Bath; William Torbert, Boston College

#### Saturday 9:30AM

### 99. ©SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

9:30- 12:00 Sheraton Centre: Norfolk

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

**102.** QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop:** 

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

### 751. Spirituality, Organization and Consulting in a New Time

• 1:00- 4:00 Royal York: Alberta

Join us for the timely topic of spirituality, organization and consulting. Chairs: Ian Mitroff, U. of Southern California; Kurt Motamedi, Pepperdine U.

Participants: Kathleen Buchman, Wheaton Fransiscan Services, Inc.; Peter Sorensen, Benedictine U.

106. 
SPDW: (ODC, MED) Problem-Based
Learning: Varieties of Experience in Business Schools

1:00- 5:00 Royal York: Salon A

#### Saturday 1:30PM

109. SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on & Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

◆ 6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:00PM

### 752. ODC Hospitality Suite: Welcome for New Doctoral Students

7:00- 8:00 Royal York: Saskatchewan
Info about the broad spectrum of activities especially valuable to new doctoral students

Hosts: Henrik Holt Larsen, U. of Copenhagen; Lynda Kilbourne, Xavier U.

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

120. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Sunday Session

• 8:00- 12:00 Royal York: Canadian

**122.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Critical Research in the** 

Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

#### 753. Management Rhetoric in Times of Change

8:30- 12:00 Royal York: Confederation 5

We will discuss the role and importance of rhetoric in organization studies.

Organizers: Leif Melin, Jönköping International Business School; Tomas Mullern, Jönköping International Business School; Johan Stein, Stockholm School of Economics

Presenters: Leif Melin, Jönköping International Business School; Tomas Mullern, Jönköping International Business School; Johan Stein. Stockholm School of Economics

### **754.** Doctoral Consortium for Executive/ Alternative Doctoral Program in OD and Management

8:30- 12:00 Royal York: Manitoba

Alternative delivery formats, and characteristics of student body Chairs: Sven Kylen, Stockholm School of Economics; Therese F. Yaeger, Benedictine U.

Panel: Paul Salipante, Case Western Reserve U.; Jyotsna Sanzgiri, California School of Professional Psychology; Mitchell Kusy, U. of St. Thomas; Diane Stoy, U. of St. Thomas; Peter Sorensen, Benedictine U.; Kurt Motamedi, Pepperdine U.; Henrik Holt Larsen, U. of Copenhagen; Sharon Confessore, George Washington U.; Victoria Marsick, Columbia U.

**127.** SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in Organizational Research and Methods for Studying Them

• 8:30- 12:00 Royal York: Ontario

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:00AM

#### 755. ODC Division Welcome and Continental Breakfast

8:00- 8:30 Royal York: Library

Program Chair: Ronald E. Purser, San Francisco State U.

#### Monday 8:30AM

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• 8:30- 10:20 Royal York: Library Chair: Craig C. Lundberg, Cornell U.

Beyond the Single Intervention Study: A Collaborative

Research Project to Investigate Organizational Change,
Alannah Eileen Rafferty, Queensland U. of Technology; Mark
Anthony Griffin, Queensland U. of Technology
Winner of ODC Division Best Practice-Related Paper

Winner of ODC Division Best Practice-Related Paper Published in Conference Proceedings

- <u>The Use of Appreciative Inquiry for Reducing Turnover: A Field Experiment</u>, David Jones, Benedictine U.
- → Social Network Analysis in Organizational Diagnosis, John L. Michela, U. of Waterloo; Jane Webster, U. of Waterloo; W. Warner Burke, Columbia U.

Discussants: Alexander Styhre, Chalmers U. of Technology; Peter Robertson, U. of Southern California; William A. Pasmore, Delta Consulting Group

• 8:30- 10:20 Sheraton Centre: Dominion Ballroom N

208. ©JS: (GDO, ODC) Reaching for the Rainbow: Empirical Research and Critical Inquiry into Managing Diversity

• 8:30- 10:20 Royal York: Alberta

#### Monday 10:40AM

# 757. ♥→Paper Session: Interpreting Organizational Change: The Role of Language, Values and Human Experience

• 10:40- 12:00 Royal York: Library Chair: David M. Boje, New Mexico State U.

<u>Do Humanistic Values Matter?</u>, Quy Nguyen-Huy, INSEAD Published in Conference Proceedings

<u>Talking Change, Changing Talk: The Case of a High</u>
<u>Technology Research Organization</u>, Ellen O'Connor, Chronos
<u>Associates</u>

Remembrance of Things Past? Intergroup Conflict,

Development and Parternalism in Talk of Organizational
Change, Julie Rosalind Wolfram Cox, Monash U.

**SCORPORTE AREAS OF THE SAME AND APPROVED THE SYMBOLIC CONSTRUCTION OF TIME THROUGH AESTHETIC**DISCOURSE, Nick Nissley, Antioch U.

Discussants: Max Elden, U. of Houston; Henrik Holt Larsen, U. of Copenhagen; Ram Tenkasi, Benedictine U.; Gavin Michael Schwarz, U. of Queensland, Australia

211. \( \text{ZJS:}(ODC, SIM, OMT)\) Liberation Theology for New Times? A Critical Exploration of the Discourse of 'The Market'

• 10:40- 12:00 Royal York: Alberta

#### Monday 12:20PM

### **758.** Paper Session: Implementing Large-Scale Change: Managing Interactions, Sequencing and Momentum

 12:20- 2:10 Royal York: Library Chair: Frances A. Viggiani, Alfred U.

- A Longitudinal Case Study of the Interplay Between Agency and Structure Across Hierarchical Levels in Organizational Transformation, Gitanjali Sharma, U. of Manitoba; Bruno Dyck, U. of Manitoba; Parshotam Dass, U. of Manitoba
- A Longitudinal Examination of Momentum During Culture Change, Karen J. Jansen, Pennsylvania State U.
- The Effect of Sequencing on Implementation Success:

  What is Changed First and Last, and Does it Matter?, Inger Stensaker, Norwegian School of Economics and Business Administration; Anne Cathrin Haueng, Norwegian School of Economics and Business Administration

Effective Organizational Change: New Insights From Multi-Level Analysis of the Organizational Change Process, Karen S. Whelan-Berry, Samford U.; Judith R. Gordon, Boston College

**Published in Conference Proceedings** 

Discussants: Samir Youssef, American U.; Steven H. Cady, Bowling Green State U.

#### Monday 2:30PM

# 759. ⊕→ Symposium: Expanding Action Research: A Familiar Method with New Groundings, Practices and Exemplars for Participative Inquiry

• 2:30- 3:50 Royal York: Library

Action researchers from North America and Europe discuss micro interpersonal to macro network studies

Chairs: Hilary Bradbury, Case Western Reserve U.; Peter Reason, U. of Bath

Practical Skills as a Necessary Basis for Knowledge Claims, Olav Eikeland, Work Research Institute

<u>Mirrors in Mirrors</u>, Erica Gabrielle Foldy, Boston College; Steven S. Taylor, Boston College; Jenny W. Rudolph, Boston College Appreciative Inquiry: The Power of the Unconditional

Positive Question, James D. Ludema, Benedictine U.

<u>Clinical Inquiry and Related Research</u>, Joe McDonagh, U. of Dublin; David Coghlan, U. of Dublin

Action Research to Develop an Interorganizational Network, Rupert F. Chisholm, Pennsylvania State U., Harrisburg Discussant: Bjorn Gustavsen, Institute of Working Life, Norway

### **221.** ©JS: (ODC, MC) Whole Systems Change: How Far Can We Go?

2:30- 3:50 Royal York: Territories

275. SIT: Silence and Discourse

2:30- 3:50 Sheraton Centre: Windsor West

### 318. IP: Examining Change Management Issues: Readiness, Coping, and Barriers to Collaboration

2:30- 3:50 Royal York: Canadian 8

### 319. IP: Psychological and Relational Dynamics in Managing Change

2:30- 3:50 Royal York: Canadian 9

#### Monday 4:10PM

### 760. ☐ © Symposium: Festival, Spectacle, and Carnival: Theatrics of Organization Development and Change

4:10- 5:20 Royal York: Library

The Toronto group, Mixed Company, will involve the audience in theatric performances of consultation

Chairs: David M. Boje, New Mexico State U.; Grace Ann Rosile, New Mexico State U.

Overview: Spectacle, Carnival, and Festival Time, David M. Boje, New Mexico State U.

<u>Directing Theatrics Events</u>, Simon Malbogat, Mixed Company

<u>Management and OD as Poetic Performance</u>, Grace Ann Rosile,
New Mexico State U.

Discussants: Tojo Joseph Thatchenkery, George Mason U.; Robert P. Gephart, U. of Alberta

#### 278. SIT: Revolutionary and Continuous Change

4:10- 5:30 Sheraton Centre: Windsor East

#### Tuesday 8:30AM

### **761.** Paper Session: Changing Attitudes, Culture and Structure: Multiple Perspectives

• 8:30- 10:10 Royal York: Library Chair: Laurie Larwood, U. of Nevada

Organizational Culture and Quality of Work Life: A
Competing Values Perspective, Eric A. Goodman, Colorado
Technical U.; Ray F. Zammuto, U. of Colorado; Blair D. Gifford, U. of Colorado

- → Employee Adjustment During Organizational Change: The Role of Climate, Social Support, Negative Affect and Situational Appraisals., Angela Jayne Martin, Griffith U.; Elizabeth S. Jones, Griffith U.
- Changing Employee Attitudes: Transformational Leader

  Behaviors' (TLBs) Longitudinal Effects Upon Employee
  Cynicism About Organizational Change and General Job
  Satisfaction, William H. Bommer, Georgia State U.; Gregory A.
  Rich, Bowling Green State U.
- → ¾ Has the Profile of Effective Organization Culture
  Changed over Time? A Look at Successful
  Transformational Change Implementation, Jeanne A.
  Almaraz, California State Polytechnic U.

Discussants: Gerard Farias, Loyola U., Chicago; Flavio Vasconcelos, EAESP-FGV, Sao Paulo, Brazil

#### Tuesday 10:30AM

### **762.** → Paper Session: **Beyond Linear Change Logics: Theorizing Challenges and Opportunities**

10:30- 11:50 Royal York: Library
 Chair: Henrik Holt Larsen, U. of Copenhagen

Reframing Change in Organizations: The Equilibrium Logic and Beyond, Georg Schreyögg, Freie U. Berlin; Christian Noss, Freie U. Berlin

Winner of ODC Division Best Paper Published in Conference Proceedings

- Postdichotomous Realities in the Experience of Change <u>Management</u>, Nic Beech, U. of Strathclyde; George Cairns, U. of Strathclyde
- → Organizational Adaptation in Transitional Economies: The Challenge of Cognitive and Behavioral Change, Michael D. Lord, Wake Forest U.; Ivan P. Cimbalov, Volga Region Personnel Training Centre
- SIs Time Money? The Spirit, Theory, Practice, and Effects of Timely Action, William Torbert, Boston College Discussants: Alfonso Montuori, California Institute of Integral Studies; Peter Reason, U. of Bath

#### 283. SIT: Facilitating Organizational Learning

10:30- 11:50 Sheraton Centre: Windsor East

#### Tuesday 2:00PM

### **763. ©** <sup>™</sup> Theme: Learning From the Times: A Large-Group Dialogue with Past ODC Division Chairs

• 2:00- 3:20 Royal York: Library

Join in a large-group dialogue with past Division Chairs as we reflect on the past, analyze the present and envision the future of Organizational Development and Change.

Facilitators: Phillip H. Mirvis, Independent Consultant; Kurt Motamedi, Pepperdine U.; George Roth, Massachusetts Institute of Technology/Society for Organizational Learning Organizer: Ronald E. Purser, San Francisco State U.

#### Tuesday 3:40PM

### **764. ©**Division: **Distinguished Speakers: William Torbert, Boston College and Pat Canavan, Motorola**

3:40- 5:20 Royal York: Library

Two Roads Diverged in a Yellow Road... after working together in the Yale PhD program and at SMU, Bill Torbert took the academic road toward Harvard, Boston College, and Developmental Action Inquiry, while Pat Canavan took the practitioner road to the senior vice-presidency at Motorola. Yet they remained friends and claim they do the same thing. How can that be? Come and see. Keynote Speakers: William Torbert, Boston College; Pat Canavan, Motorola

#### Tuesday 5:30PM

### **765.** Meeting: **ODC Business Meeting and Awards Ceremony**

• 5:30- 6:30 Royal York: Library

Division Chair: A.B. (Rami) Shani, California Polytechnic State U., San Luis Obispo

Program Chair: Ronald E. Purser, San Francisco State U.

#### Tuesday 6:30PM

#### 766. ODC Social Hour

6:30- 8:30 Royal York: Library

Chair: A.B. (Rami) Shani, California Polytechnic State U., San Luis
Obispo

#### Wednesday 8:00AM

#### 767. Continental Breakfast

8:00- 8:30 Royal York: Library

Chair: A.B. (Rami) Shani, California Polytechnic State U., San Luis

Obispo

#### Wednesday 8:30AM

# 768. ♥→Symposium: From Intensive to Sustainable Work Systems: Beyond Time Limitations in the European Context

• 8:30- 10:20 Royal York: Library

International policy makers and action researchers share their findings on innovative forms of work organization

Chairs: Frans M. Van Eijnatten, Eindhoven U. of Technology; A.B. (Rami) Shani, California Polytechnic State U., San Luis Obispo

Exploring the Concept of Sustainable Work Systems, Jan Forslin, Royal Institute of Technology, Stockholm

Sustainable Work Systems in Research and Development, Manfred Moldaschl, Technische U.

<u>Sustainable Work Systems in Production</u>, Tomas Backström, National Institute for Working Life

<u>Sustainable Work Systems in Service</u>, Peter Docherty, National Institute for Working Life

<u>Sustainable Work Systems: Design Principles</u>, Michael W. Stebbins, California Polytechnic State U., San Luis Obispo

# 198. SHCS: (ODC, MC) The Evolution and Current Status of Resistance and Readiness in Organizational Change: Theory, Process, and Practice

8:30- 10:20 Royal York: Concert Hall

# 251. ©JS: (HR, OB, ODC) Employment Relationships, Culture, and Work Modes Within the Strategic Human Resource Architecture

8:30- 10:20 Sheraton Centre: Civic Ballroom

#### 290. SIT: Shared Cognition and Sensemaking

8:30- 10:20 Royal York: Saskatchewan

#### Wednesday 10:40AM

#### 

• 10:40- 12:00 Royal York: Library Chair: Joanne C. Preston, Pepperdine U.

Developing Managerial Capabilities for Organizational

<u>Change</u>, Christopher M. Lucarelli, Rensselaer Polytechnic Institute; Lois S. Peters, Rensselaer Polytechnic Institute

Toward a Model of Individual Resistance to Change, Jose Mauro C. Hernandez, EAESP-FGV, Fundação Getúlio Vargas; Miguel P. Caldas, EAESP-FGV, Sao Paulo, Brazil

#### Predicting Organizational Change Success: Matching

Organization Type, Change Type and Capabilities, Robert Waldersee, Queensland U. of Technology; Andrew Brent Griffiths, Queensland U. of Technology; Jessica Lai, Queensland U. of

Technology

The Measurement of Readiness for Change: A Review of

Instruments and Suggestions for Future Research, Daniel T.

Holt. Air Force Institute of Technology

Discussants: Asya Pazy, Tel-Aviv U.; Therese F. Yaeger, Benedictine

204. SHCS: (HCM, ODC, OMT) Comparative Practices and **Temporal Processes of Integrating Physicians and Clinics** in Healthcare Systems

10:40- 12:00 Royal York: Concert Hall

#### Wednesday 12:20PM

#### 770. → Symposium: New Times: The Temporality of Improvisation and Globalisation

12:20- 2:10 Royal York: Territories

This symposium has been designed for those interested in challenging traditional concepts of time/space, and investigating the potential role of improvisation in organisations. Chair: Claudio Ciborra, U. of Bologna, Italy

Improvisation and a New Notion of Time, Claudio Ciborra, U. of Bologna, Italy

Time-Space and Temporality-Place in Structuration Meta-

Theory: Revisions and New Times, Peter Anthony Clark, U. of Birmingham, UK

Illustrations of Irony from the Futures Industry: Managing

Contemporaneously, Susan Valerie Scott, London School of

Recovering Time in our Analyses of Globalization and

Information Technology, Michael Barrett, U. of Alberta Discussant: Wanda J. Orlikowski, Massachusetts Institute of Technology

262. JS: (ODC, OB, OMT) Conversations in Advancing

#### **Research on Organizational Change**

12:20- 2:10 Royal York: Ontario

#### Wednesday 1:00PM

#### 771. Paper Session: Changing Organizational Design

**Configurations: Revisioning Theory and Practice** 

1:00- 3:10 Royal York: Library Chair: Harvey Kolodny, U. of Toronto

Then and Now: Effects of Two Decades of Structural Contingency Theory on Academic Medical Centers, Jean Livingston, Benedictine U.

Alignment as a Meta-Construct and the Role of 'Fit' in

Organizational Research, Joan Ellen Mann, Old Dominion U.; Mukesh Rohatgi, Old Dominion U.

The Dynamics of Change in Law Firms: Transformation or Sedimentation?, Namrata Malhotra, Queensland U. of Technology

The Reincarnation of Hierarchy: An Examination of the

Resilience of Organizational Hierarchy Under the

Influence of Information Technology Innovation, Gavin Michael Schwarz, U. of Queensland, Australia: Arthur D. Shulman.

U. of Queensland, Australia Discussants: Frans van Eijnatten, Eindhoven U. of Technology; Don De Guerre, Concordia U.; Evelyn Dravekcy, U. of California, Los

Angeles; Lisa A. Horvath, George Washington U.

# Organizational Behavior Program Chair: Terence R. Mitchell, U. of Washington velopment Workshop Chair: Allen C. Bluedom, U. of Mis

	LIOI	essional Development Workshop Chair: Allen	
	Start	Division Program	Shared Program
	1:00pm		80.SPDW: Global Management and the Science of Time • Off:Ontario
_			Science Centre
Finday			81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
Ë	3:00pm		82.SPDW: CMSW Junior Faculty Workshop ◆ SC:Y0rk
	6:00pm		83.SPDW: OMT/OB/ODC Doctoral Consortium   SC:City Hall
4			84.SPDW: OMT/OB Junior Faculty Consortium • SC:Simcoe & Duffering
			85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference
			Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am		87.SPDW: OMT/OB/ODC Doctoral Consortium • RY:Canadian
			88.SPDW: OMT/OB Junior Faculty Consortium • SC:City Hall
	0.20		90.SPDW: CMSW: What's Critical? • RY:Ontario
>	8:30am		93. SPDW: Teaching OB with Technology • Off:Ryerson Polytechnic U.
Saturday	10:00am		96.SPDW: New Doctoral Students Consortium • RY:Upper Canada 101.SPDW: CMSW: Practice/Activity Theory • RY:Onlario
2	10:00am		
3	2:30pm		102.SPDW: CMSW: Teaching Critically • RY:Tudor 7 111.SPDW: CMSW: Interpretive Methods for Critical Research •
<b>7</b>	2:30pm		RY:Ontario
2			112.SPDW: CMSW: Critical Perspectives on Strategy • RY:Tudor 7
	2:00nm	772. Time, Health, and Well-Being ◆ RY:New Brunswick	3FDW. CMSW. Chilcal Ferspectives on Strategy • K1.1udol 7
	5:30pm	Time, Health, and Wen-Being • KT. New Drunswick	115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	6:00pm		116.SPDW: CNISW Reception and Roundables ▼ R1.Ballioonii  116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time • RY:Ballroom
	7:30pm		118.SPDW: CMSW: Social Time • RT.Balliooni  118.SPDW: CMSW Organizational Meeting and Breakfast •
	7:00am		RY:Ballroom
	8:00am		120.SPDW: OMT/OB/ODC Doctoral Consortium • RY:Canadian
	6.00aiii		122.SPDW: CMSW: Critical Research in the Management Journals •
Sunday			RY:Ballroom
			123. SPDW: CMSW: Gender, Work, and Employment in Academia •
			RY:British Columbia
Ž	8:30am		125. SPDW: Collaboration in Research and Teaching • SC:Ballroom
2			Centre
			126 SPDW: OMT/OB Junior Faculty Consortium ◆ SC:City Hall
			127.SPDW: Organizational Research and Methods • RY:Ontario
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:30am	773. Speeding Up Work: The Impact of Time • SC:Conference Room	173 SHCS: Virtual Teams vs Traditional Teams • SC:Dominion Ballroom
		B&C	N_
			266.SIT: Predicting with Personality ◆ RY:New Brunswick
			267.SIT: Diversity and Identity in Teams ◆ SC:Windsor West
			268.SIT: The Power of Time ◆ SC:Windsor East
	9:00am	774.Is it Fair? ◆ SC:Conference Room G	
	10.10	775.Cross-Cultural Differences • SC:Conference Room F	
	10:40am	776. Leadership and Personal Characteristics • SC:Conference Room F	179.SHCS: Organizational Justice Research • SC:Ballroom Centre
		777. Retention and Turnover • SC:Conference Room G	210.JS: HRM and Performance • SC:Civic Ballroom
<u>~</u>			212.JS: Pace in Org'l Interfaces • RY:Confederation 3
2	12.20	Discreting Trust Equalities Liquidate & CC/Conference Doom D&C	272.SIT: Ethics and Integrity? ◆ SC:Windsor East
Monda	12:20pm	778 Dissecting Trust - Empirical Insights • SC:Conference Room B&C	309. IP: Cognition and its Effects ◆ RY: Canadian 12
	12.50	779. Leader-Member Exchange (LMX) • SC:Conference Room G	104 CHCC. Multiland Danson Multiplian & CC Dollroom Contro
<b>≥</b>	12:50pm	780. The Measurement of Psych Contracts • SC:Conference Room B&C	184 SHCS: Multilevel Research Methodology ◆ SC:Ballroom Centre 222 JS: Hidden Profile Paradigm ◆ SC:Conference Room D&E
7	2:30pm	781. Mood and Emotion • SC:Conference Room G	273.SIT: Perceiving Justice • SC:Windsor East
		782. Social Aspects of Work • SC:Conference Room F	DIT. I electving Justice - 30. Willusul Last
	4·10nm	783. Celebrating 30 Years of the OB Division • SC:Conference Room	190.SHCS: Ethics in Conflict ◆ SC:Ballroom Centre
	7.10pm	B&C	226.JS: Social Capital and Its Buzzwords ◆ H:McDonald
		784. Perspectives on OCBs • SC:Conference Room G	227.JS: Demographics in Work Groups • RY:Alberta
		r enspectation on o easy to constitute the entire	276.SIT: Why Work-Family Conflict? • SC:Windsor West
			277. SIT: Leadership: History, Culture & Info • RY:New Brunswick
	5:30pm	<b>785.</b> OB Division Business Meeting ◆ SC:Conference Room F	
	6;45pm	786. It's OB Time! • SC:Conference Room B&C	
<u></u>	8:30am	12 PT	192.SHCS: Biological Bases for Behavior ◆ RY:Quebec
<b>Z</b>	0.504111		231.JS: Conflict in Diverse Work Groups • RY:Alberta
ı uesday			232.JS: Views of Knowledge Work • SC:Civic Ballroom
<b>H</b>			233. JS: Group Transactive Memory: Measurement • SC:Dominion
_			Ballroom N

	8:50am	787. Micro Theory, Macro Behavior ◆ SC:Conference Room B&C 788. Building Trust ◆ SC:Conference Room G	
	10:30am	789. Personality and Creativity ◆ SC:Conference Room B&C 790. The Self in Organizations ◆ SC:Conference Room G	193. SHCS: Gente del Corazon ◆ SC:Dominion Ballroom N 235. JS: A Time for Teams ◆ SC:Conference Room D&E 238. JS: Trustworthiness at Work ◆ RY:Alberta 239. JS: Work-Family Conflict in 21st Century ◆ SC:Civic Ballroom 282. SIT: Husbands and Wives ◆ SC:Windsor West 283. SIT: Organizational Learning ◆ SC:Windsor East
	2:00pm	791.Emotional Labor ◆ SC:Conference Room B&C 792.The Multiple Facets of Motivation ◆ SC:Conference Room F 793.Team Outcomes ◆ SC:Conference Room G	343.IP: Groups ◆ RY:Canadian 3  240.JS: Justice in Employees' Eyes ◆ RY:Alberta  241.JS: Social Capital in Organizations ◆ SC:Civic Ballroom  243.JS: Organizational Symbolism ◆ RY:Territories  284.SIT: Ambivalence and Ambiguity ◆ RY:New Brunswick  285.SIT: Electronic Media Effects ◆ SC:Windsor West
	3:40pm	794. Who We Are at Work: Personality Effects • SC:Conference Room G 795. Cognitive Processes in Groups • SC:Conference Room B&C	
Wednesday		796. Follower Perceptions of Leaders ◆ SC:Conference Room B&C	199. SHCS: Challenging Structure ◆ SC:Ballroom West 251. JS: Strategic HR Architecture ◆ SC:Civic Ballroom 252. JS: Self-Censorship in Organizations ◆ SC:Conference Room D&E 253. JS: Negative Relations in Social Networks ◆ RY:Alberta 370. IP: Health Related Issues ◆ RY:Canadian 3 371. IP: Voice ◆ RY:Canadian 4 378. IP: Cognitive Foundations of D.M. ◆ RY:Canadian 11
dn	9:00am	797. Commitment: Causes and Consequences ◆ SC:Conference Room F 798. New Technologies ◆ SC:Conference Room G	
We		799. Team Composition: Heterogeneity and Fit ◆ SC:Conference Room B&C	201.SHCS: Mging Multicult. Organizations ◆ SC:Ballroom Centre 256.JS: Cinema & Fiction in Mgmt. ◆ H:McDonald 295.SIT: Efficacy and its Effects ◆ SC:Windsor West 296.SIT: Identification and Identity ◆ SC:Windsor East
	12:20pm	800. Client-Service Relationships ◆ SC:Conference Room B&C	262 JS: Advancing Research on Organizational Change ◆ RY:Ontario

#### Friday 1:00PM

80. □ SPDW: (IM, MOC, OMT, BPS, OB) Chronos and Kairos: Global Management and the Science of Time

• 1:00- 8:00 Off Site: Ontario Science Centre

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

83. 
SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Friday Welcome Session

6:00- 8:00 Sheraton Centre: City Hall

84. □SPDW:(OMT, OB) OMT/OB Junior Faculty Consortium

• 6:00- 9:00 Sheraton Centre: Simcoe & Dufferin

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

87. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral

Consortium -- Saturday Session

• 8:00- 5:00 Royal York: Canadian

88. SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium

• 8:00- 5:30 Sheraton Centre: City Hall

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

#### Saturday 8:30AM

93. \*\*SPDW:(OB, MED) Transcending Temporal Boundaries in Teaching OB: Employing Technology to Change the Ways Students and Professors Use and Experience Technology

• 8:30- 4:30 Off Site: Ryerson Polytechnic U.

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

**102.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop:** 

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical

Management Studies
• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:00PM

772. ♥\$A New Time For Health and Well-Being

3:00- 5:00 Royal York: New Brunswick

See www.buec.udel.edu/OBWeb for more details.

Organizers: James Campbell Quick, U. of Texas, Arlington; Lois E. Tetrick, U. of Houston

Panel: Julian Barling, Queen's U.; Michael L. Colligan, National Institute for Occupational Safety and Health; James Campbell Quick, U. of Texas, Arlington; Carlla S. Smith, Bowling Green State U.; Lois E. Tetrick, U. of Houston

Discussant: Thomas A. Wright, U. of Nevada, Reno

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

• 7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

120. SPDW: (OMT, OB, ODC) OMT/OB/ODC Doctoral Consortium -- Sunday Session

• 8:00- 12:00 Royal York: Canadian

**122.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Critical Research in the** 

**Management Journals: Problems and Prospects** 

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

125. SPDW: (OMT, OB) Time Out to Work on Dilemmas of Collaboration in Research and Teaching

• 8:30- 12:00 Sheraton Centre: Ballroom Centre

SPDW: (OMT, OB) OMT/OB Junior Faculty Consortium
 8:30- 12:00 Sheraton Centre: City Hall

127. SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in Organizational Research and Methods for Studying Them

• 8:30- 12:00 Royal York: Ontario

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:30AM

**Time Pressure and Timing on Work Group Effectiveness** 

 8:30- 10:20 Sheraton Centre: Conference Room B&C Chair: Wendelien Van Eerde, Eindhoven U. of Technology Working on Internet Time: An Ethnographic Account, Leslie

A. Perlow, U. of Michigan

Stand-Up Meetings and the Quest for Speed, Allen C. Bluedorn,
U. of Missouri, Columbia

<u>Towards a Model of Self-Regulation of Timely Performance</u>
<u>in Work Groups</u>, Christel G. Rutte, Eindhoven U. of Technology;
Wendelien Van Eerde, Eindhoven U. of Technology

<u>Time and Work Groups: Group Development, Time</u>

<u>Management, and Group Effectiveness,</u> Artemis Chang,
Queensland U. of Technology; Prashant Bordia, U. of Queensland,
Australia; Julie Duck, U. of Queensland, Australia

Adaptive Behavior and Shared Cognition Effects on Control

Crew Performance, Mary J. Waller, U. of Illinois, UrbanaChampaign

Discussant: Christel G. Rutte, Eindhoven U. of Technology

173. ♥→ SHCS: (OB, IM, ODC) Virtual Teams: A New Team Form for the New Century? A Multi-disciplinary Scholar-Practitioner Debate Exploring How Different Virtual Teams are From Traditional Teams

 8:30- 10:20 Sheraton Centre: Dominion Ballroom N Winner of OB Division Most Innovative Session

**266.** SIT: **Predicting with Personality** 

8:30- 10:20 Royal York: New Brunswick

SIT: Diversity and Identity in Teams
8:30- 10:20 Sheraton Centre: Windsor West

268. \SIT: The Power of Time

8:30- 10:20 Sheraton Centre: Windsor East

#### Monday 9:00AM

### 774. Paper Session: Is it Fair? How These Judgments are Formed and Their Implications for Organizations

• 9:00- 10:20 Sheraton Centre: Conference Room G Chair: Nancy P. Rothbard, Northwestern U.

<u>The Role of Distributive and Interactional Justice in</u>

<u>Predicting Customer Recommendations: Evidence from the High Seas</u>, Morgan Milner, Michigan State U.; Donald E. Conlon, Michigan State U.; Linn Van Dyne, Michigan State U.

Action or Opportunity: A Further Examination of Voice

<u>Effects</u>, Derek R. Avery, Rice U.; Miguel A. Quinones, Rice U.

<u>The Social Construction of Fairness: Effects of Peer and Manager Social Influence on Perceptions of Procedural Justice, Interactional Justice, and Satisfaction</u>, Kai Lamertz, Concordia U.

Two Images of Workplace Sabotage: Hot and Cold Deviance, Mark A. Seabright, Western Oregon U.; Marshall J. Schminke, U. of Central Florida

Two Moderators of the Compensatory Effect of Justice: Prior
Relationship and Prior Organizational Commitment,
Jessica Yuk-Yee Kwong, Chinese U. of Hong Kong; Kwok Leung,
City U. of Hong Kong

Discussant: Daniel P. Skarlicki, U. of British Columbia

### 775. → Paper Session: Effects of Cross-Cultural Differences in Values and Work Styles

- 9:00- 10:20 Sheraton Centre: Conference Room F Chair: Herman Aguinis, U. of Colorado, Denver
- → Cronyism and its Antecedents, Naresh Khatri, Nanyang Technological U.; Ai Geok Tjeng, Nanyang Technological U.; Ya Wen Cheng, Nanyang Technological U.; Wan Fuei Lee, Nanyang Technological U.
- → <u>Cross-Cultural Code Switching</u>, Andrew Molinsky, U. of Southern California
- <u>Cultural Schemas for Relational Sensitivity in the Workplace: A Test of Weber's Theory on Ascetic Protestantism</u>, Jeffrey Sanchez-Burks, U. of Southern California

<u>Cultural Work Styles, Relational Schemas and Prejudice</u>
<u>Against Outgroups</u>, Jeffrey Sanchez-Burks, U. of Southern
California; Richard Nisbett, U. of Michigan; Oscar Ybarra, U. of
Michigan

**Published in Conference Proceedings** 

→ Dynamics of Homophily and Culture in the Multinational Workplace, Mooweon Rhee, Stanford U. Discussant: Mary Zalesny, Battelle

#### Monday 10:40AM

776. Paper Session: Leadership and Personal Characteristics: Efficacy, Vision, Integrity, Rhetoric and Experience.

 10:40- 12:00 Sheraton Centre: Conference Room F Chair: John M. Maslyn, Vanderbilt U.

How do Flexible Leaders Avoid the Image of Having No Backbone?: An Examination of the Role of Integrity, Robert Hooijberg, Rutgers U.; Jaepil Choi, Rutgers U.

Emergent Leadership in Small Groups: The Role of Selfefficacy, Shane Spiller, U. of Montevallo; Steven L. Woodruff, Athens State U.

Images in Words: Presidential Rhetoric, Charisma, and Greatness, Cynthia G. Emrich, Purdue U.; Holly H. Brower, Purdue U.; Jack M. Feldman, Georgia Institute of Technology; Howard Garland, U. of Delaware An Investigation of the Vision Integration Process:

Leadership, Communication, and a Reconceptualization of

<u>Vision</u>, Jeffrey C. Kohles, State U. of New York, Buffalo; Michelle C. Bligh, State U. of New York, Buffalo

<u>Is All Experience Created Equal? The Impact of Experience</u>

<u>Type on Leader Effectiveness</u>, Derek R. Avery, Rice U.; Scott Tonidandel, Rice U.; Kristin H. Griffith, Rice U.; Miguel A. Quinones, Rice U.

Discussant: Chester A. Schriesheim, U. of Miami

### 777. Paper Session: Retention and Turnover: Causes of Attachment in Organizations

• 10:40- 12:00 Sheraton Centre: Conference Room G Chair: Kenneth Thompson, DePaul U.

Job Transfer Within a Downsizing Context: A Comparison of Promotion and Lateral Job Changers, Marjorie A. Armstrong-Stassen, U. of Windsor

<u>A Meta-Analysis of Employee Turnover: Update & Extension of Hom & Griffeth (1995)</u>, Rodger W. Griffeth, Georgia State U.; Peter Hom, Arizona State U.; Stefan Gaertner, Georgia State U.

<u>Using Accessible Reasons and Job Satisfaction Facets to</u>
<u>Identify Specific Factors Underlying Turnover</u>, James D.
Westaby, Columbia U.; Barbara Feinberg, Columbia U.; John Perez, Columbia U.

The Effects of Breach and Violation of Psychological

Contracts: An Empirical Investigation, Anne Bourhis, HEC

Montreal; Alain Gosselin, HEC Montreal; Marie-Josee Guilbault,
Boutiques Jacob Inc.

Discussant: Herbert G. Heneman III, U. of Wisconsin

### 179. SHCS: (CM, HR, OB) Puzzles and Paradoxes in Organizational Justice Research

10:40- 12:00 Sheraton Centre: Ballroom Centre

### 210. © → JS: (HR, BPS, OB) New Perspectives on HRM and Performance

• 10:40- 12:00 Sheraton Centre: Civic Ballroom

212. \$JS:(MOC, CM, OB) Examining Pace Within and Across Organizational Interfaces

• 10:40- 12:00 Royal York: Confederation 3

#### 272. SIT: When do Ethics and Integrity Matter?

10:40- 12:00 Sheraton Centre: Windsor East

#### Monday 12:20PM

### 778. Symposium: Dissecting Trust - Empirical Insights and Methodological Advances

• 12:20- 2:10 Sheraton Centre: Conference Room B&C Chair: Bill McEvily, Carnegie Mellon U.

The Development of Trust in Distributed Groups Over Time,
Jeanne M. Wilson, Carnegie Mellon U.; Susan Straus, Carnegie
Mellon U.; Bill McEvily, Carnegie Mellon U.

Virtual Swift Trust: Behavioral Effects in Nationally

Heterogeneous Dyadic Teams, John Burrows, Tulane U.;
Robert Folger, Tulane U.

<u>Trust, Leadership, and Team Performance: Evidence from NCAA Basketball,</u> Kurt T. Dirks, Simon Fraser U.

A Longitudinal Study of Employees' Trust in Their

Managers: Drivers of Stability & Change, Tony L. Simons,
Cornell U.

Discussant: Tom Tyler, New York U.

### 779. → Paper Session: Leader-Member Exchange (LMX): Extensions and Elaborations

• 12:20- 2:10 Sheraton Centre: Conference Room G Chair: J. C. Wofford, U. of Texas, Arlington

Examining the Exchange in Leader-Member Exchange
(LMX): Identification of Dyadic Relational Styles and
their Association with Key Attitudes and Behaviors, Mary
Uhl-Bien, U. of Central Florida; John M. Maslyn, Vanderbilt U.
Published in Conference Proceedings

→ Leader-Member Exchange in a Chinese Context:

Antecedents,Outcomes and Mediating Role of

Psychological Empowerment, Samuel Aryee, Hong Kong
Baptist U.; Zhen Xiong Chen, Hong Kong Baptist U.

<u>Leader-Member Exchange Differentiation: Implications for Group Effectiveness</u>, Robert C. Liden, U. of Illinois, Chicago; Berrin Erdogan, U. of Illinois, Chicago; Sandy J. Wayne, U. of Illinois, Chicago; Raymond T. Sparrowe, Cleveland State U.

→ The Implications of Organizational Culture for LMX

Theory: A Conceptual Analysis, Berrin Erdogan, U. of Illinois, Chicago

<u>Member-Member Exchange: Relationships between Coworkers, LMX and Work Attitudes,</u> Kate Sherony, Purdue U.; Stephen G. Green, Purdue U.

Discussant: Dwight D. Frink, U. of Mississippi

#### 309. IP: Cognition and its Effects in Organizations

• 12:20- 2:10 Royal York: Canadian 12

#### Monday 12:50PM

**184. SHCS**: (RM, OB) A Timely Look at Multilevel Research Methodology: Taking Stock of Where We Are and Perspectives on Where We Need to Go

12:50- 2:10 Sheraton Centre: Ballroom Centre

#### Monday 2:30PM

**780.** Symposium: The Measurement of Psychological Contracts: Research Experiences and Recommendations

• 2:30- 3:50 Sheraton Centre: Conference Room B&C Chair: Joanna Leapheart Newman, U. of Arkansas

What are the Measurement Trade-Offs in Psychological
Contracts and Are They Worth it, Jacqueline Anne-Marie
Coyle-Shapiro, London School of Economics

A Feature-Based Measure of Psychological Contracts, Joseph A. Schenk, U. of Dayton; Anne M. O'Leary-Kelly, U. of Arkansas The Importance of Employment Objectives in Psychological

<u>Contracts of Temporary Workers</u>, David Finegold, U. of Southern California; Alec Levenson, U. of Southern California; Ann Majchrzak, U. of Southern California; Mark Van Buren, American Society for Training and Development

Discussant: Sandra L. Robinson, U. of British Columbia

### **781.** Paper Session: **How Are We Feeling? Mood and Emotion at Work**

• 2:30- 3:50 Sheraton Centre: Conference Room G Chair: Michael Burke, Tulane U.

<u>Determinants and Consequences of Employee Displayed</u> <u>Emotions</u>, Wei-chi Tsai, National Taiwan U.

Affect and Performance: A Within Persons Analysis, Cynthia Diane D. Fisher, Bond U.; Christopher S. Noble, Bond U.

Winner of OB Division Best Paper Award Published in Conference Proceedings

Frustration and Satisfaction at Work: Emotion and

Engagement in Multiple Tasks, Nancy P. Rothbard, Northwestern U.; Victoria Husted Medvec, Northwestern U.

Interpersonal Predictors of Affect in Organizations, Stéphane Côté, U. of Michigan; Debbie S. Moskowitz, McGill U.

Dob Insecurity and Innovation: A Bounded Emotionality Analysis, Peter J. Jordan, Griffith U./U. of Queensland; Neal M. Ashkanasy. U. of Queensland/Purdue U.: Charmine E. J. Hartel, U.

**Published in Conference Proceedings** 

Discussant: Gary Blau, Temple U.

of Queensland, Australia

### **782.** Paper Session: **Social Aspects of Work: Socialization, Networks and Interpersonal Relationships**

• 2:30- 3:50 Sheraton Centre: Conference Room F Chair: Anson Seers, Virginia Commonwealth U.

<u>Duality in Action: A Longitudinal Study of Relationships and Attitudes</u>, Kathleen Valley, Harvard U.; Tracy A. Thompson, U. of Washington, Tacoma; James A. Evans, Stanford U.

<u>The Role and Development of Social Networks During Socialization</u>, Elizabeth Wolfe Morrison, New York U.

Social Exchanges Within Organizations and Work Outcomes:

The Importance of Local Relationships, Ravi Dharwadkar,
Syracuse U.; Pamela Brandes, Syracuse U.; Michael Zuckerman,
Syracuse U.

In Whom We Trust: Social Group Membership As An Affective-Cognitive Context for Trust Development, Michele Williams, U. of Michigan

Newcomer and Insider Proaction in Organizational
Socialization, Elizabeth Weatherly, U. of Alabama, Huntsville;
Christine Marie Riordan, U. of Georgia
Discussant: Dora C. Lau, U. of British Columbia

**222.** S.: (MOC, OB) Decision-Group Composition, Structure and Processes: Application of the Hidden Profile Paradigm to Group and Organizational Research

2:30- 3:50 Sheraton Centre: Conference Room D&E

273. → SIT: Perceiving Justice

2:30- 3:50 Sheraton Centre: Windsor East

#### Monday 4:10PM

### **783.** Division: Celebrating 30 Years of the OB Division: It's About Time

• 4:10- 5:20 Sheraton Centre: Conference Room B&C Keynote Speakers: Lyman W. Porter, U. of California; Henry Tosi, U. of Florida; Karlene H. Roberts, U. of California; Arthur P. Brief, Tulane U.; Richard T. Mowday, U. of Oregon; Jerald Greenberg, Ohio State U.

### **784.** Paper Session: Going the Extra Mile: Perspectives on OCBs and Prosocial Behavior

 4:10- 5:20 Sheraton Centre: Conference Room G Chair: Raymond T. Sparrowe, Cleveland State U.

Preferential Mistreatment: How Race Moderates the
Relationship between Dispositional Aggressiveness,
Organizational Citizenship Behavior, and Perceived
Victimization in Organizations, Karl Aquino, U. of Delaware;
William H. Bommer, Georgia State U.

**Published in Conference Proceedings** 

→ <u>Decomposing the Variance in Employees' Engagement in OCB: A Multi-Level Investigation</u>, Dan J. Putka, Ohio U.; Jeffrey B. Vancouver, Ohio U.

- Putting a Good Face on Impression Management: Team

  <u>Citizenship and Satisfaction</u>, Nhung T. Nguyen, Virginia
  Commonwealth U.: Anson Seers, Virginia Commonwealth U.
- → Organizational Citizenship Behavior in the People's

  Republic of China, Jiing-Lih Larry Farh, Hong Kong U. of
  Science and Technology; Chen-bo Zhong, Hong Kong U. of
  Science and Technology; Dennis W. Organ, Indiana U.
  Published in Conference Proceedings
- We're in This Together: Interdependence and Social Identity as Predictors of Pro-Social Behavior and Self-Esteem in Organizations, Kent D. Fairfield, Columbia U.; Harvey Hornstein, Columbia U.
  Discussant: Rob Moorman, Creighton U.
- SHCS: (CM, OB, SIM) Ethics in Conflict and Negotiation
   4:10- 6:00 Sheraton Centre: Ballroom Centre
- 226. → JS:(IM, OB) Social Capital and its Buzzwords, Bandwagons, and Boundaries: Critique and Theory Development from Multidisciplinary and Multinational Perspectives
  - ◆ 4:10- 5:20 Hilton: McDonald
- **227.** © JS: (GDO, CM, OB) The Enduring Effects of Demographics: Investigations of Hierarchy, Expertise, Conflict, and Performance in Work Groups
  - 4:10- 5:20 Royal York: Alberta
- 276. SIT: Why Work-Family Conflict?
- 4:10- 5:30 Sheraton Centre: Windsor West
- SIT: Leadership: History, Culture and Information4:10- 5:30 Royal York: New Brunswick

#### Monday 5:30PM

785. Meeting: OB Division Business Meeting

5:30- 6:45 Sheraton Centre: Conference Room F
Come join us and congratulate the OB Division's award winners.
Chair: Ruth Kanfer, Georgia State U.

#### Monday 6:45PM

#### 786. OB Division Social Hour

6:45- 8:00 Sheraton Centre: Conference Room B&C Come join us and socialize
Chair: Sandra L. Robinson, U. of British Columbia

#### Tuesday 8:30AM

192. ©SHCS: (MOC, OMT, OB) Biological Bases for Behavior in Organizations: Human Evolution and its Implications for Organization Theory and Management Practice

- 8:30- 10:10 Royal York: Quebec
- 231. JS: (GDO, CM, OB) Exploring the Conflict Dynamics of Faultline Structures in Diverse Work Groups
- 8:30- 10:10 Royal York: Alberta
- SIS: (OMT, OB) Grounded Views of Knowledge Work
  8:30- 10:10 Sheraton Centre: Civic Ballroom
- 233. JS: (MOC, OB, HR) Investigating Group Transactive Memory in Field Settings: Empirical Examinations and Measurement Approaches
  - 8:30- 10:10 Sheraton Centre: Dominion Ballroom N

#### Tuesday 8:50AM

- 787. Symposium: Where Have All the Actors Gone? Using Micro Theory to Explain Macro Behavior
- 8:50- 10:10 Sheraton Centre: Conference Room B&C Chairs: Pino G. Audia, London Business School; Henrich R. Greve, U. of Tsukuba
- Organizational Investment Decisions: Learning Through
  Performance Feedback or Slack-Based Search?, Henrich R.
  Greve, U. of Tsukuba
- Overcoming the Paradox of Success Through Top

  Management and Governance Change, Pino G. Audia,
  London Business School; Warren Boeker, U. of Washington
- Cognitive Rationing: Informational Influences on Change Recognition and Risk Taking by Financial Analysts, Alva Taylor, Dartmouth College; Michael Clement, U. of Texas, Austin
- Constrained, But by What? The Influence of Personality on the Network Structures of Managers, Paul Ingram, Columbia U.; Ray Reagans, Carnegie Mellon U.

Discussant: William Ocasio, Northwestern U.

### 788. Paper Session: Building Trust: Leadership, Integrity, and Accountability

 8:50- 10:10 Sheraton Centre: Conference Room G Chair: Stacy E. McManus, U. of Tennessee

The Moderating Effects of the Leader-Follower Relationship on the Relationship Between Perception of Transformational Leadership Behavior and Follower Performance and Organizational Citizenship Behavior, J. Lee Whittington, Texas Wesleyan U.; J. C. Wofford, U. of Texas, Arlington; Vicki L. Goodwin, U. of North Texas

<u>The Effects of Trust in Leadership on Employee</u>

<u>Performance, Behavior, and Attitudes: A Meta-analysis,</u>

Kurt T. Dirks, Simon Fraser U.; Donald L. Ferrin, State U. of New York, Buffalo

#### **Published in Conference Proceedings**

- <u>The Sequential Impact of Behavioral Integrity on Trust,</u>
  <u>Commitment, Discretionary Service Behavior, Customer Satisfaction, and Profitability,</u> Tony L. Simons, Cornell U.; Judi McLean Parks, Washington U.
- Relationships Between Accountability, Job Satisfaction, and

  <u>Trust</u>, Peg Thoms, Pennsylvania State U., Erie; Jennifer J. Dose,
  U. of Minnesota, Morris; Kimberly S. Scott, Hewitt Associates, LLC

#### Tuesday 10:30AM

### 789. Paper Session: Personality and Context as Causes of Creative Behavior

- 10:30- 11:50 Sheraton Centre: Conference Room B&C Chair: David Palmer, U. of Nebraska, Kearney
- The Time of Creativity: Towards a Typological Framework, Charalampos Mainemelis, Case Western Reserve U.
- <u>Individual</u>, Job, and Contextual Factors: Effects on Creative Performance and Work-Related Affective Outcomes, Christina E. Shalley, Georgia Institute of Technology; Lucy L. Gilson, Georgia Institute of Technology
- When Openness to Experience and Conscientiousness Are
  Related to Creativity in the Workplace: An Interactional
  Approach, Jennifer M. George, Rice U.; Jing Zhou, Texas A&M
  U.

- Promoting Experimentation in Organizations: A Hidden <u>Dilemma of Supportive Conditions</u>, Fiona Lee, U. of Michigan; Amy C. Edmondson, Harvard U.
- → There's No Place Like Home?: The Contributions of Work and Non-Work Sources of Creativity Support to

  Employees' Creative Performance, Nora Madjar, U. of Illinois, Urbana-Champaign; Greg R. Oldham, U. of Illinois, Urbana-Champaign; Michael G. Pratt, U. of Illinois, Urbana-Champaign

  Discussant: John E. Sawyer, U. of Delaware

### **790.** Paper Session: The Self in Organizations: Self-Love, Efficacy, Esteem and Awareness

- 10:30- 11:50 Sheraton Centre: Conference Room G Chair: Talya N. Bauer, Portland State U.
- <u>Validation of a New General Self-Efficacy Scale</u>, Gilad Chen, George Mason U.; Stanley M. Gully, Rutgers U., Livingston; Dov Eden, Tel-Aviv U.
- Self-Awareness, Rating Congruence, and Managerial
  Performance: A Theoretical and Methodological
  Reconceptualization, Aaron Desmet, Columbia U.; Annette
  Flippen, New York U.
- <u>Self-love in Organizations: A Model of How Others Perceive</u>
  <u>Narcissistic Behaviors</u>, David S. Gerson, U. of Washington
- General Self-Efficacy and Self-Esteem Are Distinguishable
  Constructs, Gilad Chen, George Mason U.; Stanley M. Gully,
  Rutgers U., Livingston; Dov Eden, Tel-Aviv U.
- <u>Creative Self-Efficacy: Its Potential Antecedents and Relationship to Creative Performance, Pamela Tierney, Portland State U.; Steven M. Farmer, Wichita State U. Discussant: Angelo DeNisi, Texas A&M U.</u>

## 193. → SHCS: (GDO, HR, OB) Gente del Corazon: The Influence of Hispanic Culture on Organizational Culture and Practices

- 10:30- 11:50 Sheraton Centre: Dominion Ballroom N
- 235. OBJS: (OB, OMT) A Time for Teams
  - 10:30- 11:50 Sheraton Centre: Conference Room D&E
- 238. JS: (CM, OB, HR) Trustworthiness at Work: Its Nature, Antecedents, and Consequences
  - 10:30- 11:50 Royal York: Alberta
- 239. JS:(HR, OB) Moving the Study of Work-Family Conflict into the 21st Century: A Multi-Level, Multi-Disciplinary Approach
  - 10:30- 11:50 Sheraton Centre: Civic Ballroom
- 282. SIT: Husbands and Wives
- 10:30- 11:50 Sheraton Centre: Windsor West
- 283. SIT: Facilitating Organizational Learning
  - 10:30- 11:50 Sheraton Centre: Windsor East
- 343. IP: Groups
  - 10:30- 11:50 Royal York: Canadian 3

#### Tuesday 2:00PM

### 791. Symposium: Emotional Labor: An Expansion of Current Conceptualizations

- 2:00- 3:20 Sheraton Centre: Conference Room B&C Chair: Anne M. O'Leary-Kelly, U. of Arkansas
- <u>Defining Emotional Labor: A Call for Conceptual</u>

  <u>Clarification and Broader Application</u>, Joanna Leapheart

  Newman, U. of Arkansas; Ty L. Menna, U. of Arkansas; Anne M.

  O'Leary-Kelly, U. of Arkansas

- <u>The Process of Emotion Regulation in Emotional Labor</u>

  <u>Performance</u>, Jenny M. Hoobler, U. of Kentucky; Michelle K.

  <u>Duffy</u>, U. of Kentucky; Bennett J. Tepper, U. of Kentucky
- "Put on a Happy Face!" Stress Implications of Emotional
  Labor at Work, Stéphane Côté, U. of Michigan; Laura M.
  Morgan, U. of Michigan

Discussant: Jennifer M. George, Rice U.

### 792. Paper Session: The Multiple Facets of Motivation: Goals, Flow, Accountability and Emotion

- 2:00- 3:20 Sheraton Centre: Conference Room F Chair: James D. Westaby, Columbia U.
- In Search of Flow: An Empirical Examination of Flow in the Workplace, Thomas S. Bateman, U. of North Carolina; Stacie Furst, U. of North Carolina, Chapel Hill; Lisa Schurer Lambert, U. of North Carolina; Christine L. Porath, U. of North Carolina; Todd J. Weber, U. of North Carolina
- <u>The Role of Emotion in Motivation: Emotion and</u>

  <u>Postgraduate Job Search Behavior</u>, Myeong-Gu Seo, Boston College
- Effects of Accountability to Group Members and Outcome
  Interdependence on Task and Interpersonal Contextual
  Performance, Amy L. Brownlee, Southern Methodist U.; Stephan
  J. Motowidlo, U. of Florida
- How Control Theory Accounts for Goal-Setting: An

  Empirical Investigation, Jeffrey B. Vancouver, Ohio U.; Dan J.
  Putka, Ohio U.; Charles A. Scherbaum, Ohio U.
- Towards an Interactionist Theory of Group Level Feedback,
  Todd Dewett, Texas A&M U.

  Discussant: Denise Daniels, Seattle Pacific U.

### 793. Paper Session: Team Outcomes: Group Factors that Help Teams Perform Better

- 2:00- 3:20 Sheraton Centre: Conference Room G Chair: Cynthia Lee, Northeastern U.
- Meta-analysis of Work Teams Research Published Between
  1977 and 1998, Greg L. Stewart, Brigham Young U.
  Published in Conference Proceedings
- <u>The Effects of Task Design and Team Processes on</u>
  <u>University-Based Entrepreneurial Team Performance</u>, MawDer Foo, National U. of Singapore
- Answering a Fifty-year Question: A Field Study of the

  Moderated Relationship between Group Cohesiveness and
  Group Effectiveness, Claus W. Langfred, Washington U.
- <u>Putting the Network into Teamwork</u>, David Lazer, Harvard U.; Nancy Katz, Harvard U.
- <u>The Role of Stress and Coping as Teams Evolve: An</u>
  <u>Integrative Model of Group Development</u>, Christine L.
  Scheck, National-Louis U.; Angelo J. Kinicki, Arizona State U. *Discussant:* Robert J. Vandenberg, U. of Georgia
- **240.** ©JS: (CM, OB) Images of Justice in the Eyes of Employees: What Makes a Process Fair in Work Settings?
  - 2:00- 3:20 Royal York: Alberta
- **241.** JS: (HR, OB, OMT) Social Capital in Organizations: Examining Individual and Communal Models
  - 2:00- 3:20 Sheraton Centre: Civic Ballroom
- **243.** ZJS: (MOC, OMT, OB) Signs of the Times: The Changing Face of Organizational Symbolism
- 2:00- 3:20 Royal York: Territories
- 284. SIT: Legitimating Ambivalence and Ambiguity
  - 2:00- 3:20 Royal York: New Brunswick

### 285. SIT: Effects of Electronic Media on Strategy and Individuals

2:00- 3:20 Sheraton Centre: Windsor West

#### Tuesday 3:40PM

794. Paper Session: Who We Are at Work: Personality Effects on Leadership, Performance and Justice

• 3:40- 5:00 Sheraton Centre: Conference Room G Chair: Bruce Meglino, U. of South Carolina

Responses to Psychological Contract Breach: Does

Personality Matter?, Violet Ho, Carnegie Mellon U.; Laurie R.

Weingart, Carnegie Mellon U.; Denise M. Rousseau, Carnegie
Mellon U.

<u>The Role of Individualism and the Big Five in the Prediction</u>
<u>of Assessment Center Performance</u>, David A. Waldman,
Arizona State U.; Leanne Atwater, Arizona State U., West

Psychological Disposition as a Moderator of the Relationship Between Management Attempts at Procedural Justice and Survivor Response to Downsizing and Layoffs, Ernest E. Stark, Bellevue U.; Jan Hansen, Bellevue U.; Linda Thiede Thomas, Bellevue U.

<u>The Effect of Emotional Intelligence on Job Outcomes: An Exploratory Study</u>, Chi-Sum Wong, Chinese U. of Hong Kong; Kenneth S. Law, Hong Kong U. of Science and Technology

How Demographic Factors and Personality Traits Influence

Complex Task Choice and Leadership Emergence, Ronald
H. Humphrey, Virginia Commonwealth U.; Randall G. Sleeth,
Virginia Commonwealth U.; Edward D. Showalter, North Carolina
Wesleyan College; Janet B. Kellett, Virginia Commonwealth U.

Discussant: Jeffrey R. Edwards, U. of North Carolina

# 795. Paper Session: Cognitive Processes in Groups: Shared Cognitions, Mental Models and Transactive Memory

• 3:40- 5:00 Sheraton Centre: Conference Room B&C Chair: Linn Van Dyne, Michigan State U.

Shared Cognition, Team Dynamics and Team
 Effectiveness: A Reciprocal and Longitudinal
 Investigation, Craig L. Pearce, U. of North Carolina, Charlotte;
 Michael D. Ensley, U. of North Carolina, Charlotte

Knowing What and Whom Other People Know: Linking

<u>Transactive Memory with External Connections in</u>

<u>Organizational Groups</u>, John R. Austin, U. of Washington,
Bothell

Winner of OB Division Best Dissertation-Based Paper Award
Published in Conference Proceedings

<u>Is Performance All in Their Mind(s)? The Impact of</u>
<u>Transactive Memory on Knowledge-Worker Team</u>
Performance, Kyle Lewis, U. of Texas, Austin

→ The Content of Effective Teamwork Mental Models in Self-Managing Work Teams: Ownership, Learning, and Heedful Relationships, Vanessa Urch Druskat, Case Western Reserve U.; A. T. Pescosolido, Case Western Reserve U.

→ Relational Models and Their Effects on Relationship,
Process, and Task Conflict in Work Groups, Markus
Vodosek, U. of Michigan
Published in Conference Proceedings

Discussant: Anne Cummings, U. of Pennsylvania

196. ♥\SHCS:(OB, OM) A New Time in Service Research: Moving Beyond Main Effects and Isolated Theoretical Perspectives

• 3:40- 5:20 Royal York: Quebec

248. → JS: (GDO, IM, OB) Multicultural Teams within Multinational Corporations

3:40- 5:20 Royal York: Territories

287. SIT: Extending the Psychological Contract

3:40- 5:20 Royal York: Saskatchewan

362. → IP: Cross Cultural Organizational Behavior

3:40- 5:20 Royal York: Canadian 1

363. IP: Motivation

3:40- 5:20 Royal York: Canadian 2

#### Wednesday 8:30AM

796. Symposium: Follower Perceptions of Leaders: The Joint Effects of Follower Characteristics, Social Networks, and Contextual Factors.

• 8:30- 10:20 Sheraton Centre: Conference Room B&C Chair: Joyce E. Bono, U. of Iowa

The Role of Followers in the Charismatic Leadership Process:

Susceptibility, Social Construction, and Leader

Empowerment, Boas Shamir, Hebrew U.; Jane M. Howell, U. of Western Ontario

Responses to Transformational Leadership: Are Some
Followers Immune?, Joyce E. Bono, U. of Iowa; Timothy A. Judge, U. of Iowa

Follower Values, Self-concept and Leadership, Robert G. Lord, U. of Akron

A Multi-method Study of Causal Maps of Leadership in a

Manufacturing Company, Juan-Carlos Pastor, U. of Western
Ontario

The Past, Present, and Future of Research on Context Effects in Leadership Perceptions, Cynthia G. Emrich, Purdue U. *Discussant:* James R. Meindl, State U. of New York, Buffalo

199. ♥\SHCS: (OB, HR, CAR) Time Use, Flexibility, and Identity: Challenging Traditional Schedules and Career Structures in Organizations

• 8:30- 10:20 Sheraton Centre: Ballroom West

251. © JS: (HR, OB, ODC) Employment Relationships, Culture, and Work Modes Within the Strategic Human Resource Architecture

• 8:30- 10:20 Sheraton Centre: Civic Ballroom

252. JS: (OMT, OB) Fear of Being Honest: Silence and Self-Censorship in Organizational Settings

8:30-10:20 Sheraton Centre: Conference Room D&E

253. JS: (CM, OB, OMT) Negative Relationships in Social Networks in the Workplace

• 8:30- 10:20 Royal York: Alberta

370. IP: Health Related Issues in OB

8:30- 10:20 Royal York: Canadian 3

**371.** IP: **Voice** 

• 8:30- 10:20 Royal York: Canadian 4

378. IP: Cognitive Foundations of Decision-Making
8:30- 10:20 Royal York: Canadian 11

#### Wednesday 9:00AM

797. Paper Session: Commitment: Causes and Consequences of Emotional Bonds to the Organization

- 9:00- 10:20 Sheraton Centre: Conference Room F Chair: Joan Brett, Arizona State U.
- ★ <u>SCalibrating Commitment: Time to Stop Counting the Hours?</u>, Val Singh, Cranfield U.
- <u>Banking on Commitment: Intended and Unintended Consequences of an Organization's Attempt to Minimize Escalation of Commitment</u>, Gerry M. McNamara, Michigan State U.; Henry Moon, Michigan State U.; Philip Bromiley, U. of Minnesota
- Employee Commitment to the Organization: The Role of
  Perceived Organizational Support, Linda Rhoades, U. of
  Delaware; Robert Eisenberger, U. of Delaware; Stephen Armeli, U.
  of Connecticut
- Sunk Cost Effects: The Escalation and De-escalation of Commitment, Michael A. Roberto, Harvard U.
- Escalation of Commitment and Organizational Inertia: An Alternative Perspective, Richard H. Lester, Texas A&M U. Discussant: Gretchen Spreitzer, U. of Southern California

### 798. Paper Session: New Technologies for Monitoring, Telecommuting and Audio Conferencing

- 9:00- 10:20 Sheraton Centre: Conference Room G Chair: Valerie I. Sessa, Center for Creative Leadership
- A Model of Telecommuting Withdrawal: Employee Perceptions Predicting the Reduction or Stopping of Telework, Steven Mark Fireman, U. of Washington
- The Impact of Computer Monitoring and Negative

  Affectivity on Task Performance and Satisfaction, Elizabeth

  A. Douthitt, Rutgers U.; John R. Aiello, Rutgers U.

  Published in Conference Proceedings
- <u>Using the Stepladder Technique to Facilitate the</u>
  <u>Performance of Audioconferencing Groups</u>, Steven Gary
  Rogelberg, Bowling Green State U.; Matthew Steven O'Connor,
  Xavier U.; Matthew Sederburg, Bowling Green State U.
- Omputer Performance Monitoring and Fairness: The Role of Feedback, G. Stoney Alder, Western Illinois U. Discussant: Dennis Nagao, Georgia State U.

#### Wednesday 10:40AM

### 799. Paper Session: Team Composition: Heterogeneity and Fit and Team Outcomes

- 10:40- 12:00 Sheraton Centre: Conference Room B&C Chair: Elizabeth Ravlin, U. of South Carolina
- Managing Diversity of Skill Levels Within a Team: The Perils of Treating Everyone on the Team as Equal, When Some are More Equal than Others, Nancy Katz, Harvard U.
- It's All In the Mix: A Closer Look at Familiarity in Mixed Groups, Tracey L. Rockett, U. of Texas, Dallas
- The Effect of Team Composition on Team Performance: The Role of Personality and Team Orientation, Susan Mohammed, Pennsylvania State U.; Linda C. Angell, Pennsylvania State U.; Erika L. Ringseis, U. of Calgary
- Do You Really Know Me? The Implications of Identity Fit for Diverse Workteams, Sherry Malie Bushnell Thatcher, U. of
- <u>Fit for Performance: Functional Composition and Task</u>

  <u>Complexity in Workgroups</u>, Mark A. Clark, Arizona State U.;

  Susan Amundson, Arizona State U.; Robert L. Cardy, Arizona State U.

Discussant: Thomas E. Becker, U. of Delaware

### 201. ♥→SHCS:(IM, GDO, OB) Managing Multicultural Organizations: A Meeting of the Minds

10:40- 12:00 Sheraton Centre: Ballroom Centre

# 256. ©JS: (MED, OB) Cinema and Fiction: Rich Resources for Teaching Management, Organizational Behavior, and Human Resource Management

10:40- 12:00 Hilton: McDonald

### SIT: Types of Efficacy and their Effects 10:40- 12:00 Sheraton Centre: Windsor West

SIT: Identification and Identity
 10:40- 12:00 Sheraton Centre: Windsor East

#### Wednesday 12:20PM

# 800. Symposium: Client-Service Coproduction Relationships: Implications for Service Organization Success

• 12:20- 2:10 Sheraton Centre: Conference Room B&C Chair: Richard J. Klimoski, George Mason U.

Effects of Service Delivery Mode and Mechanism on

Customers' Perceptions in Co-Production, Markus Groth, U.
of Arizona; Barbara A. Gutek, U. of Arizona; Bambi M. Douma, U.
of Arizona

<u>Inter-Organizational Teams: Predictions from an Intergroup</u>
Perspective, Catherine Durnell Cramton, George Mason U.

<u>Project Managers as Client Relationship Managers:</u>
<u>Implications for Client Loyalty</u>, Sheila Simsarian Webber, George Mason U.

Developing High-Performance Customers as a Source of Sustainable Competitive Advantage, David E. Bowen, Thunderbird

Discussant: Cynthia A. Lengnick-Hall, Wichita State U.

### 262. JS: (ODC, OB, OMT) Conversations in Advancing Research on Organizational Change

12:20- 2:10 Royal York: Ontario

# Organizational Communication and Information Systems

Program Chair: Mark Keil, Georgia State U.
Professional Development Workshop Chair: V. Sambamurthy, U. of Maryland

	Start	Division Program	Shared Program
un Sat	8:30am		94.SPDW: OCIS/TIM Junior Faculty Consortium • SC:Carleton
	6:00pm	801.OCIS Reception ◆ H:Jackson	
	8:00am		<b>121.</b> SPDW: Strategic E-Business Opportunities ◆ H:McDonald
) T	10:30am		133.SPDW: Practical Insights for E-business Transformations ◆ H:McDonald
	8:30am	802.OCIS Division Welcome ◆ RY:Confederation 5	268.SIT: The Power of Time ◆ SC:Windsor East
,	9:00am	803.IT Management and Firm Performance ◆ RY:Confederation 5	
uay	10:40am	804. Knowledge Management ◆ RY: Confederation 5	270.SIT: Supportive Organizations ◆ RY:New Brunswick
	12:50pm	805. Electronic Commerce ◆ RY:Confederation 5	
2	2:30pm	806.A New Time for Information Privacy ◆ RY:Confederation 5	275.SIT: Silence and Discourse ◆ SC:Windsor West
IVIOII	4:10pm	807.Bldg. the Value-Leveraging IT Function ◆ RY:Confederation 5	225.JS: Sharing Knowledge ◆ SC:Civic Ballroom 278.SIT: Revolu'ary & Continuous Change ◆ SC:Windsor East
y	8:30am	808. CMC and Decision-making ◆ RY:Confederation 5	
<u>ਤੂੰ</u>	10:30am	809. Virtual Teams • RY:Confederation 5	
ן ק	2:00pm	810. Understanding Virtual Work ◆ RY:Confederation 5	285.SIT: Electronic Media Effects ◆ SC:Windsor West
ا ز	3:40pm	811. Distinguished Speaker • RY:Confederation 5	
3	5:30pm	812.OCIS Business Meeting ◆ RY:Confederation 5	
Tuesday	6:30pm	813.OCIS Social Hour ◆ RY:Confederation 5	
Wed	8:30am	814.Strategic Consequences of IT Mgmt. • RY:Confederation 5	372.IP: Current Theoretical Trends in OCIS ◆ RY:Canadian 5 373.IP: New Empirical Directions in OCIS ◆ RY:Canadian 6
	10:40am	815. Role of the CIO ◆ RY:Confederation 5	

#### Saturday 8:30AM

94. SPDW: (OCIS, TIM) OCIS/TIM Junior Faculty Consortium

8:30- 5:00 Sheraton Centre: Carleton

#### Saturday 6:00PM

801. OCIS Reception

• 6:00- 8:00 Hilton: Jackson

Host: V. Sambamurthy, U. of Maryland

#### Sunday 8:00AM

121. © SPDW: (BPS, OCIS) E-Business Opportunities: Implications for Strategy, Policy, and Change Management

• 8:00- 10:00 Hilton: McDonald

#### Sunday 10:30AM

**133. ©**SPDW: (BPS, OCIS) **E-Business Challenges: Insights** from Practice

• 10:30- 12:00 Hilton: McDonald

#### Monday 8:30AM

**802.** OCIS Division Welcome

8:30- 9:00 Royal York: Confederation 5
Organizer: Mark Keil, Georgia State U.

268. SIT: The Power of Time

B166

8:30- 10:20 Sheraton Centre: Windsor East

#### Monday 9:00AM

803. Paper Session: IT Management and Firm Performance

9:00- 10:20 Royal York: Confederation 5

Evidence of a Winner's Curse in ICT Outsourcing and its Effects on the Outsourcing Relationship, Thomas Kern, Erasmus U.; Leslie P. Willcocks, U. of Oxford; Eric van Heck, Eramus U., Rotterdam

 Aligning Business and Information Systems: The <u>Importance of the Virtual Organization Structure</u>, Yolande E. Chan, Queen's U.

<u>Information Systems and Firm Performance: A Competency-based Perspective,</u> Michael J. Zhang, Chinese U. of Hong Kong; Augustine A. Lado, Cleveland State U.

Discussant: T. Ravichandran, Rensselaer Polytechnic Institute

#### Monday 10:40AM

804. Paper Session: Knowledge Management

10:40- 12:00 Royal York: Confederation 5

Communication Technology-Enabled Organizational

 $\frac{Knowledge\ Exchange,\ Anne\ Patricia\ Massey,\ Indiana\ U.;\ Mitzi\ M.\ Montoya-Weiss,\ North\ Carolina\ State\ U.$ 

More Than An Answer: How Seeking Information Through

People Facilitates Knowledge Creation and Use, Rob Cross,
Boston U.

Power and Control in Document-Driven Knowledge

<u>Management Systems</u>, Peter H. Gray, Queen's U. Discussant: Betty Vandenbosch, Case Western Reserve U.

### 270. SIT: When Organizations are Perceived as Supportive

• 10:40- 12:00 Royal York: New Brunswick

#### Monday 12:50PM

805. Paper Session: Electronic Commerce and the Web

12:50- 2:10 Royal York: Confederation 5

Legend: \$= theme, \$\omega =\$ teaching, \$\omega =\$ management practice, \$\dagger =\$ international, Other abbreviations p. A38 - 39

Weaving the Technological Web: The Social Construction of the Internet Browser, Samer Faraj, U. of Maryland; Dowan Kwon, Case Western Reserve U.; Stephanie Watts Sussman, Case Western Reserve U.

Emerging Factors in User Evaluation of the World Wide Web, John D'Ambra, U. of New South Wales, Australia; Ronald E. Rice, Rutgers U.

→ An Imitative Catching-Up E-Commerce Strategy for Constrained and Unstable Environments: The Experience at Patagon.com, Ramiro Montealegre, U. of Colorado, Boulder Discussant: Susan Winter, U. of North Carolina, Charlotte

#### Monday 2:30PM

#### 806. Theme: A New Time for Information Privacy: Policy, Research, and Teaching

2:30- 3:50 Royal York: Confederation 5 Organizer: Jeff Smith, Wake Forest U. Presenters: Jeff Smith, Wake Forest U.; Kathy A. Stewart, Georgia State U.; Mary Culnan, Bentley College

#### 275. SIT: Silence and Discourse

2:30- 3:50 Sheraton Centre: Windsor West

#### Monday 4:10PM

#### 807. Symposium: Building the Value-Leveraging IT **Function: Capabilities and Organizing Strategies**

4:10- 5:30 Royal York: Confederation 5 Chair: V. Sambamurthy, U. of Maryland

A New Logic for Organizing the IT Function, Ritu Agarwal, U. of Maryland

Towards a Managerial Framework for Timing the Adoption of Dynamic IT Innovations, Robert G. Fichman, Boston

Perception Formulation of the IT Function, Rudy Hirscheim, U. of Houston

The Missing Context of Information Systems Professionals, Discussant: Robert W. Zmud, U. of Oklahoma

#### 225. OJS: (OMT, OCIS) Sharing Knowledge Across **Boundaries**

4:10- 5:20 Sheraton Centre: Civic Ballroom

#### 278. SIT: Revolutionary and Continuous Change

4:10- 5:30 Sheraton Centre: Windsor East

#### Tuesday 8:30AM

#### 808. Paper Session: Computer Mediated Communication and Decision-making

• 8:30- 10:10 Royal York: Confederation 5

Mask or Disguise: Effects of Varying Anonymity Type in Computer-Mediated Decision Making, Jeri-Elayne Goosby, Case Western Reserve U.; Prasert Kanawattanachai, Case Western Reserve U.; Tony Lingham, Case Western Reserve U.; Poppy Lauretta McLeod, Case Western Reserve U.; Leslie Sekerka, Case Western Reserve U.; Velvet L. Weems, Case Western Reserve U.; Mary Winter, Case Western Reserve U.

The Development of Social and Task Cohesion in Computermediated and Face-to-Face Task Groups., Bernd Erhard Irmer, U. of Queensland, Australia; Artemis Chang, Queensland U. of Technology, Prashant Bordia, U. of Queensland, Australia **Published in Conference Proceedings** 

Examining the Effectiveness of Electronic Group Communication Technologies: The Role of the

Conversation Interface, Mani R. Subramani, U. of Minnesota; Jungpil Hahn, U. of Minnesota Discussant: Ramon J. Aldag, U. of Wisconsin

#### Tuesday 10:30AM

#### 809. Paper Session: Virtual Teams

10:30- 11:50 Royal York: Confederation 5

Virtual Teams: A Framework, Carol Stoak Saunders, U. of Oklahoma; Manju K. Ahuja, Florida State U.

Virtual Teams: Anticipating the Impact of Virtuality on Team Process and Performance, Pamela J. Hinds, Stanford U.; Diane E. Bailey, Stanford U.

**Published in Conference Proceedings** 

Trust in Time: A Study of Global Virtual Teams, C. Brad Crisp, U. of Texas, Austin: Sirkka Jarvenpaa, U. of Texas, Austin Discussant: Paul Hart, Florida Atlantic U.

#### Tuesday 2:00PM

#### 810. Symposium: Discontinuities: The Key to **Understanding Virtual Work**

2:00- 3:20 Royal York: Confederation 5 Organizer: Mary Beth Watson-Manheim, U. of Illinois, Chicago Presenters: Katherine Chudoba, U. of Virginia; Kevin Crowston, Syracuse U.; Paul S. Goodman, Carnegie Mellon U.; Jeanne M. Wilson, Carnegie Mellon U.; Julie Rennecker, Massachusetts Institute of Technology

Discussant: Carol Saunders, U. of Oklahoma

#### 285. SIT: Effects of Electronic Media on Strategy and Individuals

2:00- 3:20 Sheraton Centre: Windsor West

#### Tuesday 3:40PM

#### 811. Division: Distinguished Speaker

3:40- 5:20 Royal York: Confederation 5 Presentation title: "Death and Transfiguration in the Automobile

Industry: InformationTechnology and Institutional Forces in Sectoral Conversion from Product to Service" Presenter: John Leslie King, U. of Michigan

#### Tuesday 5:30PM

#### 812. Meeting: OCIS Business Meeting

5:30- 6:30 Royal York: Confederation 5 Organizer: Joseph Walther, Rensselaer Polytechnic Institute

#### Tuesday 6:30PM

#### 813. OCIS Social Hour

6:30- 7:30 Royal York: Confederation 5 Organizer: Mark Keil, Georgia State U.

#### Wednesday 8:30AM

#### 814. Symposium: The Strategic Consequences of **Information Technology Management**

8:30- 10:20 Royal York: Confederation 5 Chair: Cynthia M. Beath, U. of Texas, Austin

Emerging Information Age Business Models: When the Skyhigh Valuations Sort of Make Sense and When Thev Don't. Lynda M. Applegate, Harvard U.

Knowledge Management in The Modern Enterprise: A Research Motivation and Design, Yolande E. Chan, Queen's

IT Governance: An Imperative for the Non-IT Executive, Jeanne Ross, Massachusetts Institute of Technology

#### Alignment in Strategic IS Management: Evolving Research

<u>Directions</u>, Rajiv Sabherwal, U. of Missouri, St. Louis *Discussant:* John Leslie King, U. of Michigan

#### **372.** IP: Current Theoretical Trends in OCIS

8:30- 10:20 Royal York: Canadian 5

#### 373. IP: New Empirical Directions in OCIS

8:30- 10:20 Royal York: Canadian 6

#### Wednesday 10:40AM

### **815.** Paper Session: **IT Competencies and the Role of the CIO**

- 10:40- 12:00 Royal York: Confederation 5
- Work Experience and Managerial Competencies of IT Professionals: An Empirical Analysis, Damien Joseph, Nanyang Business School

#### Chief Information Officers' Technical Backgrounds &

<u>Influence Behaviors: Competing Perspectives</u>, Harvey G. Enns, U. of Dayton; Sid L. Huff, Victoria U. of Wellington, New Zealand; Brian R. Golden, U. of Western Ontario

<u>The Strategic Role of IT Executives: An Empirical Examination of CIO Strategic Involvement and IT Usage, Jennifer C. Jenks, Oklahoma State U.; Robert S. Dooley, Oklahoma State U.</u>

Discussant: Charlotte S. Stephens, Louisiana Tech U.

### Organizations and the Natural Environment

Program Chair: Gordon P. Rands, Western Illinois U.

		Professional Development Workshop Chair	
	Start	Division Program	Shared Program
	9:00am		78. SPDW: Service-Learning Community Service Project ◆ Off:Toronto
J.			Covenant House
Finday	1:00pm		81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
Ě	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
Ξ	6:00pm 8	16. Welcome Reception ◆ RY:Alberta	85.SPDW: CMSW Reception for Arriving Critters • SC:Conference
			Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am		90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
			92.SPDW: Making Time to Talk • SC:Conference Room D
	8:30am	17. Doctoral Students/New Faculty Consortium ◆ RY:Algonquin	96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
	9:30am		99.SPDW: Stakeholder Learning Dialogs • SC:Norfolk
_	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
a)			102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
ÿ	1:00pm 8	18. Trade and the Environment: Concepts and Measures ◆ RY: Manitoba	
Saturday	1:30pm		109. SPDW: Reflecting on & Applying Learning ◆ SC:Conference Roo D
Š	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
-1			RY:Ontario
			112. SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:00pm 8	19.AMJ Special Research Forum on ONE ◆ RY:Manitoba	
	5:30pm		115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	6:00pm 8	20. Developing Research Programs in ONE ◆ RY: Algonquin	116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast •
			RY:Ballroom
Sunday	8:00am		122.SPDW: CMSW: Critical Research in the Management Journals • RY:Ballroom 123.SPDW: CMSW: Gender, Work, and Employment in Academia • RY:British Columbia
S		21.Environmental & Financial Risk: International Comparison • RY:Nova Scotia	
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:30am 8	22. Division Welcome • RY:Tudor 7	
	8:50am 8	23. Corporate Environmental Mgmt. • RY:Tudor 7	
	10:40am 8	24. Humanity, Nature and Management ◆ RY:Tudor 7	178 SHCS: Perspectives on ISO 14001 • RY:Concert Hall
Ly			271.SIT: Uncertain Environments ◆ SC:Windsor West
di G	12:20pm		310.IP: Stakeholders & the Natural Env. • RY:Canadian 13
Monday	2:30pm		185 SHCS: Frames & Environmental Conflicts ◆ RY:Concert Hall
9			275.SIT: Silence and Discourse ◆ SC:Windsor West
Σ	E	25. A New Time / Enough Time for Business & the Natural Environment? ◆ RY:Tudor 7	278. SIT: Revolu'ary & Continuous Change ◆ SC:Windsor East
	5:40pm 8	26.ONE Business Meeting ◆ RY:Tudor 7	
	7:00pm 8	27. ONE Social • RY:Tudor 7	
N	8:30am		339.IP: Cognition, Values & Dec. Making • RY:Canadian 2
<u>g</u>	10:30am		194.SHCS: Stakeholders in Seattle ◆ RY:Quebec
SC			281.SIT: New Institutions: Theory & Econ ◆ RY: Saskatchewan
اق	2:00pm 8	28. Environmental Performance ◆ RY:Tudor 7	
,=	3:40pm		197.SHCS: Env. Innov. Across Boundaries ◆ RY:Concert Hall
Wed Tuesday	•		247 JS: Sustainable Entrepreneurship ◆ RY:Tudor 7
þ	8:30am		379.IP: Strategies & Tools - Env. Mgt. ◆ RY:Canadian 12
<b>e</b>	10:40am 8	29. Org. Learning & the Nat. Envt. ◆ RY:Tudor 7	
<b>S</b>	12:20pm 8	30 Shell, Nigeria and the Ogoni ◆ RY:Tudor 7	

Friday 9:00AM

78. SPDW: (SIM, ONE, MED, PNP) Service-Learning Community Service Project

• 9:00- 8:00 Off Site: Toronto Covenant House

Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Doctoral Workshop** 

• 1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

• 3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

#### 816. Welcome Reception

• 6:00- 7:30 Royal York: Alberta Host: Mark Starik, George Washington U.

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

92. SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to

Talk: Stakeholder Learning Dialogs

8:00- 9:00 Sheraton Centre: Conference Room D

#### Saturday 8:30AM

### 817. Doctoral Students/New Faculty Consortium: Career Sustainability

◆ 8:30- 12:00 Royal York: Algonquin

Chair: Mark Starik, George Washington U.

Facilitators: Linda C. Angell, Pennsylvania State U.; Sandra

Christensen, Eastern Washington U.; Terri Egan, Pepperdine U.;

Irene Henriques, York U.; John Jermier, U. of South Florida; Kathryn

Noreen Kearins, U. of Waikato, New Zealand; Andrew King, New York

U.; David L. Levy, U. of Massachusetts, Boston; Alfred Marcus, U. of

Minnesota; Gordon P. Rands, Western Illinois U.; Sanjay Sharma,

Saint Mary's U.; Monika I. Winn, U. of Victoria

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:30AM

99. SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

9:30- 12:00 Sheraton Centre: Norfolk

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

**102.** 

SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop:** 

#### **Bringing Critical Perspectives into the Classroom**

• 10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

### 818. ©Trade Liberalization and the Natural Environment: Concepts and Measures

1:00- 2:30 Royal York: Manitoba

Organizers: Irene Henriques, York U.; Douglas A. Schuler, Rice U. Panel: Bryan W. Husted, ITESM/Instituto de Empresa; David L. Levy, U. of Massachusetts, Boston; Perry Sadorsky, York U.

#### Saturday 1:30PM

109. SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on &

Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

Workshop: Interpretive Methods for Critical Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy
• 2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:00PM

### 819. AMJ Special Research Forum on the Management of Organizations in the Natural Environment

• 3:00- 5:00 Royal York: Manitoba

Organizers: Mark Starik, George Washington U.; Alfred Marcus, U. of Minnesota

Presenters: Lynne Andersson, Saint Joseph's U.; Thomas S. Bateman, U. of North Carolina; Pratima Bansal, U. of Western Ontario; Petra Christmann, U. of Virginia; Mark Cordano, Wright State U.; Brenda L. Flannery, Minnesota State U., Mankato; Irene H. Frieze, U. of Pittsburgh; Susan Herman, Keene State College; Andrew King, New York U.; Michael Lenox, New York U.; Douglas R. May, U. of Nebraska, Lincoln; Catherine Anne Ramus, International Institute for Management Development (IMD); Sanjay Sharma, Saint Mary's U.; Ulrich Steger, Inst Fur Ohologie&untern

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

• 5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

### **820.** Developing a Research Program in ONE: A Workshop

6:00- 8:00 Royal York: Algonquin
Organizer: Gordon P. Rands, Western Illinois U.
Panel: Ann Feyerherm, Pepperdine U.; Andrew King, New York U.;
Robert Klassen, U. of Western Ontario; Mark Phillip Sharfman, U. of Oklahoma

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

6:00- 8:00 Royal York: Upper Canada

Legend: ∑= theme, □= teaching, •= management practice, →=international, Other abbreviations p. A38 - 39

#### Saturday 7:30PM

**117.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Social Time** 

7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

• 8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

# 821. © Environmental Concerns in Industry: An International Comparison of Financial Risk for a new Millennium

8:30- 10:00 Royal York: Nova Scotia
Organizer: Michalik Georg, ETH Zurich
Panel: Robert Simons, Cleveland State U.; Olaf Weber, ETH UNS;
Markus Fenchel, ETH Zurich

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

#### Monday 8:30AM

#### 822. ONE Interest Group Welcome

8:30- 8:50 Royal York: Tudor 7

Program Chair: Gordon P. Rands, Western Illinois U.

#### Monday 8:50AM

**823.** Paper Session: **New Perspectives on Corporate Environmental Management** 

• 8:50- 10:20 Royal York: Tudor 7 Chair: Helene Fine, Bridgewater State U.

Explaining the Implementation of Green Supply Initiatives:

The Role of Supply Management Capabilities, Frances E. Bowen, Sheffield U.; Paul Cousins, U. of Bath; Richard Lamming, U. of Bath; Adam Faruk, U. of Bath

Knowledge Content and Worker Participation in Environmental Management: A Case Study of NUMMI, Sandra Rothenberg, Rochester Institute of Technology

The Altering of a Firm's Environmental Management

Competence During the Acquisition Integration Stage,
Kimberly M. Ellis, Florida State U.; Bruce Lamont, Florida State U.
Published in Conference Proceedings

Discussants: Knud Sinding, Aarhus School of Business; Barbara Altman, U. of North Texas; Sandra Christensen, Eastern Washington

#### Monday 10:40AM

### **824.** Paper Session: **Humanity, Nature and Management:** Alternative Views of Sustainable Interaction

• 10:40- 12:00 Royal York: Tudor 7 Chair: Emmanuel Raufflet, McGill U.

Exploring the Frontiers of Environmental Management: A

Natural Law-Based Perspective, David S. Steingard, Saint
Joseph's U.; Dale E. Fitzgibbons, Illinois State U.; Dennis P.

Heaton, Maharishi U. of Management

Aldo Leopold's Land Ethic, Environmental Histories and the Challenge for a New Time: The Case of the Keweenaw Forest, Christa L. Walck, Michigan Technological U.; Kelly Strong, Michigan Technological U.

Discussants: Gary Throop, Clarkson U.; John Jermier, U. of South Florida; Barbara A. Ribbens, Western Illinois U.; Eric Ribbens, Western Illinois U.

# 178. ♥→ SHCS: (ONE, OM) The Diffusion of Voluntary Environmental Regulation: International, Domestic, and Practitioner Perspectives on ISO 14001

• 10:40- 12:00 Royal York: Concert Hall

#### 271. SIT: Succeeding in Uncertain Environments

10:40- 12:00 Sheraton Centre: Windsor West

#### Monday 12:20PM

### 310. IP: Stakeholder Relationships & the Natural Environment

• 12:20- 2:10 Royal York: Canadian 13

#### Monday 2:30PM

**185.** SHCS: (CM, ONE) The Influence of Identity, Characterization and Conflict Management Frames on the Perpetuation of Environmental Conflicts

• 2:30- 3:50 Royal York: Concert Hall

#### 275. SIT: Silence and Discourse

2:30- 3:50 Sheraton Centre: Windsor West

#### Monday 4:10PM

### 825. Theme: Business and the Natural Environment: Is This a New Time? Do We Have Enough Time?

4:10- 5:30 Royal York: Tudor 7

Leaders from Canada's business and environmental communities will discuss the changes over the past three decades in the environmental performance of Canadian businesses and in the relationship between Canadian businesses and environmental groups. They will explore whether these changes truly represent a new time, and whether they have come in time to meet the challenges and threats which lie ahead for these two sectors and for the natural environment. Chair: Cathy Driscoll, Saint Mary's U.

Chair: Cathy Driscoll, Saint Mary's U Panel: Ken Ogilvie, Pollution Probe

#### 278. SIT: Revolutionary and Continuous Change

4:10- 5:30 Sheraton Centre: Windsor East

#### Monday 5:40PM

#### 826. Meeting: ONE Interest Group Business Meeting

◆ 5:40- 6:45 Royal York: Tudor 7

Division Chair: Monika I. Winn, U. of Victoria

#### Monday 7:00PM

#### 827. ONE Interest Group Social

7:00- 10:00 Royal York: Tudor 7

Division Chair: Monika I. Winn, U. of Victoria

#### Tuesday 8:30AM

### 339. IP: Cognition, Values and Environmental Decision Making

• 8:30- 10:10 Royal York: Canadian 2

#### Tuesday 10:30AM

194. © SHCS: (SIM, ONE) A Time for Voice, A Time for Dialogue--Stakeholders in Seattle: Dialogue and Practice Toward Collaborative Stakeholder Relationships

10:30- 11:50 Royal York: Quebec

281. SIT: New Institutional Understandings: Theory and Economics

• 10:30- 11:50 Royal York: Saskatchewan

#### Tuesday 2:00PM

**828.** Paper Session: Environmental Performance: Crisis, Legitimacy and Financial Performance

• 2:00- 3:20 Royal York: Tudor 7 Chair: Bobby Banerjee, RMIT U.

On Bangs and Stinks: Towards a Theoretical Understanding of Hazardous Chemical Accidents, Fires and Explosions in the Petrochemical Industry, Frederick Wolf, Nova Southeastern

The Market Risk of Corporate Environmental Illegitimacy,
Pratima Bansal, U. of Western Ontario; Iain Clelland, U. of
Tennessee

#### **Published in Conference Proceedings**

<u>Does it Really Pay to be Green? Accounting for Strategy</u>
<u>Selection in the Relationship between Environmental and Financial Performance</u>, Michael Lenox, New York U.; Andrew King, New York U.

Discussants: Peter Cebon, U. of Melbourne; P. Deveraux Jennings, U. of British Columbia; Alfred Marcus, U. of Minnesota

#### Tuesday 3:40PM

197. SHCS: (OM, ONE, TIM) Environmental Innovation Across Firm Boundaries: Supply Chain Dynamics and Environmental Performance

• 3:40- 5:20 Royal York: Concert Hall

247. ♥\(\textit{SIS:}\)(ONE, ENT, PNP) A New Time and New Directions for Sustainable Entrepreneurship: Seeking and Acting on 'Triple Bottom Line' Opportunities

3:40- 5:20 Royal York: Tudor 7

#### Wednesday 8:30AM

379. IP: Strategies & Tools for Environmental Management

8:30- 10:20 Royal York: Canadian 12

#### Wednesday 10:40AM

829. Paper Session: Organizational Learning and the Natural Environment: The Roles of Stakeholder Interaction and Organizational Training Programs

10:40- 12:00 Royal York: Tudor 7

Chair: Monika I. Winn, U. of Victoria

<u>Social Learning and Environmental Indicators: Prospects for Companies</u>, Jacques Demajorovic, FE-USP/Faculdade Senac de Educação Ambiental; Carmen Silvia Sanches, EAESP-FGV, Sao Paulo, Brazil

The Influence of Organizational Pre-Conditions, Designs and
Routines on Environmental Learning Through Company
Stakeholder Interactions, Nigel John Roome, Erasmus Centre
for Environmental Management/Rotterdam School of Management;
Frank Wijen, Tilburg U.; Anja de Groene, Erasmus Centre for
Environmental Management

Capability Building through Adversial Relationships: A

Replication and Extension of Clarke and Roome (1999),
Pursey P.M.A.R. Heugens, Erasmus U.; Cees B.M. Van Riel,
Erasmus U.

Discussants: Lynne Andersson, Saint Joseph's U.; Andrew Hoffman, Boston U.; Marie-France Turcotte, Concordia U.

#### Wednesday 12:20PM

### 830. Division: Shell, Nigeria and the Ogoni - A Classic Study in Unsustainable Development?

12:20- 2:10 Royal York: Tudor 7
 Chairs: Stuart L. Hart, U. of North Carolina, Chapel Hill; Asaf Zohar, York U.

<u>The Story of Shell, Nigeria and the Ogoni People -</u>
<u>Environment, Economy, Relationships: Conflict and</u>
<u>Prospects for Resolution</u>, Richard Boele, Kingston U.; Heike Fabig, U. of Sussex

The Global Economic and Socio-Political Context, the

Stakeholder Paradigm and Implications for the Shell

Approach in Nigeria, Richard Boele, Kingston U.; Heike Fabig,
U. of Sussex; Rene Rechtman, Kingston U.; David Wheeler, York U.

Creating the Conditions for Strategic Responses to
Stakeholder Issues: Implications for Shell International and
Shell Nigeria, Rene Rechtman, Kingston U.; Richard Boele,
Kingston U.; Heike Fabig, U. of Sussex; David Wheeler, York U.
Discussants: David Wheeler, York U.; Ken Wiwa, Journalist

### **Public and Nonprofit**

Program Chair: Michael Card, U. of South Dakota

Professional Development Workshop Chair: Ralph S. Brower, Florida State U. Professional Development Workshop Chair: David W. Hart, Mary Washington College Professional Development Workshop Chair: Laurie N. DiPadova, U. of Utah

	Start	Division Program	Shared Program
	9:00am	Division i rogium	78.SPDW: Service-Learning Community Service Project • Off:Toronto
Friday	).ooum		Covenant House
P	1:00pm		81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
÷	3:00pm		82.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
臣	6:00pm		85.SPDW: CMSW Reception for Arriving Critters • SC:Conference
	· · · · · · · · · · · · · · · · · · ·		Room B&C
	7:30am		86.SPDW: CMSW Breakfast • RY:Ontario
	8:00am		90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
	8:30am	831.PNP Doctoral Consortium ◆ RY:Tudor 9	96.SPDW: New Doctoral Students Consortium • RY:Upper Canada
<b>&gt;</b>	10:00am		101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
<u>a</u>			102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
Saturday	2:00pm		110 SPDW: Nonprofit Management Education ◆ RY:British Columbia
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
ਫ			RY:Ontario
S			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	5:30pm		115.SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118. SPDW: CMSW Organizational Meeting and Breakfast ◆
			RY:Ballroom
$\geq$	8:00am		122.SPDW: CMSW: Critical Research in the Management Journals •
de			RY:Ballroom
Ĭ			123. SPDW: CMSW: Gender, Work, and Employment in Academia •
Sunday	0.20	OSO DATE DE LA COLOR DE LA COL	RY:British Columbia
S		832.PNP Doctoral Consortium (Cont) • RY:Tudor 9	424 GDDW D 11' G ' D 1. 11 DV lagger 4 2//
	10:00am		131. SPDW: Public Corruption Roundtable • RY:Jasper 1-266
	10:30am	022 C	134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
a <sub>y</sub>	8:45am	833. Cooperation & Collaboration • RY:Tudor 8	
Monday	12:20pm	834. New Public Management • RY:Tudor 8	
		835.Featured Speaker • RY:Tudor 8	
Ž		836. Business Meeting • RY:Tudor 8	
	5:30pm	837. Social Hour • RY:Tudor 8	
		838. Volunteers, Volunteerism & Voluntary Orgs ◆ RY:Tudor 8 839. Methods of Interorganizational Research ◆ RY:Tudor 8	236.JS: Civic Engagement & Service Learning • H:McDonald
a S		840.Board Governance & Board-CEO Relationships • RY:Tudor 8	ZEOUS: CIVIC Engagement & Service Learning ▼ H:WCD001ald
Tuesday	2:00pm 3:40pm	oatu boaru Governance & Board-CEO Relationships ◆ RY:Tudof 8	<b>247.</b> JS: Sustainable Entrepreneurship • RY:Tudor 7
S	3:40pm		287.SIT: Extending the Psych Contract • RY:Saskatchewan
			288.SIT: Inventiveness and Innovation ◆ RY:New Brunswick
			366.IP: Individual Attitudes ◆ RY:Canadian 6
-			367.IP: Public and NonProfit Strategic Perspectives • RY:Canadian 7
Ę	8·30am	841.Institutional Theory • RY:Tudor 8	born 1 tone and from forth brianegre i erspectives (1.0 diliduidil)
Wed		842. Inter-organizational Relationships ◆ RY:Tudor 8	
	10.70aiii	organizational Relationships - RT. Iddoi 0	

#### Friday 9:00AM

**78.** SPDW: (SIM, ONE, MED, PNP) **Service-Learning Community Service Project** 

9:00- 8:00 Off Site: Toronto Covenant House

#### Friday 1:00PM

81. SPDW:(CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

**86.** SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

#### Saturday 8:30AM

### 831. Public and Nonprofit Division Doctoral Student Consortium

8:30- 5:00 Royal York: Tudor 9

Preregistration: Jennifer Wade, wade @cviog.uga.edu

Organizers: Silvia Dorado, McGill U.; Judith L. Miller, State U. of New
York, Albany; Lisa Marie Napoli, Indiana U.; Jennifer A. Wade, U. of
Georgia

Panel: Mitchel Y. Abolafia, State U. of New York, Albany; Lisa Berlinger, Yale U.; Sue R. Faerman, State U. of New York, Albany; David W. Hart, Mary Washington College; David P. McCaffrey, State U. of New York, Albany; Mary Tschirhart, Indiana U., Bloomington; Ralph S. Brower, Florida State U.; Robert T. Golembiewski, U. of Georgia

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

**102.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Teaching Workshop:** 

**Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

#### Saturday 2:00PM

110. SPDW: (PNP, CAR, HCM, MED) Creating Nonprofit Management Curriculum to Meet the Realities of Practice: An Academic - Executive Dialogue

• 2:00- 5:00 Royal York: British Columbia

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical
Management Studies

• 2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

• 2:30- 5:30 Royal York: Tudor 7

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

**116.** SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) **All Doctoral Students Reception** 

#### 6:00- 8:00 Royal York: Upper Canada

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

Saturday 7:30PM

• 7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

### 832. Public and Nonprofit Division Doctoral Consortium, Continuation

• 8:30- 12:00 Royal York: Tudor 9

Organizers: Silvia Dorado, McGill U.; Judith L. Miller, State U. of New York, Albany; Lisa Marie Napoli, Indiana U.; Jennifer A. Wade, U. of Georgia

Panel: dt ogilvie, Rutgers U.; Sue R. Faerman, State U. of New York, Albany; Judith Weisinger, Northeastern U.

#### Sunday 10:00AM

**131.** → SPDW: (PNP, SIM) Roundtable on International Public Corruption

10:00- 12:00 Royal York: Jasper 1-266

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

• 10:30- 12:00 Royal York: Ballroom

#### Monday 8:45AM

**833.** Paper Session: Cooperation, Collaboration, and Inter-organizational Relationships

• 8:45- 10:20 Royal York: Tudor 8 Chair: Jeffrey A. Robinson, Columbia U.

<u>Public Benefits And Private Gains: Cause-Based</u>
<u>Nonprofit/Business Collaboration</u>, Barbara Parker, Seattle U.

A Longitudinal View of the Formation of Interorganizational Relationships, Brent Garrett, U. of Kentucky

→ Interorganizational Cooperation After a War: Multinational Development Efforts in Bosnia and Herzegovina, 1995 to

 $\underline{1999}$ , Eric Martin, State U. of New York, Albany; Sue R. Faerman, State U. of New York, Albany; David P. McCaffrey, State U. of New York, Albany

#### Monday 12:20PM

### 834. ②→ ∑Symposium: The 'New Public Management' In The New Millenium: Time For A Change?

• 12:20- 2:10 Royal York: Tudor 8

Organizer: Stephen P. Osborne, Aston U., Birmingham, England

Chair: Mary Tschirhart, Indiana U., Bloomington Discussant: H Brinton Milward, U. of Arizona

Presenters: Stephen P. Osborne, Aston U., Birmingham, England; Kathleen Ross, Glasgow Caledonian U.; Peter D. Steane, Macquarie U.; Peter Carroll, Wollongong U.; Willy McCourt, U. of Manchester; Ewan Ferlie, Imperial School of Management; Louise Fitzgerald, De Montfort U., Leicester; Laurence Lynn, U. of Chicago

#### Monday 2:30PM

835. Theme: Featured Speaker

2:30- 3:50 Royal York: Tudor 8

Coordinator: Michael Card, U. of South Dakota

#### Monday 4:10PM

836. Meeting: Business Meeting

• 4:10- 5:20 Royal York: Tudor 8

Chair: David P. McCaffrey, State U. of New York, Albany

#### Monday 5:30PM

#### 837. Social time

• 5:30- 10:30 Royal York: Tudor 8
Chair: David P. McCaffrey, State U. of New York, Albany

#### Tuesday 8:30AM

### 838. Paper Session: Volunteers, Volunteerism and Voluntary Organizations

• 8:30- 10:10 Royal York: Tudor 8 Chair: Kira Kristal Reed, U. of Connecticut

A New Time for Altruism: Findings from Divergent Fields
 and a Proposed Cross-disciplinary Model, Matthew Liao Troth, DePaul U.

Strategic Responses of Voluntary Social Service

Organizations to Funding Changes: The Ontario Situation, Mary Foster, Ryerson Polytechnic U.; Agnes Meinhard, Ryerson Polytechnic U.

<u>Do Volunteers, Donors, and Helpers Differ?</u>: <u>An Exploratory</u> Study, Paul L. Govekar, Nova Southeastern U.

Discussant: Robert Rogers, U. of Kentucky

#### Tuesday 10:30AM

# 839. ♦ Symposium: Synergy From Difference: Crossing The Disciplines, Methodologies, Sectors And Topics Of Research In Inter-Organizational Relations

10:30- 11:50 Royal York: Tudor 8

Chair: Steve Cropper, Keele U., UK

Presenters: Keith Glaister, U. of Leeds; Chris Huxham, U. of

Strathclyde; Murray Stewart, U. of the West of England; Richard

Lamming, U. of Bath

236. 

JS: (MED, PNP, SIM) Theoretical Foundations of Civic Engagement and Service-Learning

10:30- 11:50 Hilton: McDonald

#### Tuesday 2:00PM

### 840. Paper Session: Nonprofit Governance: Board Governance and Board-CEO Relationships

• 2:00- 3:20 Royal York: Tudor 8

Chair: Cecile Lardon, U. of Alaska, Fairbanks

<u>Taking it from the Top: How CEOs Influence (and Fail to Influence) Their Boards</u>, Sally Maitlis, U. of British Columbia; Chris Clegg, U. of Sheffield, UK

- Boards of Directors and the Nonprofit Organizations They Govern: An Analysis of Roles, Responsibilities and Organization Performance, Jack C. Green, Pepperdine U.; Farzin Madjidi, Pepperdine U.
- Against the Tide: The Distinctive Governance Approach of Australian Nonprofit Boards, Peter D. Steane, Macquarie U.; Michael John Christie, Queensland U. of Technology Discussant: Melissa Stone, U. of Minnesota

#### Tuesday 3:40PM

247. ♥\SJS: (ONE, ENT, PNP) A New Time and New Directions for Sustainable Entrepreneurship: Seeking and Acting on 'Triple Bottom Line' Opportunities

• 3:40- 5:20 Royal York: Tudor 7

287. SIT: Extending the Psychological Contract

3:40- 5:20 Royal York: Saskatchewan

**288.** SIT: Inventiveness and Innovation

3:40- 5:20 Royal York: New Brunswick

366. IP: Individual Attitudes and HRM Issues

3:40- 5:20 Royal York: Canadian 6

367. IP: A Cacophony of Strategic Perspectives on Public and NonProfit Management and Policy

3:40- 5:20 Royal York: Canadian 7

#### Wednesday 8:30AM

### 841. Paper Session: Institutional Theory Applications in the Public and Nonprofit Sector

8:30- 10:20 Royal York: Tudor 8

Chair: Karen Froelich, North Dakota State U.

The Birth of State Public Organizations through Isomorphic and Spatial Processes, Jason L. Jensen, U. of North Dakota Sage Publications Best Conference Paper by a Doctoral Student

Public Choice Economics and Public Pension Plan Funding:
 An Empirical Test, Marguerite Schneider, The College of New Jersey; Fariborz Damanpour, Rutgers U., Camden

A New Government for a New Time? An Analysis of
 Institutional Control and Implementation Barriers to
 Reinventing the Federal Government, David Rudd, Queens College; Kelly Strong, Michigan Technological U.
 Discussant: Norman B. Bryan, Georgia State U.

#### Wednesday 10:40AM

### **842.** Paper Session: **Inter-organizational Relationships: Establishment and Factors Leading to Endurance**

• 10:40- 12:00 Royal York: Tudor 8

Chair: Susan M. Kruml, Kruml & Associates

■ Building Enduring University-Industry Relationships:

<u>Shaping and Deploying a Funding Whirlpool is Time Well Spent</u>, Teresa Isabelle Daza Campbell, Pima Community College; Dawn E. DeToro, U. of Arizona

Charles H. Levine Award

#### **Published in Conference Proceedings**

- ▶ Partnership Effectiveness in Public Sector Information <u>Technology Innovation</u>, Anthony Michael Cresswell, State U. of New York, Albany; Theresa A. Pardo, State U. of New York, Albany; Sharon A. Dawes, State U. of New York, Albany; Kristine Kelly, McKinsey & Company
- ©Governmental Role in Transferring Intellectual Property
  from Universities to Business, John M. Stevens, Pennsylvania
  State U.; John W. Bagby, Pennsylvania State U.
  Discussant: Michele A. Govekar, Ohio Northern U.

Research Methods RM

### Research Methods

Program Chair: Thomas W. Lee, U. of Washington Professional Development Workshop Chair: Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology

	Start	Division Program	Shared Program
<b>&gt;</b>	1:00pm		81.SPDW: CMSW Doctoral Workshop ◆ SC:Norfolk
la,	3:00pm		82.SPDW: CMSW Junior Faculty Workshop • SC:York
Friday	6:00pm		85.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference
Œ	1		Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am		89.SPDW: Social Networks Research • SC:York
			90.SPDW: CMSW: What's Critical? ◆ RY:Ontario
	8:30am		96.SPDW: New Doctoral Students Consortium • RY:Upper Canada
	9:00am		97.SPDW: Bringing Complexity Theory to Bear ◆ SC:Elgin
			98.SPDW: Three Conversations on Org. Knowledge • SC:Ballroom
			Centre
>	10:00am	843. Qual. Methods & Interactive Journeys • H:Varley	101.SPDW: CMSW: Practice/Activity Theory ◆ RY:Ontario
<u>_</u> E			102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
Saturday	1:00pm	844. Cusp Catastrophe Modeling • H:McDonald	104.SPDW: Quantitative Methods and Complexity Theory •
	•	<u> </u>	SC:Conference Room E
ਙ			105. SPDW: Structural Equation Modeling in Cross-Cultural Research
S			◆ SC:Elgin
	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research ◆
			RY:Ontario
			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
		845.Grounded Theory ◆ H:Varley	114.SPDW: Roundtables with editors ◆ H:Tom Thomson
	5:30pm		115.SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:30pm		117.SPDW: CMSW: Social Time ◆ RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast •
			RY:Ballroom
	8:00am	846.Qualitative Experts + H:Casson	119.SPDW: Statistical Software for Data Analysis ◆ H:Varley
		847. Research in the Narrative Genres • H:Tom Thomson	122.SPDW: CMSW: Critical Research in the Management Journals •
S		848.Using WABA ◆ H:Lismer	RY:Ballroom
ij			123. SPDW: CMSW: Gender, Work, and Employment in Academia •
Sunday	0.20		RY:British Columbia  124.SPDW: Three Conversations Conclusion • SC:Ballroom West
<b>,</b> ₹	8:30am		127.SPDW: Organizational Research and Methods • RY:Ontario
	10.00	849.Quantitative Experts ◆ H:Casson	SPDW: Organizational Research and Methods • RY:Ollano
		850.Comparative Analysis in Qual. Research • H:Tom Thomson	
		851. Approaches to Time Based Research • H: Varley	
	10:30am	est Approaches to Time Based Research • 11. vaney	134.SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
_	8:50am		176. SHCS: Rigor and Relevance in Research ◆ SC:Ballroom Centre
a		852. Research Methods Proceedings Papers • SC:Wentworth	orrest. Regor and Resevance in Research . 50. Dailtouil Cellife
פ	12:20pm	1002-recocated Methods Flocecumgs Papers - 30. Wellworth	215.JS: Alternative Research Modes in OMT ◆ SC:Civic Ballroom
.5	12:50pm		184 SHCS: Multilevel Research Methodology • SC:Ballroom Centre
Z		853. Much Ado About Missing Data • SC:Wentworth	presented. Manufactor research Michigany - 30.Daiii00iii Ceille
	8:30am	veen ruch Auto Autout missing Data * 50. Wellworth	340.IP: Developing Research Methods ◆ RY:Canadian 3
<u>e</u> ,		854.Through A Different Lens • SC:Wentworth	prom . Developing Research Methods • NT. Canadian 3
Sd	2:00pm	THOUGH A DIFFERENCE LETS > 3C.WEITWORT	242.JS: Agent-Based Computational Models ◆ H:McDonald
i ei		855.RM Social Hour • SC:Wentworth	3. Agent-based Computational Wodels * H.Webonald
Tuesday Monday		856.RM Business Meeting • SC:Wentworth	
<b>8</b>	10:40om	857. New Methodological Approaches • SC:Wentworth	385.IP: Research Methods - Details ◆ RY:Canadian 6
>	10.40am	inew methodological Approaches • 50. Welliwolli	n . Research Methods - Details ▼ KT. Calidulan 0

#### Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

• 1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

• 3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

89. ♥→SPDW:(IM, RM)Social Networks Research

8:00- 5:00 Sheraton Centre: York

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

#### Saturday 8:30AM

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE,

PNP, RM, SIM, TIM) New Doctoral Students Consortium

• 8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:00AM

97. SPDW: (OMT, BPS, TIM, RM) Bringing Complexity Theory to Bear on Organizations: Work in Progress

• 9:00- 12:00 Sheraton Centre: Elgin

98. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge

• 9:00- 5:00 Sheraton Centre: Ballroom Centre

#### Saturday 10:00AM

### **843.** Qualitative Methods as an Invitation to Interactive Journeys

10:00- 12:00 Hilton: Varley
 Chair: Stacy Blake-Beard, Harvard U.

Participants: Stacy Blake-Beard, Harvard U.; Eileen McGowan, Harvard U.; Faye Crosby, U. of California, Santa Cruz; Linda K. Stroh, Loyola U., Chicago

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop:
Bringing Critical Perspectives into the Classroom

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

### 844. Cusp Catastrophe Modeling and Non-Linear Analyses

• 1:00- 5:00 Hilton: McDonald Chair: Stacy E. McManus, U. of Tennessee

Participants: Kevin Dooley, Arizona State U.; Terrence Oliva, Temple

Presenters: Paul Hanges, U. of Maryland; Joan R. Rentsch, U. of Tennessee

104. SPDW: (OMT, BPS, TIM, RM) Quantitative Methods for Applying Complexity Theory to Organizations

1:00- 3:00 Sheraton Centre: Conference Room E

105. → SPDW: (IM, RM) Structural Equation Modeling in Cross-Cultural Research

• 1:00- 4:30 Sheraton Centre: Elgin

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods

### Workshop: Interpretive Methods for Critical Management Studies

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:00PM

#### 845. Grounded Theory

3:00- 5:00 Hilton: Varley
Chair: Karen D. Locke, College of William & Mary

Chair: Karen D. Locke, College of William & Mary Presenter: Karen D. Locke, College of William & Mary

### 114. SPDW: (CAR, RM) Careers & Theory: Open Rountables with Editors

3:00- 5:00 Hilton: Tom Thomson

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

• 7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

#### 846. Symposium: Ask the Qualitative Experts

8:00- 10:00 Hilton: Casson

Chair: Michael G. Pratt, U. of Illinois, Urbana-Champaign Designing Qualitative Studies, Anat Rafaeli, Technion

<u>Managing a Qualitative Dissertation</u>, Trish Reay, U. of Alberta; Peter Foreman, U. of Illinois

<u>Using Computers to Support Qualitative Data Analysis</u>, Robert P. Gephart, U. of Alberta

Writing up Qualitative Research, Karen Golden-Biddle, U. of Alberta

### 847. Doing Interpretive Organizational Research in the Narrative Genres

• 8:00- 10:00 Hilton: Tom Thomson

Chairs: Anshuman Prasad, U. of New Haven; Pushkala Prasad, Lund U.

Participants: Brad Jackson, Victoria U. of Wellington, New Zealand; Anshuman Prasad, U. of New Haven; Pushkala Prasad, Lund U.; Jeff Everett, U. of Calgary Research Methods RM

### 848. Using WABA: a General Guide to Using Within- and Between- Entities Analysis

8:00- 12:00 Hilton: Lismer

Chair: Fred Dansereau, State U. of New York, Buffalo Organizer: Fred Dansereau, State U. of New York, Buffalo Participants: Francis J. Yammarino, State U. of New York, Binghamton; Stephanie L. Castro, Lousiana State U.; Leslie A. DeChurch, Florida International U.; Claudia C. Cogliser, Oregon State U.; Chester A. Schriesheim, U. of Miami; Xiaohua Zhou, U. of Miami; Kenneth Howard Doerr, U. of Miami

119. SPDW: (RM, MED) Statistical Software and

#### Freeware for Data Analysis in Management

8:00- 10:00 Hilton: Varley

**122.** SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW: Critical Research in the** 

#### **Management Journals: Problems and Prospects**

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 8:30AM

124. SPDW: (OMT, BPS, MOC, RM) Three Conversations on Organizational Knowledge -- Conclusion

• 8:30- 9:30 Sheraton Centre: Ballroom West

127. SPDW: (OB, BPS, HR, ODC, OMT, RM) All Times Are Not The Same: A Workshop on Temporal Questions in Organizational Research and Methods for Studying Them

8:30- 12:00 Royal York: Ontario

#### Sunday 10:00AM

#### 849. Symposium: Ask the Quantitative Experts

10:00- 12:00 Hilton: Casson Chair: Philip L. Roth, Clemson U.

Structural Equations Modeling, Larry J. Williams, Virginia Commonwealth U.; Charles Lance, U. of Georgia

Measurement, Robert J. Vandenberg, U. of Georgia; Stephanie L. Castro, Lousiana State U.

<u>Hierarchical Linear Modeling</u>, Nathan Bennett, Georgia Institute of Technology; David A. Hofmann, Michigan State U.; Mark Anthony Griffin, Queensland U. of Technology; Mark B. Gavin, Oklahoma State U.

Meta-Analysis, Philip L. Roth, Clemson U.

Missing Data, Fred S. Switzer, Clemson U.

<u>Multiple Regression</u>, Herman Aguinis, U. of Colorado, Denver; Yoav Ganzach, Tel-Aviv U.

#### 

• 10:00- 12:00 Hilton: Tom Thomson

Panel discussion and conversation about the process of comparative analysis in management research.

Chair: Robert P. Gephart, U. of Alberta

Participants: Reed E. Nelson, Southern Illinois U.; Ann Langley, U. du Québec à Montreal; Paul M. Hirsch, Northwestern U.

### 851. © Qualitative and Quantitative Approaches to Time Based Research: A Panel Discussion

• 10:00- 12:00 Hilton: Varley

Chair: Bettina Hamilton, U. of Miami

Panel: Terri A. Scandura, U. of Miami/Hong Kong U. of Science and Technology; Tammy D. Allen, U. of South Florida; Robert W. Eder,

Portland State U.; Steven C. Currall, Rice U.; David M. Boje, New Mexico State U.; Cecily Dale Cooper, U. of Southern California; Kinuyo Shimizu, Aoyamagakuin Graduate School of International Business

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:50AM

176. → SHCS: (RM, IM, OMT) Rigor and Relevance in Organization and Management Research

• 8:50- 10:20 Sheraton Centre: Ballroom Centre

#### Monday 10:40AM

### 852. Paper Session: Research Methods Division Proceedings Papers

 10:40- 12:00 Sheraton Centre: Wentworth Chair: Michelle A. Marks, Florida International U.

<u>The Theoretical Contribution of Computer Simulation,</u> Ryan Quinn, U. of Michigan

**Published in Conference Proceedings** 

Beyond Two-Group Comparisons: Identifying Sets of Non-

Invariant Groups, Roger B. Rensvold, City U. of Hong Kong;
Gordon W. Cheung, Chinese U. of Hong Kong
Winner of Sage Publications/RM Division Best Paper Award
Published in Conference Proceedings

Introduction: David A. Harrison, U. of Texas, Arlington Discussant: Nicholas S. Miceli, Morgan State U.

#### Monday 12:20PM

215. → SJS: (OMT, RM) A Time to Reflect: Constructing Knowledge and Alternative Modes of Investigation in Organization and Management Theory

12:20- 2:10 Sheraton Centre: Civic Ballroom

#### Monday 12:50PM

**184. SHCS**: (RM, OB) A Timely Look at Multilevel Research Methodology: Taking Stock of Where We Are and Perspectives on Where We Need to Go

• 12:50- 2:10 Sheraton Centre: Ballroom Centre

#### Monday 2:30PM

# 853. Symposium: Much Ado About Missing Data: Current Methods of Incomplete Data Analysis in Organizational Research

2:30- 3:50 Sheraton Centre: Wentworth

Propries: Mark Fighman, Carpagia Mallan III.

Propries: Mark Fighman,

Organizers: Mark Fichman, Carnegie Mellon U.; Jonathon N. Cummings, Carnegie Mellon U.

Toward Building a Theory of Attrition: The Impact of
Attrition-Related Non-Random Sampling in Longitudinal,
Organizational Research, Jodi S. Goodman, Purdue U.; Gary
Ballinger, Purdue U.; Lucy L. Gilson, Georgia Institute of
Technology

<u>The Importance of Treating Missing Data Properly in</u>

<u>Organizational Research</u>, Mark Fichman, Carnegie Mellon U.;

Jonathon N. Cummings, Carnegie Mellon U.

Missing Data Analysis for Single Choice and Multiple Choice

<u>Survey Questions</u>, Thomas Astebro, U. of Waterloo; Gongyue
Chen, U. of Waterloo

Floor Plans: Royal York: E1 - E2, Sheraton Centre: E3 - E4, Hilton: E5, Surrounding Area: E6

RM Research Methods

#### An Illustrative Application of Multiple Imputation: Internet

<u>Usage in HomeNet</u>, Mark Fichman, Carnegie Mellon U.;

Jonathon N. Cummings, Carnegie Mellon U.

Comments on the Future of Missing Data Research, Philip L. Roth, Clemson U.

Discussant: Philip L. Roth, Clemson U.

#### Tuesday 8:30AM

#### 340. IP: Developing Research Methods: O&A

• 8:30- 10:10 Royal York: Canadian 3

#### Tuesday 10:30AM

#### 854. Paper Session: Organizational Phenomena Viewed

#### Through a Different Lens

• 10:30- 11:50 Sheraton Centre: Wentworth

Chair: Steven C. Currall, Rice U.

Prospects for Progress in the Organizational Sciences:

<u>Toward a Problem Solving Model</u>, Frederick Morgeson, Michigan State U.

Pictures, Patience, and Pattern-Matching: Sharing Insights

from My Four-Year Journey to Make Sense of Qualitative

Interview Data, Anne D. Smith, U. of New Mexico

Foucauldian Inspired Case Study Research: Methodological

<u>Concerns and Method</u>, Kathryn Noreen Kearins, U. of Waikato, New Zealand

Discussant: Michele Issel, U. of Illinois, Chicago

#### Tuesday 2:00PM

242. UJS: (RM, BPS, OMT) Agent-Based Computational

**Models:** Why They Are Important! What They Are!

#### Making Them Better! Connecting Them to Reality!

2:00- 3:40 Hilton: McDonald

#### Tuesday 5:00PM

#### 855. RM Social Hour

• 5:00- 6:00 Sheraton Centre: Wentworth

Division Chair: David A. Harrison, U. of Texas, Arlington

#### Tuesday 6:00PM

#### 856. Meeting: RM Business Meeting

6:00- 8:00 Sheraton Centre: Wentworth

Division Chair: David A. Harrison, U. of Texas, Arlington

#### Wednesday 10:40AM

#### 857. Paper Session: New Methodological Approaches

10:40- 12:00 Sheraton Centre: Wentworth

Chair: Claudia C. Cogliser, Oregon State U.

Applications of Mean and Covariance Structure Analysis:

Uniting Experimental and Correlational Approaches,

Robert E. Ployhart, U. of Maryland; Frederick L. Oswald, Purdue U.

Charting the Mind of the Strategic Decision Maker: A

Comparative Analysis of Two Methodological Alternatives

Involving Causal Mapping, Gerard Hodgkinson, U. of Leeds;

John Maule, U. of Leeds; Nicola J. Bown, U. of Leeds

Capturing Survey Data Electronically: Methodological Issues

<u>and Implications</u>, Kevin G. Corley, Pennsylvania State U.; Karen J. Jansen, Pennsylvania State U.

Discussant: Jeffrey R. Edwards, U. of North Carolina

#### 385. IP: Research Methods - an Overview and Details

• 10:40- 12:00 Royal York: Canadian 6

## Social Issues in Management

Program Chair: Jeanne M. Logsdon, U. of New Mexico Professional Development Workshop Chair: Lawrence J. Lad. B

		Professional Development Workshop Ch	
	Start	Division Program	Shared Program
Friday	9:00am		78. SPDW: Service-Learning Community Service Project ◆ Off:Toronto
			Covenant House
	1:00pm		81.SPDW: CMSW Doctoral Workshop • SC:Norfolk
	3:00pm		82.SPDW: CMSW Junior Faculty Workshop ◆ SC:York
	5:00pm	858.SIM Doctoral Consortium ◆ SC:Peel 859.Debriefing Meeting ◆ SC:Conference Room E	
<b>H</b>		Debug Meeting ▼ 50:Colletelice Rooth E	35.SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference
	6:00pm		Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am	860.SIM Doctoral Consortium • SC:Peel	90.SPDW: CMSW: What's Critical? • RY:Ontario
	0.004111	50. Sha Boctoral Consortain - 50.1 cci	92.SPDW: Making Time to Talk • SC:Conference Room D
	8:30am		96.SPDW: New Doctoral Students Consortium ◆ RY:Upper Canada
		861. The New Century of Corporate Political Strategy ◆ SC:Dominion	DID WITCH Bottofal Students Consolitating Wilesper Canada
		Ballroom S	
ay	9:30am		99.SPDW: Stakeholder Learning Dialogs • SC:Norfolk
þ	10:00am		101.SPDW: CMSW: Practice/Activity Theory • RY:Ontario
II			102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
Saturday	1:30pm		109.SPDW: Reflecting on & Applying Learning ◆ SC:Conference Room
S	2:30pm		111.SPDW: CMSW: Interpretive Methods for Critical Research •
			RY:Ontario
			112.SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
		862.SIM Keynote Address ◆ SC:Ballroom East	115 SPDW: CMSW Reception and Roundtables • RY:Ballroom
	6:00pm		116 SPDW: All Doctoral Students Reception • RY:Upper Canada
	7:30pm		117 SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118_SPDW: CMSW Organizational Meeting and Breakfast ◆ RY:Ballroom
_	8:00am		122 SPDW: CMSW: Critical Research in the Management Journals •
a	6.00aiii		RY:Ballroom
פ			123.SPDW: CMSW: Gender, Work, and Employment in Academia •
Sunday			RY:British Columbia
Sı	9:00am	863. Building Bridges Between Research Styles • SC:Ballroom East	
	10:00am		<b>131.</b> SPDW: Public Corruption Roundtable ◆ RY:Jasper 1-266
	10:30am		134. SPDW: CMSW Plenary Speaker: Doug Henwood ◆ RY:Ballroom
	8:00am	864.SIM Division Welcome • SC:Dominion Ballroom S	
>		865. Social Control ◆ SC:Dominion Ballroom S	205. JS: Spirituality in Mgmt. Education ◆ RY:Territories
Monday	9:00am		177.SHCS: Suppressing Business Bribery • SC:Ballroom East
ĭ		866. Public Policies ◆ SC:Dominion Ballroom S	211 JS: Liberation Theology for New Times? ◆ RY:Alberta
9	12:20pm		304.IP: Macro Perspectives • RY:Canadian 8
Σ		<b>367.</b> Corporate Social Performance I ◆ SC:Dominion Ballroom S <b>368.</b> Corp. Accountability ◆ SC:Dominion Ballroom S	274.SIT: Advancing Culture • RY:Saskatchewan  190.SHCS: Ethics in Conflict • SC:Ballroom Centre
		369. Corporate Citizenship MBA Award ◆ SC:Dominion Ballroom S	190.SHCS: Ethics in Conflict • 30.Daiii00iii Cenile
	8.30am	370. Ethics I ◆ SC:Dominion Ballroom S	234 JS: Sexual Harassment Policy Effects • RY:Territories
_	10:30am	Danes 1 · So.Dominion Danioon S	194.SHCS: Stakeholders in Seattle ◆ RY:Quebec
ay	10.504111		236 JS: Civic Engagement & Service Learning • H:McDonald
Ğ			<b>341.</b> IP: Perspectives in SIM Research ◆ RY:Canadian 1
<b>3</b>	2:00pm	871.Stakeholder Theory I ◆ SC:Dominion Ballroom S	
Lnesd		872.SIM Business Meeting • SC:Dominion Ballroom S	246.JS: Transformation and the Search for Meaning at Work ◆ H:McDonald
		873.SIM Social • SC:Dominion Ballroom S	
Wed		874. Ethics II ◆ SC:Dominion Ballroom S	
Ve		875. Stakeholder Theory II ◆ SC:Dominion Ballroom S	
<b>^</b>	12:20pm	876. Corporate Social Performance II • SC:Dominion Ballroom S	

#### Friday 9:00AM

78. SPDW: (SIM, ONE, MED, PNP) Service-Learning Community **Service Project** 

9:00- 8:00 Off Site: Toronto Covenant House

Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

• 3:00- 6:00 Sheraton Centre: York

#### Friday 5:00PM

#### 858. SIM Doctoral Consortium

• 5:00- 9:00 Sheraton Centre: Peel By invitation only. See Saturday schedule. Organizers: Diane Swanson, Kansas State U.; Jennifer J. Griffin, George Washington U.

#### Friday 5:30PM

### 859. Debriefing Meeting : Service-Learning Community Service Project

 5:30- 8:00 Sheraton Centre: Conference Room E Organizer: Larry Lad, Butler U.

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving Critters

• 6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Breakfast** 

• 7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

#### 860. SIM Doctoral Consortium

8:00- 5:00 Sheraton Centre: Peel

Organizers: Diane Swanson, Kansas State U.; Jennifer J. Griffin, George Washington U.

Presenters: Brad Agle, U. of Pittsburgh; George Brenkert, Georgetown U.; Jerry M. Calton, U. of Hawaii, Hilo; Philip L. Cochran, Pennsylvania State U.; Craig Dunn, San Diego State U.; Dawn Elm, U. of St. Thomas; Bill Frederick, U. of Pittsburgh; Robert Edward Freeman, U. of Virginia; Jeff Harrison, U. of Central Florida; Thomas M. Jones, U. of Washington; D. Jeffrey Lenn, George Washington U.; Jeanne M. Logsdon, U. of New Mexico; Patricia Luoma, Quinnipiac College; John F. Mahon, Boston U.; Douglas R. May, U. of Nebraska, Lincoln; Karen L. Newman, U. of Richmond; Brian P. Niehoff, Kansas State U.; Bill Sodeman, Prosoft; Douglas A. Schuler, Rice U.; Kelly Strong, Michigan Technological U.; Linda K. Trevino, Pennsylvania State U.; Sandra A. Waddock, Boston College; Steve Wartick, U. of Northern Iowa; James F. Weber, Duquesne U.; Patricia Werhane, U. of Virginia; Duane Windsor, Rice U.; Richard E. Wokutch, Virginia Polytechnic Institute and State U.; Donna J. Wood, U. of Pittsburgh

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

• 8:00- 10:00 Royal York: Ontario

92. 🕮 SPDW: (MED, MOC, ODC, ONE, SIM) Making Time to

Talk: Stakeholder Learning Dialogs
• 8:00- 9:00 Sheraton Centre: Conference Room D

#### oratori Contro. Comoronos recom

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) New Doctoral Students Consortium

Saturday 8:30AM

• 8:30- 5:00 Royal York: Upper Canada

B182

#### Saturday 9:00AM

#### 861. The New Century of Corporate Political Strategy

 9:00- 12:00 Sheraton Centre: Dominion Ballroom S Pre-conference preparation required; contact Amy Hillman at Ahillman@ivey.uwo.ca by 7/15/2000. Organizers: Amy J. Hillman, U. of Western Ontario; Douglas A. Schuler, Rice U.

#### Saturday 9:30AM

99. ©SPDW: (MED, MOC, ODC, ONE, SIM) Hands-on Practice in Stakeholder Learning Dialogs

9:30- 12:00 Sheraton Centre: Norfolk

#### Saturday 10:00AM

101. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on Work Organization: Practice/Activity Theory

• 10:00- 1:00 Royal York: Ontario

102. QSPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop: Bringing Critical Perspectives into the Classroom

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:30PM

109. © SPDW: (MED, MOC, ODC, ONE, SIM) Reflecting on & Applying Learning on Stakeholder Dialog

1:30- 3:30 Sheraton Centre: Conference Room D

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods
Workshop: Interpretive Methods for Critical

Management Studies
• 2:30- 5:30 Royal York: Ontario

**112.** SPDW:(CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) **CMSW Strategy Workshop:** 

Political Economy, Governance, and Business Strategy

• 2:30- 5:30 Royal York: Tudor 7

#### Saturday 5:30PM

# 862. SIM Keynote Address: The Story of Worldwide Anti-Corruption Legislation: The Transparency International Role

• 5:30- 8:00 Sheraton Centre: Ballroom East Co-sponsored with Society for Business Ethics with support from the Center for Corporate Community Relations, Boston College. Reception to follow presentation.

Organizers: Ann K. Buchholtz, U. of Georgia; Craig Fleisher, U. of New Brunswick; Len Brooks, U. of Toronto Presenter: Wesley Cragg, York U.

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed Paper Roundtables

5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

**116.** SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP, RM, SIM, TIM) **All Doctoral Students Reception** 

6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

Legend: \$= theme, \$\Pi\$= teaching, \$\Pi\$= management practice, \$\frac{1}{2}\$= international, Other abbreviations p. A38 - 39

7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

8:00- 10:30 Royal York: British Columbia

#### Sunday 9:00AM

### 863. Building Bridges Between Research Styles: A Dialog Between Management and Philosophy Scholars

9:00- 12:00 Sheraton Centre: Ballroom East
Organizers: Ann K. Buchholtz, U. of Georgia; Craig Fleisher, U. of
New Brunswick

Facilitator: Steve Wartick, U. of Northern Iowa

Presenters: George Brenkert, Georgetown U.; Robert Fredrick, Bentley College; Linda K. Trevino, Pennsylvania State U.; Archie B. Carroll, U. of Georgia

#### Sunday 10:00AM

### 131. → SPDW: (PNP, SIM) Roundtable on International Public Corruption

10:00- 12:00 Royal York: Jasper 1-266

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug

Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:00AM

#### 864. SIM Division Welcome

8:00- 8:30 Sheraton Centre: Dominion Ballroom S Division Chair: D. Jeffrey Lenn, George Washington U. Program Chair: Jeanne M. Logsdon, U. of New Mexico

#### Monday 8:30AM

865. Paper Session: Sources of Social Control

8:30- 10:20 Sheraton Centre: Dominion Ballroom S
Chair: Dawn Elm, U. of St. Thomas

Organizational Moral Values: Definitions and Measurement, Elizabeth D. Scott, Pennsylvania State U.

Moral Tethers, Barry M. Mitnick, U. of Pittsburgh

Collective Myopia and Normalization Behind the Scene of White-collar Crimes in Japan: A Diagnostic Theory on the Case of Dai-ichi Kangyo Bank, Nobuyuki Chikudate, U. of Southern California

An Action Learning Perspective on the Relationship Between

Regulatory Pressure and Organizational Misconduct,
Tammy L. Mac Lean, Boston College; Robert Radin, Boston
College

Discussants: Kristi M. Lewis, California School of Professional Psychology; Thomas M. Jones, U. of Washington

205. 

Signature Spirituality into Management Education in Academia and Organizations: Current Practices and Possible Future Directions

• 8:30- 10:20 Royal York: Territories

#### Monday 9:00AM

177. ⊕→SHCS: (SIM, IM) International Cooperation for the Suppression of Business Bribery in the Global Economy

• 9:00- 10:20 Sheraton Centre: Ballroom East

#### Monday 10:40AM

**866.** Paper Session: **Impacts of Public Policies** 

- 10:40- 12:00 Sheraton Centre: Dominion Ballroom S Chair: John F. Mahon, Boston U.
- → <u>Litigating Regulation: Corporate Strategy in</u>

  <u>Telecommunications</u>, John Manuel de Figueiredo,
  Massachusetts Institute of Technology
  Published in Conference Proceedings
- → Corporate Political Strategy and Antitrust Policy: The Role of International Competitive Effects, Joseph Anthony Clougherty, Tilburg U.

How Deregulated Firms Combine Market and Nonmarket

<u>Activities - Evidence from Telecom Operators in Europe</u>,

Jean-Philippe Bonardi, Tulane U.

Discussants: Patricia Luoma, Quinnipiac College; Brian Shaffer, U. of Maryland

## 211. \( \bar{Z}\)JS:(ODC, SIM, OMT) Liberation Theology for New Times? A Critical Exploration of the Discourse of 'The Market'

• 10:40- 12:00 Royal York: Alberta

#### Monday 12:20PM

#### 304. IP: Macro Perspectives on Social Issues

• 12:20- 2:10 Royal York: Canadian 8

#### Monday 2:30PM

### 867. Paper Session: New Research on Corporate Social Performance

- 2:30- 3:50 Sheraton Centre: Dominion Ballroom S Chair: Archie B. Carroll, U. of Georgia
- Corporate Social Audits: Subjecting Miles' 1987 Model to Tests of Validation, James F. Weber, Duquesne U.; David Wasieleski, U. of Pittsburgh

Stakeholder Salience and Corporate Philanthropy: Three
Strikes and You're Funded (One Strike and You're Out?),
Sara A. Morris, Old Dominion U.

**Published in Conference Proceedings** 

Information and Social Decisions: Reworking the CSP-CFP

Model, Douglas A. Schuler, Rice U.; Michele Daley, Rice U.

Discussants: Steven N. Brenner, Portland State U.; Linda Sama, U. of Texas, El Paso

### **274.** → SIT: Advancing Our Understanding of Culture: Mobility, Schemas and Similarity

2:30- 3:50 Royal York: Saskatchewan

#### Monday 4:10PM

868. → Theme: Corporate Accountability Comes of Age: Social Auditing and Reporting in the 21st Century

• 4:10- 6:00 Sheraton Centre: Dominion Ballroom S Chair: Len Brooks, U. of Toronto

Emerging International Standards in Social and Ethical

Accounting, Auditing, and Reporting, Simon Zadek, Institute of Social and Ethical Accountability/Global Reporting Initiative

Global Suppliers -- CEPAA Guidance and Auditor Training,
Eileen Kohl Kaufman, Council on Economic Priorities Accreditation
Agency

<u>Trends in Corporate Self-Reporting</u>, Priscilla Boucher, VanCity *Discussants*: David Nitkin, EthicScan Canada; Kimberly Davenport, Bell South Corporation.

190. SHCS: (CM, OB, SIM) Ethics in Conflict and Negotiation

4:10- 6:00 Sheraton Centre: Ballroom Centre

#### Monday 6:00PM

### 869. Award for the Best MBA Student Paper on Corporate Citizenship

• 6:00-7:00 Sheraton Centre: Dominion Ballroom S Hosted by the Center for Corporate Community Relations, Boston College

Presiding: Bradley Googins, Boston College

#### Tuesday 8:30AM

870. Paper Session: Managers and Ethics

 8:30- 10:10 Sheraton Centre: Dominion Ballroom S Chair: Edwin M. Epstein, St. Mary's College

The Role of Moral Intensity in Ethical Decision Making: A

Review and Investigation of Moral Recognition,

Evaluation, and Intention, Douglas R. May, U. of Nebraska,

Lincoln; Kevin Pauli, U. of Nebraska, Lincoln

Management and the Uses of Ambiguity and Fear: How

Machiavelli Can Improve Stakeholder and Justice Theory,
Lenahan Louis O'Connell, U. of Kentucky

Discussants: Steve Feldman, Case Western Reserve U.; Kelly Strong, Michigan Technological U.

**234.** ©JS: (GDO, HR, SIM) **Sexual Harassment Policy Effects:** Implications for Theory, Research, and Practice

8:30- 10:10 Royal York: Territories

#### Tuesday 10:30AM

194. © SHCS: (SIM, ONE) A Time for Voice, A Time for Dialogue--Stakeholders in Seattle: Dialogue and Practice Toward Collaborative Stakeholder Relationships

• 10:30- 11:50 Royal York: Quebec

236. [III] S: (MED, PNP, SIM) Theoretical Foundations of Civic Engagement and Service-Learning

10:30- 11:50 Hilton: McDonald

341. IP: Individual and Organizational Perspectives in SIM Research

• 10:30- 11:50 Royal York: Canadian 1

#### Tuesday 2:00PM

871. Paper Session: Stakeholders and Theory Development

• 2:00- 3:20 Sheraton Centre: Dominion Ballroom S Chair. Maureen Bezold, Pennsylvania State U.

<u>Stakeholder Research: An Organizing Framework,</u> Jennifer J. Griffin, George Washington U.

Six Normative Principles for the Governance of Stakeholder

Relations, Pursey P.M.A.R. Heugens, Erasmus U.; Samuel P.
Kaptein, Erasmus U.; Johannes Van Oosterhout, Erasmus U.

A Contingency Model of Stakeholder Management, I.M.

Jawahar, Illinois State U.; Gary L. McLaughlin, Wal-Mart Stores, Inc.

Discussants: Jerry M. Calton, U. of Hawaii, Hilo; Tara J. Radin, Hofstra U.

#### Tuesday 3:40PM

### 872. Division: SIM Division Chair's Address and Business Meeting

• 3:40- 6:00 Sheraton Centre: Dominion Ballroom S The SIM Division Chair's address and discussant will start at 3:40pm and end at 4:45pm, and the business meeting will begin at 4:45pm and end at 6pm

 $\begin{array}{l} \textit{Division Chair:} \ \mathsf{D.} \ \mathsf{Jeffrey Lenn}, \ \mathsf{George Washington U}. \\ \underline{\mathsf{H20}}, \ \mathsf{D.} \ \mathsf{Jeffrey Lenn}, \ \mathsf{George Washington U}. \\ \end{array}$ 

Discussant: James F. Weber, Duquesne U.

**246.** ♥\$JS:(MED, SIM, CAR) **Personal and Organizational Transformation and the Search for Meaning at Work in Turbulent Times** 

3:40- 5:20 Hilton: McDonald

#### Tuesday 6:30PM

#### 873. SIM Social Hour

 6:30- 7:30 Sheraton Centre: Dominion Ballroom S Organizer: Jeanne M. Logsdon, U. of New Mexico

#### Wednesday 8:30AM

**874.** Paper Session: **Organizations and Ethics** 

 8:30- 10:20 Sheraton Centre: Dominion Ballroom S Chair: James F. Weber, Duquesne U.

It's Lovely at the Top: Comparing Senior Managers' and
Employees' Perceptions of Organizational Ethics, Linda K.
Trevino, Pennsylvania State U.; Gary R. Weaver, U. of Delaware;
Michael E. Brown, Pennsylvania State U.

Published in Conference Proceedings

Source of Legitimacy and Cognitive Intent in Corporate

Ethics Programs, Scott J. Reynolds, U. of Minnesota; Mary
Lippitt Nichols, U. of Minnesota

Corporate Codes of Ethics: Factors Leading to Effectiveness, Mark Stephen Schwartz, York U.; Wesley Cragg, York U. Discussants: Deborah Vidaver-Cohen, Florida International U.; Randi L. Sims, Nova Southeastern U.

#### Wednesday 10:40AM

### 875. Paper Session: Stakeholders and Theory Development II

• 10:40- 12:00 Sheraton Centre: Dominion Ballroom S Chair: Donna J. Wood, U. of Pittsburgh

Stakeholder Connectedness: A Relationship Based

Approach, Mark A. Heuer, George Washington U.

When Do Stakeholders Act? An Interest and Identity Based

Model of Stakeholder Mobilization, Timothy J. Rowley, U. of
Toronto; Mihnea Moldoveanu, U. of Toronto

Time to Rethink Stakeholder Legitimacy Management and the Qualified Good Neighbor: The Case of Nova Nada and JDI, Cathy Driscoll, Saint Mary's U.; Annie Crombie, Dalhousie U. Discussants: Craig Dunn, San Diego State U.; Joseph A. Petrick, Wright State U.

#### Wednesday 12:20PM

#### 876. Paper Session: Corporate Social Performance: Its

Time Is Now

of Washington

• 12:20- 2:10 Sheraton Centre: Dominion Ballroom S Chair: Philip L. Cochran, Pennsylvania State U.

→ A Resource Dependence Perspective on Stakeholder
Performance, Shawn L. Berman, Boston U.; Andrew C. Wicks, U.

Good Deeds and Misdeeds: A Mediated Model of the Effect

of Corporate Social Performance on Organizational

Attractiveness, Rebecca A. Luce, Michigan State U.; Alison E. Barber, Michigan State U.; Amy J. Hillman, U. of Western Ontario

Organizational Attractiveness and Corporate Social

Orientation: Do Our Values Influence Our Preference for Affirmative Action and Managing Diversity?, Wanda J. Smith, Virginia Polytechnic Institute and State U.; Richard E. Wokutch, Virginia Polytechnic Institute and State U.; Bryan S. Dennis, U. of Georgia

Discussants: Mark Cordano, Wright State U.; Virginia W. Gerde, U. of New Mexico

# Technology and Innovation Management Program Chair: Philip C. Anderson, Dartmouth College Professional Development Workshop Chair: Raghu Garud, New York U.

	Chant	Professional Development Workshop Cl	Shared Program
	Start	Division Program	Shared Program  21.SPDW: CMSW Doctoral Workshop • SC:Norfolk
aУ	1:00pm	The state of the s	
Friday		877.TIM/OCIS Doctoral Consortium  SC:Huron	82.SPDW: CMSW Junior Faculty Workshop • SC:York
	6:00pm		35 SPDW: CMSW Reception for Arriving Critters ◆ SC:Conference Room B&C
	7:30am		86.SPDW: CMSW Breakfast ◆ RY:Ontario
	8:00am	878.TIM/OCIS Doctoral Consortium ◆ H:Casson	90.SPDW: CMSW: What's Critical? • RY:Ontario
	8:30am		94.SPDW: OCIS/TIM Junior Faculty Consortium ◆ SC:Carleton
			96 SPDW: New Doctoral Students Consortium • RY:Upper Canada
	9:00am		97. SPDW: Bringing Complexity Theory to Bear ◆ SC:Elgin
<b>,</b>		879.Y2K Aftermath ◆ H:McDonald	101. SPDW: CMSW: Practice/Activity Theory • RY:Ontario
Ē,	10.004111	1 Dit i iterinati i i i i i i i i i i i i i i i i i i	102.SPDW: CMSW: Teaching Critically ◆ RY:Tudor 7
2	1:00pm	880.European Research Traditions • H:Varley	104.SPDW: Quantitative Methods and Complexity Theory •
3			SC:Conference Room E
Saturuay	2:30pm		111. SPDW: CMSW: Interpretive Methods for Critical Research •
Š	F		RY:Ontario
			<b>112.</b> SPDW: CMSW: Critical Perspectives on Strategy ◆ RY:Tudor 7
	3:00pm	881.Courses on Internet Businesses • H:Jackson	1 23
	5:30pm		115.SPDW: CMSW Reception and Roundtables ◆ RY:Ballroom
	6:00pm		116.SPDW: All Doctoral Students Reception ◆ RY:Upper Canada
	7:30pm		117. SPDW: CMSW: Social Time • RY:Ballroom
	7:00am		118.SPDW: CMSW Organizational Meeting and Breakfast •
	7.004111		RY:Ballroom
۱y	8:00am	882.TIM for the 21st Century • H:Jackson	122.SPDW: CMSW: Critical Research in the Management Journals
Π¢	0.004111	Thirt is the 21st Century Thousand	RY:Ballroom
			123. SPDW: CMSW: Gender, Work, and Employment in Academia
Sunday			RY:British Columbia
2	10:00am	883.In from the Field • H:Jackson	
	10:30am		134.SPDW: CMSW Plenary Speaker: Doug Henwood • RY:Ballroom
	8:30am		175 SHCS: Boundaries in Tech. Industries • SC:Ballroom West
			206 JS: Complexity and Complementarities • SC:Conference Room D8
<b>^</b>	8:50am	884. Incumbents vs. New Entrants ◆ RY: Algonquin	
<b>.</b>	10:40am	885.Radical Vs. Linear Innovation ◆ RY:Algonquin	
2	12:20pm		219.JS: Commercializing Research ◆ SC:Conference Room D&E
Monday		886. Capturing and Communicating Productive Knowledge ◆	
1	-	RY:Algonquin	
4	2:30pm	887. New Insights Into Technology Evolution • RY:Algonquin	188.SHCS: Science-Based Competition ◆ SC:Ballroom West
	_		220 JS: Learning, Knowledge, Performance ◆ SC:Civic Ballroom
	4:10pm	888. Knowledge, R&D, Innovation ◆ RY:Algonquin	191.SHCS: External Knowledge Sourcing ◆ SC:Ballroom West
	7:30am	889.Research Themes in Electronic Commerce • RY:Algonquin	
۱y	8:40am	890. Technology Alliances ◆ RY: Algonquin	
ĭ		391. Managing Innovation Webs ◆ RY: Algonquin	
ı uesuay	2:00pm	892.Managing Research Alliances ◆ RY:Algonquin	195.SHCS: Intellectual Property ◆ RY:Concert Hall
וב		893. University-Based Research ◆ RY: Algonquin	197.SHCS: Env. Innov. Across Boundaries • RY:Concert Hall
1		894.TIM Business Meeting • RY:Algonquin	
7		895.TIM Social Hour • RY:Algonquin	
	8:30am		368.IP: Organizing for Innovation ◆ RY:Canadian 1
<b>(4)</b>	0.Julii		369.IP: Conversations in TIM • RY:Canadian 2
,	8·50am	896. Insights into Learning and Innovation • RY: Algonquin	CONTROL IN THE INTOUNDED
		397. Managing Technology Development Projects • RY:Algonquin	257.JS: Modularity in Organizations ◆ SC:Conference Room D&E
	10:40am 12:20pm		265 JS: Lessons from Y2K ◆ RY:Alberta
weunesuay		398. High-Performing Innovation Teams ◆ RY: Algonquin	AUGUS. LESSONS HOM 12K TALADERIA
	1.7:40pm	IovonHigh-Performing Innovation Teams ◆ KY:Aldonduln	

#### Friday 1:00PM

81. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Doctoral Workshop

1:00- 6:00 Sheraton Centre: Norfolk

#### Friday 3:00PM

#### **□ ©**TIM/OCIS Doctoral Consortium

3:00- 7:00 Sheraton Centre: Huron

Pre-registeration required.

Chairs: Raghu Garud, New York U.; V. Sambamurthy, U. of Maryland Participants: Robert W. Zmud, U. of Oklahoma; Paul Almeida, Georgetown U.; Deborah J. Dougherty, Rutgers U.; Martin Kenney, U. of California, Davis

82. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC. ONE, PNP, RM, SIM, TIM) CMSW Junior Faculty Workshop

3:00- 6:00 Sheraton Centre: York

#### Friday 6:00PM

85. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception for Arriving **Critters** 

6:00- 9:00 Sheraton Centre: Conference Room B&C

#### Saturday 7:30AM

86. SPDW: (BPS, CMS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Breakfast

7:30- 8:00 Royal York: Ontario

#### Saturday 8:00AM

8:00- 5:00 Hilton: Casson

Pre-registeration required.

Chairs: Raghu Garud, New York U.; V. Sambamurthy, U. of Maryland Participants: Paul Almeida, Georgetown U.; Deborah J. Dougherty, Rutgers U.; Robert W. Zmud, U. of Oklahoma; Martin Kenney, U. of California, Davis

90. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary: What's Critical about Critical Management Studies?

8:00- 10:00 Royal York: Ontario

#### Saturday 8:30AM

94. SPDW: (OCIS, TIM) OCIS/TIM Junior Faculty Consortium

8:30- 5:00 Sheraton Centre: Carleton

96. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT, ONE, PNP. RM. SIM. TIM) New Doctoral Students Consortium

8:30- 5:00 Royal York: Upper Canada

#### Saturday 9:00AM

97. SPDW: (OMT, BPS, TIM, RM) Bringing Complexity Theory to **Bear on Organizations: Work in Progress** 

9:00- 12:00 Sheraton Centre: Elgin

#### Saturday 10:00AM

#### 879. → Y2K Aftermath: Review of Events from Around the World

10:00- 12:00 Hilton: McDonald

Chair: Oscar Hauptman, Melbourne Business School Participants: Jon W. Beard, Southern Illinois U., Edwardsville, Urs E. Gattiker, Aalborg U.; Karim K. Hirji, IBM Canada ltd.; Robert T. Keller, U. of Houston

101. SPDW: (CMS. BPS. CAR. CM. ENT. GDO. HR. IM. MED. MH. MOC. OB. ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Perspectives on

Work Organization: Practice/Activity Theory

10:00- 1:00 Royal York: Ontario

102. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Teaching Workshop: **Bringing Critical Perspectives into the Classroom** 

10:00- 1:00 Royal York: Tudor 7

#### Saturday 1:00PM

#### 880. > European Research Traditions in Technology and Innovation Management

1:00- 3:00 Hilton: Varley

Chair: Michael Dowling, U. Regensburg

Participants: Hans Georg Gemuenden, U. of Karlsruhe; Holger Ernst, U. of Kiel; Alfonso Molina, U. of Edinburgh; Joseph Lampel, U. of Nottingham; John P. Ulhoi, The Aarhus School of Business; Arent Greve, Norwegian School of Economics and Business Administration

104. SPDW: (OMT, BPS, TIM, RM) Quantitative Methods for **Applying Complexity Theory to Organizations** 

1:00- 3:00 Sheraton Centre: Conference Room E

#### Saturday 2:30PM

111. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Research Methods **Workshop: Interpretive Methods for Critical Management Studies** 

2:30- 5:30 Royal York: Ontario

112. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Strategy Workshop:

Political Economy, Governance, and Business Strategy

2:30- 5:30 Royal York: Tudor 7

#### Saturday 3:00PM

#### 881. Beyond Guest Speakers: Teaching Courses on **Internet Businesses**

3:00- 5:00 Hilton: Jackson

A number of schools are now offering courses on E-commerce or more broadly, Internet-related businesses. The goal of this session is to discuss what theoretical perspectives we can bring to bear in these courses and provide practical assistance to those putting together a course.

Chair: Mary Tripsas, Harvard U.

Participants: Thomas R. Eisenmann, Harvard U.; Suresh B. Kotha, U. of Washington; Christopher L. Tucci, New York U.; Allan Afuah, U. of Michigan; Marvin B. Lieberman, U. of California, Los Angeles

#### Saturday 5:30PM

115. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Reception and Refereed

#### **Paper Roundtables**

5:30- 7:30 Royal York: Ballroom

#### Saturday 6:00PM

116. SPDW: (NDSC, BPS, CAR, GDO, HCM, MED, MOC, OB, ODC, OMT,

ONE, PNP, RM, SIM, TIM) All Doctoral Students Reception

• 6:00- 8:00 Royal York: Upper Canada

#### Saturday 7:30PM

117. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Social Time

• 7:30- 8:30 Royal York: Ballroom

#### Sunday 7:00AM

118. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Organizational Meeting and Breakfast

7:00- 8:00 Royal York: Ballroom

#### Sunday 8:00AM

882. Technology and Innovation Management for the 21st Century: What Do We Know, and What Do We Need To Know?

• 8:00- 10:00 Hilton: Jackson Chair: Rajan R. Kamath, U. of Cincinnati

122. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Critical Research in the Management Journals: Problems and Prospects

8:00- 10:30 Royal York: Ballroom

123. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW: Gender and Tenure In Academe

• 8:00- 10:30 Royal York: British Columbia

#### Sunday 10:00AM

883. "In from the Field - Now What? Honing Technology Insights from Complex Field Data"

• 10:00-12:00 Hilton: Jackson Chair: Deborah J. Dougherty, Rutgers U.

Participants: Roger L. Dunbar, New York U.; Sanjay Jain, New York U./U. of Wisconsin, Madison; Alan O'Sullivan, U. of Ottawa

#### Sunday 10:30AM

134. SPDW: (CMS, BPS, CAR, CM, ENT, GDO, HR, IM, MED, MH, MOC, OB, ODC, ONE, PNP, RM, SIM, TIM) CMSW Plenary Speaker: Doug Henwood: "A New Economy? Beyond the Hype."

10:30- 12:00 Royal York: Ballroom

#### Monday 8:30AM

175. SHCS: (BPS, OMT, TIM) Firm Boundaries in Technology-Based Industries

8:30- 10:20 Sheraton Centre: Ballroom West

206. JS: (OMT, BPS, TIM) Complexity and Complementarities: Differences and Similarities. An Organizational Perspective on the Effects of Interactions

8:30- 10:20 Sheraton Centre: Conference Room D&E

#### Monday 8:50AM

**884.** Paper Session: Incumbents vs. New Entrants in Schumpeterian Competition

• 8:50- 10:20 Royal York: Algonquin Chair: Rodney Walter, Western Illinois U.

Responding to Technology-Created Market Niches: Do
Industry-Specialized Assets Facilitate or Hamper Entry?,
Andrew King, New York U.; Christopher L. Tucci, New York U.
Published in Conference Proceedings

Industry and Firm Performance in 'Creative Destructive' and 'Creative Cooperative' Environments, Frank T. Rothaermel, U. of Washington

<u>States</u>: A Study of Product Development
 <u>Capability Among Incumbents After Radical</u>
 <u>Technological Change</u>, Neil Jones, U. of Western Ontario

© a Technology Adoption Timing: How Much and When Do Co-opetitors' Capabilities Matter? The Case of Supercomputers, Allan Afuah, U. of Michigan

#### Monday 10:40AM

885. Paper Session: The Dynamics of Radical vs. Incremental Innovation

• 10:40- 12:00 Royal York: Algonquin Chair: Michael D. Lord, Wake Forest U.

Modularity and Complexity: Implications for Innovation,

Imitation, and Sustained Competitive Advantage, Frits K.

Pil, U. of Pittsburgh; Susan K. McEvily, U. of Pittsburgh

Living with Chaos: Understanding the Uncertainties of

Radical Innovation, Mark P. Rice, Rensselaer Polytechnic
Institute; Gina Colarelli O'Connor, Rensselaer Polytechnic Institute;
Richard Leifer, Rensselaer Polytechnic Institute

Search for Distant Returns: Strategic Choices and Life
Sciences Research at DuPont from 1916-1999, Gaurab
Bhardwaj, Babson College

<u>Searching the Unknown and Re-searching the Known:</u>
<u>Product Innovation in the Robotics Industry</u>, Riitta Katila, U. of Maryland; Gautam Ahuja, U. of Texas, Austin

#### Monday 12:20PM

219. JS: (TIM, BPS) The Shifting Landscape for Commercializing Research

12:20- 2:10 Sheraton Centre: Conference Room D&E

#### Monday 1:00PM

886. 

∑Division: Capturing and Communicating
Productive Knowledge: How Language Links to
Understanding and Practice

 1:00- 2:10 Royal York: Algonquin Keynote Speaker: Sidney Winter, U. of Pennsylvania

#### Monday 2:30PM

887. Paper Session: New Insights Into Technology Evolution

• 2:30- 3:50 Royal York: Algonquin *Chair:* Cathy Rusinko, Villanova U.

The Survival of Innovations: Patterns and Predictors, Thomas Astebro, U. of Waterloo; Xiahoua Sara Zhang, Clarica Inc.

→ <u>Technological Evolution at the Producer-Consumer</u>

<u>Interface</u>, Johannes M. Pennings, U. of Pennsylvania; Hann Ohl Kim, U. of New South Wales, Australia

The Evolution of Biotechnology: An Empirical Examination of the Rates of Technological Entry, Atul Nerkar, Columbia U.; Srikanth Paruchuri, Columbia U.

<u>Sponsors, Communities and Standards: Winning in the Local</u>
<u>Area Networking Business</u>, Urs von Burg, U. of Saint Gallen;
Martin Kenney, U. of California, Davis

### 188. SHCS: (BPS, TIM) Managing Under Science-Based Competition

2:30- 3:50 Sheraton Centre: Ballroom West

**220.** JS: (BPS, TIM) Research on Technological Learning, Knowledge Management, and Corporate Performance: Perspectives from Strategy, Organization Theory, and Management of Technology

• 2:30- 3:50 Sheraton Centre: Civic Ballroom

#### Monday 4:10PM

### 888. Paper Session: Knowledge, R&D, and Innovation Capabilities

• 4:10- 5:40 Royal York: Algonquin *Chair:* Nathan Jay, Saint John's U.

<u>The Determinants of National Innovative Capacity</u>, Scott Stern, Massachusetts Institute of Technology; Michael E. Porter, Harvard U.; Jeffrey L. Furman, Massachusetts Institute of Technology

#### **Published in Conference Proceedings**

- → Human and Social Capital Explanations for Knowledge

  Development Outcomes, Soo-Hoon Lee, National U. of

  Singapore/Rensselaer Polytechnic Institute; Chee-Leong Chong,
  National U. of Singapore; Poh Kam Wong, National U. of

  Singapore
- ➡<u>Managing Knowledge Across Multiple Domains</u>, Raghu Garud, New York U.; Arun Kumaraswamy, Rutgers U., Camden; Sanjay Jain, New York U./U. of Wisconsin, Madison
- <u>Technology Sourcing and Output of Established Firms in a</u>

  <u>Regime of Encompassing Technological Change</u>, Charlene
  Linda Nicholls-Nixon, U. of Western Ontario; Carolyn Y. Woo, U. of
  Notre Dame

### 191. → SHCS: (BPS, TIM, IM) Modes of External Knowledge Sourcing

4:10- 5:20 Sheraton Centre: Ballroom West

#### Tuesday 7:30AM

#### 

• 7:30- 8:30 Royal York: Algonquin Chair: Philip C. Anderson, Dartmouth College

#### Tuesday 8:40AM

### 890. □Paper Session: Alliance Networks for Developing Technology

• 8:40- 10:10 Royal York: Algonquin

Chair: John P. Ulhoi, The Aarhus School of Business

<u>Learning in Dynamic Inter-Firm Networks - The Efficacy of Multiple Contacts</u>, John Hagedoorn, Maastricht U.; Geert M. Duysters, U. of Limburg

Strategic Participation in Industry-Wide Technical
Organizations? Relating Informal Interfirm Networks and
Alliance Formation, Lori Rosenkopf, U. of Pennsylvania; Anca
Turcanu, U. of Pennsylvania; Varghese George, Rutgers U.

<u>The Effects of Social Capital on the Technological</u>
<u>Performance of the Firm: A Longitudinal Analysis</u>, Pekhooi Soh, National U. of Singapore

Technology Intensity and Competitive Intensity: Impact on Firm Collaboration and Performance, Siah Hwee Ang, National U. of Singapore

#### Tuesday 10:30AM

### 891. Paper Session: Make, Buy, or Partner: Managing Innovation Webs

• 10:30- 11:50 Royal York: Algonquin *Chair:* Daniel Z. Levin, Rutgers U.

<u>Importing Scientific Inventions: Direct Interaction,</u>
<u>Geography, and Economic Performance,</u> Ajay K. Agrawal,
Massachusetts Institute of Technology/U. of British Columbia

Development Webs: A New Paradigm in Product

<u>Development</u>, Nancy A. Staudenmayer, Duke U.; Mary Tripsas, Harvard U.; Christopher L. Tucci, New York U.

<u>The Role of Venture Capitalists in Developing</u>
<u>Commercialization Strategies in Start-up Organizations</u>,

David H. Hsu, Massachusetts Institute of Technology

System-on-a-Chip Integration in the Semiconductor <u>Industry: Industry Structure and Firm Strategies</u>, Greg Linden, U. of California, Berkeley; Deepak Somaya, U. of California. Berkeley

#### Tuesday 2:00PM

#### 892. Paper Session: Managing Research Alliances

2:00- 3:20 Royal York: Algonquin

Chair: Nile W. Hatch, U. of Illinois

→ When Do Research Consortia Work Well and Why?
Evidence from Japanese Panel Data, Lee G. Branstetter, U. of California, Davis; Mariko Sakakibara, U. of California, Los Angeles

Why Do Firms Join Cooperative R&D Consortia? A Test of an Integrated Model, James C. Hayton, Georgia State U.; Saloua Sehili, Georgia State U.; Vida G. Scarpello, Georgia State U.

Strategic Alliance Instability: Factors Affecting Governance Changes, Paul E. Bierly, James Madison U.; Joseph E. Coombs, James Madison U.

<u>The Effects of Alliance Portfolio Characteristics and Absorptive Capacity on Performance: A Study of Biotechnology Firms, Gerard George, Syracuse U.; Shaker A. Zahra, Georgia State U.; Kathleen Wheatley, Syracuse U.; Raihan Khan, Syracuse U.</u>

### 195. SHCS: (BPS, TIM) Strategic Management of Intellectual Property

• 2:00- 3:20 Royal York: Concert Hall

#### Tuesday 3:40PM

### 893. Paper Session: University-Based Research: Innovation and Commercialization

• 3:40- 5:10 Royal York: Algonquin Chair: Henry Chesbrough, Harvard U.

An Investigation of Public and Private R&D Partnerships,
Elena Revilla, U. de Valladolid; Joseph Sarkis, Clark U.; Aurelia
Modrego, U. Carlos III de Madrid, Spain
Published in Conference Proceedings

<u>How Relevant is University-Based High Technology</u>

<u>Research to Private Firms? A US-Japan Comparison,</u>
Jennifer Spencer, U. of Houston

National Institutional Context and Patterns of Knowledge
Diffusion: A Comparison of Inter-organizational Transfer
of Biotechnology Innovations in the US and UK, Paul
Almeida, Georgetown U.; Susan Bartholomew, U. of Alberta,
Edmonton

<u>The Role of Trust in Industry-University Collaborative</u>

<u>Ventures: Antecedents and Outcomes,</u> Michael D. Santoro,
Lehigh U.; Patrick Saparito, Rutgers U.

197. SHCS: (OM, ONE, TIM) Environmental Innovation Across Firm Boundaries: Supply Chain Dynamics and

**Environmental Performance** 

3:40- 5:20 Royal York: Concert Hall

#### Tuesday 5:30PM

894. Meeting: TIM Business Meeting

5:30- 6:30 Royal York: Algonquin
Chair: Jeffrey Liker, U. of Michigan

#### Tuesday 6:30PM

895. TIM Division Social Hour

6:30- 11:00 Royal York: Algonquin
Chair: Jeffrey Liker, U. of Michigan

#### Wednesday 8:30AM

**368.** IP: Organizing for Innovation

• 8:30- 10:20 Royal York: Canadian 1

369. IP: Conversations in Technology and Innovation Management

• 8:30- 10:20 Royal York: Canadian 2

#### Wednesday 8:50AM

896. Paper Session: Insights into Learning and Innovation

• 8:50- 10:20 Royal York: Algonquin Chair: Scott Ensign, U. of Western Ontario

<u>Idea Generation and Successful New Product Development</u>, John E. Ettlie, Rochester Institute of Technology

 Organizational Form under High Uncertainty: The Insideout Organization, Benjamin C. Powell, U. of Pennsylvania

From Diffusion Network to Virtual Community: The Evolution of a Knowledge Management Strategy at Hewlett-Packard, Deone Maria Zell, California State U., Northridge

Communication Technology in International Technology

Transfer: Breaking Time and Cost Barriers, Brenda E. Joyner, Loyola U., New Orleans; Marina H. Onken, Loyola U., New Orleans; Deborah Walker, Loyola U., New Orleans

#### Wednesday 10:40AM

897. Paper Session: Managing Technology Development Projects

10:40- 12:00 Royal York: Algonquin

Chair: Dennis Lee, Suffolk U.

Project Management Styles: Managing the Tensions of

<u>Product Development</u>, Marianne W. Lewis, U. of Cincinnati; M. Ann Welsh, U. of Cincinnati; Gordon Dehler, U. of Dayton
Published in Conference Proceedings

An Empirical Test of the Benefits of Innovation Speed, Eric H. Kessler, Pace U.; Paul E. Bierly, James Madison U.

A Longitudinal Examination of Project Performance and
Threshold Effects in Decisions to Terminate New Product
Development, Stephen G. Green, Purdue U.; M. Ann Welsh, U. of Cincinnati; Gordon Dehler, U. of Dayton

→ Oscillations Between Open and Closed Systems: Project

Management in R&D, Judy H. Matthews, U. of Queensland,
Australia; Arthur D. Shulman, U. of Queensland, Australia

257. JS: (TIM, BPS) Modularity in Products, Processes, and Organizational Forms

10:40- 12:00 Sheraton Centre: Conference Room D&E

#### Wednesday 12:20PM

265. © SJS: (OMT, TIM, MOC) Lessons from Y2K --

Transforming Worldwide Path Dependence through Elements of: Smart Global Change Management, Myth and Ceremony, and Good Luck

• 12:20- 2:10 Royal York: Alberta

#### Wednesday 12:40PM

898. Paper Session: High-Performing Innovation Teams

◆ 12:40- 2:10 Royal York: Algonquin Chair: Christine O'Connor, U. of Ballarat

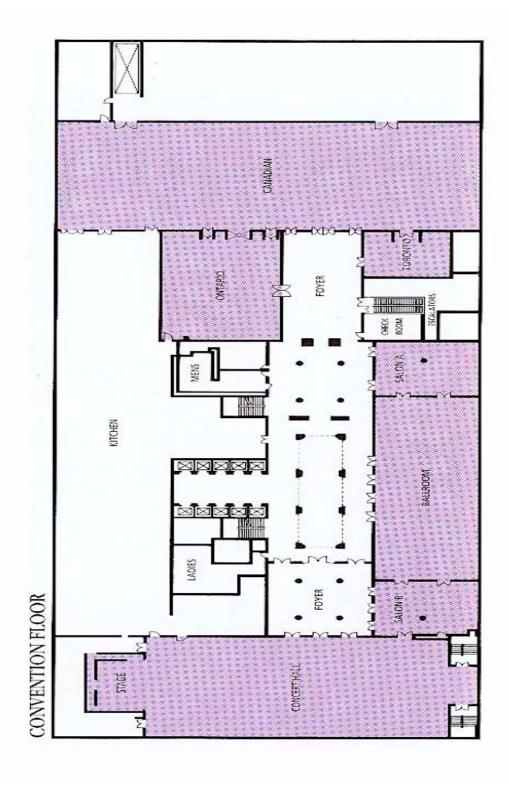
→ A Delicate Balance: The Role of Management
Communication in New Product Development Team
Performance, Liane Davey, Watson Wyatt Worldwide; John L.
Michela, U. of Waterloo; Paul D. Guild, U. of Waterloo

<u>How Cheetahs Run: Cheetah Teams in Product</u>
<u>Development Projects - The Most Extreme Form of Temporary Organizing?</u>, Mats Engwall, Fenix Program, Stockholm School of Economics; Charlotta Svensson, Fenix Program, Stockholm School of Economics

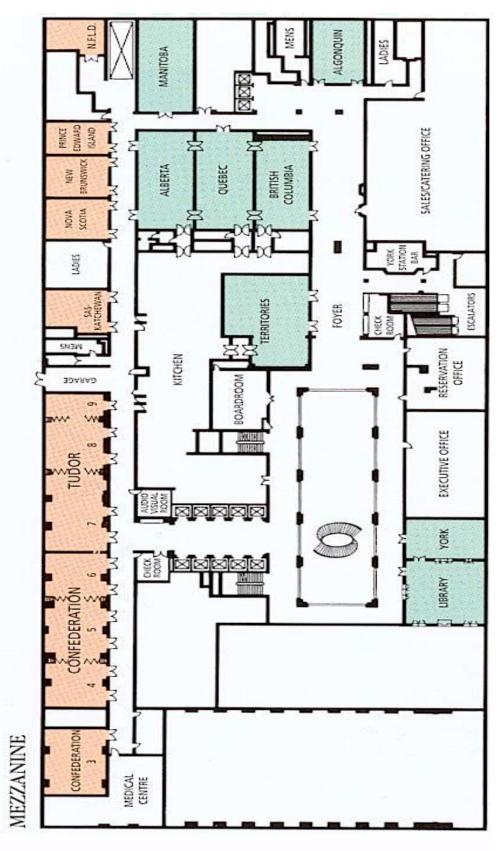
©Complements or Substitutes? The Impact of the
Organization-level Factors and Project Team Management
Practices on the Capability to Create and Mobilize
Knowledge for Innovation, Annique C. Un, Massachusetts
Institute of Technology

How the Capabilities to Integrate External Technologies are
Built Over Time: A Study of In-licensing Projects in
Pharmaceutical R&D, Henrik Bresman, Massachusetts Institute
of Technology

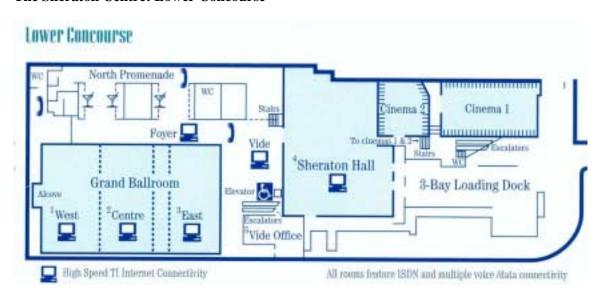
#### The Royal York Hotel: Convention Floor



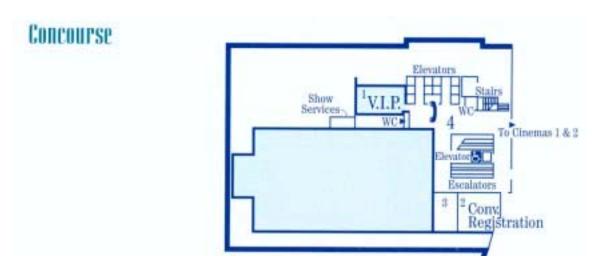
The Royal York Hotel: Mezzanine



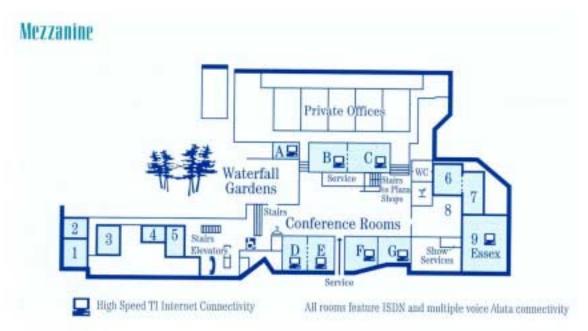
#### **The Sheraton Centre: Lower Concourse**



#### **The Sheraton Centre: Concourse**



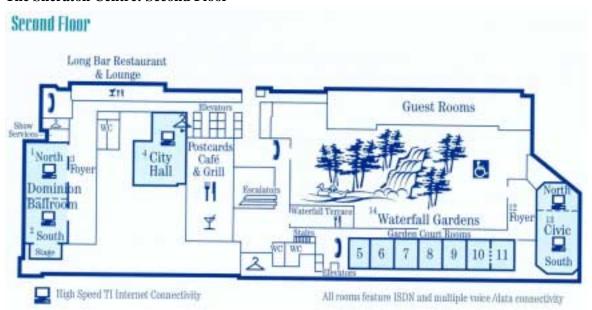
#### The Sheraton Centre: Mezzanine



- 1: York
- 2: Peel
- 3: Norfolk
- 4: Oxford

- 5: Carleton
- 6: Windsor West
- 7: Windsor East
- 8: Essex Foyer

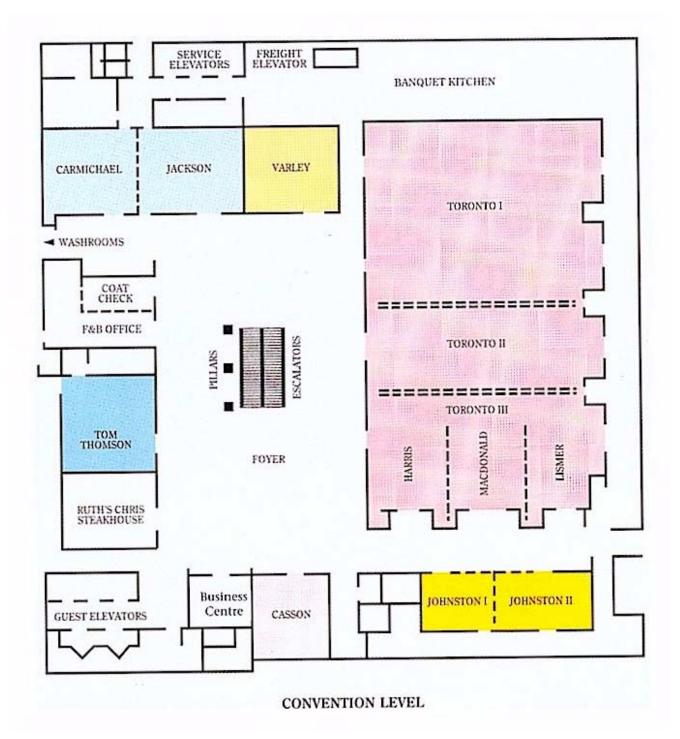
#### **The Sheraton Centre: Second Floor**



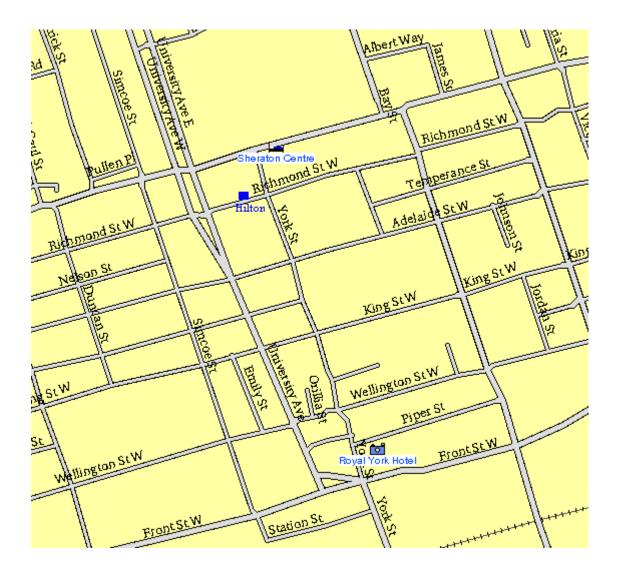
- 5: Elgin
- 6: Wentworth
- 7: Kenora
- 8: Huron

- 9: Kent
- 10: Simcoe
- 11: Dufferin

**The Hilton: Convention Level** 



#### **Area surrounding Convention hotels**



The Royal York and the Sheraton Centre are the Co-Headquarters Hotels. Several sessions will also take place at the Hilton Toronto. All 3 hotels can be reached via an underground marketplace.

In addition, from Sunday through Wednesday, shuttle bus service will run every 10-15 minutes between the Sheraton Centre and the Royal York Hotel. Sunday service will be from noon until 6:00 p.m. Service Monday and Tuesday runs from 7:30 a.m. until 6:00 p.m. On Wednesday, it starts at 7:30 and ends at 1:00 p.m. Since the Hilton Hotel is just a one minute walk from the Sheraton, guests at the Hilton can go to the Sheraton for the shuttle.